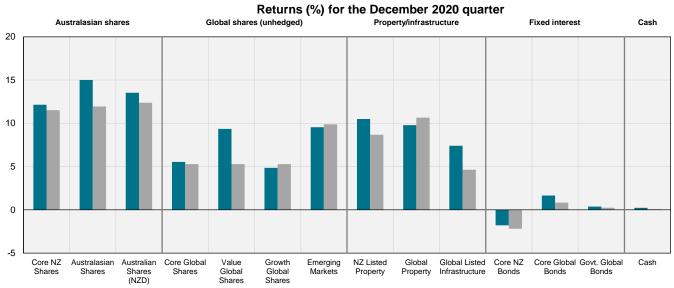


MJW Investment Survey

December 2020

Market Returns	Quarter %	Year %		Quarter %	Year %
S&P/NZX 50 (including ICs)	11.5	14.6	Bloomberg NZBond Composite 0+ Yr	-2.2	4.8
S&P/ASX 200 - unhedged	12.4	4.3	S&P/NZX NZ Government Bond	-2.9	5.4
MSCI World - local currency	12.4	13.5	Bloomberg Barclays Global Aggregate	0.8	5.4
MSCI World - 100% hedged	12.1	13.2	FTSE World Government Bond	0.2	6.1
MSCI World - unhedged	4.6	8.6	S&P/NZX Bank Bills 90-Day	0.1	0.6
MSCI Emerging Markets - 0% hedged	9.9	10.9	NZD / USD	8.9	6.7
S&P/NZX All Real Estate (including ICs)	8.7	5.0	NZD / AUD	1.2	-2.8



■ Median Manager ■ Benchmark

Market returns

Markets surged ahead throughout the final quarter of the year, spurred on by the news of a Biden victory in November and the prospect of a more predictable political trajectory for the United States. A slew of positive announcements regarding a COVID-19 vaccine added to investor confidence, with several pharmaceutical companies releasing the news that they had produced vaccines with 90% or greater efficacy against the virus.

A Biden administration stands a chance of being good news for the US economy. Biden has nominated former Federal Reserve chair Janet Yellen as his Treasury Secretary and both are pushing for a \$1.9 trillion relief plan to be passed early in his presidency. The recent Democratic victories in Georgia have granted the Democrats control of the senate by the smallest of margins, potentially removing one roadblock to enacting this plan.

A change of presidency is also an opportunity to reset trade relations to some extent and reconsider tariffs and other less productive parts of the current arrangements.

Regardless of how these events play out, the result has been a quarter where share markets have rivalled the stellar June 2020 quarter. The MSCI World Index was up over 12% and, interestingly, the value component of the MSCI index outpaced the growth component somewhat over the quarter. Prominent, high-growth stocks have dominated over 2020 and some might see this latest development as an indicator of a reversal of fortunes to come. Nevertheless, the road to recovery for value stocks is long: the 2020 local currency return for the MSCI Value Index was -3.3% compared to a staggering 31.1% for the equivalent growth index.



Emerging markets have had a particularly good quarter with the local currency index up over 16% in aggregate. Brazil was a standout performer (+26.3%) while India (+19.9%) and Russia (+16.6%) also produced respectable results.

New Zealand proved a typical example of the strength in equity markets seen worldwide with the headline S&P/NZX 50 Index returning 11.5% over the quarter. This was despite the index's two largest stocks – Fisher & Paykel Healthcare and a2 Milk – posting negative returns for the quarter. The former was affected negatively by the positive news regarding vaccines and the latter has been hurting over recent months due to increased tensions between Australia and China. Both stocks reached their peak price in August 2020.

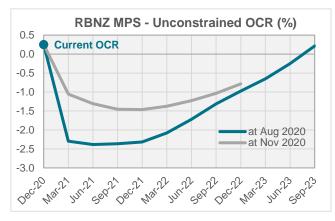
Global property and infrastructure stocks, which are of course a subset of the global equity sector, had respectable quarters – up 10.7% and 4.6% respectively. It is interesting to note,



however, that these stocks have not seen anywhere close to the same recovery as equities more broadly. Both sectors finished the 2020 calendar year down over 10%.

In this quarter's "risk-on" environment, interest rates rose: the yield on 10 year US Treasuries moved from 0.69% to 0.93%. The index return on global government stock was therefore weak at just +0.2%. The preference for riskier assets however resulted in a tightening credit spreads and the aggregate return from global bonds was +0.8% over the quarter.

Last quarter, the almost unanimous consensus in New Zealand was to expect a negative official cash rate to occur in 2021. Since then, the Reserve Bank of New Zealand appears to have changed its stance. The Bank has been seeing political pressure around the effect of lower rates on the housing market and in a recent media release has acknowledged the risks that an inflated housing market may pose. The chart below shows how the RBNZ's views have changed over the recent months. Most of the major New Zealand banks have now excluded a negative OCR from their central projections in the near future.



The impact of this adjustment has been relatively significant with the yield on the S&P/NZX Government Bond Index rising from 0.31% to 0.66% over the quarter. As such, bond returns were poor with the government index down 2.9% and the aggregate index down 2.2%.

2020 has certainly been a turbulent year for investors and many funds will have seen a rise in their Risk Indicators over the year. However, when considering equity returns, the overall result has not been unusual when compared to the

recent past. The chart below shows how the return from New Zealand equities compares amongst the last 20 years.



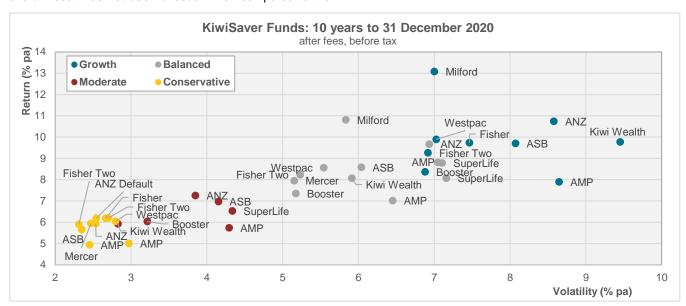
2020 has ranked 11th of the last 20 years. Interestingly, the best year was the 2019 year just before. If we exclude the 2008 year which includes the GFC period, all other years have had a positive return from this sector.

KiwiSaver

This quarter we look at the 10-year results from KiwiSaver funds as shown in the chart at the bottom of the page. As we would expect, fund category (or equivalently, allocation to growth assets) is the most obvious determinant of return. Over the long term, investors can generally expect growth assets to provide a boost to return and this is indeed the pattern we see here. While the separation between categories is clear, there is a relatively large overlap between the Growth and Balanced Funds.

Risk and return for the Conservative (and Moderate) categories are fairly tightly clustered but the spread within categories becomes more pronounced in the Balanced and Growth categories. The range of returns for Balanced Funds is around 4% while for Growth Funds it is over 5%. Thus, choice of provider is perhaps relatively more important for the more aggressive funds and relatively less important for the more conservative funds.

The Milford Balanced and Growth Funds are each outliers with high returns relative to their respective categories. By contrast, AMP's fund returns have been relatively low.



