FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 MARCH 2021

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The Board of Directors is pleased to present the financial statements of Mitsui Sumitomo Insurance Company Limited - New Zealand Branch, incorporating the auditor's report for the year ended 31 March 2021.

Information regarding the corporate governance policies, practices and processes of Mitsui Sumitomo Insurance Company Limited is available from https://www.ms-ad-hd.com/en/group/value/corporate.html

STATEMENT OF COMPREHENSIVE INCOME

For the year end 31 March 2021

	Notes	2021 \$	2020 \$
Gross earned premium	1	9,832,650	9,116,936
Reinsurance expense	2	(4,838,253)	(4,120,261)
Net premium revenue	***	4,994,397	4,996,675
Claims expense	4	(3,179,838)	(976,682)
Reinsurance and other recoveries	1	(2,567,627)	2,630,460
Net claims (expense)/benefit		(5,747,465)	1,653,778
Commissions	6	(259,883)	(255,151)
Reinsurance commission income	1	555,091	492,664
Net acquisition costs		295,208	237,513
Underwriting result		(457,860)	6,887,966
Operating expenses	3	(1,426,512)	(1,299,933)
Investment income	1	389,573	1,028,135
Sundry income	1	10,541	95
Net (loss)/profit before tax		(1,484,258)	6,616,263
Taxation expense	5	-	
Net (loss)/profit for the year		(1,484,258)	6,616,263
Other comprehensive income for the year		***	
Total comprehensive (loss)/income for the year		(1,484,258)	6,616,263

The above Statement of Comprehensive Income should be read in conjunction with the accompanying statement of accounting policies and notes.



STATEMENT OF MOVEMENT IN HEAD OFFICE ACCOUNT For the year ended 31 March 2021

	2021 \$	2020 \$
Opening head office balance	64,186,304	57,570,041
Net (loss)/profit for the year	(1,484,258)	6,616,263
Total comprehensive (loss)/income for the year	(1,484,258)	6,616,263
Closing head office balance	62,702,046	64,186,304

The above Statement of Movement in Head Office Account should be read in conjunction with the statement of accounting policies and accompanying notes.



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STATEMENT OF FINANCIAL POSITION

As at 31 March 2021

	Notes	31 March 2021 \$	31 March 2020 \$
Assets			
Cash and Cash Equivalents		70,121,474	66,213,340
Premium Receivables		2,937,736	1,897,050
Other Current Assets	6	1,423,092	1,086,578
Reinsurance Receivable		14,701,325	16,842,065
Reinsurance Recoveries	7	27,937,206	28,268,304
Property Plant and Equipment	8	40,250	
Total assets		117,161,083	114,307,337
Liabilities			
Accounts Payable	9	880,506	396,039
Reinsurance Payable		557,406	173,322
Other Current Liabilities	10	474,178	335,858
Unearned Premium Reserve	11	3,806,732	3,035,934
Outstanding Claims Liability	12	44,108,311	42,139,280
Due to Related Parties	16	4,631,904	4,040,600
Total liabilities		54,459,037	50,121,033
Net assets		62,702,046	64,186,304
Head office account		62,702,046	64,186,304

The above Statement of Financial Position should be read in conjunction with the accompanying statement of accounting policies and notes.

For and on behalf of the Board of Directors

Hitoshi Goto

Director, Senior Executive Officer

Mitsui Sumitomo Insurance Company, Ltd. 07/07/2021

Date

Tamaki Kawate

Director, Senior Executive Officer

Mitsui Sumitomo Insurance Company, Ltd.

07/07/2021

Date



STATEMENT OF CASH FLOWS

For the year ended 31 March 2021

	Notes	2021 \$	2020 \$
Cash flows from operating activities			
Premiums received		9,562,763	9,190,453
Reinsurance and other recoveries received		(95,789)	459,909
Interest received		416,091	1,046,139
Claims paid		(1,210,807)	(1,247,212)
Reinsurance premiums paid		(4,772,581)	(4,397,571)
Net acquisition costs		391,270	242,135
Operating expenses paid		(382,813)	(642,044)
Net cash from/(used in) operating activities	18	3,908,134	4,651,809
Cash flows from investing activities Net cash from/(used in) investing activities	MANUAL TO ANALYSIS OF THE STATE		
Net increase (decrease) in cash and cash			
equivalents		3,908,134	4,651,809
Cash and cash equivalents at the beginning of the financial year		66,213,340	61,561,531
Cash and cash equivalents at the end of the financial year		70,121,474	66,213,340

The above Statement of Cash Flows should be read in conjunction with the accompanying statement of accounting policies and notes.



NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 2021

Reporting Entity

The financial statements are for Mitsui Sumitomo Insurance Company Limited - New Zealand Branch ("the Branch"). The Branch's ultimate parent company is MS & AD Insurance Group Holdings, Inc. The Branch is a branch of Mitsui Sumitomo Insurance Company Limited ("the Company"), a company incorporated in Japan and an overseas company registered under the Companies Act 1993. The Branch provides insurance both directly to other entities and through reinsurance arrangements. The Branch's principal place of business is QBE Centre, 125 Queen Street, Auckland, New Zealand. These Branch financial statements should be read in conjunction with the full financial statements of the Company.

The Branch operates as a fire and general insurer and reinsurer within New Zealand.

Basis of Preparation

Statement of Compliance

The Branch is a profit oriented entity. The Company is classified as a Financial Market Conduct (FMC) Reporting Entity for the purpose of the FMC Act 2013. The financial statements have been prepared in accordance with New Zealand Generally Accepted Accounting Practice in New Zealand (NZ GAAP) and in accordance with the requirements of the Companies Act 1993, the Financial Reporting Act 2013 and the Insurance (Prudential Supervision) Act 2010. They comply with the New Zealand equivalents to International Financial Reporting Standards (NZ IFRS) and other applicable Financial Reporting Standards as applicable for Tier 1 for-profit entities under the External Reporting Board of New Zealand (XRB) accounting standards framework. They also comply with International Financial Reporting Standards (IFRS).

The financial statements of the Branch are for the year ended 31 March 2021. The financial statements were authorised for Issue by the Directors on the ______7th___of ____2021.

Critical Judgements and Accounting Estimates

The preparation of financial statements in conformity with NZ IFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Branch's accounting policies. The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the financial statements, are disclosed in Note 22. These relate to the outstanding claims liability and reinsurance recoveries in Notes 12 and 7 respectively. The Branch makes estimates and assumptions in respect to certain key assets and liabilities. Estimates and judgements are continually evaluated and are based on historical experience and expectations of future events that are believed to be reasonable under the circumstances.

Basis of Measurement

The financial statements have been prepared on the historical cost basis, as modified by certain exceptions noted in the financial statements, with the principal exception being the measurement of investments at fair value and the measurement of the outstanding claims liability and related reinsurance recoveries as set out below.

Presentation and Functional Currency

The Branch's functional currency is New Zealand dollars (\$). These financial statements are presented in New Zealand dollars (\$).



NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 2021

Basis of Preparation (Continued)

Changes in Accounting Policies

The accounting policies have been consistently applied to all periods presented in these financial statements.

Significant Accounting Policies

Insurance Contracts

An insurance contract is defined as a contract under which one party (the insurer) accepts significant insurance risk from another party (the policyholder) by agreeing to compensate the policyholder if a specified uncertain insured event adversely affects the policyholder. The insurance activities of the Branch all arise from general insurance contracts.

Premium Revenue

Direct premium comprises amounts charged to the policyholders and reinsurance premium comprises amounts charged to other insurers (inward reinsurance) net of fire service and earthquake levies collected on behalf of the Government. The earned portion of premiums received and receivable, including unclosed business, is recognised as revenue. Premium is earned from the date of attachment of risk, over the contract period based on the pattern of risks underwritten. Unearned premium is determined using the 365ths method.

Outward Reinsurance Expense

Premium ceded on reinsurance is recognised as an expense from the date of attachment of risk over the period of indemnity of the reinsurance contract in accordance with the expected pattern of the incidence of risk. A portion of outwards reinsurance premium is treated as deferred reinsurance premium and recognised over the period of reinsurance cover.

Reinsurance premium expense on catastrophe and single risk reinsurance is determined on a straight line basis over the financial year based upon a predetermined level of cover, which is periodically adjusted to reflect the actual level of cover.

Reinsurance Commission Income

Reinsurance commission income is earned on business ceded to reinsurers. Commission income is recognised as the service is performed.

Claims Expense

Claims expense represents payments made on claims and the movement in the outstanding claims liability as described below.

Investment Income

Interest income is recognised in the period in which it is earned. Investment income includes realised and unrealised gains or losses on financial assets which are reported on a combined basis as net fair value gains or losses on financial assets in the Statement of Comprehensive Income.



NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 2021

Significant Accounting Policies (Continued)

Outstanding Claims Liability

The central estimate of outstanding claims liabilities is the best estimate of the present value of future projected claims payments and associated claim handling costs in respect of claims reported but not yet paid, claims incurred but not reported ("IBNR") and claims incurred but not enough reported ("IBNR").

Standard actuarial methods are applied to all BAU classes of business to assess the central estimate of outstanding claims liabilities. Features and trends of claims experience including claim frequencies, average claim sizes and individual claim estimates are analysed and assumptions about the future are selected. The earthquake outstanding claims liabilities were evaluated on a claim by claim basis, including information from expert loss adjustors and claim managers.

A risk margin is added to the central estimate in determining the outstanding claims liabilities. The risk margin is designed to increase the probability of the outstanding claims liabilities proving ultimately to be adequate.

Acquisition Costs

Acquisition costs incurred in obtaining and recording insurance contracts are deferred and recognised as assets where they can be reliably measured and where it is probable that they will give rise to revenue that will be recognised in profit or loss in subsequent reporting periods. Deferred acquisition costs are measured at the lower of cost and recoverable amount. Deferred acquisition costs are amortised in accordance with the expected pattern of incidence of risk under the insurance contract to which they relate.

Liability Adequacy Testing

The reserve for unearned premiums includes premiums received for risks that have not yet expired. Generally the reserve is released over the term of the insurance contract and is recognised as premium income.

A liability adequacy test is performed at each balance date to assess whether there are any deficiencies in the unearned premium reserve due to expected future claims and claims costs. The amount of these expected future claims is estimated using the present value of future claims and expenses plus an additional risk margin to reflect the inherent uncertainty in those estimated cash flows. This is compared to the unearned premium reserve net of deferred acquisition costs. Any deficiency is recognised in profit or loss after first writing down any deferred acquisition costs. Any shortfall after having written down acquisition costs is then recognised in profit or loss with the corresponding amount recognised in the Statement of Financial Position as an unexpired risk liability.

The liability adequacy test is performed at the level of a portfolio of contracts that are subject to broadly similar risks and are managed together as a single portfolio. No deficiency was identified as at 31 March 2021 (2020: nil).



NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 2021

Significant Accounting Policies (Continued)

Reinsurance Receivables and Recoveries

Reinsurance receivables, being amounts recoverable on paid claims, and reinsurance recoveries on outstanding claims liabilities are recognised in revenue. On initial recognition of reinsurance receivables an assessment of expected credit loss is performed, and amount provided for where required with the impairment charge recognised in the profit and loss. The expected credit losses are then assessed on an ongoing basis. Receivables from Insurance and reinsurance contracts are not required to be assessed for lifetime expected credit losses under NZ IFRS9, however amounts are provided for where credit risks are present.

Tax

Income tax expense comprises current and deferred tax and is recognised in profit or loss. Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at the reporting date, and any adjustment to tax payable in respect of previous years. Deferred tax is recognised using the balance sheet method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is measured at the tax rates that are expected to be applied to the temporary differences when they reverse, based on the laws that have been enacted or substantively enacted by the reporting date. A deferred tax asset is recognised to the extent that it is probable that future taxable profits will be available against which temporary difference can be utilised. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

Goods and Services Tax

The Statement of Comprehensive Income has been prepared so that all components are stated exclusive of GST. All items in the Statement of Financial Position are stated exclusive of GST, with the exception of receivables and payables, which include GST invoiced.

Foreign Currency Transactions

Transactions in foreign currencies that are settled in the accounting period are translated at the settlement rate. Transactions in foreign currency that are not settled in the accounting period, resulting in monetary assets and liabilities denominated in foreign currencies at the balance date are translated to NZD at the foreign exchange rate ruling at that date. Foreign exchange differences arising on their translation are recognised in profit or loss.

Financial Assets

A financial asset is recognised in the Statement of Financial Position when the Branch becomes a party to the contractual provisions of the instrument. Initial recognition is at fair value plus transaction costs that are directly attributable to the acquisition of the financial asset except for financial assets at fair value through profit or loss which exclude transaction costs. Assets that are subsequently measured at fair value through profit or loss are not subject to impairment considerations under the expected credit losses model.

All purchases and sales of financial assets that require delivery of the asset within the time frame established by regulation or market convention are recognised at trade date, being the date on which the Branch commits to buy or sell the asset. Financial assets are derecognised when the rights to receive future cash flows from the assets have expired, or have been transferred, and the Branch has transferred substantially all risk and rewards of ownership.

The Branch holds cash and cash equivalents which back general insurance liabilities.



NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 2021

Significant Accounting Policies (Continued)

Cash and Cash Equivalents

Cash and cash equivalents comprises cash balances on call at bank and cash deposits with an original maturity of ninety days or less.

Property, Plant and Equipment

Property, plant and equipment are recorded at cost less accumulated depreciation and impairment losses. Depreciation is charged to the profit or loss and is recognised on a straight-line basis over the useful life of the asset at the following rates:

Motor vehicles

21%

The carrying value of assets are assessed annually for indications of impairment.

Premium Receivables

Premium receivables are recognised in the Statement of Financial Position at their estimated realisable value after providing for non-payment of premiums in respect of those policies expected to lapse. The collectability of debtors is assessed and provision is made with regard to past experience or if events or circumstances indicate that the amount may not be recoverable.

Payables

These amounts represent liabilities for goods and services provided to the Branch prior to the end of the period, which are unpaid. Payables are measured at amortised cost.

Impairment

The carrying amounts of the Branch's assets are reviewed at each balance date to determine whether there is any objective evidence of impairment. If any such indication exists, the asset's recoverable amount is estimated. An impairment loss is recognised whenever the carrying amount of an asset exceeds its recoverable amount. Impairment losses directly reduce the carrying amount of assets and are recognised in profit or loss. The estimated recoverable amount of receivables is the present value of estimated future cash flows discounted at the original effective interest rate.

Estimated recoverable amount of other assets is the greater of their fair value less costs to sell and value in use. Value in use is determined by estimating future cash flows from the use and ultimate disposal of the asset and discounting these to their present value using a pre-tax discount rate that reflects current market rates and the risks specific to the asset. For an asset that does not generate largely independent cash inflows, the recoverable amount is determined for the cash-generating unit to which the asset belongs.

The adoption of an expected credit loss model for impairment has had an immaterial impact on the provision for irrecoverable receivables.

Head Office Account

The Branch equity in the form of a Head Office Account represents funding provided by the Head office together with accumulated retained earnings, repayable at the discretion of the Branch which is the amount retained for the purpose of financial soundness. As a Branch there are no externally imposed capital restrictions to which the Branch must adhere. Refer to Note 19 Solvency.



NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 2021

Significant Accounting Policies (Continued)

New accounting standards and amendments issued

On 17 March 2020, the International Accounting Standards Board ("IASB") completed its discussions on the amendments to NZ IFRS 17 Insurance Contracts that were proposed for public consultation in June 2019. The IASB decided that the effective date of NZ IFRS 17 will be deferred to annual reporting periods beginning on or after 1 January 2023, an extension of 2 years to the original proposed effective date.

This standard will increase transparency and will give users more insight into an insurer's financial health. NZ IFRS 17 uses a single revenue recognition principle to reflect services provided. Insurers will need to account for business performance at a more granular level. The Branch intends to adopt the premium allocation approach (PAA) method, but do not plan to adopt this standard early.

The Branch completed a gap analysis and do not consider the impact of the new standard to be significant, although there will be changes to disclosures and presentation, as all the insurance contracts are either annual or less than a year.



NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 2021

1. Total Revenue

	2021 \$	2020 \$
Gross written premium	10,603,448	9,433,800
Change in unearned premium reserve	(770,798)	(316,864)
Gross earned premium	9,832,650	9,116,936
Reinsurance commission income	555,091	492,664
Reinsurance and other recoveries	(2,567,627)	2,630,460
Reinsurance income	(2,012,536)	3,123,124
Investment income	389,573	1,028,135
Gain on motor vehicle trade-in	10,435	7.
Other income	106	95
Sundry income	10,541	95
Total revenue	8,220,228	13,268,290
(A) Premium revenue		
	2021	2020
	\$	\$
Direct	9,793,407	9,070,750
Reinsurance	39,243	46,186
Total Gross Earned Premium	9,832,650	9,116,936
(B) Investment income		
	2021	2020
	\$	\$
Cook and each equivalents interest income	200 572	1 000 405
Cash and cash equivalents interest income Total Investment Income	389,573 389,573	1,028,135
Total investment income	.305,5/3	1,028,135



NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 2021

2. Rein	surance	Expenses
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	2021 \$	2020 \$
Outward reinsurance premium expense Change in unearned reinsurance premium provision	(5,192,537) 354,284	(4,322,239) 201,978
	(4,838,253)	(4,120,261)

3. Operating Expenses

. Operating Expenses	2021 \$	2020 \$
Management fee	807,888	726,780
Fees paid to auditors:		
Audit – Statutory financial statements	90,000	88,500
Tax and other services	6,150	6,300
Depreciation	1,460	
Employee benefits	188,733	181,182
Other Expenses	332,281	297,171
Total operating expenses	1,426,512	1,299,933

4. Claims Expense

	2021 \$	2020 \$
Direct	3,179,838	976,682
	3,179,838	976,682

Current year claims relate to risks borne in the current financial year. Prior year claims relate to a reassessment of the risks borne in all previous financial years.

2021	Current Year	Prior Years \$	Total \$
Gross claims incurred - undiscounted	1,035,422	2,143,926 1,164	3,179,348 490
Discount movement Gross claims incurred - discounted	(674) 1,034,748	2,145,090	3,179,838
Reinsurance and other recoveries - undiscounted Discount movement	(295,145) 179	2,862,805 (212)	2,567,660 (33)
Reinsurance and other recoveries - discounted	(294,966)	2,862,593	2,567,627
Net claims incurred	739,782	5,007,683	5,747,465



NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 2021

4. Claims Expense (Continued)

2020	Current Year \$	Prior Years \$	Total \$
Gross claims incurred - undiscounted	2,393,843	(1,423,264)	970,579
Discount movement Gross claims incurred - discounted	(1,385) 2,392,45 8	7,488 (1,415,776)	6,103 976,682
Reinsurance and other recoveries - undiscounted	(582,442)	(2,046,241)	(2,628,683)
Discount movement	300	(2,077)	(1,777)
Reinsurance and other recoveries - discounted	(582,142)	(2,048,318)	(2,630,460)
Net claims incurred	1,810,316	(3,464,094)	(1,653,778)

Included in reinsurance recoveries is a loss of \$2,729,228 (2020: gain of \$2,284,372) in relation to the impact of the movement in the Japan/New Zealand exchange rate on the retention under the Mitsui global catastrophe reinsurance programme, which is denominated in Japanese Yen.

Included in gross claims incurred for prior years is increase of \$2.7m in risk margin related to Canterbury earthquake claims.

Details of the uncertainties that exist in measuring gross incurred claims and reinsurance recoveries arising from the Canterbury earthquakes are explained in Note 12.

5. Taxation Expense

	2021	2020 \$	
Reconciliation of effective tax rate			
Net (Loss)/Profit before tax	(1,484,258)	6,616,263	
Income tax at Branch tax rate 28% (2020: 28%)	(415,592)	1,852,554	
Recognition of previously unrecognised tax gains/(losses)	415,592	(1,852,554)	
Total Income tax expense		*	



NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 2021

Reinsurance and other recoveries receivable at 1 April 28,268,304 28,381,933 Recoveries on claims reassessed (2,862,593) 2,048,318 Recoveries received 2,236,529 (2,744,089) Recoveries on new claims 294,966 582,142	C. Other Comment Accepts		
Accrued income	6. Other Current Assets	2021	2020
Deferred acquisition costs 124,569 118,183 Deferred reinsurance premium 1,211,106 856,822 69,231 66,869 69,231 66,869 1,423,092 1,086,578			
Deferred acquisition costs 124,569 118,183 Deferred reinsurance premium 1,211,106 856,822 69,231 66,869 69,231 66,869 1,423,092 1,086,578	Accounting	10 106	44 704
Deferred reinsurance premium			
Prepaid expenses 69,231 66,869 1,423,092 1,086,578 1,086,578 1,423,092 1,086,578 1,086,578 2021 2020 \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$			
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2021 2020 \$ \$ \$ \$ \$ \$ \$ \$ \$	Tepalu expenses		
2021 2020 \$ \$ \$ \$ \$ \$ \$ \$ \$			
S	(A) Deferred acquisition costs	0004	2020
Deferred acquisition costs at 1 April		12-C2-14-C2-	
Acquisition costs		Ψ	Ψ.
Acquisition costs	Deferred acquisition costs at 1 April	118.183	103.280
Amortisation charged to the profit or loss Deferred acquisition costs at 31 March 124,570 118,183 (B) Deferred reinsurance premium 2021 2020 \$ \$ Deferred reinsurance premium at 1 April Reinsurance premium charged to the profit or loss Deferred reinsurance premium at 31 March 1,211,106 Reinsurance Recoveries Reinsurance and other recoveries receivable at 1 April Reinsurance and other recoveries receivable at 1 April Recoveries on claims reassessed Recoveries on new claims (2,825,883) (2,55,151) 2021 2020 203 204 203 204 203 204 203 204 203 204 203 204 203 204 203 204 203 204 203 204 203 204 203 204 204 205 205 206 207 207 207 208 208 209 209 209 209 209 209 209 209 209 209			
Deferred acquisition costs at 31 March 124,570 118,183			
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Reinsurance premium 5,192,537 4,322,241 Reinsurance premium charged to the profit or loss (4,838,253) (4,120,261) Deferred reinsurance premium at 31 March 1,211,106 856,822 7. Reinsurance Recoveries 2021 2020 \$ \$ \$ Reinsurance recoveries arising from claims 27,937,206 28,268,304 Reinsurance and other recoveries receivable at 1 April Recoveries on claims reassessed 28,268,304 28,381,933 Recoveries received Recoveries received Recoveries on new claims 2,236,529 (2,744,089) Recoveries on new claims 294,966 582,142	(B) Deferred reinsurance premium	2021 \$	
Reinsurance premium 5,192,537 4,322,241 Reinsurance premium charged to the profit or loss (4,838,253) (4,120,261) Deferred reinsurance premium at 31 March 1,211,106 856,822 7. Reinsurance Recoveries 2021 2020 \$ \$ \$ Reinsurance recoveries arising from claims 27,937,206 28,268,304 Reinsurance and other recoveries receivable at 1 April Recoveries on claims reassessed 28,268,304 28,381,933 Recoveries received Recoveries received Recoveries on new claims 2,236,529 (2,744,089) Recoveries on new claims 294,966 582,142	· · · · · · · · · · · · · · · · · ·	050 000	054.040
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Deferred reinsurance premium at 31 March 1,211,106 856,822 7. Reinsurance Recoveries 2021 2020 \$ \$ \$ Reinsurance recoveries arising from claims 27,937,206 28,268,304 Reinsurance and other recoveries receivable at 1 April Recoveries on claims reassessed 28,268,304 28,381,933 Recoveries received (2,862,593) 2,048,318 Recoveries received 2,236,529 (2,744,089) Recoveries on new claims 294,966 582,142			
7. Reinsurance Recoveries 2021 2020 \$ Reinsurance recoveries arising from claims 27,937,206 28,268,304 Reinsurance and other recoveries receivable at 1 April 28,268,304 (2,862,593) 2,048,318 Recoveries on claims reassessed (2,862,593) 2,048,318 Recoveries received 2,236,529 (2,744,089) Recoveries on new claims 294,966 582,142	Reinsurance premium charged to the profit or loss		
Reinsurance recoveries arising from claims 27,937,206 28,268,304 Reinsurance and other recoveries receivable at 1 April Recoveries on claims reassessed Recoveries received Recoveries on new claims 28,268,304 28,381,933 Recoveries received Recoveries on new claims 2,236,529 (2,744,089) Recoveries on new claims 294,966 582,142	Deferred femourance premium at 31 maich	1,211,100	030,022
Reinsurance recoveries arising from claims 27,937,206 28,268,304 Reinsurance and other recoveries receivable at 1 April Recoveries on claims reassessed Recoveries received Recoveries on new claims 28,268,304 28,381,933 Recoveries received Recoveries on new claims 2,236,529 (2,744,089) Recoveries on new claims 294,966 582,142	7. Reinsurance Recoveries		
Reinsurance recoveries arising from claims 27,937,206 28,268,304 Reinsurance and other recoveries receivable at 1 April Recoveries on claims reassessed Recoveries received Recoveries on new claims 28,268,304 28,381,933 Recoveries received Recoveries on new claims 2,236,529 (2,744,089) Recoveries on new claims 294,966 582,142	The state of the s	2021	2020
Reinsurance and other recoveries receivable at 1 April 28,268,304 28,381,933 Recoveries on claims reassessed (2,862,593) 2,048,318 Recoveries received 2,236,529 (2,744,089) Recoveries on new claims 294,966 582,142		\$	\$
Recoveries on claims reassessed (2,862,593) 2,048,318 Recoveries received 2,236,529 (2,744,089) Recoveries on new claims 294,966 582,142	Reinsurance recoveries arising from claims	27,937,206	28,268,304
Recoveries on claims reassessed (2,862,593) 2,048,318 Recoveries received 2,236,529 (2,744,089) Recoveries on new claims 294,966 582,142	Poincurance and other recoveries receivable at 1 April	28 268 304	28 381 033
Recoveries received 2,236,529 (2,744,089) Recoveries on new claims 294,966 582,142			
Recoveries on new claims 294,966 582,142			
Reinsurance and other recoveries receivable at 31 Warch 47,337,200 28,208,304	Reinsurance and other recoveries receivable at 31 March	27,937,206	28,268,304

Reinsurance is purchased to make the Branch's results more predictable by reducing the effect that individual large claims, and catastrophic events that lead to multiple claims, have on results. The majority of reinsurance is arranged using a combination of facultative or excess of loss treaty arrangements.



NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 2021

8. Property, Plant and Equipment

	M	otor Vehicle
Cost		\$
Balance at 31 March 2020		-
Additions		41,710
Disposals		=
Balance at 31 March 21		41,750
Accumulated depreciation		
Balance at 31 March 2020	Management design of the second	-
Charge for the year		1,460
Balance at 31 March 2021		1,460
Carrying amounts	***************************************	
At 31 March 2020		-
At 31 March 2021		40,250
9. Accounts Payable		
	2021 \$	2020 \$
Trade creditors and accruals	466,600	318,206
Government levies	254,890	47,729
Gst payable	159,016	30,104
	880,506	396,039
10. Other Current Liabilities		
	2021	2020
	\$	\$
Unearned reinsurance commission	226,712	124,264
Non-resident withholding tax	247,466	211,594
	474,178	335,858
(A) Unearned reinsurance commission		
	2021	2020
	\$	\$
Unearned reinsurance commission at 1 April	124,264	104,741
Reinsurance commission deferred	657,539	512,187
Reinsurance commission recognised in profit or loss	(555,091)	(492,664)
Unearned reinsurance commission at 31 March	226,712	124,264



NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 2021

11. Unearned Premium Reserve

	2021 \$	2020 \$
Unearned premium liability at 1 April	3,035,934	2,719,069
Deferral of premium on contracts written at year end	3,806,732	3,035,934
Prior year premium earned	(3,035,934)	(2,719,069)
Unearned premium liability at 31 March	3,806,732	3,035,934

Liability adequacy test

A liability adequacy test ("LAT") was performed as at 31 March 2021 and 31 March 2020. Both tests identified a surplus, the calculations for which are disclosed below:

•	2021 \$	2020 \$
Gross unearned premium	3,806,732	3,035,934
Deferred reinsurance premium	(1,211,106)	(856,822)
Deferred acquisition expenses - net of reinsurance	102,142	6,081
Premium available to meet expected claims cost	2,697,768	2,185,193
Net premium liability (including 75% probability of adequacy risk margin)	2,260,708	1,862,438
LAT result	Pass	Pass

The risk margin included in the Branch's expected future cash flows for future claims is 37% (2020: 38%). The risk margin takes into account uncertainty within the estimates of estimated premium liability for each type of risk insured and applying an allowance for diversification across the portfolio.

12. Outstanding Claims Liability

(A) Gross outstanding claims liability

	2021 \$	2020 \$
Central estimate of outstanding claims liabilities	39,978,295	40,582,075
Discount to present value	(751)	(1,124)
Risk margin	4,019,887	1,426,518
Claims handling expense	110,880	131,811
	44,108,311	42,139,280

There remains uncertainty surrounding the measurement of gross claims liabilities and the related reinsurance recoveries. The uncertainty arises from a number of factors including; complexities associated with foreign exchange and inflationary assumptions; uncertainty surrounding the outcome of future legal proceedings and uncertainty arising from the claimant's business decision regarding its insured assets. These uncertainties existed during the prior period and are likely to remain for the foreseeable future.



NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 2021

12. Outstanding Claims Liability (Continued)

(B) Claims development table

The following table shows the development of net undiscounted outstanding claims relative to the ultimate expected claims for the previous six most recent accident years.

Ultimate claims cost estimate	2015 & Prior	2016	2017	2018	2019	2020	2021	Total
	\$	\$	\$	\$	\$	\$	5	\$
At end of accident year	168,973,846	3,554,776	920,486	778,199	1,259,877	2,007,724	886,143	178,381,051
One year later	177,203,002	3,393,984	740,329	625,580	746,505	1,729,024		184,438,424
Two years later	177,382,389	3,404,601	670,449	609,515	743,716			182,810,670
Three years later	177,317,951	2,037,220	668,255	609,141				180,632,567
Four years later	177,295,278	2,035,938	672,031					180,003,247
ive years later	177,295,277	2,034,789						179,330,066
Six years later	177,295,277							177,295,277
Total current estimate of ultimate								
Claims costs	177,295,277	2,034,789	672,031	609,140	743,716	1,729,024	886,143	183,970,120
Cumulative payments	138,552,518	2,034,787	672,031	609,140	723,715	1,059,440	340,194	143,991,825
Indiscounted central estimate	38,742,759	2	+	•	20,001	669,584	545,949	39,978,295
Discount	21	•		•	6	199	525	751
Discounted central estimate	38,742,738	2	•	•	19,995	669,385	545,424	39,977,544
Claims handling expense	5,921	•		-	1,700	56,898	46,361	110,880
Risk margin	3,794,319			•	3,653	122,280	99,635	4,019,887
Gross outstanding claims liability	42,542,978	2		•	25,348	848,563	691,420	44,108,311
Reinsurance recoveries on outstanding claims liability	(27,457,964)	•	•			(302,077)	(177,165)	(27,937,206
Net outstanding claims liability	15,085,014	2	•	•	25,348	546,486	514,255	16,171,105

(C) Recor	nciliation of	movement i	n outstanding	ı claims
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	2021 \$	2020 \$	
Outstanding claims liability at 1 April	42,139,280	42,409,810	
Claims reassessed	2,145,090	(1,415,776)	
Claims paid	(1,210,807)	(1,247,212)	
New claims	1,034,748	2,392,458	
Outstanding claims liability at 31 March	44,108,311	42,139,280	



NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 2021

13. Deferred Tax

At 31 March 2021 the Branch has unused tax losses of \$63,224,295 (2020: \$61,740,037) for which no deferred tax asset is recognised.

14. Contingent Liabilities

The Branch has no contingent liabilities at balance date (2020: nil).

15. Commitments

The Branch has no commitments for expenditure at balance date (2020: nil).

16. Related Party Information

The Branch has a related party relationship with its parent entity, other group entities and its directors and executive officers. The Branch has had a number of transactions during the year with the Head Office of the Company. These transactions relate to the outward reinsurance of certain business written in New Zealand, including reinsurance premiums, reinsurance claims and reinsurance commission earned.

Transactions with Head Office:	2021 \$	2020 \$
Reinsurance premiums	792,086	913,320
Reinsurance recoveries	(28,182)	(127,053)
Reinsurance commission earned	(151,621)	(182,267)
Other expense paid/ recharged	(23,378)	(24,331)
	588,905	579,669



NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 2021

16. Related Party Information (Continued)

The Branch is covered by the Mitsui global per risk reinsurance programme and regional catastrophe per risk programme. This global cover is purchased by the Head Office and the premium is not expensed to the Branch. The premium for the re regional cover is allocated to the Branch.

2021

2020

Outstanding balance with Head Office:	\$	\$
Due to related parties	4,631,904	4,040,600
Aioi Management New Zealand Ltd ("Aioi"), a related entity, provides services on behalf of the Branch.	s motor vehicle	claims handling
Transactions with Aloi:	2021 \$	2020 \$
Management fees paid	32,600	39,500
Outstanding balance with Aioi:		
Other current assets	69,231	66,869

All the above related party outstanding balances are not secured and are repayable on demand. The balances are non-interest bearing.

Key Management Personnel ("KMP") are those persons who have authority and responsibility for planning, directing and controlling the activities of the Company. The remuneration for such KMP is set out in the table below:

	2021 \$	2020 \$
Short-term employee benefits	184,608	174,578

17. Credit Rating

Mitsui Sumitomo Insurance Company Limited has received an A+ (2020: A+) credit rating from Standard and Poor's. The credit rating is an indication of the ability to pay current and future claims.



NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 2021

18. Reconciliation of the net (loss)/profit for the period to the net cash flows from operating activities

	2021 \$	2020 \$
Net (loss)/profit for the period Adjustments for:	(1,484,258)	6,616,263
Depreciation of property plant and equipment	1,460	
Movement in premium receivables Movement in tax receivable	(1,040,685)	(243,347)
Movement in reinsurance receivables	2,140,740	(2,284,180)
Movement in reinsurance recoveries Movement in other current assets	331,098 (378,224)	113,629 (179,089)
Movement in accounts payable	484,467	58,338
Movement in reinsurance payable	384,084	(100,894)
Movement in other current liabilities	138,320	45,085
Movement in outstanding claims liability	1,969,031	(270,530)
Movement in unearned premium reserve	770,798	316,865
Movement in amounts due to related parties	591,304	579,669
Net cash flow from operating activities	3,908,134	4,651,809

19. Solvency

On 25 March 2013 the Branch was granted a full licence under the Insurance (Prudential Supervision) Act 2010 ('the Act"). As the Branch is a branch of an overseas insurer it is exempt under the Act from complying with the Solvency Standard for Non-life Insurance Business subject to the condition that the Company meets the equivalent Japanese non-Life solvency standard. The table below discloses the solvency margin for Mitsui Sumitomo Insurance Company Limited which includes the Branch, as disclosed in the MS and AD Insurance Group Holdings, Inc 2021 Annual Report and the 31 March 2021 supplement to the Earnings Report available from www.ms-ad-hd.com, as calculated under the Japanese regulations. The 2021 Annual Report states that a solvency margin ratio of 200% or higher indicates that an insurance company has sufficient capability to pay insurance claims and other obligations.

	2021 NZD in millions (unaudited)	2020 NZD in millions (unaudited)
Actual solvency capital [A]	45,133	47,264
Minimum solvency capital [B]	12,091	13,478
Solvency margin [A-B]	33,042	33,786
Solvency ratio [A/B*2]*100	746.6%	701.3%

The unaudited solvency ratio under the Reserve Bank of New Zealand method is 373% (2020:351%).



NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 2021

20. Financial Risk Management

The Branch's activities expose it to a variety of financial risks: credit risk, liquidity risk and market risk. The Branch's overall risk management program is based on the defined risk appetite of the Branch and the requirements of the Insurance (Prudential Supervision) Act 2010. Further, the Branch seeks to optimise the risk/return profile of its assets and liabilities taking into account market fluctuations. The Branch invests in term deposits and it holds a call account. The Branch regularly monitors the performance and compliance of the investment portfolio. The Branch's exposure to credit risk, liquidity risk and market risk is detailed below:

(A) Credit risk

Credit risk is the risk of loss from a counterparty failing to meet their obligations. The Branch's credit risk arises predominantly from investment activities, reinsurance activities and dealings with intermediaries. The maximum exposure to credit risk is the fair value of individual financial assets. The Branch does not hold collateral.

Management limits credit risk by setting high requirements on the credit worthiness of debtors. The Branch has a credit risk procedure in place to manage the exposure to insurance contract related credit risk which is monitored on an ongoing basis. The credit terms for the settlement of premiums in New Zealand is 90 days.

The Branch has a concentration of credit risk with ANZ Bank New Zealand Limited and ASB Bank Limited of \$40,043,272 and \$\$30,078,202 respectively (2020: \$51,135,099 and \$15,078,241 respectively) representing all cash and cash equivalents held. The Branch's reinsurance recoveries are spread over a number of counterparties and relate predominantly to the Canterbury earthquakes. The largest concentration with a single reinsurer is for \$9,691,500 (2020: \$10,249,645).

The table below provides information regarding the credit risk exposure of the Branch by classifying assets according to Standard & Poor's credit ratings of the counterparties. AAA is the highest possible rating. These credit ratings are grouped in accordance with the specifications outlined by the Standard & Poor's Ratings Services.

		Credit rat	ing		
2021	AA \$	A \$	BBB \$	Not rated	Total \$
Cash and cash equivalents	70,121,474		,	-	70,121,474
Premium receivables		. 		2,937,736	2,937,736
Other current assets – accrued income	18,186	(#	-		18,186
Reinsurance receivable	3,778,241	10,335,032		588,052	14,701,325
Reinsurance recoveries	7,179,593	19,640,167	7 <u>4</u>	1,117,446	27,937,206
Total	81,097,494	29,975,199	* **2	4,643,234	115,715,927



NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 2021

20. Financial Risk Management (Continued)

Credit rating

2020	AA \$	A \$	BBB \$	Not rated \$	Total \$
Cash and cash equivalents	66,213,340		-	-	66,213,340
Premium receivables		_	-	1,897,050	1,897,050
Other current assets – accrued income	44,704	-	1		44,704
Reinsurance receivable	4,328,411	11,839,971	-	673,683	. 16,842,065
Reinsurance recoveries	7,260,497	19,877,769	-	1,130,038	28,268,304
Total	77,846,952	33,717,740	-	3,700,771	113,265,463

As at 31 March 2021 there are no assets that are past due or impaired (2020: nil).

(B) Liquidity risk

Liquidity risk is the risk that the Branch is unable to convert its financial assets into cash to pay for its financial obligations when they fall due. The Branch has processes in place to monitor and forecast its liquidity position. The Branch maintains sufficient funds at all times to meet the needs of the Branch's operations. In addition to treasury cash held for working capital requirements the Branch may hold additional liquid, term deposits to ensure there are sufficient funds available to meet obligations. All financial assets mature in 0-1 years.

The table below analyses the Branch's financial liabilities into relevant maturity groupings based on the remaining period at the end of the reporting period to the contractual maturity date. The amounts disclosed in the table are the contractual cash flows. Balances due within 12 months equal carrying balances, as the impact of discounting is not significant.

		Maturing in	:		
2021	0-1 Year \$	1-2 Year \$	2-4 Year \$	On demand \$	Total \$
Financial liabilities					
Reinsurance payable	557,406	•	-	-	557,406
Due to related parties		-	-	4,631,904	4,631,904
Trade creditors and accruals	466,600				466,600
Total	1,024,006		-	4,631,904	5,655,910

		Maturing in	1:		
2020	0-1 Year \$	1-2 Year \$	2-4 Year \$	On demand \$	Total \$
Financial liabilities					
Reinsurance payable	173,322		ye ⊆ ,	-	173,322
Due to related parties	=	-	· 	4,040,600	4,040,600
Trade creditors and accruals	318,206	-	5 7	-	318,206
Total	491,528	A .	₩C.	4,040,600	4,532,128



NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 2021

20. Financial Risk Management (Continued)

(C) Market risk

Market risk is the risk that the fair value or future cash flows of the Branch's income will fluctuate because of changes in market factors. Market risk comprises three types of risk: currency risk (due to fluctuations in foreign exchange rates), interest rate risk (due to fluctuations in market interest rates) and price risk (due to fluctuations of market prices).

(i) Currency risk

Currency risk is the risk of cash flow uncertainty that may arise from a movement in foreign exchange rates to which the Branch may be exposed. The Branch is primarily exposed to currency risk through its catastrophe reinsurance programme. The threshold at which reinsurance recoveries can be claimed is expressed in Japanese Yen. A 10% strengthening of the Yen against the New Zealand dollar would no longer result in a movement in the threshold at 31 March 2021, as cumulative claims payments have now exceeded the reinsurance recovery threshold \$1,634,327 (2020: \$1,897,894).

Foreign exchange rate risk

	Carrying	-10% Profit/Equity	+10% Profit/Equity
2021	amount \$	\$	\$
Reinsurance receivable Outstanding claims liability	14,701,325 44,108,311	(1,337,177) (2,657,982)	1,337,177 2,641,048

Foreign exchange rate risk

	Carrying amount	-10% Profit/Equity	+10% Profit/Equity
2020	**************************************	\$	· · · · · \$
Reinsurance receivable	16,842,065	(1,552,822)	1,552,822
Outstanding claims liability	42,139,280	**************************************	488,576

(ii) Price risk

The Branch does not hold any securities that expose the Branch to price risk, or commodity price risk.



NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 2021

20. Financial Risk Management (Continued)

(iii) Interest rate risk

The exposure to interest rate risk results from the holding of financial assets in the normal course of business. Fixed interest rate assets create exposure in respect of their fair value as interest rates move. Financial assets with floating interest rates create exposure in respect of uncertainty in cash flows as interest rates move due to re-pricing.

The following summarises the sensitivity of the Branch's interest bearing financial assets and financial liabilities to interest rate risks.

Cash flow sensitivity analysis for floating rate instruments

Interest rate risk

D 6:41E 74	
Profit/Equity	Profit/Equity
\$	\$
(701 215)	701,215
	\$ (701,215)

Interest rate risk

****	Carrying	-1% Profit/Equity	+1% Profit/Equity
2020	amount \$	\$	\$
Financial assets Cash and cash equivalents	66,213,340	(662,133)	662,133



NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 2021

20. Financial Risk Management (Continued)

Analysis of financial assets/liabilities

The analysis of financial assets and liabilities into their categories and classes is set out in the following table

2021	Total	Fair value through profit and loss	Financial liabilities at amortised cost \$
Financial assets			
Cash and cash equivalents	70,121,474	- ×	70,121,474
Other current assets – accrued Income	18,186	-	18,186
Total	70,139,660	-	70,139,660

	Total	Fair value through profit and loss	Financial liabilities at amortised cost
	\$	\$	\$
Financial liabilities			
Accounts payable - trade creditors and accruals	466,600	-	466,600
Reinsurance payable	557,406	_	557,406
Due to related parties	4,630,704	-	4,630,704
Total	5,654,710		5,654,710

	Total	Fair value through profit and loss	Financial liabilities at amortised cost	
2020	\$	\$	\$	
Financial assets				
Cash and cash equivalents	66,213,340	-	66,213,340	
Other current assets – accrued Income	44,704	-	44,704	
Total	66,258,044	•	66,258,044	

	Total	Fair value through profit and loss	Financial liabilities at amortised cost
WINCE PROPERTY.	\$	\$	\$
Financial liabilities			
Accounts payable - trade creditors and accruals	318,206	-	318,206
Reinsurance payable	173,321	-	173,321
Due to related parties	4,040,600		4,040,600
Total	4,532,127		4,532,127



NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 2021

20. Financial Risk Management (Continued)

Fair value of financial instruments

Fair values of financial assets carried at fair value are determined according to the following hierarchy:

Level 1 - Quoted market price

Financial instruments with quoted prices for identical instruments in active markets.

Level 2 - Valuation technique using observable inputs

Financial instruments with quoted prices for similar instruments in active markets or quoted prices for identical or similar instruments in inactive markets and financial instruments valued using models where all significant inputs are observable.

Level 3 - Valuation technique with significant unobservable inputs

Financial instruments valued using valuation techniques where one or more significant inputs are unobservable.

As at 31 March 2021, the branch holds no financial assets at fair value through profit and loss (2020: nil). All financial instruments measured at amortised cost have an equivalent fair value.

The branch holds term deposits which are disclosed as cash and cash equivalents with original maturities of 90 days.



NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 2021

21. Insurance Risk

The Branch has insurance contracts which transfer insurance risk from the policyholder to the Branch.

The insurance risk taken on by the Branch is the possibility that an insured event occurs, when that event will occur and the uncertainty surrounding the amount of any resulting claim. These risks are unpredictable. The Branch has estimated in these financial statements the likely amounts which are expected to be paid out both in respect of claims incurred and expected future claims. The Branch is therefore at risk that the carrying amounts of insurance liabilities and assets recognised in the financial statements will be exceeded by the amount of the actual claim. This could occur when there are more claims than expected or where a claim is of a greater severity than expected.

The Branch has an underwriting process in place with set approval limits. The process is reviewed regularly.

There are no special terms and conditions in any non-standard contracts that have a material impact on the financial statements.

The profit and loss is not sensitive to changes in the weighted average term to settlement, inflation rate, nor discount rate due to the short term nature of the business written.

