# **Asteron Life Limited**

Financial report for the financial year ended 30 June 2022



# **Asteron Life Limited**

# Financial report

for the financial year ended 30 June 2022

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# Directors' report

The Board of Directors presents the Directors' report together with the financial report of Asteron Life Limited (the **Company**) for the financial year ended 30 June 2022.

With the agreement of the shareholder, the Company has taken advantage of reporting concessions available to it under Section 211(3) of the Companies Act 1993.

#### **Directors**

The Directors of the Company at any time during or since the end of the financial year are:

### Non-executive

K A Armstrong D M Flacks (Chairman) A R Gerry (retired 11 May 2022) D F McTaggart

#### Executive

S B Johnston J J Higgins

#### Registered office

Level 13, Asteron Centre 55 Featherston Street Wellington 6011 New Zealand

#### **Auditor**

KPMG 18 Viaduct Harbour Avenue Auckland 1010 New Zealand

#### Dividends

During the financial year, the Company paid dividends totalling \$37,500,000 (2021: \$55,600,000). Further details of dividends paid are set out in Note 3 to the financial statements.

## Principal activities

The principal activities of the Company during the course of the financial year were the underwriting of life insurance and the administration of long term savings products. There has been no significant change in the nature of these activities during the year.

### Review of operations

The Company recorded a net profit after income tax for the year ended 30 June 2022 of \$14,595,000 compared with a net profit after income tax of \$37,956,000 for the year ended 30 June 2021.

# Events subsequent to reporting date

There is, at the date of this Report, no matter or circumstance that has arisen since 30 June 2022 that has significantly affected, or may significantly affect:

- (a) the Company's operations in future financial periods;
- (b) the results of those operations in future financial periods; or
- (c) the Company's state of affairs in future financial periods.

# Directors' report (continued)

# Information on Directors in office at the date of this report

### Kate Armstrong

LLB, BA

Director since 2020. Ms Armstrong is a lawyer who has significant experience in the financial services sector, including investments, insurance and banking. She has been closely involved in the design and operation of customer and remediation programmes and was previously on the Board of the Financial Services Council. Ms Armstrong is also a director of Vero Insurance New Zealand Limited and its wholly owned subsidiary Vero Liability Insurance Limited.

### David M Flacks

BA, MA, St John's College, University of Cambridge

Director since 2015 and appointed as Chairman in 2019. Mr Flacks is an experienced governance and regulatory professional having been a senior corporate lawyer for many years. He is chair of a number of company boards. Mr Flacks is also a director of Vero Insurance New Zealand Limited and its wholly owned subsidiary Vero Liability Insurance Limited.

# Dr Douglas F McTaggart

BECON (Hons), MA, PHD, DUNIV, FAICD, SF FIN

Director since 2018. Dr McTaggart has an extensive background in financial markets and has deep academic and commercial experience. He is well-versed in operating in a rapidly changing regulatory environment and engaging effectively with regulators and government stakeholders. He is a former Chief Executive Officer of QIC, Under Treasurer of the Queensland Department of Treasury, and was a director of UGL Limited (September 2012-August 2015). Dr McTaggart is also a director of Suncorp Group Limited, Vero Insurance New Zealand Limited, Vero Liability Insurance Limited and its subsidiaries, AA Insurance Limited, AA Finance Limited and related holding companies comprising Suncorp New Zealand. He has also been appointed to the Board of The Lottery Corporation.

# Steve B Johnston

B.Bus (Management), B.Bus (Public Administration)

Director and Suncorp Group Limited Chief Executive Officer & Managing Director since 2019. Mr Johnston joined Suncorp Group Limited in 2006 and has held various executive positions, most recently as Acting Group Chief Executive Officer. Prior to this, he was the Group Chief Financial Officer with responsibility for financial reporting and management, legal and company secretariat, taxation, investor relations, corporate affairs and sustainability. Mr Johnston is also a director of Vero Insurance New Zealand Limited.

# Directors' report (continued)

Information on Directors in office at the date of this report (continued)

# James J Higgins

GradDipCA, BA (Psychology), B Bus (Accountancy)

Director and Suncorp New Zealand Chief Executive Officer. Mr Higgins has been with Suncorp since 2008 and was Suncorp New Zealand Chief Financial Officer immediately prior to his appointment as Chief Executive Officer. He has strong commercial, financial and operational experience having worked in audit, assurance and forensic accounting prior to joining Suncorp, where he managed claims response to significant events, including Cyclone Yasi and the Canterbury Earthquake Sequence. Mr Higgins is also a director of Vero Insurance New Zealand Limited, Vero Liability Insurance Limited and AA Insurance Limited, AA Finance Limited and other related companies comprising Suncorp New Zealand.

Director

The financial report of the Company was approved for issue by the Board on 28 July 2022.

Signed in accordance with a resolution of the Directors.

Director

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# Corporate governance statement

This corporate governance statement contains an outline of the principal corporate governance practices, policies and processes of the Company.

#### **Board**

The role of the Board of Directors is to provide effective governance over the operations of the Company to ensure that systems and processes are in place and maintained to achieve business objectives, ensure compliance with applicable laws, manage risks and protect the interests of stakeholders including its ultimate parent Suncorp Group Limited, customers, employees, suppliers and local communities in which it operates.

The Board responsibilities include approving the strategic direction of the Company, approving the Company's budget and major operating and capital expenditure, monitoring executive management's performance, and approving the Company's risk policies, risk appetite statement and Internal Capital Adequacy Assessment Process (ICAAP).

The Directors of the Company are appointed by the parent Board. Factors that are taken into account when considering a new appointment to the Board include the size of the Board, its composition and diversity, mix of competencies, qualities and skills held by existing Directors and how the skills of a new Director may be utilised for the effective and prudent management of the Company and how the candidate's attributes will balance and complement the future requirements of the Board. Other key considerations include culture fit and an understanding of the business of the Company and the environment in which it operates. The Board considers it important to maintain an appropriate mix of long-serving Directors with established knowledge of the Company's business and corporate history, and new Directors who bring a fresh perspective to the Board.

The independence of the non-executive Directors is assessed in accordance with criteria adopted by the Board and the Governance Guidelines issued by the Reserve Bank of New Zealand for licensed insurers.

New Directors undergo an induction process and all Directors are expected to keep up to date with matters affecting the business of the Company, the Suncorp Group, the life insurance industry and their duties as Directors.

Ongoing Director education sessions are provided on topical issues and matters that require technical or specialist knowledge.

The Board has adopted a Fit and Proper Policy. Each Director has met the requirements and criteria in this Policy and must complete an annual fit and proper declaration which is approved by the Board.

### Membership

There are five Directors in office, three being independent non-executive Directors (Kate Armstrong, David Flacks, and Douglas McTaggart) and two being executive Directors (Steve Johnson, Chief Executive and Managing Director of Suncorp Group, and James Higgins, Director and Suncorp New Zealand Chief Executive Officer). The Directors' Report includes brief details on the qualifications and experience of the Directors.

### Board Audit and Risk Committee (BARC)

The role of the BARC is to assist the Board in fulfilling its statutory and fiduciary responsibilities with respect to the financial and operating environment, risk management systems and processes and ensuring a sound risk culture that maintains a focus on appropriate customer outcomes.

The BARC responsibilities include reviewing financial information, monitoring financial and tax risks, appointing the external auditor and safeguarding the independence of the external auditor, internal audit and the appointed actuary, monitoring material risks and compliance with risk management policies including compliance with applicable laws and regulations.

# Corporate governance statement (continued)

#### Membership

All non-executive Directors and Suncorp Group Limited Managing Director are members of the BARC.

#### **Management Committees**

The Board has delegated the day-to-day operation and management of the Company to the Suncorp New Zealand (SNZ) Chief Executive Officer (CEO). To assist in these duties, management committees have been established by the CEO under their delegated authority to monitor and oversee key risks. Management committees in place are: Non-Financial Risk Committee (NFRC), Asset and Liability Committee (ALCO), Life Insurance Risk Committee (LIRC), and Customer Conduct Committee (CCC).

## **Corporate Governance**

The Company is part of the Suncorp Group and complies with Suncorp Group policies and requirements, except where these are inconsistent with the requirements of New Zealand law or regulatory requirements, or where the Board considers that they are not in the best interests of the Company. The Company has also adopted NZ specific policies, standards and guidelines where appropriate. Key policies in place include: the Code of Conduct, Conflict of Interest Policy, Business Continuity Management Policy, Enterprise Risk Management Framework (ERMF), the Whistle-blower Policy, Product Management Policy, Investment Governance Policy, Securities Trading Policy, Diversity and Inclusion Policy, the Safety and Wellbeing Policy and the Responsible Banking and Insurance Policy.

The Company's corporate governance policies, practices and processes are contained in the Company's Risk Management Programme (RMP) which has been approved by the Reserve Bank of New Zealand.

# Strategy and Culture

The Company's purpose is building futures and protecting what matters.

The Company's ambition is to be the number one choice for New Zealanders because of its digital capability and seamless partnership model.

The Company's strategy – aligned to the Suncorp Group strategy – is focused on connecting New Zealanders to products, services and experiences that enhance and protect their financial wellbeing. This will be done by building strong and trusted relationships, modern digital assets and technology infrastructure, and an engaged and high performing workforce. The Company's priorities for the next three years (FY23-25) are: customer growth, digital and data transformation, delivering best in class claims, and new ways of working.

Delivery of the strategy will be enabled by an engaged and future-fit workforce, and a culture focused on caring for others, being courageous and doing the right thing.

All employees have balanced performance scorecards that include customer, risk, financial, and people focused deliverables and the performance assessment process looks for demonstration of the Company's target cultural behaviours.

### Corporate Responsibility

The Company believes its growth and success is only possible within a healthy and sustainable economy, society and environment. Suncorp seeks to deliver both financial and non-financial value to its customers, partners and communities. This means addressing the environmental, social, economic and governance risks and opportunities that the Company faces as a business. The Company's corporate sustainability framework is based on four key principles: trust and transparency; responsible financial services; resilient people and communities; and sustainable growth.

# Corporate governance statement (continued)

#### **Action on Climate Change**

Suncorp's Climate Change Action Plan has been adopted by the Board of the Company. It addresses the risks and opportunities of climate change to our operations, and defines how the Suncorp Group will work with its customers and communities to support a transition to a net-zero carbon emissions economy by 2050 through commitments to:

- 1. Strengthen governance processes (including assessment of climate risk)
- 2. Reduce environmental footprint
- 3. Increase community resilience
- 4. Accelerate emerging opportunities and climate-related innovation
- 5. Track and openly disclose climate-related performance.

Key areas of focus will be adapting to the physical impacts of climate change - severe weather events, rising sea levels and shifting temperature zones, responsible financial services practices, responsible investment and governance and reporting.

## Community Involvement

The Suncorp Brighter Futures Community Giving Programme empowers employees to make a difference to causes they feel passionate about. Through Brighter Futures, Suncorp employees have a range of opportunities to get involved, give and share by volunteering, fundraising, and matched giving.

This year, the Company has continued its community partnership with Shine – a charity whose mission is to make New Zealand domestic violence free. Shine will form the focus of the Company's fundraising efforts in the coming year.

The Suncorp Brighter Futures Dollar Matching programme matches the fundraising amounts of employees, up to \$1,000 for individuals and \$2,500 for teams, to a registered charity in New Zealand or Australia. Employees' volunteering efforts outside of work are also eligible for dollar matching.

Employees may also take one day of paid volunteer leave each year to support local community projects.

# **Diversity & Inclusion**

The Company's goal is to attract diverse talent, promote inclusivity and build leadership capability to enable employees to realise their full potential.

The Suncorp New Zealand Sustainability & Diversity Committee assists the Company in delivering these objectives by:

- Developing and overseeing a diversity strategy for the SNZ business
- Recommending initiatives to support greater gender diversity, gender pay equality, mature age employees, cultural diversity and inclusivity
- Tracking progress via agreed targets and regular scorecards
- Promoting and championing diversity

The Company's Diversity & Inclusion Council is chaired by the SNZ CEO.



# Independent Auditor's Report

To the shareholder of Asteron Life Limited

Report on the audit of the financial statements

# Opinion

In our opinion, the accompanying financial statements of Asteron Life Limited (the 'Company') on pages 13 to 66, present fairly in all material respects the Company's financial position as at 30 June 2022 and its financial performance and cash flows for the year ended on that date in accordance with New Zealand Equivalents to International Financial Reporting Standards and International Financial Reporting Standards.

We have audited the accompanying financial statements which comprise:

- the statement of financial position as at 30 June 2022;
- the statements of comprehensive income, changes in equity and cash flows for the year then ended; and
- notes, including a summary of significant accounting policies and other explanatory information.



# **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (New Zealand) ('ISAs (NZ)'). We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

We are independent of the Company in accordance with Professional and Ethical Standard 1 International Code of Ethics for Assurance Practitioners (Including International Independence Standards) (New Zealand) issued by the New Zealand Auditing and Assurance Standards Board and the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (including International Independence Standards) ('IESBA Code'), and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code.

Our responsibilities under ISAs (NZ) are further described in the *Auditor's responsibilities for the audit of the financial statements* section of our report.

Our firm has also provided other services to the Company in relation to regulatory assurance services on the Company's annual and half-year insurer solvency returns. Subject to certain restrictions, partners and employees of our firm may also deal with the Company on normal terms within the ordinary course of trading activities of the business of the Company. These matters have not impaired our independence as auditor of the Company. The firm has no other relationship with, or interest in, the Company.



# Key audit matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial statements in the current period. We summarise below those matters and our key audit procedures to address those matters in order that the shareholder as a body may better understand the process by which we arrived at our audit opinion. Our procedures were undertaken in the context of and solely for the purpose of our statutory audit opinion on the financial statements as a whole and we do not express discrete opinions on separate elements of the financial statements.



#### The key audit matter

#### How the matter was addressed in our audit

### 1) Valuation of policy assets (\$85.4 million);

Policy liabilities ceded under reinsurance (-\$13.9 million);

Change in insurance contract liabilities (\$27.1 million); and

Change in policy liabilities ceded under reinsurance (\$-5.9 million)

Refer to Note 15 to the financial statements

The valuation of Policy assets and Policy liabilities ceded under reinsurance is a key audit matter because of the judgement required in projecting expected cash flows long into the future.

All forward looking assumptions are inherently more uncertain in the current COVID-19 environment, in particular, assumptions around expected life, trauma and redundancy claims, the duration of disability income claims and policy lapse rates.

The net movement in Policy assets and Policy liabilities ceded under reinsurance is a function of the same valuation uncertainties, being the year on year movement in the valuation. This movement includes the release of profit from the expected cash flows.

Specific audit and actuarial expertise is required to evaluate complex actuarial methodologies and assumptions.

Key assumptions involved in the valuation include:

- Discount rate and inflation
- Future expenses and indexation
- Mortality
- Disability
- Discontinuance
- Bonuses and future participating benefits.

Our audit procedures included:

- Assessing the effectiveness of controls around the authorisation and set up of new policies, validity-checks of claims and authorisation of claim payments.
- Evaluating the key IT systems and the design and operating effectiveness of IT system controls.
- Evaluating the key controls over the integrity of the base data used in the valuation process. The base data is projected over the expected life of the policy.
- Assessing the appropriateness of any valuation model changes and the change control processes surrounding any changes.
- Using our actuarial specialist to challenge the actuarial methods and key assumptions used in the valuation by comparing key assumptions and expected experience to:
  - o Actual historical experience
  - Observable market data, including industry average and experience for certain classes of business and assumptions; and
  - Actuarial and accounting standard requirements
- Assessing the appropriateness of the Company's documentation of the impact of COVID-19 on the adopted assumptions, including the process to determine these.
- Assessing the historical accuracy of the estimate by testing the "analysis of profit", which compares the Company's expected profit to actual profit. This included challenging the consistency of the analysis compared with our understanding of the business and emerging claims and lapse experience.
- Obtaining and reviewing correspondence with regulators including the Reserve Bank of New Zealand during the period and considering any impact on the valuation.
- Checking that information in the actuarial supporting documentation from the Company is consistent with the information disclosed in the financial statements, including the disclosures on the impact of COVID-19 in Note 2.2.



#### The key audit matter

#### How the matter was addressed in our audit

# 2) Outstanding claims liabilities (-\$181.5 million); and Reinsurance recoveries receivable (\$59.6 million)

Refer to Notes 11 and 14 to the financial statements.

