

# The New India Assurance Company Limited - New Zealand Branch

Annual report 2022

# Report contents

Directors' declaration	1
Directory	2
<b>Financial statements</b>	
Statement of comprehensive income	3
Statement of financial position	4
Statement of changes in equity	5
Statement of cash flows	6
Notes to the financial statements	7
Independent Auditor's report	25

## Directors' declaration

In the opinion of the Directors of The New India Assurance Company Limited ('the Company') the financial statements and notes, on pages 3 to 24:

- comply with New Zealand generally accepted accounting practice and present fairly the financial position of the Company as at 31 March 2022 and the result of operations for the year ended on that date;
- have been prepared using the appropriate accounting policies, which have been consistently applied and supported by reasonable judgements and estimates.

The Directors believe that proper accounting records have been kept which enable, with reasonable accuracy, the determination of the financial position of the Company and facilitate compliance of the financial statements with the Financial Reporting Act 2013.

The Directors consider that they have taken adequate steps to safeguard the assets of the Company, and to prevent and detect fraud and other irregularities. Internal control procedures are also considered to be sufficient to provide reasonable assurance as to the integrity and reliability of the financial statements.

The Directors are pleased to present the annual report including the financial statements of The New India Assurance Company Limited - New Zealand Branch for the year ended 31 March 2022.

The results of operations for the year and the state of affairs of the Company, as reported in the financial statements, were as expected by the Directors.

The Directors had no interests in contracts with the Branch except as disclosed in note 22.

The Directors do not receive any remuneration from the Branch.

One employee received remuneration and other benefits of between \$140,000 - \$150,000.

One employee received remuneration and other benefits of between \$160,000 - \$170,000.

Donations amounting to \$- were made by the Branch during the year.

The Auditor's remuneration from the Branch is as disclosed at Note 7.



Date:

02/08/2022



Date:

02/08/2022

# Directory

<b>Incorporation number</b>	1489374
<b>Principal activities</b>	General insurance. There have been no changes in the main activities of the Company during the year.
<b>Registered office</b>	Level 5 63 Albert Street Auckland 1030 New Zealand
<b>Directors</b>	S.P. Rajeev Aerathu S.K. Agarwal (appointed 22 December 2021) R.K. Das (appointed 22 December 2021) M. Balodhi (appointed 4 April 2022) M. Bhaskar (appointed 12 July 2022) B. Swamy (resigned 30 June 2021) A.K. Goel (resigned 18 January 2022) A. Sahai (resigned 28 February 2022) V. Kaul (resigned 4 April 2022) S. Kaushik (resigned 25 May 2022)
<b>Auditor</b>	Baker Tilly Staples Rodway Auckland

# Statement of comprehensive income

For the year ended 31 March 2022  
in New Zealand dollars

	Note	2022 \$	2021 \$
Gross earned premium revenue	6	29,772,243	28,831,983
Outwards reinsurance premium expense	22	(8,503,681)	(19,271,371)
<b>Net premium revenue</b>		<b>21,268,562</b>	<b>9,560,612</b>
Claims expense		(264,847)	(34,763,587)
Reinsurance and other recoveries revenue	6	(2,876,385)	25,590,409
<b>Net claims incurred</b>		<b>(3,141,232)</b>	<b>(9,173,178)</b>
Acquisition costs		(1,044,440)	(1,079,890)
Other expenses	7	(1,274,055)	(1,133,584)
<b>Underwriting expense</b>		<b>(2,318,495)</b>	<b>(2,213,474)</b>
<b>Underwriting profit/(loss)</b>		<b>15,808,835</b>	<b>(1,826,040)</b>
Investment income	8	1,684,395	2,264,481
Interest on lease liabilities		(26,122)	(35,053)
<b>Profit before income tax</b>		<b>17,467,108</b>	<b>403,388</b>
Income tax expense	9	(5,297,017)	(652,605)
<b>Profit/(loss) for the year</b>		<b>12,170,091</b>	<b>(249,217)</b>
<b>Other comprehensive income for the year, net of income tax</b>		<b>-</b>	<b>-</b>
<b>Total comprehensive income/(loss) for the year</b>		<b>12,170,091</b>	<b>(249,217)</b>

# Statement of financial position

As at 31 March 2022  
in New Zealand dollars

	Note	2022 \$	2021 \$
<b>Assets</b>			
<b>Current assets</b>			
Cash and cash equivalents		1,331,441	939,727
Outstanding premiums and other receivables	12	6,183,608	5,580,613
Prepayments - reinsurance premium		2,134,407	1,406,675
Investments	11	48,138,631	53,717,416
Income tax receivable	9	-	4,446,714
Deferred acquisition costs	13	551,581	597,195
<b>Total current assets</b>		<b>58,339,668</b>	<b>66,688,340</b>
<b>Non-current assets</b>			
Property, plant and equipment		15,747	25,799
Right of use assets	10	339,430	434,009
Investments	11	59,789,543	45,699,157
<b>Total non-current assets</b>		<b>60,144,720</b>	<b>46,158,965</b>
<b>Total assets</b>		<b>118,484,388</b>	<b>112,847,305</b>
<b>Liabilities</b>			
<b>Current liabilities</b>			
Trade and other payables	14	1,489,314	1,206,586
Outstanding claim provisions	15	16,301,739	38,060,765
Lease liabilities	10	53,910	87,226
Income tax payable	9	1,366,779	-
Unearned premium reserve	18	14,628,512	13,092,223
<b>Total current liabilities</b>		<b>33,840,254</b>	<b>52,446,800</b>
<b>Non-current liabilities</b>			
Lease liabilities	10	309,701	363,612
Deferred tax liability	9	350,307	434,583
<b>Total non-current liabilities</b>		<b>660,008</b>	<b>798,195</b>
<b>Total liabilities</b>		<b>34,500,262</b>	<b>53,244,995</b>
<b>Equity</b>			
Retained earnings		49,369,111	37,199,020
Head office account	22	34,615,015	22,403,290
<b>Total equity</b>		<b>83,984,126</b>	<b>59,602,310</b>
<b>Total liabilities and equity</b>		<b>118,484,388</b>	<b>112,847,305</b>

Director

Date: 02/08/2022

Director

Date: 02/08/2022

# Statement of changes in equity

For the year ended 31 March 2022  
in New Zealand dollars

		Head office \$	Retained earnings \$	Total \$
<b>Balance at 1 April 2021</b>		22,403,290	37,199,020	59,602,310
<b>Total comprehensive income for the year</b>				
Profit/(loss) for the year		-	12,170,091	12,170,091
Other comprehensive income/(expense)		-	-	-
Net movement in Head Office Account	22	12,211,725	-	12,211,725
<b>Total comprehensive income for the year</b>		12,211,725	12,170,091	24,381,816
<b>Balance at 31 March 2022</b>		34,615,015	49,369,111	83,984,126
<b>Balance at 1 April 2020</b>		28,484,132	37,448,237	65,932,369
<b>Total comprehensive expense for the year</b>				
Profit/(loss) for the year		-	(249,217)	(249,217)
Other comprehensive income/(expense)		-	-	-
Net movement in Head Office Account	22	(6,080,842)	-	(6,080,842)
<b>Total comprehensive expense for the year</b>		(6,080,842)	(249,217)	(6,330,059)
<b>Balance at 31 March 2021</b>		22,403,290	37,199,020	59,602,310

