

# **Investment Survey**

**March 2019** 

Market Returns	Quarter	Year		Quarter	Year
market rectario	%	%		%	%
S&P/NZX 50 (incl. imputation credits)	12.1	19.6	Bloomberg NZBond Composite 0+ Yr	2.6	6.8
S&P/ASX 200 - AUD	10.9	12.1	S&P/NZX NZ Government Bond	3.1	7.4
MSCI World - Local Currency	12.6	6.7	Bloomberg Barclays Global Aggregate	2.8	4.6
MSCI World - Hedged	12.7	7.2	FTSE World Global Bond	2.5	4.5
MSCI World - Unhedged	10.6	10.0	S&P/NZX 90 Day Bank Bill	0.5	2.0
MSCI Emerging Markets - Unhedged	8.1	-2.1	NZD / USD	1.7	-5.5
S&P/NZX All Real Estate	8.7	25.2	NZD / AUD	0.8	2.1

#### Market results

Investors barely had time to contemplate their losses in the final quarter of 2018 before share markets around the world staged one of the best comebacks in recent memory (with apologies to Tiger Woods). The US S&P 500 Index returned 13.1%, while the tech-heavy Nasdaq did even better with a return of 16.5%. Our own S&P/NZX 50 Index managed 12.1% to keep its rolling five year return above 15% per annum.

Global developed markets were up double digits: the MSCI World rose 12.6% (local currency terms). Emerging Markets trailed somewhat although special mention should go to China whose Shanghai Composite Index rose a staggering 25% in the quarter.

A dovish turn by central bankers around the world ignited the gains. Through the quarter, policymakers from the US to Europe to Australia and New Zealand either appeared to pause their tightening stances or signal a potential loosening of monetary policy. For instance, the US market now sees a 40% chance that the cash rate will be at least one notch lower by the end of the year. In New Zealand, the March OCR statement indicated that the Reserve Bank's next move in the cash rate would likely be downwards.

As a result, bond yields fell. The NZ 10 year Government bond yield cratered at 1.7% near the end of the quarter (down from 2.4% on 31 December). The equivalent US Treasury yield also fell – although not to the same extent. (Both have since recovered from their lows.)

The pessimistic talk was not confined to central bankers. The International Monetary Fund's April edition of its World Economic Outlook revised down several key growth predictions. The IMF now forecasts global growth of 3.3% in 2019, down from 3.5% in its January report and 3.7% in its October 2018 report.

Falling yields lead to mark-to-market gains on bond investments and the S&P/NZX NZ Government Bond Index rose an impressive 3.1% in the quarter. The FTSE World Government Bond Index rose 2.5%. Given the low running yields in bond markets, these gains are notable.

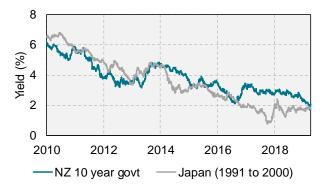
#### The problems with bonds

Should bond yields remain low, one should expect, all else equal, that bond returns will be more muted going forward. Either one will just receive the trifling running yield, or in fact suffer mark-to-market losses when yields "inevitably" rise. However, this does not mean that one should necessarily remove bonds from the portfolio. Bonds provide "insurance" for one's equity exposure. We present two counterpoints to consider.

#### Structurally lower inflation?

The following chart shows the continued downward movement seen in New Zealand bond yields since 2010. The initial reaction might be to expect the reversal of this trend. After all, the Reserve Bank's view is that the long-term neutral cash rate is around 3.5% - well above the current 10 year Government bond yield.

However, if we overlay the experience in Japanese Government bonds in the 1990s a strikingly similar trend is apparent. While not our central scenario, the possible "Japanification" of New Zealand could mean that interest rates continue to grind lower.



Today, the yield on 10 year Japanese bonds is zero (or negative). The mark-to-market gains from a yield of 2% to 0% are substantial and may be a key return contributor in a stagnant growth environment.

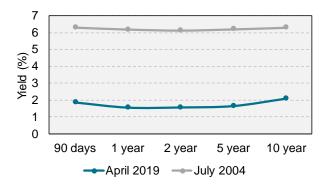
#### Does an inverted yield curve portend a recession?

Some commentators continue to fret over the "inverted yield curve". An inverted yield curve means that the yield for longer term bonds is below that for shorter term bonds, and is a signal that the market is betting that a recession is imminent. If true, central bankers would cut short term rates, restoring the "normal" shaped yield curve. In this scenario, one would want to hold bonds.

Counter to this one should remember that the New Zealand yield curve is no stranger to inversion. The last time the New Zealand yield curve inverted for a sustained period was in July 2004. It remained this way for over four years (until December 2008).

While yields are significantly lower today, the curve is not especially differently shaped from what it was in July 2004, as the chart overleaf demonstrates.





The current situation, therefore, far from guarantees that a recession is around the corner. One should be cautious of trying to time the market.

## Your insurance premium has gone up, but can you afford no longer to pay it?

Bonds' running yields are hardly attractive at the current time. It is especially galling that the New Zealand 10 year Government bond trades below the equivalent US Treasury. Why should it be more expensive to buy New Zealand bonds compared to those of the world's reserve currency?

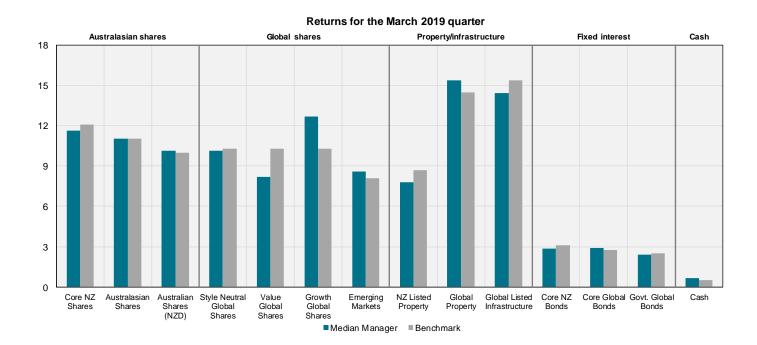
The low yield environment has seen many investors push into higher yielding asset classes such as corporate credit or even "bond proxies" such as high dividend equities. One has to wonder how defensive these assets may be in a financial crisis.

There is plenty of pessimism around for those looking for reasons to cash up their bond portfolio. However, the insurance argument still holds. Term risk is a valuable component of a diversified portfolio. As seen in the December 2018 quarter, even in a low yield environment duration can hedge equity and credit risk. And it is available cheaply – at least much more cheaply than hedge funds and other esoteric strategies designed to hedge the portfolio.

Therefore, while we are cautious on the outlook for bonds given their low starting yields, we do not advocate completely exiting the sector. There will be periods where a bond portfolio sees losses. However, most investors should not attempt to time the market. This would be akin to failing to renew your home insurance because your premiums had gone up.

Instead, a sensible approach to one's bond exposure needs to be employed. One's portfolio should be diversified using high quality managers who can actively manage the duration exposure. They should be monitored against the index and their peer group, rather than purely on the yield they generate.

One should be rightly suspicious of the defensive aspects of any bond portfolio still offering a premium yield in today's environment.