The valuation of outstanding claims liabilities, including reinsurance recoveries receivable involves judgement given the inherent uncertainty over the final claims settlement for claims incurred but not yet reported to the Company. In the current COVID-19 environment, there is inherently more uncertainty in forward looking assumptions such as the emergence of delays in reported claims for incurred but unreported claims and the duration of disability income claims. Judgement arises over the estimate of payments for claims that have been incurred at reporting date but have not yet been reported to the Company and claims that have been reported but there is uncertainty over the amount which will be settled

This estimate relies on the quality of underlying data, including historic claims data, and the application of complex and subjective actuarial models and methodologies, judgements and assumptions about the future events.

We involved our actuarial specialists and performed audit procedures, which included:

- Assessing the effectiveness of controls to validate claims and authorise payments.
- For a sample of claims which have been reported to the Company but not yet paid, checking that the claims estimate is based on the latest available information and that the reinsurers' share of the claim is calculated correctly.
- Checking the credit ratings of reinsurers for any indication that the reinsurers may not have the ability to settle their claims.
- Evaluating the key controls over the integrity of the data used in the estimation process.
- Assessing the appropriateness of the Company's documentation of the impact of COVID-19 on the adopted assumptions, including the process to determine these.
- Assessing the historical accuracy of the estimate by testing the "analysis of profit" which compares the Company's expected profit to actual profit. We challenged the consistency of the analysis compared with our understanding of the business and emerging claims and lapse experience.
- Checking that information in the actuarial supporting documentation from the Company is consistent with the information disclosed in the financial statements, including the disclosures on the impact of COVID-19 in Note 2.2.

# $\mathring{1} \equiv$ Other information

The Directors, on behalf of the Company, are responsible for the other information included in the entity's Financial Report. Other information includes the directors' report and corporate governance statement. Our opinion on the financial statements does not cover any other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements, or our knowledge obtained in the audit or otherwise appears materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.





# Use of this independent auditor's report

This independent auditor's report is made solely to the shareholder as a body. Our audit work has been undertaken so that we might state to the shareholder those matters we are required to state to them in the independent auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the shareholder as a body for our audit work, this independent auditor's report, or any of the opinions we have formed.



# Responsibilities of the Directors for the financial statements

The Directors, on behalf of the Company, are responsible for:

- the preparation and fair presentation of the financial statements in accordance with generally accepted accounting practice in New Zealand (being New Zealand Equivalents to International Financial Reporting Standards) and International Financial Reporting Standards;
- implementing necessary internal control to enable the preparation of a set of financial statements that is fairly presented and free from material misstatement, whether due to fraud or error; and
- assessing the ability to continue as a going concern. This includes disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless they either intend to liquidate or to cease operations or have no realistic alternative but to do so.



# Auditor's responsibilities for the audit of the financial statements

Our objective is:

- to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error; and
- to issue an independent auditor's report that includes our opinion.

Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs NZ will always detect a material misstatement when it exists.

Misstatements can arise from fraud or error. They are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of these financial statements is located at the External Reporting Board (XRB) website at:

http://www.xrb.govt.nz/standards-for-assurance-practitioners/auditors-responsibilities/audit-report-2/

This description forms part of our independent auditor's report.

The engagement partner on the audit resulting in this independent auditor's report is Paul Herrod.

For and on behalf of

KPMG Auckland

3 August 2022

# Statement of comprehensive income for the financial year ended 30 June 2022

The state of the s	Note	2022	2021
		\$'000	\$'000
Premium revenue	5	277,687	264,107
Outwards reinsurance premium expense		(46,833)	(42,849)
Net premium revenue		230,854	221,258
Investment revenue	5	(45,312)	17,047
Net revenue	1.5	185,542	238,305
Claims expense	6	(130,199)	(118,949)
Reinsurance recoveries revenue	5	31,078	33,316
Net claims expense	6	(99,121)	(85,633)
Policy acquisition expenses	6	(46,780)	(48,250)
Policy maintenance expenses	6	(55,201)	(48,517)
Investment management expenses	6	(1,102)	(1,221)
Change in insurance contract liabilities	6,15.1	27,102	40,194
Change in policy liabilities ceded under reinsurance	6,15.1	(5,876)	(9,779)
Change in investment contract liabilities	6,15.1	13,764	(19,936)
Change in unvested policyholder liabilities	6,15.1	2,885	(11,486)
Finance income/(expense)	22	25	(92)
Total management expenses and policy liability movement	nts	(65,183)	(99,087)
Net claims and expenses	6	(164,304)	(184,720)
Profit before tax		21,238	53,585
Income tax expense	7.1	(6,643)	(15,629)
Profit for the financial year attributable to owner of the			
Company	4, 26	14,595	37,956
Other comprehensive income			
Items that will not be reclassified subsequently to profit or loss:			
Actuarial gains on defined benefit funds	d.	497	12,795
Income tax expense	7.1	(212)	(3,258)
Total other comprehensive income	i da	285	9,537
Total comprehensive income for the financial year			
attributable to owner of the Company		14,880	47,493



# Statement of financial position as at 30 June 2022

	Note	2022	2021
		\$'000	\$'000
Assets	•		
Cash and cash equivalents		7,655	4,177
Trade and other receivables	8	29,296	20,589
Related party receivables	23.2	140	541
Other assets	8	1,078	1,295
Current tax receivable	7.3	2,919	
Investment securities	9	544,002	627,322
Derivative assets	10		6,282
Reinsurance recoveries receivable	11	59,580	59,584
Policyholder loans		4,151	4,790
Policy assets	15.1	85,439	27,854
Policy liabilities ceded under reinsurance	<b>15.1</b> ,	13,875	19,751
Property, plant and equipment	22	541	2,237
Deferred tax assets	7.4	7,784	2,774
Defined benefit schemes surplus	13	844	1,159
Total assets		757,304	778,355
Liabilities			
Payables and other liabilities	12	6,043	13,820
Related party payables	23.2	4,615	4,335
Current tax payable	7.3		7,497
Derivative liabilities	10	5,319	15
Outstanding claims liabilities	14	181,542	173,315
Deferred tax liabilities	7.4	129,037	125,410
Defined benefit fund liabilities	13	5,474	6,069
Total liabilities		332,030	330,461
Net assets		425,274	447,894
Equity			
Share capital	16	255,104	255,104
Retained profits	26	170,170	192,790
Total equity	26	425,274	447,894

The Board of Directors of Asteron Life Limited approved these financial statements for issue on 28 July 2022.

For and on behalf of the Board

Director

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Director



# Statement of changes in equity for the financial year ended 30 June 2022

	Note	Share Capital \$'000	Retained Profits \$'000	Total Equity \$'000
Balance as at 1 July 2020		255,104	200,897	456,001
Profit for the financial year	4	-	37,956	37,956
Total other comprehensive income			9,537	9,537
Total comprehensive income for the financial year		-	47,493	47,493
Transactions with owner Dividends paid	3	_	(55,600)	(55,600)
Balance as at 30 June 2021		255,104	192,790	447,894
Balance as at 1 July 2021		255,104	192,790	447,894
Profit for the financial year	4		14,595	14,595
Total other comprehensive income			285	285
Total comprehensive income for the financial year			14,880	14,880
Transactions with owner	_			
Dividends paid	3	22.00000.0 <b>.</b>	(37,500)	(37,500)
Balance as at 30 June 2022		255,104	170,170	425,274



# Statement of cash flows for the financial year ended 30 June 2022

	Note	2022	2021
		\$'000	\$'000
Cash flows from operating activities			
Premiums received		276,960	266,832
Reinsurance premiums paid		(46,850)	(42,862)
Policy payments		(139,748)	(141,127)
Reinsurance and other recoveries received		28,371	29,672
Operating expenses paid		(49,749)	(45,860)
Agents commission and bonuses paid		(53,088)	(50,467)
Distributions reinvested		(136)	(124)
Interest received		10,683	13,129
Finance income/(expense)		25	(92)
Income tax paid*	7.3	(18,654)	(7,099)
Net movement in goods and services tax		(271)	(10)
Net cash from operating activities	19	7,543	21,992
Cash flows from investing activities			
Proceeds from the sale of investments		272,462	507,278
Purchase of investments		(237,928)	(471,595)
Repayments of policy loans		642	161
Repayments of other loans			7
Net cash from investing activities		35,176	35,851
Cash flows used in financing activities			
Repayment of lease liabilities		(4.744)	(4.002)
Dividends paid	3	(1,741)	(1,603)
Net cash used in financing activities	3	(37,500)	(55,600)
Net cash used in mancing activities		(39,241)	(57,203)
Net increase in cash and cash equivalents		3,478	640
Cash and cash equivalents at the beginning of the financial year		4,177	3,537
Cash and cash equivalents at end of the financial year		7,655	4,177

<sup>\*</sup> Income tax paid includes cash flows from tax offsets and transfers



#### Notes to the financial statements

#### 1. Reporting entity

Asteron Life Limited (the **Company**) is a company incorporated and domiciled in New Zealand. Its registered office is at Level 13 Asteron Centre, 55 Featherston Street, Wellington and the head office is at Level 13 Vero Centre, 48 Shortland Street, Auckland.

The financial statements of the Company as at and for the financial year ended 30 June 2022 were issued by the Board of Directors on 28 July 2022.

The Company is a profit-oriented entity in the business of underwriting life insurance and the administration of long term savings products within New Zealand.

The Company's parent entity is Suncorp Group New Zealand Limited, with Suncorp Group Limited, a company incorporated in Australia, being the ultimate parent entity. Suncorp Group Limited and its subsidiaries are referred to as the **Suncorp Group**.

### 2. Basis of preparation

The Company is a for-profit entity and the financial statements have been prepared on the historical cost basis unless the application of fair value measurements are required by the relevant accounting standards such as the measurement of financial instruments at fair value through profit or loss, defined benefit superannuation funds and other actuarially determined balances.

Significant accounting policies applied in the preparation of these financial statements are set out in Note 28. There have been no significant changes to accounting policies.

The reporting period is from 1 July 2021 to 30 June 2022.

These financial statements are presented in New Zealand dollars, which is the Company's functional and presentation currency. All values are rounded to the nearest thousand dollars (\$'000) unless stated otherwise.

The accompanying statement of financial position has been prepared using the liquidity format of presentation.

#### 2.1 Statement of compliance

The financial statements are general purpose financial statements which have been prepared in accordance with New Zealand Generally Accepted Accounting Practice in New Zealand (NZ GAAP). They comply with the New Zealand equivalents to International Financial Reporting Standards (NZ IFRS), and other applicable Financial Reporting Standards as appropriate for profit-oriented entities. The Company is an FMC reporting entity for the purpose of the Financial Markets Conduct Act 2013 (FMC Act). The financial statements have been prepared in accordance with the requirements of the FMC Act, Companies Act 1993, Financial Reporting Act 2013 and the Insurance (Prudential Supervision) Act 2010. They also comply with International Financial Reporting Standards (IFRS).

# 2.2 New or amended standards which became mandatory and were adopted during the financial year

In April 2021, the International Financial Reporting Standards Interpretations Committee (IFRIC) released guidance on Configuration or Customisation costs in Cloud Computing Arrangement. The decision concluded that where a customer does not control a Software-as-a-Service (SaaS) product, configuration or customisation costs are required to be expensed rather than capitalised. Following on from the IFRIC agenda decision, management have performed an assessment of the impact on current and historical projects that include SaaS components, and concluded that the impact of the guidance is not material to the Company.

There were no new or amended standards which became mandatory and were adopted during the financial year.



### 2.3 Use of estimates and judgements

The preparation of financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and amounts reported in the financial statements. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances. Estimates and underlying assumptions are reviewed on an ongoing basis. Where revisions are made to accounting estimates, any financial impact is recognised in the period in which the estimate is revised.

Significant estimates, judgements and assumptions are discussed in the following Notes:

- policy assets, outstanding claims liabilities and policy liabilities ceded under reinsurance (refer to Notes 11, 14 and 15.3)
- reinsurance recoveries receivable (refer to Note 11)

# COVID-19 impact on the use of estimates and assumptions

The Company has considered the impact of COVID-19 when preparing the financial statements and related note disclosures. While the effects of COVID-19 do not change the areas requiring significant estimation and judgement in the preparation of financial statements, it has resulted in estimation uncertainty and application of further judgement within those identified areas.

# COVID-19 financial reporting considerations in the preparation of the financial statements

Given the increased economic uncertainties from COVID-19, the Company has continued to monitor its financial reporting procedures and governance practices consistent with those applied in the preparation of the financial report for the financial year ended 30 June 2022. In addition to standard year end reporting practices, the Company has:

- critically assessed estimates, judgements and assumptions used in the preparation of the financial statements, including updating the Company's outlook on economic conditions from COVID-19;
- determined the impact COVID-19 has had on the financial statements and updated these disclosures accordingly; and
- assessed the carrying value of the Company's asset and liabilities at reporting date. Where there is a
  significant use of estimates and judgements in determining the carrying value of the Company assets
  and liabilities, the procedures in determining the carrying value of these assets and liabilities are
  summarised below.

# Policy assets, outstanding claim liabilities, policy liabilities ceded under reinsurance and reinsurance recoveries receivable

Policy liabilities arising from life insurance contracts are computed at each reporting date using statistical and mathematical methods. The valuations are prepared by suitably qualified personnel on the basis of recognised actuarial methods and with due regard to the actuarial principles laid down in actuarial standards and guidance. The methodology takes into account the risks and uncertainties of the particular classes of business written.



#### 2.3 Use of estimates and judgements (continued)

The key factors that affect the estimation of these liabilities are:

- The cost of providing benefits and administering these insurance contracts;
- Mortality and morbidity experience on individual and group life insurance products; including enhancements to benefits of policyholders and amounts arising from regulatory changes;
- Persistency experience, which affects the Company's ability to recover the cost of acquiring new business over the lives of the contracts: and
- In addition, factors such as interest rates, taxes, the performance of the capital markets and general economic conditions affect the level of these liabilities.

The uncertainties surrounding these assumptions means that it is likely that the actual observed claims incidence will vary from the liability estimated at the reporting date.

Details regarding actuarial estimates and judgements are detailed in Note 15.3.

Estimates of reinsurance and other recoveries receivable are also computed using the above methods. In addition, the recoverability of these assets is assessed on a periodic basis to ensure that the balance is reflective of the amounts that will ultimately be received, taking into consideration factors such as credit risk. Impairment is recognised where there is objective evidence that the Company may not receive amounts due to it and these amounts can be reliably measured. Impairment is measured as the difference between the carrying amount and present value of estimated future cash flows.

The Company has considered the impact from COVID-19 in its assumptions for measuring reinsurance recoveries receivable, policy assets, outstanding claims liabilities and policy liabilities ceded under reinsurance. In determining the adequacy of reinsurance recoveries receivable, policy assets, outstanding claims liabilities and policy liabilities ceded under reinsurance at the reporting date, the Company has reviewed the discount rates and assumptions including policyholder behaviours, the severity of claims, and how the experience to date from the COVID-19 outbreak varies from existing assumptions about pandemic risk and how those risks are managed. As a result of this assessment, it was determined that there were no significant impacts from COVID-19 on the assumptions used in determining the reinsurance recoveries receivable, policy assets, outstanding claims liabilities and policy liabilities ceded under reinsurance at reporting date (refer Notes 11, 14 and 15.3).

#### Financial risk management

The Company has adopted prudent practices to manage liquidity risk and to ensure an adequate level of liquidity is maintained to meet obligations as they fall due across a wide range of operating circumstances. The Company was well placed heading into the market dislocation following the COVID-19 pandemic and has continued to maintain funding and liquidity metrics comfortably above regulatory minimums.



### 3. Dividends

	2022		2021	
	¢ per		¢ per	
	share	\$'000	share	\$'000
Ordinary shares				
Dividends paid	23	37,500	34	55,600
Total dividends recognised in equity	23	37,500	34	55,600

Dividend per share for the year ended 30 June 2022 was calculated based on the 162,342,450 shares on issue at the time of the dividends.

# 4. Sources of operating profit

	2022	2021
	\$'000	\$'000
Profit for the financial year arose from:		
Planned margins of revenues over expenses released	33,489	32,842
Difference between actual and assumed experience	1,173	4,280
Investment earnings on assets in excess of policyholder liabilities	(20,067)	834
Profit for the financial year	14,595	37,956

The participating policyholders' loss, as included in the movement in policyholder liabilities for the year ended 30 June 2022, was \$2.5 million (2021: \$14.3 million profit).

### 5. Revenue

	2022	2021
	\$'000	\$'000
Insurance income		
Premiums received or receivable	281,655	268,160
Premiums recognised as a change in gross policy liabilities (Note 15.1)	(3,968)	(4,053)
Premium revenue	277,687	264,107
Reinsurance recoveries revenue	31,078	33,316
Total insurance revenue	308,765	297,423
Investment income		
Interest income:		
Interest bearing securities	10,183	12,210
Other	266	304
Dividends	4,108	3,341
Net (loss)/gain on financial assets at fair value through profit or loss:		
Investments	(48,184)	9,406
Derivatives	(11,685)	(8,214)
Investment revenue	(45,312)	17,047
Total revenue	263,453	314,470

Premiums recognised as a change in policy liabilities pertain to the component of premium that relate to life investment contracts.



