

Craigs KiwiSaver Scheme

**Financial Statements
For the year ended 31 March 2018**

Craigs KiwiSaver Scheme

Statement of Changes in Net Assets

for the year ended 31 March 2018

	Note	2018	2017
INVESTMENT ACTIVITIES			
Investment Income			
Dividends		1,454,830	1,340,423
Interest income		72,401	80,421
Net foreign exchange gain/(loss) (excluding investment assets)		(4,270)	(157,391)
Net changes in fair value of investment assets	3	12,952,875	12,112,864
Net investment income		14,475,836	13,376,317
Expenses			
Brokerage fees	10(a)	201,450	195,289
Management fees	10(c)	724,916	600,531
Administration fees	10(d)	123,660	122,561
Audit fees - audit of financial statements	10(e)	8,500	8,500
- other assurance services (register audits)	10(e)	2,171	2,083
- other assurance services (trustee reporting & prospectus)	10(e)	-	3,134
Other operating expenses	10(e)	6,788	124,966
Total expenses		1,067,485	1,057,064
Net profit before membership activities		13,408,351	12,319,253
Taxation expense	4	1,297,553	851,121
Net profit before membership activities after tax		12,110,798	11,468,132
MEMBERSHIP ACTIVITIES			
Contributions received			
Member contributions from members		12,408,383	11,437,097
Member contributions from employers		5,599,114	5,399,522
Member contributions from the Crown		1,748,776	1,730,707
Transfers in from other KiwiSaver schemes		12,062,133	9,253,647
Total contributions		31,818,406	27,820,973
Payments to members			
Entitlement withdrawals		6,447,499	3,904,459
First home		1,204,373	792,502
Emigration		204,867	248,657
Hardship claims		75,015	124,455
Transfers to other schemes		5,831,676	3,999,989
Serious Illness		169,571	6,688
Death		52,145	188,593
Total payments		13,985,146	9,265,343
Net membership activities		17,833,260	18,555,630
Net increase in Net Assets during the year		29,944,058	30,023,762
Net assets available for benefits at the beginning of the year		177,896,711	147,872,949
Net assets available for benefits at the end of the year		207,840,769	177,896,711

Please read in conjunction with the attached notes set out on pages 5 to 15.



Craigs KiwiSaver Scheme
Statement of Net Assets
as at 31 March 2018

	Note	2018	2017
Assets			
Cash and cash equivalents	5	5,196,687	5,686,601
Accrued interest		1,047	5,751
Tax receivable		162,100	134,601
Investment assets	6	202,806,730	172,414,820
Total assets		208,166,564	178,241,773
Liabilities			
Accounts payable and accruals	10(e)	325,795	345,062
Tax payable		-	-
Total liabilities		325,795	345,062
Net assets available for benefits		207,840,769	177,896,711
Members' funds		207,840,769	177,896,711

On behalf of Craigs Investment Partners Superannuation Management Limited who authorised the issue of these financial statements on 19 June 2018.



Director:

Date: 19 June 2018

Director:

Date: 19 June 2018

Please read in conjunction with the attached notes set out on pages 5 to 15.

Craigs KiwiSaver Scheme

Statement of Cash Flows

for the year ended 31 March 2018

	Note	2018	2017
Cash flows from operating activities			
Dividends and/or distributions received		1,454,830	1,340,423
Interest received		77,106	81,934
Other operating expenses paid		(1,086,752)	(1,157,495)
Income taxes paid		(1,325,054)	(1,165,076)
Sale of investment assets		22,766,020	20,587,669
Purchases of investment assets		(40,205,054)	(37,390,411)
Net cash flows from operating activities	7	(18,318,904)	(17,702,956)
Cash flows from financing activities			
Proceeds from contributions by members		31,818,406	27,790,973
Payments for withdrawals by members		(13,985,146)	(9,265,343)
Net cash flows from financing activities		17,833,260	18,525,630
Net increase/(decrease) in cash and cash equivalents			
		(485,644)	822,674
Cash and cash equivalents at the beginning of the year		5,686,601	5,021,318
Effect of exchange rate fluctuations on cash held		(4,270)	(157,391)
Cash and cash equivalents at the end of the year	5	5,196,687	5,686,601



Please read in conjunction with the attached notes set out on pages 5 to 15.

