

SOVEREIGN ASSURANCE COMPANY LIMITED AND SUBSIDIARIES

ANNUAL REPORT

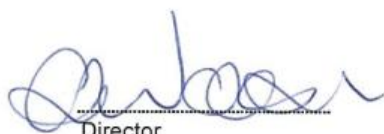
For the year ended 30 June 2012

Directors' Report

The Directors have pleasure in presenting the Annual Report of Sovereign Assurance Company Limited and its subsidiaries for the year ended 30 June 2012.

The shareholder of the Company has agreed to take advantage of the reporting concessions available to it under section 211(3) of the Companies Act 1993. Accordingly, there is no further information to be provided in this Annual Report other than the financial statements and auditor's report.

For and on behalf of the Board


Director

Gavin Walker

21.09.12


Director

Jon Hartley

21.09.12

SOVEREIGN ASSURANCE COMPANY LIMITED AND SUBSIDIARIES

Financial Statements

For the year ended 30 June 2012

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INCOME STATEMENT

\$ millions

For the year ended 30 June

		Sovereign Assurance Company Limited			
		Consolidated		Parent	
	Note	2012	2011	2012	2011
Premium income	5	589	548	589	548
Reinsurance income	6	66	60	66	60
Investment income	7	120	170	128	170
Management fees and other income		7	3	1	-
Total Operating income		782	781	784	778
Reinsurance expenses	6	62	65	62	65
Claims, surrenders and maturities	8	362	307	362	307
Net change in Life insurance contract liabilities	19,20	(91)	(59)	(91)	(59)
Net change in Life investment contracts	19	(24)	62	(24)	62
Commission and management expenses	10	270	250	274	249
Total Operating expenses		579	625	583	624
Net profit before taxation		203	156	201	154
Taxation	11	129	53	126	52
Net profit after taxation attributable to shareholder	4	74	103	75	102

These statements are to be read in conjunction with the notes on pages 6 to 47 and the Auditor's Report on pages 48 and 49.

STATEMENT OF COMPREHENSIVE INCOME

\$ millions

For the year ended 30 June

		Sovereign Assurance Company Limited			
		Consolidated		Parent	
	Note	2012	2011	2012	2011
Net profit after taxation	4	74	103	75	102
Other Comprehensive income, net of taxation					
Loss on amalgamation*		(2)	(6)	(2)	(6)
Loss on acquisition	2	(9)	-	(11)	-
Actuarial loss on defined benefit plan	18a	(1)	-	-	-
Total Other comprehensive income, net of taxation		(12)	(6)	(13)	(6)
Total Comprehensive income		62	97	62	96

* On 30 June 2011, the net assets of the Colonial Mutual Life Assurance Society - New Zealand Branch ("CMLA"), a fellow Commonwealth Bank of Australia subsidiary, were acquired by the Company. Total consideration for the transfer was \$30m (\$28m cash and \$2m payable) for net assets acquired of \$24m. A loss on acquisition of \$6m was recorded in Other comprehensive income and is a movement in Retained earnings in accordance with the accounting policy for common control transactions in Note 1(a). A final transfer value was calculated 11 August 2011, and an additional loss on amalgamation of \$2m was recognised.

STATEMENT OF CHANGES IN EQUITY

Contributed Capital

Balance at beginning of year	23	482	452	482	452
Proceeds from shares issued		58	30	58	30
		540	482	540	482

Retained Earnings

Retained earnings at beginning of year		188	165	186	164
Total Comprehensive income		62	97	62	96
Ordinary dividends paid		(39)	(74)	(39)	(74)
Retained earnings at end of year		211	188	209	186
Dividends per ordinary share (cents)		21	57	21	57

These statements are to be read in conjunction with the notes on pages 6 to 47 and the Auditor's Report on pages 48 and 49.

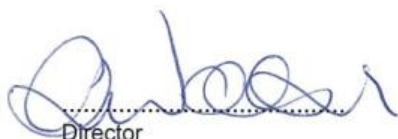
BALANCE SHEET

\$ millions

As at 30 June

Sovereign Assurance Company Limited					
		Consolidated		Parent	
Note	2012	2011	2012	2011	
14	534	571	515	564	
13	1,659	1,667	1,659	1,667	
15	26	7	26	7	
17	57	53	56	53	
20	8	69	8	69	
	29	58	32	58	
	24	-	-	-	
16	-	-	42	7	
	13	-	-	-	
18	16	17	16	16	
	2,366	2,442	2,354	2,441	
19	248	361	248	361	
19	835	933	835	933	
15	6	-	6	-	
20	-	39	-	39	
25	-	-	12	1	
22	115	87	93	87	
21	411	352	411	352	
	1,615	1,772	1,605	1,773	
23	540	482	540	482	
	211	188	209	186	
	751	670	749	668	
	2,366	2,442	2,354	2,441	

For and on behalf of the Board


Director

Gavin Walker
21.09.12


Director

Jon Hartley
21.09.12

These statements are to be read in conjunction with the notes on pages 6 to 47 and the Auditor's Report on pages 48 and 49.

CASH FLOW STATEMENT

\$ millions

For the year ended 30 June

Note

CASH FLOWS FROM OPERATING ACTIVITIES

Cash was provided from:

Premium receipts		642	592	642	592
Dividend receipts		19	16	39	16
Interest receipts		51	56	51	56
Management and other fees		6	2	-	-
Net receipts from related parties for tax related items	25	-	3	-	3
		<u>718</u>	<u>669</u>	<u>732</u>	<u>667</u>

Cash was applied to:

Claims, surrenders and maturities payments	465	477	465	477
Net reinsurance payments	4	8	4	8
Commission payments	140	122	139	122
Payments to suppliers and employees	116	125	132	125
Net tax payments	32	12	32	12
Net payments to related parties for tax related items	6	-	6	-
	<u>763</u>	<u>744</u>	<u>778</u>	<u>744</u>
Net Cash flows from operating activities	(45)	(75)	(46)	(77)

Net Cash flows from operating activities

CASH FLOWS FROM INVESTING ACTIVITIES

Cash was provided from:

Proceeds from sale of Securities	1,428	1,313	1,428	1,313
Net forward foreign exchange contract gains	-	62	-	62
Net movement in related party balances	6	-	6	-
Amalgamation of CMLA, net of cash acquired	-	11	-	11
	<u>1,434</u>	<u>1,386</u>	<u>1,434</u>	<u>1,386</u>

Cash was applied to:

Purchase and development of intangible assets	9	-	-	-
Purchase of Securities	1,390	1,226	1,390	1,226
Net forward foreign exchange contract losses	4	-	4	-
Acquisition of Sovereign Services Limited, net of cash acquired	2 38	-	58	-
Net movement in related party balances	-	2	-	2
Amalgamation of CMLA	4	-	4	-
	<u>1,445</u>	<u>1,228</u>	<u>1,456</u>	<u>1,228</u>
Net Cash flows from investing activities	(11)	158	(22)	158

Net Cash flows from investing activities

CASH FLOWS FROM FINANCING ACTIVITIES

Cash was provided from:

Share capital issue	23	58	30	58	30
Cash was applied to:					
Dividends		39	74	39	74

Cash was applied to:

Dividends	39	74	39	74
Net Cash flows from financing activities	19	(44)	19	(44)

Net Cash flows from financing activities

These statements are to be read in conjunction with the notes on pages 6 to 47 and the Auditor's Report on pages 48 and 49.

CASH FLOW STATEMENT *(continued)*

\$ millions

For the year ended 30 June

Sovereign Assurance Company Limited					
		Consolidated		Parent	
Note		2012	2011	2012	2011
		(37)	39	(49)	37
		571	532	564	527
		534	571	515	564
14		523	565	507	558
14		11	6	8	6
		534	571	515	564
4		74	103	75	102
		(27)	(88)	(16)	(88)
		1	-	-	-
		4	-	-	-
		(17)	(14)	(17)	(14)
18		1	2	-	2
19		(91)	(59)	(91)	(59)
19		(24)	62	(24)	62
		(153)	(97)	(148)	(97)
		(8)	-	(6)	-
		27	(52)	22	(52)
		89	44	85	43
19		(74)	(73)	(74)	(73)
		34	(81)	27	(82)
		(45)	(75)	(46)	(77)

These statements are to be read in conjunction with the notes on pages 6 to 47 and the Auditor's Report on pages 48 and 49.