(A) Concentration of insurance risk

The Branch's exposure is throughout the New Zealand market. Specific processes for monitoring identified concentrations are set out below:

Risk	Source of concentration	Risk management measures
Inclusion of multiple classes of insurance business in the one event	Response by a multitude of the Branch's policies to the one event, material damage and business interruption	Ensure appropriate levels of reinsurance are maintained at all times
A large property loss	Fire or collapse affecting one building or a group of adjacent buildings	Maximum acceptance limits, property risk grading, risk accumulation processes including survey data base.
An accumulation of risks arising from a natural peril	Insured property/stock concentrations in a centralised area	Accumulation risk modelling, reinsurance protection



NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 2021

22. Actuarial Assumptions and Methods

(A) Incurred claim settlement patterns

The outstanding claims liability for non-Canterbury earthquake claims has been determined using either the incurred chain ladder or the Bornhuetter-Fergusson (incurred claims) methodology. It has been assumed that incurred claims patterns for each group of business will continue to follow observed historic patterns.

In respect of Canterbury earthquake claims, an individual claims assessment methodology was employed.

Overall, the average weighted term to settlement of claims (of all types, excluding Earthquake claims) is approximately 12 months (2020: 12 months).

(B) Inflation and discount rate

Insurance costs are subject to inflationary pressures over time. However, the period between the valuation date and the settlement of most claims is short, and the valuation implicitly allows for past levels of inflation to continue in the future. Therefore, the impact on BAU outstanding claims due to increases in claims costs as a result of inflation is limited.

In respect of Non-Canterbury earthquake claims, the short settlement period means the effect of discounting expected future payments is limited. These estimates have been discounted to allow for the time value of money at a rate of 0.2% per annum (2020:0.3%). Canterbury earthquake claims have not been discounted for the time value of money due to the uncertainties in settlement.

(C) Reinsurance

Outstanding claims estimates have been calculated on both a gross and net of reinsurance basis. The level of catastrophe reinsurance recoveries is affected by the threshold at which reinsurance recoveries can be claimed. This threshold is denominated in Japanese Yen, further details of which are in Note 20(c)(i).

(D) Expense allowance

The estimates of outstanding claims liabilities incorporate an allowance for both the future direct and indirect costs associated with those claims. Policy administration and claim handling expenses are based on an analysis of recent experience.

(E) Risk margin

The risk margin takes into account uncertainty within the estimates of outstanding claims for each type of risk insured and applying an allowance for diversification across the portfolio. The percentage risk margin adopted is 33.1% (2020: 11%). This is largely driven by the risk margin assumptions relating to the Canterbury earthquake claims.



NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 2021

22. Actuarial Assumptions and Methods (Continued)

The non-earthquake risk margins for both outstanding claims and liability adequacy testing have been reviewed as part of the 2021 valuation and are based on stochastic modelling techniques. They have been determined allowing for diversification between groups of business and having regard to the inherent variation observed in claims development in each group of business. The earthquake risk margins are comprised of two components; a claim by claim assessment for events that are below the catastrophe retention, and an allowance for exchange rate movements associated with the February 2011 event. These exclude any allowance for diversification. The undiversified risk margins for each group of business are applied to the net central estimates and the results aggregated, allowing for diversification, in order to arrive at an overall net provision that is intended to provide a probability of sufficiency of 75% (2020: 75%).

(F) Impact of change in assumptions

The table below illustrates how changes in key non-EQ assumptions would impact on reported profit and net outstanding claims liabilities of the Branch.

Variable	Movement in variable	2021	2020
Discount rate %	+1%	(2,009)	(3,216)
	-1%	2,039	816
IBNR tail strengthening	+1% p.a. for 4 Quarters	75,376	73,197
Risk margin %	+1%	119,672	124,445
	-1%	(119,672)	(124,445)

(G) Actuarial information

John Smeed (Actuary, Finity) is the actuary who completed the Insurance Liability Valuation Report. He is a Fellow of the New Zealand Society of Actuaries. The actuarial calculations were completed in accordance with New Zealand Society of Actuaries Professional Standard No.4. The effective date of the actuary's report is 31 March 2021.

The actuary is satisfied as to the nature, sufficiency and accuracy of the data used to determine the outstanding claims liability, and there were no qualifications contained in the actuarial report. The key assumptions used in the compilation of the reserves as at 31 March 2021 are outlined in Note 22 (A) - (E) above.

The actuary has no financial interest in the Branch.

23. Events Occurring After Reporting Date

There are no matters past balance date that have significantly affected, or may significantly affect, the results of the Branch's operations for the year ended 31 March 2021 or the Branch's financial position as at 31 March 2021.





Independent Auditor's Report

To the shareholder of Mitsui Sumitomo Insurance Company Limited - New Zealand Branch

Report on the audit of the financial statements

Opinion |

We have audited the accompanying financial statements of the New Zealand Branch of Mitsui Sumitomo Insurance Company Limited (the "Branch") which comprise:

- the statement of financial position as at 31 March 2021;
- the statements of comprehensive income, movement in head office account, and cash flows for the year then ended; and
- notes, including a summary of significant accounting policies and other explanatory information.

In our opinion, the accompanying financial statements of the Branch on pages 3 to 31:

- present fairly in all material respects the branch's financial position as at 31 March 2021 and its financial performance and cash flows for the year ended on that date; and
- ii. comply with New Zealand Equivalents to International Financial Reporting Standards and International Financial Reporting Standards.



Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (New Zealand) ("ISAs (NZ)"). We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

We are independent of the branch in accordance with Professional and Ethical Standard 1 International Code of Ethics for Assurance Practitioners (Including International Independence Standards) (New Zealand) issued by the New Zealand Auditing and Assurance Standards Board and the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (including International Independence Standards) (the "IESBA Code"), and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code.

Our responsibilities under ISAs (NZ) are further described in the auditor's responsibilities for the audit of the financial statements section of our report.

Our firm has also provided other professional services to the Branch in relation to taxation compliance services. Subject to certain restrictions, partners and employees of our firm may also deal with the Branch on normal terms within the ordinary course of trading activities of the business of the Branch. These matters have not impaired our independence as auditor of the Branch. The firm has no other relationship with, or interest in, the Branch.



Key audit matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial statements in the current period. We summarise below those matters and our key audit procedures to address those matters in order that the shareholder as a body may better understand the process by which we arrived at our audit opinion. Our procedures were undertaken in the context of and solely for the



purpose of our statutory audit opinion on the financial statements as a whole and we do not express discrete opinions on separate elements of the financial statements.

The key audit matter

How the matter was addressed in our audit

Valuation of Outstanding Claims Liability - \$44.1m

Refer to Note 12 of the financial statements.

The valuation of the gross outstanding claims liability involved a high level of judgement, specifically:

- judgement is required by the Branch to consider the central estimate of the gross outstanding claims liability which is a significant estimate as the eventual outcomes of incurred but unsettled claims at the balance sheet date are inherently uncertain;
- there is a lower level of information available and greater level of uncertainty inherent in assessing estimation of claims that have been incurred by the balance sheet date but have not yet been reported to the Branch;
- claims estimation requires use of an actuarial modelling process which involves subjective actuarial methodologies, judgements and assumptions about future events and developments, both within and external to the Branch, and for which small changes can have significant implications to the quantification;
- consideration of historical claims experience to determine current estimates, including the greater variability between the original estimation and the ultimate settlement of claims where there is a long time delay. Examples include claims arising from the Canterbury earthquakes of 2010 and 2011; and
- outstanding claims liability includes statistically determined risk margins determined by the Appointed Actuary to make allowance for the inherent uncertainty in estimating ultimate claim settlements. The risk margins are included to achieve a specified Probability of Adequacy for the total outstanding claims reserves.

We involved our actuarial specialists and performed audit procedures, which included:

- Obtaining and reviewing the Insurance Liability Valuation Report ("ILVR") prepared by the Branch's Appointed Actuary;
- Assessing the competence, capabilities and objectivity of the Branch's Appointed Actuary;
- Consideration of the appropriateness of the valuation methodologies, for both earthquake and non-earthquake claims, in light of historical claims experience and specifically adverse or favourable reserving movements relating to prior period claims;
- Assessing and challenging the appropriateness of adopted risk margins through discussion with the Appointed Actuary, consideration of the Branch's historical claims experience, and industry knowledge;
- For material individual outstanding claims, and a sample of the remaining population, obtaining and inspecting underlying claims files to assess the reasonableness of the value recorded in the financial statements versus the latest available information held on the claims file;
- Obtaining an external legal confirmation in respect of material outstanding claims liabilities; and
- Reconciling actuarial financial statement disclosures back to the ILVR prepared by the Appointed Actuary and the underlying accounting records.



The key audit matter

How the matter was addressed in our audit

Valuation of reinsurance recoveries on outstanding claims - \$27.9m

Refer to Note 7 of the financial statements.

Reinsurance recoveries represent the Branch's estimate of reinsurers' share of the costs to settle all claims that have occurred up to and including 31 March 2021. These claims may either be known to the Branch (reported), or unknown (not yet reported).

The Branch has reinsurance cover in the form of a regional Excess of Loss contract (treaty reinsurance) as well as facultative reinsurance on certain individual risks. The regional Excess of Loss contract is denominated in Yen, meaning that the Branch is subject to foreign exchange exposure.

Reinsurance and other recoveries on outstanding claims is a function of outstanding claims liabilities and is therefore subject to the same valuation uncertainties as outstanding claims liabilities.

Valuation of reinsurance and other recoveries on outstanding claims is significant to our audit due to its size and the high level of judgement applied by the Branch in determining the valuation of the outstanding claims liability on which the estimate of reinsurance recoveries is based.

Our audit procedures included:

- Recalculating material reinsurance recoveries balances based on the underlying reinsurance agreements, Yen/NZD exchange rate movements during the period, and the valuation of outstanding claims as calculated by the Appointed Actuary;
- Assessing the recoverability of reinsurance recoveries by considering credit worthiness, based on external sources of information such as Standard and Poor's credit ratings, payment history, review of any developments in credit ratings subsequent to balance date, and consideration of information for indicators of disputes; and
- Reconciling actuarial financial statement disclosures back to the ILVR prepared by the Appointed Actuary and the underlying accounting records.



Use of this independent auditor's report

This independent auditor's report is made solely to the shareholder as a body. Our audit work has been undertaken so that we might state to the shareholder those matters we are required to state to them in the independent auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the shareholder as a body for our audit work, this independent auditor's report, or any of the opinions we have formed.



Responsibilities of the Directors for the financial statements

The Directors, on behalf of the branch, are responsible for:

- the preparation and fair presentation of the financial statements in accordance with generally accepted accounting practice in New Zealand (being New Zealand Equivalents to International Financial Reporting Standards);
- implementing necessary internal control to enable the preparation of a set of financial statements that is fairly presented and free from material misstatement, whether due to fraud or error; and



— assessing the ability to continue as a going concern. This includes disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless they either intend to liquidate or to cease operations, or have no realistic alternative but to do so.

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Auditor's responsibilities for the audit of the financial statements

Our objective is:

- to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error; and
- to issue an independent auditor's report that includes our opinion.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs NZ will always detect a material misstatement when it exists.

Misstatements can arise from fraud or error. They are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of these financial statements is located at the External Reporting Board (XRB) website at:

http://www.xrb.govt.nz/standards-for-assurance-practitioners/auditors-responsibilities/audit-report-2/

This description forms part of our independent auditor's report.

The engagement partner on the audit resulting in this independent auditor's report is Jamie Munro.

For and on behalf of

KPMG

KPMG Auckland

8 July 2021



9 July 2021

The Directors Mitsui Sumitomo Insurance Company Limited C/- Nancy George Auckland New Zealand

Dear Directors

Review of Actuarial Information contained in Financial Statements as at 31 March 2021

Mitsui Sumitomo Insurance Company Limited

Finity Consulting Pty Limited (Finity) has been asked by Mitsui Sumitomo Insurance Company Limited, New Zealand Branch (Mitsui NZ) to carry out a review of, and report on, actuarial information contained in the financial statements of Mitsui Sumitomo Insurance Company Limited (MSI) as at 31 March 2021, as required under sections 77 and 78 of the Insurance (Prudential Supervision) Act 2010.

This report has been prepared by John Smeed, an employee of Finity and the Appointed Actuary to Mitsui NZ. Finity has no relationship with Mitsui NZ or MSI apart from the Appointed Actuary roles in New Zealand and Australia.

Mitsui NZ has been granted exemption under Section 59 of the Insurance (Prudential Supervision) Act 2010, which applies to overseas insurers of approved jurisdictions. We have relied upon the work undertaken by members of MSI staff in Japan in the preparation and review of the actuarial information contained in MSI's financial statements. We have sought and been provided with appropriate assurances by MSI management that the actuarial information has been prepared and used in accordance with accepted principles and methods. No limitations were placed on us in performing our review, and all data and information requested was provided. In our opinion Mitsui has maintained a solvency margin in excess of the minimum required as at the balance date.

This review is being provided for the sole use of Mitsui NZ for the purpose stated above in order to comply with the requirements of section 77 and 78 of the Act. It is not intended, nor necessarily suitable, for any other purpose and should only be relied on for the purpose for which it is intended.

Yours sincerely

John Smeed

Appointed Actuary

Fellow of the New Zealand

Society of Actuaries

Melbourne Level 3, 30 Collins Street, Melbourne, VIC 3000 T +61 3 8080 0900

Society of Actuaries

Associate of the New Zealand

Auckland Level 5, 79 Queen Street, Auckland, NZ 1010 T +64 9 306 7700

Sydney Level 7, 68 Harrington Street, The Rocks, NSW 2000 T +61 2 8252 3300



9 July 2021

The Directors Mitsui Sumitomo Insurance Company Limited C/- Nancy George Auckland New Zealand

Dear Directors

Review of Actuarial Information contained in Financial Statements as at 31 March 2021

Mitsui Sumitomo Insurance Company Limited - New Zealand Branch

Finity Consulting Pty Limited (Finity) has been asked by Mitsui Sumitomo Insurance Company Limited, New Zealand Branch (Mitsui NZ) to carry out a review of the 31 March 2021 actuarial information contained in the financial statements and provide an opinion as to its appropriateness. John Smeed is an employee of Finity and is the Appointed Actuary to Mitsui NZ. Finity has no relationship with Mitsui NZ apart from the Appointed Actuary role.

Mitsui NZ's policy is to seek and adopt the advice of the Appointed Actuary in respect of the actuarial information contained in its financial statements. We confirm that the financial statements as at 31 March 2021 have been prepared in accordance with this policy, and as such this satisfies the requirements of the Act.

Having carried out our actuarial review nothing has come to our attention that would lead us to believe that the actuarial information contained in the financial statements for Mitsui NZ as at 31 March 2021 is inappropriate or has been used inappropriately. No limitations were placed on us in performing our review and all data and information requested was provided. In our opinion Mitsui has maintained a solvency margin in excess of the minimum required as at the balance date.

This review is being provided for the sole use of Mitsui NZ for the purpose stated above. It is not intended, nor necessarily suitable, for any other purpose and should only be relied on for the purpose for which it is intended.

Yours sincerely

John Smeed Appointed Actuary

Fellow of the New Zealand Society of Actuaries

Associate of the New Zealand

Society of Actuaries

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Auckland Level 5, 79 Queen Street, Auckland, NZ 1010 T +64 9 306 7700



Financial Statements
For the years ended March 31, 2020 and March 31, 2021

(With Independent Auditor's Report Thereon)

Hitoshi Goto

Director, Senior Executive Officer

Mitsui Sumitomo Insurance Company, Ltd.

Tamaki Kawate

Director, Senior Executive Officer

Mitsui Sumitomo Insurance Company, Ltd.



Independent Auditor's Report

To the Board of Directors of Mitsui Sumitomo Insurance Company, Limited:

Opinion

We have audited the accompanying financial statements of Mitsui Sumitomo Insurance Company, Limited ("the Company"), which comprise the balance sheets as of March 31, 2020 and 2021, the statements of income and changes in net assets for the years then ended, and notes, comprising a summary of significant accounting policies and other explanatory information.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Company as of March 31, 2020 and 2021, and its financial performance for the years then ended in accordance with accounting principles generally accepted in Japan.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in Japan. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Company in accordance with the ethical requirements that are relevant to our audits of the financial statements in Japan, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Key Audit Matter

Key audit matter is the matter that, in our professional judgment, was of most significance in our audit of the financial statements of the current period. This matter was addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on this matter.

Reasonableness of the estimate of outstanding claims related to non-life insurance contracts The key audit matter How the matter was addressed in our audit In the balance sheet of the Company as of March The primary procedures we performed to assess 31, 2021, outstanding claims of ¥668,752 million the reasonableness of the Company's estimate of were recognized. the outstanding claims related to non-life insurance contracts are set forth below. As described in Note 3, "Accounting estimates (1) Internal control assessment (Outstanding claims)", which refers to Note 7, "Accounting estimates (2) Outstanding claims," to We assessed the design and operating the consolidated financial statements, outstanding effectiveness of certain of the Company's claims represent the estimated amount of unpaid internal controls relevant to recognizing the claims for losses that have incurred or are deemed outstanding claims. In this assessment, we to have incurred under insurance contracts. The focused our testing on controls to assess the Company recognizes outstanding claims for reasonableness of the selection of estimation expected payments arising from reported losses as methods and the calibration to data used for the well as losses that are deemed to have incurred estimate. but not reported as of the end of each reporting period, based on its estimate of ultimate losses.



The result of the estimate is dependent upon the selection of actuarial estimation methods and data used for estimate. In selecting the estimation methods, the risk characteristics of insurance contracts, including the frequency of loss events and the length of time from the occurrence of an event to its settlement, are required to be considered. In addition, the historical data used for the estimate needs to be calibrated as appropriate in consideration of environmental changes that could affect future insurance claim payments and losses larger in scale than those normally expected, among others. Therefore, the selection of estimation methods, as well as the consideration of whether calibration of the historical data used were necessary, and the selection of methods to apply calibration all required a high degree of professional judgement by management.

Furthermore, uncertainty over the estimate of outstanding claims has been increasing as natural disasters have become more severe and frequent both within and outside Japan in recent years.

We, therefore, determined that our assessment of the reasonableness of the estimate of outstanding claims related to non-life insurance contracts was of most significance in our audit of the financial statements of the current period, and accordingly, a key audit matter.

(2) Assessment of the reasonableness of the estimated ultimate losses

The primary procedures we performed with the assistance of actuarial specialists within our firm to assess the reasonableness of the estimated ultimate losses included the following:

- We assessed the reasonableness of the actuarial estimation methods selected by management by inspecting relevant materials documenting the basis for selecting those methods, examining consistency with the risk characteristics of insurance contracts, comparing the methods with established actuarial practice, comparing the estimates in the prior years with actual results, and performing a trend analysis on the historical results.
- We assessed the reasonableness of management's judgment as to whether the data should be calibrated, as well as the selection of methods to apply calibrations, by inquiring of management about reasons for calibrating data used for the estimate, and examining the consistency with available information, including external information.
- In particular, we assessed the reasonableness of the estimated ultimate losses from natural disasters, which they have underwritten, considering the nature and scale of disasters, the historical experiences up to the time of estimate, as well as a trend of actual claims from similar natural disasters occurred in the previous years.

Responsibilities of Management and Corporate Auditors and the Board of Corporate Auditors for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in Japan, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern in accordance with accounting principles generally accepted in Japan.

Corporate auditors and the board of corporate auditors are responsible for overseeing the directors' performance of their duties with regard to the design, implementation and maintenance of the Company's financial reporting process.



Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with auditing standards generally accepted in Japan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of our audit in accordance with auditing standards generally accepted in Japan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- · Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, while the objective of the audit is not to express an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate whether the presentation and disclosures in the financial statements are in accordance with accounting standards generally accepted in Japan, the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with corporate auditors and the board of corporate auditors regarding, among other matters, the planned scope and timing of the audit, significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

From the matters communicated with corporate auditors and the board of corporate auditors, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.



Interest required to be disclosed by the Certified Public Accountants Act of Japan

We do not have any interest in the Company which is required to be disclosed pursuant to the provisions of the Certified Public Accountants Act of Japan.