Craigs KiwiSaver Scheme

Notes to the Financial Statements

for the year ended 31 March 2018

1. General Information

(a) Reporting Entity

These financial statements are for the Craigs KiwiSaver Scheme (previously named the Craigs Investment Partners kiwiSTART Select Scheme) (the "scheme").

The scheme was originally established under an umbrella Trust Deed dated 18 December 2006 with subsequent amendments. This Trust Deed was rescinded on 21 September 2012 immediately replaced with a new Trust Deed dated 21 September 2012 which was since amended on 15 November 2016. The scheme is a defined contribution scheme. The scheme invests in a variety of equities and listed and unlisted unit trusts in order to gain direct and indirect exposure to cash, bonds, equity and property markets.

The scheme is registered under the KiwiSaver Act 2006 under the registration number KSS/10054. The financial statements have been prepared in accordance with the Financial Markets Conduct Act 2013 and The Financial Reporting Act 2013.

The retirement benefits are determined by contributions to the scheme, together with investment earnings on these contributions over the period of the membership.

The product disclosure statement was registered with the Companies Office on 14 December 2017.

The investment and administration activities of the scheme are managed by Craigs Investment Partners Superannuation Management Limited (the "manager").

The New Zealand Guardian Trust Company Limited (the statutory trustee) is licenced under the Securities Trustees and Statutory Supervisors Act 2011.

The scheme is domiciled in New Zealand. The registered office of the manager of the scheme is 158 Cameron Road, Tauranga, New Zealand.

(b) Statement of compliance

The financial statements have been prepared by the manager in accordance with the Trust Deed, the Financial Reporting Act 2013, the Financial Markets Conduct Act 2013, the Superannuation Schemes Act 1989, the KiwiSaver Act 2006 and New Zealand Generally Accepted Accounting Practice ("NZ GAAP"). They comply with New Zealand equivalents to International Financial Reporting Standards ("NZ IFRS"), and other applicable Financial Reporting Standards, as appropriate for profit-oriented entities. The financial statements also comply with International Financial Reporting Standards ("IFRS").

The financial statements are prepared for the year ended 31 March 2018.

The financial statements were authorised for issue by the directors of Craigs Investment Partners Superannuation Management Limited on 19 June 2018.



Craigs KiwiSaver Scheme

Notes to the Financial Statements (continued)

for the year ended 31 March 2018

1. General Information (continued)

(c) Basis of preparation

The financial statements are presented in New Zealand dollars, which is the scheme's functional currency. All values are rounded to the nearest dollar.

Except where noted in specific accounting policies below, the financial statements are prepared on a fair value basis.

The preparation of financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and other factors that are believed to be reasonable under the circumstances. Actual results may differ from these estimates. The estimates and underlying assumptions are reviewed on an ongoing basis. There are no significant estimates and judgements used in preparing these financial statements.

The accounting policies have been applied consistently across all the financial periods presented in these financial statements.

2. Summary of significant accounting policies

(a) Investments

Recognition and derecognition

Investment assets are recognised on the date that the scheme becomes party to the contractual agreement (trade date). Investment assets are derecognised when the contractual rights to the cash flows expire or the scheme has transferred substantially all risks and rewards of ownership.

Measurement

The scheme measures its investment assets on a fair value basis, and carries them at their fair value, with changes recognised in the Statement of Changes in Net Assets. Investment assets are designated as "fair value through profit or loss" on initial recognition. The fair value of investments is based on their quoted market prices at the reporting date using last trade prices.