# Statement of cash flows

For the year ended 31 March 2022  
in New Zealand dollars

	2022 \$	2021 \$
<b>Cash flows from operating activities</b>		
Premiums received	30,693,677	29,089,067
Reinsurance and other recoveries received	51,032	242,219
Interest received	1,709,530	2,364,980
Interest paid	(26,122)	(35,053)
Claims paid	(22,023,873)	(6,240,900)
Acquisition expenses recovered/(paid)	(998,826)	(1,102,105)
Other underwriting expenses paid	(847,076)	(914,080)
Income tax received/(paid)	432,200	(4,168,386)
<b>Net cash from operating activities</b>	<b>8,990,542</b>	<b>19,235,742</b>
<b>Cash flows from investing activities</b>		
Investment in term deposits at banking institutes	(8,511,601)	(18,653,110)
Purchase of property, plant and equipment	-	(26,676)
<b>Net cash used in investing activities</b>	<b>(8,511,601)</b>	<b>(18,679,786)</b>
<b>Cash flows from financing activities</b>		
Payment of lease liabilities	(87,227)	(80,452)
<b>Net cash used in financing activities</b>	<b>(87,227)</b>	<b>(80,452)</b>
<b>Net increase</b>	<b>391,714</b>	<b>475,504</b>
<b>Opening cash and cash equivalents 1 April</b>	<b>939,727</b>	<b>464,223</b>
<b>Closing cash and cash equivalents 31 March</b>	<b>1,331,441</b>	<b>939,727</b>



# Notes to the financial statements

## 1 Reporting entity

The financial statements are for the New Zealand branch of The New India Assurance Company Limited (the "Company"). The Company is a Company of The New India Assurance Company Limited, a company incorporated in India and an overseas company registered under the Companies Act 1993. The Company holds a license to issue general insurance products in New Zealand, and as such is a FMC Reporting Entity in terms of the Financial Markets Conduct Act 2013. The financial statements have been prepared in accordance with the requirements of that Act and the Financial Reporting Act 2013.

The Company is a for-profit reporting entity.

The Company provides general insurance services directly to other entities.

The financial statements presented are for The New India Assurance Company Limited as at and for the year ended 31 March 2022. The financial statements were authorised for issue by the Directors on date included on page 1.

## 2 Basis of preparation

These financial statements have been prepared in accordance with Generally Accepted Accounting Practice in New Zealand ('NZ GAAP'). They comply with the New Zealand Equivalents to International Financial Reporting Standards and other applicable Financial Reporting Standards, as appropriate for Tier 1 for-profit entities. The financial statements comply with International Financial Reporting Standards (IFRS).

The financial statements are presented in New Zealand dollars (\$). This is the Company's functional and presentation currency. All amounts are rounded to the nearest dollar.

Except as described below, all accounting policies set out below have been consistently applied to all periods presented in these financial statements. Where applicable, certain comparatives have been restated to comply with the accounting presentation adopted in the current year to ensure consistency with the current year classification.

### Basis of measurement

The financial statements have been prepared on the historical cost basis, as modified by certain exceptions as described in the accounting policies below.

In the application of NZ IFRS, management is required to make judgements, estimates and assumptions about carrying values of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgements. It is possible, based on existing knowledge, that outcomes within the next financial year that are different from assumptions could require a material adjustment to the carrying amount of the asset or liability affected.

The estimates and underlying assumptions are reviewed on an on-going basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods.

Judgements made by management in the application of NZ IFRS that have significant effects on the financial statements and estimates with a significant risk of material adjustments in the next year are disclosed where applicable in the relevant notes to the financial statements.

### Key sources of estimation uncertainty

The key area of estimation uncertainty for the Branch is in its estimation of and reinsurance recoveries.

## Notes to the financial statements (continued)

### 2 Basis of preparation (continued)

#### The ultimate liability arising from claims made under insurance contracts

Provision is made at the year-end for the estimated cost of claims incurred but not settled at the end of the reporting period, including the cost of claims incurred but not reported (IBNR) and claims incurred but not enough reported (IBNER) to the Branch.

The Company takes all reasonable steps to ensure that it has appropriate information regarding its claims exposure. However, given the uncertainty in establishing claims provisions, it is likely that the final outcome will prove to be different from the original liability established.

The estimation of IBNR and IBNER is generally subject to a greater degree of uncertainty than the estimation of the cost of settling claims already notified to the Branch, where more information about the claim event is generally available. In calculating the estimated cost of unpaid claims the Branch uses a variety of estimation techniques, generally based upon statistical analyses of historical experience, which assumes that the development pattern of the current claims will be consistent with past experience. Allowance is made, however, for changes or uncertainties which may create distortions in the underlying statistics or which might cause the cost of unsettled claims to increase or reduce when compared with the cost of previously settled claims including:

- change in economic environment
- changes in the mix of business
- changes in claim management practice

Provisions are calculated gross of all recoveries.

The methods used to analyse past claims experience and to project future claims experience are largely determined by the available data and the nature and maturity of the portfolio.

The determination of an appropriate outstanding claims liability and the specific assumptions used are detailed in note 3.

#### Principles of general insurance

An insurance contract is defined as a contract under which one party (the insurer) accepts significant risk from another party (the policy holder) by agreeing to compensate the policyholder if a specified uncertain future event (the insured event) adversely affects the policyholder. The insurance activities of the Branch all arise from general insurance contracts.

#### Reinsurance recoveries

Reinsurance recoveries are recognised when due and measured on initial recognition at the fair value of the consideration receivable. Subsequent to initial recognition, reinsurance recoveries are measured at cost less impairment. A reinsurance asset is impaired if there is objective evidence as a result of an event that occurred after initial recognition of the asset that the amounts due may not be received and the amount can be reliably measured. An impairment is recognised in the profit and loss.

#### Reinsurance programme

Reinsurance is purchased to make the Branch's results less volatile by reducing the effect that individual large claims and catastrophic events leading to multiple claims have on results.

The experience based model has been adopted while purchasing catastrophic reinsurance cover.

The majority of reinsurance has been arranged on excess of loss treaty basis and facultative cover is used where certain risks are falling outside the limits provided under excess of loss treaty to ensure complete financial protection.

#### Assets Backing General Insurance Liabilities

The Company maintains its investment portfolio to ensure that investments are part of the current assets available to meet its insurance liabilities as they become due and payable.

#### Cash and cash equivalents

Cash and cash equivalents comprise of cash balances and call deposits with maturities of 3 months or less from the acquisition date that are subject to an insignificant risk of changes in their fair value, and are used by the Branch in the management of its short term commitments.

Cash and cash equivalents that have fixed or determinable payments that are not quoted in an active market are classified as financial assets.

#### Goods and services tax

All amounts are shown exclusive of Goods and Services Tax (GST), except for receivables and payables that are stated inclusive of GST.

#### Equity Retention

It is the policy of the directors to ensure that equity retained provides an adequate level of solvency when measured against capital requirements to support the assets of the Branch. The Branch equity in form of a Head Office Account represents funding provided by the Head office together with accumulated retained earnings, repayable at the discretion of the Branch which is the amount retained for the purpose of financial soundness.