Hiroyuki Yamada Designated Engagement Partner Certified Public Accountant

Ikuo Hirakuri

Designated Engagement Partner Certified Public Accountant

Fumito Hirose

Designated Engagement Partner Certified Public Accountant

KPMG AZSA LLC Tokyo Office, Japan June 25, 2021

Balance Sheets

As of March 31, 2020 and March 31, 2021

		2020 (in ¥ m	2021
<u>Assets</u>		(m r m	imony
Assets			
Cash, deposits and savings:	¥	489,791	477,788
Cash on hand		31	16
Deposits in banks		489,760	477,772
Receivables under resale agreements		-	1,999
Monetary claims bought		8,217	5,927
Money trusts		2,961	4,787
Securities:		4,925,543	5,494,362
Government bonds		874,430	843,657
Municipal bonds		92,416	86,404
Corporate bonds		567,429	577,741
Stock		1,433,930	1,893,640
Foreign securities		1,894,855	2,014,773
Other securities		62,481	78,144
Loans:		400,609	423,367
Policy loans		6,000	5,065
General loans		394,609	418,302
Tangible fixed assets:		209,951	210,553
Land		77,417	76,725
Buildings		112,617	110,321
Construction in progress		2,208	5,633
Other tangible fixed assets		17,707	17,872

Balance Sheets (Continued)

		2020	2021
		(in ¥ m	illion)
Intangible fixed assets:	¥	98,478	103,162
Software		49,756	57,219
Other intangible fixed assets		48,722	45,943
Other assets:		419,666	363,016
Premiums receivable		7,604	5,729
Due from agencies		125,333	122,016
Co-insurance accounts receivable		9,435	8,912
Reinsurance accounts receivable		63,139	58,195
Foreign reinsurance accounts receivable		92,577	64,980
Agency business accounts receivable		805	759
Other receivables		56,711	37,081
Accrued income		4,917	5,051
Guarantee deposits		10,597	10,757
Deposits with Japan Earthquake Reinsurance Co., Ltd.		4,365	4,525
Suspense payments		39,716	38,760
Initial margins of future markets		711	905
Derivative financial instruments		2,241	1,647
Cash collateral pledged under derivative transactions		941	3,224
Other assets		565	469
Deferred tax assets		111,516	-
Customers' liabilities under acceptances and guarantees		25,987	19,864
Bad debt reserve	_	(6,635)	(6,714)
Total assets	¥ _	6,686,089	7,098,116

Balance Sheets (Continued)

		2020 (in ¥ n	2021 nillion)
Liabilities and Net Assets		(,
Liabilities			
Policy liabilities:	¥	3,715,273	3,732,644
Outstanding claims		629,241	668,752
Underwriting reserves		3,086,032	3,063,891
Bonds issued		587,093	587,093
Other liabilities:		566,927	618,743
Co-insurance accounts payable		12,977	11,689
Reinsurance accounts payable		62,131	55,713
Foreign reinsurance accounts payable		35,347	35,598
Agency business accounts payable		630	571
Payable under securities lending transactions		61,603	139,551
Borrowings		198,381	198,381
Income taxes payable		3,744	3,873
Deposits received		60,177	58,320
Unearned income		24	21
Other payables		45,225	34,981
Suspense receipts		21,088	21,617
Derivative financial instruments		2,770	9,850
Cash collateral received under derivative transactions		56,402	43,319
Lease obligations		1,297	1,213
Asset retirement obligations		3,913	3,946
Other liabilities		1,212	95
Reserve for pension and retirement benefits		120,827	113,202
Reserve for retirement benefits for officers		316	234
Accrued bonuses for employees		10,633	10,359
Reserves under the special laws:		19,007	23,138
Reserve for price fluctuation		19,007	23,138
Deferred tax liabilities		-	67,609
Acceptances and guarantees		25,987	19,864
Total liabilities		5,046,067	5,172,889

Balance Sheets (Continued)

		2020 (in ¥ n	2021 nillion)
Net Assets			
Shareholder's equity:			
Common stock	¥	139,595	139,595
Capital surplus:		93,107	93,107
Additional paid-in capital		93,107	93,107
Retained earnings:		698,675	618,376
· Legal earned reserve		46,487	46,487
Other retained earnings:		652,187	571,889
Tax-exempted reserve for accelerated depreciation		15,561	15,126
Retained earnings brought forward	_	636,626	556,762
Total shareholder's equity		931,378	<u>851,080</u>
Valuation and translation adjustments:			
Net unrealized gains/(losses) on securities		683,030	1,052,131
Net deferred gains/(losses) on hedges		25,613	22,014
Total valuation and translation adjustments	_	708,643	1,074,146
Total net assets		1,640,022	1,925,226
Total liabilities and net assets	¥ _	6,686,089	7,098,116

Statements of Income

For the years ended March 31, 2020 and March 31, 2021

		2020	2021
		(in ¥ mi	llion)
Ordinary income:	¥	1,784,456	1,802,134
Underwriting income:		1,644,049	1,664,693
Net premiums written		1,547,930	1,559,567
Deposit premiums from policyholders		52,386	52,851
Investment income on deposit premiums from			
policyholders		30,105	28,033
Reversal of outstanding claims		13,585	-
Reversal of underwriting reserves		-	23,260
Foreign exchange gains		-	744
Other underwriting income		42	236
Investment income:		135,749	132,644
Interest and dividends income		101,912	98,834
Investment gains on money trusts		-	1,839
Gains on sales of securities		58,254	51,115
Gains on redemption of securities		862	404
Gains on derivative transactions		3,419	1,653
Foreign exchange gains		-	6,685
Other investment income		1,405	144
Transfer of investment income on deposit			
premiums from policyholders		(30,105)	(28,033)
Other ordinary income		4,657	4,797
Ordinary expenses:		1,695,343	1,670,530
Underwriting expenses:		1,419,697	1,420,935
Net claims paid		888,652	835,374
Loss adjustment expenses		90,679	96,995
Commissions and collection expenses		278,348	291,995
Maturity refunds to policyholders		157,089	160,980
Dividends to policyholders		84	61
Provision for outstanding claims		-	33,744
Provision for underwriting reserves		3,337	-
Foreign exchange losses		985	-
Other underwriting expenses		520	1,784

Statements of Income (Continued)

		2020	2021
		(in ¥ mi	llion)
Investment expenses:	¥	33,085	6,463
Investment losses on money trusts		566	-
Losses on sales of securities		4,387	1,355
Impairment losses on securities		20,878	904
Losses on redemption of securities		162	450
Foreign exchange losses		4,313	_
Other investment expenses		2,776	3,753
Operating expenses and general and administrative expenses		229,308	232,278
Other ordinary expenses:		13,251	10,852
Interest expense		9,353	9,900
Provision for bad debt reserve		3,427	132
Losses on bad debts		27	3
Other ordinary expenses	-	442	<u>816</u>
Ordinary profit/(loss)		89,113	131,604
Extraordinary income:		61,429	6,572
Gains on sales of fixed assets		4,432	6,572
Reversal of reserves under the special laws:		56,996	-
Reversal of reserve for price fluctuation		56,996	-
Extraordinary losses:		189,539	5,931
Losses on sales of fixed assets		1,307	1,569
Impairment losses on fixed assets		499	230
Provision for reserves under the special laws:		-	4,131
Provision for reserve for price fluctuation		-	4,131
Impairment loss on shares of subsidiary		186,325	-
Other extraordinary losses	-	1,407	
Income/(loss) before income taxes		(38,997)	132,245
Income taxes-current		485	2,339
Income taxes-deferred		(133,562)	37,690
Total income taxes		(133,076)	40,029
Net income/(loss)	¥	94,079	92,215

Statements of Changes in Net Assets

For the years ended March 31, 2020 and March 31, 2021

For the year ended March 31, 2020

(in ¥ million)

		Shareholder's equity					
			Capital surplus	Retained earnings			
					Other retained	i earnings	Total
	Commor	stock	Additional paid-in capital	Legal eamed reserve	Tax-exempted reserve for accelerated depreciation	Retained earnings brought forward	Shareholder's equity
Beginning balance	¥ 139	9,595	93,107	46,487	15,837	623,113	918,142
Changes for the year:							
Reversal of tax-exempted reserve for accelerated depreciation					(276)	276	7
Dividends paid						(80,843)	(80,843)
Net income/(loss)						94,079	94,079
Net changes of items other than shareholder's equity							
Total changes for the year		-	-	-	(276)	13,512	13,236
Ending balance	¥ 139	9,595	93,107	46,487	15,561	636,626	931,378

	Val	uation and trans		
	gai	unrealized ns/(losses) securities	Net deferred gains/(losses) on hedges	Total net assets
Beginning balance	¥	885,036	29,454	1,832,634
Changes for the year:				
Reversal of tax-exempted reserve for accelerated depreciation	A			-
Dividends paid				(80,843)
Net income/(loss)				94,079
Net changes of items other than shareholder's equity		(202,006)	(3,841)	(205,847)
Total changes for the year		(202,006)	(3,841)	(192,611)
Ending balance	¥	683,030	25,613	1,640,022

Statements of Changes in Net Assets (Continued)

For the year ended March 31, 2021

(in ¥ million)

	Shareholder's equity						
		Capital surplus	Retained earnings		· I Kejainen ear		
		Additional Legal carned paid-in capital reserve	- 1	Other retained	d earnings	Total	
	Common stock			Tax-exempted reserve for accelerated depreciation	Retained earnings brought forward	Shareholder's equity	
Beginning balance	¥ 139,595	93,107	46,487	15,561	636,626	931,378	
Changes for the year:							
Reversal of tax-exempted reserve for accelerated depreciation				(434)	434	-	
Dividends paid					(172,514)	(172,514)	
Net income/(loss)					92,215	92,215	
Net changes of items other than shareholder's equity							
Total changes for the year	-	-	-	(434)	(79,863)	(80,298)	
Ending balance	¥ 139,595	93,107	46,487	15,126	556,762	851,080	

	Va	luation and tran		
	ga	t unrealized ins/(losses) i securities	Net deferred gains/(losses) on hedges	Total net assets
Beginning balance	¥	683,030	25,613	1,640,022
Changes for the year:				
Reversal of tax-exempted reserve for accelerated depreciation				•
Dividends paid				(172,514)
Net income/(loss)				92,215
Net changes of items other than shareholder's equity		369,101	(3,598	365,502
Total changes for the year		369,101	(3,598	285,204
Ending balance	¥	1,052,131	22,014	1,925,226

Significant Items for Presenting Financial Statements

For the years ended March 31, 2020 and March 31, 2021

1. Basis of presentation

The accompanying non-consolidated financial statements have been translated from the non-consolidated financial statements of Mitsui Sumitomo Insurance Company, Limited (hereinafter referred to as "the Company") prepared in accordance with the provisions set forth in the Rules of Corporate Accounting, the Enforcement Regulations of the Japanese Insurance Business Act and related rules, and regulations applicable to the non-life insurance industry in general, and in conformity with accounting principles and practices generally accepted in Japan, which may differ in certain respects from accounting principles and practices generally accepted in countries and jurisdictions other than Japan.

The accompanying non-consolidated financial statements are expressed in Japanese yen. As permitted by the regulations under the Rules of Corporate Accounting, amounts are rounded down to the nearest million of Japanese yen, except for those stated otherwise. As a result, the total amounts in Japanese yen shown in the accompanying non-consolidated financial statements do not necessarily agree with the sums of the individual amounts.

2. Accounting policies

- (1) Valuation policies and methods of securities (including those included in Cash, deposits and savings, and Monetary claims bought, as set forth in the Enforcement Regulations of the Japanese Insurance Business Act)
 - (i) Investments in subsidiaries and associates are valued at cost determined by the moving average method.
 - (ii) Available-for-sale securities (except for those without practically determinable fair value) are valued at their year-end market prices. Net unrealized gains and losses are reported as a separate line item of net assets, and cost of sales is calculated by the moving average method.
 - (iii) Available-for-sale securities without practically determinable fair value are valued at cost using the moving average method.
 - (iv) Money trusts specifically managed for the Company for trading purposes are valued at fair value. Money trusts specifically managed for the Company, other than those held for trading purposes or held to maturity, are valued on the same basis as available-for-sale securities.
- (2) Valuation policies and methods of derivative financial instruments

Derivative financial instruments are valued at fair value.

(3) Depreciation methods of tangible fixed assets

Depreciation of tangible fixed assets is computed using the straight-line method.

Significant Items for Presenting Financial Statements (Continued)

(4) Depreciation methods of intangible fixed assets

Intangible fixed assets are amortized by the straight-line method. Capitalized software for internal use is amortized by the straight-line method over its estimated useful life (5 years).

(5) Translation of foreign currency assets and liabilities

Monetary items denominated in foreign currencies are translated into Japanese yen using the spot exchange rate at the end of the reporting period, and the exchange differences are treated as profit or loss.

(6) Accounting for reserves

(i) Bad debt reserve

Bad debt reserve is established under the internal standards for self-assessment of assets and the policy for write-off and provision. Bad debt reserve for loans to debtors who are legally deemed to be insolvent due to bankruptcy or special liquidation, or whose notes are under suspension at clearing houses, and loans to debtors who are deemed to be substantially insolvent is provided based on the outstanding balance remaining after deducting the resale value of collateral and the amount collectible through guarantees.

Bad debt reserve for loans to debtors who are likely to become insolvent in the future is provided based on the outstanding balance remaining after deducting the resale value of collateral, the amount collectible through guarantees and the amount expected to be repaid by the debtors considering their overall ability to pay.

For loans other than those described above, bad debt reserve is calculated by multiplying the outstanding balances by the historical bad debt ratios.

Bad debt reserve for all loans and receivables is provided based on the assessment under the internal standards for self-assessment of assets. The assessment is performed by the departments responsible for respective assets and the results are reviewed by independent internal audit departments.

(ii) Reserve for pension and retirement benefits

Reserve for pension and retirement benefits is established to provide for future retirement benefits based on the estimated retirement benefit obligations and plan assets at the year-end.

(a) Attribution method of retirement benefits over the service period

In computing retirement benefit obligations, the estimated retirement benefits are attributed to the periods up to the current year using the plan's benefit formula.

(b) Actuarial gains and losses

Actuarial gains and losses are amortized, commencing from the following year, using the straight-line method over a certain number of years (10 years) that do not

Significant Items for Presenting Financial Statements (Continued)

exceed the expected average remaining service period of the employees at the time of occurrence.

(iii) Reserve for retirement benefit for officers

Reserve for retirement benefits that covers the cost of services rendered by officers and operating officers of the Company up to the year ended March 31, 2005, the date on which the retirement benefit plans for officers were terminated, is established based on the estimated amounts to be paid at the year end to provide for future retirement benefits (including pension).

(iv) Accrued bonuses for employees

Accrued bonuses for employees are determined based on the estimated amounts to be paid at the year-end to provide for future bonuses for employees and operating officers.

(v) Reserve for price fluctuation

Reserve for price fluctuation is recognized under Article 115 of the Japanese Insurance Business Act to provide for possible losses arising from price fluctuation of investment assets such as equity securities.

(7) Hedge accounting

Under accounting principles generally accepted in Japan ("Japanese GAAP"), several methodologies are allowed for hedge accounting. Two fundamental approaches are the deferred hedge method and the fair value hedge method. Under the deferred hedge method, gains and losses on changes in fair value of derivative financial instruments are deferred and accounted for as a separate line item of net assets. Under the fair value hedge method, which is allowed only with respect to available-for-sale securities being the hedged items, gains and losses on changes in fair value of the hedging instruments, are recognized in earnings together with the corresponding gains or losses on the hedged items attributable to the risks being hedged.

In addition, for certain derivative financial instruments, alternative treatments are permitted under Japanese GAAP. Assets and liabilities denominated in foreign currencies and hedged by foreign exchange forward contracts or currency swaps can be accounted for by the allocation method. Under this method, the foreign exchange forward contracts and currency swaps used as hedging instruments are not measured at fair value, since gains and losses on the derivatives are assumed to be offset with changes in fair value of the corresponding hedged items and hedged items are translated at the foreign exchange rates that are stipulated in the foreign exchange forward contracts or currency swaps (hedging instruments). Interest rate swaps that qualify for hedge accounting and meet specific matching criteria are not remeasured at fair value, but the differentials paid or received under the swap agreements are recognized and included in interest expense or income of the hedged items (the exceptional method).

Gains and losses on equity forward contracts used for hedging risks of variability in the fair value of investments in equity securities are accounted for under the fair value hedge method.

Gains and losses on currency swap contracts used for hedging risks of variability in foreign

Significant Items for Presenting Financial Statements (Continued)

exchange rates on foreign currency assets are accounted for under the deferred hedge method or the allocation method, and gains and losses on certain foreign exchange forward contracts are accounted for under the deferred hedge method, the fair value hedge method or the allocation method. Gains and losses on currency swap contracts used for hedging risks of variability in foreign exchange rates on foreign currency bonds issued by the Company are accounted for under the allocation method.

Interest rate swap contracts for hedging risks of variability in the interest rates of loans, bonds and borrowings are accounted for under the deferred hedge method or the exceptional method when they meet certain criteria.

Gains and losses on interest rate and currency swap contracts used for hedging risks of variability in foreign exchange rates and interest rates on foreign currency borrowings are accounted for under the integrated method when they meet certain criteria. The integrated method is to hedge foreign exchange risks and interest rate risks using the allocation method and the exceptional method, respectively.

Hedge effectiveness is assessed quarterly by comparing cumulative fluctuations in fair value or cash flows of the hedged items and hedging instruments for the periods from the respective start dates of the hedges to the assessment dates. When the hedged items and the hedging instruments are highly and clearly interrelated, when the interest rate swap transactions meet the criteria for the application of the exceptional method, or when the interest rate and currency swap transactions meet the criteria for the application of the integrated method, hedge effectiveness is not assessed.

(8) Other significant items for preparation of financial statements

(i) Accounting for insurance contracts

The Company accounts for insurance contracts related items including insurance premiums, outstanding claims and underwriting reserves in accordance with the Japanese Insurance Business Act and related rules.

(ii) Accounting for retirement benefits

The accounting treatment for unrecognized actuarial gains and losses related to retirement benefits in non-consolidated financial statements differs from that in consolidated financial statements.

(iii) Accounting for consumption taxes

Consumption taxes received or paid are not included in income or expenses, except for those related to Loss adjustment expenses and Operating expenses and general and administrative expenses. Consumption taxes excluded from income and expenses are recorded at the net amount on the balance sheet. Non-deductible consumption taxes are recognized as expenses for the period, except for those related to the purchase of depreciable fixed assets that are not charged to expenses but deferred as Suspense payments and amortized over a period of 5 years on a straight-line basis.

Significant Items for Presenting Financial Statements (Continued)

(9) Additional information

(Accounting treatments related to the adoption of the consolidated tax return filling system)

The Company has decided to adopt the consolidated tax return filling system, with MS&AD Insurance Group Holdings, Inc. being a parent company for tax payment purposes, from the year ending March 31, 2022. Accordingly, from the year ended March 31, 2021, the Company applied an accounting treatment based on the adoption of the consolidated tax return filling system in accordance with "Practical Solution on Tentative Treatment of Tax Effect Accounting under Consolidated Taxation System (Part 1)" (ASBJ PITF No. 5, January 16, 2015) and "Practical Solution on Tentative Treatment of Tax Effect Accounting under the Consolidated Taxation System (Part 2)" (ASBJ PITF No.7, January 16, 2015).

There was no effect of this change on the financial statements.

3. Accounting estimates

(Outstanding claims)

In the financial statements of the Company for the year ended March 31, 2021, outstanding claims of ¥668,752 million were recognized.

Further information for financial statement users to understand the details of accounting estimates is presented in "Consolidated Financial Statements - Significant Accounting Policies 7. Accounting estimates".

4. Change in presentation

(Application of "Accounting Standard for Disclosure of Accounting Estimates")

The Company has applied "Accounting Standard for Disclosure of Accounting Estimates" (ASBJ Statement No. 31, March 31, 2020) from the year ended March 31, 2021 and notes related to significant accounting estimates are included in the financial statements. The note does not include information for the prior consolidated fiscal year in accordance with the transitional provision set out in paragraph 11 of the Accounting Standard.

Notes to Balance Sheets

As of March 31, 2020 and March 31, 2021

1. The amounts of securities loaned under securities lending agreements are as follows: (in \(\frac{1}{2}\) million)

March 31, 2020 March 31, 2021 252,295 335,529

(Note) The amounts in the above table are included in Government bonds, Stock and Foreign securities under Securities as of March 31, 2020 and March 31, 2021.

2. The amounts of loans to borrowers in bankruptcy, overdue loans, loans overdue for 3 months or more and restructured loans are as follows:

		(in ¥ million)
	March 31, 2020	March 31, 2021
Loans to borrowers in bankruptcy	19	
Overdue loans	78	24
Loans overdue for 3 months or more	190	123
Restructured loans	314	310
Total	603	459

(Note) Loans to borrowers in bankruptcy represent those, excluding any part of bad debts that have been written off, on which accrued interest receivables are not recognized because repayments of the principal or interest have been overdue for considerable periods and regarded uncollectible (hereinafter, this category is referred to as "Loans not accruing interest") and which meet the conditions prescribed in Article 96, Section 1-3 or 1-4 of the Corporation Tax Act Enforcement Ordinance (Cabinet Order No.97, 1965).

Overdue loans represent loans not accruing interest excluding (a) loans to borrowers in bankruptcy and (b) loans that have been granted a grace period for interest payments in order to assist the debtors' operational restructuring or financial recovery.

Loans overdue for 3 months or more represent those of which the principal or interest has been past due for 3 months or more after the contractual due date for repayments of the principal or interest. The loans to borrowers in bankruptcy and overdue loans are excluded from this category.

Restructured loans represent those that have been granted favorable terms for the benefit of the debtors, such as interest exemption or reduction, a grace period for interest payments, a grace period for principal repayments, or forgiveness of debts for the purpose of the restructuring of, or support to the debtors in financial difficulty. The loans to borrowers in bankruptcy, overdue loans and loans overdue for 3 months or more are excluded from this category.

Notes to Balance Sheets (Continued)

3. The amounts of accumulated depreciation and accelerated depreciation of tangible fixed assets are as follows:

		(in ¥ million)
	March 31, 2020	March 31, 2021
Accumulated depreciation	279,713	278,994
Accelerated depreciation	13,593	13,410

(Note) As permitted under Japanese tax legislation for the purpose of deferral in recognizing taxable income, the acquisition cost of certain qualifying properties is reduced to offset the taxable income that resulted from the sales of assets to be replaced by the acquired assets or receipts of governmental subsidies provided for the acquisition of the new assets. The total amounts deducted from the original acquisition cost of the qualifying properties held by the Company as of March 31, 2020 and March 31, 2021 were \(\frac{1}{2}\)3,593 million and \(\frac{1}{2}\)10 million, respectively.

4. The total amounts receivable from and payable to affiliates are as follows:

(in ¥ million)

	March 31, 2020	March 31, 2021
Total amounts receivable	21,088	42,851
Total amounts payable	14,028	13,301

5. Significant components of Deferred tax assets and liabilities are as follows:

(in ¥ million)

	March 31, 2020	March 31, 2021
Deferred tax assets:		
Securities	79,168	15,907
Land	6,068	5,594
Software	19,826	21,975
Outstanding claims	17,194	18,313
Underwriting reserves	157,622	173,766
Reserve for pension and retirement benefits	33,710	31,583
Reserve for price fluctuation	5,302	6,455
Tax loss carryforwards (Note)	73,765	78,619
Others	14,339	18,235
Total gross deferred tax assets	406,999	370,451
Valuation allowance for tax loss carryforwards (Note)	-	_
Valuation allowance for total amount of		
deductible temporary difference	(13,625)	(14,989)
Less: total valuation allowance	(13,625)	(14,989)
Total net deferred tax assets	393,374	355,461
Deferred tax liabilities:		
Net unrealized gains on securities	(264,307)	(407,135)
Others	(17,550)	(15,935)
Total gross deferred tax liabilities	(281,857)	(423,071)
Net deferred tax assets (liabilities)	111,516	(67,609)

Notes to Balance Sheets (Continued)

(Note) Amounts of tax loss carryforwards and associated deferred tax assets by expiration date are as follows:

March 31, 2020

(in ¥ million)

	Within I year	Over 1 to 2 years	Over 2 to 3 years	Over 3 to 4 years	Over 4 to 5 years	Over 5 years	Total
Tax loss carryforwards (*1)	-	-	-	-	-	73,765	73,765
Less valuation allowance	-	-	-	-	-	-	-
Deferred tax assets	-	_			•	73,765	(*2)73,765

March 31, 2021

'(in ¥ million)

	Within 1 year	Over 1 to 2 years	Over 2 to 3 years	Over 3 to 4 years	Over 4 to 5 years	Over 5 years	Total
Tax loss carryforwards (*1)	-	-	-	-		78,619	78,619
Less valuation allowance	_	-	<u>.</u>		-	-	-
Deferred tax assets	-	-	•		-	78,619	(*2)78,619

- (*1) Tax loss carryforwards represents the amount multiplied by the statutory effective tax rate.
- (*2) Tax loss carryforwards is of temporary nature pertaining to the reorganization of international business conducted during the year ended March 31, 2020.

 The Company normally generates sufficient taxable income and therefore did not recognize a valuation allowance for the entire tax loss carryforwards based on the recoverability assessment with expected future taxable income.
- 6. Guarantees and similar arrangements for subsidiaries and associates

March 31, 2020

(Guarantees)

The Company provides a guarantee of ¥154,619 million to the insurance business operated by MS Amlin Corporate Member Limited, a subsidiary of the Company.

(Arrangements similar to guarantees)

The Company has credit support guarantee agreements with seven of its overseas subsidiaries. Under these agreements, the Company provides a guarantee on liabilities under insurance policies of these subsidiaries. The aggregate amount of Policy liabilities of these companies was ¥183,429 million as of March 31, 2020.

Notes to Balance Sheets (Continued)

March 31, 2021

(Guarantees)

The Company provides a guarantee of ¥102,874 million to the insurance business operated by MS Amlin Corporate Member Limited and other companies, subsidiaries of the Company.

(Arrangements similar to guarantees)

The Company has credit support guarantee agreements with seven of its overseas subsidiaries. Under these agreements, the Company provides a guarantee on liabilities under insurance policies of these subsidiaries. The aggregate amount of Policy liabilities of these companies was ¥199,195 million as of March 31, 2021.

