

## fisher funds TW®

## FISHER FUNDS TWO KIWISAVER SCHEME



Including the following Funds:
Fisher Funds TWO KiwiSaver Preservation Fund
Fisher Funds TWO KiwiSaver Equity Fund
Fisher Funds TWO KiwiSaver Cash Enhanced Fund
Fisher Funds TWO KiwiSaver Balanced Fund
Fisher Funds TWO KiwiSaver Conservative Fund
Fisher Funds TWO KiwiSaver Growth Fund

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Manager

Fisher Funds Management Limited

**Registered Office** 

Level 1, Crown Centre

67-73 Hurstmere Road, Takapuna, Auckland 0622

**Investor and Advisor Enquiries** 

Private Bag 93 502

Takapuna, Auckland 0740

Email: enquiries@fisherfunds.co.nz

**Directors of the Manager** 

David Clarence Clarke (Chair) LLB Margaret Anne Blackburn BA, MA Jonathan Forbes McHardy BCA Edward Francis Sippel BA

Jennifer Clare Moxon BCom (appointed 31 July 2018)

Guy Roper BBS, CA (appointed 31 July 2018)

Michael Stuart Berk (appointed 21 September 2018) Carmel Miringa Fisher BCA, CFIP (ceased 31 July 2018)

**Licensed Supervisor** 

Trustees Executors Limited

**Auditor** 

**KPMG** 

Solicitors

Chapman Tripp

### Fisher Funds TWO KiwiSaver Scheme As at 31 March 2019

## **Statements of Net Assets**

Members' funds	Note _	2019 \$000	2018 \$000	2019 \$000	2018 \$000	Cash Eni 2019 \$000	hanced Fund 2018 \$000	Bala 2019 \$000	nced Fund 2018 \$000	Conser 2019 \$000	vative Fund 2018 \$000	Gro 2019 \$000	wth Fund 2018 \$000	Sch 2019 \$000	eme Total 2018 \$000
Members Tunos	-	27,324	27,464	128,957	98,012	655,841	731,053	785,086	653,237	148,165	130,360	419,107	299,868	2,164,480	1,939,994
Represented by:											•		233,000	2,104,400	1,959,994
Current assets															
Cash and cash equivalents Bank deposits at amortised cost		434	684	3,266	5,725	5,717	3,518 152,326	9,309	30,115	1,816	1,795	5,533	17,295	26,075	59,132
Trade and other receivables		16	19	204	115	807	1.861	848	314	427	17,258	-	•	-	169,584
Related party receivables Investment assets at fair value	5	-	-	-	-	102	86	97	37	127 16	289 19	425 59	314 36	2,427 274	2,912 178
through profit or loss	4	27,229	26,929	126,059	93,410	646,831	551,948	751,579	608,901	145,008	105,110	390,132	276,573	2,086,838	1,662,871
Non-current assets Investment assets at fair value															
through profit or loss	4		-	_		11,000	29,107	30,117	20,459						
Total assets		27,679	27,632	130 530	00.050		-			2,690	7,029	25,727	9,101	69,534	65,696
		27,073	27,032	129,529	99,250	664,457	738,846	791,950	659,826	149,657	131,500	421,876	303,319	2,185,148	1,960,373
Current liabilities															-,,
Trade and other payables		220	35	96	52	1,558	1,153	866	848	204	100				
Related party payables	5	11	11	109	87	297	327	536	457	201 97	199 87	492	381	3,433	2,668
Investment liabilities at fair value							02.	330	437	97	87	321	241	1,371	1,210
through profit or loss	4	-	-	-	409	-	377		736				242		
PIE tax payable on behalf of members		124	122	367	690	6,761	5,936	5,462	4,548	1,194	854	1.956	810 2,019	15 050	2,332
Total liabilities	_	355	168	572	1,238	8,616	7,793	6,864	•	•		,		15,864	14,169
	_				2,200	0,020	7,793	0,804	6,589	1,492	1,140	2,769	3,451	20,668	20,379
Net assets available for benefits	_	27,324	27,464	128,957	98,012	655,841	731,053	785,086	653,237	148,165	130,360	419,107	299.868	2 154 400	4 000 001
											220,000	720,207	233,008	2,164,480	1,939,994

These Financial Statements were authorised for issue by the Manager, Fisher Funds Management Limited:

Date 27/06/19

## **Statements of Changes in Net Assets**

a same of or or or or or or or	CUMUSCU		malinin Franci	_											
		2019	ation Fund 2018		ity Fund		hanced Fund		anced Fund	Conse	rvative Fund	Gro	wth Fund	Sci	heme Total
	Note	\$000	\$000	2019 \$000	2018	2019	2018	2019	2018	2019	2018	2019	2018		2018
	Note	2000	\$000	\$000	\$000	\$000	\$000	\$000	\$000	\$000	\$000	\$000	\$000	\$000	\$000
Income															
Interest income	7	10	11	180	96	3,039	14,850	1,210	527	341	4 500				
Distribution income		-				548	787	569	331	154	1,256	605	323	5,385	17,063
Net changes in fair value of investment						0.0	,,,	303	221	154	198	470	360	1,741	1,676
assets and liabilities	4	790	778	11,325	9,765	37,605	20,720	60,236	45,774	9,157	5,570	29,004	23,123	140 117	405 700
Management fee rebates	5	-	-	-	-	551	583	250	126	74	77	204	141	148,117 1,079	105,730
Other income		-	-			-	3		-	-		-	141	1,079	927 3
Total income		800	789	11,505	9,861	41,743	36,943	62,265	46,758	9,726	7,101	30,283	23,947	156,322	125,399
Expenses												00/200	23,547	130,322	123,399
Management fees	5	424	424												
Custody, unit pricing and accounting fees	3	131 17	131 16	1,221	994	3,990	4,016	6,171	5,437	1,140	1,064	3,492	2,742	16,145	14,384
Supervisor fees		5	6	26 21	24	5	8	47	66	27	35	31	40	153	189
Auditor's fees - financial statements audit		6	6	7	7	•	-	131	143	25	29	66	63	248	262
Auditor's fees - annual report		1	1	1	1	•	-	7 1	7	7	7	7	7	34	34
Regulatory related expenses		2	1	7	2			36	1 2	1	1	1	1	5	5
Other expenses		2	3	9	9	-		48	53	8 10	2 11	18	1	71	8
Total expenses	-	164	164	1,292	1,058	3,995	4.024	6,441	5,709	1,218		23	21	92	97
	_			•		2,000	7,024	0,441	3,703	1,218	1,149	3,638	2,875	16,748	14,979
Net profit before membership activities	-	636	625	10,213	8,803	37,748	32,919	55,824	41,049	8,508	5,952	26,645	21.072	139,574	110,420
Membership activities														200,014	110,420
Contributions	6	5,756	4 776	24.004											
Withdrawals	6	(6,357)	4,736 (5,466)	34,901	19,466	118,762	124,190	158,506	101,018	32,972	22,054	129,238	65,583	480,135	337,047
Administration fees	5	(38)	(43)	(13,685) (125)	(8,894) (111)	(222,716)	(112,395)	(76,218)	(64,460)	(22,304)	(19,772)	(34,320)	(23,487)	(375,600)	(234,474)
PIE tax attributable to members		(137)	(134)	(359)	(722)	(1,570)	(1,709)	(698)	(684)	(134)	(143)	(351)	(284)	(2,916)	(2,974)
Net membership activities	-	(776)	(907)	20,732		(7,436)	(6,427)	(5,565)	(4,793)	(1,237)	(916)	(1,973)	(2,102)	(16,707)	(15,094)
Movements in members' funds for the year		(140)			9,739	(112,960)	3,659	76,025	31,081	9,297	1,223	92,594	39,710	84,912	84,505
Members' funds at the start of the year		27,464	(282) 27,746	30,945	18,542	(75,212)	36,578	131,849	72,130	17,805	7,175	119,239	60,782	224,486	194,925
Members' funds at the end of the year				98,012	79,470	731,053	694,475	653,237	581,107	130,360	123,185	299,868	239,086	1,939,994	1,745,069
members rands at the end of the year	-	27,324	27,464	128,957	98,012	655,841	731,053	785,086	653,237	148,165	130,360	419,107	299,868	2,164,480	1,939,994
Units on issue		Number	Number	Number	Number	Number	Number	Number	Number	Number	Number	Number	Number		
		'000	'000	'000	'000	*000	'000	'000	'000	'000	'000	,000	1000		
Units on issue at the start of the year		10	10	22	20	424,922	422,600	132	126	72,916					
Applications for units for the year		2	2	7	4	67,602	73,630	31	21	17,965	72,215 12,566	169,946 70,257	146,643		
Withdrawals for the year		(2)	(2)	(3)	(2)	(131,460)	(71,308)	(16)	(15)	(12,909)	(11,865)	(19,927)	38,345 (15,042)		
Units on issue at the end of the year	_	10	10	26	- 22	361,064	424,922	147	132	77,972	72,916	220,276	169,946		
											7 4 7 4 4 4	220,210	105,546		

The accompanying notes form an integral part of these financial statements.