## Notes to the financial statements (continued)

### 2 Basis of preparation (continued)

#### New accounting standards and interpretations

The Company has not early adopted any new standards or interpretations.

#### Significant accounting standards adopted during the year that are first operative

There were no accounting standards which are first operative adopted during the year.

#### Standards issued but not yet effective

The Company will adopt the following new and revised standards when they become mandatory:

Standards	Effective for periods beginning
NZ IFRS 17 <i>Insurance Contracts</i>	1 January 2023
NZ IFRS 9 <i>Financial Instruments</i>	1 January 2023

#### NZ IFRS 9 *Financial Instruments*

NZ IFRS 9 was issued in September 2014 as a complete version of the standard. NZ IFRS 9 replaces the parts of NZ IAS 39 that relate to the classification and measurement of financial instruments, hedge accounting and impairment. This standard became effective for periods beginning on or after 1 January 2018. NZ IFRS 9 requires financial assets to be classified into two measurement categories: those measured as at fair value and those measured at amortised cost. The determination is made at initial recognition. The classification depends on the entity's business model for managing its financial instruments and the contractual cash flow characteristics of the instrument. For financial liabilities, the standard retains most of the NZ IAS 39 requirements. The main change is that, in cases where the fair value option is taken for financial liabilities, the part of a fair value change due to an entity's own credit risk is recorded in other comprehensive income rather than the income statement, unless this creates an accounting mismatch. The new hedge accounting model more closely aligns hedge accounting with risk management activities undertaken by companies when hedging their financial and non-financial risks. NZ IFRS 9 introduces a new expected credit loss model for calculating the impairment of financial assets. As the Branch's activities are predominantly connected with insurance contracts within the scope of IFRS 4, the Branch qualifies for the temporary exemption outlined in NZIFRS 4.20A-20B to defer the application of IFRS 9 until 1 January 2023. The Branch expects that the measurement bases of the Branch's financial assets and liabilities under NZ IAS 39 and NZ IFRS 9 will have no material impact on the financial statements.

#### NZ IFRS 17 *Insurance Contracts*

The new standard is to ensure that an entity provides relevant information that faithfully represents those contracts. This information gives a basis for users of financial statements to assess the effect that insurance contracts have on the entity's financial position, financial performance and cash flows. The effective date of the new standard is on or after 1 January 2023. The Branch is yet to assess the impact of IFRS 17.

With the exception of NZ IFRS 17 *Insurance Contracts*, the Company does not expect the adoption of these standards to result in a material impact on the financial statements.

#### Foreign currency

##### Foreign currency transactions

Transactions in foreign currencies are translated to the functional currency of Company at exchange rates at the dates of the transactions.

Monetary assets and liabilities denominated in foreign currencies at the reporting date are retranslated to the functional currency at the exchange rate at that date.

The foreign currency gain or loss on monetary items is the difference between amortised cost in the functional currency at the beginning of the year, adjusted for effective interest and payments during the year, and the amortised cost in foreign currency translated at the exchange rate at the end of the year.

## Notes to the financial statements (continued)

### 2 Basis of preparation (continued)

#### Impairment

The carrying amounts of the Company's non-financial assets (property, plant and equipment and right of use assets) are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated.

An impairment loss is recognised if the carrying amount of an asset exceeds its estimated recoverable amount.

The recoverable amount of an asset is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For the purpose of impairment testing, assets that cannot be tested individually are grouped together into the smallest group of assets that generates cash inflows from continuing use that are largely independent of the cash inflows of other assets.

Impairment losses are recognised in profit or loss. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

### 3 Actuarial assumptions and methods

The actuary who carried out the valuation of the claims reserving of the Branch is Simon Ferry from the actuarial team at Aon New Zealand. The Branch has appointed Simon Ferry to act as the Appointed Actuary.

Report Date: 15 July 2022

Qualification: Fellow of the New Zealand Society of Actuaries

The report relied on historical data and other qualitative and quantitative information provided by The New India Assurance Company Limited - New Zealand Branch. The actuary also reconciled the business data to the financial data in which the overall result is acceptable.

#### Unexpired risk liability

The unearned premium liability was found to be adequate as at 31 March 2022.

The probability of sufficiency (POS) adopted in performing the liability adequacy test (LAT) is set at the 75th percentile (2021: 75th percentile) which is the same as that adopted in determining the outstanding claims liability (OCL).

The POS for OCL is set at a level that is appropriate to cover the Branch's claims obligations after having regard to the prevailing market environment and prudent industry practice.

Being a test of adequacy, the POS for LAT is set to highlight deficiencies in product pricing following an analysis of the Branch's profit margins for the last two financial years.

#### Assumptions

The following assumptions have been made in determining the outstanding claims reserves:

	2022	2021
Inflation rate	3.21%	1.82%
Discount rate	3.47%	0.38%
Discounted mean term (years)	2	2
Claim handling expense ratio	3.00%	1.10%
Risk margin	15.00%	15.00%

#### Processes Used to Determine Assumptions

The valuation of outstanding claims liabilities included in the Appointed Actuary report are calculated using the Chain Ladder Method and the Payments Per Claim Incurred Method. The Chain Ladder Method computes incurred but not reported (IBNR) losses by way of run-off triangles, a probabilistic binomial tree that contains losses for the current year as well as premiums and prior loss estimators. The Payments Per Claim Incurred Method assumes that after adjusting for the total number of claims in the accident period, from accident period to accident period the average amount paid is consistent for each development point in time.

In the development of Claim Payment Patterns and projecting claim payment liabilities the following economic assumptions have been made:

#### Inflation Rate

Pre valuation date claim inflation has been taken as movements in CPI. Post valuation date claim inflation has been taken as 3.21% per annum. Most claims are of a short to medium term duration.

## Notes to the financial statements (continued)

### 3 Actuarial assumptions and methods (continued)

#### Discount Rate

The discount rate used is 3.47% per annum. This is approximately the average gross yield on Government Bonds of short to medium term durations consistent with the duration of the liabilities.

#### Claims Handling Expenses

The Branch is responsible for the on-going management of all claims incurred on or before 31 March 2022. To reflect this expense, an allowance is included in the central estimate of the outstanding claims liability.

#### Risk Margin

A risk margin at a 75% level of sufficiency has been used to determine the outstanding claims liability at 31 March 2022 (2021: 75%). The risk margin reflects the predominantly short tail nature of the business.

#### Sensitivity Analysis

The Outstanding Claims Liability provision has been estimated by the Appointed Actuary taking into consideration overall past claims experience and case estimates information provided by the management of the Branch. A 10% increase in Claims Expense ratio, from 3.0% to 3.3%, will result in a 0.3% increase (\$47,400) in Outstanding Claims Liability, decreasing the reported profit and equity by the same amount. Likewise a 10% increase in Risk Margin, from 15% to 16.5%, will result in a 1.3% increase (\$210,800) in Outstanding Claims Liability, decreasing profit and equity by the same amount.

Refer notes 16 and 17 for further details of the development of claims and concentration of risk.

#### Solvency

As at 31 March 2022, The New India Assurance Company Limited had an audited Solvency Ratio (Total Available Solvency Margin/ Total Required Solvency Margin) of 1.66 (= Rs146.47bn/Rs88.42bn or \$2.771bn/\$1.673bn) in accordance with Section 64VA of the Insurance Act, 1938 and the Insurance Regulatory and Development Authority of India (Assets, Liabilities and Solvency Margin of General Insurance Business) Regulation 2016. The Solvency ratio was audited by Mukund M. Chitale & Co. and Kailash Chand Jain & Co..

