Unison Insurance Limited Financial statements for the year ended 31 March 2014

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### Unison Insurance Limited Statement of financial performance For the year ended 31 March 2014

	Notes	2014 \$'000	2013 \$'000
Premium revenue Reinsurance and claims expense Other income	3 3 3	1,811 (853) 172	1,884 (655) 131
Expenses, excluding finance costs	5	(142)	(92)
Profit before income tax Income tax expense Profit for the year	6	988 (276) 712	1,268 (356) 912

Unison Insurance Limited Statement of comprehensive income For the year ended 31 March 2014

	Notes	2014 \$'000	2013 \$'000
Profit for the year		712	912
Items that will not be reclassified to profit or loss:			
Manus di di santa di	=		
Items that may be subsequently reclassified to profit or loss:			
Other comprehensive income	-		-
Other comprehensive income for the year	_		
Total comprehensive income for the year	_	712	912

### Unison Insurance Limited Balance sheet As at 31 March 2014

	Notes	2014 \$'000	2013 \$'000	2012 \$'000
ASSETS				
Current assets Cash and cash equivalents	7	3,269	2,560	1,954
Trade and other receivables Other financial assets	9	2	530	-
Interest receivable Total current assets		3,291	19 3,109	<u>56</u> 2,010
Non-current assets Other financial assets	10	7,966	878	1,149
Total non-current assets		7,966	878	1,149
Total assets		11,257	3,987	3,159
LIABILITIES				
Current liabilities Trade and other payables	11	12	11	13
Current tax liabilities Related party payables	6 21	45	90 98	245 25
Total current liabilities		57	199	283
Total liabilities		57	199	283
Net assets		11,200	3,788	2,876
EQUITY	17	9.700	2,000	2,000
Contributed equity Retained earnings	18	8,700 2,500	1,788	<u>876</u>
Total equity		11,200	3,788	2,876
For and on behalf of the Board.				
Jan 1		R	1	
Director	Directo	or •		
25 July 2014	2	5 July	2014	

### Unison Insurance Limited Statement of changes in equity For the year ended 31 March 2014

	Notes	Share capital \$'000	Retained earnings \$'000	Total equity \$'000
Balance as at 1 April 2013		2,000	1,788	3,788
Profit or loss for the year		-	712	712
Total comprehensive income			712	712
Issue of share capital	21	6,700	-	6,700
Balance as at 31 March 2014		8,700	2,500	11,200
Balance as at 1 April 2012		2,000	876	2,876
Profit or loss for the year			912	912
Total comprehensive income			912	912
Balance as at 31 March 2013		2,000	1,788	3,788

# Unison Insurance Limited Statement of cash flows For the year ended 31 March 2014

	Notes	2014 \$'000	2013 \$'000
Cash flows from operating activities Insurance premiums		1,810 (320)	1,957 (81)
Payment to Suppliers & Employees Reinsurance		(670)	(630)
Interest received from Parent Income taxes paid	6,(c) _	(307)	(480)
Net cash inflow / (outflow) from operating activities	23 _	513	766
Cash flows from investing activities		105	120
Investment income		930	400
Repayment of investments		67	-
Interest received from Parent		(548)	-
Purchase of bonds Purchase of shares		(260)	(245)
Amounts advanced to Parent		(1,700)	
Net cash inflow / (outflow) from investing activities	:-	(1,406)	275
Cash flows from financing activities		. = 4.	
Capital injection		1,700	(35)
Intercompany loan repayment		(98) 1,602	(35)
Net cash inflow / (outflow) from financing activities		1,002	(35)
Net increase (decrease) in cash and cash equivalents		709	1,006
Cash and cash equivalents at the beginning of the financial year	29	2,560	1,554
Cash and cash equivalents at end of year	7	3,269	2,560

### 1 General information

The principal activity of Unison Insurance Limited is to act as a captive insurance company.

Unison Insurance Limited is a limited liability company incorporated and domiciled in New Zealand. The address of its registered office is 1101 Omahu Road, Hastings, New Zealand.

Unison Insurance Limited is a wholly owned subsidiary of Unison Networks Limited.

These financial statements have been approved for issue by the Board of Directors on 25 July 2014.

# 2 Summary of significant accounting policies

The principal accounting policies adopted in the preparation of the financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated. The financial statements include financial statements for Unison Insurance Limited as an individual entity.

### (2.1) Basis of preparation

Reporting Entity

The financial statements presented are for Unison Insurance Limited (the 'Company').

The financial statements of the Company have been prepared in accordance with New Zealand generally accepted accounting practice (NZ GAAP). They comply with New Zealand equivalents to International Financial Reporting Standards (NZ IFRS), and other applicable New Zealand Reporting Standards, as appropriate for Tier 1 for-profit entities preparing general purpose financial statements. The financial statements also comply with International Financial Reporting Standards (IFRS).

Statutory Base

The Company is a reporting entity for the purpose of the Financial Reporting Act 1993. The financial statements have been prepared in accordance with the requirements of the New Zealand Companies Act 1993 and the Financial Reporting Act 1993.

The financial statements are presented in New Zealand dollars and all values are rounded to the nearest thousand dollars (\$000).

Historical cost convention

These financial statements have been prepared under the historical cost convention, as modified by the revaluation of financial assets and liabilities (including derivative instruments) at fair value through profit or loss.

# Application of NZ IFRS 1 First-time Adoption of New Zealand Equivalents to International Financial Reporting Standards

Financial statements of Unison Insurance Limited until 31 March 2013 had been prepared in accordance with the Framework of Differential Reporting under New Zealand equivalents to International Financial Reporting Standards (NZ IFRS). The Company previously qualified for Differential Reporting on the basis that it was not publicly accountable and there was no separation between the owners and governing body of Unison Insurance Limited. The Company previously took advantage of all differential reporting concessions available to it, except for NZ IAS 12 Income Taxes with which the Company complied with fully. Unison Insurance Limited no longer qualifies as a small insurer as the premium written in the current year exceeded \$1.5 million. Due to the loss of the small insurer exemption Unison Insurance Limited became an issuer under the Financial Reporting Act 2013. The Reserve Bank confirmed that this status became effective from the financial year beginning 1 April 2013.