# 6. Net claims and expenses

	2022	2021
	\$'000	\$'000
Claims expenses		
Death and terminal illness	79,443	75,197
Disability	43,284	35,821
Annuities	970	924
Maturities	2,271	3,259
Surrenders and withdrawals	21,194	20,825
Claims handling expenses	840	905
Gross claims expenses Less: Savings product claims disclosed as a change in policy liabilities	148,002	136,931
(Note 15.1)	(17,803)	(17,982)
Total claims expense	130,199	118,949
Reinsurance recoveries	(31,078)	(33,316)
Net claims expense	99,121	85,633
Acquisition expenses		
Management expenses	20,541	22,423
Commission expenses	26,239	25,827
Total acquisition expenses	46,780	48,250
Maintenance expenses		
Management expenses	28,535	22,985
Commission expenses	26,666	25,532
Total maintenance expenses	55,201	48,517
Investment management expenses	1,102	1,221
Change in insurance policy liabilities (Note 15.1)	(27,102)	(40,194)
Change in policy liabilities ceded under reinsurance (Note 15.1)	5,876	9,779
Change in investment contract liability benefits (Note 15.1)	(13,764)	19,936
Change in unvested policy liabilities (Note 15.1)	(2,885)	11,486
Finance income/(expense)	(25)	92
Net claims and expenses	164,304	184,720
Included within net claims and expenses are the following specific items:		
Movement in provision for expected credit losses (Note 8)	2	2



# 7. Income tax

# 7.1 Income tax expense

	2022	2021
	\$'000	\$'000
Profit before tax	21,238	53,585
Prima facie income tax at 28%	5,947	15,004
Movement in income tax expense due to:		
Difference due to life insurance tax basis	(2,307)	7,000
Non-taxable gains on revaluation of financial assets	3,847	(4,931)
Non-deductible expenditure	16	1
Non-taxable dividends	(364)	(897)
Imputation credits	(427)	(385)
Other	(32)	(69)
Adjustment for prior years	(38)	(93)
Income tax expense	6,643	15,629
Income tax expense recognised in profit consists of:	and the second of the second o	
Current tax expense		
Current year	8,276	14,507
Adjustments for prior financial years	(38)	(28)
Total current tax	8,238	14,479
Deferred tax expense	A service of the serv	
Current year	(1,595)	1,215
Adjustments for prior financial years		(65)
Total deferred tax	(1,595)	1,150
Income tax expense	6,643	15,629
Income tax expense recognised in other comprehensive income		
Income tax expense recognised on actuarial gains on defined benefit funds	212	3,258

# 7.2 Imputation credits

		2022		2021
		\$'000		\$'000
SGHNZ ICA Group				
Imputation credits available for use in subsequent reporting periods	523	,929	45	9,197

The Company is a member of the Suncorp Group Holdings (NZ) Limited consolidated imputation credit account group (**SGHNZL ICA Group**) and together with the other members has access to the accumulated imputation credits contained within the SGHNZL ICA Group.



### 7.3 Current tax

	2022	2021
	\$'000	\$'000
Balance at the beginning of the financial year	(7,497)	(117)
Income tax paid net of refunds	18,654	7,099
Current year tax on operating profit (Note 7.1)	(8,276)	(14,507)
Adjustment for prior financial years (Note 7.1)	38	28
Transfers between related parties (from tax offsets)		-
Balance at the end of the financial year	2,919	(7,497)

### 7.4 Deferred tax

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred income taxes relate to the same fiscal authority.

	2022	2021
	\$'000	\$'000
Deferred tax assets are attributable to:		
Defined benefit scheme deficit	1,533	1,699
Depreciable and amortisable assets		1
Leases		176
Trade creditors and other payables	588	898
Investments	796	-
Deferred tax losses carried forward*	4,867	-
Total deferred tax assets	7,784	2,774
Deferred tax liabilities are attributable to:		
Deferred tax liability in policyholder liabilities (Note 15.2)	(128,934)	(125,041)
Leases	(103)	-
Investments		(369)
Total deferred tax liabilities	(129,037)	(125,410)
Net deferred tax liability	(121,253)	(122,636)
Expected to crystallise within 12 months	1,311	657
Expected to crystallise in greater than 12 months	6,370	1,748
Policyholder liabilities	(128,934)	(125,041)
Net deferred tax liability	(121,253)	(122,636)
Movements		
Deferred tax assets		
Balance at the beginning of the financial year	2,774	5,977
Charged to profit or loss (Note 7.1)	5,222	55
Recognised in other comprehensive income	(212)	(3,258)
Balance at the end of the financial year	7,784	2,774
Deferred tax liabilities		
Balance at the beginning of the financial year	(125,410)	(124,205)
Charged to profit or loss (Note 7.1)	(3,627)	(1,205)
Balance at the end of the financial year	(129,037)	(125,410)

<sup>\*</sup> During the period, tax losses arose on the policyholder base, over which a deferred tax asset was recognised. These tax losses relate solely to the policyholder base and may not be allocated to the shareholder base in current or future periods.



# 7.5 Deferred tax on policy liabilities

Life insurance policy liabilities represent the net present value of estimated future cash flows and planned profit margins. Using the margin on services methodology, planned after tax profit margins are recognised in the statement of comprehensive income over the period services are provided to policyholders. Life insurance companies are not taxed on pre-tax net holding profit. They are taxed on both the business activity of the life insurer base and the growth and value of the policyholders' investments.

Taxable temporary differences, largely in respect of deferred acquisition costs, embedded within policy liabilities, which can be reliably measured, have been recognised and disclosed separately from the underlying policy liabilities.

# 8. Receivables

	2022	2021
	\$'000	\$'000
Trade and other receivables		
Premiums due	346	365
Trade and investment receivables	124	141
Amounts due from reinsurers	22,962	20,251
Other receivables <sup>1</sup>	6,330	296
Provision for expected credit losses	(466)	(464)
Total trade and other receivables	29,296	20,589
Other assets		
Accrued income	1,048	1,132
Prepaid expenses	30	163
Total other assets	1,078	1,295
Total receivables	30,374	21,884
Current	29,934	21,705
Non-current	440	179
Total receivables	30,374	21,884
Movements in provision for expected credit losses		
Balance at the beginning of the financial year	464	462
Provision increase during the financial year	2	2
Balance at the end of the financial year	466	464

<sup>1.</sup> Floating rate interest bearing collateral is held in relation to the interest rate swaps with Bank of New Zealand and Westpac Banking Corporation as disclosed in Note 10 and is subject to ISDA Credit Support Annex and other standard industry terms. The collateral is subject to interest based on the daily official cash rate. \$0.78m of collateral liability is offset by \$6.63m of collateral asset on interest rate swaps in an asset position.



### 9. Investment securities

	2022	2021
	\$'000	\$'000
Financial assets at fair value through profit or loss		
Interest bearing securities	193,377	247,187
Unit trusts	350,625	380,135
Total investment securities	544,002	627,322

# 10. Derivative assets / liabilities

LES HERE CONTRACTORS	Carrier Services	2022			2021	
	Notional	Fair	value	Notional	Fair v	<i>r</i> alue
	value \$'000	Asset \$'000	Liability \$'000	value \$'000	Asset \$'000	Liability \$'000
Forward foreign exchange contracts	1,239		7	1,316	-	15
Interest rate swaps	159,000		5,312	159,000	6,282	-
Total derivatives	160,239		5,319	160,316	6,282	15

The interest rate swap contracts with a notional value of \$41,000,000 and \$118,000,000 were entered into with Bank of New Zealand and Westpac Banking Corporation respectively (2021: \$41,000,000 and \$118,000,000). The Standard and Poors credit ratings of both counterparties as at balance date were AA-.

# 11. Reinsurance recoveries receivable

Company of the control of the contro	2022	2021
	\$'000	\$'000
Reinsurance recoveries receivable	59,580	59,584
Current	14,409	13,406
Non-current	45,171	46,178
Total reinsurance recoveries receivable	59,580	59,584

# 12. Payables and other liabilities

The surface transfer of the surface	2022	2021	
	\$'000	\$'000	
Trade creditors and accruals	3,588	4,235	
Provisions (Note 25.1)	602	1,109	
Collateral	<u> </u>	3,910	
Amounts due to reinsurers	1,683	1,700	
Lease liabilities (Note 22)	170	2,866	
Total payables and other liabilities	6,043	13,820	
Current	6,043	12,967	
Non-current	•	853	
Total payables and other liabilities	6,043	13,820	



## 13. Defined benefit fund surplus / (liabilities)

The Company participates in two defined benefit superannuation funds which provide benefits to members on retirement, disability or death. These defined benefit superannuation funds are now closed to new members, with new employees now being offered membership of a defined contribution fund.

The following table summarises the surplus or deficit position for each defined benefit superannuation fund.

		2022			2021	
	Surplus \$'000	Deficit \$'000	Net \$'000	Surplus \$'000	Deficit \$'000	Net \$'000
Vero & Asteron New Zealand Staff Pension			. Philippin			· · · · · · · · · · · · · · · · · · ·
Scheme		(5,474)	(5,474)	-	(6,069)	(6,069)
Guardian Assurance Superannuation Plan	844		844	1,159	-	1,159
Total net defined benefit liability	844	(5,474)	(4,630)	1,159	(6,069)	(4,910)
Non-current	844	(5,474)	(4,630)	1,159	(6,069)	(4,910)
Total net defined benefit liability	844	(5,474)	(4,630)	1,159	(6,069)	(4,910)

The characteristics of the defined benefit superannuation funds and their associated risks are summarised as follows:

- Members receive regular pension payments or deferred pension payments. The amount of pension payable upon retirement of active members is determined based on final pensionable salary and pensionable service. Partial or full commutation of the pension may be allowed.
- The Financial Markets Conduct Act 2013 (FMCA), which replaced the Superannuation Schemes Act 1989) governs the superannuation industry and provides the framework within which superannuation funds operate. FMCA requires an actuarial valuation to be performed for each defined benefit superannuation fund at least every three years.
- The Trustees of each fund are responsible for the governance of the fund. The Trustees have a legal
  obligation to act solely in the best interests of fund beneficiaries. The Trustees have the following
  roles:
  - Administration of the fund and payment to the beneficiaries from fund assets when required in accordance with the fund rules:
  - Management and investment of the fund assets; and
  - Compliance with superannuation law and other applicable regulations.
- The Financial Markets Authority licenses and supervises regulated superannuation funds.
- There are a number of risks to which each fund exposes the Company. The more significant risks relating to the defined benefit superannuation funds are:
  - Investment risk The risk that investment returns will be lower than assumed and the Company will need to increase contributions to offset this shortfall;
  - Mortality risk The risk that the members of the fund will live longer than assumed, increasing the number of pension payments and thereby requiring additional Company contributions; and
  - Legislative risk The risk is that legislative changes could be made which increase the cost of providing the defined benefits.



# 13.1 Defined benefit superannuation funds (continued)

- Other Suncorp Group entities participate in the funds, the amounts included in these financial statements relate to the Company's share in relation to the members that are attributable to the Company. The Company is not liable for any deficits or contributions attributable to other Suncorp Group entities.
- There were no fund amendments, curtailments or settlements during the year.

# a) Present value of superannuation commitments

	2022	2021
	\$'000	\$'000
Fair value of fund assets at the end of the financial year	31,617	35,515
Defined benefit obligations at the end of the financial year	(34,442)	(38,511)
Adjustments for contributions tax	(1,805)	(1,914)
Net liability recognised in the statement of financial position	(4,630)	(4,910)

The values of assets and liabilities shown above are the combined values of the two funds.

### b) Reconciliation of movements

	2022	2021
	\$'000	\$'000
Changes in the fair value of fund assets		
Balance at the beginning of the financial year	35,515	34,095
Interest income	686	312
Actual return on plan assets less interest income	(1,880)	3,616
Benefits paid	(2,628)	(2,433)
Premiums and expenses paid	(76)	(75)
Balance at the end of the financial year	31,617	35,515
Changes in the present value of defined benefit obligations		
Balance at the beginning of the financial year	(38,511)	(45,755)
Current service cost	(68)	(70)
Interest expense	(751)	(425)
Actuarial (losses)/gains arising from changes in demographic assumption	(150)	149
Actuarial gains arising from changes in financial assumptions	2,795	4,684
Actuarial (losses)/gains arising from liability experience	(461)	398
Benefits paid	2,628	2,433
Premiums and expenses paid	76	75
Balance at the end of the financial year	(34,442)	(38,511)



# 13.1 Defined benefit superannuation funds (continued)

## c) Categories of fund assets

	2022	2021
	%	%
Major categories of fund assets as a percentage of total fund assets		
Equity	30.7	30.0
Fixed income	58.7	59.3
Other	6.3	6.4
Cash	4.3	4.3
	100.0	100.0

The table above reflects the aggregate assets of the two defined benefit superannuation funds the Company participates in.

A review of the strategic asset allocation was completed in December 2020. The assets for both the GASP and the Vero & Asteron schemes were adjusted in accordance with the recommendation. This took effect in March 2021.

# d) Principal actuarial assumptions

The principal actuarial assumptions used in determining the valuation of the defined benefit superannuation funds are as follows:

Control of the Contro	2022	2021
	%	%
Vero & Asteron New Zealand Staff Pension Scheme	Committee of the	
Discount rate (gross of tax)	3.7	2.1
Future salary increases	2.0	2.0
Guardian Assurance Superannuation Plan		
Discount rate (gross of tax)	3.7	2.0
Future salary increases	N/A	N/A

Mortality assumptions are based on the New Zealand Life Tables 2017-2019 with a two-year age setback and an age-related future mortality improvement scale, starting from 2018 (the mid-point of the period on which the base Life Table was produced). A two-year offset is used to reflect the lower mortality expected of pensioners relative to the overall New Zealand population.

The weighted average duration (in years) of each of the defined benefit superannuation funds' obligation is:

	2022	2021
Vero & Asteron New Zealand Staff Pension Scheme	10	12
Guardian Assurance Superannuation Plan	10	11



## 13.1 Defined benefit superannuation funds (continued)

#### Sensitivity analysis e)

Reasonably possible changes at the reporting date to one of the relevant actuarial assumptions, holding all other assumptions constant, would increase/(decrease) the aggregate defined benefit obligation by the amounts shown below:

	20	2022		21
	Increase	Decrease	Increase	Decrease
	\$'000	\$'000	\$'000	\$'000
Discount rate movement (100 basis points) *	(3,029)	3,597	(3,634)	4,357
One year movement in life expectancy	1,665	(1,626)	2,004	(1,946)

# **Funding**

The objective of funding is to ensure that the benefit entitlements of members and other beneficiaries are fully funded by the time they become payable. The Company and Suncorp Group confirm to undertake any contributions necessary to ensure member benefit entitlements will be met. The funding requirements are based on an actuarial valuation performed for each defined benefit superannuation fund at least once every three years. The actuarial valuations for funding purposes prepared under applicable actuarial standards are different to the actuarial valuations prepared in accordance with accounting standards. Assumptions used in actuarial valuations for funding purposes may also be different to those described in the section above.

For the Vero & Asteron New Zealand Staff Pension Scheme other Suncorp Group entities also participate in the fund. The most recent statutory review was carried out as at 31 March 2020. The employers are currently contributing at a rate of 20% of active members' salaries (inclusive of contribution tax). The actuarial recommendation is 26% of active member's salaries, a contribution scheme expenses and additional lump sum contributions to eliminate the deficit. The employers contributed \$143,000 (inclusive of contribution tax) to reimburse the scheme for its administration expenses during the year ended 30 June 2022.

For the Guardian Assurance Superannuation Plan the most recent statutory review was carried out as at 31 March 2021 and on the basis of that review no employer contributions are currently required.

The Company intends to contribute \$37,000 to the defined benefit funds in the financial year ending 30 June 2023 in line with the actuaries' latest recommendations.

## 14. Outstanding claims liabilities

The state of the s	2022	2021
	\$'000	\$'000
Outstanding claims liabilities	181,542	173,315
Current	77,023	66,267
Non-current	104,519	107,048
Total outstanding claims liabilities	181,542	173,315



# 15. Life policy liabilities

# 15.1 Net policy liabilities/(assets)

The following table shows the movements in net life insurance and investment contract liabilities.

