Annual Report

for the year ended 31 December 2021

Selacs Insurance Limited Contents

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Selacs Insurance Limited Directory

Board of Directors

A J Borland A R Isaac S B Kennelly

Auditor

Deloitte Limited

Level 4 151 Cambridge Terrace Christchurch 8013

Banker

ANZ Bank New Zealand Limited

Level 3 ANZ Centre 267 High Street Christchurch 8011

Solicitor

Anthony Harper

Level 9 Anthony Harper Tower 62 Worcester Boulevard Christchurch 8013

Registered Office

52 Cashel Street Christchurch 8013 New Zealand

Postal Address

PO Box 1590 Christchurch 8140 New Zealand

Shareholder

Scales Holdings Limited - 1,600,000 ordinary shares

Directors' report for the year ended 31 December 2021

Results

The year's operations after providing for taxation resulted in a net profit of \$310,108 (2020: \$283,148).

Dividends

No dividend was paid in respect of the year ended 31 December 2021 (2020: nil).

Use of Company information by Directors

No notices were received from Directors pursuant to section 145 of the Companies Act 1993 to use Company information, received in their capacity as Directors, which would otherwise have not been available to them.

Indemnification and insurance of Directors

As permitted by the Company's Constitution and in accordance with Section 162 of the Companies Act 1993, the Company has indemnified all Directors and arranged Directors' and Officers' liability insurance which ensures that, to the extent permitted by law, Directors will incur no monetary loss as a result of actions undertaken as Directors. Certain actions are specifically excluded, for example, the incurring of penalties and fines, which may be imposed in respect of breaches of law.

Disclosures of interests by Directors

There have been no transactions in which Directors have had an interest.

Auditor

The Auditor, Deloitte Limited, continues in office in accordance with Section 207T of the Companies Act 1993.

General

There has been no change in the main activities of the Company during the year.

The shareholder has resolved that the information required by section 211(1)(a) and (e) to (i) of the Companies Act 1993 need not be disclosed.

The Directors consider the state of the Company's affairs to be satisfactory.

For and on behalf of the Board of Directors

A J Borland Director

30 March 2022

A R Isaac

Director

30 March 2022

Directors' responsibility statement for the year ended 31 December 2021

The Directors are pleased to present the financial statements of Selacs Insurance Limited for the year ended 31 December 2021 on pages 6 to 17.

The Directors are responsible for the preparation and presentation of the Selacs Insurance Limited financial statements for the year ended 31 December 2021, in accordance with New Zealand law and generally accepted accounting practice.

The Directors consider that the financial statements of the Company have been prepared using accounting policies appropriate to the Company circumstances, consistently applied and supported by reasonable and prudent judgements and estimates, and that all applicable New Zealand Equivalents to International Financial Reporting Standards have been followed.

The Directors have responsibility for the maintenance of a system of internal control designed to provide reasonable assurance as to the integrity and reliability of financial reporting. The Directors consider that adequate steps have been taken to safeguard the assets of the Company and to prevent and detect fraud and other irregularities.

This Annual Report is dated 30 March 2022 and is signed in accordance with a resolution of the Directors made pursuant to section 211(1)(k) of the Companies Act 1993.