## **Wholesale Fund Returns**

NZ & A	Australasian	Aus. w eight /Hedging %	FUM \$m	3 m on	i <b>ths</b> Rk	1 ye %	ar Rk	<b>3 ye</b> a % pa	ars Rk	<b>5 ye</b> a % pa	ırs Rk	<b>10 ye</b> a % pa	<b>ars</b> Rk	<b>5 y</b> Vol.	ears p	<b>a</b> Rk
onal C		71 loagii ig 70	Ψ					-, o pa		-, o pa		_ , o pa			- " 1	- 140
NZ																
AMPCI	Active <sub>1</sub>	0/0	535	10.5	(16)	15.8	(13)	12.6	(15)	15.0	(12)	15.4	(11)	8.9	-0.1	(13)
AMPCI	Responsible <sub>1</sub>	0/0	20	11.2	(11)	18.2	(9)	13.8	(12)	15.8	(9)	-		8.5	0.2	(9)
ANZI	Australasian <sub>1</sub>	6/0	1,086	12.4	(4)	19.1	(7)	13.8	(11)	14.2	(16)	15.7	(10)	9.5	-0.6	(16)
ANZI	NZ Shares <sub>1</sub>	0/0	198	12.1	(5)	19.8	(5)	14.1	(10)	14.2	(15)	16.1	(7)	9.2	-0.6	(17)
CPF	Trans-Tasman <sub>1</sub>	19/95	1	14.0	(2)	21.5	(2)	22.0	(1)	20.3	(1)	-		9.9	1.1	(1)
DEV FIS	NZ Core <sub>1</sub> NZ Grow th <sub>1</sub>	9/88 0/0	282 181	11.6 <b>15.7</b>	(9)	21.5 <b>22.9</b>	(3)	11.1 18.4	(17)	14.3 16.4	(14)	10.4	(4)	9.7 9.7	-0.3 0.2	(14)
HAM	Australasian Eq <sub>1</sub>	20/19	540	10.6	<b>(1)</b> (15)	12.4	<b>(1)</b> (16)	15.4	(3)	15.2	(7) (11)	19.4	(1)	10.2	0.2	(8) (11)
MAM	NZ Equities <sub>1</sub>	0/0	520	12.6	(3)	18.5	(8)	18.9	(2)	16.9	(3)	19.4	(2)	9.4	0.5	(3)
	Trans-Tasman₁	15/84	503	11.3	(10)	17.4	(11)	13.0	(13)	14.0	(17)	15.9	(8)	9.4	-0.5	(15)
MNT	Trans-Tasman <sub>2</sub>	10/100	205	11.7	(8)	18.0	(10)	15.7	(7)	16.5	(6)	19.1	(3)	8.2	0.4	(7)
NIK	Core <sub>1</sub>	11/0	536	10.9	(13)	12.3	(17)	15.7	(6)	16.8	(4)	16.6	(5)	9.6	0.5	(5)
NIK	SRI₁	9/0	32	11.1	(12)	13.9	(15)	16.4	(4)	17.1	(2)	16.1	(6)	9.3	0.6	(2)
QAM	NZ Equity <sub>2</sub>	0/0	68	12.0	(6)	19.2	(6)	16.3	(5)	16.3	(8)	-	. ,	8.4	0.5	(6)
RUS	NZ Shares <sub>1</sub>	0/0	214	11.8	(7)	20.1	(4)	14.6	(9)	15.5	(10)	-		9.1	0.1	(10)
SALT	Dividend Appreciation <sub>2</sub>	0/0	83	10.4	(17)	15.3	(14)	12.8	(14)	16.8	(5)	17.4	(4)	8.9	0.5	(4)
SALT	NZ Share Plus <sub>2</sub>	3/97	881	10.7	(14)	16.5	(12)	12.5	(16)	15.0	(13)	15.7	(9)	9.4	-0.1	(12)
Median	1			11.6		18.2		14.6		15.8		16.1		9.4	0.2	
Australa	asian															
DEV	Dividend Yield <sub>2+4</sub>		34	10.8	(4)	20.1	(1)	9.7	(5)	14.8	(1)	-		9.0		
DEV	Trans-Tasman <sub>2+4</sub>		88	11.8	(2)	18.6	(3)	12.0	(4)	13.0	(5)	15.1	(3)	9.4		
FIS	Trans-Tasman <sub>x</sub>		1,156	14.2	(1)	18.9	(2)	14.4	(3)	14.5	(2)	16.2	(2)	9.3		
HAM	Equity Incomex		60	7.2	(6)	16.7	(4)	9.6	(6)	12.6	(6)	-		7.3		
HAM	Focus <sub>2+4</sub>		91	9.2	(5)	7.6	(6)	14.6	(2)	14.4	(3)	-		11.7		
MAM	Trans-Tasman <sub>2+4</sub>		334	11.3	(3)	14.2	(5)	15.5	(1)	13.5	(4)	17.3	(1)	9.5		
Median	1			11.1		17.7		13.2		13.9		16.2		9.4		
Other																
ANZI	ESF <sub>x</sub>		15	6.6	(6)	9.3	(4)	6.8	(6)	8.0	(6)	12.3	(3)	8.7		
DEV	Alpha <sub>x</sub>		106	8.4	(2)	10.4	(2)	7.6	(5)	9.3	(5)	-		8.3		
MAM	Dynamic (small cap) <sub>x</sub>		218	5.3	(7)	3.2	(5)	11.9	(3)	11.5	(4)	-		10.9		
NIK	Concentrated <sub>x</sub>		133	10.6	(1)	0.9	(6)	12.7	(1)	16.6	(2)	15.5	(2)	10.6		
PIE	Australasian Grow th <sub>x</sub>		71	7.0	(5)	10.7	(1)	6.3	(7)	13.4	(3)	27.6	(1)	11.8		
PIE	Emerging Funds <sub>x</sub>		95	7.1	(4)	10.4	(3)	11.9	(2)	18.8	(1)	-		11.8		
QAM	Altum Fund <sub>x</sub>		56	8.0	(3)	0.8	(7)	7.9	(4)	-		-				
Median	1			7.1		9.3		7.9		12.4		15.5		10.7		
Indexed	d/Smart Beta															
AMPCI	Passive		636	12.1		19.9		14.7		15.3		-		9.1		
HAM	Advanced Beta		175	9.7		17.4		13.7		-		-		-		
SMS	NZ Top 10		99	15.3		20.8		13.1		-		-		-		
SMS	NZ Top 50		546	11.3		20.2		15.1		-		-		-		
SMS	Dividend		36	9.8		23.5		11.6		-		-		-		
	r of Funds			35		35		35		30		17				
Upper Q				11.9		19.9		15.2		16.5		17.4				
Median				11.1		17.4		13.7		15.0		16.1				
Lower Q	Quartile			9.7		12.4		11.9		14.1		15.7				
Indices																
	C 50 incl. ICs <sub>1</sub>			12.1		19.6		14.7		15.3		15.7		9.1		
S&P/NZX	C 50 excl. ICs <sub>2</sub>			11.7		18.3		13.4		13.9		14.3		9.1		
S&P/NZX	K 50 Portfolio <sub>3</sub>			11.0		18.5		13.8		15.2		15.9		8.8		
S&P/ASX	X 200 (NZD) <sub>4</sub>			10.0		9.8		9.2		6.9		8.6		13.1		