NZ IFRS 1 First-time Adoption of New Zealand Equivalents to International Financial Reporting Standards has been applied in preparing these financial statements. This is the first year Unison Insurance Limited has prepared a cashflow statement as under differential reporting no cashflow statement was required.

There is no impact on net income/equity and no material difference between the balances in statement of financial performance, statement of comprehensive income, balance sheet and statement of movements in equity presented under New Zealand Equivalents to International Reporting Standards and financial statements presented under Differential Reporting due to the transition.

Changes in accounting policy and disclosures

### New and amended standards adopted by the Company

The following standards have been adopted by the Company for the first time for the financial year beginning on or after 1 January 2013 and have a material impact on the Company:

- Amendment to NZ IAS 1, 'Financial statement presentation' regarding other comprehensive income. The main
  change resulting from these amendments is a requirement for entities to group items presented in 'other
  comprehensive income' (OCI) on the basis of whether they are potentially reclassifiable to profit or loss
  subsequently (reclassification adjustments).
- NZ IFRS 7, 'Financial instruments: Disclosures' on asset and liability offsetting. This amendment includes new disclosures to facilitate comparison between those entities that prepare IFRS financial statements to those that prepare financial statements in accordance with US GAAP.
- NZ IFRS 13, 'Fair value measurement', aims to improve consistency and reduce complexity by providing a precise definition of fair value and a single source of fair value measurement and disclosure requirements for use across IFRSs. The requirements, which are largely aligned between IFRSs and US GAAP, do not extend the use of fair value accounting but provide guidance on how it should be applied where its use is already required or permitted by other standards within IFRSs. Adoption of this standard has resulted in a number of additional disclosures in the financial statements but has not resulted in any material measurement changes.

### New standards and interpretations not yet adopted

• NZ IFRS 9, 'Financial instruments', addresses the classification, measurement and recognition of financial assets and financial liabilities. NZ IFRS 9 was issued in November 2009 and October 2010. It replaces the parts of NZ IAS 39 that relate to the classification and measurement of financial instruments. NZ IFRS 9 requires financial assets to be classified into two measurement categories: those measured as at fair value and those measured at amortised cost. The determination is made at initial recognition. The classification depends on the entity's business model for managing its financial instruments and the contractual cash flow characteristics of the instrument. For financial liabilities, the standard retains most of the NZ IAS 39 requirements. The main change is that, in cases where the fair value option is taken for financial liabilities, the part of a fair value change due to an entity's own credit risk is recorded in other comprehensive income rather than the statement of financial performance, unless this creates an accounting mismatch. The Company is yet to assess NZ IFRS 9's full impact and intends to adopt NZ IFRS 9 no later than the accounting period beginning on or after 1 January 2017. The Company will also consider the impact of the remaining phases of NZ IFRS 9 when completed by the IASB.

# (2.2) Critical accounting estimates and judgements in applying policies

The preparation of financial statements in conformity with NZ IFRS requires judgements, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an on going basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

The Directors believe that, as at the date of these financial statements, there are no significant sources of estimation uncertainty that have not been disclosed in these notes.

The most significant judgements, estimates and assumptions made in the preparation of these financial statements are in respect to insurance activities (note 14) and the valuation of investments (note 13).

### **Fair Value Estimation**

The fair value of financial assets and financial liabilities, must be estimated for recognition and measurement, or for disclosure purposes. The fair value of instruments traded in active markets (such as equities and bonds) is based on closing market prices at balance date.

The valuations determined for instruments not traded on an active market can vary significantly based on assumptions in relation to the interest rates and foreign exchange rates.

### (2.3) Foreign currency translation

Transactions in foreign currencies are translated at the New Zealand rate of exchange at the date of the transaction. At balance date foreign monetary assets and liabilities not hedged by foreign currency derivative instruments are translated at the closing rate, and exchange variances arising included in the statement of financial performance.

### (2.4) Revenue recognition

Revenue is measured at the fair value of the consideration received or receivable, and represents amounts receivable for services supplied (net of Goods and Services Tax). Revenue is recognised as follows:

### (i) Income Attributable to Insurance Business

Premium revenue comprises amounts charged to policyholders and excludes fire service and earthquake levies collected on behalf of statutory bodies. The earned portion of premium received and receivable is recognised as revenue. Premium revenue is recognised as earned from the date of attachment of risk (generally the date a contract is agreed to) over the period of the related insurance contract in accordance with the pattern of the risk expected under the contract. The unearned portion of premium is recognised as an unearned premium liability on the Statement of Financial Position.

### (ii) Interest income

Interest income is recognised using the effective interest method. When a loan and receivable is impaired, the Company reduces the carrying amount to its recoverable amount, being the estimated future cash flow discounted at the original effective interest rate of the instrument, and continues unwinding the discount as interest income. Interest income on impaired loan and receivables is recognised using the original effective interest rate.

### (iii) Dividend income

Dividend income is recognised when the right to receive payment is established.

### (2.5) Outward Reinsurance

Reinsurance premiums ceded are recognised as an expense in accordance with the pattern of reinsurance services received.

### (2.6) Reinsurance and Other Recoveries Receivable

Reinsurance and other recoveries receivable on paid claims, reported claims not yet paid and claims incurred but not reported are assessed in a manner similar to the assessment of outstanding claims.

### (2.7) Liability Adequacy Test

The liability adequacy test is an assessment of whether the carrying amount of the recognised liabilities are adequate and is conducted at each reporting date. If current estimates of the expected future cash flows relating to future claims arising from the rights and obligations under current insurance contracts exceed the recognised liabilities then the recognised liabilities are deemed to be deficient. Any deficiency arising from the test is recognised in the Statement of Comprehensive Income, with the corresponding impact on the Statement of Financial Position.