Investments in unlisted unit trusts are recorded at the redemption value per unit as reported by the managers of such funds.

(b) Other financial assets and liabilities

Other financial assets and liabilities, including cash and cash equivalents, receivables and payables, are initially recognised at fair value and subsequently carried at their amortised cost using the effective interest rate method. Their carrying value closely approximates their fair value.

For cash flow statement presentation purposes, cash and cash equivalents comprise current accounts with banks, members' funds held by the trustee, demand deposits and bank overdrafts (if any). Cash equivalents are short-term highly liquid investments that are readily convertible to known amounts of cash, are subject to an insignificant risk of changes in value, and are held for the purpose of meeting short-term cash commitments rather than for investment or other purposes.

Other financial assets are classified as loans and receivables.

Other financial liabilities are classified as financial liabilities at amortised cost.



Craigs KiwiSaver Scheme

Notes to the Financial Statements (continued)

for the year ended 31 March 2018

2. Summary of significant accounting policies (continued)

(c) Foreign currency transactions

Investments and other monetary assets and liabilities denominated in foreign currencies are translated to New Zealand dollars at the exchange rate ruling at the reporting date. Transactions in foreign currencies are recorded at the exchange rate ruling on the day. Foreign exchange gains and losses on investment assets are recognised together with other net changes in the fair value of investment assets in the Statement of Changes in Net Assets.

(d) Investment income

Interest income is recognised in the Statement of Changes in Net Assets as it accrues, using the original effective interest rate of the instrument calculated at the acquisition or origination date. Income distributions from unit trusts are recognised in the Statement of Changes in Net Assets as dividend income on an entitlement basis. Dividends are recognised upon securities applicable ex-date. Net changes in fair value of investment assets are recognised immediately in the Statement of Changes in Net Assets.

(e) Expenses

Expenses are recognised on an accrual basis.

(f) Net assets available for benefits

The net assets available for benefits is the scheme's present obligation to pay benefits to members and has been calculated as the difference between the fair value of the assets and the fair value of the liabilities as at balance date.

Issued units provide members with the right to require redemption for cash at the value proportionate to the members' share in the scheme's net assets. These units are puttable instruments and are classified as equity as they meet all of the following criteria: (i) members are entitled to a pro rata share of the scheme's net assets in the event of the scheme's liquidation, (ii) apart from the contractual obligation of the issuer to redeem the instrument for cash or another financial asset, the instrument does not include contractual obligations to deliver cash or another financial asset to another entity, or to exchange financial assets or financial liabilities with another entity under potentially unfavourable conditions to the entity and (iii) the total expected cash flows attributable to the instrument over its life is based substantially on the profit or loss and changes in the recognised net assets or the change in fair value of the recognised and unrecognised net assets of the entity over the life of the instrument.

As members' contributions are received, they are held in trust by The New Zealand Guardian Trust Company Limited until the next trading day when they are transferred into the scheme.

(g) New standards and interpretations not yet adopted

The following new standard has been issued, but is not effective for the current period and has not been early adopted. The entity does not plan to early adopt this standard and it is not expected to have any significant impact on the financial statements for the Scheme.

- NZ IFRS 9 Financial Instruments effective for period ended 31 March 2019. This standard introduces new requirements for the classification and measurement of financial assets based on the business model in which they are held and the characteristics of their contractual cash flows.



Craigs KiwiSaver Scheme

Notes to the Financial Statements (continued)

for the year ended 31 March 2018

2. Summary of significant accounting policies (continued)

(h) New Standards and pronouncements relevant to the Scheme

No new standards were adopted in the preparation of the financial statements for the year ended 31 March 2018.

(i) Taxation

Income tax expense comprises current and deferred tax. Income tax expense is recognised in profit or loss except to the extent that it relates to items recognised directly in equity, in which case it is recognised in equity.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at the reporting date, and any adjustment to tax payable in respect of previous years.