Notes to the Financial Statements

For the year ended 30 June 2012

1. Statement of Accounting Policies

General Accounting Policies

Sovereign Assurance Company Limited (the "Company") is a company registered under the Companies Act 1993, domiciled and incorporated in New Zealand. The Company is an issuer under the Financial Reporting Act 1993. The financial statements presented are those for Sovereign Assurance Company Limited and its subsidiaries (the "Group"). The Company is 100% owned by Sovereign Limited. The ultimate parent is the Commonwealth Bank of Australia. The Company's registered address is Level 28, ASB Bank Centre, 135 Albert Street, Auckland. The principal areas of business of the Company and Group are life insurance and investment management.

The Group's consolidated financial statements have been prepared in accordance with New Zealand Generally Accepted Accounting Practice ("NZ GAAP"). They comply with International Financial Reporting Standards, the New Zealand equivalents to International Financial Reporting Standards ("NZ IFRS") and other applicable financial reporting standards, as appropriate for profit-oriented entities. The Company and the Group are profit-oriented entities.

The financial statements comply with the Financial Reporting Act 1993 and the Companies Act 1993. They were approved for issue by the Directors on 21 September 2012.

FRS-44 *New Zealand Additional Disclosures* contains new disclosure requirements for imputation credits which are effective for annual reporting periods beginning on or after 1 July 2011. The Company has adopted these disclosures requirements which differ from those previously contained in *NZ IAS 12 Income Taxes*. Refer to Note 12 for further information on the impact of these changes.

NZ IFRS 9 *Financial Instruments* replaces part of NZ IAS 39 *Financial Instruments: Recognition and Measurement* and will be mandatory for the Group's financial statements for the year beginning 1 July 2013. It establishes two primary measurement categories for financial assets: amortised cost and fair value, with classification depending on an entity's business model and the contractual cash flow characteristics of the financial asset. Additionally, requirements for financial liabilities, including measurement guidance were added to the standard in October 2010. The Group is in the process of evaluating the potential effect of this standard and it does not intend to apply until its effective date.

Basis of Preparation

The measurement base adopted is historical cost, modified by the fair value measurement of financial instruments held at fair value through profit or loss and all derivative contracts.

Critical Accounting Judgements and Estimates

The preparation of financial statements requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. The valuation of financial instruments (refer Note 29), Life insurance contract liabilities including claims reserves, (refer Note 19), Life investment contracts (refer Note 19), Derivative financial instruments (refer Note 15) and Taxation (refer Note 11) all require estimates to be made. Actual results could differ from these estimates, although other than for the computation of tax provisions, it is not anticipated that such differences would be material. Uncertainties exist with respect to the interpretation of complex tax regulations for life insurance activities. Given the complexity of life insurance tax legislation and the assumptions involved, material adjustments to income tax expense in future years may be required.

Management has applied its judgement in selecting the accounting policy to designate financial assets at fair value through profit or loss at inception. This policy has a significant impact on the amounts disclosed in the financial statements. It is possible to determine the fair values of all financial assets as either quoted market prices are readily available or observable market inputs are readily available for those financial assets where fair value is estimated using valuation techniques.

Presentation Currency and Rounding

The functional and presentation currency of the Group is New Zealand dollars. The amounts contained in the financial statements and notes are presented in millions of New Zealand dollars, unless otherwise stated.

Particular Accounting Policies

All policies have been applied on a basis consistent with that used in the year ended 30 June 2011.

Notes to the Financial Statements

For the year ended 30 June 2012

1. Statement of Accounting Policies *(continued)*

(a) Basis of Consolidation

Subsidiaries

Subsidiaries are those entities controlled by the Group. Control exists when the Group has the power to govern the financial and operating policies of entities so as to obtain benefits from their activities. The financial statements of subsidiaries are included in the Group's financial statements using the purchase method of consolidation. All intra-group balances and transactions have been eliminated in preparing the consolidated financial statements.

Subsidiaries are consolidated from the date on which control is transferred to the Group and are no longer consolidated from the date that control ceases.

Acquisition During the Year

Where an entity is acquired by the Group during the year, the results of that entity are included in the Income Statement of the Group from the date that control or significant influence commenced. The purchase method of accounting is used to account for the acquisition of subsidiaries from unrelated parties. The cost of an acquisition is measured as the fair value of the assets transferred, the liabilities incurred and the equity interests issued by the Group.

In the case of acquisitions of entities under common control, the assets and liabilities of the acquired entities are initially included in the consolidated financial statements at their book values at the date of acquisition. The difference between the cost of acquisition and the share of the book value of net assets of the entity acquired is recorded directly in equity.

Group Company Acting as Superannuation Scheme Manager

The assets and liabilities of superannuation schemes managed by the Group are not included in the Group financial statements.

(b) Foreign Currency Translation

All foreign currency monetary assets and liabilities are translated to New Zealand currency at the exchange rate ruling as at balance date. Foreign currency forward positions are valued at fair value as at balance date. Unrealised gains and losses arising from these revaluations are recognised immediately in the Income Statement.

Non-monetary assets and liabilities denominated in foreign currencies, measured at fair value, are translated to New Zealand currency at the exchange rate ruling at the dates that the values were determined. Foreign currency exchange differences relating to Securities and Derivative financial instruments are included in Investment income.

Foreign currency transactions are translated to New Zealand currency at the exchange rate ruling at the date of the transaction.

(c) Revenue Recognition

Revenue is recognised to the extent that it is probable that economic benefits will flow to the Group, and that the revenue and stage of completion of the transaction can be reliably measured. The principal sources of revenue are Premium income and Investment income.

Premium Income

(i) Life Insurance Contracts

Premiums received for providing services and bearing risks are recognised as revenue on an accrual basis.

(ii) Life Investment Contracts

Premiums received have the fee portion of the premium recognised as revenue on an accrual basis and the deposit portion recognised as an increase in Life investment contracts.

Initial entry fee income on investment contracts is recognised as revenue at the outset of the contract only if a specific initial service (for which the fee relates) is provided by the Group at that time. Otherwise initial entry fee income is deferred as a component of Life investment contracts and amortised as related services are provided under the contract.

Notes to the Financial Statements

For the year ended 30 June 2012

1. Statement of Accounting Policies (*continued*)

(c) Revenue Recognition (*continued*)

Investment Income

Interest income is recognised in the Income Statement using the effective interest method. Dividend income and unit trust distributions are recognised in the Income Statement when the Group's right of receipt is established. Realised and unrealised gains and losses from fair value remeasurement of financial instruments are included in Investment income.

Management fees and Other Income

Other income is recognised on an accrual basis.

(d) Expense Recognition

All expenses are recognised in the Income Statement on an accrual basis.

Claims, Surrenders and Maturities

Life insurance contract claims are recognised as an expense when a liability has been established. Claims under Life investment contracts represent withdrawals of investment deposits and are recognised as a reduction in Life investment contracts.

Other Expenses

Other expenses incorporate all other expenditure involved in running the Group including costs of new business, employee benefits, depreciation, interest and other management costs. Employee benefits include salaries and wages, annual and long service leave, annual bonuses, Kiwisaver contributions, and premiums on employee life, disability income and medical schemes. Expenses in this category are recognised in the Income Statement as follows:

Commission and Management Expenses

Commission and management expenses are categorised into acquisition, investment management or maintenance costs on the basis of a detailed functional analysis of activities carried out by the Group. Expenses are further categorised into life insurance and life investment expenses based on new business volumes (acquisition costs) and in force volumes (maintenance and investment management costs).

Acquisition Costs

Acquisition costs are the fixed and variable costs of acquiring new business including commissions and similar distribution costs, and the costs of accepting, issuing and initially recording policies. They do not include general growth and development costs incurred by the Group as these do not directly relate to specific life insurance policies.

Acquisition Costs - Life Insurance Contracts

Where overall product profitability of new business written during the year is expected to support the recovery of acquisition costs incurred in that year, these costs are effectively deferred as an element of Life insurance contract liabilities and amortised over the life of the policies written. Unamortised acquisition costs are a component of Life insurance contract liabilities. Amortisation of acquisition costs is recognised in the Income Statement as a component of Net change in Life insurance contract liabilities at the same time as policy margins are released.

Acquisition Costs - Life Investment Contracts

Commission that varies with and is directly related to securing new contracts is capitalised as a deferred acquisition cost asset. All other acquisition costs are recognised as expenses in the Income Statement when incurred. The deferred acquisition cost asset is subsequently amortised over the life of the contracts and is recognised in the Income Statement. Unamortised acquisition costs are recorded in Other assets.