### (2.8) Assets which back Insurance Liabilities

Ultimately all financial assets of the Company are available to back insurance liabilities and accounted for fair value through the profit or loss.

### (2.9) Cash and cash equivalents

Cash and cash equivalents includes cash on hand, deposits held at call with financial institutions, other short term, highly liquid investments with original maturities of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value, and bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities on the statement of financial position.

### (2.10) Trade and other receivables

Trade receivables are stated at cost less impairment losses.

Collectability of trade receivables is reviewed on an on-going basis. Debts which are known to be uncollectible are written off. A provision for impairment of receivables is established when there is objective evidence that the Company will not be able to collect all amounts due according to the original terms of receivables. The amount of the provision is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the effective interest rate. The amount of the provision is recognised in the statement of financial performance.

# (2.11) Investments and other financial assets

### Classification

The Company classifies its financial assets in the following categories: at fair value through profit or loss, loans and receivables, and available for sale. The classification depends on the purpose for which the financial assets were acquired. Management determines the classification of its financial assets at initial recognition.

# (i) Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss are financial assets held for trading. A financial asset is classified in this category if acquired principally for the purpose of selling in the short term. Derivatives are also categorised as held for trading unless they are designated as hedges. Assets in this category are classified as current assets if expected to be settled within 12 months, otherwise they are classified as non-current.

### (ii) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are included in current assets, except for maturities greater than 12 months after the end of the reporting period. These are classified as non-current assets. The Company's loans and receivables comprise 'trade and other receivables' and 'cash and cash equivalents' in the balance sheet (notes (2.9) and (2.10) above).

### (iii) Held to maturity investments

Held to maturity investments are non-derivative financial assets with fixed or determinable payments and fixed maturities that the Company has positive intention and ability to hold to maturity. They are included in current assets, except for maturities greater than 12 months after the balance date, which are included in non-current assets.

### (iv)Available for sale financial assets

Available-for-sale financial assets are non-derivatives that are either designated in this category or not classified in any of the other categories. They are included in non-current assets unless the investment matures or management intends to dispose of it within 12 months of the end of the reporting period.

### Recognition and measurement

Regular purchases and sales of financial assets are recognised on the trade-date – the date on which the Company commits to purchase or sell the asset. Investments are initially recognised at fair value plus transaction costs for all financial assets not carried at fair value through profit or loss. Financial assets carried at fair value through profit or loss are initially recognised at fair value, and transaction costs are expensed in the statement of financial performance. Financial assets are derecognised when the rights to receive cash flows from the investments have expired or have been transferred and the Company has transferred substantially all risks and rewards of ownership. Available-for-sale financial assets and financial assets at fair value through profit or loss are subsequently carried at fair value. Loans and receivables are subsequently carried at amortised cost using the effective interest method.

Gains or losses arising from changes in the fair value of the 'financial assets at fair value through profit or loss' category are presented in the statement of financial performance within 'other (losses)/gains — net' in the period in which they arise. Dividend income from financial assets at fair value through profit or loss is recognised in the statement of financial performance as part of other income when the Company's right to receive payments is established.

### Impairment of financial assets

### (i) Assets carried at amortised cost

The Company assesses at the end of each reporting period whether there is objective evidence that a financial asset or group of financial assets is impaired. A financial asset or a group of financial assets is impaired and impairment losses are incurred only if there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated.

Evidence of impairment may include indications that the debtors or a group of debtors is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganisation, and where observable data indicate that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

For the loans and receivables category, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate. The carrying amount of the asset is reduced and the amount of the loss is recognised in the statement of financial performance. If a loan or held-to-maturity investment has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate determined under the contract. As a practical expedient, the Company may measure impairment on the basis of an instrument's fair value using an observable market price.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised (such as an improvement in the debtor's credit rating), the reversal of the previously recognised impairment loss is recognised in the statement of financial performance.

### (ii) Assets classified as available for sale

The Company assesses at the end of each reporting period whether there is objective evidence that a financial asset or a group of financial assets is impaired. For debt securities, the Company uses the criteria referred to in (i) above. In the case of equity investments classified as available for sale, a significant or prolonged decline in the fair value of the security below its cost is also evidence that the assets are impaired. If any such evidence exists for available-for-sale financial assets, the cumulative loss – measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognised in profit or loss – is removed from equity and recognised in profit or loss. Impairment losses recognised in the statement of financial performance on equity instruments are not reversed through the statement of financial performance. If, in a subsequent period, the fair value of a debt instrument classified as available for sale increases and the increase can be objectively related to an event occurring after the impairment loss was recognised in profit or loss, the impairment loss is reversed through the statement of financial performance.

### (2.12) Fair Value of Financial Instruments

Fair value measurements recognised in the Statement of Financial Position

Financial instruments are categorised into 3 levels:

Level 1 fair value measurements are those derived from quoted prices (unadjusted) in active markets for identical assets or liabilities;

Level 2 fair value measurements are those derived from inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices): and

Level 3 fair value measurements are those derived from valuation techniques that include inputs for the asset or liability that are not based on observable market data (unobservable inputs).

All financial instruments disclosed in these financial statements are categorised as Level 1, except for intercompany loans which is categorised as Level 2. That is, the fair value of financial assets and financial liabilities with standard terms and conditions and traded on active liquid markets are determined with reference to quoted market prices. There were no transfers between any of the Levels during the year.

The Company does not use any derivative financial instruments.

### (2.13) Trade and other payables

Trade payables are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Accounts payable are classified as current liabilities if payment is due within one year or less (or in the normal operating cycle of the business if longer). If not, they are presented as non-current liabilities.

### (2.14) Provisions

Provisions are recognised when the Company has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a realisable estimate can be made of the amount of the obligation.

Provisions are measured at the present value of the expenditures expected to be required to settle the obligation using a discount rate that reflects current market assessments of the time value of money and the risks specific to the obligation. The increase in the provision due to the passage of time is recognised in the income statement.