Austra	alian Shares	FUM	3 mon	ths	1 yea	ar	3 yea	rs	5 yea	rs	10 yea	ırs	5 years pa
		\$m	%	Rk	%	Rk	% pa	Rk	% pa	Rk	% pa	Rk	Volatility
Active													
AMPCI	Australian	178	10.2	(3)	9.7	(3)	7.8	(5)	6.5	(4)	8.5	(2)	12.6
AMPCI	Schroder	337	10.1	(4)	8.7	(4)	11.2	(1)	6.3	(5)	-		13.2
NZI	Australian	914	10.0	(5)	-1.7	(6)	2.5	(6)	2.8	(6)	7.8	(3)	13.9
DEV	Australian	12	10.2	(2)	10.3	(2)	8.7	(3)	10.0	(2)	-		12.4
FIS	Australian	63	11.4	(1)	12.2	(1)	10.4	(2)	10.8	(1)	13.8	(1)	11.0
MAÇ	Australian	54	7.9	(6)	4.8	(5)	7.8	(4)	7.7	(3)	-		11.4
Mediar	1		10.1		9.2		8.3		7.1		8.5		12.5
lumbe	r of Funds		6		6		6		6		3		
Upper (	Quartile		10.2		10.1		10.0		9.4		11.2		
Mediar	1		10.1		9.2		8.3		7.1		8.5		
Lower	Quartile		10.1		5.8		7.8		6.4		8.2		
ndices													
S&P/AS	X 200 (NZD)		10.0		9.8		9.2		6.9		8.6		13.1
&P/AS	X 200 (AUD)		10.9		12.1		11.5		7.4		10.4		11.2

Alterna	atives/Other	<b>FUM</b> \$m	3 months %	1 year %	<b>3 years</b> % pa	<b>5 years</b> % pa	<b>10 years</b> % pa	5 year volatility %
Commo	dities							
AMPCI		87	6.5	-5.9	4.0	-5.9	-	11.1
WEL		n.a.	6.0	1.0	6.0	-1.1	-0.8	13.5
Australa	nsian							
AAM		410	7.4	9.1	10.3	13.1	16.2	6.8
CPF	Ranger	70	6.6	9.4	20.7	15.0	-	9.9
SALT	Long/Short	180	-2.6	-8.7	3.3	-	-	-
Global								
AMPCI	GMAF	252	4.0	2.4	5.9	6.2	-	3.1
CPF	5 Oceans fund	49	2.9	4.3	8.5	-	-	-
MAM	Active Growth	1,024	7.0	8.5	11.5	11.7	15.7	6.0
MERCER	Natural Resources	41	4.0	5.4	8.4	1.0	-	7.4
MERCER	Real Assets	39	9.0	13.1	11.1	10.4	14.7	6.5
MERCER	Liquid Alternatives	143	0.9	-2.9	1.8	3.6	-	3.5
MGH	US\$ fund	26	2.6	1.1	9.3	12.5	9.3	10.2
ΝIK	Multi-Strategy	70	3.6	1.7	4.4	4.0	8.1	3.3
NIK	Option	70	0.5	2.3	4.1	7.2	9.8	7.1
NZAM	Global	27	1.1	0.8	1.0	2.9	4.7	3.4
NZAM	Alpha	8	-0.3	-0.4	-1.4	2.0	-	4.3
SLI	Absolute Return	10	4.6	2.0	2.9	4.4	8.3	4.0
Number	of Funds		19	17	17	15	9	
Upper Q	uartile		6.2	5.4	9.3	11.0	14.7	
Median			3.6	2.0	5.9	4.4	9.3	
Lower O	Quartile		0.7	0.8	3.3	2.4	8.1	

Global	Shares	Emerging	3 mor	nths	1 ye	ar	3 yea	arş	5 yea	ars	10 yea	ars	5 v	ears p	oa
(unhedg		Mkts %	%	Rk	%	Rk	% pa	Rk		Rk	% pa	Rk	Vol.		Rk
Otrala Na															
Style Ne AMPCI	utrai Core Global₁	6.6	8.2	(11)	8.6	(6)	11.5	(7)	13.1	(4)	11.5	(4)	10.1	0.5	(3
AMPCI	Responsible <sub>2</sub>	14.5	8.6	(10)	6.5	(9)	10.6	(10)	10.7	(10)	9.8	(8)	10.1	-0.7	(10
AMPCI	Schroders	5.4	9.2	(8)	6.5	(10)	9.7	(11)	10.7	(10)	9.0	(0)	10.5	-0.7	(10
ANZI	Int'l Eq <sub>2</sub>	1.3	12.6	(3)	10.4	(3)	12.8	(2)	13.9	(1)	12.7	(2)	10.9	1.0	(1
ANZI	MFS	0.8	12.8	(2)	12.9	(1)	12.1	(4)	13.4	(3)	12.8	(1)	11.1	0.5	(4
FIS	International <sub>x</sub>	11.9	9.1	(9)	7.9	(7)	11.0	(9)	11.0	(9)	9.4	(9)	10.5	-0.6	(9
MERCER	Share Plus <sub>1</sub>	6.8	10.5	(4)	9.5	(5)	13.2	(1)	13.8	(2)	-	( )	11.3	0.6	(2
MIM	High Opportunities 2	9.2	10.3	(5)	10.9	(2)	12.6	(3)	12.9	(6)	12.1	(3)	10.4	0.4	(5
NIK	Multi-Manager <sub>2</sub>	12.8	13.2	(1)	9.9	(4)	11.6	(6)	13.0	(5)	11.1	(5)	11.4	0.4	(7
RUS	GOF <sub>2</sub>	16.8	10.1	(6)	5.9	(11)	11.8	(5)	12.7	(7)	10.9	(6)	11.3	0.4	(6
RUS	ISF <sub>x</sub>	6.4	9.7	(7)	7.7	(8)	11.3	(8)	11.6	(8)	10.4	(7)	11.7	-0.3	(8
Median			10.1		8.6		11.6		13.0		11.1		11.0	0.4	
Value															
AB	Value		8.4	(4)	-0.3	(10)	7.6	(10)	9.5	(9)	8.8	(5)	11.7	-0.8	(11
AMPCI	Orbis		6.7	(10)	-2.8	(11)	11.0	(3)	11.2	(5)	-		11.0	-0.2	(4
AMPCI	Hexavest		6.7	(11)	9.9	(2)	8.7	(9)	12.2	(2)	-		9.7	0.0	(2
AMPCI	Arrowstreet		9.0	(3)	11.1	(1)	13.3	(1)	13.9	(1)	-		11.1	0.7	(1
ANZI	LSV		8.4	(5)	2.1	(6)	10.6	(4)	11.4	(4)	11.5	(2)	11.0	-0.2	(5
ART	Value		9.8	(1)	5.9	(4)	10.6	(5)	12.0	(3)	13.5	(1)	11.2	0.0	(3
DFA	Value		8.2	(7)	1.8	(7)	11.1	(2)	9.5	(10)	10.6	(3)	11.5	-0.6	(8
ELE	Value		6.9	(9)	0.5	(9)	4.6	(11)	6.9	(11)	8.2	(7)	10.5	-0.7	(10
GMO	Equity		9.6	(2)	3.1	(5)	10.3	(7)	9.6	(8)	8.5	(6)	11.0	-0.7	(9
PZENA	Global Value World		7.7	(8)	1.1	(8)	10.4	(6)	9.6	(7)	-		12.2	-0.5	(6
WEL	Value		8.2	(6)	6.8	(3)	10.2	(8)	10.6	(6)	9.4	(4)	11.2	-0.6	(7
Median			8.2		2.1		10.4		10.6		9.4		11.1	-0.5	
Growth															
AB	Growth Trends ex Aus		12.7	(5)	10.7	(6)	14.1	(7)	14.5	(6)	9.7	(5)	12.6	0.6	(6)
A MPCI	GQG/Vontobel		9.0	(9)	16.1	(2)	13.4	(9)	15.8	(4)	-		11.6	0.7	(5
ANZI	Vontobel		9.3	(8)	15.4	(3)	14.6	(6)	-	(0)	-	(0)	-	-	(0
ANZI ART	Franklin		18.8	(1)	9.8	(8)	15.5	(3)	16.2 <b>16.7</b>	(2)	13.7	(3)	12.8	0.8	(2
FRK	Global Opportunities <sub>2</sub> Equity		14.7	(4)	10.1	(7)	15.4	(4)	10.7	(1)	15.7	(2)	12.7	0.8	(1
HAM	T Row e Price		15.9	(2)	13.3	(5)	16.6	(2)	_		_		_	_	
MAG	Global		9.7	(7)	19.6	(1)	13.9	(8)	15.5	(5)	15.7	(1)	11.7	0.8	(3
NIK	Global Shares <sub>2</sub>		12.5	(6)	13.4	(4)	15.3	(5)	-	(0)	-	(.)	-	-	(0
WEL	Grow th		15.4	(3)	9.1	(9)	17.1	(1)	16.0	(3)	13.3	(4)	13.7	0.7	(4
Median			12.7	(-)	13.3	(-)	15.3	(-)	15.9	(-)	13.7	( - )	12.7	0.8	( -
Indexed															
AMPCI	NWIN		10.5		10.7		12.0		12.6		10.8		11.0		
ANZI	Vanguard		10.3		10.7		12.0		12.0		-		-		
SMS	Total World		10.6		8.9		11.3		_		_		_		
VAN			10.7		10.3		11.7		12.5		10.8		11.1		
Other															
	Small Companies		9.8		5.6		10.1		11.3		13.4		13.2		
	Low Volatility		5.5		8.1		8.3		12.4		-		10.0		
											20				
Upper Q	of Funds		46 10.6		45 10.4		44 13.3		38 13.7		29 12.7				
Upper Q Median	uaitiie		9.4		7.9		13.3		13.7 12.1		12.7				
Lower Q	uartile		9.4 8.4		1.8		10.6		10.4		9.3				
	war are		0.4		1.0		.0.0		. 0.4		3.3				
Indices															
MACOL OO/	hedged <sub>1</sub>		10.6		10.0		11.3		12.0		10.4		11.0		
MSCI 100	% hedged NI 0% hedged <sub>2</sub>		12.7 10.3		7.2 8.5		12.5 11.3		10.5 11.7		14.3 10.0		10.4 10.7		