Wholesale Fund Returns (before fees and tax)

New Z	ealand &	Aus. weight	NZ FUM	3 mor	nths	1 ye	ar	3 yea	ars	5 yea	ars	10 ye	ars	5 y	ears p	a
Austra	lasian Shares	/hedging %	\$m	%	Rk	%	Rk	% pa	Rk	% pa	Rk	% pa	Rk	Vol.	\mathbb{IR}_1	Rk
New Zea	aland															
AMPC	Active ₁	0/0	529	13.9	(4)	22.7	(5)	17.8	(8)	16.5	(13)	16.2	(11)	11.1	-0.1	(14)
MPC	Ethical Leaders ₁	0/0	46	12.8	(6)	22.8	(4)	19.7	(4)	17.9	(5)	-		11.8	0.4	(5)
NZI	Australasian ₁	7/0	1,470	11.8	(11)	18.2	(10)	17.5	(10)	16.8	(11)	16.4	(10)	11.6	0.0	(11)
NZI	NZ Shares ₁	0/0	242	12.2	(8)	17.7	(13)	17.7	(9)	17.0	(10)	16.8	(6)	11.0	0.1	(10)
PF	Trans-Tasman ₁	0/0	11	15.3	(2)	28.0	(2)	23.3	(2)	23.5	(1)	-		13.5	1.5	(1
EV	NZ Core ₁	11/92	297	11.0	(15)	16.1	(16)	17.4	(11)	15.3	(17)	16.0	(14)	11.2	-0.5	(17
S	NZ Grow th ₁	0/0	288	17.9	(1)	29.4	(1)	25.3	(1)	22.6	(2)	20.4	(1)	13.9	1.0	(3
AM	Australasian Eq ₁	23/26	604	12.5	(7)	20.2	(7)	15.6	(16)	17.6	(7)	16.7	(8)	13.2	0.2	(7
1AM	NZ Equities ₁	4/92	788	13.1	(5)	23.5	(3)	21.6	(3)	20.9	(3)	20.1	(2)	11.1	1.4	(2
IERCER	Trans-Tasman ₁	13/41	677	11.5	(14)	17.9	(11)	16.7	(14)	16.2	(15)	16.2	(13)	11.6	-0.3	(15
INT	Australasian Equity ₂	13/95	330	9.5	(17)	17.8	(12)	18.0	(6)	17.1	(9)	18.1	(3)	9.7	0.1	(9
AM	Core ₁	6/0	487	11.6	(13)	14.8	(17)	14.9	(17)	17.2	(8)	16.6	(9)	12.0	0.1	(8
AM	SRI ₁	5/0	75	11.6	(12)	19.7	(8)	17.9	(7)	18.8	(4)	17.2	(4)	11.1	0.7	(4
MAQ	NZ Equity ₂	0/0	156	10.5	(16)	18.9	(9)	16.9	(13)	17.6	(6)	16.8	(5)	9.7	0.2	(6
US	NZ Shares ₁	0/0	286	12.1	(10)	16.3	(15)	17.1	(12)	16.8	(12)	-		11.2	-0.1	(12
ALT	Dividend Appreciation ₂	0/0	106	12.1	(9)	16.4	(14)	16.2	(15)	16.2	(16)	16.8	(7)	11.1	-0.3	(16
ALT	NZ Share Plus ₂	0/0	1,197	13.9	(3)	22.4	(6)	18.1	(5)	16.5	(14)	16.2	(12)	11.4	-0.1	(13
ledian				12.1		18.9		17.7		17.1		16.8		11.2	0.1	
ustrala	asian*															
EV	Dividend Yield ₂₊₄		31	16.3	(2)	1.5	(6)	8.5	(6)	9.4	(6)	-		14.6		
EV	Trans-Tasman ₂₊₄		115	13.2	(6)	4.1	(5)	10.9	(5)	11.6	(4)	13.2	(3)	13.0		
S	Trans-Tasman		1,642	15.9	(3)	25.6	(2)	21.8	(1)	19.3	(1)	17.2	(1)	13.5		
AM	Equity Income		77	13.4	(5)	11.1	(4)	12.3	(4)	11.5	(5)	-		11.8		
AM	Focus ₂₊₄		134	17.8	(1)	27.0	(1)	16.0	(3)	17.8	(2)	-		16.4		
1AM	Trans-Tasman ₂₊₄		707	14.2	(4)	19.9	(3)	16.8	(2)	17.4	(3)	16.5	(2)	12.7		
ledian				15.0		15.5		14.1		14.5		16.5		13.2		
ther																
NZI	Equity Selection Fund 2+4		14	12.4	(2)	12.7	(4)	11.0	(3)	10.7	(3)	12.5	(2)	12.1		
EV	Alpha ₂₊₄		112	10.9	(3)	9.4	(5)	9.2	(4)	9.5	(5)	11.9	(3)	11.6		
1AM	Dynamic (small cap)		513	12.7	(1)	22.7	(1)	16.0	(1)	15.4	(2)	_	(-)	15.4		
AM	Concentrated		136	9.4	(5)	19.9	(2)	12.3	(2)	15.7	(1)	15.4	(1)	13.2		
QAM	Altum Fund		68	9.7	(4)	15.0	(3)	7.1	(5)	9.5	(4)	-		10.8		
ledian				10.9		15.0		11.0		10.7		12.5		12.1		
	ISmort Data															
iaexea MPC	/Smart Beta		729	11.5		14.7		16.9		16.8				11.5		
AM	Passive ₁ Advanced Beta		268	15.3		13.1		14.9		15.4				12.5		
MS	NZ Top 10		173	11.3		19.4		19.7		17.6		15.7		12.5		
MS	NZ Top 50 ₃		873	16.3		15.5		17.0		17.0		16.1		12.5		
SMS	Dividend		103	19.6		9.6		12.8		13.1		-		15.2		
ndices &P/NZX	50 (including ICs) ₁			11.5		14.6		17.0		16.8		16.1		11.4		
	50 (excluding ICs) ₂			11.4		13.9		16.0		15.7		14.7		11.5		
	50 Portfolio (including ICs)3		16.4		15.4		17.1		17.0		16.4		12.7		
	(200 (NZD) ₄	, -		12.4		4.3		5.8		8.9		5.7		16.8		
ui //\0/	200 (1420)4			12.4		+.5		5.0		0.9		5.1		10.0		

Where possible, the subscript numbers show the correspondence between funds and their benchmark indices. * The funds in this section adopt a variety of hedging positions on the Australian portion of their benchmarks.



Austra	alian Shares	NZ FUM	3 m on	ths	1 yea	ar	3 yea	rs	5 yea	rs	10 yea	ars	5 y	ears p	a
		\$m	%	Rk	%	Rk	% pa	Rk	% pa	Rk	% pa	Rk	Vol.	IR_1	Rk
AMPC	Australian	293	12.2	(5)	4.2	(2)	5.8	(2)	7.5	(3)	5.7	(4)	16.4	-0.9	(5)
AMPC	Schroder	293	13.6	(3)	1.6	(3)	4.4	(3)	9.5	(2)	-		17.2	0.2	(2)
ANZI	Australian	1,085	14.1	(2)	-6.0	(6)	-1.6	(6)	2.6	(6)	3.6	(5)	19.5	-1.4	(6)
DEV	Australian	12	13.5	(4)	-1.0	(5)	4.2	(4)	7.4	(4)	7.9	(2)	17.1	-0.4	(3)
FIS	Australian	81	15.2	(1)	21.9	(1)	16.5	(1)	14.5	(1)	10.1	(1)	15.5	0.9	(1)
QAM	Australian	57	12.1	(6)	1.6	(4)	3.6	(5)	5.9	(5)	6.0	(3)	14.3	-0.4	(4)
Median			13.5		1.6		4.3		7.4		6.0		16.8	-0.4	
Indices															
S&P/AS>	(200 (NZD)		12.4		4.3		5.8		8.9		5.7		16.8		
	(200 (AUD)		13.7		1.4		6.7		8.7		7.8		15.0		