	Liability/(Asset)			Asset	Net	
	Insurance contracts \$'000	Investment contracts \$'000	Unvested policyholders benefit \$'000	Total gross policy liabilities \$'000	Gross policies ceded under reinsurance \$'000	Net policy liabilities \$'000
Balance as at 30 June 2020	(201,242)	182,861	13,228	(5,153)	29,530	(34,683)
Movement in policy liabilities reflected in profit or loss	(40, 194)	19,936	-	(20,258)	(9,779)	(10,479)
Contributions and premiums recognised in policy liabilities Withdrawal and claim expense recognised in policy		4,053	-	4,053		4,053
liabilities	-	(17,982)	-	(17,982)	-	(17,982)
Movement in unvested policyholder benefits	-	-	11,486	11,486	_	11,486
Balance as at 30 June 2021	(241,436)	188,868	24,714	(27,854)	19,751	(47,605)
Current	(25,404)	-	**	(25,404)	6,990	(32,394)
Non-current	(216,032)	-	24,714	(191,318)	12,761	(204,079)
Investment contract		188,868	-	188,868	-	188,868
Balance as at 30 June 2021	(241,436)	188,868	24,714	(27,854)	19,751	(47,605)
Movement in policy liabilities reflected in profit or loss	(27,102)	(13,764)	n na a la La partita de la composition de la composition de la composition de la composition de la composition La composition de la composition de la La composition de la	(40,866)	(5,876)	(34,990)
Contributions and premiums recognised in policy liabilities Withdrawals and claims	e district Georgia Georgia Georgia	3,968	e e sabe se <u>g</u> e	3,968		3,968
expense recognised in policy liabilities	a Atgangt	(17,803)	i del e en en jou	(17,803)	n kajanga	(17,803)
Movement in unvested policyholder benefits	_	_	(2,884)	(2,884)		(2,884)
Balance as at 30 June 2022	(268,538)	161,269	21,830	(85,439)	13,875	(99,314)
Current	(30,151)			(30,151)	1,578	(31,729)
Non-current	(238,387)		21,830	(216,557)	12,297	(228,854)
Investment contract		161,269	77777	161,269		161,269
Balance as at 30 June 2022	(268,538)	161,269	21,830	(85,439)	13,875	(99,314)



## 15.2 Components of life insurance contract liabilities

	Note	2022	2021
		\$'000	\$'000
Best estimate liability			
Value of future policy benefits <sup>1</sup>	Ŷ.	1,586,096	1,600,460
Value of future expenses		1,019,791	1,065,364
Balance of future premiums		(3,125,983)	(3,213,252)
Total best estimate liability	L.: A.3	(520,096)	(547,428)
Value of future profits			
Policyholder bonuses		10,859	5,358
Shareholder profit margins	9	355,758	405,924
Total value of future profits		366,617	411,282
Deferred tax liability in policyholder liabilities	7.4	(128,934)	(125,041)
Net insurance policy liabilities net of deferred tax		(282,413)	(261,187)
Life insurance reinsurance ceded	N. 2	13,875	19,751
Gross insurance contract policy liabilities	181	(268,538)	(241,436)
Policy liabilities subject to capital guarantee		9,250	9,956

#### **Notes**

1. Future policy benefits include bonuses vested in policy owners in current and prior periods.

### 15.3 Actuarial policies and methods for the life insurance business

#### a) Life liability estimation process

The effective date of the actuarial valuation of policy liabilities and solvency requirements is 30 June 2022. The actuarial valuation was prepared by Mr John Smeed, Appointed Actuary, FIA FNZSA. The Appointed Actuary is satisfied as to the accuracy of the data upon which policy liabilities have been determined.

Policy liabilities for life insurance contracts are amounts which, when taken together with investment earnings are required to meet the payment of future benefits and expenses and incorporate profit margins on existing business to be released when earned in future periods.

Policy liabilities for life investment contracts are determined as the fair value of the financial instrument.

# b) Disclosure of assumptions

The valuations included in the reported results are calculated using assumptions about certain key underlying variables. The assumptions are determined by the Appointed Actuary based on the results of annual investigations into the experience of the Company's in force business, industry experience data and data provided by the Company's reinsurers.

Policy liabilities have been calculated in accordance with the New Zealand Society of Actuaries Professional Standard No. 20 *Determination of Life Insurance Policy Liabilities* (**PS20**).

The actuarial standards require the policy liabilities for life insurance contracts to be calculated in a way which allows for the systematic release of planned margins as services are provided to policy owners. Policy liabilities for investment contracts are calculated as the fair value of the liability.



### b) Disclosure of assumptions (continued)

The profit carriers used and the method of valuation applied for the major product groups in order to achieve the systematic release of planned margins are as follows:

Business type	Method	Profit carrier
Lump sum risk business	Projection	Premiums
Disability income business	Projection	Premiums
Traditional non-participating business	Projection	Claims payments
Traditional participating business	Projection	Bonuses
Annuity	Projection	Annuity payments

#### **Discount Rates**

Where the value of benefits under a life insurance contract is not contractually linked to the performance of the assets held, risk-free discount rates derived from the government bond curve are used to determine the present value of the liabilities. A discount rate based on the market return on the backing assets is applied where the value of benefits is contractually linked to the performance of the assets.

The risk-free discount rates (before tax) applied for all life insurance business, with the exception of contracts with discretionary participating features, vary between 3.39% and 4.56% (2021: 0.24% - 3.40%).

The discount rate for business with discretionary participating features is based on the market yield on backing assets. This yield was 4.25% (2021: 2.61%) gross of tax and investment expenses.

#### Inflation

Allowance for future inflation of 2.10% per annum (2021: 2.10%) is assumed. This level is consistent with long term expectations.

# Future expenses and indexation

Future investment expenses have been assumed to be at the same percentage of assets under management as currently applies to the actual assets backing the liabilities. Future maintenance expenses per policy have been assumed at current levels increased by the rate of inflation set out above. For contracts which provide for the increase of future benefits in line with inflation, the benefit indexation rate has been assumed to be 6.9% (with a 50% take-up rate assumed) for the first year and 2.10% thereafter (2021:2.10%). It is further assumed that the benefit indexation will be taken up by a percentage, determined in line with the Company's recent experience, of the eligible policyholders.

# Rates of taxation

Rates of taxation have been assumed to be at 28% (2021: 28%)

The rate of GST has been assumed to be 15% (2021: 15%).

#### **Asset mix**

The assumptions regarding asset mix are based on the target mix of assets.



# b) Disclosure of assumptions (continued)

# Mortality

Mortality rates for risk products, which vary by sex, age and smoking status, have been based on the Company's recent experience. Further adjustments are applied for direct marketing products and for some closed products on the observed experience for this business. The rates shown in the following table are aggregate rates before smoker/non-smoker adjustments.

-Augustines and City	olik marija piperituate in bit	er en	2022	2021
Males		62.1% - 109% (	GR08-10	77.6% - 109% GR08-10
Females		62.1% - 109% (	GR08-10	77.6% - 109% GR08-10

GR08-10 are the Graduated Mortality Tables issued by Gen Re based upon New Zealand market experience.

Mortality rates for some direct marketed products are based on NZ population mortality tables and have been set at 71.5%-95% NZ90-92 (2021: 71.5%-95%) for males and 77%-105% NZ90-92 (2021: 77%-105%) for females.

Annuitant mortality rates, which vary by age and sex, have been based on industry experience. They are set at 73% (2021: 73%) of the IM80 and IF80 UK tables of the immediate annuity tables published by The Institute of Actuaries allowing for future mortality improvement.

### Disability

Disability income benefit incidence and termination rates were based on the graduated morbidity tables for disability income business prepared by KPMG at the request of the Financial Services Council of Australia (FSC-KPMG ADI 2007-2011). In each case the rates were adjusted by factors dependent on the Company's recent experience and the nature of benefits. Claim incidence and termination rates are as shown below.

Incidence between 72% and 327% ADI 2007-2011 (2021: Incidence between 72% and 327% ADI 2007-2011).

Termination between 68% and 99% ADI 2007-2011 (2021: Termination between 72% and 107% ADI 2007-2011).

Claim rates for lump sum disability benefits were based on various tables reflecting New Zealand and Australian experience, adjusted by factors dependent on group experience and the nature of benefits.

#### Voluntary discontinuance

Future rates of discontinuance for the major classes of business assumed, varied by duration and class of business, were in the order of:

A POLICE DE LA CONTRACTION DEL CONTRACTION DE LA	2022	2021
	%	%
Lump sum risk	1 – 28	1-28
Disability income	3-15	3-15
Conventional	2.5	2.5

Higher discontinuances are assumed for policyholders aged over 60. Higher discontinuances are assumed where premium rates have recently been increased.



## b) Disclosure of assumptions (continued)

#### **Bonuses**

Future bonuses in policy liabilities are those supported by the supporting assets together with the current premium rates and other assumptions.

Bonus rates and interest crediting rates are reviewed at least once a year after taking into consideration the investment experience of the underlying assets, other experience of the business such as the experience of lapse and mortality, the reasonable expectation of the policyholders and equity among different lines of products. The actual bonus rates and interest crediting rates declared may include a certain degree of smoothing. Terminal bonus rates vary by duration and product lines.

### Future participating benefits

For participating business, the Company's policy is to set reversionary bonus rates such that over long periods together with terminal bonuses where applied, the returns to policy owners are commensurate with the investment returns achieved on relevant assets, together with other sources of profit arising from this business. Distributions are split between policy owners and shareholders with the valuation allowing for shareholders to share in distributions up to the maximum allowable rate of 20%. In applying the policy owners' share of retained profits to provide bonuses, consideration is given to equity between generations of policy owners and equity between the various classes in force.

#### c) Processes used to select assumptions

An explanation of the method used to determine the individual applied assumptions is described below.

## Mortality and morbidity

An appropriate base table of mortality is chosen for the type of product being written. An investigation into the actual experience of the Company is performed and statistical methods are used to adjust the rates reflected in the table to a best estimate of expected mortality based on the investigation results and industry benchmarks. A similar process is adopted for morbidity.

#### Lapse

An investigation into the actual experience of the Company is performed and statistical methods are used to determine an appropriate lapse rate. Allowance is made for any trends in the data to arrive at a best estimate of future lapse rates.

# d) Effects of changes in actuarial assumptions from 30 June 2021 to 30 June 2022

	202	22
	Future profit increase/(decrease) \$'000	Policy liability increase/(decrease) \$'000
Assumption category		
Discount rates (risk business)	(45,051)	11,182
Mortality and morbidity	32,095	
Maintenance expenses	(6,848)	(33)
Inflation rate	3,407	(5,267)
Premium rate changes	(30,522)	
Total	(46,919)	5,882

Note the overall impact from movements in discount rates on risk business includes offsetting impacts amongst sub products, particularly between level premium life business and stepped business. Not included is the impact on the outstanding claims and claim expenses reserves (+\$8.0m) and premium smoothing reserve (-\$5.1m).



# e) Sensitivity analysis

Life insurance and investment contracts are affected by the same subset of variables (mainly arising from financial risks and risks associated with events in human life like death or diseases) and as a result are presented together in this Note.

The tables below illustrate the sensitivity of reported profit or loss to changes in assumptions that have a material effect on it. Note that for morbidity the sensitivity analysis for the IP component is an increase in incidence, with no change in assumed terminations.

		2022			2021		
	Change	Profit/(loss) after tax		Change	Profit/(loss	Profit/(loss) after tax	
	in	Before			Before	After	
	variable	reinsurance \$'000	reinsurance \$'000	variable	reinsurance \$'000	reinsurance \$'000	
Change in discount rates	+1%	(7,828)	(7,828)	+1%	(5,120)	(5,120)	
Change in aboodin rates	-1%	5,059	5,059	-1%	3,732	3,732	
Change in mortality and	+10%	(16,453)	(13,086)	+10%	(10,749)	(6,949)	
morbidity	-10%	6,587	2,850	-10%	7,302	3,032	
Change in lapse rate	+10%			+10%	-	-	
	-10%		[2012] 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	-10%	-	-	
Change of expense	+10%	(771)	(771)	+10%	(760)	(760)	
assumption	-10%	771	771	-10%	760	760	

### 16. Share capital

The State of the S	2022	2	2021	- North Section
	Shares	Shares	Shares	Shares
	No. (000)	\$'000	No. (000)	\$'000
Issued and fully paid ordinary shares	182,342	209,230	182,342	209,230
Preference shares	45,000	45,000	45,000	45,000
Shareholder contribution under equity settled employee				
share plans		874	-	874
Total share capital	227,342	255,104	227,342	255,104
Movements in issued and fully paid ordinary				
shares				
Balance at the beginning of the financial year	182,342	209,230	182,342	209,230
Balance at the end of the financial year	182,342	209,230	182,342	209,230

As at 30 June 2022, the Company had 182,342,450 ordinary shares issued to Suncorp Group New Zealand Limited (2021: 182,342,450). The Company does not have authorised capital or par value in respect of its issued shares which all rank equally and are fully paid.

The dividends on the redeemable preference shares are payable at the discretion of the Company. Similarly, the redeemable preference shares are redeemable at the discretion of the Company. In the event of liquidation of the Company, the holder of the redeemable preference shares does not participate in any distribution of profits or assets of the Company.

Each ordinary and preference share is entitled to one vote.



# 17. Capital management

# 17.1 Capital management policies and objectives

The Company is part of the Suncorp Group. The capital management strategy of the Suncorp Group is to optimise shareholder value, having regard to the need to hold sufficient capital to protect the interests of policy holders, and comply with relevant regulatory requirements by managing the level, mix and use of capital resources. The primary objective is to ensure there are sufficient capital resources to maintain and grow the business, in accordance with risk appetite. The Suncorp Group's Internal Capital Adequacy Assessment Process (ICAAP) provides the framework to ensure that the Suncorp Group as a whole, and each regulated entity, is independently capitalised to meet internal and external requirements. The ICAAP is reviewed regularly and, where appropriate, adjustments are made to reflect changes in the capital needs and risk profile of the Suncorp Group.

The Company is a licensed insurance company in accordance with the Insurance (Prudential Supervision) Act 2010 (IPSA). All manages its capital in accordance with the requirements of IPSA and the Solvency Standard for Life Insurance Business (the Solvency Standard) issued by the Reserve Bank of New Zealand.

The Company is required to maintain a minimum solvency margin of at least \$0 for each of the shareholder and statutory funds, i.e. actual solvency capital as determined under the Solvency Standard should be at or above the minimum solvency capital level. The Company is also required to retain a minimum fixed capital of at least \$5 million. Fixed capital is the minimum amount of Actual Solvency Capital (as defined in the Solvency Standard) that the Company is required to hold at all times.

The Company satisfied all externally imposed capital requirements which it was subject to during the year ended 30 June 2022.

The Company has embedded in its capital management framework the necessary tests to ensure continuous and full compliance with the Solvency Standard.

The Board Audit and Risk Committee oversees capital computations and maintains optimal capital structure by advising the Board on dividend payments and share issues. In addition, the Company manages its required level of capital through analysis and optimisation of the Company's product and asset mix, reinsurance program, catastrophe exposure and investment strategy.

### 17.2 Capital composition

The Company manages its capital by considering both regulatory and economic capital. The primary source of capital used by the Company is total equity attributable to owners. Total equity attributable to owners is included in the definition of "capital" in the Solvency Standard.

# 17.3 Regulatory capital

Regulatory capital is made up of two components, actual solvency capital and minimum solvency capital with the difference representing the solvency margin. The calculation of the solvency margin for the Company is detailed below:

		2022			2021	
	Statutory Sh	Statutory Shareholder		Statutory Sh		
	Fund \$'000	Fund \$'000	Total \$'000	Fund \$'000	Fund \$'000	Total \$'000
Actual solvency capital	385,965	6,577	392,542	399,548	17,016	416,564
Minimum solvency capital	350,097	394	350,491	362,380	676	363,056
Solvency margin	35,868	6,183	42,051	37,168	16,340	53,508
Solvency ratio	1.10	16.68	1.12	1.10	25.16	1.15



# 18. Credit rating

The Company holds a credit rating of AA- from Standard & Poor's (2021: A+).

#### 19. Notes to the statement of cash flows

Compression of the compression o	2022	2021
	\$'000	\$'000
Profit for the financial year	14,595	37,956
Non-cash items		
Investment income - changes in fair value of financial assets	59,869	(1,192)
Non-cash investment income	(4,244)	(3,465)
Change in policy liabilities (including unvested)	(37,874)	1,007
Movement in defined benefit funds through profit	217	301
Depreciation expense	741	1,653
Change in assets and liabilities		
Increase in receivables net of investment receivables	(2,126)	(4,126)
Decrease in reinsurance recoveries receivable	4	748
Decrease in other assets	217	755
Increase/(decrease) in outstanding claims liabilities	8,227	(4,197)
Decrease in payables net of investment payables	(6,237)	(2,049)
(Decrease)/increase in tax balances	(12,011)	8,530
Decrease in policy liabilities due to premiums and claims	(13,835)	(13,929)
Net cash from operating activities	7,543	21,992

# 20. Financial instruments

## 20.1 Measurement

Investments and derivatives are recognised and measured at fair value and therefore their carrying value equates to their fair value.