Deferred tax is recognised, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is measured at the tax rates that are expected to be applied to the temporary differences when they reverse, based on the laws that have been enacted or substantively enacted by the reporting date.

A deferred tax asset is recognised to the extent that it is probable that future taxable profits will be available against which temporary differences can be utilised. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

(j) Goods and Services Tax ("GST")

The scheme is not registered for GST. The Statement of Changes in Net Assets and the Statement of Cash Flows have been prepared so that all components are stated inclusive of GST. All items in the Statement of Net Assets are stated inclusive of GST.

3. Net changes in fair value of investment assets

	2018	2017
Realised change in fair value	822,720	507,859
Unrealised change in fair value	12,130,155	11,605,005
Total net changes in fair value of investment assets	12,952,875	12,112,864

4. Taxation

	2018	2017
Reconciliation of tax expense		
Profit/(Loss) for the year before taxation	13,408,351	12,319,253
Income tax using the schemes tax rate of 28%	3,754,338	3,449,391
Non assessable (gains)/losses on investment assets	(2,233,194)	(2,235,498)
Imputation credits	(104,892)	(89,825)
Foreign tax credits	(95,491)	(272,947)
Recognition of previously unrecognised tax losses	(23,208)	-
Taxation expense	1,297,553	851,121
<i>Represented by:</i>		
PIE tax paid	1,029,354	900,293
Current taxation	268,199	(49,172)
	1,297,553	851,121



Craigs KiwiSaver Scheme

Notes to the Financial Statements (continued)

for the year ended 31 March 2018

4. Taxation (continued)

Unrecognised deferred tax assets

Deferred tax assets have not been recognised in respect of the following items:

	2018	2017
Opening balance 1 April	49,172	-
Current year tax losses	-	49,172
Recognition of previously unrecognised tax losses	(23,208)	-
Prior period adjustment for unrecognised tax losses	(25,964)	-
Closing balance 31 March	-	49,172

Tax losses relate to foreign currency translation losses on financial arrangements. Deferred tax assets have not been recognised in respect of these losses.

5. Cash and cash equivalents

	2018	2017
NZD cash at bank	2,925,592	2,144,041
AUD call account	827,516	1,045,981
GBP call account	341,487	920,214
USD call account	688,555	694,235
NZD term deposit	90,000	607,004
Members' funds held by trustee	323,537	275,126
Total cash and cash equivalents	5,196,687	5,686,601

Members' funds held by trustee represent member contributions which are being held by the Trustee in a separate bank account. At balance date, the funds have not yet been invested into the scheme.

6. Investment assets

	2018	2017
NZ equities & listed unit trusts	14,084,325	11,593,186
NZ fixed interest securities	369,292	532,720
Australian equities & listed unit trusts	7,670,177	6,830,431
Other international equities & listed unit trusts	38,965,298	32,378,433
NZ unlisted unit trusts (see note 10(a))	141,717,638	121,080,049
Total investment assets	202,806,730	172,414,820

The following direct investments exceeded 5% of the net assets available for benefits by the funds at 31 March:

QuayStreet Funds – Conservative Fund		9,150,890	5.1%
	32,168,522	29,038,345	16.3%
QuayStreet Funds – Balanced Fund	15.5%		
	10,800,931	9,819,423	5.5%
QuayStreet Funds – Balanced SRI Fund	5.2%		
	56,368,851	47,326,110	26.6%
QuayStreet Funds – Growth Fund	27.1%		

Craigs KiwiSaver Scheme

Notes to the Financial Statements (continued)

for the year ended 31 March 2018

6. Investment assets (continued)

Fair value hierarchy

The table below analyses financial instruments carried at fair value, by valuation method. The different levels have been defined as follows:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices)
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

31 March 2018	Level 1	Level 2	Level 3	Total
Financial assets designated at fair value through profit or loss:				
NZ fixed interest securities	295,757	73,535	-	369,292
Listed equities and unit trusts	60,719,800	-	-	60,719,800
Unlisted NZ unit trusts	-	141,717,638	-	141,717,638
Total	61,015,557	141,791,173	-	202,806,730