	31 March 2022		31 March 2021	
	Rs billions	NZ\$ billions	Rs billions	NZ\$ billions
Actual solvency capital	146.47	2.77	148.52	2.894
Minimum solvency capital	88.42	1.67	69.74	1.359
Solvency margin	58.04	1.10	78.78	1.535
	<hr/>	<hr/>	<hr/>	<hr/>
Solvency ratio	1.66	1.66	2.13	2.13
	<hr/>	<hr/>	<hr/>	<hr/>

### 4 Insurance Contracts Risk Management Policies and Procedures

The Company writes general commercial insurance in New Zealand.

The principal risk the Company faces under insurance contracts is that the actual claims payments or the timing thereof, differ from expectations. This is influenced by the frequency of claims, severity of claims, actual claims paid and subsequent development of long-term claims. Therefore, the objective of the Company is to ensure that sufficient reserves are available to cover these liabilities.

The above risk exposure is mitigated by diversification across the portfolio of insurance contracts and geographical areas. The variability of risks is also improved by careful selection and implementation of underwriting strategy guidelines, as well as the use of reinsurance arrangements.

The Company purchases reinsurance as part of its risk mitigation programme. Reinsurance ceded is placed on both a proportional and non-proportional basis. The majority of proportional reinsurance is treaty reinsurance placements which is taken out to reduce the overall exposure of the Company to certain classes of business. Non-proportional reinsurance is primarily excess-of-loss reinsurance designed to mitigate the Branch's net exposure to risk and catastrophe losses. Retention limits for the excess-of-loss reinsurance vary by product line.

Amounts recoverable from reinsurers are estimated in a manner consistent with the outstanding claims provisions and are in accordance with the reinsurance contracts. Although the Branch has reinsurance arrangements, it is not relieved of its direct obligations to its policyholders and thus a credit risk exposure exists with respect to ceded insurance, to the extent that any reinsurer is unable to meet its obligations assumed under such reinsurance agreements.

The Company has received an B++ (Good) Financial Strength Rating from A M Best Company, an approved agency by the Reserve Bank of New Zealand, dated 4 April 2022. The credit rating is an indication of the Branch's ability to pay current and future claims.

## Notes to the financial statements (continued)

### 5 Insurance and Financial Risks

#### Credit risk

Credit risk is the risk that one party to a financial instrument will cause a financial loss to the other party by failing to discharge an obligation.

The following policies and procedures are in place to mitigate the Branch's exposure to credit risk:

The Branch has investments in bank fixed deposits mostly for 1-3 years to avoid long term risk. The banks are selected for fixed deposit investment on the basis of their credit ratings by approved Rating Agencies and having superior ratings to ensure safety and liquidity of capital. The investments are made in different banks in order to ensure diversification and spread risk and to reduce the exposure in single bank transactions.

The credit risk in respect of policyholder balances incurred on non-payment of premiums will only persist during the grace period specified in the policy document, when the policy is either paid up or terminated. Commission paid to intermediaries is netted off against amounts receivable from them to reduce the risk of doubtful debts.

The carrying amount of the financial instruments equals the maximum credit risk.

#### Credit exposure by credit rating

The table below provides information regarding the maximum credit risk exposure of the Branch by classifying assets according to Branch's credit ratings of counterparties:

##### 31 March 2022

#### Financial assets

Term deposit with credit institutions
Trade receivables
Cash and cash equivalents
Accrued interest

Rated	Unrated
\$	\$
107,928,174	-
-	5,743,886
1,331,441	-
110,526	-
<b>109,370,141</b>	<b>5,743,886</b>

#### Total

##### 31 March 2021

#### Financial assets

Term deposit with credit institutions
Trade receivables
Cash and cash equivalents
Accrued interest

Rated	Unrated
\$	\$
99,416,573	-
-	5,129,031
939,727	-
135,661	-
<b>100,491,961</b>	<b>5,129,031</b>

#### Total

Cash and cash equivalents and term deposits are invested with New Zealand Banks i.e. ANZ Bank New Zealand Limited having a credit rating of AA- of Standard & Poor's, A+ of Fitch and A1 of Moody's, Bank of India (New Zealand) Limited having a credit rating of BB+ of Standard and Poor's and Bank of Baroda having a credit rating of BBB- of Fitch. Insurance receivables are not rated.

The concentration of risk relating to cash and cash equivalents and term deposits of the Branch is related to the amounts held by the three financial institutions ANZ, Bank of Baroda and Bank of India.

Deposits held in:

Bank of India
ANZ
Bank of Baroda

2022	2021
%	%
51	28
41	64
8	7
<b>100</b>	<b>100</b>

#### Total

#### Age analysis of financial assets past due but not impaired

For assets to be classified as "past-due" but not impaired contractual payments must be in arrears for more than 90 days. No collateral is held as security for any past due or impaired assets.

As at 31 March 2022, there were \$501,014 of financial assets past due but not impaired (2021: \$402,466).

## Notes to the financial statements (continued)

### 5 Insurance and Financial Risks (continued)

#### Liquidity Risk

Liquidity risk is the risk that payment of obligations may not be met in a timely manner at a reasonable cost. Ultimate responsibility for liquidity risk management rests with the board of directors who have built a liquidity risk management framework for the management of the Branch's short, medium and long term investment portfolio which can be liquidated at short notice.

The following procedures are in place to mitigate the exposure to liquidity risk:

The Branch manages its liquidity risk by monitoring the total cash inflows and outflows expected on a daily and monthly basis. The normal cash outflow is managed from monthly cash inflow premium and in the event of greater and significant outflow of cash, the liquidity may be managed through liquidating the bank fixed deposits and if the requirements exceed these limits, Head Office in India shall be approached to provide liquidity support.

All net cash outflows for liabilities in the financial statements will be within 12 months. The Branch maintains a portfolio of highly marketable assets that can easily be liquidated in the event of an unforeseen interruption of cash flow. The net cash inflow for premium debts will be within 12 months. Receivables include interest receivable.

2022	Less than 1 year	1-5 years	5+ years	Total
<b>Financial Liabilities</b>				
Outstanding claims	10,732,084	5,188,670	380,985	16,301,739
Non-interest bearing payables	1,489,314	-	-	1,489,314
	<u>12,221,398</u>	<u>5,188,670</u>	<u>380,985</u>	<u>17,791,053</u>

2021	Less than 1 year	1-5 years	5+ years	Total
<b>Financial Liabilities</b>				
Outstanding claims	29,032,532	9,028,233	-	38,060,765
Non-interest bearing payables	1,206,586	-	-	1,206,586
	<u>30,239,118</u>	<u>9,028,233</u>	<u>-</u>	<u>39,267,351</u>

#### Capital risk management

The Branch manages its capital structure to ensure that it will be able to continue as a going concern while maximising the return to shareholders through the optimisation of debt and equity balance.

The capital structure of the Branch consists of equity comprising accumulated profits and the Head Office account as disclosed in the Statement of Changes in Equity.

The directors review the capital structure on a regular basis, as part of the review the directors consider the cost of capital and the risks associated with each class of capital. The directors balance the overall capital structure through the issue of new debt or redemption of existing debt when required.