For and on behalf of the Directors

A J Borland

Director

Director

Statement of comprehensive income for the year ended 31 December 2021

Premium income from related parties A 3,261,951 2,951,670 Outward reinsurance expense (3,062,320) (2,783,403) Net premium income 199,631 168,267 Reinsurance income 9 4,010,190 1,635,889 Gross claims incurred 9 (4,010,190) (1,635,889) Net claims incurred 152,929 136,815 Management fee expense (48,000) (48,000) Net underwriting profit 304,560 257,082 Interest income received from the ultimate parent company 4 156,320 166,418 Audit fee to auditor for the audit of financial statements (6,000) (6,000) Fee to auditor for the assurance services regarding the RBNZ solvency return (6,500) (6,000) Directors' fees 4 (12,000) (12,000) Other expenses 2 (12,000) (330,232) PROFIT BEFORE INCOME TAX EXPENSE 310,108 283,148 PROFIT FOR THE YEAR 310,108 283,148 OTHER COMPREHENSIVE INCOME FOR THE YEAR 310,108 283,148			2021	2020
Outward reinsurance expense Net premium income (3,062,320) (2,783,403) Net premium income 199,631 168,267 Reinsurance income 9 4,010,190 1,635,889 Gross claims incurred 9 (4,010,190) (1,635,889) Net claims incurred 152,929 136,815 Management fee expense (48,000) (48,000) Net underwriting profit 304,560 257,082 Interest income received from the ultimate parent company 4 156,320 166,418 Audit fee to auditor for the audit of financial statements (6,000) (6,000) Fee to auditor for the assurance services regarding the RBNZ solvency return (6,500) (6,000) Directors' fees 4 (12,000) (12,000) Other expenses 4 (12,000) (30,000) PROFIT BEFORE INCOME TAX EXPENSE 430,705 393,261 Income tax expense 2 (120,597) (110,113) PROFIT FOR THE YEAR 310,108 283,148 OTHER COMPREHENSIVE INCOME FOR THE YEAR - -		Note	NZD	NZD
Net premium income 199,631 168,267 Reinsurance income 9 4,010,190 1,635,889 Gross claims incurred 9 (4,010,190) (1,635,889) Net claims incurred 152,929 136,815 Commission income 152,929 136,815 Management fee expense (48,000) (48,000) Net underwriting profit 304,560 257,082 Interest income received from the ultimate parent company 4 156,320 166,418 Audit fee to auditor for the audit of financial statements (6,000) (6,000) Fee to auditor for the assurance services regarding the RBNZ solvency return (6,500) (6,000) Directors' fees 4 (12,000) (12,000) Other expenses 4 (12,000) (12,000) PROFIT BEFORE INCOME TAX EXPENSE 430,705 393,261 Income tax expense 2 (120,597) (110,113) PROFIT FOR THE YEAR 310,108 283,148 OTHER COMPREHENSIVE INCOME FOR THE YEAR - -	Premium income from related parties	4	3,261,951	2,951,670
Reinsurance income 9 4,010,190 1,635,889 Gross claims incurred 9 (4,010,190) (1,635,889) Net claims incurred - - - Commission income 152,929 136,815 Management fee expense (48,000) (48,000) Net underwriting profit 304,560 257,082 Interest income received from the ultimate parent company 4 156,320 166,418 Audit fee to auditor for the audit of financial statements (6,000) (6,000) Fee to auditor for the assurance services regarding the RBNZ solvency return (6,500) (6,000) Directors' fees 4 (12,000) (12,000) Other expenses (5,675) (6,239) PROFIT BEFORE INCOME TAX EXPENSE 430,705 393,261 Income tax expense 2 (120,597) (110,113) PROFIT FOR THE YEAR - - - OTHER COMPREHENSIVE INCOME FOR THE YEAR - - -	Outward reinsurance expense		(3,062,320)	(2,783,403)
Gross claims incurred 9 (4,010,190) (1,635,889) Net claims incurred 152,929 136,815 Commission income 152,929 136,815 Management fee expense (48,000) (48,000) Net underwriting profit 304,560 257,082 Interest income received from the ultimate parent company 4 156,320 166,418 Audit fee to auditor for the audit of financial statements (6,000) (6,000) Fee to auditor for the assurance services regarding the RBNZ solvency return (6,500) (6,000) Directors' fees 4 (12,000) (12,000) Other expenses (5,675) (6,239) PROFIT BEFORE INCOME TAX EXPENSE 430,705 393,261 Income tax expense 2 (120,597) (110,113) PROFIT FOR THE YEAR 310,108 283,148 OTHER COMPREHENSIVE INCOME FOR THE YEAR -	Net premium income		199,631	168,267
Gross claims incurred 9 (4,010,190) (1,635,889) Net claims incurred 152,929 136,815 Commission income 152,929 136,815 Management fee expense (48,000) (48,000) Net underwriting profit 304,560 257,082 Interest income received from the ultimate parent company 4 156,320 166,418 Audit fee to auditor for the audit of financial statements (6,000) (6,000) Fee to auditor for the assurance services regarding the RBNZ solvency return (6,500) (6,000) Directors' fees 4 (12,000) (12,000) Other expenses (5,675) (6,239) PROFIT BEFORE INCOME TAX EXPENSE 430,705 393,261 Income tax expense 2 (120,597) (110,113) PROFIT FOR THE YEAR 310,108 283,148 OTHER COMPREHENSIVE INCOME FOR THE YEAR -				
Net claims incurred -	Reinsurance income	9	4,010,190	1,635,889
Commission income 152,929 136,815 Management fee expense (48,000) (48,000) Net underwriting profit 304,560 257,082 Interest income received from the ultimate parent company 4 156,320 166,418 Audit fee to auditor for the audit of financial statements (6,000) (6,000) Fee to auditor for the assurance services regarding the RBNZ solvency return (6,500) (6,000) Directors' fees 4 (12,000) (12,000) Other expenses (5,675) (6,239) PROFIT BEFORE INCOME TAX EXPENSE 430,705 393,261 Income tax expense 2 (120,597) (110,113) PROFIT FOR THE YEAR 310,108 283,148 OTHER COMPREHENSIVE INCOME FOR THE YEAR - -	Gross claims incurred	9	(4,010,190)	(1,635,889)