Prope	rty &	NZ FUM	3 m on	ths	1 yea	ar	3 yea	rs	5 yea	rs	10 yea	ars	5 y	ears pa	а
	rúcture	\$m	%	Rk	%	Rk	% pa	Rk	% pa	Rk	% pa	Rk	Vol.	IR ₁	Rł
Australa	sian Listed Property														
AMPC	Passive Australasian	183	10.6	(2)	2.3	(6)	11.8	(6)	10.8	(6)	-		15.0	-0.3	(6)
ANZI	NZ Property Securities	220	10.5	(4)	7.1	(1)	15.5	(3)	13.1	(3)	15.3	(2)	13.7	0.2	(3)
ANZI	Trans-Tasman	984	12.6	(1)	6.5	(4)	13.0	(5)	12.0	(5)	14.6	(3)	14.9	-0.1	(4)
MNT	Australasian Property	85	9.5	(6)	5.2	(5)	14.5	(4)	12.3	(4)	14.3	(5)	12.9	-0.3	(5)
NAM	NZ Property	56	9.9	(5)	7.1	(2)	16.1	(2)	13.2	(2)	14.5	(4)	13.6	0.2	(2
SALT	NZ Listed	329	10.5	(3)	6.6	(3)	16.4	(1)	14.6	(1)	16.0	(1)	12.6	1.1	(1)
Median			10.5		6.6		15.0		12.7		14.6		13.6	0.0	
Australa	sian Direct Property														
FIS	NZ Property	378	1.4	(3)	0.3	(3)	4.3	(3)	6.4	(3)	8.7	(3)	3.8		
MERCER	Trans-Tasman	130	2.4	(2)	1.8	(2)	6.9	(2)	8.7	(2)	9.4	(2)	4.5		
TRU	NZ Property	255	4.7	(1)	6.9	(1)	9.4	(1)	10.3	(1)	9.6	(1)	3.0		
Median			2.4		1.8		6.9		8.7		9.4		3.8		
Global Li	isted Property														
AMPC	100% hedged	210	9.0	(4)	-7.0	(2)	4.3	(2)	4.9	(2)	9.8	(1)	14.5		
ANZI	100% hedged	1,247	5.7	(5)	-8.0	(3)	3.1	(3)	4.4	(3)	8.9	(3)	13.6		
MERCER	139% hedged	209	11.3	(1)	-6.1	(1)	5.0	(1)	6.5	(1)	9.7	(2)	16.6		
MIM	100% hedged (AUD)	0	10.6	(2)	-15.9	(5)	-0.4	(5)	3.1	(5)	7.5	(4)	15.9		
RUS	100% hedged	0	9.8	(3)	-10.0	(4)	1.9	(4)	4.3	(4)	-		15.0		
Median			9.8		-8.0		3.1		4.4		9.3		15.0		
Global Li	isted Infrastructure														
AMPC	100% hedged*	330	7.4	(3)	-10.7	(5)	5.6	(1)	8.0	(3)	-		14.3		
ANZI	100% hedged	567	7.5	(2)	-8.1	(4)	2.5	(5)	7.0	(5)	-		11.5		
FSI	100% hedged	271	6.7	(4)	-6.0	(1)	4.7	(2)	9.4	(1)	-		12.1		
MERCER	139% hedged	291	6.0	(5)	-7.0	(2)	4.6	(3)	8.8	(2)	11.4	(1)	12.0		
RUS	100% hedged*	0	9.4	(1)	-7.6	(3)	4.1	(4)	7.9	(4)	10.5	(2)	13.3		
Median			7.4		-7.6		4.6		8.0		10.9		12.1		
Other															
FIS	Property & Infrastructure	154	13.1		5.6		14.2		15.7		13.5		12.4		
MERCER	Global Unlisted Infrastructure	176	6.0		14.2		12.9		13.7		13.2		7.9		
Indices															
	All Real Estate (including ICs) ₁		8.7		5.0		15.5		12.8		14.0		12.8		
	RA Nareit Global Real Estate		10.7		-13.2		0.5		3.7		8.7		16.0		
	es Brookfield Global Infrastructure		4.6		-10.3		3.1		7.5		-		12.3		

Where possible, the subscript numbers show the correspondence between funds and their benchmark indices. $\dot{}$ See notes.



Global	l Shares	Emorgina	NIZ ELIM	2 122 04	othe -	1.40	or —	2 400	vrc -	5 years	vrc.	10.40	aro.	. E 44	oor o n	
(unhedg		Emerging markets %	NZ FUM	3 mor	ntns Rk	1 ye %	ar Rk	3 yea % pa	ars Rk	5 yea % pa	irs Rk	10 ye : % pa	ars Rk	5 y Vol.	ears p R₁	a Rk
`	,	,,,	,	,,		,,		70 PG		70 PG		70 PG			•1	
Core																
AMPC	Core Global ₁	7.6	791	3.2	(13)	6.3	(11)	8.5	(8)	11.0	(6)	11.3	(5)	10.9	0.0	(6)
AMPC	Ethical Leaders ₂	14.4	73	7.3	(3)	7.6	(8)	8.3	(9)	10.2	(8)	9.7	(9)	11.7	-0.4	(8)
ANZI	Northern Trust/Vanguard*	0.0	235	4.3	(12)	9.6	(7)	10.9	(5)	40.0	(2)	42.0	(4)	40.4	4.0	(4)
ANZI	Int'l Eq ₂	1.1	7,493	5.5	(7)	12.3	(3)	12.1	(3)	13.2	(2)	12.9	(1)	12.1	1.0	(1)
ANZI FIS	MFS International	0.3 13.3	3,787	4.7	(11)	7.2	(9) (13)	10.7	(7) (13)	12.0	(5) (10)	12.7 8.8	(2)	12.0	0.3	(5)
ris KIWI	International Quantitative ₂	12.2	1,633 1,295	5.5 4.9	(8) (10)	4.9 9.7	(6)	8.0 8.2	(13)	10.1	(10)	8.8	(10)	11.5	-0.5 -	(9)
	Share Plus ₁	8.1	1,129	7.2	(4)	10.5	(5)	11.1	(4)	13.0	(3)	11.3	(6)	12.2	0.7	(3)
MIM	High Opportunities ₂	9.7	0	6.2	(5)	12.9	(2)	12.3	(2)	12.4	(4)	11.6	(4)	11.2	0.7	(4)
NAM	Multi-Manager ₂	11.2	260	7.3	(2)	20.3	(1)	14.2	(1)	13.8	(1)	12.6	(3)	12.0	0.9	(2)
RUS	GOF ₂	15.4	193	7.5	(1)	7.1	(10)	8.3	(10)	10.9	(7)	10.4	(7)	12.2	-0.1	(7)
RUS	ISF	3.8	0	5.7	(6)	5.8	(12)	8.3	(11)	10.2	(9)	10.3	(8)	12.4	-0.5	(10)
RUS	Low Carbon	0.0	0	5.3	(9)	11.1	(4)	10.8	(6)		(-)	_	(-)	_	_	(- /
Median				5.5	(-)	9.6	. ,	10.7	(-)	11.5		11.3		12.0	0.1	
Value																
AB	Value		0	8.3	(8)	-0.2	(6)	2.9	(7)	6.9	(9)	7.9	(6)	13.1	-1.1	(10)
AMPC	Orbis		433	9.7	(4)	10.6	(3)	6.5	(2)	11.9	(2)	-	(5)	13.0	0.2	(2)
AMPC	Hexavest		135	1.4	(10)	-5.4	(9)	4.0	(6)	7.2	(8)	_		11.2	-0.8	(9)
AMPC	Arrow street		281	8.7	(7)	12.4	(2)	11.6	(1)	12.7	(1)	_		11.9	0.6	(1)
ANZI	LSV		1,229	9.1	(6)	-5.3	(8)	2.8	(8)	7.7	(6)	9.6	(2)	14.0	-0.6	(7)
ART	Value		0	12.0	(3)	1.0	(5)	5.5	(5)	9.2	(5)	11.9	(1)	14.4	-0.3	(5)
DFA	Value		0	9.6	(5)	-9.5	(10)	0.1	(10)	6.2	(10)	7.5	(7)	15.0	-0.8	(8)
ELE	Value		19	15.1	(2)	13.8	(1)	6.3	(4)	9.3	(4)	8.7	(5)	14.9	-0.2	(3)
GMO	Equity		0	7.4	(9)	3.2	(4)	6.4	(3)	9.8	(3)	9.1	(3)	11.9	-0.3	(4)
PZENA	Global Value World		0	20.0	(1)	-2.1	(7)	2.7	(9)	7.6	(7)	9.0	(4)	16.4	-0.4	(6)
Median				9.4		0.4		4.8		8.4		9.0		13.5	-0.4	
Growth																
AMPC	GQG/Vontobel		195	-7.8	(13)	10.5	(12)	12.4	(13)	13.3	(9)	-		11.2	0.3	(9)
AMPC	Global Companies*		74	6.1	(6)	35.9	(2)	26.0	(1)	-		-		-	-	
ANZI	Franklin		2,400	7.8	(3)	36.5	(1)	20.5	(4)	18.9	(2)	15.5	(3)	14.5	1.2	(3)
ANZI	Vontobel		1,419	1.5	(10)	13.2	(11)	14.8	(10)	14.9	(7)	-		11.4	0.8	(7)
ART	Global Opportunities ₂		0	1.7	(9)	32.6	(5)	20.8	(2)	18.9	(1)	17.0	(1)	12.5	1.2	(2)
FIS	International Select Equities	S	810	6.6	(5)	26.2	(7)	20.4	(5)	16.8	(6)	-		14.0	1.0	(6)
FRK	Equity		0	8.3	(1)	35.4	(4)	20.5	(3)	18.5	(4)	14.6	(5)	14.5	1.2	(4)
HAM	T Row e Price		218	7.9	(2)	35.6	(3)	20.4	(6)	18.7	(3)	-		13.0	1.5	(1)
KIWI	Thematic ₂		1,828	2.1	(8)	16.2		14.6		13.8	(8)	45.0	(4)	11.7	0.7	(8)
MAG MAM	Global Global Select		1,009	-4.8 1.4	(12) (11)	4.2 22.8	(13)	12.7 17.5	(12)	12.5	(10)	15.0	(4)	11.7	0.2	(10)
NAM	Global Shares ₂		340	7.5	(4)	22.9	(8)	18.2	(9) (8)	-		_		_		
WEL	Grow th		0	4.8	(7)	31.5	(6)	19.1	(7)	17.9	(5)	15.8	(2)	14.3	1.2	(5)
Median	Olow til		0	4.8	(1)	26.2	(0)	19.1	(1)	17.4	(5)	15.5	(2)	12.8	1.1	(3)
				7.0		25.2						. 5.0		.2.0		
Passive AMPC	NWIN		533	4.6		9.8		11.1		11.9		11.1		12.0		
	Global Equities Index		211	4.6		9.8		10.0		12.1		11.1		12.0		
SMS	Total World		81	5.9		9.0		9.3		11.0		_		12.0		
VAN	World ex Australia		0	4.5		9.0		10.5		11.4		11.3		12.9		
						0.0										
Indices	11. 00/1. 1.					0.5		40.4		4.4.4		40.0		46.0		
	rld - 0% hedged ₁			4.6		8.6		10.1		11.1		10.8		12.2		
	rld - 100% hedged			12.1		13.2		10.3		12.4		12.3		14.2		
IVISCI ACI	WI - 0% hedged ₂			5.3		8.9		9.6		11.1		10.0		11.7		