Investments traded in an active market are valued at the closing quoted market price.

Financial assets and liabilities that are not recognised and measured at fair value include cash and cash equivalents, policyholder and other loans, trade and other receivables, related party receivables and payables, and payables and other liabilities. The basis of recognition and measurement of these financial assets and liabilities is described in Note 28.



## 20.2 Fair value hierarchy

Financial assets and liabilities that are recognised and measured at fair value are categorised by a hierarchy which identifies the most significant input used in the valuation methodology:

- Level 1 quoted prices (unadjusted) in active markets for identical financial instruments.
- Level 2 derived from other than quoted prices included within Level 1 that are observable for the financial instruments, either directly or indirectly.
- Level 3 fair value measurement is not based on observable market data.

The Level 2 securities held by the Company represent investment securities and derivatives valued using a market comparison technique. For investment securities the fair value is calculated using observable inputs from a non-active market for an identical security with the valuation reflecting the exit price for the security. For derivatives the fair value is based on broker quotes adjusted for credit valuation to reflect credit risk. Similar contracts are traded in an active market and the quotes reflect the actual transactions in similar instruments.

	Level 1	Level 2	Level 3	Total
	\$'000	\$'000	\$'000	\$'000
As at 30 June 2022				
Assets		erichie igen zen		
Investment securities	50,027	493,974	250 m <b>1</b> 75 m	544,002
Total	50,027	493,974	110	544,002
Liabilities			t Hear	
Derivatives	-	(5,319)	<u>.</u>	(5,319)
Total	<u>-</u> "	(5,319)		(5,319)
As at 30 June 2021				
Assets				
Investment securities	7,764	619,534	24	627,322
Derivatives	-	6,282	-	6,267
Total	7,764	625,816	24	633,589
Liabilities				
Derivatives	-	(15)	-	(15)
Total	••	(15)		(15)

There have been no material transfers between levels of the fair value hierarchy during the financial year ended 30 June 2022.



# 20.3 Accounting classification

The carrying amount of financial assets and liabilities shown in the statement of financial position are as follows:

	en e	At amortise	ed cost	
	Financial assets mandatorily at fair value through profit and loss \$'000	Financial assets \$'000	Financial liabilities \$'000	Carrying amounts \$'000
As at 30 June 2022				
Cash and cash equivalents		7,655		7,655
Trade and other receivables and loans		29,296	1	29,296
Related party receivables		140		140
Other assets		1,078		1,078
Policyholder loans		4,151		4,151
Investment securities	544,002			544,002
Total	544,002	42,320		586,322
Payables and other liabilities			(6,043)	(6,043)
Related party payables			(4,615)	(4,615)
Derivatives			(5,319)	(5,319)
Total	en i jarren er en		(15,977)	(15,977)
As at 30 June 2021				
Cash and cash equivalents	~	4,177	-	4,177
Trade and other receivables and loans	-	20,589	-	20,589
Related party receivables	-	541	-	541
Other assets	-	1,295	**	1,295
Policyholder loans	-	4,790	-	4,790
Investment securities	627,322	-	-	627,322
Derivatives	6,282	-	<u></u>	6,282
Total	633,604	31,392	-	664,996
Payables and other liabilities	-	-	(13,820)	(13,820)
Related party payables	-	-	(4,335)	(4,335)
Derivatives	<b>M</b>	-	(15)	(15)
Total	-	-	(18,170)	(18,170)



# 20.4 Master netting or similar arrangements

The Company is party to certain interest rate swap agreements with New Zealand based financial institutions which are settled on a net basis. The financial asset and liability positions under these contracts are offset within the statement of financial position. The table below shows the impact of this offsetting:

	Gross amounts \$'000	Offsetting applied \$'000	position	Related cash collateral which are not offset \$'000	Net exposure \$'000
As at 30 June 2022					There are the term
Financial liabilities					
Interest rate swaps	(5,312)		(5,312)	5,850	538
As at June 2021					
Financial assets Interest rate swaps	6,282	-	6,282	(3,910)	2,372

<sup>\$0.78</sup>m of collateral with counterparties for the interest rate swaps is in an asset position. This is partly offset by \$6.63m which represents collateral transferred to a counterparty as a result of interest rate swaps being in an asset position.

# 21. Risk management

# 21.1 Risk management overview

The Company's Board has ultimate responsibility for risk management and is assisted by the Board Audit and Risk Committee (BARC) in its oversight of material risk categories and adherence to Board approved risk appetite and risk policies. The Company's management apply the three lines of defence model for risk management as follows:

Line of Defence	Responsibility of	Accountable for
First	All employees	Identifying, assessing and managing risk within risk appetite and policy and framework requirements.
Second	Chief Risk Office of the Company	Owning and monitoring the application of risk frameworks, and measures and reports on risk performance and compliance. Is independent from the first line.
Third	Internal audit function	Independent assurance over internal controls and risk management practices



#### 21.1 Risk management overview (continued)

The material risks managed by the Company include strategic, financial, insurance, and operational (including compliance) risks:

Key risks	Definition
Strategic risk	The risk that the Company's business model or strategy is not viable due to external change and the risk of failed execution of the strategy.
Financial – Credit,	The risk that the other party in an agreement will default / will not meet its
counterparty and	contractual obligations in accordance with agreed terms. Contagion risk is the
contagion risk	risk that problems impacting one entity within the Suncorp Group may compromise the financial position of other entities within the Suncorp Group.
Financial - Liquidity risk	The risk that the Company will be unable to service its cash flow obligations today or in the future.
Financial -	The risk of unfavourable changes in foreign exchange rates, interest rates,
Market/investment risk	equity prices, credit spreads, inflation, commodity prices, and market volatilities.
Financial - Asset	The risk of adverse movements in the relative value of assets and liabilities due
and liability risk	to changes in market factors (e.g. interest rates, inflation, FX), the variation in repricing profiles or from the different characteristics of the assets and liabilities.
Insurance risk	The risk that for any class of risk insured, the present value of actual claims payable will exceed the present value of actual premium revenues generated (net of reinsurance). This includes product design, pricing, reinsurance, underwriting, claims and reserving risks.
Operational risk	The risk of loss resulting from inadequate or failed internal processes and systems, errors by our people or from external events. This includes legal risk but excludes strategic and reputational risks.
Compliance risk	Managing compliance risk ensures our legislative, regulatory and industry code obligations are met. Compliance risk must be considered as part of identifying and assessing operational risks. Compliance and operational risks management practices are embedded in the risk, obligations and controls assessment review process and the dynamic risk assessment process that supports the Company's objective to prevent and detect compliance breaches.

An integral part of managing all risk is managing conduct risk. The Company recognises that a strong organisational culture which aligns with our Being @ Suncorp Behaviours and our three Cultural Principles; Doing the Right Thing, Being Courageous, and Caring for Others, are key enablers to managing conduct risks and maximising the outcomes for our customers, shareholders and our people. The Company has implemented a Conduct Risk Management Programme to provide a structured approach to conduct related matters.

The Company has a number of Management Committees in place to execute specified responsibilities in the risk framework.

These committees include an Asset and Liability Committee (ALCO), a Non-Financial Risk Committee (NFRC), and a Customer Conduct Committee (CCC).

The primary role of the ALCO is to oversee the adequacy of balance sheets and regulatory capital of specified New Zealand-registered Suncorp entities (including the Company) and oversee key financial risks to ensure that exposure is managed within the Board-approved risk appetite or parameters.



#### 21.1 Risk management overview (continued)

The NFRC provides governance over the management of non-financial risks to ensure that exposure is managed within the Board approved risk parameters. Non-financial risks include Insurance Risk, Compliance Risk, Conduct Risk, Operational Risk (includes Project, Cyber and Technology Risk) and Strategic Risk.

The Customer Conduct Committee exists to assist senior management who oversee the management of conduct risk impacting on customers from an 'end-to-end' perspective and make recommendations for improving customer outcomes and mitigating conduct risk.

Further information on the application of the Company's risk management practices is presented in the following sections:

- Note 21.2 Insurance risk management
- Note 21.3 to 21.5 Risk management for financial instruments: credit, liquidity and market risks. Financial instrument risk is not assessed on a look through basis.

# 21.2 Insurance risk management

# a) Policies and practices for mitigating insurance risk

Controls are implemented to manage the following components of insurance risk:

- pricing, including pricing strategies, technical pricing and pricing adequacy reviews;
- roles and responsibilities for pricing, the development and approval of new products and changes to existing products;
- processes that identify and respond to changes in the internal and external environment impacting insurance products;
- underwriting, including processes to consider aggregate exposures from a portfolio perspective to
  determine the actual exposure to particular risks or an event, monitoring of significant accumulation
  and concentration of risk, and guidelines around the utilisation of reinsurance in pricing and
  underwriting;
- delegated authorities (via the business licence framework) to control underwriting risk at a policy and portfolio level;
- delegated authorities for the acceptance, assessment and settlement of claims including operational and ex-gratia authority limits;
- procedures relating to the notification, assessment, evaluation, settlement and closure of claims, and processes to detect and reduce loss associated with claims risk; and
- · reserving practices and procedures at individual claim and portfolio level.

Concentration of insurance risk is mitigated through diversification over classes of insurance business, industry segments and the use of reinsurer coverage.

The concentration of insurance risk is also managed by ensuring an appropriate mixture of individual and group insurance business split between mortality, morbidity and annuity benefit payments. Exposure to risk of large claims for individual lives is managed through monitoring of the Company's in-force business and the mix of new business written each year.

#### b) Terms and conditions of insurance business

In force insurance contracts issued by the Company introduce an exposure to external variables with potential impacts on cash flows (related to liability for claim payments)

The following table provides an overview of the key variables which may impact future cash flows of the various life insurance and investment contracts issued by the Company.



# 21.2 Insurance risk management (continued)

Type of contract	Details of contract workings	Nature of compensation for claims	Key variables affecting the timing and uncertainty of future cash flows
Long term non- participating life insurance contracts with fixed and guaranteed terms. (Term and Life Disability).	Guaranteed benefits paid on death, ill health or maturity benefits are fixed and guaranteed and not at the discretion of the insurer.	Benefits, defined by the insurance contract, are not directly affected by the performance of underlying assets or the performance of the contracts as a whole.	Mortality, morbidity, market interest rates, lapses and expenses.
Long term Insurance contracts with discretionary participating benefits. (Endowment and Whole of Life).  These policies include a defined initial guaranteed sum assured which is payable on death. The guaranteed amount increases throughout the duration of the policy by the addition of regular bonuses annually which, once added, are not removed.		Benefits arising from the discretionary participation feature are based on the performance of specified pool of contracts or a specified type of contract.	Mortality, morbidity, market earning interest rates, lapses and expenses.
Non-discretionary participating investment contracts without guaranteed returns.	The gross value of premiums received is invested in units and the investment account is the value of the units.  Investment management fees are deducted from policyholders annually based on the average value of funds under management.	The investment return is calculated with reference to the earnings on assets backing the investment contracts less any applicable management fees.	Market risk, interest rates and expenses.

# 21.3 Credit risk

The Company is exposed to and manages the following key sources of credit risk.

Key sources of credit risk	How are these managed
Investments in financial instruments	Investments in financial instruments in the investment portfolios are held in accordance with the investment mandates. Credit limits have been established within these mandates to ensure counterparties have appropriate credit ratings. A framework is in place that sets and monitors investment strategies and arrangements.
Reinsurance recoveries receivables	Credit risk with respect to reinsurance programs is minimised by placement of cover with a number of reinsurers with strong credit ratings and in line with the Company's applicable risk appetite statement. Eligible recoveries under reinsurance arrangements are monitored and managed internally and by specialised reinsurance brokers operating in the international reinsurance market.



# 21.3 Credit risk (continued)

The Company has no specific concentration of risk with a single counterparty arising from the use of financial instruments in managing its investment portfolios other than normally arise through dealings on recognised exchanges and off exchange dealings (over the counter contracts). The counterparties to over the counter contracts are limited to companies with strong credit ratings from a recognised credit rating agency. These counterparties are normally banks operating in New Zealand.

For investment linked business, the liability to policyholders is linked to the performance and value of the assets that back those liabilities. The shareholder has no direct exposure to any credit risk in those assets. Unit linked assets totalling \$2.7 million (2021: \$3 million) are therefore not included in the two below sets of schedules. Policyholder loans are fully secured by the policy values on which the loans are made. As the shareholder has no direct exposure to any credit risk on the policyholder loans, these assets are excluded from the two below sets of schedules.

There has been no material change in the credit risk faced by the Company or processes for managing the risk during the period. The Aggregate Risk Exposures Policy, prescribes processes and requirements to comply with APRA Prudential Standard 3PS221 Aggregate Risk Exposures. SNZ has reporting obligations to the Suncorp Group for breaches of limits prescribed in the Policy. Currently the limits apply to aggregate exposures to each of the Australian major banks.

	Credit Rating						
	AAA \$'000	AA \$'000	A \$'000	BBB \$'000	Non- investment grade \$'000	Not Rated \$'000	Tota I \$'000
As at 30 June 2022			ing a service of		ava eye i iya a a fiye a fi		
Cash and cash equivalents Loans and trade and other		5,236					5,236
receivables		22,807				640	23,447
Related party receivables					교통 기업을 보고 하고 <mark>있다.</mark> 기업을 보고 있다는 기업을 보고 있다.	140	140
Other assets		•				1,078	1,078
Reinsurance recoveries receivable		59,580					59,580
Investment securities	139,625	35,211	11,763	6,778			193,377
Policy liabilities ceded under						11 No. 1488	
reinsurance		13,875	i ny en i				13,875
Total	139,625	136,709	11,763	6,778	•	1,858	296,733
As at 30 June 2021							
Cash and cash equivalents Loans and trade and other	-	1,291	-	-	-	-	1,291
receivables	-	20,095	-	-	-	494	20,589
Related party receivables	-	-	541	-	-	-	541
Other assets	-	-	-	-	-	1,295	1,295
Reinsurance recoveries receivable	_	59,584	-	_	-	-	59,584
Investment securities	174,261	31,538	32,899	8,489	-	-	247,187
Policy liabilities ceded under reinsurance	-	19,751	-	-	-	-	19,751
Total	174,261	132,259	33,440	8,489		1,789	350,238

All financial assets are neither past due nor impaired at balance date except for those disclosed in the following table. An amount is considered past due when a contractual payment falls overdue by one or more days. When an amount is classified as past due, the entire balance is disclosed in the past due analysis presented.



#### 21.3 Credit risk (continued)

		Pas	st due but	not impair	ed		
	•	0-3 mths	3-6 mths	6-12 mths	>12 mths	•	Total
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
As at 30 June 2022							
Loans and receivables	9,175	10,221	3,419	192	440		23,447
As at 30 June 2021							
Loans and receivables	10,895	6,228	2,325	1,038	103	-	20,589

#### Other loans receivables

The Company provides loans to agents in respect of business development. As at 30 June 2022 the total carrying value was \$nil (2021: \$nil). No provisions have been recognised for impaired or past due but not impaired loans (2021: \$nil).

#### Derivatives

The Company uses derivatives for portfolio management purposes. They are used as an alternative where longer duration physical assets are not readily available, in order to achieve a desired level of total exposure as a means to hedge against market movements. Total exposure is the sum of the market value of the physical assets plus the equivalent physical asset value attributed to the derivatives.

Deliberate gearing up or leverage exposure to an asset class is not permitted.

The most commonly used derivatives by the Company are interest rate swaps and foreign currency forward contracts. Derivatives are valued on a market-to-market basis such that the statement of comprehensive income and the statement of financial position reflect all unrealised gains and losses on derivatives.

The Company has a risk management statement which describes the controls used to manage the risks associated with the use of derivatives. Limits are set on the effective exposure implied by the use of derivatives and on transaction levels and aggregate counterparty exposure. The limits and criteria on which they are set are regularly reviewed, while all review, monitoring and control processes are independent of portfolio activity.

#### 21.4 Liquidity risk

The Company is exposed to daily calls on its available cash resources from maturing policies and policy claims and surrenders. Liquidity risk is the risk that payment of obligations may not be met in a timely manner at a reasonable cost. The Directors agree limits on the minimum proportion of maturing funds available to meet such calls and on the minimum level of borrowing facilities that should be in place to cover maturities, claims and surrenders at unexpected levels of demand. Liquidity risk is also managed by placing limits on the percentage of liquid shareholder and participating investment assets.

There has been no material change in the liquidity risk faced by the Company or the policies and processes for managing the risk during the period.