Management fee expense (48,000) (48,000) Net underwriting profit 304,560 257,082 Interest income received from the ultimate parent company 4 156,320 166,418 Audit fee to auditor for the audit of financial statements (6,000) (6,000) Fee to auditor for the assurance services regarding the RBNZ solvency return (6,500) (6,000) Directors' fees 4 (12,000) (12,000) Other expenses (5,675) (6,239) PROFIT BEFORE INCOME TAX EXPENSE 430,705 393,261 Income tax expense 2 (120,597) (110,113) PROFIT FOR THE YEAR 310,108 283,148 OTHER COMPREHENSIVE INCOME FOR THE YEAR - -	Net claims incurred		-	-
Management fee expense (48,000) (48,000) Net underwriting profit 304,560 257,082 Interest income received from the ultimate parent company 4 156,320 166,418 Audit fee to auditor for the audit of financial statements (6,000) (6,000) Fee to auditor for the assurance services regarding the RBNZ solvency return (6,500) (6,000) Directors' fees 4 (12,000) (12,000) Other expenses (5,675) (6,239) PROFIT BEFORE INCOME TAX EXPENSE 430,705 393,261 Income tax expense 2 (120,597) (110,113) PROFIT FOR THE YEAR 310,108 283,148 OTHER COMPREHENSIVE INCOME FOR THE YEAR - - -				
Net underwriting profit 304,560 257,082 Interest income received from the ultimate parent company 4 156,320 166,418 Audit fee to auditor for the audit of financial statements (6,000) (6,000) Fee to auditor for the assurance services regarding the RBNZ solvency return (6,500) (6,000) Directors' fees 4 (12,000) (12,000) Other expenses (5,675) (6,239) PROFIT BEFORE INCOME TAX EXPENSE 430,705 393,261 Income tax expense 2 (120,597) (110,113) PROFIT FOR THE YEAR 310,108 283,148 OTHER COMPREHENSIVE INCOME FOR THE YEAR - -	Commission income		152,929	136,815
Interest income received from the ultimate parent company Audit fee to auditor for the audit of financial statements Fee to auditor for the assurance services regarding the RBNZ solvency return Directors' fees 4 (12,000) (6,000) Other expenses FROFIT BEFORE INCOME TAX EXPENSE 4 (12,000) (12,000) Income tax expense 4 (12,000) (12,000) 4 (12,000) 4 (12,000) (12,000) 4 (12,000) 4 (12,000) (12,000) 4 (12,000) 4 (12,000) 4 (12,000) 4 (12,000) 6 (5,075) (6,239) 6 (6,239) 7 (110,113) 7 (110,113) 7 (110,113) 7 (110,113)	Management fee expense		(48,000)	(48,000)
Audit fee to auditor for the audit of financial statements Fee to auditor for the assurance services regarding the RBNZ solvency return Directors' fees Other expenses PROFIT BEFORE INCOME TAX EXPENSE Income tax expense PROFIT FOR THE YEAR OTHER COMPREHENSIVE INCOME FOR THE YEAR (6,000) (6,000) (6,000) (12	Net underwriting profit		304,560	257,082
Audit fee to auditor for the audit of financial statements Fee to auditor for the assurance services regarding the RBNZ solvency return Directors' fees Other expenses PROFIT BEFORE INCOME TAX EXPENSE Income tax expense PROFIT FOR THE YEAR OTHER COMPREHENSIVE INCOME FOR THE YEAR (6,000) (6,000) (6,000) (12				
Fee to auditor for the assurance services regarding the RBNZ solvency return Directors' fees Other expenses PROFIT BEFORE INCOME TAX EXPENSE Income tax expense PROFIT FOR THE YEAR OTHER COMPREHENSIVE INCOME FOR THE YEAR (6,500) (6,000) (12	Interest income received from the ultimate parent company	4	156,320	166,418
Directors' fees 4 (12,000) (12,000) Other expenses (5,675) (6,239) PROFIT BEFORE INCOME TAX EXPENSE 430,705 393,261 Income tax expense 2 (120,597) (110,113) PROFIT FOR THE YEAR 310,108 283,148 OTHER COMPREHENSIVE INCOME FOR THE YEAR - -	Audit fee to auditor for the audit of financial statements		(6,000)	(6,000)
Other expenses (5,675) (6,239) PROFIT BEFORE INCOME TAX EXPENSE 430,705 393,261 Income tax expense 2 (120,597) (110,113) PROFIT FOR THE YEAR 310,108 283,148 OTHER COMPREHENSIVE INCOME FOR THE YEAR - - -	Fee to auditor for the assurance services regarding the RBNZ solvency return		(6,500)	(6,000)
PROFIT BEFORE INCOME TAX EXPENSE 430,705 393,261 Income tax expense 2 (120,597) (110,113) PROFIT FOR THE YEAR 310,108 283,148 OTHER COMPREHENSIVE INCOME FOR THE YEAR - -	Directors' fees	4	(12,000)	(12,000)
Income tax expense 2 (120,597) (110,113) PROFIT FOR THE YEAR 310,108 283,148 OTHER COMPREHENSIVE INCOME FOR THE YEAR	Other expenses		(5,675)	(6,239)
PROFIT FOR THE YEAR 310,108 283,148 OTHER COMPREHENSIVE INCOME FOR THE YEAR	PROFIT BEFORE INCOME TAX EXPENSE		430,705	393,261
PROFIT FOR THE YEAR 310,108 283,148 OTHER COMPREHENSIVE INCOME FOR THE YEAR				
OTHER COMPREHENSIVE INCOME FOR THE YEAR	Income tax expense	2	(120,597)	(110,113)
OTHER COMPREHENSIVE INCOME FOR THE YEAR				
	PROFIT FOR THE YEAR		310,108	283,148
TOTAL COMPREHENSIVE INCOME FOR THE YEAR 310,108 283,148	OTHER COMPREHENSIVE INCOME FOR THE YEAR		7 1 7 <u>-</u> 2	-
TOTAL COMPREHENSIVE INCOME FOR THE YEAR 310,108 283,148				
	TOTAL COMPREHENSIVE INCOME FOR THE YEAR		310,108	283,148