#### Operational risk

Operational risk is the risk of loss arising from systems failure, human error, fraud or external events. When controls fail to perform, operational risks can cause damage to reputation, have legal or regulatory implications or can lead to financial loss. The Branch cannot expect to eliminate all operational risks, but by initiating a rigorous control framework and by monitoring and responding to potential risks, the Branch is able to manage the risks. Controls include segregation of duties, access controls, authorisation and reconciliation procedures, staff education and assessment processes, including the use of internal audit. Business risks such as changes in environmental, technology and the industry are monitored through the Branch's strategic planning and budgeting process.

## Notes to the financial statements (continued)

### 5 Insurance and Financial Risks (continued)

#### Market risk

Market risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risks are currency exchange risk, fair value interest rate risk, cash flow interest rate risk and price risk. The Branch does not deal with any capital market risk instruments involving fluctuations in values and all investments are in short and medium term bank fixed deposits of 1 to 5 year term period basis with fixed interest rates.

The fair value of the financial assets is not significantly different to the carrying amount

#### Currency risk

Currency risk is the risk that the value of recognised assets and liabilities or the cash flows from possible future transactions that are denominated in a currency other than that of the functional currency will decrease due to changes in market exchange rates.

The Branch has no foreign currency exposure at balance date that is considered material.

#### Interest rate risk

Interest rate risk is the risk that the value of financial instruments will fluctuate as a result of changes in market interest rates.

The Branch primarily faces interest rate risk due to the nature of its investments and liabilities. The Branch manages its exposure to this risk by holding the majority of such assets on short to medium term maturities.

The following table details the Branch's expected maturity for its financial assets. The tables below have been drawn up based on the undiscounted contractual maturities of the financial assets.

	Weighted average interest rate	Less than 1 year	1-5 years	5+ years	Total
<b>2022</b>					
<b>Non-interest bearing</b>					
Cash		1,331,441	-	-	1,331,441
Trade and other receivables		6,183,608	-	-	6,183,608
Prepayments - reinsurance premium		2,134,407			2,134,407
<b>Fixed interest rate instruments</b>					
Short term deposits	1.69%	48,138,631	-	-	48,138,631
Medium term deposits	2.35%	-	59,789,543	-	59,789,543
		<u>57,788,087</u>	<u>59,789,543</u>	<u>-</u>	<u>117,577,630</u>

	Weighted average interest rate	Less than 1 year	1-5 years	5+ years	Total
<b>2021</b>					
<b>Non-interest bearing</b>					
Cash		939,727	-	-	939,727
Trade and other receivables		5,580,613	-	-	5,580,613
Prepayments - reinsurance premium		1,406,675			1,406,675
<b>Fixed interest rate instruments</b>					
Short term deposits	1.96%	53,717,416	-	-	53,717,416
Medium term deposits	1.60%	-	45,699,157	-	45,699,157
		<u>61,644,431</u>	<u>45,699,157</u>	<u>-</u>	<u>107,343,588</u>

A change of 25 basis points in interest rates would increase or decrease net profit before tax by \$269,820 (2021: \$248,541).

#### Price risk

Price risk is the risk that the fair value of equities or financial instruments could decrease due to fluctuations in market prices.

The Branch has no such price risk exposure at balance date (2021: nil).



## Notes to the financial statements (continued)

### 6 Revenue

	Note	2022 \$	2021 \$
Gross written premium		31,308,532	28,896,186
Movement in unearned premium		(1,536,289)	(64,203)
Gross earned premium reserve		29,772,243	28,831,983
Reinsurance recoveries revenue	22	(2,940,691)	25,525,614
Other recoveries revenue		64,306	64,795
		(2,876,385)	25,590,409
		26,895,858	54,422,392

#### Revenue policy

##### Premium revenue

Direct and inwards insurance premium revenues represent amounts charged in relation to accepting risk from policy holders or other insurers and do not include amounts collected on behalf of third parties.

The earned portion of premiums received and receivable, including unclosed business, is recognised as revenue from the date of attachment of risk. Premium revenue is recognised evenly over the period of the policy or the period of indemnity on the basis of the 365ths method which is considered to closely approximate the pattern of incidence of risk.

The unearned portion of premium is recognised within unearned premium reserve in the Statement of Financial Position.

##### Outward Reinsurance Expense

Premium ceded to reinsurers is recognised as an expense from the date of attainment of risk over the period of indemnity of the reinsurance contract in accordance with the expected pattern of the incidence of risk.

### 7 Expenses

	2022 \$	2021 \$
The following are included in Other expenses:		
Depreciation	104,630	114,915
Salaries and wages	564,903	572,136
Auditor's remuneration comprises:		
Audit of financial statements - Baker Tilly Staples Rodway Auckland	37,500	34,500
Other assurance services - Baker Tilly Staples Rodway Auckland	-	28,500
Total auditor's remuneration	37,500	63,000

### 8 Investment Income

	2022 \$	2021 \$
Interest income	1,684,395	2,264,481
<b>Total investment income</b>	<b>1,684,395</b>	<b>2,264,481</b>

#### Investment income policy

Investment income comprises interest income. Interest income is recognised in the Statement of Comprehensive Income as it accrues using the effective interest method.

## Notes to the financial statements (continued)

### 9 Income tax

*Tax recognised in profit or loss*

#### Current tax expense

Current period

Adjustment for prior periods

#### Total current tax expense

#### Deferred tax expense

Origination and reversal of temporary differences

Adjustment for prior periods

Adjustment for Non-resident reinsurance

#### Total deferred tax (benefit)/expense

#### Total income tax expense

#### Reconciliation of effective tax rate

Profit before tax

Income tax using the Company's domestic tax rate of 28%

Income tax liability on "as agent" tax return

Permanent differences

Prior period adjustment

Adjustment for Non-resident reinsurance

#### Income tax expense

#### Deferred tax

Provisions and accruals

Receivables

Deferred acquisition cost

Leases

Non-resident reinsurance

#### Net deferred tax liability

	2022 \$	2021 \$
Current period	5,167,454	325,332
Adjustment for prior periods	145,146	(5,834)
<b>Total current tax expense</b>	<b>5,312,600</b>	<b>319,498</b>
Origination and reversal of temporary differences	(15,583)	(8,622)
Adjustment for prior periods	-	470
Adjustment for Non-resident reinsurance	-	341,259
<b>Total deferred tax (benefit)/expense</b>	<b>(15,583)</b>	<b>333,107</b>
<b>Total income tax expense</b>	<b>5,297,017</b>	<b>652,605</b>
Profit before tax	17,467,108	403,388
Income tax using the Company's domestic tax rate of 28%	4,890,786	112,951
Income tax liability on "as agent" tax return	328,080	203,101
Permanent differences	794	658
Prior period adjustment	(195,209)	(5,364)
Adjustment for Non-resident reinsurance	272,566	341,259
<b>Income tax expense</b>	<b>5,297,017</b>	<b>652,605</b>
Provisions and accruals	52,719	51,966
Receivables	17,212	17,212
Deferred acquisition cost	(154,443)	(167,214)
Leases	6,771	4,712
Non-resident reinsurance	(272,566)	(341,259)
<b>Net deferred tax liability</b>	<b>(350,307)</b>	<b>(434,583)</b>

The current tax payable of \$1,366,779 (2021: \$4,446,714 receivable) represents the amount of income taxes recoverable and payable in respect of current and prior periods.