Where possible, the subscript numbers show the correspondence between funds and their benchmark indices. $\dot{}$ See notes.



Globa (unhedo	l Shares	NZ FUM \$m	3 mon	t hs Rk	1 yea	ar Rk	3 yea % pa	rs Rk	5 yea % pa	rs Rk	10 yea % pa	ars Rk	5 y Vol.	ears p	a Rk
Emergin	ng markets														
AMPC		68	9.0	(6)	9.1	(4)	5.5	(5)	11.7	(5)	6.3	(1)	11.6	0.0	(5)
ART		0	12.8	(2)	15.3	(1)	8.4	(2)	15.1	(2)	5.3	(5)	12.9	0.9	(1)
GMO		0	5.6	(8)	-0.7	(7)	3.8	(7)	11.0	(6)	3.5	(6)	11.7	-0.2	(6)
MERCER		367	9.4	(5)	10.7	(3)	7.2	(3)	12.5	(3)	5.4	(4)	12.8	0.2	(3)
RUS		0	11.7	(3)	9.0	(5)	5.2	(6)	12.1	(4)	5.7	(2)	12.5	0.2	(4)
SCM		0	19.1	(1)	-2.3	(8)	0.6	(8)	7.3	(8)	5.5	(3)	13.5	-0.6	(8)
SMS	Indexed	134	8.5	(7)	8.1	(6)	5.5	(4)	10.4	(7)	-		13.7	-0.2	(7)
VAM		0	9.6	(4)	14.2	(2)	8.7	(1)	15.5	(1)	-		12.1	0.8	(2)
Median			9.5		9.0		5.5		11.9		5.5		12.7		
Other															
MERCER	Small Companies	184	16.3		14.6		10.0		10.8		11.8		17.0		
MERCER	Low Volatility	197	-3.3		-7.3		3.3		6.7		-		10.1		
PFAM	Global Water	32	9.4		9.2		11.1		9.7		9.2		11.9		
PFAM	Responsible Investment	28	8.2		15.7		11.8		-		-		-		
Indices MSCI Eme	erging - 0% hedged		9.9		10.9		5.7		11.7		4.5		12.0		

Alterna	atives/Other	NZ FUM \$m	3 months %	1 year %	3 years % pa	5 years % pa	10 years % pa	5 years pa Volatility % pa
Commo	dities							
AMPC		85	10.3	-2.7	-2.4	2.3	-3.8	11.8
MERCER	Natural Resources	48	6.4	5.6	6.4	7.2	1.9	7.8
WEL		0	2.5	0.1	1.5	5.1	-2.1	11.6
Australa	sian							
AAM		455	12.9	15.4	12.2	13.0	14.1	10.7
CPF	Ranger	218	16.1	40.0	21.2	22.6	-	13.7
SALT	Long/Short	50	14.3	8.1	5.6	7.2	-	10.1
Global								
AMPC	GMAF	103	4.9	3.9	3.9	5.3	-	4.7
CPF	5 Oceans	90	5.3	10.7	7.3	8.6	-	4.5
LHF	Global Equity Fund	8	14.7	63.1	38.1	-	-	-
MAM	Active Growth	1,380	7.8	12.6	12.2	12.3	15.3	9.1
MERCER	Liquid Alternatives	136	4.5	-3.0	-1.6	0.6	-	5.1
MGH		24	-2.2	-3.5	1.3	6.1	8.4	10.0
NAM	Multi-Strategy	27	6.7	8.4	5.2	4.5	6.6	4.1
NAM	Option	54	3.0	-25.3	-10.5	-4.1	2.6	13.9
RUS	Multi-Asset Growth (AUD)	0	6.5	3.8	4.0	5.2	-	6.6
SLI	Absolute Return	0	3.8	8.6	4.4	3.9	6.2	4.3