7. The carrying amounts of equity investments in affiliates are as follows:

(in ¥ million)

	March 31, 2020	March 31, 2021
Stock	1,355,730	1,364,412
Other investment	27,301	29,599

8. The amounts of pledged assets are as follows:

(in ¥ million)

	March 31, 2020	March 31, 2021
Securities	132,405	131,042

(Note) The amounts in the above table primarily consist of collateral assets required for international operations and for Real Time Gross Settlement of the current account with the Bank of Japan.

9. Details of Outstanding claims and Underwriting reserves are as follows:

(1) Details of Outstanding claims are as follows:

(in ¥ million)

	March 31, 2020	March 31, 2021
Gross outstanding claims (except for (b))	809,842	850,619
Reinsurance recoverable on unpaid losses	225,341	224,904
Net (a)	584,501	625,715
Outstanding claims related to earthquakes and		
compulsory automobile liability insurance (b)	44,739	43,037
Total (a) + (b)	629,241	668,752

Notes to Balance Sheets (Continued)

(2) Details of Underwriting reserves are as follows:

(in ¥ million)

	March 31, 2020	March 31, 2021
Gross ordinary underwriting reserves	1,308,950	1,345,258
Reinsurance recoverable on underwriting		
reserves	93,706	98,994
Net (a)	1,215,243	1,246,263
Gross refund reserves	1,034,534	947,532
Reinsurance recoverable on refund reserves	-	·
Net (b)	1,034,534	947,532
Other underwriting reserves (c)	836,253	870,095
Total (a) + (b) + (c)	3,086,032	3,063,891

- 10. Information on business combination is presented in "Consolidated Financial Statements Notes to Consolidated Balance Sheets 10. Business combination".
- 11. The amounts of net assets per share are as follows:

	March 31, 2020	March 31, 2021
Net assets per share (in ¥)	1,167.77	1,370.85
Amounts deducted from net assets (in ¥ million)	-	-
Outstanding common stock (in thousands of shares)	1,404,402	1,404,402

12. Guarantees on transactions conducted by a limited partnership entity are as follows:

The Company provides guarantees on transactions conducted by a limited partnership entity. The aggregate net present values of these transactions were \(\frac{\text{4112,259}}{112,259}\) million and \(\frac{\text{465,565}}{1565}\) million, respectively, in a negative liability position as of March 31, 2020 and March 31, 2021. These amounts were not included in Customers' liabilities under acceptances and guarantees or Acceptances and guarantees since there was no substantial exposure.

13. The unutilized balances of commitment lines to third parties are as follows:

(in ¥ million)

March 31, 2020	March 31, 2021
7,259	12,670

14. "Subsidiary", "Associate" and "Affiliate" appearing elsewhere in the balance sheets and notes thereto refer to those defined in Article 2 of the Rules of Corporate Accounting.

Notes to Statements of Income

For the years ended March 31, 2020 and March 31, 2021

1. The aggregate amounts of income and expenses resulting from transactions with affiliates are as follows:

		(in ¥ million)
	For the year ended	For the year ended
	March 31, 2020	March 31, 2021
Income	55,594	58,208
Expenses	56,628	56,361

2.(1) Details of Net premiums written are as follows:

		(in ¥ million)
	For the year ended	For the year ended
	March 31, 2020	March 31, 2021
Gross premiums written	1,956,641	1,948,087
Less reinsurance premiums ceded	408,710	388,520
Net	1,547,930	1,559,567

(2) Details of Net claims paid are as follows:

para are services		(in ¥ million)
	For the year ended	For the year ended
	March 31, 2020	March 31, 2021
Gross claims paid	1,289,584	1,118,469
Less claim recoveries from reinsurance ceded	400,931	283,095
Net	888,652	835,374

(3) Details of Commissions and collection expenses are as follows:

		(in \ million)
	For the year ended	For the year ended
	March 31, 2020	March 31, 2021
Commissions and collection expenses paid	317,487	330,259
Less reinsurance commissions received	39,139	38,263
Net	278,348	291,995

(4) Details of Provision for/(reversal of) outstanding claims are as follows:

		(in ¥ millior
	For the year ended	For the year ended
	March 31, 2020	March 31, 2021
Gross provision for/(reversal of) outstanding		
claims (except for (b))	35,231	35,009
Less reinsurance recoverable on unpaid losses	46,249	(437)
Net (a)	(11,017)	35,446
Provision for/(reversal of) outstanding claims		
related to earthquakes and compulsory		
automobile liability insurance (b)	(2,567)	(1,702)
Total (a) + (b)	(13,585)	33,744

Notes to Statements of Income (Continued)

(5) Details of Provision for/ (reversal of) underwriting reserves are as follows:

		(in ¥ million)
	For the year ended	For the year ended
	March 31, 2020	March 31, 2021
Gross provision for/ (reversal of) ordinary		
underwriting reserves	53,745	35,188
Less reinsurance recoverable on underwriting		
reserves	11,978	5,288
Net (a)	41,767	29,900
Provision for/ (reversal of) refund reserves	(82,066)	(87,002)
Less reinsurance recoverable on refund		
Reserves	-	-
Net (b)	(82,066)	(87,002)
Provision for/ (reversal of) other underwriting		
reserves (c)	43,637	33,841
Total (a) + (b) + (c)	3,337	(23,260)

(6) Details of Interest and dividends income are as follows:

		(in ¥ million)
	For the year ended	For the year ended
	March 31, 2020	March 31, 2021
Interest on deposits and savings	865	459
Interest on receivables under resale agreements	0	0
Interest on monetary claims bought	211	164
Interest and dividends income on securities	91,363	89,207
Interest on loans	2,947	2,669
Rental income on properties	6,458	6,309
Other interest income	66	23
Total	101,912	98,834

3. The total valuation gains/(losses) included in Investment gains and losses on money trusts are as follows:

	(in ¥ million)
For the year ended	For the year ended
March 31, 2020	March 31, 2021
(387)	1,673

The total valuation gains/(losses) included in Gains on derivative transactions are as follows:

	(in ¥ million)
For the year ended	For the year ended
March 31, 2020	March 31, 2021
(2,849)	(1,673)

Notes to Statements of Income (Continued)

4. The amounts of net income/(loss) per share are as follows:

	For the year ended March 31, 2020	For the year ended March 31, 2021
Net income/(loss) per share (in ¥)	66.98	65.66
Net income/(loss) attributable to common stock		
(in ¥ million)	94,079	92,215
Average outstanding common shares during the		
year (in thousands of shares)	1,404,402	1,404,402

⁽Note) Since there was no potential dilution for the years ended March 31, 2020 and 2021, diluted net income/(loss) per share is not presented.

5. Reconciliation of the statutory income tax rate to the effective income tax rate is as follows:

For the year ended March 31, 2020

Description is omitted as the net loss before taxes is recorded.

For the year ended March 31, 2021

The statutory income tax rate is 27.9% and the effective income tax rate after applying tax effect accounting is 30.3%. The difference mainly consists of tax-exempted dividend income and the effect of international business reorganization.

6. Details of Other extraordinary losses are as follows:

For the year ended March 31, 2020

Other extraordinary losses represent expenses related to reorganization of international business.

7. Total Income taxes

For the year ended March 31, 2020

The Company has decided to dispose of shares in MS Amlin plc after acquiring subsidiaries' shares held by MS Amlin plc and MSIG Holdings (Asia) Pte. Ltd. through in-kind dividends, and a part of the acquisitions has been completed.

As a result, income taxes decreased by ¥166,737 million due to the decrease in taxable income and recognition of deferred tax assets for deductible temporary differences arising on investments in subsidiaries.

Notes to Statements of Income (Continued)

8. Related party transactions are as follows:

For the year ended March 31, 2020

Category	Company name	Voting rights (%)	Relationship	Transactions	Transactio n amounts (in ¥ millions)	Account	Ending balances (in ¥ millions)
Subsidiary of parent company	Mitsui Sumitomo Aioi Life Insurance Company, Limited	N/A	Secondment of employees, etc.	Company split (Note I) Amount of assets Amount of liabilities	73,352 73,352	-	-
Subsidiary	MS Amlin Limited	100%	Concurrent position as director, etc.	Receipt of in-kind dividends (Note 2)	625,391	_	_
Subsidiary	MSIG Holdings (U.S.A), Inc.	90.87%	Concurrent position as director, etc.	Subscription of capital increase (Note 3)	100,000	-	-

- (Note 1) Transaction terms and the method of deciding those terms are presented in "Consolidated Financial Statements Notes to Consolidated Balance Sheets 10. Business combination".
- (Note 2) In-kind dividends were received as a result of acquiring shares of associates in the international business reorganization.
- (Note 3) Subscription of capital increases carried out by subsidiaries.

For the year ended March 31, 2021

Category	Company name	Voting rights (%)	Relationship	Transactions	Transactio n amounts (in ¥ millions)	l	Ending balances (in ¥ millions)
Subsidiary	MS Amlin Corporate Member Limited	100%	Secondment of directors and guarantee of obligation	Guarantee of obligation (Note)	102,874	-	<u>.</u>

- (Note) The Company guarantees obligations for the underwriting business of MS Amlin Corporate Member Limited.
- 9. "Parent company", "Subsidiary" and "Affiliate" appearing elsewhere in the statements of income and notes thereto refer to those defined in Article 2 of the Rules of Corporate Accounting.



MITSUI SUMITOMO INSURANCE COMPANY, LIMITED AND ITS CONSOLIDATED SUBSIDIARIES

Consolidated Financial Statements

For the years ended March 31, 2020 and March 31, 2021

(With Independent Auditor's Report Thereon)

Hitoshi Goto

Director, Senior Executive Officer

Mitsui Sumitomo Insurance Company, Ltd.

Tamaki Kawate

Director, Senior Executive Officer

Mitsui Sumitomo Insurance Company, Ltd.



Independent Auditor's Report

To the Board of Directors of Mitsui Sumitomo Insurance Company, Limited:

Opinion

We have audited the accompanying consolidated financial statements of Mitsui Sumitomo Insurance Company, Limited and its consolidated subsidiaries (collectively referred to as "the Group"), which comprise the consolidated balance sheets as of March 31, 2020 and 2021, the consolidated statements of income, comprehensive income, changes in net assets and cash flows for the years then ended, and notes, comprising a summary of significant accounting policies and other explanatory information.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as of March 31, 2020 and 2021, and its consolidated financial performance and its consolidated cash flows for the years then ended in accordance with accounting principles generally accepted in Japan.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in Japan. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of the Group in accordance with the ethical requirements that are relevant to our audits of the consolidated financial statements in Japan, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Reasonableness of the estimate of outstanding claims related to non-life insurance contracts					
The key audit matter	How the matter was addressed in our audit				
In the consolidated balance sheet of Mitsui	The primary procedures we performed to assess				
Sumitomo Insurance Company, Limited	the reasonableness of the Group's estimate of the				
(hereinafter, "MSI") and its consolidated	outstanding claims related to non-life insurance				
subsidiaries as of March 31, 2021, outstanding	contracts are set forth below. We requested the				
claims of ¥1,553,595 million were recognized. Of	component auditors of AUL and AAG to perform				
this amount, a substantial portion was attributable	audit procedures for the outstanding claims of				
to the non-life insurance contracts under the	AUL and AAG and we evaluated the results of				
domestic non-life insurance business operated by	those procedures reported.				
MSI, under the Lloyd's business operated by MS Amlin Underwriting Limited (hereinafter,	(1) Internal control assessment				
"AUL"), and under the reinsurance business	We assessed the design and operating				
operated by MS Amlin AG (hereinafter, "AAG").	effectiveness of certain of the Group's internal				
100 mm N N N N	controls relevant to recognizing the outstanding				
As described in Note 7, "Accounting estimates (2)	claims at MSI, AUL and AAG. In this				
Outstanding claims," to the consolidated financial	assessment, we focused our testing on controls				



statements, outstanding claims represent the estimated amount of unpaid claims for losses that have incurred or are deemed to have incurred under insurance contracts. The Group recognizes outstanding claims for expected payments arising from reported losses as well as losses that are deemed to have incurred but not reported as of the end of each reporting period, based on its estimate of ultimate losses.

The result of the estimate is dependent upon the selection of actuarial estimation methods and data used for estimate. In selecting the estimation methods, the risk characteristics of insurance contracts, including the frequency of loss events and the length of time from the occurrence of an event to its settlement, are required to be considered. In addition, the historical data used for the estimate needs to be calibrated as appropriate in consideration of environmental changes that could affect future insurance claim payments and losses larger in scale than those normally expected, among others. Therefore, the selection of estimation methods, as well as the consideration of whether calibration of the historical data used were necessary, and the selection of methods to apply calibrations all required a high degree of professional judgement by management.

Furthermore, uncertainty over the estimate of outstanding claims has been increasing, as natural disasters have become more severe and frequent both within and outside Japan in recent years, and as payment obligations have been growing overseas for certain business interruption claims due to the spread of COVID-19.

We, therefore, determined that our assessment of the reasonableness of the estimate of outstanding claims related to non-life insurance contracts was of most significance in our audit of the consolidated financial statements of the current period, and accordingly, a key audit matter. to assess the reasonableness of the selection of estimation methods and the calibration of data used for the estimate.

(2) Assessment of the reasonableness of the estimated ultimate losses

The primary procedures we performed with the assistance of actuarial specialists within our firm and network firms to assess the reasonableness of the estimated ultimate losses included the following:

- We assessed the reasonableness of the actuarial estimation methods selected by management by inspecting relevant materials documenting the basis for selecting those methods, examining consistency with the risk characteristics of insurance contracts, comparing the methods with established actuarial practice, comparing the estimates in the prior years with actual results, and performing a trend analysis on the historical results.
- We assessed the reasonableness of management's judgment as to whether the data should be calibrated, as well as the selection of methods to apply calibrations, by inquiring of management about reasons for calibrating data used for the estimate, and examining the consistency with available information, including external information.
- For MSI, AUL, and AAG, in particular, we assessed the reasonableness of the estimated ultimate losses from natural disasters, which they have underwritten, considering the nature and scale of disasters, the historical experiences up to the time of estimate, as well as a trend of actual claims from similar natural disasters occurred in the previous years.
- For AUL and AAG, in particular, we assessed the reasonableness of the estimated ultimate losses due to COVID-19 considering the historical experiences up to the time of estimate, insurance contract terms and conditions, and legal judgments on their responsibility for claim payments.



Appropriateness of management's judgment as to whether there was an indication that goodwill may be impaired

The key audit matter

In the consolidated balance sheet of the Group as of March 31, 2021, goodwill of \(\frac{\text{\text{\text{\text{\text{\text{goodwill of \text{\tilde{\text{\texi{\text{\texi{\text{\texi{\text{\text{\text{\texi{\text{\text{

As described in Note 7, "Accounting estimates (1) Impairment losses on goodwill," to the consolidated financial statements, a test needs to be performed to determine whether an impairment loss should be recognized whenever there is an indication that goodwill may be impaired.

The Group determines whether there is any indication of impairment by comprehensively considering, among others, whether the businesses, to which goodwill has been allocated, have reported a net loss for two consecutive years and/or their business environments have significantly deteriorated. Especially when a business incurred a loss or underperformed compared to the business plan used as the basis for its valuation at the time of acquisition, significant management judgment is involved in determining whether such a decline in performance or failure to achieve that business plan is considered a significant deterioration of its business environment.

We, therefore, determined that our assessment of the appropriateness of management's judgment as to whether there was an indication that goodwill may be impaired was of most significance in our audit of the consolidated financial statements of the current period, and accordingly, a key audit matter.

How the matter was addressed in our audit

The primary procedures we performed to assess the appropriateness of management's judgment as to whether there was an indication that goodwill may be impaired included the following:

(1) Internal control assessment

We assessed the design and operating effectiveness of certain of the Group's internal controls relevant to the process of determining whether there is an indication that goodwill may be impaired. In this assessment, we focused our testing on controls to prevent and/or detect determinations on whether there is any impairment indicator, which are not made on reasonable grounds.

(2) Assessment of the appropriateness of the judgment concerning the identification of an impairment indicator

The primary procedures we performed to assess the appropriateness of management's judgment concerning the identification of an impairment indicator, particularly with respect to the judgment as to whether the business environment of the business, to which goodwill has been allocated, has deteriorated, included the following:

- We inspected the materials of management meetings and inquired of management to understand the business environment for each business, and assessed the appropriateness of management's judgment as to whether there was any business whose results have deteriorated or failed to achieve its business plan; and
- For businesses with a significant amount of goodwill, if they underperformed compared to the business plans used as the basis for their valuation at the time of acquisition, we analyzed the causes of variances, and assessed the appropriateness of management's judgement as to whether the failure to achieve those business plans was considered a significant deterioration of their business environment.



Responsibilities of Management and Corporate Auditors and the Board of Corporate Auditors for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in Japan, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern in accordance with accounting principles generally accepted in Japan.

Corporate auditors and the board of corporate auditors are responsible for overseeing the directors' performance of their duties with regard to the design, implementation and maintenance of the Group's financial reporting process.

Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with auditing standards generally accepted in Japan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of our audit in accordance with auditing standards generally accepted in Japan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- · Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, while the objective of the audit is not to express an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate whether the presentation and disclosures in the consolidated financial statements are in accordance with accounting standards generally accepted in Japan, the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.



We communicate with corporate auditors and the board of corporate auditors regarding, among other matters, the planned scope and timing of the audit, significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

From the matters communicated with corporate auditors and the board of corporate auditors, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

Interest required to be disclosed by the Certified Public Accountants Act of Japan

We do not have any interest in the Group which is required to be disclosed pursuant to the provisions of the Certified Public Accountants Act of Japan.

Hiroyuki Yamada

Designated Engagement Partner Certified Public Accountant

Ikuo Hirakuri

Designated Engagement Partner

Certified Public Accountant

Famito Hirose

Designated Engagement Partner Certified Public Accountant

KPMG AZSA LLC Tokyo Office, Japan June 25, 2021



MITSUI SUMITOMO INSURANCE COMPANY, LIMITED AND ITS CONSOLIDATED SUBSIDIARIES

Consolidated Financial Statements

For the years ended March 31, 2020 and March 31, 2021

(With Independent Auditor's Report Thereon)

Hitoshi Goto

Director, Senior Executive Officer

Mitsui Sumitomo Insurance Company, Ltd.

Tamaki Kawate

Director, Senior Executive Officer

Mitsui Sumitomo Insurance Company, Ltd.



Independent Auditor's Report

To the Board of Directors of Mitsui Sumitomo Insurance Company, Limited:

Opinion

We have audited the accompanying consolidated financial statements of Mitsui Sumitomo Insurance Company, Limited and its consolidated subsidiaries (collectively referred to as "the Group"), which comprise the consolidated balance sheets as of March 31, 2020 and 2021, the consolidated statements of income, comprehensive income, changes in net assets and cash flows for the years then ended, and notes, comprising a summary of significant accounting policies and other explanatory information.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as of March 31, 2020 and 2021, and its consolidated financial performance and its consolidated cash flows for the years then ended in accordance with accounting principles generally accepted in Japan.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in Japan. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of the Group in accordance with the ethical requirements that are relevant to our audits of the consolidated financial statements in Japan, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Reasonableness of the estimate of outstanding claims related to non-life insurance contracts				
The key audit matter	How the matter was addressed in our audit			
In the consolidated balance sheet of Mitsui	The primary procedures we performed to assess			
Sumitomo Insurance Company, Limited	the reasonableness of the Group's estimate of the			
(hereinafter, "MSI") and its consolidated	outstanding claims related to non-life insurance			
subsidiaries as of March 31, 2021, outstanding	contracts are set forth below. We requested the			
claims of ¥1,553,595 million were recognized. Of	component auditors of AUL and AAG to perform			
this amount, a substantial portion was attributable	audit procedures for the outstanding claims of			
to the non-life insurance contracts under the	AUL and AAG and we evaluated the results of			
domestic non-life insurance business operated by	those procedures reported.			
MSI, under the Lloyd's business operated by MS Amlin Underwriting Limited (hereinafter,	(1) Internal control assessment			
"AUL"), and under the reinsurance business	We assessed the design and operating			
operated by MS Amlin AG (hereinafter, "AAG").	effectiveness of certain of the Group's internal			
	controls relevant to recognizing the outstanding			
As described in Note 7, "Accounting estimates (2)	claims at MSI, AUL and AAG. In this			
Outstanding claims," to the consolidated financial	assessment, we focused our testing on controls			



statements, outstanding claims represent the estimated amount of unpaid claims for losses that have incurred or are deemed to have incurred under insurance contracts. The Group recognizes outstanding claims for expected payments arising from reported losses as well as losses that are deemed to have incurred but not reported as of the end of each reporting period, based on its estimate of ultimate losses.

The result of the estimate is dependent upon the selection of actuarial estimation methods and data used for estimate. In selecting the estimation methods, the risk characteristics of insurance contracts, including the frequency of loss events and the length of time from the occurrence of an event to its settlement, are required to be considered. In addition, the historical data used for the estimate needs to be calibrated as appropriate in consideration of environmental changes that could affect future insurance claim payments and losses larger in scale than those normally expected, among others. Therefore, the selection of estimation methods, as well as the consideration of whether calibration of the historical data used were necessary, and the selection of methods to apply calibrations all required a high degree of professional judgement by management.

Furthermore, uncertainty over the estimate of outstanding claims has been increasing, as natural disasters have become more severe and frequent both within and outside Japan in recent years, and as payment obligations have been growing overseas for certain business interruption claims due to the spread of COVID-19.

We, therefore, determined that our assessment of the reasonableness of the estimate of outstanding claims related to non-life insurance contracts was of most significance in our audit of the consolidated financial statements of the current period, and accordingly, a key audit matter. to assess the reasonableness of the selection of estimation methods and the calibration of data used for the estimate.

(2) Assessment of the reasonableness of the estimated ultimate losses

The primary procedures we performed with the assistance of actuarial specialists within our firm and network firms to assess the reasonableness of the estimated ultimate losses included the following:

- We assessed the reasonableness of the actuarial estimation methods selected by management by inspecting relevant materials documenting the basis for selecting those methods, examining consistency with the risk characteristics of insurance contracts, comparing the methods with established actuarial practice, comparing the estimates in the prior years with actual results, and performing a trend analysis on the historical results.
- We assessed the reasonableness of management's judgment as to whether the data should be calibrated, as well as the selection of methods to apply calibrations, by inquiring of management about reasons for calibrating data used for the estimate, and examining the consistency with available information, including external information.
- For MSI, AUL, and AAG, in particular, we assessed the reasonableness of the estimated ultimate losses from natural disasters, which they have underwritten, considering the nature and scale of disasters, the historical experiences up to the time of estimate, as well as a trend of actual claims from similar natural disasters occurred in the previous years.
- For AUL and AAG, in particular, we assessed the reasonableness of the estimated ultimate losses due to COVID-19 considering the historical experiences up to the time of estimate, insurance contract terms and conditions, and legal judgments on their responsibility for claim payments.