#### Income tax policy

##### Current tax

Current Income tax assets and liabilities for the current period are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amounts are those that are enacted or substantively enacted by the reporting date in the countries where the Branch operates and generates taxable income. Current Income tax assets and liabilities also include adjustments for tax expected to be payable or recoverable in respect of previous periods.

##### Deferred tax

Deferred tax is provided using the liability method in respect of temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax assets are recognised for all deductible temporary differences, carry forward of unused tax credits and unused tax losses, to the extent that it is probable that taxable profit will be available against which the deductible temporary difference, and the carry forward of unused tax credits and unused tax losses can be utilised.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred income tax asset to be utilised. Unrecognised deferred tax assets are reassessed at each reporting date and are recognised to the extent that it has become probable that future taxable profit will allow the deferred tax asset to be recovered.

Deferred tax assets and deferred tax liabilities are offset, if a legally enforceable right exists to set off current tax assets against current income tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

## Notes to the financial statements (continued)

### 10 Leases

	2022	2021
	\$	\$
Balance at 1 April	434,009	555,336
Lease modification	-	(25,022)
Depreciation charge for the year	(94,579)	(96,305)
Balance at 31 March	339,430	434,009

	2022	2021
	\$	\$
Current	(53,910)	(87,226)
Non-current	(309,701)	(363,612)
Total lease liabilities	(363,611)	(450,838)

The interest rate applied to lease liabilities is 6.5%, and the leases mature between 31 March 2022 and 31 December 2027.

The Company is exposed to future cash flows arising from variable payments, extension options and termination options, residual value guarantees and leases not yet commenced to which the Company is committed to.

	2022	2021
	\$	\$
Interest on lease liabilities	26,122	35,053
Expenses relating to leases of low-value assets, excluding short-term of low-value assets	2,705	4,329

Cash outflows for leases totalled \$116,054 during the year (2021:\$119,835).

#### **Leases policy**

##### *Recognition and measurement*

The Company recognises a right-of-use asset and a lease liability at the lease commencement date. The right-of-use asset is initially measured at cost, which comprises the initial amount of the lease liability adjusted for any lease payments made at or before the commencement date, plus any initial direct costs incurred and an estimate of costs to dismantle and remove the underlying asset or to restore the underlying asset or the site on which it is located, less any lease incentives received.

The right-of-use asset is subsequently depreciated using the straight-line method from the commencement date to the earlier of the end of the useful life of the right-of-use asset or the end of the lease term. The estimated useful lives of right-of-use assets are determined on the same basis as those of property and equipment. In addition, the right-of-use asset is periodically reduced by impairment losses, if any, and adjusted for certain remeasurements of the lease liability.

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the Company's incremental borrowing rate. Generally, the Company uses its incremental borrowing rate as the discount rate.

Lease payments included in the measurement of the lease liability comprise the following:

- fixed payments, including in-substance fixed payments;
- variable lease payments that depend on an index or a rate, initially measured using the index or rate as at the commencement date;
- amounts expected to be payable under a residual value guarantee; and
- the exercise price under a purchase option that the Company is reasonably certain to exercise, lease payments in an optional renewal period if the Company is reasonably certain to exercise an extension option, and penalties for early termination of a lease unless the Company is reasonably certain not to terminate early.

## Notes to the financial statements (continued)

### 10 Leases (continued)

The lease liability is measured at amortised cost using the effective interest method. It is remeasured when there is a change in future lease payments arising from a change in an index or rate, if there is a change in the Company's estimate of the amount expected to be payable under a residual value guarantee, or if the Company changes its assessment of whether it will exercise a purchase, extension or termination option.

When the lease liability is remeasured in this way, a corresponding adjustment is made to the carrying amount of the right-of-use asset, or is recorded in profit or loss if the carrying amount of the right-of-use asset has been reduced to zero.

#### *Short-term leases and leases of low-value assets*

The Company has elected not to recognise right-of-use assets and lease liabilities for leases of low-value assets, including office equipment. The Company recognises the lease payments associated with these leases as an expense on a straight-line basis over the lease term.

#### *Extension options*

Some leases of buildings contain extension options exercisable by the Company up to one year before the end of the non-cancellable contract period. The extension options held are exercisable only by the Company as the lessee and not by the lessors. The Company assesses at lease commencement whether it is reasonably certain to exercise the extension options. The Company reassesses whether it is reasonably certain to exercise the options if there is a significant event or significant change in circumstances within its control.

#### *Impairment*

The right-of-use asset is regularly assessed for impairment (see further detail in note 2).

### 11 Investments

	2022 \$	2021 \$
<b>Current</b>		
Term deposits	48,138,631	53,717,416
	<hr/>	<hr/>
	48,138,631	53,717,416
<b>Non-current</b>		
Term deposits	59,789,543	45,699,157
	<hr/>	<hr/>
	59,789,543	45,699,157
	<hr/>	<hr/>
Total investments	107,928,174	99,416,573
	<hr/>	<hr/>

#### *Investments policy*

Term deposits are held with various financial institutions and are held to maturity measured at amortised cost at balance date.

## Notes to the financial statements (continued)

### 12 Outstanding premiums and other receivables

	2022	2021
	\$	\$
Premium due from policyholders and intermediaries	5,805,357	5,190,502
Provision for impairment - trade receivables	(61,471)	(61,471)
Total trade receivables	5,743,886	5,129,031
Other receivables	329,196	315,921
Accrued Interest	110,526	135,661
Total other receivables	439,722	451,582
Total receivables	6,183,608	5,580,613

#### Trade and other receivables policy

Trade receivables are stated at their cost less allowance for impairment and credit notes due. An allowance is established when the Branch will not be able to collect all amounts due to the original term of the receivable. Any decrease or increase of the allowance is recognised in the Statement of Comprehensive Income.

A provision for impairment of trade receivables is established when there is objective evidence that the Company will not be able to collect all amounts due according to the original terms of the receivables. Significant financial difficulties of the debtor, probability that the debtor will enter bankruptcy or financial reorganisation, and default or delinquency in payments are considered objective evidence of impairment. In the current year the Branch has recognised an increase in doubtful debts of \$nil (2021: \$nil).

Trade receivables that have fixed or determinable payments that are not quoted in an active market are classified as financial assets, and measured at at amortised cost using the effective interest method less impairment.

### 13 Deferred acquisition costs

	2022	2021
	\$	\$
Opening balance at 1 April	597,195	574,980
Additions	998,825	1,102,105
Amortisation	(1,044,439)	(1,079,890)
Total deferred acquisition cost	551,581	597,195

#### Deferred acquisition costs policy

Acquisition costs incurred in writing and renewing of insurance contracts are deferred and recognised as assets where they can be reliably measured and where it is probable that they will be recoverable out of future premiums. Deferred acquisition costs are amortised in accordance with expected pattern of incidence of risk under the insurance to which they relate.

Deferred acquisition costs are measured at the lower of cost and recoverable amount. An impairment review is performed at each reporting date or more frequently when an indication of impairment arises. When the recoverable amount is less than the carrying value, an impairment loss is recognised in the profit or loss. Deferred acquisition costs are also considered in the liability adequacy test for each reporting period. Deferred acquisition costs are derecognised when the related contracts are either settled or disposed of.