An 'x' indicates that the fund is either not benchmarked against any of the indexes shown or does not have a benchmark



Emerging Markets	3 mon	ths	1 yea	ar	3 yea	rs	5 yea	rs	10 yea	ars	5 y	ears p	a
(unhedged)	%	Rk	%	Rk	% pa	Rk	% pa	Rk	% pa	Rk	Vol.	IR	Rk
AMPCI	8.6	(5)	-2.6	(6)	11.7	(6)	9.5	(5)	7.9	(3)	11.9	0.4	(3)
ART	9.4	(2)	-1.3	(5)	14.6	(2)	11.9	(2)	7.8	(4)	12.1	0.8	(2)
GMO	8.4	(8)	-1.2	(4)	11.9	(5)	9.4	(6)	7.0	(5)	12.5	0.1	(6)
MERCER	8.5	(6)	-0.1	(2)	12.7	(3)	10.4	(3)	8.0	(2)	13.6	0.4	(4)
RUS	9.3	(3)	-4.2	(7)	12.2	(4)	10.0	(4)	9.3	(1)	13.2	0.3	(5)
SCM	8.4	(7)	-8.3	(8)	7.0	(8)	8.5	(7)	-		11.2	0.0	(7)
SMS Indexed	8.6	(4)	-0.6	(3)	10.1	(7)	-		-		-	-	
VAM	12.0	(1)	2.2	(1)	18.3	(1)	16.8	(1)	-		13.1	1.3	(1)
Number of Funds	8		8		8		7		5				
Upper Quartile	9.4		-0.5		13.2		11.1		8.0				
Median	8.6		-1.3		12.0		10.0		7.9				
Lower Quartile	8.4		-3.0		11.3		9.4		7.8				
Index													
MSCI Emerging 0% hedged	8.1		-2.1		11.3		8.8		7.0		12.2		

Prope		FUM	3 m on	ths	1 yea	ar	3 yea	ırs	5 yea	ırs	10 yea	ars	5 y	ears pa	a
	ructure	\$m	%	Rk	%	Rk	% pa	Rk	% pa	Rk	% pa	Rk	Vol.	IR	Rk
NZ Liste	d Property														
ANZI	Property Securities	187	7.8	(2)	21.9	(3)	10.5	(3)	14.7	(3)	15.3	(2)	7.7	-0.4	(3)
NIK	Property Securities	50	7.6	(3)	23.8	(1)	10.8	(2)	15.2	(2)	-		7.6	-0.1	(2)
SALT	NZ Listed	326	8.1	(1)	23.0	(2)	11.7	(1)	16.1	(1)	15.8	(1)	6.9	0.6	(1)
Median			7.8		23.0		10.8		15.2		15.5		7.6	-0.1	
	sian Listed Property														
AMPCI	Passive	158	11.0	(1)	25.5	(1)	10.4	(1)	-		-		-		
ANZI	Trans-Tasman	842	9.6	(2)	21.3	(3)	10.4	(2)	14.7	(1)	-		8.1		
MNT	Trans-Tasman	64	8.6	(3)	22.6	(2)	10.1	(3)	14.4	(2)	14.4	(1)	7.2		
Median			9.6		22.6		10.4		14.6		14.4		7.7		
Global L	isted Property														
AMPCI	100% hedged	218	17.2	(1)	17.0	(2)	7.1	(4)	10.0	(3)	19.4	(1)	12.2		
ANZI	100% hedged	1,102	15.4	(3)	16.0	(4)	6.3	(5)	10.0	(4)	17.4	(2)	11.9		
	139% hedged	157	16.0	(2)	16.1	(3)	10.4	(1)	11.2	(1)	-		12.8		
MIM	100% hedged (AUD)	271	13.3	(5)	18.4	(1)	7.4	(3)	10.4	(2)	16.4	(3)	10.7		
RUS	100% hedged	372	14.9	(4)	15.8	(5)	8.1	(2)	-		-		-		
Median			15.4		16.1		7.4		10.2		17.4		12.0		
	isted Infrastructure														
AMPCI	100%/139% hedged	326	18.8	(1)	21.1	(1)	11.3	(2)	9.7	(4)	-		10.9		
FSI	100% hedged	248	14.2	(3)	16.9	(3)	11.4	(1)	12.7	(1)	-		8.9		
	139% hedged	243	13.7	(4)	17.3	(2)	11.2	(3)	11.3	(2)	-		10.0		
RUS	100% hedged	n.a.	14.7	(2)	14.9	(4)	9.8	(4)	10.1	(3)	-		8.8		
Median			14.4		17.1		11.3		10.7		-		9.5		
Direct Pi	roperty														
FIS	Property Fund	409	1.5	(2)	8.8	(3)	8.6	(3)	10.5	(2)	9.5	(1)	3.4		
MERCER	Trans-Tasman	139	2.2	(1)	10.8	(2)	11.4	(2)	11.7	(1)	-		2.5		
TRU	Property Fund	208	1.5	(3)	11.8	(1)	11.6	(1)	10.5	(3)	9.0	(2)	2.6		
Median			1.5		10.8		11.4		10.5		9.2		2.6		
Other															
FIS	Prop. & Infrastructure	119	14.4		27.1		17.4		16.0		-		7.4		
MERCER	Global Unlisted Infrastructure	148	3.4		10.5		13.5		13.3		-		6.0		
Monatan	of Funds		20		20		20		18		-				
Upper Q			20 14.7		20 22.1		20 11.4		14.6		7 16.7				
Median			12.1		17.2		10.5		11.5		15.5				
Lower Q			7.8		15.6		9.5		10.4		13.2				
Indices	All Real Estate incl. IC		8.7		25.2		10.6		15.3		13.8		7.7		
	RA/NA REIT Global Property		14.5		16.3		7.3		10.6		17.9		12.0		
	rookfield Global Infrastructure		15.4		16.7		10.7		9.1		17.9		9.9		
OQ1 DU D	MOONIGIU GIODAI IIITASITUULUTE		13.4		10.7		10.7		9.1				3.3		