### (2.15) Income tax

Income tax expense in relation to the surplus or deficit for the period comprises current tax and deferred tax.

Current tax is the amount of income tax payable based on thh taxable profit for the current year, plus any adjustments to income tax payable in respect of prior years. Current tax is calculated using rates that have been enacted or substantially enacted by balance date.

Deferred tax liabilities are generally recognised for all taxable temporary differences. Deferred tax assets are recognised to the extent that it is probable that taxable profits will be available against which the deductible temporary differences or tax losses can be utilised. Deferred tax is not recognised if the temporary difference arises from the initial recognition of goodwill or from the initial recognition of an asset and liability in a transaction that is not a business combination, and at the time of the transaction, affects neither accounting profit nor taxable profit. Deferred tax is calculated at the tax rates that are expected to apply in the period when the liability is settled or the asset is realised, using tax rates that have been enacted or substantially enacted by balance date.

Current tax and deferred tax is charged or credited to the income statement, except when it related to items charged or credited directly to equity, in which case the tax is dealt with in equity.

# (2.16) Goods and Services Tax (GST)

The statement of financial performance has been prepared so that all components are stated exclusive of GST. All items in the balance sheet are stated net of GST, with the exception of receivables and payables, which include GST invoiced.

### (2.17) Contributed Equity

Ordinary shares are classified as equity.

Unison Insurance Limited Notes to the financial statements For the year ended 31 March 2014 (continued)

3 Insurance Underwriting Res	sult
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3		
	2014 \$'000	2013 \$'000
Analysis of Insurance operating result		
Premium revenue Reinsurance premium expense Net claims incurred Net underwriting result	1,811 (660) (193) 958	1,884 (655) 1,229
Other revenue Income from investments (at fair value through the profit or loss)	172 172	131 131
	1,130	1,360
4 Net claims incurred		
Total claims incurred during the year  Net claims incurred	193 193	

Claims costs are reliably estimated and claims are usually settled in one year, therefore there is no claims development from prior years. There are no outstanding claims liability at year end.

# 5 Expenses

Other expenses from ordinary activities		
Captive management fees	38	38
Audit NZ - audit of the annual financial statements	10	6
Directors fees	12	12
Other expenses	20	25
Corporate management charges	62	11
	142	92

2013

2044

6 Income tax expense/(benefit)  (a) Income tax expense	2014 \$'000	2013 \$'000
Current tax: Current tax Total current tax	276 276	356 356
(b) Reconciliation of income tax expense to prima facie tax payable		
Profit from continuing operations before income tax expense Prima facie tax at 28% (2013: 28%)	988 276	1,268 356
	276	356
(c) Taxation payable/(refund)		
Opening balance	90	248 356
Current year taxation expense	276 (307)	(480)
Taxation paid Withholding tax	(14)	(34)
Closing balance	45	90

The Parent imputation credit account includes Unison Insurance Limited as part of the Unison consolidated income tax group.

### 7 Current assets - Cash and cash equivalents

	\$'000	\$'000
Cash at bank and in hand AUD Account NZD Trust Account	962 19 2,288 3,269	1,493 - 1,067 2,560

### (a) Fair value

The carrying amount for cash and cash equivalents equals the fair value.

### 8 Credit Rating

Unison Insurance Limited is not required to have a rating under section 60 2 (c) of the Insurance (Prudential Supervision) Act 2010 as it is a captive insurer.

# 9 Current assets - Other financial assets

	2014 \$'000	2013 \$'000
Government bonds		530 530
10 Non-current assets - Other financial assets		
	2014	2013
	\$'000	\$'000
Corporate bonds Government bonds	202	607
Equities	518	_
Related party receivable	541	271
Training party recordance	6,705	
	7.966	878

The government bond was previously held as a requirement of the Insurance Deposit Act 1953. Unison Insurance Limited received a full licence on 22 July 2013 under the Insurance (Prudential Supervision) Act 2010. Prior to Unison Insurance Limited obtaining its full licence restrictions existed on the Group's ability to deal in this stock. The principal amount is \$500,000 with a coupon interest rate of 6% and the maturity date is 15 April 2015. The Government bond is classified as fair value through the profit or loss.

Corporate bonds classified as other financial assets at fair value through the profit or loss with a carrying value of \$202,000 (2013: \$607,000) have an interest rate of 4.06% (2013: 3.05% and 8.36%) and mature of 24 August 2015.

Equities classified as other financial assets at fair value through the profit or loss with a carrying value of \$541,000 (2013: \$271,000) have share values of between \$1.625 and \$58.191 per share (2013: between \$1.625 and 8.45 per share). Management do not intend to dispose of these within 12 months of balance date.

# (a) Impairment and risk exposure

The maximum exposure to credit risk at the reporting date is the carrying amount of the investments.

11 Current liabilities - Payables	2014 \$'000	2013 \$'000
Trade payables	12 12	<u>11</u>

The average credit period on purchases is 30 days. The Company has financial risk management practices in place to ensure that all payables are paid within the credit timeframe.

# 12 Financial instruments categories and fair value hierachy

	2014 \$'000	2013 \$'000
Financial assets at fair value through the profit or loss Cash and cash equivalents Interest receivable Other financial assets - equities Other financial assets - government bond Other financial assets - corporate bonds Related party receivables	3,269 20 541 518 202 6,705	2,560 19 271 530 607
Financial liabilities measured at amortised costs Trade and other payables Related party payables	(12) 11,243	(12) (98) 3,877

### Fair value estimation

The fair value of financial assets and financial liabilities must be estimated for recognition and measurement or for disclosure purposes.

The table below analyses financial instruments carried at fair value, by valuation method. The different levels have been defined as follows:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (Level 1).
- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (Level 2).
- Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs) (Level3).

The following table presents the Company's financial assets and liabilities that are measured at fair value at 31 March 2014 and 31 March 2013.