The above statement should be read in conjunction with the accompanying notes.



Statement of changes in equity for the year ended 31 December 2021

	Share Capital NZD	Retained Earnings NZD	Total NZD
Balance at 1 January 2020 Profit for the year Other comprehensive income for the year Balance at 31 December 2020	1,600,000 - - - 1,600,000	6,440,166 283,148 - 6,723,314	8,040,166 283,148 - 8,323,314
Balance at 1 January 2021 Profit for the year Other comprehensive income for the year Balance at 31 December 2021	1,600,000 - - 1,600,000	6,723,314 310,108 - 7,033,422	8,323,314 310,108 - 8,633,422

The above statement should be read in conjunction with the accompanying notes.



Statement of financial position as at 31 December 2021

		2021	2020
	Note	NZD	NZD
EQUITY			
Share capital	3	1,600,000	1,600,000
Retained earnings		7,033,422	6,723,314
TOTAL EQUITY		8,633,422	8,323,314
Represented By:			
CURRENT ASSETS			
Cash and bank balances		913,126	747,910
Reinsurance and other recoveries receivable		485,269	
Prepaid reinsurance premiums		1,754,436	1,547,996
TOTAL CURRENT ASSETS		3,152,831	2,295,906
NON-CURRENT ASSETS			
Advance to the ultimate parent company	4	6,185,217	6,226,176
TOTAL NON-CURRENT ASSETS		6,185,217	6,226,176
TOTAL ASSETS		9,338,048	8,522,082
CURRENT LIABILITIES			
Trade and other payables		19,899	16,446
Claims payable		485,269	-
Commission income received in advance		78,861	72,209
Current tax liabilities	2	120,597	110,113
TOTAL CURRENT LIABILITIES		704,626	198,768
TOTAL LIABILITIES		704,626	198,768
NET ASSETS		8,633,422	8,323,314

 $\label{thm:company} \textit{The above statement should be read in conjunction with the accompanying notes.}$



Statement of cash flows for the year ended 31 December 2021

	Note	2021 NZD	2020 NZD
CASH FLOWS FROM OPERATING ACTIVITIES			
Cash was provided from:			
Receipts from customers and commissions	4	3,421,532	3,096,088
Interest received	4	156,320	166,418
		3,577,852	3,262,506
Cash was disbursed to:			
Payments to suppliers		(74,722)	(81,881)
Reinsurance premiums paid		(3,268,760)	(2,849,512)
Income tax paid		(110,113)	(146,464)
		(3,453,595)	(3,077,857)
NET CASH GENERATED BY OPERATING ACTIVITIES		124,257	184,649
CASH FLOWS FROM INVESTING ACTIVITIES			
Repayments from (advances to) the ultimate parent company	4	40,959	480,588
NET CASH GENERATED BY/(USED IN) INVESTING ACTIVITIES		40,959	480,588
NET INCREASE IN NET CASH		165,216	665,237
Cash and cash equivalents at the beginning of the year		747,910	82,673
CASH AND CASH EQUIVALENTS AT THE END OF THE YEAR		913,126	747,910
Represented by:			
Cash and bank balances		913,126	747,910
CASH AND CASH EQUIVALENTS AT THE END OF THE YEAR		913,126	747,910
Reconciliation of profit for the year to net cash generated by operating a PROFIT FOR THE YEAR	activities:	310,108	283,148
TROTT TOK THE TEAK		310,100	203,140
Changes in net assets and liabilities:			
Reinsurance and other recoveries receivable		(485,269)	-
Prepayments		(206,440)	(66,109)
Trade and other payables		3,453	(3,642)
Claims payable		485,269	-
Income received in advance		6,652	7,603
Current tax		10,484	(36,351)
NET CASH GENERATED BY OPERATING ACTIVITIES		124,257	184,649

Note: claim payments were made directly to the insured party by the reinsurers. Claim preparation cost payments were made directly to service providers by the reinsurers. Hence, neither reinsurance income, nor gross claims incurred are included in the above operating cash flows.

The above statement should be read in conjunction with the accompanying notes.