NZ Bo	nds	Modified Duration	FUM	3 mon	ths _	1 yea	ar _	3 yea	ırs _	5 yea	rs	10 yea	ars	5 <u>y</u> e	ears pa	a
		years	\$m	%	Rk	%	Rk	% pa	Rk	% pa	Rk	% pa	Rk	Vol.	$\mathbb{IR}_1$	Rk
Core																
AMPCI	AIF F <sub>1</sub>	4.6	2,331	2.9	(3)	7.2	(3)	4.8	(4)	6.2	(3)	6.3	(3)	2.3	1.7	(2)
ANZI	NZ Fixed Plus <sub>2</sub>	4.8	1,686	2.6	(6)	6.7	(6)	4.4	(7)	6.0	(5)	6.5	(2)	2.2	1.1	(4)
BTAM	Bond Fund <sub>2</sub>	4.4	1,268	2.8	(5)	6.9	(5)	4.7	(5)	5.9	(6)	5.7	(5)	2.1	0.5	(6)
FIS	NZ Fixed Interest <sub>2</sub>	5.6	702	3.6	(1)	9.1	(1)	5.4	(1)	6.6	(1)	6.3	(4)	2.4	2.3	(1)
HAM	Core Fixed <sub>1</sub>	3.7	609	2.3	(7)	6.0	(7)	4.6	(6)	5.9	(7)	-		1.7	0.2	(7)
NIK	NZ Fixed Interest <sub>1</sub>	4.7	312	2.9	(2)	7.5	(2)	5.2	(2)	6.4	(2)	6.7	(1)	2.2	1.4	(3)
RUS	Harbour <sub>1</sub>	4.5	63	2.8	(4)	7.0	(4)	4.9	(3)	6.1	(4)	-		1.9	0.7	(5)
Median				2.8		7.0		4.8		6.1		6.3		2.2	1.1	
Short D	uration															
AMPCI	Short Duration <sub>x</sub>	2.2	627	1.4	(1)	4.3	(1)	3.9	(1)	4.8	(1)	5.3	(1)	0.7		
HAM	Short Duration <sub>x</sub>	0.3	117	0.7	(2)	2.8	(2)	2.8	(2)	3.4	(2)	-		0.3		
Median				1.0		3.5		3.3		4.1		5.3		0.5		
Corpora	nte															
ANZI	High Grade <sub>x</sub>	4.7	934	2.7	(1)	7.3	(1)	5.0	(3)	6.5	(2)	7.3	(1)	2.2		
BTAM	Corporate Bonds <sub>x</sub>	2.3	687	1.6	(5)	5.0	(5)	4.4	(5)	5.4	(5)	6.0	(3)	1.1		
HAM	Corporate Bonds <sub>3</sub>	3.1	387	2.1	(4)	5.8	(3)	4.6	(4)	5.6	(4)	6.1	(2)	1.3		
MAM	Trans-Tasman Corporate <sub>x</sub>	3.1	433	2.3	(3)	5.8	(4)	5.6	(2)	6.3	(3)	-		1.3		
NIK	Inv. Grade Corporate <sub>3</sub>	3.8	241	2.5	(2)	6.9	(2)	5.6	(1)	6.7	(1)	-		1.8		
Median				2.3		5.8		5.0		6.3		-		1.6		
Governi	ment															
ANZI	Sovereign <sub>2</sub>	4.9	752	2.4		6.1		3.9		5.5		5.4		2.3		
Number	of Funds			15		15		15		15		9				
Upper G	Quartile			2.8		7.1		5.1		6.4		6.5				
Median				2.5		6.7		4.7		6.0		6.2				
Lower G	Quartile			2.2		5.8		4.4		5.5		5.8				
Indices																
Bloombei	rg NZBond Composite 0+ Yr₁	4.4		2.6		6.8		4.1		5.6		5.4		2.4		
	NZ Govt Stock <sub>2</sub>	5.7		3.1		7.4		4.3		5.7		5.4		2.4		
	Corporate A Grade <sub>3</sub>	3.5		2.3		6.0		4.6		5.7		6.3		1.5		

An 'x' indicates that the fund is either not benchmarked against any of the indexes shown or does not have a benchmark

#### Notes:

- KiwiSaver fund returns are shown gross of tax and net of investment fees. All other fund returns are shown gross of tax and investment fees.
- Tracking error is the standard deviation of value added. Information Ratio (IR) is value added divided by tracking error, i.e. risk-adjusted performance.
- Returns in the NZ share sector are shown inclusive of imputation credits, which are not available to all investors.
- The numbers shown are in some cases gross equivalents of the net returns achieved by the manager. Consequently, for a tax-exempt investor, returns realised may be different from those shown above.
- Subscripts denote the fund's benchmark (where applicable).
- The index applied to calculate information ratios may not in all cases be the benchmark adopted by the manager for the fund.
- Relative outperformance may be due to the different nature of the fund rather than to superior skill. Past performance is no guarantee of future performance.
- Global share results are on an unhedged basis. In some instances, hedging the currency is integral to the management of the fund and the client will not experience the results shown.
- Russell global infrastructure is a blend of the AUD hedged fund prior to 1 December 2017 and NZD hedged fund post 1 December 2017.

#### Rankings

Where we consider the funds have reasonably similar mandates, we group the funds and rank the performance. However, differences in the mandates still apply and will result in different outcomes.