# 12 Financial instruments categories and fair value hierachy (continued)

31 March 2014	Level 1	Level 2	Level 3	Total Balance
Assets	\$000	\$000	\$000	\$000
				,,,,,
Financial assets at fair value through profit or lo Cash and cash equivalents				
Interest receivable	3,269	-	-	3,269
Other financial assets - government bond	20 518	-	-	20
Other financial assets - corporate bonds	202	-	-	518
Other financial assets - equities	541	-	-	202 541
Related party receivables	-	6,705	_	6,705
	4,550	6,705	-	11,255
Liabilities				
Trade and other payables	12			
Related party payables		-	-	12
		4	-	12
31 March 2013	Level 1	Level 2	Level 3	Total Balance
	\$000	\$000	\$000	\$000
Assets			,,,,,	4000
Financial assets at fair value through profit or los	ss			
Cash and cash equivalents	2.560			
Interest receivable	19	-	-	2,560
Other financial assets - government bond	530	-	-	19
Other financial assets - corporate bonds		-	-	530
Other financial assets - equities	607	-	-	607
·	271	-	-	271
Related party receivables	-	_	_	_
	3,987		-	3,987
Liabilities				
Trade and other payables	11	-	_	11
Related party payables —	98	-		98
	109	-		109

### 13 Financial risk management

The Company has a comprehensive investment policy approved by the board of directors to manage the risks of financial instruments. The policy outlines the objectives and approach that the Company will adopt in the investment management process. The policy covers management of credit risk, interest rate risk, liquidity, and operational risks.

The Company holds the following financial instruments:	2014 \$'000	2013 \$'000
Financial assets Cash and cash equivalents Interest receivables Equity investments Corporate bonds Government bonds Related party receivables	3,269 20 541 202 518 6,705	2,560 19 271 607 530 3,987
Financial liabilities Trade and other payable Related party payables	12 12	11 <u>98</u> 109

# (a) Market risk

(i) Foreign exchange risk

Foreign currency risk is the risk that the value of the Company's assets and liabilities or revenues and expenditure will fluctuate due to changes in foreign exchange rates. The Company is exposed to currency risk as a result of equity investments that are denominated in a currency other than New Zealand dollars. The Company manages this risk through its comprehensive investment policy which limits the Company's foreign currency exposure to a maximum of 20% of the Company's investment portfolio. The Company also holds cash denominated in Australian dollar.

The carrying amounts of the Company's financial assets and liabilities are denominated in New Zealand dollars except as set out below:

	31 March 2014 AUD \$'000	31 March 2013 AUD \$'000
Cash and cash equivalents Other financial assets at fair value through the profit or loss	18 185	1 96

At 31 March 2014, if the currency had weakened / strengthened by 1 cent against the Australian dollar with all other variables held constant, post-tax profit for the year would have been \$1.6k (2013: \$1.1k) lower / higher, mainly as a result of foreign exchange gains / losses on translation of Australian dollar-denominated financial assets classified as fair value through the profit or loss and foreign exchange losses / gains on translation of cash held in Australian dollars.

(ii) Price risk
The Company is exposed to equity securities price risk because of investments held by the Company and classified on the balance sheet either as available-for-sale or at fair value through profit or loss. The Company is not exposed to commodity price risk. To manage its price risk arising from investments in equity securities, the Company diversifies its portfolio. Diversification of the portfolio is done in accordance with the limits set by the Company's comprehensive investment policy.

The Company's investments in equity of other entities that are publicly traded are included in one of the following two equity indexes: NZX equity index; and ASX equity index.

### 13 Financial risk management (continued)

The table below summarises the impact of increases / decreases of the two equity indexes on the Company's post-tax profit for the year and on equity. The analysis is based on the assumption that the equity indexes had increased / decreased by 5% with all other variables held constant and all the Company's equity instruments moved according to the historical correlation with the index:

	Impact on post	Impact on post-tax profit	
	2014 \$1000	2013 \$'000	
ASX 200 NZX	10 16	6 7	

### (iii) Interest rate risk

The Company's interest rate risk arises from investments in short term deposits and cash held in bank accounts.

### (iv) Sensitivity

At 31 March 2014, if interest rates had changed by /+50 basis points from the year end rates with all other variables held constant, post tax profit for the year would have been \$860 lower/higher (2013 \$654), mainly as a result of higher/lower interest income from cash and cash equivalents.

### (b) Credit risk

Financial instruments which potentially subject the Company to credit risk principally consist of bank balances, and loans and receivables. No collateral is held on these amounts (2013: nil).

The Company minimises its exposure to credit risk by: pre-qualifying the financial institutions or Brokers/Dealers with which the Company will do business. In principle larger investments and those with longer durations will be made in higher quality investments; and diversifying the investment portfolio so that potential losses on individual investments will be minimised.

An analysis of the credit quality of financial assets that are neither past due nor impaired is as follows:

	2014 \$'000	2013 \$'000
Fair value through profit or loss A AA AAA BBB Counterparties without external credit ratings	76 3,317 720 119 	72 3,794 731 259 122 4,978
Loans to related parties Unison Networks Limited	6,705 6,705	

None of the loans to related parties are past due nor impaired.

### (c) Liquidity risk

Liquidity risk represents the risk that the company may not have the financial ability to meet its contractual obligations. The Company evaluates its liquidity requirements on an ongoing basis. Overall the company generates sufficient cash flows from its operating activities to meet its obligations arising from its financial liabilities and ensure its investments are sufficiently liquid to cover potential shortfalls.

### 13 Financial risk management (continued)

The investment portfolio must remain sufficiently liquid to meet all operating requirements that may be reasonably anticipated. This is accomplished by structuring the portfolio so that investments mature concurrent with cash needs to meet anticipated demands. Furthermore, since all possible cash demands cannot be anticipated, the portfolio consists largely of investments with active secondary or re-sale markets. Negotiable securities may be sold prior to their maturity to provide liquidity as needed for cash flow purposes.

### (d) Fair value estimation

The methods and assumptions used are that carrying amounts in the Financial Statements reflect the estimated fair value of the financial instruments including receivables, bank and investments, accounts payable and term debt.