31 March 2017	Level 1	Level 2	Level 3	Total
Financial assets designated at fair value through profit or loss:				
NZ fixed interest securities	356,291	176,429	-	532,720
Listed equities and unit trusts	50,802,051	-	-	50,802,051
Unlisted NZ unit trusts	-	121,080,049	-	121,080,049
Total	51,158,342	121,256,478	-	172,414,820

7. Reconciliation of net profit to net cash flows from operating activities

	Note	2018	2017
Net profit before membership activities		12,110,798	11,468,132
<i>Non-cash items</i>			
Unrealised change in fair value	3	(12,130,155)	(11,605,005)
Foreign exchange losses		4,270	157,391
<i>Movement in operating balances</i>			
Deferred tax asset		-	-
Accounts payable and accruals		(14,563)	36,081
Tax receivable/payable		(27,500)	(313,955)
Investment assets		(18,261,754)	(17,445,600)
Net cash flows from operating activities		(18,318,904)	(17,702,956)



Craigs KiwiSaver Scheme

Notes to the Financial Statements (continued)

for the year ended 31 March 2018

8. Financial risk management

The scheme's investment portfolio consists of investments in listed and unlisted unit trusts, New Zealand and international equity securities and cash that it intends to hold for an indefinite period of time. Through the holding of these investments, the scheme is exposed directly and also indirectly to a variety of financial risks including: credit, foreign exchange, interest rate, market price and liquidity risks. The risk management policies employed by the scheme are discussed in the notes below.

Financial instruments of the scheme comprise of investments in financial assets for the purpose of generating a return on investment made by members. In addition, the scheme may have financial assets and liabilities in the form of derivatives, cash and cash equivalents, dividends and other receivables, and accounts payable which arise directly from its daily operations.

The Trust Deed requires the manager to invest the scheme's assets in accordance with relevant investment mandates. Asset allocation is determined by the manager who manages the distribution of assets to achieve investment objectives. Divergence from target allocations and the composition of the portfolio is monitored by the manager on a daily basis. The manager reports on asset allocations to the trustee on a monthly basis.

(a) Credit risk

Credit risk is the risk that a counterparty will fail to perform contractual obligations, either in whole or in part, under a contract. The maximum credit risk is considered to be the carrying value of the assets set out in the Statement of Net Assets.

Where the scheme invests in unit trusts managed by the related entity QuayStreet Asset Management Limited, as set out in Note 6, the investment strategies of these unit trusts ensure an appropriate diversification of investments so that the scheme indirectly has no significant concentrations of counterparty or credit risk.

Cash and cash equivalents are held via a related entity, CIP Cash Management Nominees Limited in call and short term deposits with the ANZ Bank New Zealand Limited. CIP Cash Management Nominees Limited acts as an agent. The credit rating of ANZ Bank New Zealand Limited is AA- according to Standard & Poors.

The credit risk disclosures have been prepared on the basis of the scheme's direct investments and not on a look through basis for investments held indirectly through unit trusts. Consequently the disclosure of credit risk in the notes does not fully represent the true credit risk profile of the scheme.

(b) Foreign exchange risk

Foreign exchange risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate due to changes in foreign exchange rates.

The scheme is directly exposed to foreign exchange risk as a result of holding investments in foreign currencies.

The scheme is indirectly exposed to foreign exchange risk as a result of investments in unit trusts, which in turn invest in financial instruments denominated in foreign currencies.



Craigs KiwiSaver Scheme

Notes to the Financial Statements (continued)

for the year ended 31 March 2018

8. Financial risk management (continued)

(b) Foreign exchange risk (continued)

The foreign exchange risk disclosures have been prepared on the basis of the schemes' direct investments and not on a look through basis for investments held indirectly through unit trusts. As noted above, the scheme's direct exposures are currently limited to their direct investment in international equity securities, unit trusts and cash held in foreign currencies. Consequently, the disclosure of foreign currency risk does not fully describe the true currency risk profile of the scheme where the scheme has significant investments in unit trusts, which also have exposure to the foreign currency markets.