Globa	Bonds	Modified Duration	3 mon	ths	1 yea	ar	3 yea	rs	5 yea	rs	10 yea	ars	5 y	ears pa	а
		years	%	Rk	%	Rk	% pa	Rk	% pa	Rk	% pa	Rk	Vol.	$IR_1$	R
Core															
A MPCI	AIF Q <sub>1</sub>	6.3	2.9	(4)	4.1	(8)	3.4	(8)	4.9	(8)	7.4	(5)	2.5	-0.7	(8
AMPCI	Passive (AIF PQ) <sub>1</sub>	6.9	2.9	(6)	4.7	(5)	_	` '	_	( )	_	( )	_	_	`
ANZI	PIMCO <sub>1</sub>	6.6	2.9	(5)	4.8	(4)	4.6	(4)	6.1	(3)	_		2.6	0.6	(3
FIS	PIMCO <sub>1</sub>	6.5	2.8	(7)	4.1	(7)	4.7	(2)	6.0	(4)	8.8	(3)	2.7	0.5	(4
FIS	Wellington <sub>1</sub>	6.6	2.7	(9)	5.6	(2)	3.8	(7)	5.6	(6)	-		2.5	0.4	(6
MERCER	Global Aggregate <sub>1</sub>	7.4	3.4	(2)	5.4	(3)	4.6	(3)	5.9	(5)	9.0	(2)	2.4	0.4	(5
NIK	GSAM <sub>1</sub>	6.8	3.7	(1)	5.6	(1)	4.1	(6)	5.5	(7)	7.0	(6)	2.3	0.1	(7
PIMCO	GIS <sub>1</sub>	6.3	3.1	(3)	4.3	(6)	5.1	(1)	6.6	(1)	9.6	(1)	2.7	1.0	(1
RUS	Global Bond <sub>1</sub>	n.a.	2.7	(8)	3.9	(9)	4.5	(5)	6.1	(2)	8.6	(4)	2.8	0.7	(2
Median			2.9		4.7		4.5		6.0		8.7		2.6	0.5	
Governr	nent														
AMPCI	AMPCI/Colchester <sub>x</sub>	6.7	2.4	(3)	3.7	(3)	2.9	(3)	4.7	(3)	-		2.7		
ANZI	Vanguard <sub>x</sub>	7.2	2.4	(2)	4.9	(2)	2.9	(2)	5.1	(2)	5.5	(1)	3.1		
MERCER	Global Sovereign <sub>x</sub>	6.6	2.7	(1)	5.2	(1)	4.3	(1)	6.2	(1)	-		3.2		
Median			2.4		4.9		2.9		5.1		5.5		3.1		
Credit															
AMPCI	Morgan Stanley <sub>x</sub>	6.3	5.0	(1)	5.1	(1)	5.0	(1)	5.6	(1)	-		3.2		
ANZI	Vanguard <sub>x</sub>	6.5	4.3	(2)	4.8	(3)	4.4	(2)	5.5	(2)	-		3.2		
MERCER	Global Credit <sub>x</sub>	6.1	4.0	(3)	4.9	(2)	4.2	(3)	5.3	(3)	-		2.6		
Median			4.3		4.9		4.4		5.5		-		3.2		
Short du	uration and other														
A MPCI	PIMCO Short Duration <sub>x</sub>	0.7	1.4		3.0		3.0		3.7		6.6		0.9		
A MPCI	Wellington Securitised <sub>x</sub>	4.8	2.0		4.2		3.0		4.8		-		2.1		
BAM	Global Income <sub>x</sub>	-1.5	1.6		1.8		7.8		5.8		-		3.2		
BAM	Syndicated Loan <sub>x</sub>	0.1	3.0		2.8		7.6		6.3		-		2.9		
DFA	5 year <sub>x</sub>	3.3	1.6		3.9		2.8		4.3		5.3		1.7		
FIS	Absolute Return <sub>x</sub>	3.1	2.8		5.8		5.0		5.8		-		1.8		
_MI	Brandyw ine GOFI <sub>2</sub>	8.1	4.0		0.1		4.4		6.5		-		5.7		
NZAM	Kapstream <sub>k</sub>	1.3	1.7		3.6		4.0		4.3		4.9		0.6		
Number	of Funds		23		23		22		22		10				
Upper Q	Quartile		3.2		5.0		4.7		6.1		8.7				
 Median			2.8		4.3		4.4		5.6		7.2				
Lower Q	Quartile		2.4		3.8		3.5		5.0		5.8				
Indices															
	g Barclays Global Agg. <sub>1</sub>	6.9	2.8		4.6		3.5		5.4		6.3		2.6		
FTSE WG		8.1	2.5		4.5		3.1		5.5		5.8		3.0		

An 'x' indicates that the fund is either not benchmarked against any of the indexes shown or does not have a benchmark

Cash	Duration	FUM	3 mon	ths	1 yea	ar	3 yea	rs	5 yea	rs	10 yea	ırs	5 y	ears pa	a
	days	\$m	%	Rk	%	Rk	% pa	Rk	% pa	Rk	% pa	Rk	Vol.	IR	Rk
AMPCI	48	3,495	0.6	(5)	2.5	(5)	2.5	(5)	3.0	(5)	3.4	(4)	0.2	9.6	(2)
ANZI	120	4,333	0.7	(3)	2.7	(3)	2.7	(3)	3.1	(4)	3.4	(5)	0.2	7.1	(4)
BTAM	91	1,559	0.6	(4)	2.6	(4)	2.6	(4)	3.1	(3)	3.7	(2)	0.2	9.2	(3)
FIS	101	1,496	8.0	(1)	3.0	(1)	3.0	(2)	3.4	(2)	3.6	(3)	0.2	5.2	(5)
NIK	131	798	0.7	(2)	2.8	(2)	3.0	(1)	3.4	(1)	3.8	(1)	0.2	11.5	(1)
Median			0.7		2.7		2.7		3.1		3.6		0.2	9.2	
Number of Funds			5		5		5		5		5				
Upper Quartile			0.7		2.8		3.0		3.4		3.7				
Median			0.7		2.7		2.7		3.1		3.6				
Lower Quartile			0.6		2.6		2.6		3.1		3.4				
Index															
S&P/NZX 90 Day BB	45		0.5		2.0		2.1		2.6		2.7		0.2		

Diversified	Currency	Growth	3 mon	ths	1 yea	ar	3 yea	rs	5 yea	rs	10 yea	ars	5 year volatility
	%	AA %	%	Rk	%	Rk	% pa	Rk	% pa	Rk	% pa	Rk	%
Balanced													
AMPCI SRI	16.2	67.0	7.6	(3)	8.2	(5)	8.1	(7)	7.8	(7)	-		4.9
ANZI	20.1	65.3	9.5	(1)	8.8	(1)	8.9	(4)	9.8	(3)	11.7	(1)	5.7
ASB	5.4	59.4	7.8	(2)	8.7	(2)	9.0	(3)	9.5	(4)	10.3	(4)	5.1
FIS	14.8	55.1	6.3	(6)	8.7	(3)	8.5	(5)	8.9	(5)	10.0	(5)	3.8
MAM	12.5	49.7	6.4	(5)	8.2	(4)	9.9	(1)	10.8	(1)	-		5.0
MERCER	17.3	57.0	6.2	(7)	6.8	(7)	8.2	(6)	8.8	(6)	10.8	(3)	4.1
NIK	16.7	72.0	7.4	(4)	7.7	(6)	9.2	(2)	10.6	(2)	11.1	(2)	5.0
Median	16.2	59.4	7.4		8.2		8.9		9.5		10.8		5.0
Income													
AMPCI	9.0	46.6	7.2	(1)	9.5	(2)	7.3	(2)	-		-		-
HAM	10.2	29.7	4.1	(3)	9.3	(3)	6.0	(4)	-		-		-
MAM	0.0	30.1	5.7	(2)	10.5	(1)	10.1	(1)	12.2	(1)	-		3.6
MNT	2.3	19.9	3.2	(5)	7.8	(4)	5.9	(5)	-		-		-
NIK	0.0	26.8	2.2	(6)	6.0	(6)	5.4	(6)	7.0	(2)	8.2	(1)	2.7
QAM	0.0	12.0	3.2	(4)	7.4	(5)	6.5	(3)	-		-		-
Median	1.1	28.3	3.6		8.5		6.2		9.6		8.2		3.2
Number of Funds			13		13		13		9		6		
Upper Quartile			7.4		8.8		9.0		10.6		11.0		
Median			6.3		8.2		8.2		9.5		10.5		
Lower Quartile			4.1		7.7		6.5		8.8		10.1		