## **Statements of Cash Flows**

		Preserva 2019	etion Fund 2018	Equi 2019	ity Fund 2018	Cash En 2019	hanced Fund 2018	Bala 2019	nced Fund 2018		vative Fund		wth Fund		eme Total
Cash flows from operating	activities	\$000	\$000	\$000	\$000	\$000	\$000	\$000	\$000	2019 \$000	2018 \$000	2019 \$000	2018	2019	2018
Cash was provided from:	Sale of investments	1,020	1,578	60,760	3,156	757,205	255,449	656,050	146,049	85,857	30,586	•	\$000	\$000	\$000
	Bank deposits matured Interest received		-	-	•	161,960	60,351		-	17,050	9,558	137,349	16,983	1,698,241	453,801
	Distribution income received	10	12	152	96	7,356	13,378	826	483	616	1,105	435	302	179,010 9,395	69,909 15,376
	Management fee	-	•	•	-	548	787	569	331	154	198	470	360	1,741	1,676
	rebates received	-	_	_			404							-,	2,070
	Other income received	-		Ţ.		535	621 3	189	114	77	76	181	141	982	952
Cash was applied to:	Purchase of investments	(530)	(450)	(00 ecn)	****		_	-	-	-	•	-	-	-	3
	Investment in bank deposits	(530)	(450)	(82,468)	(11,852)	(798,372)	(164,482)	(748,493)	(161,055)	(112,323)	(22,239)	(239,161)	(49,212)	(1,981,347)	(409,290)
	Expenses	(164)	(164)	(1,265)	(1,045)	(11,340) (4,025)	(184,770)	-		-	(22,580)	-	-	(11,340)	(207,350)
Net cash flows from opera	ting activities	336					(4,028)	(6,361)	(5,706)	(1,209)	(1,148)	(3,557)	(2,845)	(16,581)	(14,936)
and a second the second second	ang dettatiles	330	976	(22,821)	(9,645)	113,867	(22,691)	(97,220)	(19,784)	(9,778)	(4,444)	(104,283)	(34,271)	(119,899)	(89,859)
Cash flows from financing	activities													,,	(05,005)
Cash was provided from:	Member contributions	5,759	4,730	24 047	40 407										
Cash was applied to:			-	34,813	19,427	118,639	124,505	157,962	101,093	33,132	21,801	129,117	65,503	479,422	337,059
cash was applied to:	Member withdrawals PIE tax paid	(6,171)	(5,506)	(13,644)	(8,861)	(222,009)	(112,422)	(76,199)	(64,234)	(22,303)	(19,652)	(34,210)	(23,193)	(374,536)	(233,868)
	Administration fees	(136) (38)	(134)	(682)	(613)	(6,611)	(4,706)	(4,651)	(3,815)	(896)	(675)	(2,035)	(1,682)	(15,011)	(11,625)
			(47)	(125)	(120)	(1,687)	(1,855)	(698)	(743)	(134)	(156)	(351)	(306)	(3,033)	(3,227)
Net cash flows from financ		(586)	(957)	20,362	9,833	(111,668)	5,522	76,414	32,301	9,799	1,318	92,521	40,322	86,842	88,339
Net increase/(decrease) in	-	(250)	19	(2,459)	188	2,199	(17,169)	(20,806)	12,517	21	(3,126)	(11,762)	6,051	(33,057)	(1,520)
Opening cash brought forw	_	684	665	5,725	5,537	3,518	20,687	30,115	17,598	1,795	4,921	17,295	11,244	59,132	60,652
Ending cash carried forwar	d	434	684	3,266	5,725	5,717	3,518	9,309	30,115	1,816	1,795	5,533	17,295	26,075	59,132
Reconciliation of net profit from operating activities	to cash flows									·		0,000	17,233	20,073	59,152
Net profit before members	hip activities	636	625	10,213	8,803	37,748	32,919	55,824	41.049	8,508	5,952	20.000			
Non cash items							,	20,021	42,045	0,308	5,952	26,645	21,072	139,574	110,420
Net unrealised changes in the	he fair value of investment assets	(598)	(508)	(2,864)	(8,534)	6,968	(11,356)	97,791	2 224	(0.00)					
Accrued interest			-	(26)	(0,004)	2,611	42	(383)	2,771 (47)	(289)	(3,387)	(18,151)	(18,752)	82,857	(39,766)
	-	(598)	(508)	(2,890)	(8,534)		***************************************			66	34	(166)	(21)	2,102	8
Movements in working cap	pital	(555)	(300)	(2,650)	(0,554)	9,579	(11,314)	97,408	2,724	(223)	(3,353)	(18,317)	(18,773)	84,959	(39,758)
Decrease/(increase) in bank			-		-	152,326	(125,990)	-		17.250	tan nami				
(Increase)/decrease in trade		3	(6)	(89)	(40)	1,054	(835)	(534)	65	17,258 162	(13,210)			169,584	(139,200)
Decrease/(increase) in relat			-		-	(16)	1,190	(60)	(11)	3	(243) (1)	(111)	(88)	485	(1,147)
(Decrease)/increase in trade	e and other payables	185	(38)	44	34	405	255	18	205	2	119	(23) 111	(1)	(96)	1,177
(Decrease)/increase in relat		-	(4)	22	4	(30)	(149)	79	(33)	10	(14)	80	289 14	765 161	864
(Increase)/decrease in cost carried at fair value	or underlying investments	298	857	(30,169)	(9,928)	(86,732)	81,375	(250,480)	(63,540)	(35,337)	6,158	(112,675)	(36,591)	(515,095)	(182) (21,669)
carried at fair value	_									•		,,,	(00,002)	(323,033)	(21,005)
Financing activities		486	809	(30,192)	(9,930)	67,007	(44,154)	(250,977)	(63,314)	(17,902)	(7,191)	(112,618)	(36,377)	(344,196)	(160,157)
Movements in payables/rec	alvablas							-	•		1-77	,===,0=0)	(30,377)	(244,136)	(100,121)
attributable to financing		(188)		40	4.5										
The state of the s		` '	50	48	16	(467)	(142)	525	(243)	(161)	148	7	(193)	(236)	(364)
	-	(188)	50	48	16	(467)	(142)	525	(243)	(161)	148	7	(193)	(236)	(364)
Net cash flows from operat	-	336	976	(22,821)	(9,645)	113,867	(22,691)	(97,220)	(19,784)	(9,778)	(4,444)	(104,283)	(34,271)	(119,899)	(89,859)
The accompanying notes for	rm on integral and of these financial	*****													

The accompanying notes form an integral part of these financial statements.

#### Notes to the Financial Statements

#### 1. General Information

The Scheme is a FMC Reporting Entity under the Financial Markets Conduct Act 2013, and is a defined contribution superannuation scheme registered under the KiwiSaver Act 2006. As a defined contribution scheme, members contribute to the Scheme over time and benefits payable depend on the amount of contributions made and any return on contributions received.

#### Basis of preparation

These financial statements are prepared in accordance with the provisions of the Governing Document, the Financial Markets Conduct Act 2013 and the KiwiSaver Act 2006. They comply with New Zealand Generally Accepted Accounting Practice, the New Zealand equivalents to International Financial Reporting Standards as applicable to for-profit entities and International Financial Reporting Standards. All amounts are in New Zealand Dollars and have been rounded to the nearest one thousand dollars.

The Funds are Portfolio Investment Entities ("PIEs"), meaning income is taxed in the hands of the members. The Manager attributes the taxable income of the Funds to members based on their holding of units and pays tax on their behalf at their Prescribed Investor Rate. Tax payments/credits are transacted by cancellation or issue of units.

#### 2. Summary of Accounting Policies

#### New accounting standards

The Scheme adopted NZ IFRS 9 Financial Instruments (replacing NZ IAS 39 - Financial Instruments: Recognition and Measurement) from 1 April 2018 and applied the standard retrospectively, but has elected not to restate comparative information. From 1 April 2018, the Funds classify the financial assets and liabilities in the following measurement categories:

- those to be measured at fair value through profit or loss (previously measured as designated fair value through profit or loss), and
- those to be measured at amortised cost (previously measured as loans and receivables).

The adoption of NZ IFRS 9 has had no material impact on the Scheme's financial statements and no material adjustments are noted on transition.

Under NZ IFRS 9, on initial recognition of a financial asset, the Scheme has assessed on a forward-looking basis, the expected credit loss associated with the financial assets carried at amortised cost. At each reporting date, the credit risk on a financial asset, from bank deposits and trade receivables, is assessed to determine whether there has been a significant increase in the credit risk. During the assessment the Scheme will consider both forward looking information and the financial history of counterparties to assess the probability of default of likelihood that full settlement is not received. The Scheme applies the simplified approach to measuring expected credit losses which uses a lifetime expected loss allowance for all bank deposits and

All other accounting policies have been applied consistently with prior periods. Other new standards, amendments to standards and interpretations that came into effect during the reporting period do not have a material impact on the financial statements. The same apply for any new standards, amendments to standards and interpretations that have been issued but are not yet effective.