Maintenance and Investment Management Expenses

Maintenance costs are the fixed and variable costs of administering policies subsequent to sale. These include general growth and development costs. Maintenance costs include all operating costs other than acquisition and investment management costs.

Investment management costs are the fixed and variable costs of managing investment funds. Maintenance and investment management costs are recognised in the Income Statement on an accrual basis.

Other

Other expenses for the Group are recognised in the Income Statement on an accrual basis.

Notes to the Financial Statements

For the year ended 30 June 2012

1. Statement of Accounting Policies (*continued*)

(e) Dividend Recognition

Ordinary dividends are recognised as a movement in equity in the year within which they have been paid.

(f) Financial Instruments

Basis of Recognition and Measurement

The Group classifies financial instruments into one of the following categories at initial recognition: financial assets at fair value through profit or loss, loans and receivables, held for trading, financial liabilities at fair value through profit or loss, and other financial liabilities. Regular purchases and sales of financial assets are recognised and derecognised, as applicable, using trade date accounting.

Some of these categories require measurement at fair value. Where available, quoted market prices are used as a measure of fair value. Where quoted market prices do not exist, fair values are estimated using present values or other market accepted valuation techniques, using methods and assumptions that are based on market conditions and risks existing as at the balance date.

Financial assets that are stated at cost or amortised cost are reviewed at each balance date to determine whether there is objective evidence of impairment. If any such evidence exists, the asset's recoverable amount is calculated using the present value of future estimated cash flows discounted at the original effective interest rate. An impairment loss is recognised in the Income Statement for the difference between the carrying amount and the recoverable amount. An impairment loss is reversed if the subsequent increase in the recoverable amount can be related objectively to an event occurring after the impairment loss was recognised. The impairment loss is reversed only to the extent that the financial asset's carrying amount does not exceed the carrying amount that would have been determined if no impairment loss had been recognised.

Financial Assets at Fair Value Through Profit or Loss

Assets in this category are measured at fair value at inception and on an ongoing basis and include:

Securities

Investments held by life insurance companies are stated at fair value. The financial assets in this category have been designated at inception as fair value through profit or loss because they back Life insurance contract liabilities or Life investment contracts. Gains and losses arising from the fair value remeasurement of Securities are included in Investment income in the Income Statement.

Assets included within Securities are as follows:

(i) Shares in Listed Companies, Unit Trusts and Managed Funds

Shares and units are recognised at fair value based on the bid market price quoted by the stock exchange or fund manager.

(ii) Fixed Interest Securities

Fixed interest securities are recognised at fair value based on a quoted bid market price.

(iii) Mortgages and Loans on Policies

Mortgages and loans on policies are recognised at fair value based on a market accepted valuation technique, using methods and assumptions that are based on market conditions and risks existing at the balance date.

Derivative Assets

Derivative assets that do not meet the criteria for hedge accounting are recorded at fair value through profit or loss. Refer to (g) for more details on derivatives.

Reinsured Life Investment Contracts

Refer to (l) for details on reinsured Life investment contracts.

Loans and Receivables

Assets in this category are recognised initially at fair value plus transaction costs and are subsequently measured at amortised cost less any allowance for uncollectible amounts and include:

Cash and Cash Equivalents

Cash and cash equivalents include bank current accounts and cash on deposit, readily convertible to known amounts of cash, that are subject to an insignificant risk of changes in value. They are brought to account at face value and interest is taken to the Income Statement when earned.

Notes to the Financial Statements

For the year ended 30 June 2012

1. Statement of Accounting Policies (continued)

(f) Financial Instruments (continued)

Trade and Other Receivables

Trade and other receivables include investment receivables, outstanding premiums, amounts due from reinsurers, amounts due from related parties, amounts due from agents and other current assets.

Derecognition of Financial Assets

A financial asset is derecognised when the rights to receive cash flows from the asset have expired, or the Group has transferred its rights to receive cash flows from the asset.

Financial Liabilities at Fair Value Through Profit or Loss

Liabilities in this category are measured at fair value. Gains and losses arising from the fair value re-measurement of financial liabilities at fair value through profit or loss are included in the Income Statement. Financial liabilities included within financial liabilities at fair value through the profit or loss include:

Life Investment Contracts

Refer to (l) for details on Life investment contracts.

Derivative Liabilities

Derivative liabilities that do not meet the criteria for hedge accounting are recorded at fair value through profit or loss. Refer to (g) for more details on derivatives.

Deposited Reserves

Refer to (l) for details on Deposited reserves.

Other Financial Liabilities

This category includes all financial liabilities other than those designated by the Group as fair value through profit or loss. Liabilities in this category are measured at amortised cost and include:

Trade and Other Payables

Trade and other payables includes. trade creditors and accruals, amounts due to reinsurers, and amounts due to related parties. These items are recognised when due and are measured on initial recognition at the fair value of consideration received less transaction costs. After initial recognition they are measured at amortised cost.

Derecognition of Financial Liabilities

A financial liability is derecognised when the obligation under the liability is discharged, cancelled or expired.

(g) Derivative Financial Instruments

Forward exchange contracts are used to reduce the Group's exposure to foreign exchange movements affecting the market value of the Group's investments denominated in foreign currencies.

The Group recognises derivatives in the Balance Sheet at their fair value. Derivative assets are the fair value of derivatives which have a positive fair value. Derivative liabilities are the fair value of derivatives which have a negative fair value. Derivatives are recorded at fair value based on market accepted valuation techniques using observable market inputs.

Derivative Financial Instruments at Fair Value Through Profit or Loss

The Group has not used hedge accounting to account for any transaction in the financial statements. All derivatives that do not meet the criteria for hedge accounting under NZ IAS 39 *Financial Instruments: Recognition and Measurement* are classified as held for trading. This includes derivatives transacted to mitigate foreign currency risk. Changes in fair value are reflected in Investment income in the Income Statement immediately when they occur.

(h) Investments in Subsidiaries

Investments in subsidiaries are recognised in the Balance Sheet at the lower of cost or recoverable amount. Investments in subsidiaries are assessed for impairment annually or more regularly where an indication of impairment exists. If any such indication exists, the asset's recoverable amount is estimated, and an impairment loss is recognised within Investment income in the Income Statement for the difference between the carrying amount and the recoverable amount.

(i) Offsetting Financial Instruments

The Group offsets financial assets and financial liabilities and reports the net balance in the Balance Sheet where there is a legally enforceable right of set-off and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

(j) Taxation

Income tax on profit for the year comprises current and deferred tax. Income tax is recognised in the Income Statement except to the extent that it relates to items recognised directly within Shareholder's equity, in which case it is recognised directly in Shareholder's equity, or Other comprehensive income, in which case it is recognised directly within the Statement of Comprehensive Income.

Notes to the Financial Statements

For the year ended 30 June 2012

1. Statement of Accounting Policies (continued)

(j) Taxation (continued)

Current tax is the expected tax payable on the taxable income for the year using tax rates enacted or substantially enacted at balance date after taking advantage of all allowable deductions under current taxation legislation and any adjustment to tax payable in respect of previous years.

Deferred tax is provided for using the balance sheet liability method, providing for temporary differences between the amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided for is based on the expected manner of realisation or settlement of the amount of assets and liabilities, using tax rates enacted or substantively enacted as at balance date.

In accordance with NZ IAS 12 *Income Taxes*, a deferred taxation asset is recognised only to the extent that it is probable (i.e. more likely than not) that a future taxable profit will be available against which the asset can be utilised. Deferred taxation assets are reduced to the extent that it is no longer probable that the related tax asset will be realised. Any reduction is recognised in the Income Statement.

Tax losses are transferred among group companies through intercompany accounts at the current tax rate.

Life Insurance Tax

From 1 July 2010, life insurers have been subject to a new tax regime. Two tax bases are maintained; the shareholder base which is subject to tax on life risk products (premiums less claims) and net investment income from shareholder funds, and the policyholder base which is subject to tax on net investment income from policyholder funds. The life insurer pays tax on both bases at the prevailing corporate tax rate of 28% (30 June 2011 30%). As the life insurer is taxed as proxy for the policyholder, returns to policyholders are tax exempt.

Transitional provisions are included in the new regime which effectively maintain the historical tax treatment for most policies in force on 30 June 2010 for a period of time (five years in most cases). Under the previous tax regime, the life office base was subject to tax on investment income less expenses plus underwriting income, and tax was calculated on the policyholder base as benefits accrued to policyholders under the policies. The life insurer pays tax on the higher of the two bases at the company tax rate of 28% (30 June 2011 30%).