New 2	Zealand	Modified Duration	NZ FUM	3 mon	ths	1 yea	ar	3 yea	ırs	5 yea	rs	10 yea	ars	5 y	ears p	a
Bond	s & Cash	years	\$m	%	Rk	%	Rk	% pa	Rk	% pa	Rk	% pa	Rk	Vol.	IR _{1/4}	Rk
Core																
AMPC	AIF F ₁	5.4	2,102	-2.1	(7)	5.3	(7)	5.2	(6)	5.2	(6)	6.0	(4)	2.8	1.4	(3)
ANZI	NZ Fixed Plus ₂	4.9	2,258	-1.8	(5)	7.2	(2)	5.7	(3)	5.4	(3)	6.0	(3)	3.1	1.1	(6)
BTAM	Bond Fund ₁	5.3	1,713	-1.8	(3)	5.6	(6)	5.3	(5)	5.2	(7)	5.6	(5)	2.7	1.3	(4)
FIS	NZ Fixed Interest ₁	5.1	1,433	-1.9	(6)	6.1	(4)	6.4	(1)	6.0	(2)	6.1	(2)	3.0	2.0	(1)
HAM	Core Fixed ₁	5.5	466	-1.2	(1)	6.4	(3)	5.1	(7)	5.3	(5)	-		2.5	0.8	(7)
NAM	NZ Fixed Interest ₁	6.0	400	-1.8	(4)	7.3	(1)	6.4	(2)	6.0	(1)	6.6	(1)	3.2	1.2	(5)
RUS	Harbour/WAMCO ₁	5.3	206	-1.6	(2)	5.7	(5)	5.3	(4)	5.3	(4)	-		2.5	1.7	(2)
Mediar	1			-1.8		6.1		5.3		5.3		6.0		2.8	1.3	
Govern	ment															
ANZI	Sovereign ₂	5.9	1,051	-2.7		5.9		4.8		4.7		5.3		3.1		
Corpor	ate															
ANZI	High Grade	3.9	1,207	-0.9	(5)	8.6	(1)	6.7	(1)	6.2	(1)	6.6	(2)	3.1		
BTAM	Corporate Bonds	3.1	1,283	-0.5	(2)	5.0	(5)	4.5	(5)	4.7	(5)	5.6	(4)	1.6		
HAM	Corporate Bonds ₃	3.8	487	-0.7	(3)	6.1	(4)	5.3	(4)	5.2	(4)	5.6	(3)	2.0		
MAM	Trans-Tasman Corporate	3.8	847	0.7	(1)	6.7	(3)	5.9	(3)	6.0	(3)	-		1.9		
NAM	Inv. Grade Corporate ₃	4.1	348	-0.8	(4)	7.0	(2)	6.2	(2)	6.1	(2)	6.8	(1)	2.7		
Mediar	1			-0.7		6.7		5.9		6.0		6.1		2.0		
Short D																
AMPC	Short Duration	2.0	542	-0.1	(2)	3.6	(1)	3.7	(1)	3.9	(1)	4.6	(1)	1.0		
HAM	Enhanced Cash	0.3	175	0.3	(1)	2.1	(2)	2.4	(2)	2.7	(2)	-		0.4		
Mediar	1			0.1		2.9		3.1		3.3		4.6		0.7		
Cash																
AMPC		0.2	3,263	0.1	(6)	1.0	(6)	1.8	(6)	2.1	(6)	2.9	(5)	0.2	10.7	
ANZI		0.3	5,848	0.2	(5)	1.4	(4)	2.1	(4)	2.4	(4)	3.0	(3)	0.2	5.6	
BTAM		0.3	1,320	0.2	(4)	1.3	(5)	2.1	(5)	2.3	(5)	3.0	(4)	0.2	5.8	
FIS		0.2	1,022	0.2	(3)	1.5	(3)	2.4	(2)	2.7	(3)	3.3	(2)	0.4	2.7	
KIWI		0.2	502	0.3	(1)	1.7	(1)	2.5	(1)	2.8	(1)	-		0.2	8.1	
NAM		0.3	829	0.3	(2)	1.6	(2)	2.4	(3)	2.7	(2)	3.4	(1)	0.3	3.0	
Mediar	1			0.2		1.4		2.2		2.5		3.0		0.2	5.7	
Indices																
Bloombe	erg NZB Composite 0+ Yr ₁	5.3		-2.2		4.8		4.7		4.6		5.2		2.5		
	X NZ Government Bond ₂	5.9		-2.9		5.4		5.0		4.8		5.3		3.2		
	X Corporate A Grade ₃	4.0		-1.0		5.4		5.0		5.0		5.6		2.1		
	X Bank Bills 90-Day ₄	0.1		0.1		0.6		1.4		1.8		2.4		0.2		

Where possible, the subscript numbers show the correspondence between funds and their benchmark indices.

Glob <u>al</u>	Bonds	Modified Duration	NZ FUM	3 mor	nths	1 ye	ar	3 yea	ars	5 yea	rs	10 yea	ars	5 y	ears pa	a
		years	\$m	%	Rk	%	Rk	% pa	Rk	% pa	Rk	% pa	Rk	Vol.	IR_1	Rk
Core																
AMPC	AIF Q ₁	7.1	107	0.9	(9)	6.2	(8)	5.1	(9)	5.0	(8)	5.6	(7)	2.8	0.1	(8)
AMPC	Passive (AIF PQ) ₁	7.4	670	0.8	(10)	5.3	(9)	4.8	(10)	-	, ,	-	, ,	-	-	
ANZI	PIMCO ₁	6.9	851	1.7	(6)	7.3	(5)	5.8	(4)	6.0	(5)	-		3.0	0.9	(2)
DFA	Core	7.7	0	1.5	(8)	7.4	(4)	6.2	(2)	6.0	(4)	-		3.9	0.7	(5)
FIS	PIMCO ₁	6.8	380	2.1	(1)	7.0	(7)	5.5	(7)	6.0	(6)	7.2	(2)	3.2	0.6	(6)
FIS	Wellington ₁	6.7	148	0.8	(11)	4.5	(10)	4.8	(11)	4.8	(9)	5.9	(6)	2.9	-0.1	(9)
HIM	PIMCO	6.8	993	2.1	(2)	7.2	(6)	5.6	(6)	-		-		-	-	
MERCER	Global Aggregate ₁	7.3	786	1.6	(7)	4.4	(11)	5.2	(8)	5.4	(7)	6.7	(4)	3.3	0.3	(7)
NAM	GSAM ₁	7.8	414	2.0	(3)	9.5	(1)	7.0	(1)	6.3	(2)	6.5	(5)	3.6	0.8	(3)
PIMCO	GIS ₁	7.0	0	2.0	(4)	7.7	(3)	5.8	(5)	6.3	(1)	7.7	(1)	2.9	0.9	(1)
RUS	Global Bond ₁	7.8	667	1.8	(5)	8.4	(2)	6.0	(3)	6.1	(3)	7.1	(3)	3.4	0.8	(4)
Median				1.7		7.2		5.6		6.0		6.7		3.2	0.7	
Governn	nent															
AMPC	AMPC/Colchester	7.7	478	0.4	(2)	6.5	(1)	5.1	(2)	4.7	(2)	-		2.7		
ANZI	Northern Trust/Vanguard*	7.7	2,619	-0.1	(3)	6.2	(2)	5.0	(3)	4.6	(3)	5.5	(2)	3.2		
MERCER	Global Sovereign	8.0	311	1.2	(1)	5.7	(3)	6.2	(1)	5.7	(1)	6.9	(1)	3.3		
Median				0.4		6.2		5.1		4.7		6.2		3.2		
Credit																
AMPC	Morgan Stanley	6.7	264	2.7	(1)	7.8	(1)	6.4	(1)	6.7	(1)	-		5.4		
ANZI	Northern Trust/Vanguard*	7.4	2,904	2.4	(2)	5.5	(3)	5.2	(3)	6.0	(2)	-		5.2		
MERCER	Global Credit	7.1	321	2.4	(3)	7.1	(2)	5.6	(2)	5.9	(3)	7.4	(1)	4.5		
Median				2.4		7.1		5.6		6.0		7.4		5.2		
Short du	ration and other															
AMPC	PIMCO Short Duration	0.9	106	0.6		3.0		2.9		3.2		4.2		1.0		
AMPC	Wellington Securitised	5.5	135	0.7		2.9		3.3		3.5		-		2.4		
BAM	Global Income	0.2	66	4.5		6.9		4.4		6.3		-		5.5		
BAM	Syndicated Loan	1.5	53	4.4		2.2		3.5		6.0		-		6.9		
DFA	5 year	0.9	0	0.3		1.8		2.5		3.1		4.3		1.4		
FIS	Absolute Return	2.9	75	0.7		5.5		5.3		5.3		-		1.9		
FRK	Brandyw ine GOFI ₂	3.2	0	7.3		6.2		4.9		6.3		-		6.9		
MAM	Global Corporate Bond	3.3	816	3.0		6.5		5.6		-		-		-		
MERCER	Global Absolute Return	3.2	379	3.0		3.9		3.2		-		-		-		
Indices																
	g Barclays Global Aggregate	7.4		0.8		5.4		4.9		4.9		5.8		2.8		
	5 J J. J. J. J. J. J. J. J. J. J	9.1		0.2		٥. ١		5.2		4.9		5.9		3.2		

Where possible, the subscript numbers show the correspondence between funds and their benchmark indices. *See notes.