Notes to the financial statements for the year ended 31 December 2021

1. SUMMARY OF ACCOUNTING POLICIES

Statement of Compliance

Selacs Insurance Limited (the Company) is a for-profit entity domiciled and registered under the Companies Act 1993 in New Zealand. It is an FMC reporting entity for the purposes of the Financial Markets Conduct Act 2013. The principal activity of the Company is as a captive insurance company providing insurance to fellow subsidiaries of Scales Corporation Limited and to Meateor Pet Foods Limited Partnership which is 50% owned by Scales Corporation Group.

The financial statements have been prepared:

- in accordance with Generally Accepted Accounting Practice (GAAP) and comply with International Financial Reporting Standards (IFRS), the New Zealand equivalents to International Financial Reporting Standards (NZ IFRS) and other applicable financial reporting standards, as appropriate for a Tier 1 for profit entity;
- in accordance with the requirements of the Financial Markets Conduct Act 2013;
- in accordance with accounting policies that are consistent with those applied in the previous year;
- on the basis of historical cost; and
- in New Zealand dollars with all values rounded to the nearest dollar.

Historical cost is generally based on the fair value of the consideration given in exchange for goods and services.

The accounting policies set out below have been applied in preparing these financial statements for the year ended 31 December 2021 and the comparative information presented in these financial statements for the year ended 31 December 2020.

Key Judgements and Estimates

As the Company is a captive insurer company and all insured parties are related parties to the Company, the company is fully informed of any actual or potential claims. There are no significant judgements or estimates in these financial statements.

Summary of Significant Accounting Policies

The following significant accounting policies have been adopted in the preparation and presentation of the financial statements:

(a) Goods and services tax

Revenues, expenses, assets and liabilities are recognised net of the amount of goods and services tax (GST), except for receivables and payables which are recognised inclusive of GST. The GST components of cash flows arising from investing and financing activities which are recoverable from or payable to the taxation authority are classified as operating cash flows and shown net in the statement of cash flows.

(b) Revenue recognition

Premium income is recognised by reference to the pattern of risk and the proportion of the policy period covered by the premium that is completed at balance date.

Interest revenue is accrued on a time basis using the effective interest method.

Commission income is recognised as revenue when the Company's right to receive payment becomes unconditional.

(c) Outwards reinsurance

Premiums ceded to reinsurers are recognised as an expense in accordance with the incidence of risk and pattern of reinsurance service received.



Notes to the financial statements for the year ended 31 December 2021

1. SUMMARY OF ACCOUNTING POLICIES (CONTINUED)

(d) Claims expense and outstanding claims

Claims incurred are treated as an expense. Provision is made for the estimated cost of all claims notified but not settled at balance date and claims incurred but not yet reported, based on past experience and any changes in circumstances such as recent catastrophic events, that may affect the pattern of unreported claims.

(e) Reinsurance and other recoveries receivable

Re-insurance and other recoveries receivables are shown on the balance sheet. These are recognised when loss events have occurred and are based on the estimated ultimate proceeds of the claims not settled at balance date. An estimate is made of the present value of the claims reported but not yet received. Claims are normally settled in one year and therefore the time value of money discounting is not material.

(f) Income tax

Current tax is calculated on the basis of the laws enacted or substantively enacted at balance date.

Income tax

Current tax is recognised in the statement of financial performance except when the tax relates to items charged or credited to other comprehensive income, in which case the tax is also recognised in other comprehensive income.

(g) Financial assets

Financial assets are classified as 'measured at amortised cost'.

The classification depends on the business model for managing the financial asset and the cash flow characteristics of the financial asset and is determined at the time of initial recognition or when a change in the business model occurs.

Financial assets measured at amortised cost

The Company's financial assets held in order to collect contractual cash flows that are solely payments of principal and interest on the principal outstanding are measured at amortised cost. Bank balances, receivables and related party advances are classified in this category.

Impairment of financial assets

The Company recognises a loss allowance for expected credit losses (ECL) on investments in debt instruments that are measured at amortised cost, including trade and other receivables, and advances to the ultimate parent company. The amount of expected credit losses is updated at each reporting date to reflect changes in credit risk since initial recognition of the respective financial instrument.

The Company always recognises lifetime ECL for trade receivables. The expected credit losses on these financial assets are estimated using a provision matrix based on the Company's historical credit loss experience, adjusted for factors that are specific to the debtors, general economic conditions and an assessment of both the current as well as the forecast direction of conditions at the reporting date, including time value of money where appropriate.

For all other financial instruments, the Company recognises lifetime ECL when there has been a significant increase in credit risk since initial recognition. However, if the credit risk on the financial instrument has not increased significantly since initial recognition, the Company measures the loss allowance for that financial instrument at an amount equal to 12-month ECL.



Notes to the financial statements for the year ended 31 December 2021

1. SUMMARY OF ACCOUNTING POLICIES (CONTINUED)

(g) Financial assets (continued)

Lifetime ECL represents the expected credit losses that will result from all possible default events over the expected life of a financial instrument. In contrast, 12-month ECL represents the portion of lifetime ECL that is expected to result from default events on a financial instrument that are possible within 12 months after the reporting date.