(k) Provisions

A provision is recognised in the Balance Sheet when: the Group has a present legal or constructive obligation as a result of past events; it is probable that an outflow of resources will be required to settle the obligation; and a reliable estimate can be made of the amount of the obligation.

(l) Life Insurance Business

Life Insurance Contract Liabilities and Life Investment Contracts – Classification

The Group's life insurance business is split between Life insurance contracts and Life investment contracts. Life insurance contracts are accounted for in accordance with the requirements of NZ IFRS 4 *Insurance Contracts*. Life investment contracts are accounted for in accordance with NZ IAS 18 *Revenue* and NZ IAS 39.

Life insurance contracts are those contracts that transfer significant insurance risk. Life investment contracts are those contracts with no significant insurance risk, but which give rise to a financial asset and / or liability under NZ IAS 39.

Contracts that contain a discretionary participation feature are also classified as Life insurance contracts.

Life Insurance Contract Liabilities and Margin on Services Profit

Life insurance contract liabilities are calculated in accordance with the Margin on Services ("MoS") methodology as set out in New Zealand Society of Actuaries Professional Standard 3: *Determination of Life Insurance Liabilities* and the requirements of NZ IFRS 4.

Life insurance contract liabilities are calculated in a way that allows for the systematic release of planned profit margins as services are provided to policy owners and the revenues relating to those services are received. Services used to determine profit recognition include the cost of expected insurance claims and annuity payments. Life insurance contract liabilities are generally determined as the present value of all future expected payments, expenses, taxes and profit margins reduced by the present value of all future expected premiums.

Profit is analysed into the following categories:

(i) *Planned Margins of Revenues Over Expenses*

At the time of writing a policy and at each balance date, best estimate assumptions are used to determine all expected future payments (including tax) and premiums. Where actual experience replicates best estimate assumptions, the expected profit margins will be released to profit over the life of the policy.

(ii) *The Difference Between Actual and Assumed Experience*

Experience profits and losses are realised where actual experience differs from best estimate assumptions. Instances giving rise to experience profits and losses include variations in claims, expenses, mortality, discontinuance and investment returns (to the extent the shareholder assumes investment risk).

Notes to the Financial Statements

For the year ended 30 June 2012

1. Statement of Accounting Policies *(continued)*

(l) Life Insurance Business *(continued)*

(iii) *Changes to Underlying Assumptions*

Assumptions used for measuring Life insurance contract liabilities are reviewed each year. Where the review leads to a change in assumptions, the change is deemed to have occurred from the end of the year.

The financial effect of a change in discount rates resulting from changes in market conditions is recognised in the year that the rates are changed. The financial effect of all other changes to assumptions is recognised in the Income Statement over the future years during which services are provided to policyholders.

If, based on best estimate assumptions, written business of a group of related products is expected to be unprofitable, the total expected loss for that related product group is recognised in the Income Statement immediately. When loss making business becomes profitable, previously recognised losses are reversed.

(iv) *Investment Earnings on Assets in Excess of Policy Liabilities*

Profits are generated from investment assets in excess of those required to meet policy liabilities. Investment earnings are directly influenced by market conditions and as such this component of MoS profit will vary from year to year.

Life Investment Contracts

Life investment contracts are valued in accordance with NZ IAS 39.

All contracts issued by the Group that are classified as Life investment contracts are unit linked. The fair value of a unit linked contract is determined using the current unit values that reflect the fair value of the financial assets backing the contract, multiplied by the number of units attributed to the contract holder.

Identification of Assets Backing Life Investment Contracts

All contracts issued by the Group that are classified as Life insurance contract are non linked. The assets backing unit linked contracts are in separate investment funds from those backing non linked contracts.

Reinsurance

Contracts entered into by the Group with reinsurers that meet the definition of a Life insurance contract have been classified as an asset, Reinsured Life insurance contracts, in the Balance Sheet. Reinsurance contracts that do not meet this definition have been classified as a financial asset, Reinsured Life investment contracts.

As the reinsurance agreements provide for indemnification of the Group by the reinsurers against loss or liability, Reinsurance income and expenses are recognised separately in the Income Statement when they become due and payable in accordance with the reinsurance agreements.

Reinsurance recoveries for claims are recognised as Reinsurance income. Reinsurance premiums are recognised as Reinsurance expenses.

Reinsured Life insurance contracts are the present value of future reinsurance claims receivable and premiums payable by the Group.

Reinsured Life investment contracts are measured at fair value. The fair value is determined using the current unit values that reflect the fair value of the financial assets backing the contract, multiplied by the number of units attributed to the contract holder.

Deposited reserves are funds the Group holds for reinsurers. Deposited reserves are backed by Reinsured Life insurance contracts and Reinsured Life investment contracts. They are recognised as financial liabilities. Under NZ IAS 32 *Financial Instruments: Presentation*, Deposited reserves are offset against Reinsured Life investment contracts for presentation in the Balance Sheet to the extent that the Group has a legal right and intent to realise the Deposited reserves to simultaneously settle any reinsurance claims on those contracts. The Group no longer holds any Deposited reserves.

(m) Retirement Benefits Obligations

The Group currently sponsors two superannuation plans for its employees and ex-employees. The assets and liabilities of these plans are held independently of the Group's assets in separate trustee administered funds. The Group has both defined benefit and defined contribution plans.

Defined Benefit Plans

Defined benefit plans are formal or informal arrangements under which an entity provides post-employment benefits.

The liability or asset recognised in the Balance Sheet in respect of defined benefit superannuation plans is calculated separately for each plan by estimating the amount of future benefit that employees have earned in return for their service in current and prior years; that benefit is discounted to determine the present value, and the fair value of the plans assets are deducted. The discount rate is the yield at balance date on government securities which have terms to maturity approximately the same as the related liability. The defined benefit calculation is performed using the projected unit credit method.

Where the calculation results in a benefit to the Group, the recognised asset is limited to the present value of any future employer contributions to the plan that can be funded from the plan surplus.

Notes to the Financial Statements

For the year ended 30 June 2012

1. Statement of Accounting Policies *(continued)*

(m) Retirement Benefits Obligations *(continued)*

Actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions are charged or credited directly to the Statement of Comprehensive Income. Current service costs are recognised immediately in the Income Statement.

Defined Contribution Plans

Defined contribution plans are post-employment benefit plans under which an entity pays fixed contributions into a separate entity and will have no legal or constructive obligation to pay further contributions if the fund does not hold sufficient assets to pay all employee benefits relating to employee service in the current and prior years.

Contributions to defined contribution plans are recognised as an expense in the Income Statement as incurred.

(n) Contingent Liabilities

The Group discloses a contingent liability when it has a possible obligation arising from past events, that will be confirmed by the occurrence or non-occurrence of one or more uncertain future events not wholly within the Group's control. A contingent liability is disclosed when a present obligation is not recognised because it is not probable that an outflow of resources will be required to settle an obligation, or the amount of the obligation cannot be measured with sufficient reliability.

(o) Cash Flow Statement

This has been prepared using the direct approach, modified by the netting of cash flows associated with reinsurance and foreign exchange forward contracts due to the rights of set off, settlement of external tax balances and intercompany transactions including the group settlement of tax balances. Cash and cash equivalents are considered to be cash on hand, bank current accounts, cash on deposit and bank overdrafts. Cash flows are shown exclusive of Goods and Services Tax ("GST").

(p) Segment Reporting

The Group is not required to disclose geographic or operating segment information under NZ IFRS 8 *Operating Segments (amended)*. On this basis there are no disclosures relating to the Group's geographic or operating segments.

(q) Fair Value Estimates

Financial instruments classified as at fair value through profit or loss are presented in the Group's Balance Sheet at their fair value. For other financial assets and financial liabilities, fair value is estimated as follows:

Cash and Cash Equivalents

These assets are short term in nature and the carrying value is approximately equal to their fair value.

Trade and Other Receivables

The carrying amount in the Balance Sheet is considered a reasonable estimate of their fair value after making allowances for the fair value of non-accrual and potential problem loans and receivables.

Trade and Other Payables

These liabilities are short term in nature and the carrying value is approximately equal to their fair value.

(r) Operating Leases

Leases in which a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases are charged to the Income Statement on a straight line basis over the period of the lease.

(s) Comparative Data

Certain comparative figures have been reclassified to conform with the current year's presentation, but the impact of any reclassification is immaterial.

(t) Property, Plant and Equipment

Property, plant and equipment are stated at cost less accumulated depreciation and impairment losses.