Diversified	Growth	3 mon	ths	1 yea	ar	3 yea	rs	5 yea	rs	10 yea	ars	5 years pa
	AA %	%	Rk	%	Rk	% pa	Rk	% pa	Rk	% pa	Rk	Volatility % pa
Balanced												
AMPC Ethical Leaders	66.6	7.3	(3)	6.7	(7)	7.6	(6)	8.3	(7)	8.9	(7)	7.7
ANZI	70.9	7.7	(1)	10.1	(3)	9.3	(3)	9.8	(3)	10.8	(2)	8.2
ASB	59.7	6.0	(6)	7.6	(6)	8.2	(5)	9.3	(5)	9.2	(4)	7.2
FIS	55.9	5.1	(7)	9.2	(4)	8.9	(4)	9.3	(4)	9.1	(5)	5.4
MAM	65.8	6.9	(4)	11.7	(2)	10.6	(1)	10.8	(1)	12.0	(1)	7.1
MERCER	61.0	6.4	(5)	8.1	(5)	7.5	(7)	8.6	(6)	9.0	(6)	6.1
NAM	71.0	7.5	(2)	12.6	(1)	9.8	(2)	10.3	(2)	10.6	(3)	7.6
Median	65.8	6.9		9.2		8.9		9.3		9.2		7.2
Income												
AMPC	51.3	6.1	(2)	5.7	(4)	8.0	(2)	8.5	(2)	-		7.5
HAM	34.3	6.0	(3)	8.5	(1)	7.7	(3)	7.2	(3)	-		4.7
MAM	42.9	6.5	(1)	6.2	(3)	8.6	(1)	10.0	(1)	12.6	(1)	5.7
MNT	31.8	3.6	(5)	6.9	(2)	6.9	(4)	6.7	(4)	-		3.8
NAM	41.1	4.1	(4)	4.8	(5)	4.0	(6)	4.9	(6)	6.4	(2)	4.7
QAM	8.6	2.1	(6)	3.3	(6)	5.6	(5)	6.1	(5)	-		3.2
Median	37.7	5.0		6.0		7.3		7.0		9.5		4.7

Notes:

- Relative outperformance may be due to the different nature of the fund rather than to superior skill. Past performance is no guarantee of future performance.
- Where we consider the funds have reasonably similar mandates, we group the funds and rank the performance. Differences in style and mandates will have an impact on returns.
- KiwiSaver fund returns are shown gross of tax and net of fees. All other fund returns are shown gross of tax and fees.
- . KiwiSaver funds are grouped based on benchmark growth asset allocation. Actual asset allocation may differ from this.
- Tracking error is the standard deviation of value added. Information Ratio (IR) is value added divided by tracking error and is therefore a risk-adjusted measure of performance.
- Returns having a New Zealand equity or property component are shown inclusive of imputation credits, which are not available to all investors.
- FUM (funds under management) relates to the size of the locally-domiciled collective investment vehicle. It does not include any overseas funds managed in the same strategy. Where single-manager strategies form part of a multi-manager fund, we show FUM for both separately even if there is inter-funding.
- The numbers shown are in some cases gross equivalents of the net returns achieved by the manager. Consequently, for a tax-exempt investor, returns realised may be different from those shown above.
- The index applied to calculate information ratios is not in all cases be the benchmark adopted by the manager for the fund.
- Global share results are on an unhedged basis. In some instances, hedging the currency is integral to the management of the fund and the client will not experience the results shown.
- AMPC Global Companies fund returns prior to December 2018 are from the Australian domiciled vehicle.
- AMPC Global Listed Infrastructure Fund was 139% hedged prior to June 2015.
- Russell Global Infrastructure is a blend of the AUD hedged fund prior to 1 December 2017 and NZD hedged fund post 1 December 2017.
- In October 2020, ANZI appointed Northern Trust as its new sub-manager for the two global bond funds and one global equity fund previous managed by Vanguard.



KiwiSaver Results – Return and Risk (after fees, before tax)