Appropriateness of management's judgment as to whether there was an indication that goodwill may be impaired

The key audit matter

In the consolidated balance sheet of the Group as of March 31, 2021, goodwill of ¥107,945 million was recognized. In addition, the amount representing goodwill related to equity-method affiliates of ¥38,843 million was included in securities.

As described in Note 7, "Accounting estimates (1) Impairment losses on goodwill," to the consolidated financial statements, a test needs to be performed to determine whether an impairment loss should be recognized whenever there is an indication that goodwill may be impaired.

The Group determines whether there is any indication of impairment by comprehensively considering, among others, whether the businesses, to which goodwill has been allocated, have reported a net loss for two consecutive years and/or their business environments have significantly deteriorated. Especially when a business incurred a loss or underperformed compared to the business plan used as the basis for its valuation at the time of acquisition, significant management judgment is involved in determining whether such a decline in performance or failure to achieve that business plan is considered a significant deterioration of its business environment.

We, therefore, determined that our assessment of the appropriateness of management's judgment as to whether there was an indication that goodwill may be impaired was of most significance in our audit of the consolidated financial statements of the current period, and accordingly, a key audit matter.

How the matter was addressed in our audit

The primary procedures we performed to assess the appropriateness of management's judgment as to whether there was an indication that goodwill may be impaired included the following:

(1) Internal control assessment

We assessed the design and operating effectiveness of certain of the Group's internal controls relevant to the process of determining whether there is an indication that goodwill may be impaired. In this assessment, we focused our testing on controls to prevent and/or detect determinations on whether there is any impairment indicator, which are not made on reasonable grounds.

(2) Assessment of the appropriateness of the judgment concerning the identification of an impairment indicator

The primary procedures we performed to assess the appropriateness of management's judgment concerning the identification of an impairment indicator, particularly with respect to the judgment as to whether the business environment of the business, to which goodwill has been allocated, has deteriorated, included the following:

- We inspected the materials of management meetings and inquired of management to understand the business environment for each business, and assessed the appropriateness of management's judgment as to whether there was any business whose results have deteriorated or failed to achieve its business plan; and
- For businesses with a significant amount of goodwill, if they underperformed compared to the business plans used as the basis for their valuation at the time of acquisition, we analyzed the causes of variances, and assessed the appropriateness of management's judgement as to whether the failure to achieve those business plans was considered a significant deterioration of their business environment.



Responsibilities of Management and Corporate Auditors and the Board of Corporate Auditors for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in Japan, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern in accordance with accounting principles generally accepted in Japan.

Corporate auditors and the board of corporate auditors are responsible for overseeing the directors' performance of their duties with regard to the design, implementation and maintenance of the Group's financial reporting process.

Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with auditing standards generally accepted in Japan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of our audit in accordance with auditing standards generally accepted in Japan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- · Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, while the objective of the audit is not to express an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate whether the presentation and disclosures in the consolidated financial statements are in accordance with accounting standards generally accepted in Japan, the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.



We communicate with corporate auditors and the board of corporate auditors regarding, among other matters, the planned scope and timing of the audit, significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

From the matters communicated with corporate auditors and the board of corporate auditors, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

Interest required to be disclosed by the Certified Public Accountants Act of Japan

We do not have any interest in the Group which is required to be disclosed pursuant to the provisions of the Certified Public Accountants Act of Japan.

Hiroyuki Yamada

Designated Engagement Partner Certified Public Accountant

Ikuo Hirakuri

Designated Engagement Partner

Certified Public Accountant

Famito Hirose

Designated Engagement Partner

Certified Public Accountant

KPMG AZSA LLC Tokyo Office, Japan June 25, 2021

Consolidated Balance Sheets

As of March 31, 2020 and March 31, 2021

2020 2021 (in ¥ million)

Assets |

Assets			
Cash, deposits and savings	¥	1,011,686	906,910
Receivables under resale agreements		-	1,999
Monetary claims bought		59,095	74,747
Money trusts		3,054	4,878
Securities		5,017,039	5,653,060
Loans		396,104	404,410
Tangible fixed assets:		246,652	246,041
Land		86,878	86,082
Buildings		117,940	115,376
Lease assets		19,352	18,831
Construction in progress		2,414	5,638
Other tangible fixed assets		20,067	20,113
Intangible fixed assets:		341,862	320,389
Software		56,744	65,147
Goodwill		122,281	107,945
Other intangible fixed assets		162,836	147,296
Other assets		1,001,549	910,090
Deferred tax assets		130,315	22,762
Customers' liabilities under acceptances and guarantees		24,000	18,000
Bad debt reserve		(11,437)	(12,014)
Total assets	¥ _	8,219,924	<u>8,551,276</u>

Consolidated Balance Sheets (Continued)

2020 2021 (in ¥ million)

Liabilities and Net Assets

Liabilities			
Policy liabilities:	¥	5,044,540	5,022,124
Outstanding claims		1,477,218	1,553,595
Underwriting reserves		3,567,322	3,468,528
Bonds issued		587,093	587,093
Other liabilities		866,679	940,870
Liabilities for pension and retirement benefits		144,392	122,231
Reserve for retirement benefits for officers		316	234
Accrued bonuses for employees		18,806	17,890
Reserves under the special laws:		19,007	23,138
Reserve for price fluctuation		19,007	23,138
Deferred tax liabilities		17,205	90,563
Acceptances and guarantees	_	24,000	18,000
Total liabilities		6,722,041	6,822,145
Net Assets			
Shareholders' equity:			
Common stock		139,595	139,595
Capital surplus		85,008	85,008
Retained earnings	_	655,872	537,111
Total shareholders' equity	_	880,476	<u>761,715</u>
Accumulated other comprehensive income/(loss):			
Net unrealized gains/(losses) on securities		689,218	1,075,373
Net deferred gains/(losses) on hedges		14,448	11,290
Foreign currency translation adjustments		(117,682)	(161,403)
Accumulated actuarial gains/(losses) on retirement benefits		(13,873)	(3,089)
Total accumulated other comprehensive income/(loss)		572,110	922,171
Non-controlling interests	_	45,295	45,244
Total net assets	_	1,497,882	1,729,131
Total liabilities and net assets	¥_	8,219,924	<u>8,551,276</u>

Consolidated Statements of Income

For the years ended March 31, 2020 and March 31, 2021

		2020	2021
		(in ¥ million)	
Ordinary income and expenses		·	·
Ordinary income:	¥	2,518,049	2,501,627
Underwriting income:		2,301,483	2,299,556
Net premiums written		2,197,801	2,117,562
Deposit premiums from policyholders		52,386	52,851
Investment income on deposit premiums from			
policyholders		30,105	28,033
Life insurance premiums		16,943	11,517
Reversal of underwriting reserves		-	88,194
Other underwriting income		4,246	1,396
Investment income:		203,151	188,931
Interest and dividends income		111,295	106,703
Investment gains on money trusts		-	1,839
Investment gains on trading securities		55,652	35,606
Gains on sales of securities		62,851	60,482
Gains on redemption of securities		863	422
Other investment income		2,593	11,909
Transfer of investment income on deposit premiums			
from policyholders		(30,105)	(28,033)
Other ordinary income:		13,415	13,138
Gains on equity method investments		2,267	-
Other ordinary income		11,147	13,138
Ordinary expenses:		2,414,602	2,395,282
Underwriting expenses:		1,974,337	1,956,851
Net claims paid		1,241,775	1,170,855
Loss adjustment expenses		106,406	112,298
Commissions and collection expenses		403,220	404,788
Maturity refunds to policyholders		157,089	160,980
Dividends to policyholders		84	61
Life insurance claims		1,958	3,381
Provision for outstanding claims		32,718	102,176
Provision for underwriting reserves		30,088	-
Other underwriting expenses		996	2,309

Consolidated Statements of Income (Continued)

		2020	2021
		(in ¥ n	nillion)
		`	,
Investment expenses:	¥	52,765	58,762
Investment losses on money trusts		566	-
Losses on sales of securities		5,809	4,215
Impairment losses on securities		22,546	5,162
Losses on redemption of securities		165	487
Losses on derivative transactions		13,352	44,211
Other investment expenses		10,325	4,685
Operating expenses and general and administrative			
expenses		370,509	364,117
Other ordinary expenses:		16,990	15,551
Interest expense		10,818	11,831
Provision for bad debt reserve		4,894	1,047
Losses on bad debts		124	95
Losses on equity method investments		-	1,467
Other ordinary expenses	_	1,153	1,107
Ordinary profit/(loss)	_	103,447	106,344
Extraordinary income and losses			
Extraordinary income:		71,028	7,269
Gains on sales of fixed assets		4,639	7,179
Reversal of reserves under the special laws:		56,996	-
Reversal of reserve for price fluctuation		56,996	-
Gains on step acquisitions		6,587	-
Gains on change in equity interests		2,804	89
Extraordinary losses:		178,068	9,834
Losses on sales of fixed assets		1,476	1,589
Impairment losses on fixed assets		173,512	230
Provision for reserves under the special laws:		-	4,131
Provision for reserve for price fluctuation		-	4,131
Losses on change in equity interests		-	450
Other extraordinary losses	_	3,080	3,432
Income/(loss) before income taxes		(3,593)	103,779
Income taxes – current		8,981	13,808
Income taxes – deferred	_	(150,675)	32,863
Total income taxes	_	(141,694)	46,672
Net income/(loss)	_	138,101	57,107
Net income/(loss) attributable to non-controlling interests	_	2,667	3,353
Net income/(loss) attributable to owners of the parent	¥ =	<u>135,433</u>	<u>53,753</u>

Consolidated Statements of Comprehensive Income

For the years ended March 31, 2020 and March 31, 2021

		2020	2021		
		(in ¥ million)			
Net income/(loss)	¥	138,101	57,107		
Other comprehensive income/(loss):					
Net unrealized gains/(losses) on securities		(191,614)	380,576		
Net deferred gains/(losses) on hedges		(3,956)	(3,432)		
Foreign currency translation adjustments		2,600	(46,576)		
Actuarial gains/(losses) on retirement benefits		(8,726)	10,803		
Share of other comprehensive income/(loss) of equity method					
investments	_	241	<u>7,309</u>		
Total other comprehensive income/(loss)	_	<u>(201,454</u>)	<u>348,681</u>		
Total comprehensive income/(loss)	¥ =	(63,353)	405,788		
Allocation:					
Comprehensive income/(loss) attributable to owners					
of the parent	¥	(67,541)	403,814		
Comprehensive income/(loss) attributable to non-controlling					
interests		4,188	1,974		

Consolidated Statements of Changes in Net Assets

For the years ended March 31, 2020 and March 31, 2021

For the year ended March 31, 2020

(in ¥ million)

	Shareholders' equity						
	Con	nmon stock	Capital surplus	Retained earnings	Total shareholders' equity		
Beginning balance	¥	139,595	85,008	602,225	826,829		
Cumulative effects of changes in accounting policies				(942)	(942)		
Beginning balance (Restated)		139,595	85,008	601,282	825,886		
Changes for the year:							
Dividends paid	1			(80,843)	(80,843)		
Net income/(loss) attributable to owners of the parent				135,433	135,433		
Net changes of items other than shareholders' equity							
Total changes for the year		-	_	54,590	54,590		
Ending balance	¥	139,595	85,008	655,872	880,476		

	Accumulated other comprehensive income/(loss)				oss)		
	Net unrealized gains/(losses) on securities	Net deferred gains/(losses) on hedges	Foreign currency translation adjustments	Accumulated actuarial gains/(losses) on retirement benefits	Total accumulated other comprehensive income/(loss)	Non- controlling interests	Total net assets
Beginning balance	¥ 886,477	18,492	(124,722)	(5,161)	775,086	29,733	1,631,649
Cumulative effects of changes in accounting policies					-		(942)
Beginning balance (Restated)	886,477	18,492	(124,722)	(5,161)	775,086	29,733	1,630,706
Changes for the year:							
Dividends paid							(80,843)
Net income/(loss) attributable to owners of the parent							135,433
Net changes of items other than shareholders' equity	(197,259)	(4,044)	7,040	(8,712)	(202,975)	15,561	(187,413)
Total changes for the year	(197,259)	(4,044)	7,040	(8,712)	(202,975)	15,561	(132,823)
Ending balance	¥ 689,218	14,448	(117,682)	(13,873)	572,110	45,295	1,497,882

Consolidated Statements of Changes in Net Assets (Continued)

For the year ended March 31, 2021

(in ¥ million)

	Shareholders' equity						
	Cor	nmon stock	Capital surplus	Retained earnings	Total shareholders' equity		
Beginning balance	¥	139,595	85,008	655,872	880,476		
Cumulative effects of changes in accounting policies					-		
Beginning balance (Restated)		139,595	85,008	655,872	880,476		
Changes for the year:							
Dividends paid				(172,514)	(172,514)		
Net income/(loss) attributable to owners of the parent				53,753	53,753		
Net changes of items other than shareholders' equity							
Total changes for the year		-	-	(118,760)	(118,760)		
Ending balance	¥	139,595	85,008	537,111	761,715		

	Accumulated other comprehensive income/(loss)						
	Net unrealized gains/(losses) on securities	Net deferred gains/(losses) on hedges	Foreign currency translation adjustments	Accumulated actuarial gains/(losses) on retirement benefits	Total accumulated other comprehensive income/(loss)	Non- controlling interests	Total net assets
Beginning balance	¥ 689,218	14,448	(117,682)	(13,873)	572,110	45,295	1,497,882
Cumulative effects of changes in accounting policies					+		-
Beginning balance (Restated)	689,218	14,448	(117,682)	(13,873)	572,110	45,295	1,497,882
Changes for the year:							
Dividends paid							(172,514)
Net income/(loss) attributable to owners of the parent							53,753
Net changes of items other than shareholders' equity	386,154	(3,157)	(43,720)	10,784	350,060	(51)	350,009
Total changes for the year	386,154	(3,157)	(43,720)	10,784	350,060	(51)	231,248
Ending balance	¥1,075,373	11,290	(161,403)	(3,089)	922,171	45,244	1,729,131

Consolidated Statements of Cash Flows

For the years ended March 31, 2020 and March 31, 2021

2020 2021 (in ¥ million)

I. Cash flows from operating activities:

Income/(loss) before income taxes	¥	(3,593)	103,779
Adjustments for:			
Depreciation		42,584	44,805
Impairment losses on fixed assets		173,512	230
Amortization of goodwill		11,107	10,081
Increase/(decrease) in outstanding claims		(37,898)	92,135
Increase/(decrease) in underwriting reserves		29,653	(88,566)
Increase/(decrease) in bad debt reserve		3,581	702
Increase/(decrease) in reserve for retirement benefits for			
officers		(86)	(82)
Increase/(decrease) in accrued bonuses for employees		(236)	(658)
Increase/(decrease) in reserve for reorganization by function		(906)	-
Increase/(decrease) in liabilities for pension and retirement			
benefits		(13,462)	(6,819)
Increase/(decrease) in reserve for price fluctuation		(56,996)	4,131
Interest and dividends income		(111,295)	(106,703)
Losses/(gains) on securities		(90,845)	(86,646)
Losses/(gains) on derivative transactions		13,352	44,211
Interest expense		10,818	11,831
Foreign exchange losses/(gains)		5,396	(8,521)
Losses/(gains) on disposal of tangible fixed assets		(3,313)	(5,524)
Losses/(gains) on equity method investments		(2,267)	1,467
Losses/(gains) on step acquisitions		(6,587)	-
Losses/(gains) on change in equity interests		(2,804)	361
Decrease/(increase) in other assets		(13,915)	45,671
Increase/(decrease) in other liabilities		40,783	9,639
Other, net	_	(25,610)	(33,280)
Subtotal		(39,032)	32,245
Interest and dividends received		129,107	116,053
Interest paid		(10,741)	(11,793)
Income taxes refunded/(paid)		(53,217)	12,152
Net cash provided by/(used in) operating activities (a)		26,116	148,658

Consolidated Statements of Cash Flows (Continued)

		2020 2021 (in ¥ million)	
		`	,
II. Cash flows from investing activities:			
Net decrease/(increase) in deposits and savings	¥	(6,867)	(2,911)
Purchase of monetary claims bought		(18,809)	(19,828)
Proceeds from sales and redemption of monetary claims		16.092	2 127
bought		15,982	2,127
Purchase of money trusts Proceeds from sales of money trusts		(13) 23	(33) 16
Purchase of securities		(2,840,082)	(2,864,668)
Proceeds from sales and redemption of securities		3,043,692	2,794,628
Investment in loans		(75,078)	(77,890)
Collection of loans		77,299	69,439
Net increase/(decrease) in payables under securities lendin	g	,	05, 125
transactions	.0	61,603	77,948
Other, net		7,316	1,885
Subtotal (b)	•	265,066	(19,288)
(a+b)		291,182	129,369
Acquisition of tangible fixed assets		(17,028)	(15,717)
Proceeds from sales of tangible fixed assets		6,435	9,434
Acquisition of intangible fixed assets		(47,569)	(28,928)
Acquisition of shares of subsidiaries resulting in changes i	n		
scope of consolidation		(9,715)	-
Other, net		(2,334)	(2,908)
Net cash provided by/(used in) investing activities		194,853	(57,409)
III. Cash flows from financing activities:			
Proceeds from borrowings		149,381	-
Repayments of borrowings		(167,648)	-
Issuance of bonds		99,786	99,321
Redemption of bonds		-	(100,000)
Dividends paid to shareholders		(80,843)	(172,514)
Dividends paid to non-controlling interests		(1,688)	(2,034)
Other, net		(4,963)	(5,227)
Net cash provided by/(used in) financing activities		(5,975)	(180,455)
IV. Effect of exchange rate changes on cash and cash equivale	nts	(864)	(12,475)
V. Net increase/(decrease) in cash and cash equivalents		214,130	(101,681)
VI. Cash and cash equivalents at beginning of year		727,733	868,888
VII. Decrease in cash and cash equivalents due to the transfer			
of third sector long-term contracts		(72,975)	
VIII.Cash and cash equivalents at end of year	¥	868,888	<u>767,207</u>

Significant Accounting Policies

For the years ended March 31, 2020 and March 31, 2021

1. Basis of presentation

The accompanying consolidated financial statements have been translated from the consolidated financial statements of Mitsui Sumitomo Insurance Company, Limited ("the Company") prepared in accordance with the provisions set forth in the Rules of Corporate Accounting, the Enforcement Regulations of the Japanese Insurance Business Act and related rules, and regulations applicable to the non-life insurance industry in general, and in conformity with accounting principles and practices generally accepted in Japan, which may differ in certain respects from accounting principles and practices generally accepted in countries and jurisdictions other than Japan. In preparing the accompanying consolidated financial statements, certain additional information has been provided for the consolidated financial statements issued domestically in order to present them in a form that is more familiar to readers outside Japan.

The accompanying consolidated financial statements are expressed in Japanese yen. As permitted by the regulations under the Rules of Corporate Accounting, amounts are rounded down to the nearest million of Japanese yen, except for those stated otherwise. As a result, the total amounts in Japanese yen shown in the accompanying consolidated financial statements do not necessarily agree with the sums of the individual amounts.

"Subsidiary" and "Associate" appearing in the accompanying consolidated financial statements and notes thereto refer to those defined in Article 2 of the Rules of Corporate Accounting.

2. Scope of consolidation

(1) Number of consolidated subsidiaries

57 companies

Major consolidated subsidiaries are as follows:

MSIG Holdings (U.S.A.), Inc.
MS Amlin Corporate Member Limited
MS Amlin Underwriting Limited
MS Amlin AG
MS Amlin Insurance SE
MSIG Insurance (Malaysia) Bhd.

Changes in scope of consolidation

Leadenhall Capital Partners GP Limited has been included in the scope of consolidation since the year ended March 31, 2021 as they have become the Company's subsidiaries due to the acquisition of shares.

As AUA Insolvency Risk Services and three other companies ceased to be subsidiaries due to the sales of shares and other reasons, they have been excluded from the scope of consolidation during the year ended March 31, 2021.

Significant Accounting Policies (Continued)

(2) Unconsolidated subsidiaries

Major unconsolidated subsidiary is as follows:

MSK Anshin Station Company, Limited

Certain subsidiaries including the above subsidiary are not consolidated, as they are not considered to have any impact on, in all material aspects, the consolidated financial conditions and business performance, in view of the size of their total assets, ordinary income, net income and retained earnings attributable to the Company.

- 3. Application of equity method
- (1) Number of associates accounted for under the equity method

11 companies

Major associates accounted for under the equity method are as follows:

Sumitomo Mitsui DS Asset Management Company, Limited Max Life Insurance Company Limited

Changes in scope of application of equity method

As Max Financial Services Limited and one other company became associates due to the acquisition of shares, they have been included in the scope of application of the equity method during the year ended March 31, 2021.

Bellarmine Ltd has been excluded from the scope of application of the equity method during the year ended March 31, 2021 due to the completion of liquidation.

- (2) Other affiliates, including unconsolidated subsidiaries and associates (e.g. MSK Anshin Station Company, Limited and Hong Leong MSIG Takaful Berhad), are stated at cost as their effects on the consolidated net income and retained earnings are not considered material, individually and in aggregate.
- 4. Fiscal year of consolidated subsidiaries

The fiscal year end of 56 overseas consolidated subsidiaries is December 31, which is different from that of the Company. The Company uses the financial statements as of their latest fiscal year end for consolidation purposes since the intervening period does not exceed three months from its fiscal year end.

The Company makes adjustments to incorporate significant transactions occurred during the intervening period that materially affect the consolidated financial statements.

- 5. Accounting policies
- (1) Valuation policies and methods of securities (including those included in Cash, deposits and savings and Monetary claims bought as set forth in the Enforcement Regulations of the Japanese Insurance Business Act)

Significant Accounting Policies (Continued)

- (i) Trading securities are valued at their year-end market prices. Cost of sales is calculated using the moving average method. For certain overseas consolidated subsidiaries, cost of sales is calculated using the first-in, first-out method.
- (ii) Held-to-maturity securities are valued at amortized cost.
- (iii) Investments in unconsolidated subsidiaries and associates that are not accounted for under the equity method are valued at cost determined by the moving average method.
- (iv) Available-for-sale securities (except for those without practically determinable fair value) are valued at their year-end market prices.
 - Net unrealized gains and losses are reported as a separate line item of net assets and cost of sales is calculated by the moving average method.
- (v) Available-for-sale securities without practically determinable fair value are valued at cost using the moving average method.
- (vi) Money trusts specifically managed for the Company for trading purposes are valued at fair value.

Money trusts specifically managed for the Company, other than money trusts those held for trading purposes or held to maturity, are valued on the same basis as available-for-sale securities.

(2) Valuation policies and methods of derivative financial instruments

Derivative financial instruments are valued at fair value.

- (3) Depreciation methods of significant depreciable assets
 - (i) Depreciation of tangible fixed assets is computed using the straight-line method.
 - (ii) Intangible fixed assets are amortized by the straight-line method. Capitalized software for internal use is amortized by the straight-line method over its estimated useful life.
- (4) Accounting policies for significant reserves
 - (i) Bad debt reserve

For the Company, bad debt reserve is established under the internal standards for self-assessment of assets and the policy for write-off and provision.