The cost of Property, plant and equipment less the estimated residual value is depreciated over their useful lives on a straight line basis. Depreciation of work in progress will not begin until the asset is available for use, i.e. when it is in the location and condition necessary for it to be operating in the manner intended by management. The estimated useful lives of the major assets are:

Leasehold improvements and services	10 - 18 years
Office equipment, furniture and fittings and computer equipment	3 - 10 years

Notes to the Financial Statements

For the year ended 30 June 2012

1. Statement of Accounting Policies *(continued)*

(t) Property, Plant and Equipment *(continued)*

Assets are reviewed for impairment indicators annually to identify events or changes in circumstances that indicate that the carrying amount may not be recoverable. If an asset's carrying amount is greater than its estimated recoverable amount, the carrying amount is written down to its recoverable amount. The recoverable amount is the higher of the asset's fair value less costs to sell and the asset's value in use. Any impairment loss is recognised in the Income Statement within Commission and management expenses.

(u) Intangible Assets

Internally Developed Software, Acquired Software Licences and Application Software

The Group generally expenses computer software costs in the year incurred. However, some costs associated with developing identifiable and unique software products controlled by the Group, including employee costs and an appropriate portion of relevant overheads are capitalised and treated as Intangible assets. Acquired computer software licences are capitalised on the basis that they are costs incurred to acquire and to use specific software. These assets are amortised using the straight-line method over their useful lives (not exceeding three years).

Other Intangible Assets

Costs for advertising signage rights and the right to service policies have also been capitalised and treated as Intangible assets. These assets are amortised using the straight-line method over their useful lives which are estimated as 10 years and 30 months respectively.

Impairment

Intangible assets are reviewed for impairment annually to identify events or changes in circumstances that indicate that the carrying amount may not be recoverable. If an asset's carrying amount is greater than its estimated recoverable amount, the carrying amount is written down to its recoverable amount. The recoverable amount is the higher of the asset's fair value less costs to sell and the asset's value in use. Any impairment loss is recognised in the Income Statement within Commission and management expenses.

Notes to the Financial Statements

For the year ended 30 June 2012

2. Acquisition of Sovereign Services Limited Consolidated from Sovereign Limited.

On 30 September 2011, the net assets of Sovereign Services Limited Consolidated ("SSL") were acquired by the Company. The net profit of SSL for the three months to 30 September 2011 was \$2m (year ended 30 June 2011 \$3m). Total consideration for the transfer was \$58m cash for net assets acquired of \$49m. A loss on acquisition of \$9m for the Group and \$11m for the Company was recorded in Other comprehensive income and is a movement in Retained earnings in accordance with the accounting policy for common control transactions in Note 1(a). SSL was 100% owned by Sovereign Limited. The ultimate parent was the Commonwealth Bank of Australia. SSL's principal area of business is the provision of management and administration services to fellow subsidiaries.

The acquisition of SSL brings the management and administration services performed in relation to the Group's business under the Group's governance and simplifies its operating model.

The Notes to the Financial Statements include the closing balances of SSL post acquisition. The assets and liabilities of the Group at 30 September 2011 can be analysed as follows:

		Sovereign Assurance Company Limited			
		Consolidated			
\$ millions	Note	Pre-Acquisition	SSL	Effect of Acquisition	Post-Acquisition
ASSETS					
Financial Assets					
- Cash and cash equivalents	14	591	20	(58)	553
- Securities	13	1,631	-	-	1,631
- Derivative financial instruments	15	2	-	-	2
- Trade and other receivables	17	61	15	(11)	65
Reinsured Life insurance contracts	20	70	-	-	70
Current taxation asset		74	-	(2)	72
Deferred taxation asset	21	-	1	(1)	-
Property, Plant and Equipment		-	25	-	25
Intangible Assets		-	7	-	7
Other assets	18	17	-	-	17
Total Assets		2,446	68	(72)	2,442
Financed by:					
LIABILITIES					
Life insurance contract liabilities	19	326	-	-	326
Financial Liabilities					
- Life investment contracts	19	859	-	-	859
- Derivative financial instruments	15	15	-	-	15
- Deposited reserves	20	39	-	-	39
- Trade and other payables	22	95	17	(11)	101
Current taxation liability		-	2	(2)	-
Deferred taxation liability	21	381	-	(1)	380
Total Liabilities		1,715	19	(14)	1,720
SHAREHOLDER'S EQUITY					
Contributed capital	23	540	49	(49)	540
Retained earnings		191	-	(9)	182
Total Shareholder's equity		731	49	(58)	722
Total Liabilities and Shareholder's equity		2,446	68	(72)	2,442

Notes to the Financial Statements

For the year ended 30 June 2012

3. Actuarial Policies and Methods

Policy liabilities and solvency reserves as at 30 June 2012 for Sovereign Assurance Company Limited ("SACL"), a subsidiary of the Life Group were prepared by Doune Connett FNZSA.

Life insurance contract liabilities have been determined in accordance with Professional Standard 3 of the New Zealand Society of Actuaries and the requirements of NZ IFRS 4. The actuary is satisfied as to the accuracy of the data from which the amount of Life insurance contract liabilities has been determined.

Key assumptions used in determining Life insurance contract liabilities are as follows:

(a) Discount Rates

Business where Benefits are Contractually Linked to the Performance of Assets Held

The discount rates used to determine Life insurance contract liabilities reflect the expected future gross returns on the Group's current asset mix. Fixed interest investments were assumed to earn 3.4% pa (30 June 2011 5.1%) and equity investments 7.4% pa (30 June 2011 9.1%). The discount rates used for individual classes of business varied between 3.4% pa and 5.4% pa (30 June 2011 5.1% and 6.9%).

Other Business

The discount rate used to determine Life insurance contract liabilities is a risk free discount rate. For annuities and traditional non-participating business a rate of 3.4% pa was used (30 June 2011 5.1%). For other risk business a rate of 2.9% pa was used (30 June 2011 4.3%). These rates were based on the 10 year government bond rate and the 5 year government bond rate respectively.

(b) Profit Carriers

Policies are divided into related product groups with profit carriers and profit margins as follows:

Policy Type	Carrier
Risk	Insurance claims
Savings business	Funds Under Management/Investment management charges
Traditional participating business	Bonuses

(c) Investment and Maintenance Expenses

Future maintenance and investment expenses have been assumed at current levels in line with contractual fees set out in agreement with SSL and external fund managers. Future inflation has been assumed to be 2.5% pa (30 June 2011 2.5%) for determining future expenses and inflation linked increases in benefits and premiums.

(d) Taxation

The rates of taxation enacted or substantially enacted at the date of the valuation are assumed to continue into the future. The corporate tax rate used is 28% (30 June 2011 28%). Allowance has been made for the "fair dividend rate" rules that apply to global equities, where tax is paid on 5% of the market value of investments, regardless of the actual rate of investment income.

(e) Rates of Growth of Unit Prices

Unit price growth is assumed to be equal to the assumed investment earning rates less tax and asset based charges for each product.

(f) Mortality and Morbidity

Projected future rates of mortality for insured lives are based on a proportion of the NZ97 tables. These are then adjusted by comparing the standard tables with the Group's own experience using geometric smoothing techniques or moving averages. Annuitant mortality is assumed to be a proportion of the PMA92 and PMF92 tables, adjusted for mortality improvements prior to and after the valuation date.

Assumptions are reviewed based on annual experience studies. There have been no significant changes in assumed mortality since 30 June 2011.

The proportions of NZ97 adopted range for the major products from 53% to 96% (30 June 2011 53% to 98%).

Future morbidity experience has been based on a combination of reinsurers' tables, industry tables, industry experience and internal investigations. For significant classes of business, internal experience is compared with reinsurers' tables using geometric smoothing techniques or moving averages.

The assumptions for living assurance benefits and claim termination rates for disability income benefits have worsened slightly since 30 June 2011.

(g) Rates of Discontinuance

Assumptions for the incidence of withdrawal, partial termination and transfer of policies to paid-up are primarily based on investigations of the Group's own experience.

Discontinuance rates were reviewed at 30 June 2012.