In accordance with the scheme's investment policy, the manager monitors the scheme's currency position on a regular basis through reviewing the scheme's indirect foreign currency exposure.

The table below indicates the currencies to which the scheme had significant exposure as at the end of the reporting period. The table shows the effect of a reasonably possible movement in the foreign currency rate against the New Zealand Dollar on the Statement of Changes in Net Assets.

	Change against NZ (\$)	2018	2017
Australian Dollar	5%	424,885	393,821
Great British Pound	5%	785,599	731,293
US Dollar	5%	1,214,168	968,351

(c) Interest rate risk

Interest rate risk arises from the possibility that changes in interest rates will affect future cash flows or the fair value of financial instruments. The scheme's interest bearing financial assets expose them to risks associated with the effects of fluctuations in the prevailing levels of market interest rates on their financial position and cash flows.

The majority of the scheme's financial assets are non-interest bearing. As a result, the scheme is not directly subject to significant amounts of risk due to fluctuations in the prevailing levels of market interest rates. Any excess cash and cash equivalents are invested at short-term market interest rates.

Cash and cash equivalents are held in a call account and receive the prevailing bank interest rate on credit balances. The weighted average interest rate on cash and cash equivalents as at 31 March 2018 was 1.17% (2017: 1.01%).

Short-term deposits are held with ANZ Bank New Zealand Limited via CIP Cash Management Nominees Limited. The weighted average interest rate on short-term deposits was 3.6% as at 31 March 2018 (2017: 3.6%).

The scheme, through its investments in unit trusts has indirect exposure to interest rate risk.

The interest rate risk disclosures have been prepared on the basis of the scheme's direct investments and not on a look through basis for investments held in unit trusts. Consequently the disclosure of interest rate risk in the notes does not fully represent the true interest rate risk profile of the scheme.

The following table demonstrates the sensitivity of the scheme's Statement of Changes in Net Assets and the increase/(decrease) in the net asset value of the scheme to a reasonably possible change in interest rates, with all other variables held constant. The sensitivity of the Statement of Changes in Net Assets is the effect of the assumed changes in interest rates on changes in fair value of investments, based on revaluing the floating rate financial assets at 31 March:

	Change in interest rate %	2018	2017
Change in interest income for one year based on floating rate financial assets	1%	33,365	40,010



Craigs KiwiSaver Scheme

Notes to the Financial Statements (continued)

for the year ended 31 March 2018

8. Financial risk management (continued)

(d) Liquidity risk

Liquidity risk is the risk that the scheme will encounter difficulty in meeting obligations associated with financial liabilities. The scheme is exposed to daily cash redemptions of members' funds, subject to the restrictions imposed by the KiwiSaver Act 2006. Accordingly, all material investments are readily convertible to cash in normal market conditions. The redemption amount is set at the net tangible asset value of each unit, which is set daily.

Accounts payable have no contractual maturity date, but are typically settled within 30 days or within the timeframe as set out in the Trust Deed.

In accordance with the scheme's investment policy, the manager monitors the scheme's liquidity positions through the regular review of cash flow information, which highlights current and known future levels of redemptions.

(e) Market price risk

Market price risk is the risk that the value of the scheme's investment portfolio will fluctuate as a result of changes in market prices.

The scheme holds the majority of its investments in unlisted unit trusts managed by the related entity QuayStreet Asset Management Limited. These unit trusts invest in financial instruments, taking positions in traded and over-the-counter instruments to take advantage of short-term market movements in the bond, equity and property markets.

All securities held within these unit trusts present a risk of loss of capital. The manager of these units moderates this risk through careful selection of securities and other financial instruments within specific limits.