## KiwiSaver Results - Return and Risk (net of investment fees)

Returns and	FUM	Growth BM	3 moi	nths	1 ye	ar	3 yea	ars	5 yea	ars	10 ye	ars	Risk	ра
Risk	\$m	%	%	Rank	%	Rank	% pa	Rank	% pa	Rank	% pa	Rank	5 year 1	0 year
High Growth Booster Mercer Average Median	331 174	98.0 90.0 <b>94.0</b> <b>94.0</b>	10.1 8.8 9.5 9.5	<b>(1)</b> (2)	8.9 7.2 8.1 8.1	<b>(1)</b> (2)	9.8 <b>10.2</b> <b>10.0</b> <b>10.0</b>	(2) <b>(1)</b>	9.4 <b>10.0</b> <b>9.7</b> <b>9.7</b>	(2) <b>(1)</b>	9.1 <b>11.8</b> <i>10.5</i> <i>10.5</i>	(2) <b>(1)</b>	7.2 6.8 <b>7.0</b> <b>7.0</b>	8.1 7.6 <b>7.8</b> <b>7.8</b>
Growth  AMP - Aggressive  AMP  ANZ  ASB  BNZ  Booster - Bal. Growth  Fisher  Fisher Tw o  Kiw i Wealth  Mercer  Milford - Active Growth  Westpac  Average	316 727 2,963 2,358 429 291 1,796 421 1,412 95 1,200 1,305	87.0 77.0 80.0 80.0 70.0 75.0 80.0 75.0 85.0 75.0 80.0 80.0 78.7	9.9 9.1 <b>11.0</b> 9.7 8.0 8.8 9.3 7.4 10.5 7.6 6.7 8.8 <b>8.9</b>	(3) (6) (1) (4) (9) (7) (5) (11) (2) (10) (12) (8)	8.7 8.3 8.4 9.2 7.6 9.1 <b>9.8</b> 8.1 5.2 6.5 7.3 7.3	(4) (6) (5) (2) (8) (3) (1) (7) (12) (11) (9) (10)	10.0 9.2 8.9 10.2 9.8 9.0 <b>10.4</b> 8.9 9.4 8.9 10.1 8.4	(4) (7) (11) (2) (5) (8) (1) (10) (6) (9) (3) (12)	8.4 7.9 9.7 <b>10.4</b> 9.0 8.8 9.5 8.5 8.5 9.1	(10) (11) (3) (1) (6) (7) (4) (9) (8) (2) (5)	9.5 8.9 11.8 11.2 - 12.4 10.5 8.4 - 13.3 10.0	(7) (8) (3) (4) (2) (5) (9) (1)	8.1 7.2 7.1 6.6 6.6 6.0 6.3 5.7 8.5 5.6 5.7	8.7 7.5 7.4 7.3 - 8.1 6.8 8.8 - 5.4 6.0 <b>7.3</b>
Median  Balanced AMP - Nikko Bal. ANZ - Bal. Grow th ASB Booster Fisher Tw o Kiw i Wealth Mercer Miford Westpac Average Median	948 66 1,976 1,689 472 791 1,607 383 269 1,492	57.0 62.0 65.0 60.0 55.0 57.0 55.0 61.0 60.0 58.7 58.5	7.4 6.5 9.2 7.6 6.9 7.0 7.2 6.0 6.1 7.1 7.1	(3) (8) (1) (2) (7) (6) (4) (10) (9) (5)	7.5 5.7 7.7 8.0 7.6 8.2 5.2 6.0 6.8 6.4 6.9 7.2	(5) (9) (3) (2) (4) (1) (10) (8) (6) (7)	7.6 7.6 7.7 8.4 7.3 7.7 7.1 7.3 <b>8.5</b> 7.2 <b>7.6</b>	(5) (6) (4) (2) (7) (3) (10) (8) <b>(1)</b> (9)	7.0 9.1 8.7 8.9 7.5 7.7 7.1 7.8 <b>9.6</b> 7.9 <b>8.1</b> 7.8	(10) (2) (4) (3) (8) (7) (9) (6) <b>(1)</b> (5)	7.9 9.4 10.5 9.7 7.6 8.8 7.4 9.7 8.7 8.9 8.8	(7) (4) (1) (2) (8) (5) (9) (3)	5.4 5.2 5.7 5.1 4.7 4.2 5.2 4.1 4.9 4.5 4.9 5.0	5.6 5.2 6.0 5.5 4.8 4.7 5.2 4.9 5.2 5.2
Moderate Balanced AMP ANZ - Balanced BNZ - Balanced Average Median	675 2,279 370	47.0 50.0 50.0 <b>49.0</b> <b>50.0</b>	6.4 <b>7.5</b> 6.3 <b>6.8</b> <b>6.4</b>	(2) (1) (3)	<b>7.0</b> 6.9 6.4 <b>6.8 6.9</b>	(1) (2) (3)	6.7 6.4 <b>8.0</b> <b>7.1</b> <b>6.7</b>	(2) (3) <b>(1)</b>	6.4 7.6 <b>7.8</b> <b>7.3</b> <b>7.6</b>	(3) (2) <b>(1)</b>	7.2 9.1 - 8.2 8.2	(2) <b>(1)</b>	4.5 4.5 5.0 <b>4.7</b> <b>4.5</b>	4.8 4.6 - 4.7 4.7
Moderate AMP ANZ - Cons. Bal. ASB BNZ Booster Mercer Average Median	496 1,089 1,706 427 159 119	37.0 35.0 40.0 35.0 35.0 35.0 36.2 35.0	5.5 <b>5.8</b> 5.7 5.0 4.7 4.3 <b>5.2</b> <b>5.3</b>	(3) (1) (2) (4) (5) (6)	6.5 6.0 <b>7.2</b> 5.4 6.4 5.1 <b>6.1</b>	(2) (4) <b>(1)</b> (5) (3) (6)	6.0 5.2 6.6 <b>6.7</b> 5.3 5.7 <b>5.9</b>	(3) (6) (2) <b>(1)</b> (5) (4)	5.9 6.5 <b>7.3</b> 6.9 5.9 <b>6.5</b>	(5) (3) <b>(1)</b> (2) (4)	6.5 7.7 <b>8.0</b> 6.3 - <b>7.1</b>	(3) (2) <b>(1)</b> (4)	3.7 3.3 3.6 3.7 2.8 - 3.4 3.6	3.7 3.8 3.0 - 3.4 3.5
Conservative AMP AMP - Default ANZ ASB BNZ Fisher Fisher Tw o Fisher Tw o - Default Kiw i Wealth Mercer Miford Westpac Average Median	366 1,381 863 3,812 659 741 149 663 727 1,089 91 2,522	24.0 20.0 20.0 20.0 20.0 22.0 27.5 22.5 15.0 20.0 18.0 25.0 <b>21.2</b> <b>20.0</b>	4.4 3.4 4.1 3.6 3.2 4.1 4.1 3.7 3.7 3.5 3.2 3.9 3.7 3.7	(1) (10) (4) (8) (12) (2) (3) (6) (7) (9) (11) (5)	6.0 5.0 5.9 4.2 <b>6.6</b> 6.4 5.3 4.9 5.5 5.2 <b>5.5</b>	(3) (10) (9) (4) (12) (1) (2) (5) (7) (11) (6) (8)	4.9 4.7 3.9 5.1 5.0 5.2 5.4 5.0 4.7 4.8 <b>6.3</b> 4.7 <b>5.0</b>	(7) (9) (12) (4) (5) (3) (2) (6) (11) (8) (1) (10)	5.2 5.2 5.3 5.8 5.5 5.8 6.0 5.7 5.3 5.7 <b>8.0</b> 5.6 <b>5.8</b>	(11) (12) (9) (3) (8) (4) (2) (5) (10) (6) (1) (7)	5.8 5.4 6.2 6.0 	(7) (9) (4) (6) (1) (5) (8) (2)	2.5 2.2 2.4 2.1 2.2 2.3 2.1 1.9 2.1 1.9 2.5 2.2 2.2	2.5 2.1 2.2 2.0 

Note that we do not necessarily include all of a provider's funds.