#### Material judgement

The material judgements in preparing these financial statements are the valuation of the Scheme's investments and categorisation of its assets and liabilities fair value hierarchy, which is described in Note 4.

#### Functional and presentation currency

All amounts are in New Zealand Dollars and have been rounded to the nearest one thousand dollars. The Scheme is domiciled and registered in New Zealand.

#### Comparatives

Certain amounts in the comparative information have been reclassified to conform with current period financial statement presentations.

#### 3. Risk

The investment activities of the Funds come with financial risks. These risks are managed under the Scheme's Statement of Investment Policy and Objectives ("SIPO"), and are monitored by the Manager.

#### (a) Market price, interest rate and currency risks

Market price risk is the risk of gains or losses from changes in the market price of investments. A variable of 10% was selected for price risk as this is a reasonably expected movement based on historic trends. Interest rate risk is the risk of gains or losses or changes in interest income from changes in market interest rates. A variable of 1% was selected for interest rate risk as this is a reasonably possible movement based on historic trends. The profile of when interest rates on investment assets reprice helps understand the risk of gain or loss from interest rate risk. Currency risk is the risk of gains or losses or changes in the New Zealand dollar value of income from changes in foreign exchange rates. Currency risk may be reduced by using derivatives to hedge the risk. An analysis of the financial risks arising from the investments of the Funds is set out below. The indirect interest rate and currency risks, arising from the risks in the other funds invested in, are not considered in the below analysis.

Members' funds are impacted by price movements by the same amount as profit after adjusting for the impact of PIE tax adjustments attributable to Members.



## **Notes to the Financial Statements**

#### 3. Risk (continued)

(a) Market price, interest rate and currency risks (continued)		Preserva	ition Fund	Eaui	ty Fund	Cash Foh	anced Fund	p.i.	anced Fund						
Market risk		2019 \$000	2018 \$000	2019 \$000	2018 \$000	2019	2018 \$000	2019 \$000	2018 \$000	2019	ative Fund 2018	2019	vth Fund 2018	2019	me Total 2018
PIE funds Carrying	g amount	27,229	26,929	123,810	92,304					\$000	\$000	\$000	\$000	\$000	\$000
Impact of a -/+ 10% change in mark	et prices	2,723	2,693	12,381	9,230	615,131 61,513	281,370 28,137	741,112 74,111	622,065 62,207	139,204 13,920	86,388 8,639	398,752 39,875	282,408 28,241	2,045,238 204,523	1,391,464 139,147
Interest rate risk															
Cash and cash equivalents, bank deposits, debt securities and swaps															
Re-pricin	ng profile:														
	o 90 days	434	684	3,945	6,654	25,474	30,574	28,297	33,931	5,480	F 770		5-7		
90 day:	s - 1 year	-	-	1,472	169	1,382	130,394	3,782	189	558	5,278 18,279	13,478	19,043	77,108	96,164
	1-5 yrs	-	-	98		1,998	204,549	1,861	3,276	441	21,245	1,800 844	4 504	8,994	149,031
	5+ yrs	-	-	-	-	19,563	90,005	15,953		3,831	21,243	6,518	1,501	5,242	230,571
Cash and cash equivalents								•		0,000		0,516	-	45,865	90,005
Carrying	amount	434	684	3,266	5,725	5,717	3,518	9,309	30,115	1,816	1 705				
Impact of a -/+ 1% change in inter-	est rates	4	7	33	57	57	35	93	30,113	1,010	1,795 18	5,533 55	17,295 173	26,075	59,132
Debt securities, bank deposits and swaps											10	33	1/3	260	591
Carrying	amount	-		2,249	1,098	42,700	452,003	40,584	7,281	0.404	42.000				
Impact of a -/+ 1% change in Intere	est rates	-	-	16	1	2,412	10,543	1,959	(73)	8,494 467	43,009 301	17,107 812	3,250 19	111,134 5,666	506,641 10,792
Currency risk														2,000	10,752
	NZD	27,663	27,613	129,325	99,127	663,548	736,891	704 000							
Net currency exposures for cash and	AUD			-	4	-	730,091	791,005	659,461	149,514	131,192	421,392	302,953	2,182,447	1,957,237
investments in NZD equivalents:	EUR	-	+	-	(25)		(23)		7 (45)	-	•	-	8	-	23
	GBP	-	-	-	(26)	-	(24)		(48)		-	-	(50)		(143)
	JPY	-			(39)	-	(36)		(71)		•	-	(52)	•	(150)
	USD	-	•	-	(300)	-	(276)		(537)	-			(78)	-	(224)
	Others	•	•	-	(15)	-	(14)	-	(28)				(591) (31)		(1,704)
	Total	27,663	27,613	129,325	98,726	663,548	736,522	791,005	658,739	149,514				•	(88)
(b) Liquidity risk	-							. 52,003	330,733	149,514	131,192	421,392	302,159	2,182,447	1,954,951

#### (b) Liquidity ris

Liquidity risk is the risk that the Scheme will experience difficulty in either realising assets or otherwise raising sufficient funds to satisfy commitments associated with investment liabilities and withdrawals by members. Liquidity risk is managed by holding sufficient liquid investments to enable the Scheme to meet liabilities as they fall due and member withdrawals when requested. Monies received from member contributions may be used to offset withdrawals and the Manager may in certain circumstances

The Manager manages liquidity risk by monitoring the Funds' portfolios and giving consideration to illiquid investments not readily and easily sold, to ensure there are sufficient liquid assets to cover the outstanding liabilities of the Funds.

Several of the Funds hold units in the Fisher Institutional Property Fund ("Property Fund"). Units cannot be redeemed for a period of two years following issue, and if they are rolled over after this period, they are not redeemable for a further two year than 12 months after the balance date has been presented as non-current assets in the Statements of Net Assets.

The Scheme manages its Members' funds as capital. All units in the Scheme carry the same rights and preferences and restrictions. There are restrictions on withdrawals from any KiwiSaver Scheme as set out in the KiwiSaver Act 2006 and KiwiSaver Regulations 2006. The Supervisor may defer giving effect to a permitted withdrawal or any transfer out of the Scheme if the Supervisor determines that having regard to the realisation of assets required in order to make the withdrawal or transfer or the occurrence or existence of any other circumstance or event relating to the Scheme or generally, earlier withdrawal or transfer would be imprudent or is impracticable.

### **Notes to the Financial Statements**

#### 3. Risk (continued)

#### (c) Credit risk

Credit risk is the potential risk of financial loss resulting from the failure of counterparties to honour fully the terms and conditions of a contract with the Scheme. The Scheme is exposed to credit risk, which is the risk that counterparties with whom they trade will default. The Scheme minimises concentrations of credit risk by undertaking transactions with a number of counterparties on recognised and reputable exchanges. The Scheme could lose money if the issuer or guarantor of a fixed income security, or the counterparty to a derivatives contract, is unable or unwilling to make timely principal and/or interest payments, or to otherwise honour its obligations. Securities are subject to varying degrees of credit risk, which are often reflected Scheme by performing reviews of each counterparty. All transactions in listed securities are paid for on delivery according to standard settlement instructions.

PIE funds indirectly subject the Scheme to credit risk by investing in cash, fixed interest investments and forward foreign exchange contracts. The maximum exposure for the Scheme to credit risk is represented by the carrying value of these financial instruments. The Scheme's investment in PIE funds, due to the risk and reward profile of those investments, are considered to be similar to an equity holding and are therefore not included in the credit risk sensitivity analysis.

The table below sets out the equivalent Standard and Poor's short term credit rating for cash and cash equivalents and long term credit ratings for bonds, swaps and forward foreign exchange contracts designated at fair value through profit or loss held by the Scheme.

Credit Rating		Preservati 2019 \$000	2018 \$000	2019 \$000	y Fund 2018 \$000	Cash Enha 2019 \$000	nced Fund 2018 \$000	Balar 2019 \$000	nced Fund 2018 \$000	Conserva 2019 \$000	2018 \$000	Grow 2019 \$000	th Fund 2018 \$000	Schem 2019 \$000	e Total 2018 \$000
Credit Rating	A-1 and A-1+ AAA	434	684	3,266	5,725	5,717	3,518	9,309	30,115	1,816	1,795	5,533	17,295	26,075	59,132
	AA- to AA+			2,249	697	42,700	31,888 332,729	40,584	6,559		4,409	-	-		36,297
	A- to A+		-	•		-	58,095	40,384	6,559	8,494	27,865 10,735	17,107	2,456	111,134	370,306
	BBB- to BBB+	•	•	•	•	-	28,922	-	-	-	20,755				68,830 28,922
	Total	434	684	5,515	6,422	48,417	455,152	49,893	36,674	10,310	44,804	22,640	19,751	137,209	563,487

#### (d) Credit exposure

The Scheme's maximum exposure to credit risk at balance date in relation to each class of recognised asset is the carrying amount of those assets as indicated in the Statements of Net Assets. The Funds do not hold greater than 5% of net assets with

The Manager moderates credit risk through careful security selection and diversification, daily monitoring of the Scheme's market position and adherence to the Scheme's investment policy.