# 14 Insurance contracts - risk management policies and procedures

The financial condition and operation of the Company are affected by a number of key risks including insurance risk, credit risk, liquidity risk, financial risk, compliance risk, fiscal risk and operational risk. Notes on the Company's policies and procedures in respect of managing these risks are set out in this note.

# (a) Objectives in managing risks arising from insurance contracts and policies for mitigating those risks

Unison Insurance Limited, as the captive insurer and fully-owned subsidiary of Unison Networks Limited, is required to have in place an effective and fully functioning risk management programme. The Company has an objective to control insurance risk thus reducing the volatility of operating profits. In addition to the inherent uncertainty of insurance risk, which can lead to significant variability in the loss experience, profits from insurance business are affected by market factors, particularly reinsurance pricing and movements in asset values. Short-term variability is, to some extent, a feature of insurance business.

It is a requirement under the Insurance (Prudential Supervision) Act 2010 for any licensed insurer domiciled in New Zealand to produce a Risk Management Programme which is to be approved by the Reserve Bank of New Zealand (RBNZ). The purpose of the Risk Management Programme is to formalise, document and consolidate the risk management practices of Unison Insurance Limited, to ensure compliance with sections 18, 34 and 73–75 of the Act. These Sections of the Act are administered by the Reserve Bank of New Zealand. Unison Insurance Limited's Board and senior management have developed the Company's Risk Management Policy and strategies for managing risk. The programme is developed around:

•the generic and international Risk Management Standard, AS/NZS ISO 31000:2009; and

•the specific RBNZ requirements associated with licensed insurance companies domiciled in New Zealand.

The Company's Risk Management Programme has been developed to specifically meet the compliance needs of a Captive Insurance Company underwriting only their stakeholder's (i.e. the parent company's) risks. The programme has been developed to comply with the RBNZ's requirements as set out in the Act, and is reviewed on an annual basis.

The Company's Risk Management Programme has been approved by both the Board and RBNZ.

Pricing - policy pricing is based on market place quotes. This ensures that premiums are no better or worse than the retail market as Unison Insurance Limited does not establish it. Probability of an insurable event - Unison Insurance Limited accepts the probabilities of the New Zealand retail insurance market.

### (b) Terms and conditions of insurance

The terms and conditions attaching to insurance contracts affect the level of insurance risk accepted by the Company. The Company is authorised to underwrite only the risks of the parent and its subsidiaries.

The Material Damage Business Interruption (MDBI) risk for the Unison Group is underwritten by Unison Insurance Limited. This policy is fully reinsured in the wholesale market, with matching terms and conditions, but with differing deductibles. The Transmission and Distribution Policy (T&D Policy) provides limited cover for those electricity and fibre network assets of the Unison Group that are not covered by the MDBI policy above. The T&D Policy is structured to provide catastrophe cover in the event of an earthquake, storm, flood or volcanic eruption. Unison Insurance Limited does not obtain reinsurance for this policy, and therefore retains all the risk associated with this policy.

### 14 Insurance contracts - risk management policies and procedures (continued)

The Company's net retentions are reviewed annually by the Board and/or whenever reinsurance is available and being arranged for the forthcoming year

Insurance and reinsurance contracts are entered into annually. At the time of entering into the contract changes in risk are taken into account and all terms and conditions are negotiable or, in the case of renewals, renegotiable.

The attachment of risk for insurance contracts written by UIL is 1 April of each insurance period. During the month of April 2014 the following insurance contracts were written by UIL for the period 1 April 2014 to 1 April 2015:

- Material Damage/ Business Interruption policy with a gross premium written of \$600,658
- Transmission & Distribution policy with a gross written premium of \$1,066,000

### (c) Insurance risk

The Company is authorised to underwrite only the risks of the parent and its subsidiaries.

Risk	Source of concentration	Risk management measures
Natural catastrophes	Properties concentrated in regions that are subject to: - Earthquakes - Volcanic eruption - Storms	The Company insurers certain assets of the Parent and its subsidiaries. These assets are diverse in nature and widely spread across New Zealand, being, located in the Hawke's Bay, Taupo, Rotorua and Auckland regions.  The Company has modelled aggregated risk by postcode using commercially available catastrophe models. The Company's exposure data across the Australian portfolio encompasses all fire risks.
		Based on the probable maximum loss per the models, the Company purchases catastrophe reinsurance cover to limit exposure to any single event.

### (d) Claims management

The Company uses a third party with claims handling experience to independently review and manage all claims.

### (e) Credit risk

The credit rating of all participating reinsurers is monitored by the Company's Adviser who is responsible for warning the Board and management of changes to the credit ratings of any reinsurer involved in the Company's reinsurance programme.

The reinsurer credit ratings are formally reviewed by the Board each year.

Financial assets and liabilities arising from insurance and reinsurance contracts are stated in the balance sheet at the amount that best represents the maximum credit risk exposure at balance date.

There are no significant concentrations of credit risk.

### 15 Reinsurance Programme

The Company's reinsurance programme is structured to adequately protect the Company's solvency and capital position. The Company places its reinsurance programme with high quality large reinsurance companies with current financial strength ratings of A+ (as rated by Standard and Poor's). Directors are not aware of any event that would impact the current rating of its reinsurers.

### 16 Financial Soundness

Unison Insurance Limited has sufficient equity to meet solvency requirements over and above its policy liabilities. The Company reviews its compliance with the solvency requirements of the RBNZ on a monthly basis.

### 16 Financial Soundness (continued)

All shareholder equity is retained to ensure the financial soundness of the Company. The high level of liquidity in cash and fixed interest (\$4.5 million) investments is retained for cash flow purposes.

### 17 Contributed equity

	2014 \$'000	2013 \$'000
(a) Share capital		
Opening balance	2,000	2,000
Shares issued during the year	6,700	<del></del>
	8,700	2,000

The number of ordinary fully paid shares on issue for Unison Insurance Limited is 8,700,000 (2013: 2,000,000).