Notes to the Financial Statements

For the year ended 30 June 2012

3. Actuarial Policies and Methods (continued)

Future rates of discontinuance are:

		Sovereign Assurance Company Limited									
		Consolidated									
Policy Duration		1	2	3	4	5	6	7	8	9	10+
As at 30 June 2012	Age										
Life Rate for Age	< 30	14%	15%	17%	17%	15%	15%	14%	13%	13%	12%
	30 - 39	8%	11%	13%	13%	12%	11%	10%	10%	9%	9%
	40 - 49	8%	11%	13%	12%	11%	11%	10%	10%	9%	9%
	50 - 64	8%	12%	15%	14%	13%	12%	11%	11%	11%	10%
	65+	16%	20%	22%	21%	20%	20%	19%	18%	18%	18%
Life Level to Age 80	< 30	14%	11%	11%	9%	9%	8%	8%	6%	6%	6%
	30 - 39	8%	8%	8%	7%	6%	6%	5%	4%	4%	4%
	40 - 49	6%	8%	6%	5%	5%	5%	4%	3%	3%	3%
	50 - 64	6%	7%	8%	6%	5%	4%	4%	3%	3%	3%
	65+	5%	6%	7%	6%	5%	4%	4%	3%	3%	3%

As at 30 June 2011

Life Rate for Age	< 30	13%	16%	17%	14%	14%	14%	13%	13%	13%	13%
	30 - 39	8%	11%	13%	13%	12%	10%	10%	10%	9%	9%
	40 - 49	9%	11%	12%	11%	11%	10%	9%	9%	9%	9%
	50 - 64	10%	13%	14%	14%	13%	12%	10%	10%	10%	11%
	65+	17%	20%	21%	21%	20%	19%	18%	18%	18%	18%
Life Level to Age 80	< 30	9%	13%	12%	8%	7%	7%	6%	5%	5%	5%
	30 - 39	8%	9%	8%	5%	5%	5%	4%	3%	3%	3%
	40 - 49	8%	9%	7%	5%	5%	4%	4%	3%	3%	3%
	50 - 64	6%	8%	6%	6%	5%	4%	4%	3%	3%	3%
	65+	6%	7%	6%	6%	5%	4%	4%	3%	3%	3%

		Sovereign Assurance Company Limited			
		Consolidated			
		2012		2011	
	Age	Life	Non- Life	Life	Non- Life
Other Risk	< 30		19%		17%
	30 - 39		13%		13%
	40 - 49		11%		13%
	50 - 64		9%		13%
	65+		8%		19%

		Sovereign Assurance Company Limited	
		Consolidated	
		2012	2011
Participating		4%	4%
Savings		11%	11%

Notes to the Financial Statements

For the year ended 30 June 2012

3. Actuarial Policies and Methods *(continued)*

(h) Basis of Calculation of Surrender Values

Surrender values are set using an asset share approach and taking into consideration equity between continuing and terminating policyholders. Surrender bases were reviewed and updated during the year.

(i) Participating Business

For most participating business, bonus rates are set such that, over long periods, the returns to policyholders are commensurate with the investment returns achieved on the relevant assets, together with other sources of profit arising from this business. Distributions are split between policyholders and shareholders with the valuation allowing for shareholders to share in distributions at a maximum allowable rate of 20% (30 June 2011 20%).

In applying the policyholders' share of profits to provide bonuses, consideration is given to equity between generations of policyholders and equity between the various classes and sizes of policies in force. Assumed future bonus rates included in Life insurance contract liabilities were set such that the present value of Life insurance contract liabilities equates to the present value of assets supporting the business together with assumed future investment returns, allowing for the shareholder's right to participate in distributions.

Assumed future bonus rates per annum for the major classes of individual participating business were:

		Sovereign Assurance Company Limited	
		Consolidated	
		2012	2011
<i>For the year ended 30 June</i>			
Ex-Prudential policies	Bonus rate on sum assured	0.63%	1.25%
	Bonus rate on existing bonus	0.63%	1.25%
Ex-NZI policies	Bonus rate on sum assured	0.25%	0.50%
	Bonus rate on existing bonus	0.50%	1.00%
Ex-Colonial policies	Bonus rate on sum assured	0.20%	0.40%
	Bonus rate on existing bonus	0.20%	0.40%

Ex-Metropolitan Life participating products are treated in the same manner as investment account contracts. The supportable bonus concept does not apply. Bonus rates were assumed to be 0% for 30 June 2012 (30 June 2011 0%).

(j) Impact of Changes in Assumptions

Refer to Note 1(l) for an explanation of the treatment of changes in actuarial assumptions on Life insurance contract liabilities. The impact of changes in actuarial assumptions made at 30 June 2012 are as follows:

	Consolidated			
	Effect on Future Profit		Effect on Life Insurance	
	Margins		Contract Liabilities	
	2012	2011	2012	2011
<i>\$ millions</i>				
<i>As at 30 June</i>				
Assumption Change				
Market related changes to discount rates	98	53	26	(2)
Non-market related changes to discount rates	(2)	-	-	-
Mortality and morbidity	5	9	1	4
Discontinuance rates	7	13	-	(2)
Maintenance expenses	6	(14)	(2)	-
Net impact of taxation changes	54	(9)	-	-
Other assumptions	(36)	(23)	17	-

Assumption changes that have an effect on Life insurance contract liabilities have an equal and opposite effect on profit after tax. Other assumptions includes a \$14m impact on Life insurance contract liabilities from an adjustment to expected future reinsurance premiums.

Notes to the Financial Statements

For the year ended 30 June 2012

\$ millions

For the year ended 30 June

Note	Sovereign Assurance Company Limited			
	Consolidated		Parent	
	2012	2011	2012	2011

4. Net Profit After Taxation

Net profit after taxation arose from:

Life Insurance

Planned margins of revenues over expenses	59	57	59	57
Difference between actual and assumed experience	8	14	2	14
Gains on groups of related products	1	-	1	-
Effects of changes in underlying assumptions	(26)	3	(26)	3
	<u>42</u>	<u>74</u>	<u>36</u>	<u>74</u>

Life Investment

Planned margins of revenues over expenses	9	9	9	9
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Investment earnings on assets in excess of Life insurance contract liabilities and Life investment contracts

	21	19	21	19
--	----	----	----	----

Total Life activities

	<u>72</u>	<u>102</u>	<u>66</u>	<u>102</u>
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Non-life Activities

Dividends from subsidiaries	-	-	9	-
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Other	2	1	-	-
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Net profit after taxation

	<u>74</u>	<u>103</u>	<u>75</u>	<u>102</u>
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The disclosure of the components of profit after income tax expense are required to be separated between policyholders' and shareholder's interests. Only one column is presented, as any policyholder profits are an expense of the Group and not attributable to the shareholder.

5. Premium Income

Life insurance contract premiums - disclosed in the Income Statement		584	543	584	543
Life investment contract fee portion of premiums - disclosed in the Income Statement		5	5	5	5
Life investment contract deposit premiums - disclosed in Life investment contract liabilities	19	44	49	44	49
		<u>633</u>	<u>597</u>	<u>633</u>	<u>597</u>

Notes to the Financial Statements

For the year ended 30 June 2012

\$ millions

For the year ended 30 June

Sovereign Assurance Company Limited			
Consolidated		Parent	
2012	2011	2012	2011

6. Reinsurance

Reinsurance recoveries - Life insurance contracts	45	32	45	32
Portfolio reinsurance recoveries	7	10	7	10
Reinsurance recoveries - Life investment contracts	14	18	14	18
Total Reinsurance income	66	60	66	60
Reinsurance risk premiums - Life insurance contracts	39	36	39	36
Portfolio reinsurance expenses	8	10	8	10
Reinsurance expenses - Life investment contracts	15	19	15	19
Total Reinsurance expenses	62	65	62	65

The Group had reinsurance agreements with three reinsurance companies in respect of all regular premium policies issued by Sovereign Assurance prior to January 2001 and all policies issued by Metropolitan Life. All financing treaties were recaptured on 31 March 2012.

The Group has entered into a number of surplus reinsurance arrangements covering mortality and morbidity risks.

The Group participates in the CBA catastrophe cover reinsurance programme which provides cover of AUD90m for single event claims in excess of AUD20m.