### 4. Investment assets and liabilities at fair value through profit or loss

All investments are valued at fair value, with gains or losses recognised in the Statements of Changes in Net Assets. The Scheme classifies its investments in debt securities and PIE funds as designated investment assets at fair value through profit or loss upon initial recognition as the Scheme manages its investments and makes purchase and sale decisions based on their fair value and in accordance with the investment strategy. Purchases and sales of investments are recognised on the trade date, the date governed by investment guidelines which are set by the Manager with the approval of the Supervisor. Where derivative instruments are used to economically hedge currency risk, hedge accounting is not applied and derivatives are accounted for on the

Investments recognised at fair value are categorised according to a fair value hierarchy that shows the extent of judgement used in determining their fair value as follows:

Level 1: Fair value for direct investments in active listed debt securities is based on their last traded price, except for when the last traded price falls outside the bid-ask spread for a particular stock, in which case the bid price is used.

Level 2: Fair value for direct investments that are either unlisted or listed but not active, and for swaps, is based on valuation techniques, such as benchmark models, net present value techniques, and comparison to similar instruments for which market using valuation techniques are determined using the last available redemption unit price for those funds at the balance date. Fair value for forward foreign exchange rate contracts is determined using valuation techniques based on spot exchange rates and forward points supplied by The World Markets Company PLC via Thomson Reuters.

Level 3: Fair value for unlisted investments, where no observable market data for significant inputs is available for the valuation techniques applied, or are based on valuation techniques that are determined by the Manager on a case by case basis and approved by the Supervisor. The specific valuation technique for New Zealand bonds is monthly pricing information received from Westpac NZ as no other brokers provide such pricing information.