For financial assets, the expected credit loss is estimated as the difference between all contractual cash flows that are due to the Company in accordance with the contract and all the cash flows that the Company expects to receive, discounted at the original effective interest rate.

(h) Other payables

Other payables are recognised when the Company becomes obliged to make future payments resulting from the purchase of goods and services. Payables are recognised at amortised cost.

(i) Statement of cash flows

For the purposes of the statement of cash flows, cash and cash equivalents include bank balances.

The following terms are used in the statement of cash flows:

Operating activities are the principal revenue producing activities of the Company and other activities that are not investing or financing activities.

Investing activities are the acquisition and disposal of long-term assets and other investments not included in cash equivalents.

Financing activities are activities that result in changes in the size and composition of the contributed equity and borrowings of the Company.

Adoption of new and revised standards and interpretations

(i) Standards and interpretations effective in the current period

The adoption of standards, interpretations and amendments that became effective in the current year has not led to any changes in the Company's accounting policies, with no measurement or recognition impact on the periods presented in these financial statements.

(ii) Standards and interpretations issued but not yet effective

NZ IFRS 17 *Insurance* was issued during 2017 but is not effective until 1 January 2023. An assessment of the potential effect of this Standard has not yet been completed.

The Company has reviewed all other standards, interpretations and amendments to existing standards issued but not yet effective and does not expect these standards to have a material effect on the financial statements of the Company when adopted.



Notes to the financial statements for the year ended 31 December 2021

2. TAXATION

	2021	2020
	NZD	NZD
Income tax recognised in profit	-	
Income tax expense comprises:		
Current tax expense	120,597	110,113
Total income tax expense recognised in profit	120,597	110,113

The prima facie income tax expense on pre tax accounting profit reconciles to the income tax expense in the financial statements as follows:

Profit from operations	430,705	393,261
Income tax expense calculated at 28%	120,597	110,113

3. SHARE CAPITAL

	2021	2020
	NZD	NZD
1,600,000 ordinary shares	1,600,000	1,600,000

All ordinary shares are fully paid, have equal voting rights and share equally in dividends and net assets on winding up.

4. RELATED PARTY DISCLOSURES

The holding company is Scales Holdings Limited which is a wholly owned subsidiary of Scales Corporation Limited.

Fern Ridge Produce Limited, Meateor Foods Limited, Meateor Group Limited, Mr Apple New Zealand Limited, New Zealand Apple Limited, Scales Logistics Limited, and Scales Logistics Australia Pty Limited are also subsidiaries of Scales Corporation Limited.

	2021	2020
	NZD	NZD
<u>Premium Income</u>	3,300,000,000,000,000,000,000,000,000,0	
Scales Corporation Limited	34,392	13,415
Subsidiaries and Joint Ventures of the Scales Corporation Group	3,227,559	2,938,255

The advance to Scales Corporation Limited is repayable on demand. The interest rate is OCR plus 2%.

Key management personnel

The Directors of the Company (who are: an independent director, the managing director and the chief financial officer of Scales Corporation Limited) are the key management personnel, the compensation for the managing director and chief financial officer is paid by Scales Corporation Limited. Directors' fees are only paid to the independent director.

5. CREDIT RATING

The Company does not have, has not sought and is not required to have a credit rating.



Notes to the financial statements for the year ended 31 December 2021

6. REINSURANCE

Selacs Insurance Limited has reinsurance cover in the market of \$175 million (2020: \$175 million) in respect of earthquake and other natural disaster losses and \$50 million (2020: \$50 million) in respect of fire and perils losses, in annual aggregate, but retains risk of up to \$0.9 million per claim (2020: \$0.9 million).

Selacs Insurance Limited also has reinsurance cover in the market of \$17.5 million (2020: \$20.0 million) in respect of the apple crop.

There are no unexpected catastrophe risks or adverse claim numbers that would impact the Company since reporting date. Selacs Insurance Limited has a credit risk with respect to the reinsurers, this risk is mitigated by choosing reinsurers with good financial strength.

7. INSURANCE CONTRACTS - RISK MANAGEMENT POLICIES AND PROCEDURES

The Company was issued with a licence under the Insurance (Prudential Supervision) Act 2010 on 31 July 2013.

The financial condition and operation of the company is affected by a number of key risks including insurance risk, interest rate risk, market risk, compliance risk and operational risk. The Company's policies and procedures in respect of managing these risks are set out in this note and in note 6.

Objectives in managing risks arising from insurance contracts and policies for mitigating those risks

The Company has an objective to control insurance risk thus minimising substantial unexpected losses that would expose the Company to an adverse financial capital loss.

The Board of the Company has developed, implemented and maintained policies and procedures, processes and controls that comprise its risk management and control systems. These systems address all material risks, financial and non-financial, likely to be faced by the Company. Annually, the Board reviews these strategies.