### 18 Reserves and retained earnings

### (a) Retained earnings

Movements in retained earnings were as follows:	2014 \$'000	2013 \$'000
Opening balance Net profit for the year Closing balance	1,788 	876 912 1,788

### 19 Capital Management

The Reserve Bank of New Zealand (RBNZ) is the prudential regulator and supervisor of all insurers carrying on insurance business in New Zealand, and is responsible for administering the Insurance (Prudential Supervision) Act 2010.

As part of the supervision of insurers in New Zealand the RBNZ requires insurers to carry on business in a prudent manner, and to maintain financial resources appropriate for the size and nature of the business. Having sufficient capital to cover the risks of the business is a critical element in carrying on business in a prudent manner.

The Company's capital management is its equity, which comprises accumulated funds and other reserves. Equity is represented by net assets.

The Company manages its equity as a by-product of prudently managing revenues, expenses, assets and liabilities to ensure the Company effectively achieves its objectives and purposes, whilst remaining a going concern.

The Company regularly monitors the adequacy of its capital by monitoring its solvency margin in line with the requirements of the Insurance (Prudential Supervision) Act 2010. The Company has complied with these requirements to maintain solvency as per the solvency standards for a captive insurer, and filed the required solvency returns to the Reserve Bank of New Zealand.

### 20 Contingent Liabilities and Commitments

As at 31 March 2014 the Company had no contingent liabilities nor capital commitments (2013:\$Nil).

### 21 Related party transactions

### (a) Group Structure

The ultimate parent entity within the Group is Unison Networks Limited.

Unison Insurance Limited's principle activity is to act as a captive insurance company. The Company insures certain transmission and distribution assets of Unison Networks Limited, and the fibre optic network of Unison Fibre Limited. The Company also provides material damage and business interruption cover for the Unison Group. All insurance activity between the Company and the Unison Group is transacted via the UIL's parent company. Unison Insurance Limited obtained reinsurance for the material damage and business interruption cover in the wholesale insurance market.

Related parties include:

Unison Networks Limited

### (b) Transactions with Unison Networks Limited

	2014 \$'000	2013 \$'000
Insurance premium charge to Parent Loan receivable from/(payable to) Parent Amounts receivable from/(payable to) Parent Interest received from Parent Corporate overhead charges paid to Parent Issue of equity shares to Parent	1,811 6,700 5 67 (62) (6,700)	1,884 - (98) - (11)
(c) Directors fees and key management		
	2014 \$	2013 \$
B Martin J Palairet K Sutherland	7,500 4,125 ————————————————————————————————————	7,500 4,125  11,625

### **Directors interests**

There were no new interests declared.

### 22 Events occurring after the reporting period

There were no events occurring subsequent to balance date which require adjustment to or disclosure in the financial statements.

### 23 Reconciliation of profit after income tax to net cash inflow from operating activities

Profit for the year	712	912
(Increase)/decrease in receivables	(154)	(222)
Increase/(decrease) in payables	(1)	1
Increase/(decrease) in income tax payable	(45)	<u>75</u>
Net cash inflow from operating activities	513	766

### 24 Explanation of correction of prior year accounting treatment

A review of the claims reserve liability has resulted in an adjustment to the prior year treatment of the claims reserve. Since 2011 Unison Insurance Limited had recognised a liability provision for claims yet to be incurred. It has now been determined that this accounting treatment was not in line with the requirement to recognise a liability for outstanding claims incurred at reporting date under NZ IFRS 4 Appendix D 5.1.

As the liability recognised related to claims yet to be incurred the claims reserve did not meet the liability requirements of NZ IFRS 4.

The accounting treatment of the claims reserve based on claims yet to be incurred has had the effect of overstating expenditure, understating income tax and profit in 2011, 2012 and 2013. It has also had the effect of overstating liabilities and deferred tax assets and understating retained earnings in 2011, 2012 and 2013.

The impact in 2011 and 2012 was to understate net profit and retained earnings by \$105,000 in 2011 and \$129,000 in 2012. Liabilities were overstated by \$146,000 in 2011 and \$325,000 in 2012. Deferred tax was overstated by \$93,000 in 2012.

The tables below show the impact of the restatements explained above for the restated Balance Sheet as at 31 March 2013; adjustments to the statement of financial performance and statement of comprehensive income for the year ended 31 March 2013; and the cumulative impact on retained earnings and equity as at 31 March 2013 as a result of the adjustment to the claims reserve.

#### Restated balance sheet

	As at 31 March 2013 \$'000	Adjustment \$'000	As at 31 March 2013 (restated) \$'000
ASSETS Current assets Cash and cash equivalents Other current assets Interest receivable Related party receivables Total current assets	2,560 530 19 (98) 3,011		2,560 530 19 
Non-current assets Held-to-maturity investments Deferred tax assets Total non-current assets	878 	(232) (232)	878 878
Total assets	4,121	(232)	3,987
LIABILITIES Current liabilities Trade and other payables Current tax liabilities Related party payables Claims reserve Total current liabilities	11 90 - 830 931	(830) (830)	11 90 98 —————————————————————————————————
Total liabilities	931	(830)	<u>199</u>
Net assets	3,190	598	3,788
EQUITY Contributed equity Retained earnings Total equity	2,000 1,190 3,190	598 598	2,000 1,788 3,788

# 24 Explanation of correction of prior year accounting treatment (continued)

Impact of change in accounting policy on statement of financial performance

	For year ended 31 March 2013 \$'000	Adjustment \$'000	For year ended 31 March 2013 (as presented) \$'000
Revenue from sale of goods	1,884	-	1,884
Reinsurance and claims expense	(1,160)	505	(655)
Other income	131	-	131
Expenses, excluding finance costs	(92)		(92)
Profit before income tax	763	505	1,268
Income tax expense	(215)	(141)	(356)
Profit from continuing operations	548	364	912
Profit for the year	548	364	912
Comprehensive income	548	364	912