## **Notes to the Financial Statements**

Investment assets and liabilities at fair value through profit or loss (continued)	Preserva 2019	tion Fund 2018	Equi 2019	ty Fund 2018	Cash Enha	nced Fund 2018	Bala 2019	nced Fund		ative Fund	Grov	wth Fund	Sche	me Total
	\$000	\$000	\$000	\$000	\$000	\$000	\$000	2018 \$000	2019	2018	2019	2018	2019	201
Debt securities	-	_	2,249	1,098					\$000	\$000	\$000	\$000	\$000	\$00
PIE funds 1	27,229	26,929	123.810	92,304	42,700 615,131	299,384	40,584	7,281	8,494	25,735	17,107	3,250	111,134	336,74
Derivative assets:			,	32,304	013,131	281,370	741,112	622,065	139,204	86,388	398,752	282,408	2,045,238	1,391,464
Forward foreign exchange	-	-		8	_	7								
Interest rate swaps	-	-	-			294	-	14	-	-	,•	16	-	45
Derivative liabilities:						234	-	-	-	16	-	-	-	310
Forward foreign exchange	-	-	-	(409)		(376)	_	(736)						
Interest rate swaps	-	-	-	-		(1)		(730)	-	-		(810)	-	(2,331
Total Investment assets and liabilities						(4)	-	-	-	-	-	-	-	(1
at fair value through profit or loss	27,229	26,929	126,059	93,001	657,831	580,678	781,696	628,624	147.000					
All PIE funds invested in are other funds managed by	the Manager, As	such these P	IF funds are so	neidornal to be		0.00,000	702,030	020,024	147,698	112,139	415,859	284,864	2,156,372	1,726,235
	Processo	stan Frank					5(c) for a deta	iled breakdow	n of PIE funds i	invested in by	each Fund.			
	Preserva 2019	tion Fund	•	ty Fund	Cash Enha		Bala	nced Fund	Conserv	ative Fund	Grov	vth Fund	Seha	ne Total
Fair value hierarchy		2018	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018
,	\$000	\$000	\$000	\$000	\$000	\$000	\$000	\$000	\$000	\$000	\$000	\$000	\$000	
Level 1	-	-	-	-	19,562	102,815	15,952	_	3,831			,		\$000
Level 2 Level 3	27,229	26,929	126,059	93,001	638,269	472,883	765,744	628,624	143,867	112,139	6,517	-	45,862	102,815
Level 3	-	-	-		-	4,980	-	-	143,007	112,139	409,342	284,864	2,110,510	1,618,440
· ·	27,229	26,929	126,059	93,001	CF7 024	E00.630	200 000			-	-	-	•	4,980
					657,831	580,678	781,696	628,624	147,698	112,139	415,859	284,864	2,156,372	1,726,235
The following table shows a reconciliation from the o									147,698	112,139	415,859	284,864	2,156,372	1,726,235
The following table shows a reconciliation from the o		o the closing b	palance for the	fair value meas	surements in le	vel 3 of the fair	value hierarc	hy:			415,859	284,864	2,156,372	1,726,235
The following table shows a reconciliation from the c	pening balance t	o the closing b	alance for the	fair value mea: y Fund	surements in le Cash Enha	vel 3 of the fair	r value hierarc Bala	ny: nced Fund	Conserva	ative Fund	Grow	284,864 /th Fund		1,726,235
The following table shows a reconciliation from the o	pening balance t	o the closing b	palance for the	fair value mea y Fund 2018	surements in le Cash Enha 2019	vel 3 of the fair nced Fund 2018	r value hierarc Bala 2019	ny: nced Fund 2018	Conserva 2019	ative Fund 2018	Grow 2019	rth Fund 2018		ne Total
	pening balance t Preservat 2019	o the closing b tion Fund 2018	palance for the Equit 2019	fair value meas y Fund 2018 \$000	surements in le Cash Enha 2019 \$000	vel 3 of the fair nced Fund 2018 \$000	r value hierarc Bala	ny: nced Fund	Conserva	ative Fund	Grow	rth Fund	Scher	ne Total 2018
New Zealand bonds	pening balance t Preservat 2019	o the closing b tion Fund 2018	palance for the Equit 2019	fair value mea: y Fund 2018 \$000	surements in le Cash Enhai 2019 \$000 4,980	vel 3 of the fair nced Fund 2018 \$000 1,763	r value hierarc Bala 2019	ny: nced Fund 2018	Conserva 2019	ative Fund 2018	Grow 2019	rth Fund 2018	Scher 2019 \$000	ne Total 2018 \$000
New Zealand bonds Opening balance	pening balance t Preservat 2019	o the closing b tion Fund 2018	palance for the Equit 2019	fair value meas y Fund 2018 \$000	Cash Enha 2019 \$000 4,980	vel 3 of the fair nced Fund 2018 \$000 1,763 4,385	r value hierarc Bala 2019	ny: nced Fund 2018	Conserva 2019	ative Fund 2018	Grow 2019	rth Fund 2018	Scher 2019	ne Total 2018 \$000 1,763
New Zealand bonds Opening balance Purchases	pening balance t Preservat 2019	o the closing b tion Fund 2018	palance for the Equit 2019	fair value mea: y Fund 2018 \$000	surements in le Cash Enhai 2019 \$000 4,980	vel 3 of the fair nced Fund 2018 \$000 1,763 4,385 (1,177)	r value hierarc Bala 2019	ny: nced Fund 2018	Conserva 2019	ative Fund 2018	Grow 2019	rth Fund 2018	Scher 2019 \$000	ne Total 2018 \$000 1,763 4,385
New Zealand bonds Opening balance Purchases Sales	pening balance t Preservat 2019	o the closing b tion Fund 2018	palance for the Equit 2019	fair value mea: y Fund 2018 \$000	surements in le Cash Enhai 2019 \$000 4,980 - (4,972)	vel 3 of the fair nced Fund 2018 \$000 1,763 4,385 (1,177)	r value hierarc Bala 2019	ny: nced Fund 2018	Conserva 2019	ative Fund 2018	Grow 2019	rth Fund 2018	Scher 2019 \$000 4,980	ne Total 2018 \$000 1,763
New Zealand bonds Opening balance Purchases Sales Gains recognised in profit or loss Accrued interest	Preservat 2019 \$000 - - - -	o the closing b	palance for the Equit 2019 \$000	fair value mea: y Fund 2018 \$000 - - - - -	Cash Enha 2019 \$000 4,980	vel 3 of the fair nced Fund 2018 \$000 1,763 4,385 (1,177) 4 5	r value hierarc Bala 2019	ny: nced Fund 2018	Conserva 2019	ative Fund 2018	Grow 2019	rth Fund 2018	Scher 2019 \$000 4,980	ne Total 2018 \$000 1,763 4,385 (1,177)
New Zealand bonds Opening balance Purchases Sales Gains recognised in profit or loss Accrued Interest Closing balance	pening balance t Preservat 2019	o the closing b tion Fund 2018	palance for the Equit 2019	fair value mea: y Fund 2018 \$000	surements in le Cash Enhai 2019 \$000 4,980 - (4,972)	vel 3 of the fair nced Fund 2018 \$000 1,763 4,385 (1,177)	r value hierarc Bala 2019	ny: nced Fund 2018	Conserva 2019	2018 \$000 - - - -	Grow 2019	rth Fund 2018	Scher 2019 \$000 4,980 - (4,972)	ne Total 2018 \$000 1,763 4,385 (1,177) 4
New Zealand bonds Opening balance Purchases Sales Gains recognised in profit or loss Accrued interest	Preservat 2019 \$000 - - - -	o the closing b	palance for the Equit 2019 \$000	fair value mea: y Fund 2018 \$000 - - - - -	Cash Enhai 2019 \$000 4,980 - (4,972) - (8)	vel 3 of the fair nced Fund 2018 \$000 1,763 4,385 (1,177) 4 5	value hierarc Bala 2019 \$000 - - - -	ny: nced Fund 2018 \$000 - - - - -	Conserva 2019	2018 2018 \$000 - - - - -	Grow 2019 \$000 - - - -	2018 \$000 - - - - -	Scher 2019 \$000 4,980 - (4,972) - (8)	ne Total 2018 \$000 1,763 4,385 (1,177) 4
New Zealand bonds Opening balance Purchases Sales Gains recognised in profit or loss Accrued interest Closing balance Change in unrealised gains included in profit or loss for investment assets held at balance date	ppening balance to Preservat 2019 \$000 - - - - -	o the closing b	Palance for the Equit 2019 \$000	fair value mea: y Fund 2018 \$000 - - - - -	surements in le Cash Enhai 2019 \$000 4,980 - (4,972)	vel 3 of the fair nced Fund 2018 \$000 1,763 4,385 (1,177) 4 5	value hierarc Bala 2019 \$000 - - - -	ny: nced Fund 2018 \$000 - - - - -	Conserva 2019	2018 2018 \$000 - - - - -	Grow 2019 \$000 - - - -	2018 \$000 - - - - -	Scher 2019 \$000 4,980 - (4,972) - (8)	ne Total 2018 \$000 1,763 4,385 (1,177) 4 5
New Zealand bonds  Opening balance  Purchases Sales  Gains recognised in profit or loss  Accrued interest  Closing balance  Change in unrealised gains included in profit or loss  for investment assets held at balance date  During the year there were no transfers of investmen	Preservat 2019 \$000	o the closing b tion Fund 2018 \$000 - - - - - - - - - - - -	valance for the Equit 2019 \$000	fair value mea: y Fund 2018 \$000 - - - - - -	Cash Enhai 2019 \$000 4,980 - (4,972) - (8)	vel 3 of the fair nced Fund 2018 \$000 1,763 4,385 (1,177) 4 5	value hierarc Bala 2019 \$000 - - - -	ny: nced Fund 2018 \$000 - - - - -	Conserva 2019	2018 2018 \$000 - - - - -	Grow 2019 \$000 - - - -	2018 \$000 - - - - -	Scher 2019 \$000 4,980 - (4,972) - (8)	ne Total 2018 \$000 1,763 4,385 (1,177) 4 5
New Zealand bonds  Opening balance  Purchases  Sales  Gains recognised in profit or loss  Accrued interest  Closing balance  Change in unrealised gains included in profit or loss  for investment assets held at balance date  During the year there were no transfers of investmen	Preservat  sts between level	o the closing b tion Fund 2018 \$000 - - - - - - s in the fair val	salance for the Equit 2019 \$000 lue hierarchy. Equit	fair value meas y Fund 2018 \$000 - - - - - - -	Cash Enhai 2019 \$000 4,980 - (4,972) - (8) -	vel 3 of the fair nced Fund 2018 \$000 1,763 4,385 (1,177) 4 5 4,980 2	value hierarc Bala 2019 \$000 - - - - -	ny: nced Fund 2018 \$000 - - - - -	Conserv: 2019 \$000 - - - - -	2018 \$000 - - - - - -	Grow 2019 \$000 - - - - - -	rth Fund 2018 \$000 - - - - -	Scher 2019 \$000 4,980 - (4,972) - (8)	ne Total 2018 \$000 1,763 4,385 (1,177) 4 5 4,980
New Zealand bonds  Opening balance  Purchases Sales  Gains recognised in profit or loss  Accrued interest  Closing balance  Change in unrealised gains included in profit or loss  for investment assets held at balance date  During the year there were no transfers of investmen	Preservat  2019 \$000	o the closing b tlon Fund 2018 \$000 s in the fair val	valance for the Equit 2019 \$000	fair value meas y Fund 2018 \$000 - - - - - - - - - - - - - - - - -	Cash Enhai 2019 \$000 4,980 (4,972) - (8) - (5)	vel 3 of the fair nced Fund 2018 \$000 1,763 4,385 (1,177) 4 5 4,980 2	r value hierarc Bala 2019 \$000 - - - - - - - - - - - - - - - - -	ny: nced Fund 2018 \$000 - - - - - - - -	Conserva 2019 \$000 - - - - - - - - - - - - - - - - -	2018 2018 \$000 - - - - -	Grow 2019 \$000 - - - - - -	2018 \$000 - - - - -	Scher 2019 \$000 4,980 - (4,972) - (8) -	ne Total
New Zealand bonds  Opening balance Purchases Sales Gains recognised in profit or loss Accrued interest  Closing balance  Change in unrealised gains included in profit or loss for investment assets held at balance date  During the year there were no transfers of investment assets and liabilities	Preservat  sts between level	o the closing b	salance for the Equit 2019 \$000 lue hierarchy. Equit	fair value meas y Fund 2018 \$000 - - - - - - -	Cash Enhai 2019 \$000 4,980 (4,972) - {8} - (5)	vel 3 of the fair nced Fund 2018 \$000 1,763 4,385 (1,177) 4 5 4,980 2	value hierarc Bala 2019 \$000 - - - - - -	ny: nced Fund 2018 \$000 - - - - - - -	Conserva 2019 \$000 - - - - - - - - - - - - -	ative Fund 2018 \$000 - - - - - -	Grow 2019 \$000 - - - - - -	rth Fund 2018 \$000	Scher 2019 \$000 4,980 - (4,972) - (8)	ne Total 2018 \$000 1,763 4,385 (1,177) 4 5 4,980 2
New Zealand bonds  Opening balance  Purchases  Sales  Gains recognised in profit or loss  Accrued interest  Closing balance  Change in unrealised gains included in profit or loss  for investment assets held at balance date  During the year there were no transfers of investmen	ppening balance to Preservat 2019 \$000	o the closing b	valance for the Equit 2019 \$000	fair value meas y Fund 2018 \$000 - - - - - - - - - - - - - - - - -	Cash Enhai 2019 \$000 4,980 - (4,972) - (8) - (5) Cash Enhai 2019 \$000 2,028	vel 3 of the fair nced Fund 2018 \$000 1,763 4,385 (1,177) 4 5 4,980 2	Bala 2019 \$000 - - - - - - - - - - - - - - - - -	ny: nced Fund 2018 \$000	Conserva 2019 \$000 - - - - - - - - - - - - - - - - -	2018 \$000 - - - - - - - - - - - - -	Grow 2019 \$000	rth Fund 2018 \$000	Scher 2019 \$000 4,980 - (4,972) - (8) - (5)	2018 \$000 1,763 4,385 (1,177) 4 5 4,980 2
New Zealand bonds  Opening balance Purchases Sales Gains recognised in profit or loss Accrued interest  Closing balance  Change in unrealised gains included in profit or loss for investment assets held at balance date  During the year there were no transfers of investmen assets and liabilities  Debt securities PIE funds Interest rate swaps	Preservat  2019 \$000	o the closing b	valance for the Equit 2019 \$000	fair value meas y Fund 2018 \$000 - - - - - - - - - - - - - - - - -	Cash Enhar 2019 \$000 4,980 - (4,972) - (8) - (5) Cash Enhar 2019 \$000 2,028 37,110	vel 3 of the fair nced Fund 2018 \$000 1,763 4,385 (1,177) 4 5 4,980 2	Balaa 2019 \$000 - - - - - - - - - - - - - - - - -	ny: nced Fund 2018 \$000 - - - - - - - -	Conserva 2019 \$000 - - - - - - - - - - - - - - - - -	2018 \$000 - - - - - - - - - - - - -	Grow 2019 \$000	rth Fund 2018 \$000	Scher 2019 \$000 4,980 - (4,972) - (8) - (5)	2018 \$000 1,763 4,385 (1,177) 4 5 4,980 2
New Zealand bonds Opening balance Purchases Sales Gains recognised in profit or loss Accrued interest Closing balance Change in unrealised gains included in profit or loss for investment assets held at balance date During the year there were no transfers of investmen Net changes in fair value of investment assets and liabilities Debt securities	ppening balance to Preservat 2019 \$000	o the closing b	late hierarchy.  Equit 2019 \$000	fair value meas y Fund 2018 \$000 - - - - - - - - - - - - - - - - -	Cash Enhai (4,972) (8) Cash Enhai 2019 \$000 (4,972) (8) (5) Cash Enhai 2019 \$000 2,028 37,110 33	vel 3 of the fair nced Fund 2018 \$000 1,763 4,385 (1,177) 4 5 4,980 2 2 nced Fund 2018 \$000 1,894 18,953 196	Balaa 2019 \$000 - - - - - - - - - - - - - - - - -	ny: nced Fund 2018 \$000 - - - - - - - - - - - - - - - - -	Conserve 2019 \$000 - - - - - - - - - - - - - - - - -	2018 \$000 - - - - - - - - - - - - - - - - -	Grow 2019 \$000	th Fund 2018 \$000	Scher 2019 \$000 4,980 - (4,972) - (8) - (5) Scher 2019 \$000 4,079	2018 \$000 1,763 4,385 (1,177) 4 5 4,980 2
New Zealand bonds  Opening balance Purchases Sales Gains recognised in profit or loss Accrued interest  Closing balance  Change in unrealised gains included in profit or loss for investment assets held at balance date  During the year there were no transfers of investmen assets and liabilities  Debt securities PIE funds Interest rate swaps	ppening balance to Preservat 2019 \$000	o the closing b	valance for the Equit 2019 \$000	fair value meas y Fund 2018 \$000 - - - - - - - - - - - - - - - - -	Cash Enhar 2019 \$000 4,980 - (4,972) - (8) - (5) Cash Enhar 2019 \$000 2,028 37,110	vel 3 of the fair nced Fund 2018 \$000 1,763 4,385 (1,177) 4 5 4,980 2	Bala 2019 \$000 - - - - - - - - - - - - - - - - -	ny: nced Fund 2018 \$000	Conserva 2019 \$000 - - - - - - - - - - - - - - - - -	2018 \$000 - - - - - - - - - - - - -	Grow 2019 \$000	th Fund 2018 \$000	Scher 2019 \$000 4,980 - (4,972) - (8) - (5) Scher 2019 \$000 4,079 150,234	ne Total 2018 \$000 1,763 4,385 (1,177) 4 5 4,980 2 ne Total 2018 \$000 1,806 103,133
New Zealand bonds Opening balance Purchases Sales Gains recognised in profit or loss Accrued interest Closing balance Change in unrealised gains included in profit or loss for investment assets held at balance date During the year there were no transfers of investmen Net changes in fair value of investment assets and liabilities Debt securities PIE funds Interest rate swaps Forward foreign exchange contracts	ppening balance to Preservat 2019 \$000	o the closing b	late hierarchy.  Equit 2019 \$000	fair value meas y Fund 2018 \$000 - - - - - - - - - - - - - - - - -	Cash Enhai (4,972) (8) Cash Enhai 2019 \$000 (4,972) (8) (5) Cash Enhai 2019 \$000 2,028 37,110 33	vel 3 of the fair nced Fund 2018 \$000 1,763 4,385 (1,177) 4 5 4,980 2 2 nced Fund 2018 \$000 1,894 18,953 196	Balaa 2019 \$000 - - - - - - - - - - - - - - - - -	ny: nced Fund 2018 \$000 - - - - - - - - - - - - - - - - -	Conserva 2019 \$000 - - - - - - - - - - - - - - - - -	2018 \$000 - - - - - - - - - - - - -	Grow 2019 \$000	th Fund 2018 \$000	Scher 2019 \$000 4,980 - (4,972) - (8) - (5) Scher 2019 \$000 4,079 150,234 31	ne Total 2018 \$000 1,763 4,385 {1,177} 4 5 4,980 2 ne Total 2018 \$000 1,806 103,133 199