Bad debt reserve for loans to debtors who are legally deemed to be insolvent due to bankruptcy or special liquidation, or whose notes are under suspension at clearing houses, and loans to debtors who are deemed to be substantially insolvent is provided based on the outstanding balance remaining after deducting the resale value of collateral and the amount collectible through guarantees.

Bad debt reserve for loans to debtors who are likely to become insolvent in the future is

Significant Accounting Policies (Continued)

provided based on the outstanding balance remaining after deducting the resale value of collateral, the amount collectible through guarantees and the amount expected to be repaid by the debtors considering their overall ability to pay.

For loans other than those described above, bad debt reserve is calculated by multiplying the outstanding balances by the historical bad debt ratios.

Bad debt reserve for all loans and receivables is provided based on the assessment under the internal standards for self-assessment of assets. The assessment is performed by the departments responsible for the respective assets and the results are reviewed by independent internal audit departments.

For domestic consolidated subsidiaries, bad debt reserve is established under their internal standards for self-assessment of assets and policies for provision similar to those of the Company.

For overseas consolidated subsidiaries, bad debt reserve is established based on the assessment of collectability of individual receivables.

(ii) Reserve for retirement benefits for officers

Reserve for retirement benefits that covers the cost of services rendered by officers and operating officers of the Company up to the year ended March 31, 2005, the date on which the retirement benefits plans for officers were terminated, is established to provide for their future retirement benefits (including pension).

(iii) Accrued bonuses for employees

Accrued bonuses for employees are determined based on the estimated amounts to be paid at the year-end to provide for future bonuses for employees and operating officers.

(iv) Reserve for price fluctuation

For the Company, the reserve for price fluctuation is recognized under Article 115 of the Japanese Insurance Business Act to provide for possible losses arising from price fluctuation of investment assets such as equity securities.

(5) Accounting for retirement benefits

(i) Attribution method of retirement benefits over the service period

In computing retirement benefit obligations, the estimated retirement benefits are attributed to the periods up to the current year using the plan's benefit formula.

(ii) Accounting for actuarial gains and losses

Actuarial gains and losses are amortized, commencing from the following year, using the straight-line method over a certain number of years (primarily 10 years) that do not exceed the expected average remaining service period of employees at the time of occurrence.

Significant Accounting Policies (Continued)

(6) Translation of foreign currency assets and liabilities

Foreign currency monetary assets and liabilities of the Company are translated into Japanese yen using the spot exchange rate prevailing at the year end. The foreign exchange gains and losses resulting from the translation are recognized in earnings. Foreign currency assets and liabilities of overseas consolidated subsidiaries are translated into Japanese yen using the spot exchange rate prevailing at their respective year ends, while shareholders' equity is translated at the historical rates. Income and expenses of overseas consolidated subsidiaries are translated into Japanese yen using the average exchange rate for the year. Differences arising from such translations are included in Foreign currency translation adjustments and Non-controlling interests in Net Assets.

(7) Accounting for consumption taxes

Consumption taxes received or paid by the Company and its domestic consolidated subsidiaries are not included in income or expenses, except for those related to Loss adjustment expenses and Operating expenses and general and administrative expenses incurred by the Company. Consumption taxes excluded from income and expenses are recorded at the net amount on the balance sheet.

Non-deductible consumption taxes are recognized as expenses for the period, except for those related to the purchase of depreciable fixed assets that are not charged to expenses but deferred as Other assets and amortized over a period of 5 years on a straight-line basis.

(8) Hedge accounting

Under Japanese GAAP, several methodologies are allowed for hedge accounting. Two fundamental approaches are the deferred hedge method and the fair value hedge method. Under the deferred hedge method, gains and losses on changes in fair value of derivative financial instruments are deferred and accounted for as a separate line item of net assets. Under the fair value hedge method, which is allowed only with respect to available-for-sale securities being the hedged items, gains and losses on changes in fair value of the hedging instruments are recognized in earnings together with the corresponding gains and losses on the hedged items attributable to the risks being hedged.

In addition, for certain derivative instruments, alternative treatments are permitted under Japanese GAAP. Assets and liabilities denominated in foreign currencies and hedged by foreign exchange forward contracts or currency swaps can be accounted for by the allocation method. Under this method, the foreign exchange forward contracts and currency swaps used as hedging instruments are not measured at fair value since gains and losses on the derivatives are assumed to be offset with changes in fair value of the corresponding hedged items, and hedged items are translated at the foreign exchange rates that are stipulated in the foreign exchange forward contracts or currency swaps (hedging instruments). Interest rate swaps that qualify for hedge accounting and meet specific matching criteria are not remeasured at fair value, but the differentials paid or received under the swap agreements are recognized and included in interest expense or income of the hedged items (the exceptional method).

For the Company, gains and losses on equity forward contracts used for hedging risks of variability in the fair value of investments in equity securities are accounted for under the fair value hedge method. Gains and losses on currency swap contracts and certain foreign exchange forward contracts used for hedging risks of variability in foreign exchange rates on

Significant Accounting Policies (Continued)

foreign currency assets are accounted for under the deferred hedge method, the fair value hedge method or the allocation method. Gains and losses on currency swap contracts used for hedging risks of variability in foreign exchange rates on foreign currency bonds issued by the Company are accounted for under the allocation method.

Gains and losses on interest rate swap contracts used for hedging risks of variability in interest rates of loans, bonds and borrowings are accounted for under the deferred hedge method or the exceptional method when they meet certain criteria.

Gains and losses on interest rate and currency swap contracts used for hedging risks of variability in foreign exchange rates and interest rates on foreign currency borrowings are accounted for under the integrated method when they meet certain criteria. The integrated method is to hedge foreign exchange risks and interest rate risks using the allocation method and the exceptional method, respectively.

Hedge effectiveness is assessed quarterly by comparing cumulative fluctuations in fair value or cash flows of the hedged items and hedging instruments for the periods from the respective start dates of the hedges to the assessment dates. When the hedged items and the hedging instruments are highly and clearly interrelated, when the interest rate swap contracts meet the criteria for the application of the exceptional method, or when the interest rate and currency swap contracts meet the criteria for the application of the integrated method, hedge effectiveness is not assessed.

(9) Accounting for insurance contracts

The Company accounts for insurance contracts related items including insurance premiums, outstanding claims and underwriting reserves in accordance with the Japanese Insurance Business Act and related rules. Overseas consolidated insurance subsidiaries apply either International Financial Reporting Standards (IFRS) or US generally accepted accounting principles for the items in accordance with Practical Solution on Unification of Accounting Policies Applied to Foreign Subsidiaries, etc. for Consolidated Financial Statements (ASBJ Practical Issues Task Force ("PITF") No. 18 revised on June 28, 2019).

6. Goodwill

Goodwill is amortized using the straight-line method over a period of 15 to 20 years. Insignificant amounts of goodwill are charged to expenses as incurred.

7. Accounting estimates

(1) Impairment losses on goodwill

(i) Amounts recorded in the consolidated financial statements for the year ended March 31, 2021

(ii) Details of accounting estimates

Significant Accounting Policies (Continued)

(a) Measurement approach

For goodwill whose invested amount is not recoverable due to decline of profitability, an impairment loss should be recognized by reflecting its recoverability under certain conditions. In accordance with "Accounting Standard for Impairment of Fixed Assets" (ASBJ Statement, August 9, 2002), if there is any indication of impairment such as consecutive net losses and/or deterioration of business environment, the Company and its consolidated subsidiaries (Collectively "the Group") determine whether an impairment loss should be recognized by comparing total undiscounted future cash flows with the carrying amount for the business concerned. When it is determined that an impairment loss should be recognized, the carrying amount of goodwill is reduced to its recoverable amount and an impairment loss is recognized for the amount by which goodwill is reduced.

The recoverable amount represents present value of future cash flows expected to be derived from continuing use of the asset and from its disposal thereafter and the amount of an impairment loss relies on estimated future cash flows based on reasonable assumptions and projections.

(b) Effects on the consolidated financial statements for the next year An impairment loss may be incurred if the profitability of a business declines and estimated future cash flows are significantly decreased as a result of changes in business environment of the business concerned.

(2) Outstanding claims

(i) Amounts recorded in the consolidated financial statements for the year ended March 31, 2021

In the consolidated balance sheet of the Company for the current year, outstanding claims of \$1,553,595 million were recognized. Of this amount, outstanding claims of non-life insurance business accounted for a substantial portion.

(ii) Details of accounting estimates

In accordance with the provisions set forth in Article 117 of the Japanese Insurance Business Act as well as Articles 72 and 73 of the Enforcement Regulations of the Japanese Insurance Business Act, the Company recognizes outstanding claims which represent the estimated amount of unpaid claims for the losses that have incurred or deemed to have incurred under insurance contracts. Overseas consolidated subsidiaries apply similar methods for recording outstanding claims.

(a) Measurement approach

The Group individually recognized expected claims payments for reported claims based on the details of reported loss events, insurance contract terms and claim investigations.

For incurred but not reported claims, the Group recognized expected claims payments based on the estimated ultimate losses determined in consideration of the past experience of claims payments in the previous years.

(b) Effects on the consolidated financial statements for the next year

The amounts of insurance claim payments and outstanding claims may differ from

Significant Accounting Policies (Continued)

their current estimates due to the development of claim investigations, outcome of litigations and changes in foreign exchange rates.

Specifically, uncertainty over the estimate of outstanding claims has been increasing, as natural disasters have become more severe and frequent both within and outside Japan in the recent years, and payment obligations have been growing overseas for certain business interruption claims due to the spread of COVID-19.

8. Change in accounting policy

From the year ended March 31, 2020, International Financial Reporting Standard ("IFRS") 16 "Leases" has been adopted by overseas consolidated subsidiaries that apply IFRS. As a result, lessees generally recognize right-of-use assets and lease liabilities for all leases at the lease commencement date.

In accordance with the transitional measures of IFRS 16, the Company has adjusted retained earnings for cumulative effects of the adoption at the beginning of the year ended March 31, 2020.

The effects of this adjustment on ordinary income and income before income taxes for the year ended March 31, 2020 were immaterial. The effects of the changes on the beginning balance of the year ended March 31, 2020 were an increase in lease assets of \(\frac{\pmaterial}{2}\)1,799 million and a decrease in other tangible fixed assets of \(\frac{\pmaterial}{6}\)53 million among tangible fixed assets, an increase in other liabilities of \(\frac{\pmaterial}{2}\)2,088 million and a decrease in retained earnings of \(\frac{\pmaterial}{9}\)42 million. As for the items of Consolidated Statements of Cash Flows for the year ended March 31, 2020, net cash used in operating activities decreased by \(\frac{\pmaterial}{4}\),004 million and net cash used in financing activities increased by \(\frac{\pmaterial}{4}\),004 million.

9. Change in presentation

(Application of "Accounting Standard for Disclosure of Accounting Estimates")

The Company has applied "Accounting Standard for Disclosure of Accounting Estimates" (ASBJ Statement No. 31, March 31, 2020) from the year ended March 31, 2021 and notes related to significant accounting estimates are included in the consolidated financial statements.

The note does not include information for the prior consolidated fiscal year in accordance with the transitional provision set out in paragraph 11 of the Accounting Standard.

10. Cash and cash equivalents on the consolidated statements of cash flows

In preparing the consolidated statements of cash flows, cash and cash equivalents constitute cash on hand, readily available deposits and short-term highly liquid investments with original maturities not exceeding three months.

11. Additional information

(Accounting treatments related to the adoption of the consolidated tax return filling system)

The Company and certain domestic consolidated subsidiaries have decided to adopt the consolidated tax return filling system, with MS&AD Insurance Group Holdings, Inc. being a

Significant Accounting Policies (Continued)

parent company for tax payment purposes, from the year ending March 31, 2022. Accordingly, from the year ended March 2021, the Company and certain domestic consolidated subsidiaries applied an accounting treatment based on the adoption of a consolidated tax return filling system in accordance with "Practical Solution on Tentative Treatment of Tax Effect Accounting under the Consolidated Taxation System (Part 1)" (ASBJ PITF No. 5, January 16, 2015) and "Practical Solution on Tentative Treatment of Tax Effect Accounting under the Consolidated Taxation System (Part 2)" (ASBJ PITF No.7, January 16, 2015).

There was no effect of this change on the consolidated financial statements.

Notes to Consolidated Balance Sheets

As of March 31, 2020 and March 31, 2021

1. The amounts of accumulated depreciation and accelerated depreciation of tangible fixed assets are as follows:

		(in ¥ million)
	March 31, 2020	March 31, 2021
Accumulated depreciation	316,637	314,265
Accelerated depreciation	13,593	13.410

(Note) As permitted under Japanese tax legislation for the purpose of deferral in recognizing taxable income, the acquisition cost of certain qualifying properties is reduced to offset the taxable income that resulted from the sales of assets to be replaced by the acquired assets or receipts of governmental subsidies provided for the acquisition of the new assets. The total amounts deducted from the original acquisition cost of the qualifying properties as of March 31, 2020 and March 31, 2021 were ¥13,593 million and ¥13,410 million, respectively.

2. The carrying amounts of equity investments in unconsolidated subsidiaries and associates are as follows:

		(in ¥ millior
	March 31, 2020	March 31, 2021
Securities (Domestic stocks)	20,308	15,561
Securities (Foreign securities)	87,373	107,203
Securities (Other securities)	17,212	19,426
Total	124,894	142,191

Notes to Consolidated Balance Sheets (Continued)

3. The amounts of loans to borrowers in bankruptcy, overdue loans, loans overdue for three months or more, and restructured loans are as follows:

		(in \(\frac{1}{2}\) millio
	March 31, 2020	March 31, 2021
Loans to borrowers in bankruptcy	19	-
Overdue loans	78	24
Loans overdue for three months or more	190	123
Restructured loans	314	310
Total	603	459

(Note) Loans to borrowers in bankruptcy represent those, excluding any part of bad debts that have been written off, on which accrued interest receivables are not recognized because repayments of the principal or interest have been overdue for considerable periods and regarded uncollectible (hereinafter, this category is referred to as "Loans not accruing interest") and which meet the conditions prescribed in Article 96, Section 1-3 or 1-4 of the Corporation Tax Act Enforcement Ordinance (Cabinet Order No.97, 1965).

Overdue loans represent loans not accruing interest excluding (a) loans to borrowers in bankruptcy and (b) loans that have been granted a grace period for interest payments in order to assist the debtors' operational restructuring or financial recovery.

Loans overdue for three months or more represent those of which the principal or interest has been past due for three months or more after the contractual due date for repayments of the principal or interest. The loans to borrowers in bankruptcy and overdue loans are excluded from this category.

Restructured loans represent those that have been granted favorable terms for the benefit of the debtors, such as interest exemption or reduction, a grace period for interest payments, a grace period for principal repayments or forgiveness of debts for the purpose of the restructuring of, or support to the debtors in financial difficulty. The loans to borrowers in bankruptcy, overdue loans and loans overdue for three months or more are excluded from this category.

4. The amounts of pledged assets are as follows:

		(in ¥ million)
	March 31, 2020	March 31, 2021
Pledged assets:		
Cash, deposits and savings	2,877	3,480
Securities	438,569	394,757
Total	441,446	398,238

(Note) The amounts in the above table primarily consist of collateral assets required for international operations and for Real Time Gross Settlement of the current account with the Bank of Japan.

Notes to Consolidated Balance Sheets (Continued)

5. The amounts of securities loaned under securities lending agreements are as follows:

	(in ¥ million)
March 31, 2020	March 31, 2021
252,295	335,529

6. Guarantees on transactions conducted by a limited partnership entity are as follows:

The Company provides guarantees on transactions conducted by a limited partnership entity. Aggregate net present value of these transactions was ¥112,259 million and ¥65,565 million, respectively in a negative liability position as of March 31, 2020 and March 31, 2021. These amounts were not included in Customers' liabilities under acceptances and guarantees or Acceptances and guarantees since there was no substantial exposure.

7. The unutilized balances of commitment lines to third parties are as follows:

	(in ¥ million)
March 31, 2020	March 31, 2021
7,259	12,670

- 8. Information on financial instruments
- (1) Qualitative information on financial instruments
 - (i) Policy on financial instruments

The Group applies Asset and Liability Management policies to maintain stability of investment returns, safety of assets and sufficient liquidity under an appropriate risk management framework to attain sustainable growth of the net asset value. In addition, the Group is exposed to investment risks such as market risks and credit risks and manages those risks in accordance with the risk management policies of the Company and each group company.

The Group's cash inflows which mainly arise from insurance operations and investment activities are affected by changes in external environment such as occurrences of natural disasters and changes in financial market conditions. To enhance efficiency of funds operations and strengthen financial capacity under such changing conditions, the Company undertakes to raise funds through the issuance of long-term or short-term corporate bonds or other financing methods as the needs arise.

Notes to Consolidated Balance Sheets (Continued)

(ii) Details of financial instruments and associated risks

The Group's financial assets mainly consist of securities including domestic bonds, domestic stocks and foreign securities, loans and other financial instruments. Risks pertaining to investments include market risks, credit risks, market liquidity risks and other risks. Market risks arise from fluctuations in interest rates, stock prices, foreign exchange rates and other market indicators. Credit risks arise from the deterioration in the financial condition of security issuers and counterparties of loans. Market liquidity risks represent the risks that investment assets are forced to be sold at extremely unfavorable prices under turmoil in the financial markets.

The Group utilizes derivative transactions represented by interest rate swaps, interest rate options, bond future contracts, equity index future contracts, equity index options, equity forward contracts, currency swaps, foreign exchange forward contracts, currency options, and interest rate and currency swaps for the purpose of hedging risks such as fluctuations in interest rates, stock prices and foreign exchange rates. In addition, the Group utilizes credit derivatives, weather derivatives and catastrophe derivatives to generate investment returns with consideration given to the associated risks.

For details of derivative transactions to which hedge accounting is applied, please refer to "Significant Accounting Policies, 5. Accounting policies, (8) Hedge accounting".

Derivative transactions involve risks associated with fluctuations in fair value of derivative financial instruments, risks of non-performance resulting from insolvency of counterparties and market liquidity risks. Derivative transactions utilized by the Group are also exposed to these risks. However, market risks associated with derivative transactions utilized for the purpose of hedging are mitigated, as changes in the fair value of hedged items and hedging instruments offset each other. To mitigate credit risks arising from the non-performance of counterparties, most of the Group's derivative transactions are executed only with select counterparties of high credit quality and diversified among various counterparties. Furthermore, under Credit Support Annex ("CSA"), the Group obtains collateral from counterparties.

(iii) Risk management structure related to financial instruments

The Group manages risks in accordance with the basic policy for risk management and internal policies for asset management risks, which stipulate the definition of risks and management method established by the Board of Directors. At the Company, the risk management department is segregated from the trading and the back-office departments and maintains a structure that enables to exercise organizational checks and balances. In addition, the risk management department assesses, analyzes, and manages risks by quantifying market and credit risks using the Value-at-Risk ("VaR") method and risk limit management based on asset and liability position, and regularly reports the results to the Board of Directors.

Notes to Consolidated Balance Sheets (Continued)

(a) Market risk management

The Group maintains and operates a risk management structure taking into account the characteristics of each financial instrument in accordance with its internal policies for market risk management. In addition to monitoring of risk amount by quantifying risks using the VaR method as described above, the Company manages market risks through the assessment of potential risks that cannot be identified using the VaR method, analysis of sensitivity of existing assets to changes in interest rates, stock prices and foreign exchange rates and analysis of concentration and weakness of portfolio.

(b) Credit risk management

The Group maintains and operates a risk management structure in accordance with its internal policies for credit risk management. For loans at the Company, the trading and risk management departments maintain a credit risk management structure through credit screening, setting internal credit ratings and credit limits, managing credit information, requiring collaterals and guarantees where necessary, and resolving delinquent loans on an individual loan basis. For securities and derivative transactions at the Company, the trading and risk management departments manage credit risks of security issuers and derivative counterparties by regularly monitoring the credit information and fair values associated with the investment assets.

(c) Liquidity risk management

The Group maintains and operates a funding and market liquidity risk management structure in accordance with its internal policies for liquidity risk management. The Group's treasury management classifies funding needs into "ordinary" and "emergency" depending on the urgency level and oversees operation and management for the liquidity in each level, which gives the foremost consideration to the liquidity risk. The treasury management also ensures the diversification of fundraising activities to secure and maintain liquidity in various environments. The Group manages funding liquidity risks by holding a sufficient amount of cash, savings and deposits, and highly liquid securities such as government bonds, and regularly monitoring their aggregate amounts in case of unexpected events like catastrophes and the deterioration of funding liquidity arising from turmoil in the financial markets.

(iv) Supplementary explanation of matters related to the fair value of financial instruments and other information

The fair value of financial instruments is determined based on market prices and, when market prices are not available, based on reasonable estimates. In determining fair value, certain assumptions and methods are used, thus the fair value may differ if alternative assumptions are applied.

Notes to Consolidated Balance Sheets (Continued)

(2) Supplementary information on fair value of financial instruments

The following tables summarize the carrying amounts on the consolidated balance sheets and the fair values of financial instruments as of March 31, 2020 and March 31, 2021 together with their differences. The following tables exclude financial instruments in which the fair values are not practically determinable (see Note 2).

March 31, 2020

(in ¥ million)

		Carrying amount	Fair value	Difference
(i)	Cash, deposits and savings	1,011,686	1,011,869	182
(ii)	Receivables under resale			
	agreements	-	-	-
(iii)	Monetary claims bought	59,095	59,095	-
(iv)	Money trusts	. 3,054	3,054	-
(v)	Securities:			
	Trading securities	872,595	872,595	-
	Held-to-maturity securities	4,003	4,066	62
	Investments in associates	3,616	3,088	(527)
	Available-for-sale securities	3,888,658	3,888,658	_
(vi)	Loans	396,104		
	Bad debt reserve (*1)	(12)		<u> </u>
		396,092	398,557	2,465
Tota	l assets	6,238,804	6,240,986	2,182
Bone	ls issued	587,093	579,264	(7,829)
Tota	l liabilities	587,093	579,264	(7,829)
Deri	vative transactions (*2):			
Hed	lge accounting not applied	27,322	27,322	-
Hee	Ige accounting applied	(288)	(288)	_
	I derivative transactions	27,034	27,034	-

^(*1) Bad debt reserve for loans is deducted from the carrying amount.

^(*2) Derivative assets and liabilities included in Other assets and Other liabilities are presented on a net basis. Debits and credits arising from derivative transactions are netted, and a net debt in total is presented in parentheses.