## KiwiSaver Results - Asset Allocation

Asset Allocation	NZ/Aus Shares %	Global I Shares %	Property/ Infra %	Alt. Assets %	Growth Assets %	NZ Bonds %	Global Bonds %	Alt. Assets %	Cash %	Income Assets %
	/0	/0	/0	/0	/0	/0	/0	/0	/0	/0
High Growth Booster	21.1	63.4	E 1		89.6	2.4	2.7		<i>E</i> 2	10.4
Mercer	16.0	57.8	5.1 6.2	9.2	89.3	1.2	2.7 2.8	1.8	5.3 5.0	10.4
Average	18.5	60.6	5.7	4.6	89.4	1.8	2.7	0.9	5.1	10.6
Growth										
AMP - Aggressive	24.8	57.2	7.3	2.5	91.8	2.9	1.1		4.2	8.2
AMP ANZ	23.3 17.7	50.6 50.0	5.5 12.1	2.3	81.7 79.8	6.7 2.9	5.9 7.2		5.8 10.0	18.3 20.2
ASB	35.2	39.3	4.4		79.6 78.9	10.4	7.2		3.4	21.1
BNZ	24.2	45.3			69.4	4.9	18.6		7.1	30.6
Booster - Bal. Growth	25.8	45.3	5.8		76.9	9.0	7.6		6.5	23.1
Fisher Two	29.7 26.4	37.6	5.8		73.2	18.1			8.7	26.8
Fisher Tw o Kiw i Wealth	26.4 1.2	34.0 79.7	6.6 3.2	5.9	67.1 90.1	23.2	0.5		9.7 9.5	32.9 9.9
Mercer	10.0	49.2	6.5	9.4	75.1	4.0	10.7	1.9	8.4	24.9
Milford - Active Growth	39.8	21.9	6.8		68.5	4.9	20.8		5.8	31.5
Westpac	24.8	36.8	10.5	7.9	80.0	6.8	8.0	0.0	5.2	20.0
Average	23.6	45.6	6.2	2.3	77.7	7.8	7.3	0.2	7.0	22.3
Balanced AMP	16.6	39.4	4.5	2.0	62.4	14.6	13.8		9.2	37.6
AMP - Nikko Bal.	21.2	26.1	4.5 5.2	9.9	62.4	18.0	5.0	9.6	5.0	37.6
ANZ - Bal. Growth	13.9	41.1	10.2	0.0	65.2	7.2	16.8	0.0	10.7	34.8
ASB	31.7	26.7	1.0		59.4	9.9	23.6		7.1	40.6
Booster	17.5	31.8	6.0		55.3	13.9	19.2		11.6	44.7
Fisher Tw o Kiw i Wealth	15.6 0.8	25.0 47.8	11.4 1.9	3.6	52.0 54.1	26.3 10.7	10.9 24.4		10.8 10.8	48.0 45.9
Mercer	8.1	33.5	5.5	8.4	55.5	9.0	18.4	1.5	15.6	44.5
Milford	19.0	22.1	8.6		49.7	9.9	25.2		15.3	50.3
Westpac	19.8	28.9	5.5	5.9	60.1	14.8	18.9		6.2	39.9
Average	16.4	32.2	6.0	3.0	57.6	13.4	17.6	1.1	10.2	42.4
Moderate Balanced	440	04.0	0.0	4.0		47.0	40.0		440	40.5
AMP ANZ - Balanced	14.8 11.5	31.2 30.6	3.8 8.3	1.8	51.5 50.3	17.6 10.1	16.9 24.7		14.0 14.8	48.5 49.7
BNZ - Balanced	16.1	33.7	0.5		49.8	9.9	33.4		6.9	50.2
Average	14.1	31.8	4.0	0.6	50.5	12.5	25.0		11.9	49.5
Moderate										
AMP	11.4	25.5	3.3	1.7	41.9	20.8	20.1		17.3	58.1
ANZ - Cons. Bal. ASB	7.9 21.2	21.1 14.6	6.2 3.9		35.2 39.7	13.0 26.3	31.7 21.1		20.1 12.9	64.8
BNZ	10.9	23.9	3.9		34.8	13.0	40.4		11.8	60.3 65.2
Booster	11.2	17.8	4.3		33.3	23.4	22.2		21.1	66.7
Mercer	5.2	20.7	3.5	6.6	36.0	11.7	22.3	1.1	29.0	64.0
Average	11.3	20.6	3.5	1.4	36.8	18.0	26.3	0.2	18.7	63.2
Conservative										
AMP Defection	6.3	18.1	2.8	1.5	28.6	25.0	24.1		22.2	71.4
AMP - Default ANZ	7.2 4.4	15.0 12.7	3.1		22.2 20.2	17.6 16.4	15.8 39.5		44.4 23.9	77.8 79.8
ASB	16.2	3.9	3.1		20.2	22.4	36.9		20.7	80.0
BNZ	4.7	14.1			18.8	9.2	32.7		39.3	81.2
Fisher	7.2	11.3	6.0		24.6	43.3	18.9		13.2	75.4
Fisher Two - Default	7.2 6.8	11.4 10.0	6.0 4.1		24.6 20.9	43.4 54.3	18.8 9.0		13.2 15.8	75.4 79.1
Kiw i Wealth	0.2	14.1	0.6	1.0	15.9	22.1	49.9		12.2	84.1
Mercer	3.6	13.8	1.8	1.8	20.9	13.9	29.5	0.3	35.3	79.1
Milford	3.4	3.6	3.7	0.5	10.7	36.6	45.2		7.5	89.3
Westpac Average	8.9 <b>6.3</b>	10.1 <b>11.5</b>	4.6 <b>2.7</b>	2.0 <b>0.5</b>	25.6 21.1	23.8 <b>27.3</b>	29.9 <b>29.2</b>	0.0	20.7 <b>22.4</b>	74.4 78.9
orugo	0.3	11.0	2.7	0.0	21.1	27.3	23.2	0.0	22.4	70.9

#### **Acronym References**

AAM	Aspiring Asset Management	FSI	First State Investments	PIE	Pie Funds
AB	AllianceBernstein	GMO	GMO	PIMCO	Pacific Investment Management Company
AMPCI	AMP Capital Investors	HAM	Harbour Asset Management	PZENA	PZENA Investment Management
ANZI	ANZ Investments	LMI	Legg Mason Inc	QAM	QuayStreet Asset Management
ART	Artisan Partners	MAG	Magellan Asset Management	RUS	Russell Investment Group
ASB	ASB Group Investments	MAM	Milford Asset Management	SALT	Salt Funds Management
BAM	Bentham Asset Management	MERCER	Mercer	SLI	Standard Life
BTAM	BT Funds Management	MGH	MGH Asset Management	SMS	Smartshares
CPF	Castle Point Funds	MIM	Morningstar	SCM	Somerset Capital Management
DEV	Devon Funds Management	MNT	Mint Asset Management	TRU	Trust Management
DFA	Dimensional Fund Advisors	NIK	Nikko Asset Management	VAN	Vanguard Investments Australia
ELE	Elevation Capital	NZAM	NZ Asset Management	VAM	Vontobel Asset Management
FIS	Fisher Funds Management	PFAM	Pathfinder Funds	WEL	Wellington Management Company
FRK	Franklin Templeton Investments				

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- Performance monitoring against investment objectives and competitors.
- Manager research and selection.

For further information please contact:

Ben Trollip 09 300 7315 ben.trollip@mjw.co.nz Bernard Reid 09 300 7163 bernard.reid@mjw.co.nz Nitya Lakshmanan 09 300 7152 nitya.lakshmanan @mjw.co.nz William Nelson 09 300 7150 william.nelson@mjw.co.nz

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