## **Notes to the Financial Statements**

#### 5. Related parties

#### (a) Fees with related parties

The Manager of the Scheme is responsible for managing the assets of the Scheme and fund administration. The Manager pays supervisor, custody, unit pricing, accounting and auditor's fees on behalf of the Cash Enhanced Fund and also provides a general rebate to reimburse the Cash Enhanced Fund for fees charged within underlying investments in other funds. The Manager is entitled to a management fee calculated as a percentage per annum of the gross asset value of the Funds, with the exception of the Cash Enhanced Fund which is calculated on the NAV of the Fund. Management fees are calculated daily and payable monthly at the following percentage for each Fund:

Preservation Fund	Equity Fund	Cash Enhanced Fund	Balanced Fund	Conservative Fund	Growth Fund
0.48%	Up to 1.10%	0.56%	Up to 0.95%	Up to 0.85%	Up to 1.05%

<sup>1</sup> Funds with fees of "Up to" have a graduated management fee, which reduces by 0.05% for GAV between \$100 million and \$200 million, and reduces by a further 0.05% for GAV above \$200 million.

In addition, each individual member is charged an administration fee of up to \$2.75 per month based on the total membership of the Scheme, which is paid via unit redemption. The administration fee was shared between the Manager and Trustees Executors Limited and is for the day to day administration of member accounts and maintaining the member register for the Scheme. The administration fee is calculated based on \$2.75 for the first 25,000 members and \$2.25 for all members thereafter,

In relation to the underlying investments in the Property Fund by the Cash Enhanced Fund, Balanced Fund, Conservative Fund & Growth Funds, the Funds receive a management fee rebate from the Manager for the management fee paid by the Property Fund to the Manager on its property assets under management of 0.75% per annum. This rebate is calculated daily based on the ratio of property assets to cash assets within the Property Fund, and is paid quarterly by the Manager.

Fees incurred/payable by the Scheme, and rebates received/receivable by the Scheme to/from the Manager during the year are detailed below.

	Preservation 2019 \$000	2018 \$000	Equity 2019 \$000	/ Fund 2018 \$000	Cash Enhan 2019 \$000	2018 \$000	Balan 2019 \$000	2018 \$000	Conserva 2019 \$000	2018 \$000	Growt 2019 \$000	h Fund 2018 \$000	Scheme 2019 \$000	2018 \$000
Management fees incurred Administration and other fees incurred Management fees payable	131 22 11	131 25 11	1,221 73 109	994 65 87	3,990 917 297	4,016 999 327	6,171 408 536	5,437 400 457	1,140 78 97	1,064 84 87	3,492 205 321	2,742 166 241	16,145 1,703 1,371	14,384 1,739 1,210
Management fee rebates received Management fee rebates receivable	:	-			551 102	583 86	250 97	126 37	74 16	77 19	204 59	141 36	1,079 274	927 178

### (b) Investment transactions with related entities

During the year various investments were bought or sold by the Scheme where the counterparty was another Fund also managed by the Manager. All such transactions were carried out in the ordinary course of the Scheme's activities and were transacted at the fair value of the underlying investment bought or sold (i.e. on an arm's-length basis). No brokerage fees were charged.

	Preservation 2019	on Fund 2018	Equity 2019		Cash Enha			ed Fund		tive Fund	Growt	n Fund	Scheme	Total
Durchases of learning to the state of	\$000	\$000	\$000	2018 \$000	2019 \$000	2018 \$000	2019 \$000	2018 \$000	2019 \$000	2018 \$000	2019 \$000	2018 \$000	2019 \$000	2018 \$000
Purchases of investments from related entities Sales of investments to related entities	:		-		269,545	22,811 34,898	970		304 23,183	1,739 4,056	1,053		2,327 292.728	24,550 38 954

## **Notes to the Financial Statements**

### 5. Related parties (continued)

#### (c) Investments in related entities

The Scheme indirectly holds multiple investments through other funds managed by the Manager. The Scheme has been deemed to meet the definition of an investment entity and accordingly the Scheme's investments in other funds managed by the Manager are not consolidated, instead measured at fair value through profit and loss. The Scheme's investments in the other funds managed by the Manager (PIE funds per Note 4) are as follows:

		Preserva 2019 \$000	2018 \$000	Equi: 2019 \$000	ty Fund 2018 \$000	Cash Enha 2019 \$000	nced Fund 2018 \$000	2019	enced Fund 2018	2019	ative Fund 2018	Grov 2019	vth Fund 2018	Scher 2019	ne Total 2018
	Fisher Institutional New Zealand Cash Fund	27,229	26,929	4.820	,000	268,709	\$000	\$000	\$000	\$000	\$000	\$000	\$000	\$000	\$000
	Fisher Institutional International Equity Fund	-		51,009	55,544	53,292	51,069	131,163 152,882	54,616 99,971	44,785		78,226	44,854	554,932	126,399
	Fisher Institutional International Equity (Hedged) Fund					,	31,003	132,002	99,971	11,706	9,591	93,215	109,833	362,104	326,008
	Fisher Institutional Trans Tasman Equity Fund	•	-	17,339	-	11,261	-	46,575	-	2,494	4,445	52,238		420.000	
	Fisher Institutional New Zealand Fixed Interest Fund		-	50,642	36,760	44,185	37,392	127,284	49,195	8,702	9,276	114,699	75,362	129,907 345,512	4,445
	Fisher Institutional Core International Bond Fund			-	-	138,187	-	94,364	40,903	26,933	28,696	24,953	18,446	284,437	207,985 88,045
	Fisher Institutional International Bond Fund					30,272 29,708	44,363		6,702	14,080	5,940		4,509	44,352	61,514
	Fisher Institutional Property Fund	-				39,517	96,163 52,383	85,956 102,888	23,492 26,316	14,002	15,151		4,513	129,666	139,319
	Fisher Institutional Balanced Fund			-	-	-	52,303	102,888	320,870	16,502	13,289	35,421	24,891	194,328	116,879
	Total investments in related entitles	27,229	26,929	123,810	92,304	615,131	281,370	741,112			-	-	-	•	320,870
	-					015,151	201,370	741,112	622,065	139,204	86,388	398,752	282,408	2,045,238	1,391,464
6.	Contributions and withdrawals	Preserva	tion Fund	Equit	y Fund	Cash Enha	nced Fund	Rala	nced Fund	Concomi	olina Franci	_			
ь.		2019	2018	2019	y Fund 2018	Cash Enha	nced Fund 2018	Bala 2019	nced Fund 2018		tive Fund		th Fund		ne Total
о.	Contributions									Conserva 2019 \$000	ative Fund 2018 \$000	2019	2018	2019	2018
ο.	Contributions  Member contributions	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018 \$000	2019 \$000	2018 \$000	2019 \$000	2018 \$000
ь.	Contributions	2019 \$000 1,495	2018 \$000 1,677	2019 \$000 7,867	2018 \$000 6,613	2019 \$000 57,496	2018 \$000 62,890	2019 \$000 43,202	2018 \$000 41,016	2019 \$000	2018	2019	2018	2019	2018
ь.	Contributions  Member contributions  Member lump sum and voluntary contributions	2019 \$000	2018 \$000 1,677 289	2019 \$000 7,867	2018 \$000 6,613 854	2019 \$000 57,496 3,671	2018 \$000 62,890 3,897	2019 \$000 43,202 7,992	2018 \$000 41,016 8,743	2019 \$000 7,410 2,286	2018 \$000 7,734 2,536	2019 \$000	2018 \$000	2019 \$000	2018 \$000 139,443
ь.	Contributions  Member contributions  Member lump sum and voluntary contributions over minimum contribution rate  Employer contributions  Crown contributions	2019 \$000 1,495 292	2018 \$000 1,677	2019 \$000 7,867	2018 \$000 6,613 854 3,694	2019 \$000 57,496 3,671 34,104	2018 \$000 62,890 3,897 38,494	2019 \$000 43,202 7,992 23,571	2018 \$000 41,016 8,743 23,056	2019 \$000 7,410 2,286 4,053	2018 \$000 7,734 2,536 4,352	2019 \$000 24,590 4,333 13,760	2018 \$000 19,513 3,214 11,031	2019 \$000 142,060	2018 \$000
ь.	Contributions  Member contributions  Member lump sum and voluntary contributions over minimum contribution rate  Employer contributions  Crown contributions  Transfers from other KiwiSaver schemes	2019 \$000 1,495 292 871	2018 \$000 1,677 289 1,003	2019 \$000 7,867 1,435 4,316	2018 \$000 6,613 854	2019 \$000 57,496 3,671 34,104 13,025	2018 \$000 62,890 3,897 38,494 13,869	2019 \$000 43,202 7,992 23,571 7,664	2018 \$000 41,016 8,743 23,056 7,864	2019 \$000 7,410 2,286 4,053 1,478	2018 \$000 7,734 2,536 4,352 1,679	2019 \$000 24,590 4,333 13,760 3,910	2018 \$000 19,513 3,214 11,031 3,351	2019 \$000 142,060 20,009	2018 \$000 139,443 19,533
ь.	Contributions  Member contributions  Member lump sum and voluntary contributions over minimum contribution rate  Employer contributions Crown contributions  Transfers from other KiwiSaver schemes  Transfers from other superannuation schemes	2019 \$000 1,495 292 871 340 399 22	2018 \$000 1,677 289 1,003 418 59 32	2019 \$000 7,867 1,435 4,316 1,266 1,105 404	2018 \$000 6,613 854 3,694 1,187	2019 \$000 57,496 3,671 34,104	2018 \$000 62,890 3,897 38,494	2019 \$000 43,202 7,992 23,571	2018 \$000 41,016 8,743 23,056 7,864 2,412	2019 \$000 7,410 2,286 4,053 1,478 768	2018 \$000 7,734 2,536 4,352 1,679 374	2019 \$000 24,590 4,333 13,760 3,910 1,707	2018 \$000 19,513 3,214 11,031 3,351 920	2019 \$000 142,060 20,009 80,675 27,683 6,341	2018 \$000 139,443 19,533 81,630 28,368 4,703
ь.	Contributions  Member contributions  Member lump sum and voluntary contributions over minimum contribution rate Employer contributions Crown contributions Transfers from other KiwiSaver schemes Transfers from other superannuation schemes Inter-fund switches in	2019 \$000 1,495 292 871 340 399 22 2,334	2018 \$000 1,677 289 1,003 418 59 32 1,255	2019 \$000 7,867 1,435 4,316 1,266 1,105 404 18,494	2018 \$000 6,613 854 3,694 1,187 386 559 6,160	2019 \$000 57,496 3,671 34,104 13,025 370 1,231 8,765	2018 \$000 62,890 3,897 38,494 13,869 552	2019 \$000 43,202 7,992 23,571 7,664 1,992	2018 \$000 41,016 8,743 23,056 7,864	2019 \$000 7,410 2,286 4,053 1,478	2018 \$000 7,734 2,536 4,352 1,679 374 299	2019 \$000 24,590 4,333 13,760 3,910 1,707 916	2018 \$000 19,513 3,214 11,031 3,351 920 674	2019 \$000 142,060 20,009 80,675 27,683 6,341 3,900	2018 \$000 139,443 19,533 81,630 28,368 4,703 4,998
ь.	Contributions  Member contributions  Member lump sum and voluntary contributions over minimum contribution rate Employer contributions Crown contributions Transfers from other KiwiSaver schemes Transfers from other superannuation schemes Inter-fund switches in Other income	2019 \$000 1,495 292 871 340 399 22 2,334 3	2018 \$000 1,677 289 1,003 418 59 32 1,255 3	2019 \$000 7,867 1,435 4,316 1,266 1,105 404	2018 \$000 6,613 854 3,694 1,187 386 559	2019 \$000 57,496 3,671 34,104 13,025 370 1,231	2018 \$000 62,890 3,897 38,494 13,869 552 1,360	2019 \$000 43,202 7,992 23,571 7,664 1,992 1,281	2018 \$000 41,016 8,743 23,056 7,864 2,412 2,074	2019 \$000 7,410 2,286 4,053 1,478 768 46	2018 \$000 7,734 2,536 4,352 1,679 374	2019 \$000 24,590 4,333 13,760 3,910 1,707	2018 \$000 19,513 3,214 11,031 3,351 920	2019 \$000 142,060 20,009 80,675 27,683 6,341	2018 \$000 139,443 19,533 81,630 28,368 4,703 4,998 58,108
ь.	Contributions  Member contributions  Member lump sum and voluntary contributions over minimum contribution rate Employer contributions Crown contributions Transfers from other KiwiSaver schemes Transfers from other superannuation schemes Inter-fund switches in	2019 \$000 1,495 292 871 340 399 22 2,334	2018 \$000 1,677 289 1,003 418 59 32 1,255	2019 \$000 7,867 1,435 4,316 1,266 1,105 404 18,494	2018 \$000 6,613 854 3,694 1,187 386 559 6,160	2019 \$000 57,496 3,671 34,104 13,025 370 1,231 8,765	2018 \$000 62,890 3,897 38,494 13,869 552 1,360 3,008	2019 \$000 43,202 7,992 23,571 7,664 1,992 1,281 72,730	2018 \$000 41,016 8,743 23,056 7,864 2,412 2,074 15,776	2019 \$000 7,410 2,286 4,053 1,478 768 46 16,918	2018 \$000 7,734 2,536 4,352 1,679 374 299 5,065	2019 \$000 24,590 4,333 13,760 3,910 1,707 916 79,980	2018 \$000 19,513 3,214 11,031 3,351 920 674 26,844	2019 \$000 142,060 20,009 80,675 27,683 6,341 3,900 199,221	2018 \$000 139,443 19,533 81,630 28,368 4,703 4,998

Contributions are received either from members directly or via their employer or the Inland Revenue Department ("IRD"). Contributions in the form of Member Tax Credits are received from the Crown via the IRD. Members can also arrange to transfer funds in from other sources, such as from previous KiwiSaver providers or registered superannuation schemes and pension funds.