Market price risk is managed directly by the manager by ensuring that all activities are transacted in accordance with relevant investment mandates, overall investment strategy and within approved limits. The manager monitors the overall market positions of the scheme and underlying unit trusts on a regular basis.

The following table demonstrates the sensitivity of the scheme's Statement of Changes in Net Assets and the increase/(decrease) in the net asset value of the scheme to a reasonably possible change in the prices of the underlying listed equity securities or unit trusts, with all other variables held constant. The sensitivity of the Statement of Changes in Net Assets is the effect of the assumed changes in the prices of the underlying listed equity securities or unit trusts on changes in fair value of investments at 31 March:

	Change in price %	2018	2017
Change in fair value of investments	5%	12,010,359	8,620,741

9. Members' funds

The scheme's capital is represented by members' funds. The scheme's objectives when managing capital are to provide returns for members through both capital growth and income. The scheme does this by investing in accordance with its investment policy. Investment decisions are guided by the mandate included in the Investment Statement and Prospectus.



Craigs KiwiSaver Scheme

Notes to the Financial Statements (continued)

for the year ended 31 March 2018

9. Members' funds (continued)

The scheme strives to invest the members' funds in investments that meet the scheme's objectives while maintaining sufficient liquidity to meet members' redemptions.

The scheme does not have any externally imposed capital requirements. Members' funds may be redeemed on dates as the manager shall from time to time determine, subject to the strict restrictions imposed by the KiwiSaver Act 2006.

Expected cash outflow cannot be reliably estimated given that the scheme does not have sufficient historical redemption rates to predict the expected outflow profile.

10. Related party transactions

(a) Nature of Relationships

Craigs Investment Partners Superannuation Management Limited is the manager of the scheme.

Craigs Investment Partners Limited, the parent company of the manager, effects most of the trades on behalf of the scheme and collects brokerage. For the year ended 31 March 2018 the brokerage fees amounted to \$201,450 (2017: \$195,289).

The scheme invests primarily into the QuayStreet Funds (referred to as the "underlying investment entities"), managed by QuayStreet Asset Management Limited. QuayStreet Asset Management Limited is an associated company of the manager of the scheme. The trustee of the scheme is also the trustee of the underlying investment entities. The trustee of the scheme and associated companies of the manager of the scheme receive fees from the underlying investment entities. However, the fees which both the manager (including associated entities) and trustee receive from the scheme are reduced by the fees received from the underlying investment entities. There is no cumulative effect of fees charged by the scheme and the underlying investment entities.

(b) Transactions with the manager

All related party transactions are conducted on normal commercial terms and conditions.

(c) Management fees

Under the terms of the Trust Deed, the manager is entitled to receive management fees, calculated by reference to the daily gross asset value of the scheme and is inclusive of the trustee fee of \$110,295 (2017: \$124,323) and Citibank N.A. fee. Fees paid directly for the period are disclosed in the Statement of Changes in Net Assets as \$724,916 (2017: \$600,531).

The manager is entitled to receive up to 1.25% of the value of all member accounts per annum of the gross asset value of the scheme, determined upon each valuation day.

Craigs Investment Partners Limited, the parent company of the manager, received fees of \$1,412,459 (2017: \$1,188,531) via the QuayStreet Funds from members of this scheme. Fees are deducted by the cancellation of investment units in the underlying unit trusts. These fees are reflected in the change in fair value of investment assets in the Statement of Changes in Net Assets.



Craigs KiwiSaver Scheme

Notes to the Financial Statements (continued)

for the year ended 31 March 2018

10. Related party transactions (continued)

(d) Administration fees

Under the terms of the Trust Deed, the manager is entitled to receive administration fees of up to \$30 per annum, per member. Administration fees are disclosed in the Statement of Changes in Net Assets as \$123,660 (2017: \$122,561) and are shown net of any rebates.