7. Investment Income

Life Insurance Contracts

Income from:

Equity securities	(9)	32	(9)	32
Fixed interest securities	122	40	121	40
Loans on policies	2	1	2	1
Property investments	2	2	2	2
	117	75	116	75

Life Investment Contracts

Income from:

Equity securities	(7)	79	(7)	79
Fixed interest securities	9	14	9	14
Property investments	1	2	1	2
	3	95	3	95

Other Investment Income

Dividend from subsidiaries

	-	-	9	-
	-	-	9	-

Total Investment Income

Income from:

Equity securities	(16)	111	(16)	111
Fixed interest securities	131	54	130	54
Loans on policies	2	1	2	1
Property investments	3	4	3	4
Other investment income	-	-	9	-
Total Investment income	120	170	128	170

Included within Equity securities is dividend income of \$39m (30 June 2011 \$30m) for consolidated and \$48m (30 June 2011 \$30m) for parent. Included within Total Investment income is net interest income of \$54m for consolidated (30 June 2011 \$52m) and \$53m for parent (30 June 2011 \$52m) and net realised and unrealised gains of \$27m (30 June 2011 \$88m) for both consolidated and parent, including realised and unrealised gains on Derivative financial instruments of \$8m (30 June 2011 \$59m).

Income from Equity securities includes distributions from unit trusts.

Notes to the Financial Statements

For the year ended 30 June 2012

\$ millions

For the year ended 30 June

Note	Sovereign Assurance Company Limited			
	Consolidated		Parent	
	2012	2011	2012	2011

8. Claims, Surrenders and Maturities

Life Insurance Contracts

Death, disability and medical claims	290	264	290	264
Maturities	30	17	30	17
Surrenders	37	22	37	22
Annuities	5	4	5	4
Risk claims - disclosed in the Income Statement	362	307	362	307

Life Investment Contracts

Deaths	2	2	2	2
Surrenders	116	120	116	120
Deposit claims - disclosed in Life investment contracts	118	122	118	122
	480	429	480	429
Death, disability and medical claims	292	266	292	266
Maturities	30	17	30	17
Surrenders	153	142	153	142
Annuities	5	4	5	4
Total Claims, surrenders and maturities	480	429	480	429

9. Auditors Remuneration

PricewaterhouseCoopers NZ is the appointed auditor of the Group for the current and prior year.

Audit fees paid to PricewaterhouseCoopers NZ for the year ended 30 June 2012 were \$812k (30 June 2011 \$873k). Fees incurred for the review of controls with respect to superannuation schemes managed by the Group were \$49k (30 June 2011 \$22k). Fees incurred for taxation related services were Nil (30 June 2011 Nil). Fees incurred for other assurance related services were Nil (30 June 2011 Nil).

10. Commission and Management Expenses

Life Insurance Contract Expenses

Acquisition costs:				
Commission	66	58	66	58
Management expenses	64	59	64	59
	130	117	130	117
Maintenance costs:				
Commission	69	59	69	59
Management expenses	54	55	60	55
	123	114	129	114
Investment management costs	4	3	4	3
Total Life insurance contract expenses	257	234	263	234

Life Investment Contract Expenses

Acquisition costs:				
Deferred acquisition cost amortisation	-	2	-	2
	-	2	-	2
Maintenance costs:				
Commission	3	4	3	4
Management expenses	6	6	6	6
	9	10	9	10
Investment management costs	2	3	2	3
Total Life investment contract expenses	11	15	11	15
Total Life expenses	268	249	274	249

Notes to the Financial Statements

For the year ended 30 June 2012

\$ millions

For the year ended 30 June

Note

Sovereign Assurance Company Limited			
Consolidated		Parent	
2012	2011	2012	2011

10. Commission and Management Expenses (continued)

Life Expenses

Acquisition costs:

Commission

66 58 66 58

Management expenses

64 59 64 59

Deferred acquisition cost amortisation

- 2 - 2

130 119 130 119

Maintenance costs:

Commission

72 63 72 63

Management expenses

60 61 66 61

132 124 138 124

Investment management costs

6 6 6 6

Total Life expenses

268 249 274 249

Non-life Expenses

Superannuation expenses

- 1 - -

Asset management commission

2 - - -

Total Non-life expenses

2 1 - -

Total Commission and management expenses

270 250 274 249

Additional Disclosures

Directors' fees

- - - -

Operating lease costs

4 - - -

Impairment of internally developed software

1 - - -

Amortisation of Intangible assets

Internally developed software

2 - - -

Other

1 - - -

Depreciation

- - - -

Leasehold improvements

1 - - -

Employee benefits expense - wages and salaries

57 - - -

Defined contribution plan expense - Kiwi Saver

1 - - -

Fiduciary expenses (asset management)

4 6 6 6

11. Taxation

Taxation expense comprises:

Value of current year tax profits

71 6 68 5

Adjustment to prior year

(2) (4) (1) (4)

Deferred taxation - current year

21 61 51 62 51

Deferred taxation - prior year

21 (1) - (3) -

Total Taxation expense

129 53 126 52

The effective tax rate on the Group's profit before tax differs from the theoretical amount that would arise using the domestic rate as follows:

Net profit before taxation

203 156 201 154

Tax at the domestic rate

57 47 56 46

Tax impact of income not subject to taxation

(81) (85) (86) (85)

Tax impact of expenses not deductible for tax purposes

157 95 160 95

Prior year tax deductions not previously recognised

(4) (4) (4) (4)

Total Taxation expense

129 53 126 52

The weighted average effective tax rate was:

64% 34% 63% 34%

The change in the effective tax rate for the year ended 30 June 2012 is due to the change in the movement in policyholder reserves, the impact of the tax treatment of Investment income and the new life income tax rules.

A net taxable profit of \$82m (30 June 2011 \$20m) has been generated by the Group for the year. Provisional tax payments of \$32m (30 June 2011 \$11m) have been made.

The Company, together with a number of its subsidiary companies form a consolidated group for income tax purposes (the "Consolidated Tax Group"). The members of the Consolidated Tax Group are, the Company, ASB Group (Life) Limited, Westside Properties Limited and Jacques Martin New Zealand Limited. The availability of income tax losses carried forward and recognised is subject to statutory requirements being met.

Notes to the Financial Statements

For the year ended 30 June 2012

11. Taxation (continued)

The Company has received assessments from the Inland Revenue Department ("IRD") in relation to the tax treatment of reinsurance arrangements in the 2000 to 2006 tax years. The Company lodged proceedings in the High Court to challenge the reassessments, with the matter heard by the High Court during April and May 2012. The High Court delivered its judgement on 19 July 2012 and found in favour of the IRD. The Company continues to consider that its position is correct and, accordingly, has lodged an appeal from the High Court judgment. The potential liability arising from the matter is \$47m plus tax-effected interest of approximately \$35m. The Company has made what it considers to be adequate provision for this matter based on its assessment of the merits of the arguments and independent advice received, with that provision being 50% of the total estimated exposure. In addition, the Company has made allowance for the potential liability (to the extent not provided for) in determining its solvency margin (refer to Note 24).

12. Imputation Credit Account

Dividends paid by companies may attach imputation credits representing the New Zealand tax already paid by the company or tax group on profits. New Zealand resident shareholders may claim a tax credit to the value of the imputation credit attached to dividends.

The Company has formed an imputation group with other members of the Commonwealth Bank of Australia Group ("ICA Group"). The closing imputation credit account balances presented below represent the imputation credits available to all members of the ICA Group.

From 1 July 2011, the disclosure requirements regarding imputation credits were relocated from NZ IAS 12 to FRS-44. As a result, the ICA Group is required to adopt FRS-44 for the year ended 30 June 2012 and restate the imputation credit account balance for the year ended 30 June 2011.

The amount of imputation credits available to all members of the ICA Group as at 30 June 2012 is \$294m (30 June 2011 \$272m). This figure includes the imputation credits that will arise from the payment of the amount of the provision for income tax, imputation credits that will arise from the receipt of dividends recognised as receivables at the reporting date, and imputation debits that will arise from the payment of dividends recognised as payables at the reporting date.

\$ millions
As at 30 June

13. Securities

Equity Securities

Shares in listed companies
Unit trusts and managed funds

Fixed Interest Securities

13a

Mortgage Investments

Mortgages
Loans on policies

13b

Property Investments

Unit trusts and managed funds

Total Securities

Sovereign Assurance Company Limited			
Consolidated		Parent	
2012	2011	2012	2011
334	324	334	324
414	497	414	497
748	821	748	821
813	729	813	729
7	7	7	7
21	28	21	28
28	35	28	35
70	82	70	82
70	82	70	82
1,659	1,667	1,659	1,667

As at 30 June 2012 no Securities were pledged under repurchase agreements or other arrangements (30 June 2011 Nil). A current / non current split has not been presented because Securities are liquid assets and the timing of realisation is not known.