## Notes to the financial statements (continued)

### 14 Trade and other payables

	2022	2021
	\$	\$
Trade payables	483,062	274,668
Non trade payables and accrued expenses	923,477	863,544
Liability for annual leave	82,775	68,374
	<u>1,489,314</u>	<u>1,206,586</u>

#### *Trade and other payables policy*

The average credit limit for payables owing to the Branch's reinsurer and brokers is 90 days. The Branch has financial risk management policies in place to ensure that all payables are paid within the credit timeframe.

Trade and other payables are recognised when the Branch becomes obliged to make future payments resulting from the purchase of goods and services.

Trade and other payables are classified as financial liabilities at amortised cost. These financial liabilities are initially measured at fair value, net of transaction costs and are subsequently measured at amortised cost using the effective interest method, with interest expense recognised on an effective yield basis.

### 15 Outstanding claims provision

	2022	2021
	\$	\$
Central estimate of outstanding claims provisions (including risk margin)	14,748,639	36,950,519
Claim handling expenses	415,703	361,272
Claims incurred but not reported	1,126,169	635,615
Claims but not enough reported	11,228	113,359
	<u>16,301,739</u>	<u>38,060,765</u>

The risk margin used to determine claims incurred but not reported included in total outstanding claims is 15% (2021: 15%) of the central estimate.

#### *Outstanding claims provision policy*

The Branch's claims liability is measured as the present value of expected future payments relating to claims incurred at the reporting date. The expected future payments include those estimates in relation to the claims incurred but not enough reported (IBNER) and claims incurred but not reported (IBNR) based on past experience.

Claims incurred all relate to providing services, including the bearing of risk, and are accordingly treated as expenses in the Statement of Comprehensive Income. Claims expenses represent total claim payments made during the year adjusted for the movement in the outstanding claims liability.

The claims liability is measured based on the valuations performed by the Appointed Actuary whose key assumptions are outlined in note 3.

## Notes to the financial statements (continued)

### 16 Development of claims

The following table shows the development of net outstanding claims relative to the current estimate of ultimate claim costs for the six most recent years.

	2017	2018	2019	2020	2021	2022	Total
	\$	\$	\$	\$	\$	\$	\$
<b>Ultimate claims cost estimate</b>							
At the end of incident year	2,258,942	9,642,344	4,292,620	9,384,054	6,794,826	(1,877,913)	
One year later	2,223,118	2,398,129	5,117,448	5,037,319	18,525,147	-	
Two years later	1,465,372	8,387,957	5,279,579	9,193,476	-	-	
Three years later	2,119,622	8,311,163	5,209,568	-	-	-	
Four years later	2,106,827	8,293,580	-	-	-	-	
Five years later	1,987,621	-	-	-	-	-	
Earlier	-	-	-	-	-	-	
Current estimate of ultimate cost	1,987,621	8,293,580	5,209,568	9,193,476	18,525,147	(1,877,912)	
Cumulative payments	(2,106,827)	(8,293,580)	(5,200,831)	(9,384,736)	(19,954,943)	(1,479,998)	
Undiscounted central estimate	(119,206)	-	8,737	(191,260)	(1,429,796)	(3,357,910)	(5,089,435)
Discount to present value	(7)	-	1	(12)	(84)	(198)	(300)
Discounted central estimate	(119,213)	-	8,738	(191,272)	(1,429,880)	(3,358,108)	(5,089,735)
Claims management expenses							412,215
IBNR							1,116,720
Risk margin							2,108,474
<b>Net outstanding claims liability</b>							(1,452,326)
Reinsurance and third party recoveries on outstanding claim liability							17,754,065
<b>Gross outstanding claims liability</b>							16,301,739

### 17 Concentration of Insurance Risk

Refer to the following table for Concentration of Insurance Risk by type and geographical area: (sum insured NZ\$ million)

2022	No. of Risks	Building	Contents	BI	Total
		\$	\$	\$	\$
Northland	55	16	22	42	80
Auckland	948	965	329	481	1,775
Waikato/Hamilton	321	247	115	64	426
Bay of Plenty/Tauranga/Rotorua	217	393	175	157	725
Taranaki/New Plymouth	77	61	55	30	146
East Coast/Gisbourne	49	25	14	18	57
Manawatu/Wanganui/P. North	188	311	70	85	466
Napier/Hastings/Hawkes Bay	254	540	107	92	739
Wairarapa/Masterton	47	23	15	20	58
Wellington/Lower Hutt/Porirua	230	435	68	100	603
Nelson	246	223	189	94	506
Marlborough/Blenheim	86	90	40	27	157
Canterbury/Christchurch	362	353	309	248	910
Westland/Greymouth	130	28	10	10	48
Otago/Dunedin	229	112	67	66	245
Southland/Invercargill	406	172	104	50	326
Pacific Islands of NZ	121	118	60	56	234
	3,966	4,112	1,749	1,640	7,501

## Notes to the financial statements (continued)

### 17 Concentration of Insurance Risk (continued)

2021	No. of Risks	Building	Contents	BI	Total
		\$	\$	\$	\$
Northland	44	25	11	29	65
Auckland	1,127	1,249	536	557	2,342
Waikato/Hamilton	171	212	143	77	432
Bay of Plenty/Tauranga/Rotorua	143	364	123	81	568
Taranaki/New Plymouth	52	65	56	25	146
East Coast/Gisbourne	21	20	11	34	65
Manawatu/Wanganui/P. North	154	305	60	81	446
Napier/Hastings/Hawkes Bay	144	295	109	68	472
Wellington/Lower Hutt/Porirua	188	360	71	103	534
Nelson	295	215	149	89	453
Marlborough/Blenheim	38	65	47	14	126
Canterbury/Christchurch	407	395	214	158	767
Westland/Greymouth	40	24	25	8	57
Otago/Dunedin	91	101	51	46	198
Southland/Invercargill	159	66	66	32	164
Pacific Islands of NZ	94	86	34	41	161
	3,168	3,847	1,706	1,443	6,996

### 18 Unearned premium reserve

	2022	2021
	\$	\$
Opening balance at 1 April	13,092,223	13,227,742
Deferral of premium on contracts written during the year	14,628,512	13,092,223
Earning of premiums deferred in prior years	(13,092,223)	(13,227,742)
<b>Closing balance at 31 March</b>	<b>14,628,512</b>	<b>13,092,223</b>

### 19 Liability adequacy test

The liability adequacy test is an assessment of the carrying amount of unearned premium liabilities and is conducted at the end of each reporting period. The test is conducted separately for each portfolio of contracts that are subject to broadly similar risks that are managed together as a single portfolio.

The Appointed Actuary has assessed the adequacy of the Unearned Premium Liability by considering Deferred Acquisition Costs and the estimated present value of the expected future cash flows relating to future claims arising from the rights and obligations under current insurance policies as follows:

	2022	2021
	\$	\$
Liability Adequacy Test: Pass		
Unearned premium	14,628,512	13,092,223
Related deferred acquisition costs	(551,581)	(597,195)
Net unearned premium	14,076,931	12,495,028
Premium liabilities (*)	(10,398,619)	(7,610,837)
Liability surplus	3,678,312	4,884,191
Deferred acquisition cost to be written off	-	-
(*)including risk margin and claims management expenses		



## Notes to the financial statements (continued)

### 19 Liability adequacy test (continued)

The Appointed Actuary calculated the Premium Liabilities as Unearned Premiums x Claims Ratio of the last five years x Risk Margin loading x Claims Management Expenses loading (\$10,398,619 = \$14,628,512 x 60% x 1.15 x 1.0300).