Notes to Consolidated Balance Sheets (Continued)

March 31, 2021

(in ¥ million)

		Carrying amount	Fair value	Difference
(i)	Cash, deposits and savings	906,910	907,117	207
(ii)	Receivables under resale			
	agreements	1,999	1,999	-
(iii)	Monetary claims bought	74,747	74,747	-
(iv)	Money trusts	4,878	4,878	_
(v)	Securities:			
	Trading securities	848,186	848,186	-
	Held-to-maturity securities	3,738	4,073	334
	Investments in associates	35,427	102,082	66,654
	Available-for-sale securities	4,469,664	4,469,664	-
(vi)	Loans	404,410		
	Bad debt reserve (*1)	. (2)		
		404,408	406,371	1,963
Tota	l assets	6,749,961	6,819,120	69,159
Bone	ds issued	587,093	595,455	8,362
Tota	l liabilities	587,093	595,455	8,362
Deri	vative transactions (*2):			
Hed	ige accounting not applied	12,244	12,244	-
Hed	ige accounting applied	(6,560)	(6,560)	_
Tota	I derivative transactions	5,683	5,683	-

- (*1) Bad debt reserve for loans is deducted from the carrying amount.
- (*2) Derivative assets and liabilities included in Other assets and Other liabilities are presented on a net basis. Debits and credits arising from derivative transactions are netted, and a net debt in total is presented in parentheses.

(Note 1)Determination of fair value of financial instruments

Assets |

(i) Cash, deposits and savings

With regard to deposits and savings, the fair value is measured at the present value of the estimated future cash flows discounted at interest rates applicable to the same type of new deposits and savings based on duration. With regard to deposits and savings without maturities and short-term deposits and savings, the book value is deemed as the fair value due to their demand feature or short term duration.

(ii) Receivables under resale agreements

With regard to Receivables under resale agreements, the book value approximates the fair value since they are scheduled to be settled within a short period.

(iii) Monetary claims bought

With regard to commercial papers ("CP"), the price quoted by counterparty financial institutions is deemed as the fair value. With regard to certain CP, the book value approximates the fair value since they are scheduled to be settled within a short period.

Notes to Consolidated Balance Sheets (Continued)

With regard to Monetary claims bought other than CP, the price quoted by counterparty financial institutions is deemed as the fair value.

(iv) Money trusts

With regard to Money trusts, the price quoted by trustees is deemed as the fair value.

(v) Securities

The fair value of equity securities is determined based on the quoted market price, while the fair value of bonds is determined based on the price quoted by exchanges, independent price venders or counterparty financial institutions.

(vi) Loans

With regard to floating rate loans, the book value approximates the fair value contingent on no significant changes in the credit conditions of the debtor, because the floating rates on the loans reflect market interest rates. With regard to fixed rate loans, for loans sorted by type, term and credit rating, the fair value is based on the present value of the estimated future cash flows discounted at market interest rates, such as yields on government bonds, plus a credit spread. The fair value of certain personal loans is determined at the net present value of the estimated future cash flows discounted at interest rates applicable to the same type of new loans.

With regard to policy loans that do not have contractual maturities, as the loan amount is limited to the surrender value, the carrying amount approximates the fair value, considering their estimated repayment periods and interest rates.

With regard to loans to debtors that are legally or substantially bankrupt and loans to doubtful debtors, the carrying amount less bad debt reserve is deemed as the fair value, because the bad debt reserve is determined based on the present value of the estimated future cash flows or the value of the collateral and the amount collectible through guarantees.

Liabilities

Bonds issued

With regard to Bonds issued, the fair value is determined based on "Reference Statistical Prices for OTC Bond Transactions" published by the Japan Securities Dealers Association or prices quoted by counterparty financial institutions.

Derivative transactions

With regard to derivative transactions, the fair value is determined based on published forward exchange rates, closing prices at major exchanges, prices quoted by counterparty financial institutions, etc.

Notes to Consolidated Balance Sheets (Continued)

(Note 2) The carrying amounts of financial instruments in which the fair values are not practically determinable, which are not included in "(v) Securities" above, are as follows:

(in ¥ million)

	March 31, 2020	March 31, 2021
Unlisted stocks and other assets invested in		
unconsolidated subsidiaries and associates	121,278	106,763
Other unlisted stocks	28,032	31,103
Unlisted investment trusts	71,097	86,084
Unlisted convertible bonds	-	39,608
Partnership investments comprising unlisted stocks	27,756	32,483
Total	248,165	296,043

The fair value of the financial instruments in the above table is not disclosed because their fair value is not practically determinable due to lack of marketability or difficulties in reasonably estimating future cash flows.

9. The Company and certain consolidated subsidiaries own investment properties in Tokyo and other areas. The carrying amounts, changes in carrying amounts and fair value of the investment properties are as follows:

		(in ¥ million)
	March 31, 2020	March 31, 2021
Carrying amount	41,522	41,385
Fair value	120,517	116,080

(Notes)

- 1. Carrying amount represents the acquisition cost less accumulated depreciation.
- 2. Fair value is primarily determined based on the appraisal values provided by qualified external appraisers. With respect to the properties with no substantial changes in their appraisal values or indices that were considered to appropriately reflect market prices since most recent appraisal dates, the fair value is determined based on these appraisal values or the values adjusted by the relevant indices.

10. Business combination

For the year ended March 31, 2020

(1) Transaction under common control (Transfer of third sector long-term contracts)

Based on the Agreement on Reorganization by Function concluded on September 27, 2013 between the Company and its parent company MS&AD Insurance Group Holdings, Inc., Aioi Nissay Dowa Insurance Company, Limited ("ADI") and Mitsui Sumitomo Aioi Life Insurance Company, Limited ("MSAL"), the Company and MSAL as well as ADI and MSAL concluded the Absorption-type Company Split Agreement on June 28, 2018 and completed the Simple Absorption-type Company Split on April 1, 2019. The purpose of the agreement is to transfer the long-term contracts of the third sector insurance market held by the Company and ADI to MSAL.

(i) Overview of the transaction

Notes to Consolidated Balance Sheets (Continued)

(a) Name and description of the subject business

Business related to the long-term contracts of the third sector insurance market held by the Company

(b) Date of business combination

April 1, 2019

(c) Legal form of business combination

Simple absorption-type company split where the Company is designated as the splitting company and MSAL as the successor company

(d) Acquiring company name after business combination

Mitsui Sumitomo Aioi Life Insurance Company, Limited

(e) Other items regarding overview of the transaction

By centralizing the product supply function in MSAL, MS&AD Insurance Group aims to realize efficient operation through further improvement of level of customer support and concentration of management resources, demonstrate MS&AD Insurance Group's comprehensive strength, and enhance customer satisfaction, its ability to grow and generate profits.

(ii) Overview of the accounting treatment applied

The Company applied "Accounting Standard for Business Combination" (ASBJ Statement No. 21, January 16, 2019) and "Revised Guidance on Accounting Standard for Business Combinations and Accounting Standard for Business Divestitures" (ASBJ Guidance No.10, January 16, 2019) for the treatment of transaction under common control.

(2) Business combination through acquisition

The Company acquired additional shares of PT. Asuransi Jiwa Sinarmas MSIG Tbk ("Sinarmas"), an equity method affiliate of the Company. As a result of this transaction, Sinarmas became a consolidated subsidiary.

- (i) Overview of the transaction
 - (a) Name and description of business of the acquired company

Name: PT. Asuransi Jiwa Sinarmas MSIG Tbk
Description of the business: Life insurance business

(b) Main reasons for business combination

Indonesia's life insurance market is expected to grow further in the future therefore the Company acknowledges Sinarmas as a strategic business base and intends to expand its business in cooperation with the Sinarmas Group, which is a strategic partner as well as a shareholder of Sinarmas.

Notes to Consolidated Balance Sheets (Continued)

(c) Date of business combination

July 8, 2019 (deemed acquisition date: July 1, 2019)

(d) Legal form of business combination

Acquisition of shares

(e) Company name after the business combination

PT. Asuransi Jiwa Sinarmas MSIG Tbk

(f) Ratio of acquired voting rights

Ratio of voting rights owned by the Company immediately before the acquisition: 50% Ratio of voting rights acquired additionally by the Company on the date of business combination: 30%

Ratio of voting rights after the acquisition: 80%

(g) Grounds for deciding on the acquiring company

As a result of the acquisition of additional shares, the Company has gained substantial control of the acquired company.

(ii) Period of the acquired company's financial result included in the consolidated financial statements of the Company

The fiscal year end of the acquired company is December 31, which is different from that of the Company. The Company uses the financial statements as of the acquired company's latest fiscal year end for consolidation purposes since the intervening period does not exceed three months from its fiscal year end. Financial results from January 1, 2019 to June 30, 2019 were recorded as gains on equity method investments.

(iii) Acquisition cost and consideration of the acquired company

Fair value on the date of business combination of shares held by the Company immediately before the business combination

6.3 trillion rupiah

Consideration (Cash) for shares additionally acquired by MSI

3.8 trillion rupiah

Acquisition cost

10.1 trillion rupiah

- (iv) Difference between acquisition cost and total acquisition cost of each transaction Gains on step acquisitions \(\frac{4}{6},587\) million
- (v) Amount of goodwill, reason for recognizing goodwill, amortization method and the period
 - (a) Amount of goodwill

3.2 trillion rupiah

Notes to Consolidated Balance Sheets (Continued)

(b) Reason for recognizing goodwill

The amount of investments under the Share Acquisition Agreement exceeded the net amount of assets acquired and liabilities assumed.

(c) Amortization method and the period

Amortized on a straight-line basis over 15 years

(vi) Amount of assets acquired and liabilities assumed, together with major components, on the date of the business combination

	unit: trillion rupiah
Total assets	
(Securities	11.8)
(Intangible fixed assets	2.1)
Total liabilities	8.7
(Policy liabilities	7.2)

(3) Transaction under common control (Reorganization of international business)

On January 1, 2020, the Company reorganized its international business ("international business reorganization") and transformed to a structure whereby international subsidiaries are placed under the Company's direct management, along with the termination of the regional holding company framework.

(i) Overview of international business reorganization

The Company designates 15 overseas subsidiaries as directly owned subsidiaries by acquiring subsidiaries' shares held by the regional holding companies through in-kind dividends. The Company completed the acquisition of shares of 9 companies for the year ended March 31, 2020 and plans to acquire shares of remaining 6 companies in the following years, subject to approval by relevant authorities.

Major subsidiaries for which the Company completed the acquisition are as follows:

Name of company acquired	Description of business	Date of acquisition
MS Amlin Corporate Member Limited	Non-life insurance business	January 1, 2020
MS Amlin AG	Non-life insurance business	January 1, 2020
MS Amlin Insurance SE	Non-life insurance business	January 1, 2020
MSIG Insurance (Singapore) Pte. Ltd.	Non-life insurance business	February 28, 2020

(ii) Purpose of international business reorganization

The purpose of the reorganization is to establish a system to further utilize skills and networks each group company has across regions and to accelerate decision-making speed for speedy business operations so that the Company can build future growth base and robust governance system as called for in the Medium-term Business Plan "Vision 2021" in light of environmental

Notes to Consolidated Balance Sheets (Continued)

changes and challenges surrounding the international business.

(iii) Overview of the accounting treatment applied

The Company applied "Accounting Standard for Business Combination" (ASBJ Statement No. 21, January 16, 2019) and "Revised Guidance on Accounting Standard for Business Combinations and Accounting Standard for Business Divestitures" (ASBJ Guidance No.10, January 16, 2019) for the treatment of transaction under common control.

11. The amounts of net assets per share are as follows:

	March 31, 2020	March 31, 2021	
Net assets per share (in ¥)	1,034.30	1,199.00	
Non-controlling interests deducted from net		·	
assets (in ¥ million)	45,295	45,244	
Outstanding common shares (in thousands)	1,404,402	1,404,402	

Notes to Consolidated Statements of Income

For the years ended March 31, 2020 and March 31, 2021

1. Major components of business expenses are as follows:

		(in ¥ million)
	For the year ended	For the year ended
	March 31, 2020	March 31, 2021
Commission expenses	400,090	391,910
Salaries	172,927	168,500

(Note) Business expenses represent the aggregate amount of Loss adjustment expenses, Operating expenses and general and administrative expenses, and Commissions and collection expenses presented in the consolidated statements of income.

2. Impairment losses recognized on fixed assets are as follows:

For the year ended March 31, 2020

(in ¥ million)

Y T	0-4	75	Impairment losses on fixed ass		xed assets
Use	Category	Description	-	Break	
Idle real estate and real estate for sale	Land and buildings	8 properties, including an office building in Kagawa	499	Land Buildings	41 457
Others	Software	Software related to the insurance business held by overseas consolidated subsidiaries	1,059	Software	1,059
_	Goodwill, other intangible fixed assets, etc.	Lloyd's business conducted by MS Amlin plc through the affiliated company	159,233	Buildings Lease assets Other tangible fixed assets Software Goodwill Other intangible fixed assets	1,249 2,273 2,593 8,096 75,320
_	Goodwill, other intangible fixed assets, etc.	Europe direct insurance business conducted by MS Amlin plc through the affiliated company	12,720	Other tangible fixed assets Software Goodwill Other intangible fixed assets	136 862 2,202

Fixed assets used for the insurance business operations are grouped as a single asset group by each insurance company. Other assets such as investment properties, idle assets and assets for sale are grouped on an individual basis.

Notes to Consolidated Statements of Income

For the years ended March 31, 2020 and March 31, 2021

As the idle real estate and real estate for sale in the above table were to be disposed in the near future or their demolition has been determined, the carrying amounts of the assets were reduced to recoverable amounts, and the aggregate difference between them was recognized as impairment losses on fixed assets under Extraordinary losses.

The recoverable amounts of assets to be disposed represent their net sales value or value in use. The net sales value is determined based on the appraisal value provided by qualified appraisers or the assessment of inheritance tax using roadside land prices while value in use is determined as zero.

For software related to the insurance business held by overseas consolidated subsidiaries, impairment loss is recognized for the portion where the effects of decrease in expense in future are no longer assured due to the revision of software development plans and other reasons.

Non-life insurance business conducted by MS Amlin plc through affiliated companies had been treated as one asset group, however along with the elimination of regional holding company and the transformation to a structure under the Company's direct management, the Lloyd's business, the European direct insurance business, and the reinsurance business were treated as individual asset groups.

As the Lloyd's business and the European direct insurance business were less profitable than expected when acquired, carrying amounts of goodwill and other intangible fixed assets were reduced to their recoverable amounts and the reduced amounts were recognized as impairment losses on fixed assets under Extraordinary losses. The recoverable amounts were measured at net sales value for buildings and lease assets, and measured at value in use of zero for other assets. The net asset value was determined based on the appraisal value provided by qualified appraisers.

MS Amlin plc changed its trade name to MS Amlin Limited as at December 3, 2019.

Notes to Consolidated Statements of Income (Continued)

For the year ended March 31, 2021

(in ¥ million)

Use	Category	Description	Impairm	Impairment losses on fixed asset	
030	Calegory	Description		Break	down
Idle real estate and real estate for sale	Land and buildings	4 properties, including an office building in Yamaguchi	230	Land Buildings	113 117

Fixed assets used for the insurance business operations are grouped as a single asset group by each insurance company. Other assets such as investment properties, idle assets and assets for sale are grouped on an individual basis.

Due to the disposal in the near future, the carrying amounts of the assets were reduced to recoverable amounts, and the aggregate difference between them was recognized as impairment losses on fixed assets under Extraordinary losses.

The recoverable amounts of assets to be disposed represent their net sales value, which are determined based on the appraisal value provided by qualified appraisers.

3. Details of Other extraordinary losses are as follows:

For the year ended March 31, 2020

Other extraordinary losses represent expenses related to reorganization of international business.

For the year ended March 31, 2021

Other extraordinary losses represent additional retirement benefits due to the personnel reduction at overseas consolidated subsidiaries.

4. Total Income taxes

For the year ended March 31, 2020

The Company has decided to dispose of shares in MS Amlin plc after acquiring subsidiaries' shares held by MS Amlin plc and MSIG Holdings(Asia) Pte. Ltd. through in-kind dividends, and a part of the acquisitions has been completed.

As a result, income taxes decreased by \\ \frac{\pmathbb{4}166,737}{\text{ million}} \text{ due to the decrease in taxable income and recognition of deferred tax assets for deductible temporary differences arising on investments in subsidiaries.

Notes to Consolidated Statements of Income (Continued)

5. The amounts of net income/(loss) attributable to owners of the parent per share are as follows:

	For the year ended	For the year ended
Water 1971 - 1981 - 1981 - 1981 - 1981 - 1981 - 1981 - 1981 - 1981 - 1981 - 1981 - 1981 - 1981 - 1981 - 1981 -	March 31, 2020	March 31, 2021
Net income/(loss) attributable to owners of the		
parent per share (in ¥)	96.43	38.27
(Notes)		
 Since there was no potential dilution for the year income/(loss) per share is not presented. The basis of calculation is as follows: 	rs ended March 31, 202	20 and 2021, diluted net
	For the year ended	For the year ended
	March 31, 2020	March 31, 2021
Net income/(loss) attributable to owners of the parent (in ¥ million) Average outstanding common stock during the	135,433	53,753

1,404,402

1,404,402

year (in thousands of shares)

Notes to Consolidated Statements of Comprehensive Income

For the years ended March 31, 2020 and March 31, 2021

1. Reclassification adjustments and income tax effects of other comprehensive income/(loss)

comprehensive income/(loss)		
	2020	2021
	(in ¥ r	nillion)
Net unrealized gains/(losses) on securities:		
Gains/(losses) arising during the period	(231,817)	580,011
Reclassification adjustments	(35,801)	(53,969)
Before income tax effect adjustments	(267,619)	526,042
Income tax effects	76,005	(145,465)
Net unrealized gains/(losses) on securities	(191,614)	380,576
Net deferred gains/(losses) on hedges:		
Gains/(losses) arising during the period	(256)	341
Reclassification adjustments	(5,138)	(5,215)
Before income tax effect adjustments	(5,394)	(4,873)
Income tax effects	1,437	1,441
Net deferred gains/(losses) on hedges	(3,956)	(3,432)
Foreign currency translation adjustments:		
Gains/(losses) arising during the period	2,600	(46,576)
Actuarial gains/(losses) on retirement benefits:		
Gains/(losses) arising during the period	(12,491)	13,162
Reclassification adjustments	<u> 260</u>	2,078
Before income tax effect adjustments	(12,231)	15,241
Income tax effects	<u>3,505</u>	(4,437)
Actuarial gains/(losses) on retirement benefits	<u>(8,726)</u>	10,803
Share of other comprehensive income/(loss) of equity method investments:		
Gains/(losses) arising during the period	(7,887)	11,415
Reclassification adjustments	8,129	(4,106)
Share of other comprehensive income/(loss) of		
equity method investments	241	7,309
Total other comprehensive income/(loss)	(201,454)	<u>348,681</u>

Notes to Consolidated Statements of Changes in Net Assets

For the years ended March 31, 2020 and March 31, 2021

For the year ended March 31, 2020

1. Type and number of issued stock and treasury stock

(in thousands of shares)

	Beginning balance	Increase	Decrease	Ending balance
Issued stock:				
Common stock	1,404,402	-	-	1,404,402
Total	1,404,402	-	-	1,404,402

(Note) Not applicable to treasury stock

2. Dividends

(1) Dividends paid

Resolution	Type of shares	Aggregate amount of dividends (in ¥ million)	Dividends per share (in ¥)	Date of record	Effective date
Board meeting held on May 17, 2019	Common stock	61,817	44.01	March 31, 2019	May 27, 2019
Board meeting held on November 15, 2019	Common stock	19,026	13.54	-	November 22, 2019

(2) Dividends declared effective after March 31, 2020 for which the date of record is in the year ended March 31, 2020

Resolution	Type of shares	Aggregate amount of dividends (in ¥ million)	Source of dividends	Dividends per share (in ¥)	Date of record	Effective date
Board meeting held on May 18, 2020	Common stock	51,800	Retained earnings	36.88	March 31, 2020	May 25, 2020

Notes to Consolidated Statements of Changes in Net Assets (Continued)

For the year ended March 31, 2021

1. Type and number of issued stock and treasury stock

(in thousands of shares)

	Beginning balance	Increase	Decrease	Ending balance
Issued stock:				
Common stock	1,404,402	1	-	1,404,402
Total	1,404,402		-	1,404,402

(Note) Not applicable to treasury stock

2. Dividends

(1) Dividends paid

Resolution	Type of shares	Aggregate amount of dividends (in ¥ million)	Dividends per share (in ¥)	Date of record	Effective date
Board meeting held on May 18, 2020	Common stock	51,800	36.88	March 31, 2020	May 25, 2020
Board meeting held on May 18, 2020	Common stock	84,201	59.95	-	May 18, 2020
Board meeting held on November 18, 2020	Common stock	36,512	25.99		November 25, 2020

(2) Dividends declared effective after March 31, 2021 for which the date of record is in the year ended March 31, 2021

Resolution	Type of shares	Aggregate amount of dividends (in ¥ million)	Nource of	Dividends per share (in ¥)	Date of record	Effective date
Board meeting held on May 19, 2021	Common stock	35,568	Retained earnings	25.32	March 31, 2021	May 25, 2021

Notes to Consolidated Statements of Cash Flows

For the years ended March 31, 2020 and March 31, 2021

1. Reconciliation of balance sheet items to cash and cash equivalents

		(in ¥ million)
	2020	2021
Cash, deposits and savings	1,011,686	906,910
Receivables under resale agreements	-	1,999
Monetary claims bought	59,095	74,747
Securities	5,017,039	5,653,060
Time deposits with original maturities of more than three months	(169,189)	(172,613)
Monetary claims bought other than cash equivalents	(52,132)	(68,790)
Securities other than cash equivalents	(4,997,612)	(5,628,106)
Cash and cash equivalents	868,888	767,207

2. Assets and liabilities decreased due to the transfer of third sector long-term contracts

For the year ended March 31, 2020

The details of assets and liabilities decreased due to the transfer of third sector long-term contracts to Mitsui Sumitomo Aioi Life Insurance Company, Limited are as follows:

	(in ¥ million)
Assets	73,352
Cash, deposits and savings	72,975
Liabilities	(73,352)
Policy liabilities	(73,352)

Cash and cash equivalents included in assets of ¥72,975 million are recognized in decrease in cash and cash equivalents due to the transfer of third sector long-term contracts.

3. Major components of assets and liabilities of newly consolidated subsidiaries due to acquisition of shares For the year ended March 31, 2020

The Company acquired additional shares of PT. Asuransi Jiwa Sinarmas MSIG Tbk ("Sinarmas"), an equity method affiliate of the Company. As a result of this transaction, Sinarmas became a consolidated subsidiary of the Company. The following summarizes the recognized amount of assets acquired and liabilities assumed, and the relationship between the acquisition cost of shares and the expenditure for the acquisition (net) at the acquisition date:

Notes to Consolidated Statements of Cash Flows (Continued)

	(in ¥ million)
Securities	91,036
Intangible fixed assets	16,623
Other assets	25,657
	133,316
Goodwill	25,370
Policy liabilities	(55,916)
Other liabilities	(11,285)
Total liabilities	(67,201)
Foreign currency translation	
adjustments	(962)
Non-controlling interests	(13,222)
Investments accounted for using	
the equity method prior to the	
acquisition of shares	(41,725)
Gains on step acquisitions	(6,587)
Acquisition cost of Sinarmas's	
shares	28,987
Less: Cash and cash equivalents	
held at Sinarmas	19,272
Net consideration paid for	
acquisition of Sinarmas	9,715

^{4.} Cash flows from investing activities include those from investments made as part of the insurance business.