(e) Reimbursement of expenses

Under the terms of the Trust Deed, the manager and the trustee are entitled to be reimbursed for expenses such as audit fees, legal fees and postage expenses. For the year ended 31 March 2018 these were \$17,459 (2017: \$138,683). These expenses have been charged to the scheme and are reflected in the accounts payable and accruals of the scheme.

Where the actual expenses paid by the manager are higher than those charged to the scheme, the manager is able to carry amounts forward to be recovered in future periods. As at 31 March 2018, there was no carry-forward amount owing to the manager (2017: \$Nil).

(f) Directors interests

Directors and key management personnel of the Manager, Craigs Investments Partners Superannuation Management Limited, along with their families and other prescribed interests have investment holdings of \$286,428 (2017: \$245,158), contributions of \$22,050 and no withdrawals from the Scheme. These related party transactions are conducted on standard commercial terms and conditions.

11. Subsequent Events

No significant events have occurred since the end of the reporting period which would impact on the financial position of the scheme disclosed in the Statement of Net Assets as at 31 March 2018 or on the results and cash flows of the scheme for the year ended on that date.



Independent Auditor's Report

To the members of Craigs KiwiSaver Scheme

Report on the financial statements

Opinion

In our opinion, the accompanying financial statements of Craigs KiwiSaver Scheme (the Scheme) on pages 2 to 15:

- i. Present fairly in all material respects the Scheme's financial position as at 31 March 2018 and its financial performance and cash flows for the year ended on that date; and
- ii. Comply with New Zealand Equivalents to International Financial Reporting Standards.

We have audited the accompanying financial statements which comprise:

- The statement of net assets as at 31 March 2018;
- The statements of changes in net assets and cash flows for the year then ended; and
- Notes, including a summary of significant accounting policies and other explanatory information.



Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (New Zealand) ('ISAs (NZ)'). We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

We are independent of the Scheme in accordance with Professional and Ethical Standard 1 (Revised) Code of Ethics for Assurance Practitioners issued by the New Zealand Auditing and Assurance Standards Board and the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code), and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code.

Our responsibilities under ISAs (NZ) are further described in the auditor's responsibilities for the audit of the financial statements section of our report.

Our firm has also provided other services to the Scheme in relation to taxation and other assurance services. Subject to certain restrictions, partners and employees of our firm may also deal with the Scheme on normal terms within the ordinary course of trading activities of the business of the Scheme. These matters have not impaired our independence as auditor of the Scheme. The firm has no other relationship with, or interest in, the Scheme.



Use of this independent auditor's report

This independent auditor's report is made solely to the members as a body. Our audit work has been undertaken so that we might state to the members those matters we are required to state to them in the independent auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the members as a body for our audit work, this independent auditor's report, or any of the opinions we have formed.



Responsibilities of the Manager for the financial statements

The Manager, on behalf of the Scheme, are responsible for:

- The preparation and fair presentation of the financial statements in accordance with generally accepted accounting practice in New Zealand (being New Zealand Equivalents to International Financial Reporting Standards);
- Implementing necessary internal control to enable the preparation of a set of financial statements that is fairly presented and free from material misstatement, whether due to fraud or error; and
- Assessing the ability to continue as a going concern. This includes disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless they either intend to liquidate or to cease operations, or have no realistic alternative but to do so.



Auditor's responsibilities for the audit of the financial statements

Our objective is:

- To obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error; and
- To issue an independent auditor's report that includes our opinion.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs NZ will always detect a material misstatement when it exists.

Misstatements can arise from fraud or error. They are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of these financial statements is located at the External Reporting Board (XRB) website at:

<http://www.xrb.govt.nz/standards-for-assurance-practitioners/auditors-responsibilities/audit-report-6/>

This description forms part of our independent auditor's report.

The engagement partner on the audit resulting in this independent auditor's report is Trevor Newland.

For and on behalf of



Tauranga

19 June 2018