# Statement of changes in equity

	Attributable to equity holders of the Company		
	Share Capital \$'000	Retained earnings \$'000	Total \$'000
Balance as at 1 April 2012, as previously reported Effect of restatement of claims reserve Balance as at 1 April 2012 as	2,000	642 234	2,642 234
restated	2,000	876	2,876
Restated profit for the year ended 31 March 2013		912	912
Total comprehensive income for the year as restated		912	912
Balance as at 31 March 2013 as previously reported Effect of restatement Balance as at 31 March 2013	2,000	1,190 598 1,788	3,190 598 3,788

Unison Insurance Limited Notes to the financial statements For the year ended 31 March 2014 (continued)

24 Explanation of correction of prior year accounting treatment (continued)

# **Independent Auditor's Report**

# To the readers of Unison Insurance Limited's financial statements for the year ended 31 March 2014

The Auditor-General is the auditor of Unison Insurance Limited (the company). The Auditor-General has appointed me, Julian Tan, using the staff and resources of Audit New Zealand, to carry out the audit of the financial statements of the company on her behalf.

We have audited the financial statements of the company on pages 2 to 24, that comprise the balance sheet as at 31 March 2014, the statement of financial performance, statement of comprehensive income, statement of changes in equity and statement of cash flows for the year ended on that date and the notes to the financial statements that include accounting policies and other explanatory information.

### Opinion

### Financial statements

In our opinion the financial statements of the company on pages 2 to 24:

- comply with generally accepted accounting practice in New Zealand; and
- give a true and fair view of the company's:
  - o financial position as at 31 March 2014; and
  - o financial performance and cash flows for the year ended on that date.

### Other legal requirements

In accordance with the Financial Reporting Act 1993 we report that, in our opinion, proper accounting records have been kept by the company as far as appears from an examination of those records.

Our audit was completed on 25 July 2014. This is the date at which our opinion is expressed.

The basis of our opinion is explained below. In addition, we outline the responsibilities of the Board of Directors and our responsibilities, and we explain our independence.

### **Basis of opinion**

We carried out our audit in accordance with the Auditor-General's Auditing Standards, which incorporate the International Standards on Auditing (New Zealand). Those standards require that we comply with ethical requirements and plan and carry out our audit to obtain



reasonable assurance about whether the financial statements are free from material misstatement.

Material misstatements are differences or omissions of amounts and disclosures that, in our judgement, are likely to influence readers' overall understanding of the financial statements. If we had found material misstatements that were not corrected, we would have referred to them in our opinion.

An audit involves carrying out procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on our judgement, including our assessment of risks of material misstatement of the financial statements whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the preparation of the company's financial statements that give a true and fair view of the matters to which they relate. We consider internal control in order to design audit procedures that are appropriate in the circumstances but not for the purpose of expressing an opinion on the effectiveness of the company's internal control.

An audit also involves evaluating:

- the appropriateness of accounting policies used and whether they have been consistently applied;
- the reasonableness of the significant accounting estimates and judgements made by the Board of Directors;
- the adequacy of all disclosures in the financial statements; and
- the overall presentation of the financial statements.

We did not examine every transaction, nor do we guarantee complete accuracy of the financial statements.

In accordance with the Financial Reporting Act 1993, we report that we have obtained all the information and explanations we have required. We believe we have obtained sufficient and appropriate audit evidence to provide a basis for our audit opinion.

### Responsibilities of the Board of Directors

The Board of Directors is responsible for preparing financial statements that:

- comply with generally accepted accounting practice in New Zealand; and
- give a true and fair view of the company's financial position, financial performance and cash flows.

The Board of Directors is also responsible for such internal control as it determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error. The Board of Directors is also responsible for the publication of the financial statements, whether in printed or electronic form.

The Board of Directors' responsibilities arise from the Financial Reporting Act 1993.

### Responsibilities of the Auditor

We are responsible for expressing an independent opinion on the financial statements and reporting that opinion to you based on our audit. Our responsibility arises from section 15 of the Public Audit Act 2001.

### Independence

When carrying out the audit, we followed the independence requirements of the Auditor-General, which incorporate the independence requirements of the External Reporting Board.

Other than the audit, we have no relationship with or interests in the company.

Julian Tan

Audit New Zealand

On behalf of the Auditor-General Palmerston North, New Zealand



9<sup>th</sup> August 2014

To: The Directors

Unison Insurance Limited

From: Peter Davies

Appointed Actuary

Re: Unison Insurance Limited: Report as at 31<sup>st</sup> March 2014 under Sections 77 and 78 of the Insurance (Prudential Supervision) Act 2010

You have asked me to prepare this report in terms of the above sections of the Act, and I would like to comment further as follows:

- I have reviewed the actuarial information included in the audited accounts for Unison Insurance Limited as at 31<sup>st</sup> March 2014. "Actuarial information" includes the following:
  - policy liabilities;
  - claim provisions;
  - balance sheet and other information allowed for in the calculation of the company's solvency position; and
  - disclosures regarding the methodology and assumptions used for calculating policy liabilities, and other disclosures.
- 2. No limitations have been placed on my work.

- 3. I am independent with respect to Unison Insurance Limited as defined under professional standard ISA (NZ) 620 of the External Reporting Board.
- 4. I have been provided with all information that I have requested in order to carry out this review.
- 5. In my view the actuarial information contained in the financial statements has been appropriately included, and the actuarial information used in the preparation of the financial statements has been appropriately used.
- 6. Unison Insurance Limited exceeded the minimum capital requirement of the RBNZ Solvency Standard for Captive Insurers Transacting Non-Life Insurance Business as at 31<sup>st</sup> March 2014, and is expected to exceed the minimum at all times over the next three years.

The Company is classified as a "Captive" insurer under the Act.

I would be very happy to answer any queries concerning this report.

Yours sincerely

Peter Davies B.Bus.Sc., FIA, FNZSA

**Appointed Actuary**