Key aspects of the processes established to mitigate risks include:

- The maintenance and use of management information systems, which provide up to date, reliable data on the risks to which the business is exposed at any point in time.
- Models, using information from the management information systems, are used to calculate premiums and monitor claims patterns. Past experience is used as part of the process.
- Reinsurance is used to limit the Company's exposure to insurance risks, including large single claims and catastrophes.
- The management of assets and liabilities is closely monitored to attempt to match the maturity dates of assets with the expected pattern of claims.
- The mix of assets in which we invest is driven by the nature and term of insurance.
- The diversification of business over separate geographical areas (Auckland, Canterbury, Hawke's Bay and Otago) seeks to reduce variability in loss experience.

Insurance Risk

Insurance exposures are managed by the Company through:

- Implementation of a reinsurance programme that limits the Company's insurance exposures. This reinsurance programme is reviewed annually by the Board. The reinsurance cover is for the full amount of the insurance cover provided under the policies.
- The ability to review insurance contracts in place and in particular adjust premium rates.
- Geographical spread, with properties being located within Auckland, Canterbury, Hawke's Bay and Otago.



Notes to the financial statements for the year ended 31 December 2021

8. FINANCIAL INSTRUMENTS

(a) Capital management

The Company's capital includes share capital and retained earnings. The Company's policy is to maintain a strong capital base so as to maintain shareholder, creditor and customer confidence and to sustain the future development of the business. The Company has achieved this by retaining the profit earned each year within the business.

Solvency Requirements under the Insurance (Prudential Supervision) Act 2010

Separate to the insurance contract liabilities (i.e. the unearned premium liabilities and/or liability for outstanding claims) recognised in the financial statements, insurance companies are required to maintain sufficient capital to meet solvency requirements. These are amounts required to provide protection against the impact of fluctuations and unexpected adverse circumstances on the insurance business. The methodology and bases for determining the solvency requirements are in accordance with the requirements of the Insurance (Prudential Supervision) Act 2010.

The actual equity and minimum equity required to be retained to meet solvency requirements over and above the insurance contract liabilities for the Company are:

	2021	2020	
	NZD	NZD	
Actual solvency capital	8,633,422	8,323,314	
Minimum solvency capital	1,379,719	1,363,512	
Overall minimum per standard	1,379,719	1,363,512	
Solvency margin	7,253,703	6,959,802	
Solvency coverage ratio	6.26	6.10	

Actuary's financial condition report

The report by the consulting actuary, Peter Davies B.Bus.Sc., FIA, FNZSA, states that Selacs Insurance Limited has a strong solvency position and is able to withstand a significant level of adverse events.

The Actuary has reviewed the actuarial information including the deferred reinsurance premium and, in his opinion, the actuarial information contained in the financial statements has been appropriately included and used in the preparation of the financial statements.

(b) Financial risk management objectives

The Company's activities expose it primarily to interest rate and credit risk.

(c) Interest rate risk management

The Company is exposed to interest rate risk as it invests in interest bearing instruments. Management monitors the level of interest rates on an ongoing basis.

At balance date financial assets and liabilities are subject to interest rate risk as follows:

Advance to the ultimate parent company (see note 4) - six weekly interest rate review period 2.75% 2.25%

(d) Credit risk management

Credit risk refers to the risk that a counterparty will default on its contractual obligations resulting in financial loss to the Company. Financial instruments which potentially subject the Company to credit risk principally consist of related party advances and reinsurance receivables. The Company continuously monitors the credit quality of its related party advances and reinsurance receivables and does not anticipate non-performance of those parties.



Notes to the financial statements for the year ended 31 December 2021

8. FINANCIAL INSTRUMENTS (CONTINUED)

The carrying amount of financial assets recorded in the financial statements represents the Company's maximum exposure to credit risk.

(e) Liquidity risk management

The Company manages liquidity risk by maintaining adequate reserves, by continuously monitoring forecast and actual cash flows and matching the maturity profiles of financial assets and liabilities.

All financial liabilities mature in less than three months.

(f) Categories of financial instruments

All financial instruments are carried at amortised cost. The carrying amount of financial assets and financial liabilities approximates their fair value.

(g) Sensitivity analysis

In managing interest rate risk the Company aims to reduce the impact of short-term fluctuations on the Company's earnings. Over the longer-term, however, permanent changes in interest rates will have an impact on profit and equity.

	2021	2020
	NZD	NZD
A 1% increase in interest rate would increase profit after income tax and equity by:	44,700	46,600

A decrease in interest rates would have the opposite impact on profit and equity to that described above.

9. CAROLINE ROAD EVENT

In December 2018 an insurance claim was notified to the Company. The claim arose in consequence of the collapse of the roof of a coldstore located at Caroline Road, Hastings, Hawke's Bay.

The material damage component of the claim was settled during the current year. The business interruption component of the claim was also agreed and partially settled during the current year and after balance date.

The risk was fully reinsured, and there was no impact on net income or net assets of the Group.

Claim expense and reinsurance revenue recorded during the year are disclosed above. Preliminary payments from reinsurers paid to the insured party were recorded as claim expense and reinsurance revenue in previous years.

The Company does note expect any further material claim payments and reinsurance receipts in respect of the above event.