The following table summarises the maturity profile of the Company's financial liabilities based on the remaining undiscounted contractual obligations. It also includes the maturity profile for life insurance and life investment contract policy liabilities based on the discounted estimated timing of net cash outflows.

This table shows the estimated timing of future net cash outflows resulting from insurance contract liabilities. This includes estimated future surrenders, death/disability claims and maturity benefits, offset by expected future premiums or contributions and reinsurance recoveries. All values are discounted to the current date using the assumed future investment earning rate for each product.



#### 21.4 Liquidity risk (continued)

For investment-linked business the liability to policyholders is linked to the performance and value of the assets that back those liabilities. The shareholder has no direct exposure to any risk in those assets. Therefore the table in this section shows the investment contract liability portion in policy liabilities separately without any maturity profile analysis.

	1 year or	1 to 5	Over 5		Investment	
	less	years	years	No term	contracts	Total
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
As at 30 June 2022						
Payables and other liabilities	5,828	-	-	. •	45	5,873
Related party payables	4,615		•	-		4,615
Lease liabilities	170	-		-	•	170
Outstanding claims liabilities	76,332	48,755	55,764		691	181,542
Policy assets	(30,151)	(63,934)	(174,453)	21,829	161,270	(85,439)
Total	56,794	(15,179)	(118,689)	21,829	162,006	106,761
As at 30 June 2021						
Payables and other liabilities	10,804	-	-	-	150	10,954
Related party payables	4,335	-	-	-	-	4,335
Lease liabilities	1,714	2,501	-	-	-	4,215
Outstanding claims liabilities	66,038	46,010	61,267	-	-	173,315
Policy assets	(25,404)	(67,798)	(148,234)	24,714	188,868	(27,854)
Total	57,487	(19,287)	(86,967)	24,714	189,018	164,965

#### 21.5 Market risk

The Company takes on exposure to market risks including currency risk, fair value and cash flow interest rate risk, and price risk. Market risks arise from open positions in interest rates, currency and equity products, all of which are exposed to general and specific market movements. The market risks that the Company primarily faces are equity risk and interest rate risk due to the nature of its investments and liabilities.

For all the assets backing life insurance contracts that are sensitive to equity risk, the Company has developed investment guidelines to manage the Company's exposure to equity price risk primarily by setting benchmarks for asset mix.

Investment activity for the Company is undertaken in accordance with investment mandates agreed by the Directors of the Company. The mandates stipulate the investment allocation mix, the match of investment assets and liabilities and the use of derivatives.

The Company monitors the sensitivity of reported profit to market risk by assessing the expected change in the values of assets which would affect the profit.

For investment linked business, the liability to policyholders is linked to the performance and value of the assets that back those liabilities. The shareholder has no direct exposure to risk in those assets. The assets that back the unit linked liabilities are therefore not included in the tables shown below.

COVID-19 has increased global market volatility and the market risk faced by the Company, however the investment portfolios have minimal equity exposure and largely invest in high credit quality fixed interest securities. There has been no material change to the policies and processes for managing the risks during the period as market volatility is expected over time.



# 21.5 Market risk (continued)

#### a) Interest rate risk

The Company manages some of its exposure to interest rate risk by matching assets to liabilities. Separate asset/liability matching analyses are employed for separate categories of products within each business. Although this 'hedging' is not reflected in the accounting policies adopted or in the presentation of the results and statement of financial position included in these financial statements, it does mitigate the Company's exposure to such risk to some extent. The Company seeks to manage significant exposure to interest rate risk while maximising the return to participating policyholders and shareholders. Derivatives may be held to enable the matching of asset and liability to further mitigate exposure to interest rate movements.

The substantial proportion of both interest bearing and non-interest-bearing assets are investments held in respect of policy liabilities. The management of the risks associated with policy liabilities, including the interest rate risk, is subject to the requirements of the Reserve Bank of New Zealand Solvency Standard for Life Insurance Business. This includes satisfying solvency requirements, which in turn includes consideration of how assets and liabilities are matched. The Company enters into interest rate swap contracts for the purpose of extending the duration (weighted average time to maturity) of the fixed interest investments held to match the duration of the underlying policy liabilities that they back.

A change in interest rate impacts the fair value of the Company's fixed rate and interest-bearing assets and liabilities, and its interest rate swaps. Fair value changes impact on profit or loss or equity only where the instruments are carried at fair value.

For investment linked business, the liability to policyholders is linked to the performance and value of the assets that back those liabilities. The shareholder has no direct exposure to risk in those assets. The assets that back the unit linked liabilities are therefore not included in the table below.

Fair value sensitivity due to changes in interest rates (based on the assets held at balance date) on the Company's fixed rate assets and interest rate swaps is disclosed below.

Details of the Company's solvency are disclosed in Note 17.3.

The following table shows the sensitivity to movements in the underlying interest rates of the interest-bearing assets/(liabilities) to which the Company is exposed. The exposure of derivative financial instruments to interest rate risk is on the notional value of the derivative contracts as disclosed in the table below.

(Note: the analysis of interest rate sensitivity for interest-bearing investment assets has been analysed with respect to movements in yields rather than direct movements in market value).

		2022	Profit/(loss)		2021	Profit/(loss)
	Exposure \$'000	Change in variable	after tax and equity \$'000	Exposure \$'000	Change in variable	after tax and equity \$'000
Fixed interest bearing		+1%	60 V N.D. ANDERSON SERVICE	·	+1%	(12,832)
investment securities	193,377	-1%		247,187	-1%	14,053
Interest rate swaps	159,000	+1%	(2,008)	159,000	+1%	(3,466)
interest rate swaps	133,000	-1%	2,008	100,000	-1%	3,466
Total	352,377			406,187		

Movements in market interest rates impact the price of the securities (and hence their fair value measurement) and so would impact profit and equity.



## 21.5 Market risk (continued)

#### b) Foreign exchange risk

The Company is exposed to currency risk in that future movements in the New Zealand dollar against currencies of the countries in which foreign investments are held will affect the cash flows and the market values of these investments.

The Company also invests in certain New Zealand Dollar denominated unit trusts that have underlying exposures to other foreign currencies. The Company has no direct exposure to foreign currency risk associated with these investments.

The table below shows assets denominated in overseas currencies after allowing for the effect of forward foreign exchange contracts.

The carrying amounts and profit or loss sensitivity to movements in the currencies of the Company's overseas financial assets are denominated in the following currencies.

		2022			2021		
	Exposure \$'000	Change in	Profit/(loss) after tax and equity \$'000	Exposure \$'000	Change in	Profit/(loss) after tax and equity \$'000	
AUD	. 1 to 12	+10% -10%	-		+10% -10%	-	

# c) Credit spread risk

The Company is exposed to credit spread risk through its investments in interest bearing securities. This risk is mitigated by incorporating a diversified investment portfolio, establishing maximum exposure limits for counterparties and minimum limits on credit ratings.

The table below presents a sensitivity analysis on how credit spread movements could affect profit or loss for the exposure as at the balance date.

Sensitivity of the Company's credit exposure to a +/- 100 basis points (2021:100 basis points) change in yield is as follows:

		2022	·	a light	2021	
	Exposure		Profit (loss) after tax and equity	Exposure		Profit (loss) after tax and equity
	\$'000	%	\$'000	\$'000	%	\$'000
Discounted securities, corporate bonds and	62,153	+1%	(4,420)	95,002	+1%	(6,653)
derivatives		-1%	4,420		-1%	6,653
Government and local	125,911	+1%	(8,318)	158.451	+1%	(10,191)
government securities		-1%	8,318	100,401	-1%	10,191
Total	188,064			253,453		

#### d) Equity price risks

For all the assets backing life insurance contracts that are sensitive to equity risk, the Company has developed investment guidelines to manage the Company's exposure to equity price risk primarily by setting benchmarks for asset mix.



#### 21.5 Market risk (continued)

The following table shows the sensitivity to movements in the value of the equity assets to which the Company is directly exposed.

	Exposure \$'000	Change in	Profit/(loss) after tax and equity \$'000	Exposure \$'000	2021 Change in variable	Profit/(loss) after tax and equity \$'000
Domestic equities/unit trusts	10,612	+5%	382	13,145	+5%	473
	(1913년 - 191 <b>3년</b> 시간조) (1914년 - 1914년	-5%	(382)	10,140	-5%	(473)
International equities/unit	7,968	+5%	287	10.802	+5%	389
trusts	,,,,,,	-5%	(287)	.0,002	-5%	(389)
Fixed interest/unit trusts	196,167	+5%	7,062	197,659	+5%	7,116
i ixed interestraint trasts	130, 107	-5%	(7,062)	101,000	-5%	(7,116)
Total	214,747			221,606		

#### 21.6 Capital management

The Group and Company's capital management policies and objectives together with details of the amount of equity retained for the purpose of financial soundness are described in Note 17.

# 22. Property, plant and equipment and leases

	2022	2021
	\$'000	\$'000
Right of use asset	542	2,237
Property, plant and equipment and leases	542	2,237

Right of use asset and lease liabilities which are presented in the statement of financial position as 'Property, plant and equipment' and 'Payables and other liabilities' line items respectively, are presented in further detail below:

And the second section of the second	2022	2021
	Real Estate	Real Estate
	\$'000	\$'000
Right of use asset at the beginning of the financial year	2,237	3,636
Depreciation charge for the year	(741)	(1,653)
Additions to ROU assets		254
Derecognition of ROU assets*	(954)	-
Right of use asset at the end of the financial year	542	2,237
Lease liability at the end of financial year	170	2,866
Current	170	2,013
Non-current		853
Lease liability at the end of financial year	170	2,866

Interest income on the lease liabilities of \$25,000 was recognised as Finance income in the statement of comprehensive income (30 June 2021: \$92,000 Finance costs).

Total cash outflow for lease liabilities presented in the statement of cash flows was \$1,741,000 (30 June 2021: \$1,603,000).



<sup>\*</sup>The derecognition relates to the Asteron building (Wellington) rent abatement.

# 23. Related parties

# 23.1 Controlling entities

The ultimate parent of the Company is Suncorp Group Limited. The parent of the Company is Suncorp Group New Zealand Limited.

# 23.2 Transactions and balances

The following table shows transactions with related parties other than key management personnel.

	2022	2021
	\$'000	\$'000
Service and administration fees received		
Fellow subsidiaries of the ultimate parent	1,792	2,183
Service and administration fees paid		
Parent	402	394
Fellow subsidiaries of the ultimate parent	44,140	41,152
Audit fees paid on behalf		
Other Related Parties	-	44
Non-audit fees paid on behalf		
Fellow subsidiaries of the ultimate parent	•	30
Other Related Parties	<del>.</del>	10
Commissions received		
Fellow subsidiaries of the ultimate parent	-	385
Management fees received		
Fellow subsidiaries of the ultimate parent		1,140
Premiums received		
Fellow subsidiaries of the ultimate parent	759	592
Premiums paid		
Fellow subsidiaries of the ultimate parent	97	98
Employer contributions paid to superannuation schemes		
Other Related Parties	25	34
Group tax loss offsets/tax transfers received		
Fellow subsidiaries of the ultimate parent	137	-
Group tax loss offsets/tax transfers paid		
Parent	364	-
Dividends paid		
Parent Company	37,500	55,600

The "Other" entity category presented in the table above and the following table includes managed superannuation schemes.



# 23.2 Transactions and balances (continued)

Aggregate amounts receivable from or payable to related parties as at 30 June 2022 and 30 June 2021 are shown in the table below:

$+e_{i}(r) + e_{i}(r) + e_{i}(r)$	2022	2021	
	\$'000	\$'000	
Amounts receivable from			
Parent		243	
Other	140	298	
Total amounts receivable from related parties	140	541	
Amounts payable to			
Parent	414	87	
Subsidiaries of ultimate parent	4,201	4,072	
Other		176	
Total amounts payable to related parties	4,615	4,335	

All balances are unsecured, non-interest bearing and repayable on demand in the local currency.

#### 23.3 Key management personnel

The Key Management Personnel (KMP) compensation is provided by the Company or by a related party of the ultimate parent entity. Remuneration provided other than by a Suncorp Group entity located in New Zealand is not included in this disclosure. This applies to S B Johnston and D F McTaggart for the year ended 30 June 2022 and Dr D McTaggart for the years ended 30 June 2022 and 30 June 2021. They were remunerated by a related party of the ultimate parent outside of New Zealand and did not receive any compensation specifically related to their activities as a KMPs of the Company. The KMP compensation is as follows:

A CONTRACT TO SERVICE AND A CONTRACT OF THE SERVICE AND A	2022	2021
	\$'000	\$'000
Short-term employee benefits	6,791	5,213
Post employment benefits	209	192
Long-term benefits	222	220
Termination benefits		579
Share based payment	765	673
Total compensation	7,987	6,877

Compensation of KMP has been determined in accordance with their roles within Suncorp Group. In some cases where the employee holds roles across various entities within the Suncorp group, employee service contracts do not include any compensation, including bonuses, specifically related to the role of KMP of the Company and to allocate a figure may be misleading. In some cases there is no link between KMP compensation and performance of the Company. Therefore, in such cases as there is no reasonable basis for allocating a KMP compensation amount to the Company, the entire compensation of the KMP has been disclosed above. KMP hold various insurance policies with the Company or related companies which are operated in the normal course of business.



# 24. Auditor's remuneration

	2022	2021
	\$'000	\$'000
During the year, the auditor of the Company was paid for the following services:		
Audit fees - current year		
Audit of annual accounts of the Company	516	486
Audit of annual accounts of managed funds	<u>.</u>	44
Other Assurance fees		
Managed funds custodian reasonable assurance		29
Solvency returns	100	98
Managed funds registry audit*	an for an exemple.	10
Non audit fees		
Responsible Banking and Insurance Policy Review		14
Total auditor's remuneration	616	681

<sup>\*</sup> Excluded from above are auditor disbursements which are considered a pass through of expenses incurred.

#### 25. Provisions and contingent liabilities

# 25.1 Provisions

Provisions are recognised for present obligations arising from past events where a payment (or other economic transfer) is probable to be necessary to settle the obligation and can be reliably estimated.

The below provision is included within Payables and other liabilities (refer Note 12).

	2021 \$'000	Additions	Amounts used \$'000	Unused amounts reversed \$'000	Other \$'000	2022 \$'000
Customer remediation	1,109	634	(501)	(640)	φ σσσ	602
Total	1,109	634	(501)	(640)	your and the second of the sec	602
Current	1,109					602
Total	1,109	na kundi seri seki sinaasi si 🙀	er a en en grenne en en grenne de gr	Kathor Werstrandungiy	2 d	602

#### **Customer remediation**

The requirement for anticipated customer remediation has been assessed across the Company. Significant resources have been committed to a comprehensive program of work, to ensure that material issues are identified and addressed.

The provision for customer remediation represents management's best estimate of the amount required to discharge the Company's obligations. It is possible that the final outcome could be below or above the provision, if the actual outcome differs to the assumptions used in estimating the provision. Remediation processes may change over time as facts emerge and such changes could result in a change to the final exposure.



## 25.2 Contingent Liabilities

There are possible legal and other claims against the Company (other than claims under contracts of insurance), the aggregate amount of which cannot be readily quantified. The Company does not consider the outcome of any such possible claims, either individually or in aggregate, to have a material effect on its financial position. The directors are of the opinion that no provisions are required in respect of such possible matters, as any amount cannot be reliably measured and an outflow of future economic benefits is not probable.

Under the terms of its contracts with advisers, the Company has agreed that it would acquire the entitlement of individual advisers to future income streams from renewal commission for business in-force as at 16 April 2021, should the advisers themselves be unable to find an approved buyer within 6 months of the date that the agreement ends. For in-force business written since 16 April 2021, the entitlement of individual advisers to future income streams from renewal commission if an approved buyer is not found within 6 months of the date that the agreement ends, is ceded to the Company at no cost. The liability for future renewal commission is contained in the Company's policy liabilities, and therefore these potential transactions do not result in any change to the Company's net assets or profit and loss. In practice these transactions are not frequent and management do not consider that the consequent acceleration of the timing of underlying cash flows is material.

#### 26. Statutory funds

The Company has established a statutory fund as required under IPSA. The effective date of establishing the statutory fund was 1 July 2012. The shareholder's access to the retained profits and shareholder's capital in the statutory fund is restricted by the IPSA. The shareholder's entitlement to monies held in the statutory fund is subject to the distribution and transfer restrictions of the IPSA.