Returns a	and Risk	FUM	Growth BM	3 months	1 year	3 years	5 years	10 years	Risk pa
Manager	Fund	\$m	%	% Rank	% Rank	% pa Rank	% pa Rank	% pa Rank	5 year 10 year
Growth (70%	%-85% growth assets)					·	·	·	
AMP	Grow th	850	77.0	7.6 (8)	5.8 (14)	7.1 (13)	8.9 (12)	7.9 (9)	9.8 8.6
ANZ	Grow th	3,798	80.0	9.2 (2)	9.1 (9)	8.8 (9)	9.7 (9)	10.7 (2)	10.2 8.6
ASB	Grow th	3,811	80.0	7.8 (7)	6.5 (12)	8.1 (11)	9.9 (6)	9.7 (6)	9.6 8.1
BNZ Booster	Grow th Balanced Grow th	907 422	70.0 80.0	6.8 (12) 6.7 (14)	11.3 (4) 11.1 (5)	9.6 (5) 9.5 (6)	10.4 (4) 9.9 (5)	8.4 (8)	7.9 - 8.1 6.9
Fisher	Grow th	2,607	80.0	7.9 (6)	12.8 (1)	11.2 (1)	11.2 (1)	9.7 (5)	8.5 7.5
Fisher Two	Grow th	661	75.0	7.3 (11)	10.4 (8)	9.4 (7)	9.8 (7)	9.3 (7)	7.6 6.9
Generate	Grow th	907	82.5	8.8 (4)	8.1 (10)	10.6 (3)	10.5 (3)	-	9.6 -
Kiw i Wealth	Growth	1,893	80.0	6.7 (13)	12.3 (2)	8.4 (10)	9.2 (10)	9.8 (4)	10.1 9.5
Mercer Milford	Grow th Active Grow th	149 1,976	75.0 78.0	8.2 (5) 7.6 (9)	8.0 (11) 10.7 (7)	7.5 (12) 10.6 (2)	9.2 (11) 10.7 (2)	13.1 (1)	8.2 - 8.6 7.0
Simplicity	Grow th	1,101	78.0	7.3 (10)	11.8 (3)	10.4 (4)	- (2)	- (1)	
SuperLife	Grow th	31	80.0	10.1 (1)	5.9 (13)	6.4 (14)	8.6 (13)	-	11.0 -
Westpac	Grow th	1,977	80.0	9.0 (3)	11.0 (6)	9.3 (8)	9.8 (8)	9.9 (3)	8.6 7.0
Median			80.0	7.7	10.6	9.3	9.8	9.7	8.6 7.5
-	6%-69% growth assets)			E 0 (15)	E 0 (4.1)	0.0 (4.1)	7 4 (15)	7.0 (1.5)	7.4
AMP AMP	Balanced Nikko Balanced	1,055 98	57.0 65.0	5.6 (10) 7.5 (3)	5.2 (14) 10.6 (5)	6.2 (14) 8.1 (8)	7.4 (13) 8.6 (6)	7.0 (12) 8.8 (3)	7.4 6.5 8.9 7.0
AMP	RI Balanced	98 19	65.0	7.5 (3) 6.8 (5)	10.6 (5) 5.0 (15)	8.1 (8) 5.9 (15)	8.6 (6)	8.8 (3)	8.9 7.0
ANZ	Balanced Growth	2,606	65.0	7.4 (4)	9.0 (10)	8.2 (7)	8.7 (4)	9.7 (2)	8.2 6.9
ASB	Balanced	2,365	60.0	6.1 (9)	7.0 (12)	7.5 (10)	8.7 (5)	8.6 (5)	7.2 6.0
Booster	Balanced	609	60.0	4.9 (13)	9.2 (9)	7.8 (9)	8.2 (9)	7.3 (11)	6.1 5.2
Booster Fisher Two	SRI Balanced Balanced	132 1,054	55.0 57.0	4.1 (15) 5.6 (11)	11.0 (1) 10.4 (6)	9.0 (3) 9.0 (4)	8.7 (3) 8.9 (2)	8.2 (7)	6.2 - 6.0 5.2
Kiw i Wealth	Balanced	1,988	55.0	4.4 (14)	10.4 (6)	7.5 (11)	7.6 (12)	8.1 (8)	6.7 5.9
Mercer	Balanced	481	55.0	6.2 (8)	7.3 (11)	6.7 (12)	7.8 (11)	7.9 (10)	6.0 5.2
Milford	Balanced	526	61.0	6.6 (7)	10.2 (7)	9.2 (1)	9.5 (1)	10.8 (1)	7.0 5.8
Simplicity	Balanced	281	56.0	5.1 (12)	10.7 (4)	9.1 (2)	- (40)	- 0.4 (0)	
SuperLife SuperLife	Balanced Ethica	51 47	60.0 60.0	7.9 (2) 8.0 (1)	6.6 (13) 10.9 (3)	6.3 (13) 8.6 (5)	7.9 (10) 8.4 (8)	8.1 (9) 8.8 (4)	8.7 7.2 9.1 7.1
Westpac	Balanced	1,917	60.0	6.8 (6)	10.2 (8)	8.2 (6)	8.5 (7)	8.6 (6)	6.7 5.5
Median			60.0	6.2	10.2	8.1	8.5	8.4	7.0 6.0
Moderate Ba	alanced (45%-54% grow	th assets	s)						
AMP	Mod. Balanced	792	47.0	4.6 (2)	4.8 (3)	5.6 (3)	6.6 (3)	6.3 (2)	6.1 5.4
ANZ BNZ	Balanced Balanced	2,960 597	50.0 50.0	5.8 (1) 4.4 (3)	8.7 (2) 8.8 (1)	7.4 (2) 7.8 (1)	7.6 (2) 8.6 (1)	8.5 (1)	6.3 5.4 5.9 -
Median	Dalariced	551	50.0	4.6	8.7	7.4	7.6	7.4	6.1 5.4
Moderate (3	0%-44% growth assets	:)							
AMP	Income Generator	·) 5	40.0	5.6 (1)	4.2 (11)	6.7 (3)	_	_	
AMP	Moderate	610	37.0	3.5 (8)	4.2 (10)	5.0 (11)	5.8 (9)	5.7 (6)	4.9 4.3
ANZ	Cons. Bal.	1,456	35.0	4.2 (4)	8.2 (2)	6.5 (5)	6.4 (5)	7.3 (1)	4.5 3.8
ASB	Moderate	2,199	40.0	4.0 (6)	5.6 (7)	6.0 (8)	6.8 (3)	7.0 (2)	4.9 4.2
BNZ Booster	Moderate Moderate	656 211	35.0 40.0	3.3 (9) 2.6 (10)	7.5 (4) 6.8 (5)	6.5 (4) 6.1 (7)	7.3 (1) 6.2 (8)	6.0 (4)	4.4 - 3.7 3.2
Generate	Conservative	464	32.5	3.6 (7)	5.4 (9)	7.3 (1)	6.6 (4)	- (4)	4.5
Kiw i Wealth	Conservative	959	30.0	1.7 (Ì1)	8.5 (1)	6.2 (6)	5.7 (10)	5.9 (5)	3.6 2.8
Mercer	Moderate	169	35.0	4.1 (5)	6.3 (6)	5.6 (9)	6.2 (7)	- (0)	3.9 -
SuperLife Westpac	Conservative Moderate	25 732	30.0 40.0	4.3 (3) 4.4 (2)	5.5 (8) 8.1 (3)	5.6 (10) 6.7 (2)	6.4 (6) 6.8 (2)	6.5 (3)	5.3 4.3 4.7 -
M edian	IV.DUCI UIC	102	35.0	4.4 (2) 4.0	6.3	6.2	6.4	6.3	4.5 4.0
	e (15%-29% growth ass	sets)							
AMP	Conservative	440	24.0	2.2 (7)	3.6 (16)	4.3 (16)	4.8 (15)	5.0 (9)	3.5 3.0
AMP	Default	1,386	20.0	2.0 (9)	4.1 (15)	4.4 (15)	4.8 (14)	4.9 (10)	2.8 2.5
ANZ Default	Conservative	1,242	20.0	2.4 (4)	7.5 (2)	5.8 (5)	5.6 (6)	6.2 (2)	2.9 2.5
ANZ ASB	Conservative Conservative	1,256 4,253	20.0 20.0	2.5 (3) 2.0 (10)	7.4 (3) 5.1 (12)	5.5 (8) 5.2 (11)	5.2 (13) 5.5 (7)	5.9 (6) 5.7 (8)	2.9 2.5 2.8 2.3
BNZ	Conservative	4,253 918	20.0	1.6 (14)	4.8 (13)	4.6 (14)	5.3 (12)	J. 7 (O)	2.5 -
BNZ	First Home Buyer	215	15.0	1.2 (16)	3.4 (17)	3.5 (17)	4.1 (16)	-	1.7 -
Booster	Default	116	20.0	1.7 (13)	5.3 (11)	5.3 (10)	5.3 (10)	-	2.6 -
Fisher Two	Conservative	1,025	27.5	2.2 (8)	6.3 (8)	6.0 (3)	5.9 (3)	6.2 (3)	3.1 2.7
Fisher Two Fisher Two	Conservative Default	175 734	27.5 22.5	2.2 (6) 1.9 (11)	6.4 (6) 6.6 (4)	6.0 (4) 5.8 (6)	6.0 (2) 5.8 (4)	6.2 (1) 5.9 (7)	3.1 2.7 2.7 2.3
Kiw i Wealth	Default	335	20.0	1.2 (17)	5.7 (10)	5.1 (12)	5.4 (8)	5.9 (1)	2.8 -
Mercer	Conservative	1,209	20.0	1.9 (12)	4.8 (14)	4.9 (13)	5.3 (11)	5.9 (5)	2.9 2.5
Milford	Conservative	182	18.0	3.1 (1)	6.5 (5)	6.0 (2)	6.7 (1)	-	3.3 -
Simplicity	Conservative	140	22.0	1.4 (15)	8.0 (1)	6.8 (1)	- 56 (5)	60 (4)	3.3 2.8
Westpac Westpac	Conservative Default	3,012 347	25.0 20.0	2.8 (2) 2.4 (5)	6.3 (7) 6.1 (9)	5.6 (7) 5.4 (9)	5.6 (5) 5.4 (9)	6.0 (4)	3.3 2.8 2.8 -
Median	_ 3.000	017	20.0	2.0	6.1 (3)	5.4 (5)	5.4 (5)	5.9	2.9 2.5