## **Notes to the Financial Statements**

### 6. Contributions and withdrawals (continued)

	Preservat 2019	tion Fund		y Fund		nced Fund	Bala	nced Fund	Conserva	ative Fund	Grow	th Fund	Schen	ne Total
Withdrawals	\$000	2018 \$000	2019 \$000	2018 \$000	2019 \$000	2018 \$000	2019	2018	2019	2018	2019	2018	2019	2018
Member eligible withdrawals	4 000	•		•	•	\$000	\$000	\$000	\$000	\$000	\$000	\$000	\$000	\$000
	1,887	901	843	436	12,689	10,172	12,376	8,577	6,256	5,030	1,819	2,023	35,870	27 120
Withdrawals on death	15	51	165	69	927	983	1.129	1.047	272	186	547	210		27,139
Serious illness withdrawals	16	47	14	40	884	848	661	226	278	180			3,055	2,546
Withdrawals or transfers on permanent emigration	51	21	112	76	736	975	644	637			469	100	2,322	1,441
Significant financial hardship withdrawals	36	16	59	79	1,106				22	126	390	227	1,955	2,062
First home purchase withdrawals	681	485	1,272			1,311	456	575	85	100	309	194	2,051	2,275
Transfers to other KiwiSaver schemes	1,436		•	871	11,888	9,482	7,984	4,884	2,294	1,672	4,362	2,336	28,481	19,730
Court ordered withdrawals	1,430	1,933	4,701	4,912	45,699	57,180	28,510	35,116	5,964	7.913	15,064	13,395	101,374	120,449
	-	24	3	23	270	101	263	126	12		158	1	706	
Inter-fund switches out	2,235	1,986	6,484	2,374	148,072	31,002	24,147	13,209	7,108	4,557	11,174	4.000		275
Other withdrawals	-	2	32	14	445	341	48	63	13			4,980	199,220	58,108
Total withdrawals						5-7-2		03	13	8	28	21	566	449
Total Withdrawals	6,357	5,466	13,685	8,894	222,716	112,395	76,218	64,460	22,304	19,772	34,320	23,487	375,600	224 474
								And the second of the second of			3 1,320	43,401	313,000	234,474
	Preservati	ion Fund	Equity	Fund	Cash Enha	nced Fund	Balar	ced Fund	Conserva	itive Fund	Growt	h Fund	Cel	- Y-4-1

7.	Interest income	Preservation Fund 2019 2018 \$000 \$000		Equity Fund 2019 2018 \$000 \$000		Cash Enhanced Fund 2019 2018 \$000 \$000		Balanced Fund 2019 2018 \$000 \$000		Conservative Fund 2019 2018 \$000 \$000		Growth Fund 2019 2018 \$000 \$000		Scheme Total 2019 2018 \$000 \$000	
	Interest on investments at amortised cost Interest from investment assets at fair value through profit or loss	10	11	104 76	93 3	724 2,315	2,796 12,054	387 823	481 46	94 247	394 862	273 332	300 23	1,592 3,793	4,075 12,988
	Total interest income	10	11	180	96	3,039	14,850	1,210	527	341	1,256	605	323	5,385	17,063

Interest income on investments at amortised cost is recognised in the Statements of Changes in Net Assets, as interest accrues using the effective interest rate method. This does not apply to interest from investment assets at fair value through profit and loss.

### 8. Capital commitments and contingent liabilities

There were no significant capital commitments or contingent liabilities as at 31 March 2019 (31 March 2018: Nil).

#### Subsequent events

There were no significant subsequent events which require adjustment to or disclosure in these financial statements.



# Independent Auditor's Report

#### To the members of:

- Fisher Funds TWO KiwiSaver Preservation Fund
- Fisher Funds TWO KiwiSaver Equity Fund
- Fisher Funds TWO KiwiSaver Cash Enhanced Fund
- Fisher Funds TWO KiwiSaver Balanced Fund
- Fisher Funds TWO KiwiSaver Conservative Fund
- Fisher Funds TWO KiwiSaver Growth Fund

Collectively "Fisher Funds TWO KiwiSaver Scheme" (the "funds and scheme").

### Report on the financial statements

## **Opinion**

In our opinion, the accompanying financial statements of Fisher Funds TWO KiwiSaver Scheme (the funds and scheme) on pages 2 to 11:

- present fairly in all material respects the funds' and scheme's financial position as at 31 March 2019 and its financial performance and cash flows for the year ended on that date; and
- ii. comply with New Zealand Equivalents to International Financial Reporting Standards and International Financial Reporting Standards.

We have audited the accompanying financial statements which comprise:

- the statement of net assets as at 31 March 2019;
- the statements of changes in net assets and cash flows for the year then ended; and
- notes, including a summary of significant accounting policies and other explanatory information.



## **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (New Zealand) ('ISAs (NZ)'). We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

We are independent of the funds and scheme in accordance with Professional and Ethical Standard 1 (Revised) Code of Ethics for Assurance Practitioners issued by the New Zealand Auditing and Assurance Standards Board and the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code), and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code.

Our responsibilities under ISAs (NZ) are further described in the auditor's responsibilities for the audit of the financial statements section of our report.

Our firm has also undertaken supervisor reporting in line with our obligations under Section 198 and 199 of the Financial Markets Conduct Act 2013 ("FMC Act 2013"). Subject to certain restrictions, partners and employees of our firm may also deal with the funds and scheme on normal terms within the ordinary course of trading activities of the business of the funds and scheme. These matters have not impaired our independence as auditor of the funds and scheme. The firm has no other relationship with, or interest in, the funds and scheme.





## **Scoping**

The scope of our audit is designed to ensure that we perform adequate work to be able to give an opinion on the financial statements as a whole, taking into account the type of investments held by the funds and scheme, the use of third party service providers, financial reporting systems, processes and controls in place.

The context for our audit is set by the major activities in the financial year ended 31 March 2019. The funds and scheme had a continued focus on investment management.



## **Materiality**

The scope of our audit was influenced by our application of materiality. Materiality helped us to determine the nature, timing and extent of our audit procedures and to evaluate the effect of misstatements, both individually and on the financial statements of each fund and the scheme as a whole. The materiality for the financial statements as a whole was set at 2% of the total assets of each fund and the scheme. We chose the benchmark because, in our view, this is a key metric for the users of the financial statements given the primary objective of each fund and the scheme is to obtain capital growth taking into account both capital and income returns.



## **Key audit matters**

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial statements in the current period. We summarise below those matters and our key audit procedures to address those matters in order that members as a body may better understand the process by which we arrived at our audit opinion. Our procedures were undertaken in the context of and solely for the purpose of our statutory audit opinion on the financial statements as a whole and we do not express discrete opinions on separate elements of the financial statements.

## The key audit matter

### How the matter was addressed in our audit

### **Existence and valuation of investments**

Refer to Note 4 of the Financial Statements.

Investments are the funds' and scheme's main assets, and existence and valuation of those investments is the most important aspect of preparing the financial statements. As described in the financial statements, the funds' and scheme's investments include call accounts, term deposits, listed equities and bonds, fund-to-fund investments and simple derivatives held by one custodian. These factors reduce the risk and complexity of verifying investment existence and valuation.

Our audit procedures included:

- documenting and understanding the processes in place to record investment transactions and to value the portfolio. This included evaluating the control environment in place at the custodian, investment accounting and registry service provider by obtaining and reading the service organisation reports issued by an independent auditor on the design and operation of those controls throughout the period;
- agreeing investment holdings to the confirmations received from banks and the custodian;
- agreeing the valuation of listed equities, bonds and fundto-fund investments to independent third party pricing sources;



The key audit matter	How the matter was addressed in our audit					
	<ul> <li>for derivatives, engaging our valuation specialists to check the reasonableness of the inputs to information available from independent third party pricing sources; and</li> </ul>					
	<ul> <li>checking the accuracy of fair value levels as disclosed in the financial statements.</li> </ul>					
	We did not identify any material differences from our procedures.					



## Other information

The Manager, on behalf of the funds and scheme, is responsible for the other information included in the funds' and scheme's Annual Report. The Annual Report includes a link to where the audited financial statements can be found on the Companies Office. Our opinion on the financial statements does not cover any other information and we do not express any form of assurance conclusion thereon.

The Annual Report is expected to be made available to us after the date of this Independent Auditor's Report. Our responsibility is to read the Annual Report when it becomes available and consider whether the other information it contains is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears materially misstated. If so, we are required to report such matters to the Manager.



## Use of this independent auditor's report

This independent auditor's report is made solely to the members as a body. Our audit work has been undertaken so that we might state to the members those matters we are required to state to them in the independent auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the members as a body for our audit work, this independent auditor's report, or any of the opinions we have formed.



## Responsibilities of the Manager for the financial statements

The Manager, on behalf of the funds and scheme, is responsible for:

- the preparation and fair presentation of the financial statements in accordance with generally accepted
  accounting practice in New Zealand (being New Zealand Equivalents to International Financial Reporting
  Standards) and International Financial Reporting Standards;
- implementing necessary internal control to enable the preparation of a set of financial statements that is fairly presented and free from material misstatement, whether due to fraud or error; and
- assessing the ability to continue as a going concern. This includes disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless they either intend to liquidate or to cease operations, or have no realistic alternative but to do so.





## × L Auditor's responsibilities for the audit of the financial statements

Our objective is:

- to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error; and
- to issue an independent auditor's report that includes our opinion.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs NZ will always detect a material misstatement when it exists.

Misstatements can arise from fraud or error. They are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of these financial statements is located at the External Reporting Board (XRB) website at:

http://www.xrb.govt.nz/standards-for-assurance-practitioners/auditors-responsibilities/audit-report-2/

This description forms part of our independent auditor's report.

The engagement partner on the audit resulting in this independent auditor's report is Matt Prichard.

For and on behalf of

KPMG

**KPMG** Auckland

27 June 2019