# 26. Statutory funds (continued)

		Non	Total		
		Participating	Statutory	Shareholder	
	business	business	Fund	Fund	Total
	\$'000	\$'000	\$'000	\$'000	\$'000
As at 30 June 2022					
Shareholder retained profits					
Shareholder opening retained profits	5,865	167,947	173,812	18,978	192,790
Operating profit	(265)	15,016	14,751	(156)	14,595
Transfer of retained profits between funds	and the second second	(27,500)	(27,500)	27,500	arin da liber
Movement in employee defined benefit		e e e e e e e e e e e e e e e e e e e			
funds deficit (net of income tax)	and the second	e i kalayi <del>a</del>	eta akiri 🛨	285	285
Dividends paid	viji yay wala ayaa, <del>t</del> a	taan aa aa jarj <del>a</del> a		(37,500)	(37,500)
Shareholder closing retained profits	5,600	155,463	161,063	9,107	170,170
Share capital and transfers	ាងនីម៉ូនប្រកាសផ្ទុះ				
Share capital		255,104	255,104		255,104
Total shareholder equity		255,104	255,104	회사 기타 왕이 밝다	255,104
Components of shareholder interest in statutory funds					
Shareholder retained profits	5,600	155,463	161,063	9,107	170,170
Share capital		255,104	255,104		255,104
Shareholder funds	5,600	410,567	416,167	9,107	425,274
As at 30 June 2021					
Shareholder retained profits					
Shareholder opening retained profits	3,500	177,943	181,443	19,454	200,897
Operating profit	2,365	35,590	37,955	. 1	37,956
Transfer of retained profits between funds	· _	(45,586)	(45,586)	45,586	· .
Movement in employee defined benefit		(   /	( ( )	,	
funds deficit (net of income tax)	-	-	_	9,537	9,537
Dividends paid	-	-		(55,600)	(55,600)
Shareholder closing retained profits	5,865	167,947	173,812	18,978	192,790
Share capital and transfers					
Share capital	-	255,104	255,104	-	255,104
Total shareholder equity	-	255,104	255,104	-	255,104
Components of shareholder interest in					
statutory funds					
Shareholder retained profits	5,865	167,947	173,812	18,978	192,790
Share capital	-	255,104	255,104	-	255,104
Shareholder funds	5,865	423,051	428,916	18,978	447,894

Refer to Note 4 for the allocation of profit to the policyholders.



# 27. Disaggregated information

to specific the Radigles of Bully in Application of the Control of			
		Shareholder	
	Statutory Fund	Fund	Total
	\$'000	\$'000	\$'000
As at 30 June 2022			
Investment assets	531,657	12,345	544,002
Other assets	1,078	e e e e e e e e e e e e e e e e e e e	1,078
Life insurance contract liabilities	(268,539)		(268,539)
Life investment contract liabilities	161,270		161,270
Other liabilities	326,546	5,484	332,030
Retained profits directly attributable to shareholders	161,063	9,107	170,170
For the financial year ended 30 June 2022			
Premium revenue	277,687		277,687
Investment revenue	(45,357)	45	(45,312)
Claims expense	130,199		130,199
Other operating expenses	65,183		65,183
Investment revenues paid or allocated to policyholders	(30,900)		(30,900)
Profit before tax	21,193	45	21,238
Profit after tax	14,751	(156)	14,595
Transfer of retained profits between funds	(27,500)	27,500	
As at 30 June 2021			
Investment assets	604,965	22,357	627,322
Other assets	1,295	-	1,295
Life insurance contract liabilities	(241,436)	-	(241,436)
Life investment contract liabilities	188,868	-	188,868
Other liabilities	325,551	4,910	330,461
Retained profits directly attributable to shareholders	173,812	18,978	192,790
For the financial year ended 30 June 2021			
Premium revenue	264,107	-	264,107
Investment revenue	16,858	189	17,047
Claims expense	118,949	-	118,949
Other operating expenses	99,087	-	99,087
Investment revenues paid or allocated to policyholders	20,969	-	20,969
Profit before tax	53,742	(157)	53,585
Profit after tax	37,955	1	37,956
Transfer of retained profits between funds	(45,586)	45,586	-



# 28. Significant accounting policies

The Company's significant accounting policies set out below have been consistently applied to all periods presented in these financial statements.

#### 28.1 Principles of life insurance business

Under IPSA and related regulations, the Company has established separate statutory and shareholder funds. The shareholder's entitlement to monies held in the statutory fund is subject to the distribution and transfer restrictions of IPSA.

The Company's significant activity is the selling and administration of life insurance and life investment contracts. The business is comprised of life and disability insurance and investments. In relation to the Company's life insurance business, which is conducted by the Company, assets, liabilities, revenues and expenses are recognised in the financial statements irrespective of whether they relate to policyholders or the shareholder. A policyholder is one who holds a policy of insurance with the Company.

#### a) Life insurance contracts

Life insurance contracts involve the acceptance of significant insurance risk. Insurance risk is defined as significant if and only if, an insured event could cause an insurer to pay significant additional benefits in any scenario, excluding scenarios that lack commercial substance (i.e. have no discernible effect on the economics of the transaction). Insurance contracts include those where the insured benefit is payable on the occurrence of a specified event such as death, injury or disability caused by accident or illness. The insured benefit is either not linked or only partly linked to the market value of the investments held by the entity, and the financial risks are substantially borne by the entity.

The insurance operations of the Company are conducted within separate funds and are reported in aggregate in the profit or loss in the statement of comprehensive income, statement of financial position and statement of cash flows of the Company.

#### b) Life investment contracts

Life investment contracts are all contracts that do not involve the acceptance of significant insurance risk. They include investment-linked contracts where the benefit amount is directly linked to the market value of the investment held in the particular investment-linked fund. While the underlying assets are registered in the name of the entity and the investment-linked policy owner has no direct access to the specific assets, the contractual arrangements are such that the investment-linked policyholder bears the risks and rewards of the fund's investment performance. The Company derives fee income from the administration of investment-linked policies and funds.

Policy contracts that include both investment and insurance elements are separated into these two elements when practicable and when components can be reliably measured and reported accordingly.

## 28.2 Foreign currency

Transactions denominated in foreign currencies are initially translated to New Zealand dollars at the spot exchange rates ruling at the date of the transaction. Foreign currency monetary assets and liabilities at the end of the reporting period are translated to New Zealand dollars at the spot rates of exchange current on that date. The resulting differences on monetary items are recognised in the profit or loss as exchange gains and losses in the financial year in which the exchange rates change. Foreign currency non-monetary assets and liabilities that are measured in terms of historical cost are translated using the exchange rate at the date of the transaction. Foreign currency non-monetary assets and liabilities that are stated at fair value are translated to New Zealand dollars at foreign exchange rates ruling at the dates the fair value was determined.



#### 28.3 Revenue and expense recognition

#### a) Premium revenue

Premium revenue relates to risk bearing life insurance contracts. The components of premium revenue that relate to life investment contracts are in the nature of deposits and are recognised as a movement in policy liabilities.

Life insurance premiums with no due date are recognised as revenue on a cash received basis. Premiums with a regular due date are recognised on an accruals basis.

#### b) Claims expense

Insurance claims are recognised when the liability to the policyholder under the policy contract has been established or upon notification of the insured event, depending on the type of claim.

The component of a life insurance contract claim that relates to the bearing of risks is treated as a claim expense. Other life insurance claim amounts and all life investment contract amounts paid to policyholders are in the nature of withdrawals and are recognised as a decrease in policy liabilities.

#### c) Outwards reinsurance expense

Premiums ceded to reinsurers are recognised as an expense from the attachment date over the period of indemnity of the reinsurance contract in accordance with the expected pattern of the incidence of risk.

Reinsurance premiums are deferred and recognised as an asset where there are future economic benefits to be received from reinsurance premiums.

#### d) Life insurance reinsurance recoveries income

Policy claims recoverable from reinsurers are recognised as revenue in line with the recognition of the claim expense.

#### e) Investment revenue and expense

Interest income and expense are recognised in profit or loss using the effective interest method.

Dividends and distribution income are recognised when the right to receive income is established net of any imputation credits.

## f) Fee income and other revenue

Fees and other income are recognised over time (e.g. annual fees) or at a point in time, when a promised service is performed.

## g) Basis of expense apportionment for the Company's life insurance business

The Company's life insurance business expenses comprise direct expenses (where they are directly attributable to life insurance and life investment products) and indirect expenses (all other expenses relating to the acquisition, maintenance and investment management activities associated with life insurance and life investment contracts which are recorded in cost centres and have been incurred in relation to more than one business activity).

Life business expenses are classified as follows:

#### Acquisition expenses

The fixed and variable costs of acquiring new business, including commissions and similar distribution costs and costs of accepting, issuing and initially recording policies.

#### Investment management expenses

The costs involved with buying and selling investments and the ongoing management costs of an investment portfolio.

#### Maintenance expenses

All other costs are considered to be maintenance costs incurred to administer existing life insurance and life investment contracts.



#### 28.4 Income tax

Income tax payable on profits, based on New Zealand tax law, is recognised as an expense in the period in which profits arise.

From 1 July 2010, life insurers have been subject to a new tax regime. Two tax bases are maintained; the shareholder base where tax is payable on premiums plus investment income from shareholder funds, less claims, expenses and change in reserves; and the policyholder base where tax is payable on net investment income from policyholder funds. The life insurer pays tax on both bases at the prevailing company rate of 28% (2021: 28%). As the life insurer is taxed as proxy for the policyholder, returns to policyholders are tax exempt.

Income and deductions are recognised using ordinary tax principles, with the addition of special rules to deal with the unique timing and allocation issues inherent with life insurance products.

Transitional provisions are included in the new regime for life risk business in force at 30 June 2010 which allow these policies to continue to be taxed similar to that incurred under the previous rules. The transitional provisions apply to stepped premium term policies in force at 1 July 2010 for a period of 5 years, and for level premium term policies in force at 1 July 2010 for the remainder of the duration of the policy. For stepped premium term policies, the transitional provisions expired on 30 June 2015.

The new rules also extend the benefits of the Portfolio Investment Entity rules to people who save through life products.

Deferred income tax is provided in full and is recognised on temporary differences arising between the tax basis of assets and liabilities and their carrying amounts in the financial statements. The principal temporary differences arise from revaluation of certain financial assets and liabilities, including derivative contracts, provision for employee entitlements, deferred acquisition costs and tax losses carried forward. The rates enacted or substantially enacted at the reporting date are used to determine deferred income tax. Deferred income tax is determined using tax rates (and laws) that have been enacted or substantially enacted by the reporting date and are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled.

Deferred tax assets are recognised where it is probable that future taxable profits will be available against which the temporary differences can be utilised.

The tax effect of income tax losses available for carry forward are recognised as an asset when it is probable that future taxable profits will be available against which these losses can be utilised.

Where an item, which gives rise to a temporary difference, is recognised in or against equity, the deferred tax is also recognised in or against equity.

#### 28.5 Goods and services tax

Revenue, expenses, assets and liabilities are recognised net of the recoverable amount of goods and services tax (GST), except where the amount of GST incurred is not recoverable from the taxation authority. In these circumstances the GST is recognised as part of the cost of acquisition of the asset or the amount of expense.

Net earned premium is net of the GST component of premium. Receivables and payables are stated inclusive of GST where applicable. The net amount of GST recoverable from, or payable to, the tax authority is included as an asset or liability in the statement of financial position.



# 28.6 Cash and cash equivalents

Cash and cash equivalents include cash on hand, other short-term highly liquid investments with original maturities of three months or less from the acquisition date, and deposits at call which are readily convertible to cash on hand and are subject to an insignificant risk of changes in value, net of outstanding bank overdrafts.

For the purposes of the statement of cash flows, cash and cash equivalents consists of cash and cash equivalents as defined above, net of outstanding bank overdrafts. Bank overdrafts are shown within liabilities in the statement of financial position unless a right of offset exists.

#### 28.7 Non-derivative financial assets

The Company determines whether each financial asset's contractual cash flows are solely principal payments and interest (SPPI) and how the financial asset is managed.

#### a) Financial assets at fair value through profit or loss

Financial assets where contractual cash flows are not SPPI are classified at fair value through profit or loss (FVTPL). Assets that are SPPI but managed on a fair value basis are also classified at FVTPL. Where financial assets other than FVTPL back liabilities at fair value through profit or loss, this would create an accounting mismatch and the financial assets can be designated as at FVTPL to remove this mismatch.

Financial assets at FVTPL are initially recognised on the trade date at fair value. Transaction costs are recognised in the profit or loss as incurred. Subsequently, the assets are measured at fair value on each reporting date based on the quoted market price where available. Where a quoted price is not available one of the following valuation techniques are used to value the assets at reporting date: recent arm's length transactions, discounted cash flow analysis, option pricing models or other valuation techniques commonly used by market participants.

Fair value for the various types of financial assets is determined as follows:

- Listed unit trusts and shares by reference to the quoted market price.
- Listed government and semi government securities by reference to the quoted market price.
- Unlisted investments at valuation based on recent arm's length transactions, reference to other
  instruments that have substantially the same characteristics, discounted cash flow analysis and
  other pricing models. The assumptions and valuations inputs in applying these market standard
  valuation methodologies are determined using observable market inputs, which include, but are not
  limited to, benchmark yields, reported trades of similar or identical instruments, broker-dealer
  quotes and reference data including market research.

Movements in fair value are taken immediately to the profit or loss. The Company has classified financial assets held in portfolios that match the average duration of a corresponding insurance or life investment policy liability, as assets backing life insurance and life investment policy liabilities.

#### b) Financial assets at amortised cost

Financial assets at amortised cost, which include policyholder and other loan receivables, are financial assets with fixed and determinable payments that are not quoted in an active market. They are initially recognised on the date they are originated. They are initially measured at fair value plus any directly attributable transaction costs and subsequently measured at amortised cost using the effective interest method less any accumulated impairment losses.

The Company recognises an allowance for expected credit losses (ECL) for all debt instruments not held at fair value through profit or loss. Further information on ECL and impairment provisioning is provided in Note 28.11.

#### c) Derecognition of financial assets

Financial assets are derecognised when the rights to receive future cash flows from the assets have expired, or have been transferred, and the Company has transferred substantially all risk and rewards of ownership.



#### 28.8 Derivative financial instruments

The Company holds derivative financial instruments to hedge the Company's assets and liabilities or as part of the Company's investment activities. Derivatives include exchange rate and interest rate related contracts and fixed interest options.

All derivatives are initially recognised at fair value on trade date. Transaction costs are recognised in profit or loss as incurred. Fair values are determined from quoted market prices where available; where quoted market prices are not available, discounted cash flow models, broker and dealer price quotations or option pricing models are used as appropriate. The fair value of derivative financial instruments also includes credit valuation adjustments to reflect credit risk for both the derivative counterparty and the Company. Derivatives are classified and accounted for as held for trading financial assets at fair value through profit or loss unless they qualify as a hedging instrument in an effective hedge relationship under hedge accounting. The Company has not adopted hedge accounting.

#### 28.9 Assets backing life insurance and investment liabilities

Certain assets of the life business are assessed under *NZ IFRS4 Insurance Contracts* (those assets that are held to back life insurance and life investment contracts), and under NZ IFRS 9 (those assets not backing life insurance and life investment liabilities).

Financial assets backing life insurance and life investment contract liabilities

The Company has designated investment securities within the total statutory fund (participating and non-participating business), which are mandatorily measured at FVTPL, as backing policy liabilities.

Financial assets not backing life insurance and life investment contract liabilities

Financial assets held within shareholder funds do not back life insurance contract liabilities or life investment contract liabilities. These comprise investment securities which are mandatorily measured at FVTPL as the contractual cashflows of these financial assets are not SPPI.

# 28.10 Financial liabilities

Financial liabilities are initially recognised at fair value plus transaction costs that are directly attributable to the issue of the financial liability, except for financial liabilities at fair value through profit or loss which exclude transaction costs. A financial liability is derecognised when it is extinguished, that is, when the obligation specified in the contract is discharged or cancelled or expires.

Financial liabilities are classified into one of the following categories upon initial recognition. At each reporting date measurement depends upon the chosen classification.

# a) Financial liabilities at fair value through profit or loss

A financial liability at fair value through profit or loss is a financial liability within the following categories:

- held-for-trading:
- derivative hedging instruments; or
- designated as at fair value through profit or loss.

Financial liabilities arising from life investment contracts are measured at fair value based on future settlement amounts under the contract. Changes to the fair value are recognised in the profit or loss in the period in which they occur.

#### b) Financial liabilities at amortised cost

Financial liabilities, other than financial liabilities at fair value through profit or loss, are subsequently measured at amortised cost using the effective interest method.



#### 28.11 Impairment

The Company recognises an allowance for expected credit losses (ECL) for all debt instruments not held at fair value through profit or loss. ECL are based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Company expects to receive, discounted at an approximation of the original effective interest rate. The expected cash flows include cash inflows from the sale of collateral held or other credit enhancements (if any) that are integral to the contractual terms.