The Appointed Actuary is not aware of any need to make any allowance for any projected Premium Adjustments or Unclosed Premiums or other commitments arising from the Branch's insurance contracts.

Liability adequacy testing is performed in order to recognise any deficiencies in the Statement of Comprehensive Income arising from the carrying amount of the unearned premium liability less any related deferred acquisition costs and intangible assets not meeting the estimated future claims under current insurance contracts.

### 20 Reconciliation of profit after income tax to net cash inflows from operating activities

Operating activities	2022 \$	2021 \$
Net profit/(loss) after tax	12,170,091	(249,217)
Add: Non-cash items		
Depreciation	104,631	114,915
(Increase)/decrease in trade and other receivables	(566,328)	469,403
Increase/(decrease) in deferred acquisition cost	45,614	(22,215)
Increase in trade and other payables	282,728	132,311
(Decrease)/increase in outstanding claim provision	(21,759,026)	28,522,687
Increase/(decrease) in unearned premiums	1,536,289	(135,519)
Increase/(decrease) in income tax provision	5,813,493	(3,848,887)
(Decrease)/increase in deferred tax liability	(84,276)	333,106
Decrease/(increase) in head office account	11,447,326	(6,080,842)
	<u>8,990,542</u>	<u>19,235,742</u>

### 21 Contingencies and commitments

The Branch had no capital commitments or contingencies as at balance date (2021: nil).

### 22 Related parties

#### Key management personnel

Remuneration of key management personnel during the year amounted to short term employee benefits of \$310,368 (2021: \$368,808). No other types of remuneration were paid to key management personnel during the year.

#### Transactions and balances

The Head Office has charged the New Zealand branch for Treaty Reinsurance in the amount of \$10,614,143 (2021: \$7,253,671)

The Head Office has had the following transactions with the New Zealand branch and as at 31 March 2022, the closing balance of the Head Office account was \$34,615,015 (2021: \$22,403,290).

## Notes to the financial statements (continued)

### 22 Related parties (continued)

#### Head office account:

	2022	2021
	\$	\$
Opening balance	22,403,290	28,484,132
<b>Reinsurance recoveries</b>		
Recoveries - current year	(4,612,628)	(25,525,614)
Recoveries - prior year reassessment	7,553,319	-
<b>Total reinsurance recoveries revenue</b>	2,940,691	(25,525,614)
<b>Reinsurance premium</b>		
Premium and reinstatement - current year	8,992,654	17,508,569
Premium - prior years	2,119,084	1,762,802
Reinstatement premium - prior year reassessment	(2,608,057)	-
<b>Total outwards reinsurance premium expense</b>	8,503,681	19,271,371
Other movements	767,353	173,401
Closing balance	34,615,015	22,403,290

### 23 Subsequent events

There have been no events subsequent to balance date which would materially affect the financial statements.

## INDEPENDENT AUDITOR'S REPORT

### To the Shareholders of The New India Assurance Company - New Zealand Branch

#### Report on the Audit of the Financial Statements

#### Opinion

We have audited the financial statements of The New India Assurance Company - New Zealand Branch ('the Branch') on pages 3 to 24, which comprise the statement of financial position as at 31 March 2022, and the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and notes to the financial statements, including significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Branch as at 31 March 2022, and its financial performance and its cash flows for the year then ended in accordance with New Zealand Equivalents to International Financial Reporting Standards ('NZ IFRS') and International Financial Reporting Standards ('IFRS').

Our report is made solely to the Shareholders of the Branch. Our audit work has been undertaken so that we might state to the Shareholders of the Branch those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Shareholders of the Branch as a body, for our audit work, for our report or for the opinions we have formed.

#### Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (New Zealand) ('ISAs (NZ)'). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Branch in accordance with Professional and Ethical Standard 1 *International Code of Ethics for Assurance Practitioners (including International Independence Standards) (New Zealand)* issued by the New Zealand Auditing and Assurance Standards Board and the International Ethics Standards Board for Accountants' *International Code of Ethics for Professional Accountants (including International Independence Standards)* ('IESBA Code'), and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Other than in our capacity as auditor we have no relationship with, or interests in, The New India Assurance Company - New Zealand Branch.

## Key Audit Matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial statements of the current year. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Key Audit Matter	How our audit addressed the key audit matter
<p><b>Valuation of Outstanding Claims Provision</b></p> <p>As disclosed in Note 16 of the Branch's financial statements the Branch has outstanding claims provision of \$16.3m. The Branch's insurance contract liabilities were significant to our audit due to the size of the liabilities and the subjectivity, complexity and uncertainty inherent in estimating the impact of claims events that have occurred but for which the eventual outcome remains uncertain.</p> <p>Management has engaged an external actuarial expert to estimate the Branch's insurance contract liabilities as at 31 March 2022.</p>	<p>Our audit procedures among others included:</p> <ul style="list-style-type: none"> <li>• Understanding and evaluating the Branch's internal controls relevant to the accounting estimates used to determine the valuation of the Branch's outstanding claims provision.</li> <li>• Evaluating the design and operating effectiveness of the key controls over insurance contract origination, ongoing administration, claims management and reporting and the integrity of the related data.</li> <li>• Evaluating the competence, capabilities, objectivity and expertise of Management's external actuarial expert and the appropriateness of the expert's work as audit evidence for the valuation assertion.</li> <li>• Agreeing the data provided to Management's external actuarial expert to the Branch's records.</li> <li>• Engaging our own actuarial expert to assist in understanding and evaluating:             <ul style="list-style-type: none"> <li>○ the work and findings of the Branch's external actuarial expert engaged by Management; and</li> <li>○ the Branch's actuarial methods and assumptions to assist us in challenging the appropriateness of actuarial methods and assumptions used by Management.</li> </ul> </li> <li>• Evaluating the selection of methods and assumptions with a view to identifying Management bias.</li> <li>• Evaluating the related disclosures (including the accounting policies and accounting estimates) about insurance contract liabilities, and the risks attached to them which are included in Note 3, 4 and 16 in the Branch's financial statements.</li> </ul>

## Responsibilities of the Directors for the Financial Statements

The Directors are responsible on behalf of the Branch for the preparation and fair presentation of the financial statements in accordance with NZ IFRS and IFRS, and for such internal control as the Directors determine is necessary to enable the preparation of the financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Directors are responsible on behalf of the Branch for assessing the Branch's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Directors either intend to liquidate the Branch or to cease operations, or have no realistic alternative but to do so.

### **Auditor's Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (NZ) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs (NZ), we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Branch's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of the use of the going concern basis of accounting by the Directors and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Branch's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Branch to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent fairly the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the Directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Directors, we determine those matters that were of most significance in the audit of the financial statements of the current year and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in

extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is N S de Frere.



**BAKER TILLY STAPLES RODWAY AUCKLAND**

**Auckland, New Zealand**

2 August 2022