10. EVENTS OCCURRING AFTER BALANCE DATE

Other than events disclosed above, there were no events occurring subsequent to balance date which require adjustment to or disclosure in the financial statements.



Notes to the financial statements for the year ended 31 December 2021

11. COVID-19

On 24 March 2020, the New Zealand Government announced a number of Orders under the Health Act 1956 and the Epidemic Preparedness Act 2006 to restrict certain activities for the purposes of preventing the outbreak and spread of COVID-19.

As at the date of authorisation of these financial statements, the Company was operating at the Red Level of the COVID-19 Protection Framework in New Zealand with strict border restrictions remaining in place and contact tracing encouraged.

(a) Uncertainties, estimates and judgements

COVID-19 had no significant impact on the operations of the Company and its risk profile.

The risks impacted by the uncertainty arising from COVID-19 include credit risk which impact the assessment of expected credit losses.

The Directors have assessed the impact of COVID-19 on these judgements and estimates and concluded that no significant changes to the carrying values of assets or liabilities are currently necessary.



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Independent Auditor's Report

To the Shareholders of Selacs Insurance Limited

Opinion

We have audited the financial statements of Selacs Insurance Limited (the 'Company'), which comprise the statement of financial position as at 31 December 2021, and statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements, on pages 6 to 17 present fairly, in all material respects, the financial position of the Company as at 31 December 2021, and its financial performance and cash flows for the year then ended in accordance with New Zealand Equivalents to International Financial Reporting Standards ('NZ IFRS') and International Financial Reporting Standards ('IFRS').

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing ('ISAs') and International Standards on Auditing (New Zealand) ('ISAs (NZ)'). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

We are independent of the Company in accordance with Professional and Ethical Standard 1 International Code of Ethics for Assurance Practitioners (including International Independence Standards) (New Zealand) issued by the New Zealand Auditing and Assurance Standards Board and the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (including International Independence Standards), and we have fulfilled our other ethical responsibilities in accordance with these requirements.

Other than in our capacity as auditor and the provision of other assurance services regarding the RBNZ Solvency Return, we have no relationship with or interests in the Company. These services have not impaired our independence as auditor of the Company.

Key audit matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

We have determined that there are no key audit matters to communicate in our report.

Other information

The directors are responsible on behalf of the Company for the other information. The other information comprises the information in the Annual Report that accompanies the financial statements and the audit report.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

Our responsibility is to read the other information and consider whether it is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If so, we are required to report that fact. We have nothing to report in this regard.

Directors' responsibilities for the financial statements

The directors are responsible on behalf of the Company for the preparation and fair presentation of the financial statements in accordance with NZ IFRS and IFRS, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible on behalf of the Company for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

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Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and ISAs (NZ) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the External Reporting Board's website at:

https://www.xrb.govt.nz/standards-for-assurance-practitioners/auditors-responsibilities/audit-report-2

This description forms part of our auditor's report.

Restriction on use

This report is made solely to the Company's shareholders, as a body. Our audit has been undertaken so that we might state to the Company's shareholders those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company's shareholders as a body, for our audit work, for this report, or for the opinions we have formed.

Lisa Cruickshank, Partner for Deloitte Limited Auckland, New Zealand 30 March 2022

Deloitte Limited



18th March 2022

To:

The Directors

Selacs Insurance Limited

From:

Peter Davies

Appointed Actuary

Re:

Selacs Insurance Limited ("the Company"): Report as at 31st December 2021 under Sections 77 and 78 of the Insurance (Prudential Supervision) Act 2010

You have asked me to prepare this report in terms of the above sections of the Act, and I would like to comment further as follows:

- 1. I have reviewed the actuarial information included in the audited accounts for the Company as at 31st December 2021. "Actuarial information" includes the following:
 - claim provisions and unexpired risk / unearned premium provisions;
 - balance sheet and other information allowed for in the calculation of the company's solvency position; and
 - disclosures regarding the methodology and assumptions used for calculating claim provisions, unexpired risk provisions, and other disclosures.
- 2. No limitations have been placed on my work.
- 3. I am independent with respect to the Company as defined under professional standard ISA (NZ) 620 of the External Reporting Board.

- 4. I have been provided with all information that I have requested in order to carry out this review.
- 5. In my view the actuarial information contained in the financial statements has been appropriately included, and the actuarial information used in the preparation of the financial statements has been appropriately used.
- The Company's position as at 31st December 2021 under the RBNZ Solvency 6. Standard for Captive Insurers Transacting Non-life Insurance Business (2014) can be summarised as follows:

2021	2020
8,633,422	8,323,314
1,379,719	1,363,512
7,253,703	6,959,802
6.26	6.10
	8,633,422 1,379,719 7,253,703

The Company is expected to exceed the minimum requirements of this Standard at all times over the next four years.

I would be very happy to answer any queries concerning this report.

Yours sincerely

Peter Davies B.Bus.Sc., FIA, FNZSA

Appointed Actuary