For cash and cash equivalents, trade and other receivables, related party receivables, reinsurance recoveries receivable, and loans and other receivables (the debtors), the Company applies a simplified approach in calculating ECL. Under the simplified approach the Company does not track changes in credit risk, but instead recognises a loss allowance based on lifetime ECL at each reporting date. The Company determines the ECL based on its historical credit loss experience, adjusted for forward-looking factors specific to the debtors (i.e., probability of default) and the economic environment.

Assets of the Company are assessed for indicators of impairment at each reporting date. Indicators include both internal and external factors. If any such indication exists, the asset's recoverable amount is estimated.

An impairment loss is recognised whenever the asset's carrying amount exceeds its recoverable amount. Impairment losses are recognised in the profit or loss unless the asset has previously been revalued. In that case the impairment loss is recognised as a reversal to the extent of that previous revaluation with any excess recognised through other comprehensive income. After the recognition of an impairment loss, the depreciation (amortisation) charge for the asset is adjusted in future periods to allocate the asset's revised carrying amount, less its residual value (if any), on a systematic basis over its remaining useful life. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units) – this may be an individual asset or a group of assets.

For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable operational cash flows (cash generating units).

#### a) Calculation of recoverable amount for other assets

The recoverable amount of the Company's loans and receivables carried at amortised cost is calculated as the present value of estimated future cash flows, discounted at the original effective interest rate computed at initial recognition of these financial assets. Receivables with a short duration are not discounted. The recoverable amount of other assets is the greater of their fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

The unwinding of the discount from initial recognition of impairment through to recovery of the written down amount is recognised through interest income.

# b) Reversal of impairment

An impairment loss for an asset is reversed in following periods if there are indications that the impairment loss previously recognised no longer exists or has decreased. The impairment loss is reversed, in the profit or loss, only to the extent that it increases the asset back to its original carrying amount before any impairment was recorded.



#### 28.12 Leases

#### a) Lease liabilities

Lease liabilities are measured at amortised cost using the effective interest method. Interest expense is recognised in the statement of comprehensive income in the 'Finance costs' line item. The lease liabilities are presented in the statement of financial position in the 'Payables and other liabilities' line item.

The lease liabilities are remeasured when there is a change in the contractual cash flow (i.e. due to a change in an index, rate or term). Any remeasurements result in a corresponding adjustment to the right of use asset or where the right of use asset has a value of nil, then it has to be recognised in the statement of comprehensive income.

# b) Right-of-use asset

The right of use asset is measured at cost and represents the amount equal to the lease liabilities on initial recognition, along with any lease payments made at or before the commencement date less any lease incentives received. The right of use asset is presented in the statement of financial position in the 'Property, plant and equipment' line item.

The right of use asset is depreciated in accordance with the methods prescribed under NZ IAS 16 Property, Plant and Equipment. The depreciation is presented in the statement of comprehensive income in the 'Policy maintenance expenses' line item.

#### 28.13 Employee benefit obligations

The Company contributes to defined benefit superannuation funds as required. Contributions are charged to the profit or loss as the obligation to pay is incurred. Contributions outstanding at reporting date are treated as liabilities and prepaid contributions are recognised as an asset to the extent that a cash refund or a reduction in the future payments are available.

The defined benefit superannuation funds provide defined pension annuities and lump sum benefits based on years of service and final average salary.

The Company's net obligation in respect of defined benefit superannuation funds is calculated separately for each fund by estimating the amount of future benefit that employees have earned in the current and prior periods, discounting that amount and deducting the fair value of any fund assets.

The calculation of defined benefit obligations is performed annually by independent actuaries using the projected unit credit method. When the calculation results in a potential asset for the Company, the recognised asset is limited to the present value of the economic benefits available in the form of any future refunds from the fund or reductions in the future contributions to the fund. To calculate the present value of economic benefits, consideration is given to any applicable minimum funding requirements.

Remeasurements of the net defined benefit liability, which comprise actuarial gains and losses, the return on fund assets (excluding interest) and the effect of the asset ceiling (if any, excluding interest), are recognised immediately in other comprehensive income. The Company determines the net interest expense to measure the defined benefit obligation at the beginning of the annual period to the then net defined benefit liability/(asset), taking into account any changes in the net defined benefit liability/(asset) during the period as a result of contributions and benefit payments. Net interest expense and other expenses related to the defined benefit superannuation funds are recognised in profit or loss.

When the benefits of a fund are changed or when a fund is curtailed, the resulting change in benefit that relates to past service or the gain or loss on curtailment is recognised immediately in profit or loss in the period in which they arise.



#### 28.14 Provisions

A provision is a liability of uncertain timing or amount which is recognised in the statement of financial position when:

- the Company has a present obligation (legal or constructive) as a result of a past event;
- it is probable that an outflow of economic benefits will be required to settle the obligation; and
- the amount can be reliably estimated.

If the effect is material, provisions are determined by discounting the expected future cash flows at a pretax rate that reflects current market assessments of the time value of money and, when appropriate, the risks specific to the liability.

Provisions are reviewed at each reporting date and adjusted to reflect the current best estimate. Where the Company enters into financial arrangements to provide financial support, the Company considers these to be insurance arrangements or financial guarantees, as applicable. The Company treats the insurance arrangements as contingent liabilities until such time as it becomes probable that the Company will incur losses under the insurance arrangements. Financial guarantees are recognised at fair values, determined using cash flow forecasts to determine whether losses related to the financial guarantees have been incurred.

#### 28.15 Deferred acquisition expenses

Deferred acquisition costs for life insurance contracts represent the fixed and variable costs of acquiring new business and include commissions, certain advertising and underwriting costs. These costs are implicitly deferred through Margin on Service (MoS) accounting and recognised in the statement of financial position as a reduction in life insurance contract liabilities. The amount deferred is subject to an overall limit such that the value of future profits at inception cannot be negative.

All other acquisition costs are expensed as incurred.

## 28.16 Policy liabilities

## a) Determination of policy liabilities

Liabilities to policyholders in the statement of financial position are measured on the MoS basis in accordance with PS20. The movement in policy liabilities in the profit or loss is also calculated on a MoS basis.

#### b) Life insurance policy liabilities

Policy liabilities, arising from life insurance contracts, are measured at the net present value of estimated future cash flows in accordance with PS20. Policy liabilities are re-measured periodically and changes are recognised in profit or loss in a manner that allows for the systematic release of planned margins over a period that reflects the services provided, and premiums received from, the policyholders.

Expected future cash flows are reviewed to establish the present value of estimated future expenses for the Company of related products against the present value of estimated future revenues to test the adequacy of the policy liabilities.

Profit allocated to participating policyholders is recognised as an increase in policy liabilities. Both the element of this profit that has not yet been allocated to specific policyholders (i.e. unvested) and that which has been allocated to specific policyholders by way of bonus distributions (i.e. vested) are included within life insurance contract liabilities.

The significant assumptions applied in calculating these estimates and the process and methodology used for determining these assumptions are included in Note 15.3.

#### c) Life investment policy liabilities

Policy liabilities, arising from life investment contracts, are recognised at fair value through profit or, which is based on the valuation of the linked assets, subject to a minimum of current surrender value.



#### 28.17 Contributed capital

#### a) Ordinary shares

Ordinary shares are recognised as equity.

#### b) Preference shares

The preference shares do not exhibit the characteristics of debt in their terms of issue, repayment, or dividend payment and are therefore classified as equity.

#### c) Dividends

Provision is made for the amount of any dividend declared, determined or publicly recommended by the Directors on or before the end of the financial year but not distributed at reporting date.

Where a dividend is declared post reporting date but prior to the date of the issue of the financial reports, disclosure of the declaration is made in the financial statements but no provision is made.

#### 28.18 Contingent liabilities and assets

Contingent liabilities are not recognised in the statement of financial position but are disclosed in the financial statements unless the possibility of settlement is remote, in which case no disclosure is made. If settlement becomes probable and the amount can be reliably estimated, a provision is recognised.

Contingent assets are not recognised in the statement of financial position but are disclosed in the financial statements when inflows are probable. If inflows become virtually certain, an asset is recognised.

The amount disclosed as a contingent liability or contingent asset is the best estimate of the settlement or inflow.

#### 28.19 Changes in accounting estimates and errors

#### a) Estimates

If a change in an accounting estimate gives rise to a change in an asset or liability, or relates to equity, it is recognised by adjusting the carrying amount of the related asset, liability or equity item in the period of the change. Otherwise, it is recognised prospectively by including it in the profit or loss in the period of the change and future periods, as applicable.

#### b) Errors

Material prior period errors are corrected retrospectively (to the earliest date practicable) in the next issued financial statements by:

- restating the comparative amounts for the prior period(s) presented in which the error occurred; or
- if the error occurred before the earliest prior period presented, restating the opening balances of assets, liability and equity for the earliest prior period presented.

For retrospective application comparative information presented for a particular prior period need not be restated if restating the information is impracticable. When comparative information for a particular prior period is not restated, the opening balance of retained earnings for the next period is restated for the cumulative effect of the error before the beginning of that period.



#### 28.20 New accounting standards and interpretations not yet adopted

As at the date of this financial report, there are several new or revised accounting standards published by the XRB that will be mandatory in future financial years. The new or revised accounting standards that are expected to have a material impact on the Company's financial statements are set out below. The Company has not early adopted these accounting standards.

#### NZ IFRS 17 Insurance Contracts (NZ IFRS 17)

NZ IFRS 17 Insurance Contracts (NZ IFRS 17) is a new accounting standard for all types of insurance contracts and replaces NZ IFRS 4 Insurance Contracts. NZ IFRS 17 was issued in August 2017 and following stakeholder feedback, amendments were approved in August 2020 to address implementation issues identified. A further amendment was approved in January 2022 to add a transition option that permits an entity to apply a classification overlay relating to comparative information about financial assets presented on initial application of NZ IFRS 17 and NZ IFRS 9 Financial Instruments at the same time. NZ IFRS 17 is effective for the Company's financial statements for the reporting period beginning on 1 July 2023.

NZ IFRS 17 introduces three new measurement models. The general model measures insurance contracts based on the fulfilment cash flows (the present value of estimated future cash flows with an explicit risk adjustment for non-financial risk) and the contractual service margin (the unearned profit that will be recognised as services are provided over the coverage period). A modified version of the general model (variable fee approach) is applied to insurance contracts with direct participation features, and a simplified measurement model (premium allocation approach) is permitted in certain circumstances.

The measurement model requirements are applied at an aggregated level rather than at an individual contract level. Contracts are initially aggregated into portfolios (comprised of contracts subject to similar risks that are managed together) and then divided into groups based on the expected profitability of contracts and the periods in which the contracts are written. Contracts may not be grouped if they are written more than 12 months apart. Under the level of aggregation requirements, the identification and measurement of contracts that are expected to be loss making will be performed at a lower granularity than occurs for the liability adequacy test under NZ IFRS 4, with any loss component recognised on initial recognition of the group of contracts.

Based on the current insurance business, the Company expects to be required to use all measurement models across its life insurance contracts. Applying the NZ IFRS 17 measurement models:

- Insurance contracts issued to policyholders and reinsurance contracts held are measured separately.
- Discount rates are required to reflect the time value of money, the characteristics of the cash flows and the liquidity characteristics of the insurance contracts. This differs from the risk-free discount rates used under NZ IFRS 4. The Company is currently developing and testing its framework and models to determine discount rates and expects to apply the bottom-up approach, whereby a risk-free yield curve is adjusted to reflect the liquidity characteristics of the insurance cash flows through the addition of an illiquidity premium. The Company expects to present the financial impacts of discounting in the profit or loss, rather than disaggregate the impact between profit or loss and other comprehensive income.
- The risk adjustment reflects the compensation an entity requires for bearing the uncertainty about the amount and timing of the cash flows that arises from non-financial risks as the entity fulfills insurance contracts. This differs from NZ IFRS 4 which does not require the inclusion of an explicit risk margin in the measurement of policy liabilities. The Company is currently developing and testing its framework and models for determining the risk adjustment and expects to use a confidence level approach.



#### NZ IFRS 17 Insurance Contracts (NZ IFRS 17) (continued)

Acquisition costs that form part of the fulfilment cash flows of groups of insurance contracts measured
using the premium allocation approach can either be immediately expensed or included within the
insurance contract balance and amortised over the coverage period. The Company is yet to finalise
its assessment of the policy options for life insurance contracts applying the premium allocation
approach.

NZ IFRS 17 also introduces significant changes to the presentation and disclosure of insurance contracts which include:

- The separate disclosure of assets and liabilities related to insurance contracts issued and reinsurance contracts held, replacing current balance sheet items such as reinsurance recoveries receivable, policyholder loans, policy assets/liabilities, policy liabilities ceded under reinsurance, amounts due to reinsurers and outstanding claims liabilities.
- The presentation of insurance revenue and insurance service expense gross of reinsurance. Insurance service expense includes claims expenses, non-reinsurance recoveries and expenses that are directly attributable to the fulfilment of insurance contracts. The reinsurance result is disclosed separately and is included in the insurance service result. The financial impact of changes to discount rates and the unwinding of the discounting of insurance and reinsurance assets and liabilities will be presented as part of the investment result rather than the insurance service result.
- Additional disclosures to provide information on amounts recognised for insurance contracts and the nature and extent of risk arising from insurance contracts.

NZ IFRS 17 is to be applied retrospectively to all insurance contracts on the transition date unless it is impracticable to do so, in which case a modified retrospective or fair value approach may be applied. The Company is currently performing an assessment on the transition approach for life insurance contracts.

The Company has established a project team to assess and implement the requirements of NZ IFRS 17. A detailed business impact assessment of the standard has been completed, and the Company is progressing with implementation and testing of changes to finance systems and processes and actuarial modelling.

The NZ IFRS 17 requirements are complex and global interpretation of these requirements is evolving. Regulators are considering their response to the new standard which is likely to result in changes to the capital and reporting prudential standards and tax legislation or guidance. The Company continues to closely monitor all these developments and to assess the impacts of the standard and other regulations on the Company. The financial impact of adopting NZ IFRS 17 is not reasonably estimable at the date of this report.

#### 29. Subsequent events

There were no material events post 30 June 2022 which would require adjustment to the amounts reflected in the 30 June 2022 financial statements or disclosures thereto.





# Appointed Actuary - Report Required under Section 78 of the Insurance (Prudential Supervision) Act 2010

To the Board of Directors of Asteron Life Limited

# Background

This report has been prepared by John Smeed, FNZSA, FIA, Appointed Actuary of Asteron Life Limited ("ALL") under section 78 of the Insurance (Prudential Supervision) Act 2010 (the Act).

The purpose of this report is to provide information to ALL's Board and management regarding the review I have undertaken in relation to the actuarial information (as described in section 77 of the Act) in, or used in the preparation of ALL's financial statements.

This report has not been prepared with any other purpose in mind. Therefore the results and opinions it contains may not be applicable or appropriate for any other purpose.

# Directors' responsibility for the financial statements

ALL's Directors are responsible for the preparation of financial statements in accordance with generally accepted accounting practice in New Zealand and International Financial Reporting Standards that give a true and fair view of the matters to which they relate. The Directors are also responsible for such internal controls as they determine necessary to ensure the financial statements are free from material misstatement, whether due to fraud or errors.

# Appointed Actuary's responsibility

My responsibility is to review the actuarial information in, or used in the preparation of, ALL's financial statements. The financial statements comprise the statements of financial position as at 30 June 2022, the statements of comprehensive income, changes in equity and cash flows for the year ended 30 June 2022, and a summary of significant accounting policies and other explanatory information.

#### My review involves

- Ascertaining the completeness of the actuarial information;
- Evaluating the accuracy and appropriateness of the actuarial information; and
- Providing an opinion on whether the solvency margins for ALL and its life funds (including statutory fund(s)) are maintained at the balance date.

I am an employee of Finity Consulting Pty Limited, and have been retained as Appointed Actuary of ALL under a contract with Suncorp New Zealand Services Limited. I have no conflicts of interest.

# Opinion

Section 78 of the Act specifies those matters that must be addressed, namely;

- I have obtained all information that is relevant to the preparation of the financial statements;
   and
- In my opinion and from an actuarial perspective:
  - The actuarial information contained in the company's financial statements has been appropriately included;
  - The actuarial information contained in the company's financial statements has been used appropriately;
  - ALL maintains a solvency margin in accordance with the Solvency Standard for Life Insurance Business 2014 for the purposes of section 21(2)(b) of the Act as at 30 June 2022:
  - ALL maintains, in respect of it Asteron Life Statutory Fund 1 and Life Fund a solvency margin in accordance with the Solvency Standard for Life Insurance Business 2014 for the purposes of section 21(2)(c) of the Act as at 30 June 2022

John Smeed

**Appointed Actuary** 

28 July 2022