KiwiSaver Results - Asset Allocation

Asset Allo	ocation	NZ/Aus	Global	Property/	Alt.	Growth	NZ	Global	Alt.	Cash	Income
Manager	Fund	Shares %	Shares %	Infra %	Assets %	Assets %	Bonds %	Bonds %	Assets %	%	Assets %
Growth	Taria	70	,,	,,	/0	,,	/0	,,	,,	,,	70
AMP	Grow th	24.2	51.6	5.1	1.9	82.7	6.1	5.6		5.5	17.3
ANZ	Grow th	19.5	54.4	13.3		87.2	4.5	5.8		2.5	12.8
ASB	Grow th	34.9	40.5	4.4		79.9	10.5	7.4		2.2	20.1
BNZ	Grow th	26.4	51.7	<i>-</i> 7		78.1	3.0	13.9		5.1	21.9
Booster Fisher	Balanced Grow th Grow th	24.9 30.6	45.3 43.1	5.7 5.0		75.9 78.6	8.0 9.9	8.2 4.9		7.9 6.6	24.1 21.4
Fisher Two	Grow th	26.8	38.9	7.4		73.0	11.7	4.9		10.4	27.0
Generate	Grow th	24.1	43.9	13.9		81.9	10.3	0.5		7.3	18.1
Kiw i Wealth	Grow th	0.9	75.7	1.7	4.9	83.1	5.6	6.2		5.1	16.9
Mercer	Grow th	14.5	49.4	6.4	8.4	78.7	4.8	12.7	1.2	2.6	21.3
Milford Simplicity	Active Growth Growth	41.6 29.3	39.6 48.2	6.4		87.5 77.5	0.9 7.5	9.7 12.1		2.0 2.8	12.5 22.5
SuperLife	Grow th	21.3	51.4	5.9		78.6	5.8	12.0		3.6	21.4
Westpac	Grow th	28.1	39.8	8.3	4.7	80.9	7.9	8.7		2.5	19.1
Average		24.8	48.1	6.0	1.4	80.3	6.9	8.0	0.1	4.7	19.7
Balanced											
AMP	Balanced	16.7	41.0	4.0	1.7	63.4	14.1	13.8		8.7	36.6
AMP	Nikko Balanced	21.0	30.4	5.0	9.8	66.2	19.2	9.7	4.9	40.0	33.8
AMP ANZ	RI Balanced Balanced Grow th	18.5 15.3	37.1 44.2	11.1 11.3		66.6 70.8	12.1 7.9	11.2 15.2		10.0 6.1	33.4 29.2
ASB	Balanced	31.4	27.5	1.0		59.9	10.0	23.8		6.3	40.1
Booster	Balanced	18.0	33.7	4.8		56.5	12.6	19.3		11.6	43.5
Booster	SRI Balanced	18.0	33.2	4.4		55.6	12.4	20.5		11.5	44.4
Fisher Tw o Kiw i Wealth	Balanced Balanced	18.4 0.6	31.2 54.2	6.8 1.2	3.5	56.5 59.6	17.5 16.1	17.7 17.5		8.3 6.9	43.5 40.4
Mercer	Balanced	11.5	35.1	5.5	7.6	59.7	9.6	25.1	1.3	4.3	40.4
Milford	Balanced	29.3	30.9	6.8	7.0	67.0	5.0	22.0	1.0	6.0	33.0
Simplicity	Balanced	20.9	34.7			55.6	16.4	25.1		2.8	44.4
SuperLife	Balanced	17.2	37.7	5.9		60.7	11.0	24.6		3.6	39.3
SuperLife Westpac	Ethica Balanced	16.6 20.9	37.8 31.8	5.6 4.6	3.8	60.0 61.1	11.4 14.7	25.4 21.6		3.2 2.6	40.0 38.9
Average	Balarioca	18.3	36.0	5.2	1.8	61.3	12.7	19.5	0.4	6.1	38.7
Moderate Ba	alanced										
AMP	Mod. Balanced	15.4	32.7	3.7	1.4	53.2	17.2	16.5		13.1	46.8
ANZ	Balanced	12.8	33.8	9.3		55.9	10.5	23.1		10.6	44.1
BNZ	Balanced	19.4	38.9 35.1	4.3	0.5	58.4	7.9 11.9	25.8		7.9	41.6
Average		15.9	35.1	4.3	0.5	55.8	11.9	21.8		10.5	44.2
Moderate	h	00.4	0.0	0.0		F4.0	04.7	00.0		0.0	40.7
AMP AMP	Income Generator Moderate	33.4 11.6	9.2 26.9	8.8 3.1	1.4	51.3 42.9	21.7 20.2	23.3 19.6		3.8 17.3	48.7 57.1
ANZ	Cons. Bal.	9.3	24.6	7.3	1.4	41.2	13.1	30.1		15.6	58.8
ASB	Moderate	28.4	7.5	3.9		39.8	26.4	21.3		12.5	60.2
BNZ	Moderate	12.2	26.4			38.6	9.9	33.7		17.8	61.4
Booster	Moderate Conservative	11.2	17.2	4.0		32.4 33.6	23.9	23.2		20.5	67.6
Generate Kiw i Wealth	Conservative	12.3 0.3	14.1 28.7	7.2 0.6	1.8	31.5	54.2 28.4	1.8 31.0		10.3 9.0	66.4 68.5
Mercer	Moderate	8.7	21.7	3.6	5.5	39.4	12.8	28.3	1.1	18.4	60.6
SuperLife	Conservative	8.4	16.0	5.8		30.1	21.7	44.0		4.2	69.9
Westpac	Moderate	13.7	19.7	4.6	2.8	40.8	23.8	28.6	0.4	6.8	59.2
Average		13.6	19.3	4.4	1.1	38.3	23.3	25.9	0.1	12.4	61.7
Conservativ AMP	/e Conservative	6.6	20.0	2.5	1.3	30.4	24.2	23.7		21.7	69.6
AMP	Default	7.4	15.7	2.0	1.5	23.1	17.4	15.8		43.7	76.9
ANZ Default	Conservative	5.5	15.1	4.0		24.5	16.7	38.9		19.9	75.5
ANZ	Conservative	5.4	15.2	3.9		24.5	16.7	38.9		19.8	75.5
ASB	Conservative	15.9	4.0			19.9	22.4	37.1		20.5	80.1
BNZ BNZ	Conservative First Home Buyer	6.0 4.1	12.9 9.7			18.9 13.8	12.7 4.9	40.8 18.9		27.6 62.4	81.1 86.2
Booster	Default	6.3	12.9	1.3		20.5	18.4	28.9		32.2	79.5
Fisher	Conservative	7.7	14.8	6.1		28.5	28.8	25.5		17.3	71.5
Fisher Two	Conservative	7.7	14.7	5.9		28.3	28.2	25.5		17.9	71.7
Fisher Tw o Kiw i Wealth	Default Default	7.6 0.3	13.2 18.3	2.8 0.3		23.6 18.9	34.2 20.1	18.0 21.9		24.3 39.1	76.4 81.1
Mercer	Conservative	4.7	16.3	0.5		20.8	14.7	33.3		31.2	79.2
Milford	Conservative	8.1	7.7	3.2		19.0	23.9	48.6		8.5	81.0
Simplicity	Conservative	9.4	12.8			22.2	36.0	40.3		1.5	77.8
Westpac	Conservative Default	9.7	10.5	3.7	2.0	25.9	29.9	31.8		12.4	74.1 78.9
Westpac Average	Derault	7.6 7.1	11.6 13.2	1.9 2.1	0.2	21.1 22.6	32.7 22.5	28.8 30.4		17.4 24.6	78.9 77.4
		7.1	. 3.2	2.7	J.2			55.7		27.0	

Fund manager abbreviations						
AAM AB AMPC ANZI ART ASB BAM BTAM CPF DEV DFA ELE	Aspiring Asset Management AllianceBernstein AMP Capital ANZ Investments Artisan Partners ASB Group Investments Bentham Asset Management BT Funds Management Castle Point Funds Devon Funds Management Dimensional Fund Advisors	FSI GMO HAM HIM KIWI LHF MAG MAM MERCER MGH	First Sentier Investors GMO Harbour Asset Management Hunter Investment Management Kiw i Investment Management Lighthouse Funds Magellan Asset Management Milford Asset Management Mercer MGH Asset Management Morningstar Investment Management	PIMCO PZENA QAM RUS SALT SCM SLI SMS TRU VAN VAN WEL	PIMCO PZENA Investment Management QuayStreet Asset Management Russell Investment Group Salt Funds Management Somerset Capital Management Standard Life Investments Smartshares Trust Management Vanguard Investments Australia Vontobel Asset Management	
FIS FRK	Elevation Capital Fisher Funds Management Franklin Templeton Investments	MNT NAM PFAM	Mint Asset Management Nikko Asset Management Pathfinder Asset Management	VVEL	Wellington Management Company	

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