Included within Securities are the following investments backing Life Insurance Contract Liabilities :

Equity securities	241	249	241	249
Fixed interest securities	707	601	707	601
Property investments	20	46	20	46
Mortgages	7	7	7	7
Loans on policies	21	28	21	28
	996	931	996	931

Notes to the Financial Statements

For the year ended 30 June 2012

\$ millions
As at 30 June

Sovereign Assurance Company Limited			
Consolidated		Parent	
2012	2011	2012	2011

13. Securities (continued)

13a Fixed Interest Securities

New Zealand government stock	588	482	588	482
Corporate bonds	27	35	27	35
Foreign government stock	198	212	198	212
	813	729	813	729
Maturity analysis:				
Under one year	9	14	9	14
Between one and two years	4	13	4	13
Between two and three years	15	9	15	9
Between three and four years	60	84	60	84
Between four and five years	72	65	72	65
Greater than five years	653	544	653	544
	813	729	813	729

13b Mortgage Valuations

Securities include mortgages carried at an estimated fair value of \$7m (30 June 2011 \$7m). This fair value was derived using a valuation technique that uses experienced judgement to estimate the credit risk component of the valuation. This experienced judgement is not supported by observable market prices; it is based on assessments concerning economic conditions, loss experience, and the risk characteristics associated with particular mortgages. These assessments are subjective in nature and the range of possible alternative assumptions is considered immaterial. The impact of credit risk on the fair value of mortgages as at 30 June 2012 is \$1m (30 June 2011 \$1m). The change in fair value due to changes in credit risk for the year ended 30 June 2012 is Nil (30 June 2011 Nil).

Maturity analysis:

Less than 12 months	1	1	1	1
Greater than 12 months	6	6	6	6
	7	7	7	7

13c Loans on Policies

There is no maturity analysis presented because there are no fixed maturity dates or obligations on the policyholder to repay the loans. The loans are fully secured against customer life investment and life insurance policies.

14. Cash and Cash Equivalents

Cash at bank and on deposit	523	565	507	558
Foreign currency deposits	11	6	8	6
Total Cash and cash equivalents	534	571	515	564

Notes to the Financial Statements

For the year ended 30 June 2012

15. Derivative Financial Instruments

Non-hedge Derivatives at Fair Value Through Profit or Loss

The Group enters into derivative transactions which provide economic hedges for risk exposures but do not meet the accounting requirements for hedge accounting treatment. As stated in Note 1, Statement of Accounting Policies, part (g) Derivative Financial Instruments, the Group purchases forward currency contracts as economic hedges to manage foreign exchange risk. Gains or losses on the forward contracts have been recorded in Investment Income with the gains or losses on the Securities they have hedged.

The forward currency contracts taken out do not exceed three months. At balance date these contracts have varying maturity dates.

Notional and Fair Values

The notional amount is the contractual amount of the derivatives and provides a basis for comparison with instruments recognised on the Balance Sheet. This amount is not necessarily exchanged and does not indicate the Group's exposure to credit risk. The amount predominantly acts as a reference value upon which net settlements can be calculated and on which revaluation is based. The "face value" of Derivative financial instruments on hand, the favourable or unfavourable market values of these instruments, and the consequent aggregate fair values of Derivative financial assets and liabilities can fluctuate significantly from time to time. The fair values of Derivative financial instruments held are set out in the following table:

Sovereign Assurance Company Limited						
Consolidated			Parent			
Notional	Fair Value		Notional	Fair Value		
Amount	Assets	Liabilities	Amount	Assets	Liabilities	
<i>\$ millions</i>						
As at 30 June 2012						
Held for Trading Derivatives						
Exchange Rate Contracts						
Forward contracts - buy	99	-	4	99	-	4
Forward contracts - sell	810	26	2	810	26	2
Total Exchange rate contracts	909	26	6	909	26	6
Total Derivative financial instruments	26	6		26	6	
As at 30 June 2011						
Held for Trading Derivatives						
Exchange Rate Contracts						
Forward contracts - buy	5	-	-	5	-	-
Forward contracts - sell	782	7	-	782	7	-
Total Exchange rate contracts	787	7	-	787	7	-
Total Derivative financial instruments	7	-		7	-	

16. Investment in Subsidiaries

The Company has an interest in the following entities:

Entity Name	Nature of Business	%	Balance Date
Sovereign Superannuation Funds Limited	Superannuation scheme manager	100	30 June
Sovereign Services Limited	Administration services	100	30 June
Westside Properties Limited	Asset leasing	100	30 June

All entities were incorporated in New Zealand.

Notes to the Financial Statements

For the year ended 30 June 2012

\$ millions

As at 30 June

Note

Sovereign Assurance Company Limited			
Consolidated		Parent	
2012	2011	2012	2011

17. Trade and Other Receivables

Investment receivables	20	19	20	19
Agent balances receivable	2	2	2	2
Outstanding premiums	17	16	17	16
Amounts due from reinsurers	17	9	17	9
Amounts due from related parties	-	4	-	4
Other current assets	1	3	-	3
Total Trade and other receivables (all current)	57	53	56	53

18. Other Assets

Deferred acquisition cost - Life investment contracts	16	16	16	16
Deferred acquisition cost - other	-	1	-	-
	16	17	16	16
Deferred acquisition cost				
Expected to be realised within 12 months	2	2	2	2
Expected to be realised in more than 12 months	14	15	14	14
	16	17	16	16

18a Retirement Benefit Obligations

Defined Benefit Plans

Recognition of Actuarial Gains and Losses

Actuarial gains and losses are recognised in full each year.

Description of Plans

The Sovereign Staff Retirement Fund is a superannuation scheme with a defined benefit section and a defined contribution section, together with pensioners in payment. The date of the last full triennial actuarial review was 31 March 2010.

The Prudential Assurance Co NZ Ltd Pension Scheme ("PACNZ") is a defined benefit plan with only pensioners in payment now remaining in the scheme. The date of the last full triennial actuarial review was 31 March 2010.

The next triennial actuarial review of both schemes is scheduled for 31 March 2013.

Full disclosures of the defined benefit and contribution plans as required by NZ IAS 19 *Employee Benefits* have not been presented on the basis that these assets and liabilities are not a material component of the Group's Balance Sheet.

For the year ended 30 June

Reconciliation of Amounts Recognised in the Balance Sheet

	PACNZ Pension Scheme		Sovereign Staff Retirement Fund	
	2012	2011	2012	2011
Present value of funded obligations	(4)	(4)	(5)	(5)
Fair value of fund assets	3	4	7	8
(Deficit) / Surplus	(1)	-	2	3
Adjustment for the limit on the use of net assets	-	-	(2)	(3)
Net Liability at end of year*	(1)	-	-	-
Expense recognised in the Statement of Comprehensive Income	1	-	-	-
Investment income on fund assets	-	-	-	1

* Inclusive of specified superannuation contribution withholding tax

The PACNZ Pension Scheme is included in Trade and other payables in Employee entitlements (refer to Note 25).

Notes to the Financial Statements

For the year ended 30 June 2012

\$ millions

For the year ended 30 June

Note

Sovereign Assurance Company Limited			
Consolidated		Parent	
2012	2011	2012	2011

19. Life Insurance Contract Liabilities and Life Investment Contracts

Life Insurance Contract Liabilities

Opening Life insurance contract liabilities	361	270	361	270
Recognised in Income Statement*	(113)	(57)	(113)	(57)
Liabilities acquired on amalgamation	-	148	-	148
Closing Life insurance contract liabilities	248	361	248	361

Life Insurance Contract Liabilities

Expected to be realised within 12 months	(33)	(30)	(33)	(30)
Expected to be realised in more than 12 months	281	391	281	391
	248	361	248	361

* The item 'Recognised in Income Statement' is stated gross of reinsurance. The reinsurance figures recognised in the Income Statement are included in Note 6.

Life insurance contract liabilities - recognised in Income Statement		(113)	(57)	(113)	(57)
Decrease / (Increase) in Reinsurance assets - recognised in Income Statement	20	61	(2)	61	(2)
Decrease in Deposited reserves - recognised in Income Statement	20	(39)	-	(39)	-
Net change in Life insurance contract liabilities		(91)	(59)	(91)	(59)

Life insurance contracts with a discretionary participation feature - the amount of the liabilities that relates to guarantees	748	633	748	633
Investment linked contracts - the amount of the liabilities subject to investment performance guarantees	9	10	9	10

Life insurance contract liabilities contain the following components:

Future policy benefits	6,541	5,753	6,541	5,753
Future bonuses	38	128	38	128
Future expenses	2,423	2,183	2,423	2,183
Future planned margins of revenues over expenses	1,142	952	1,142	952
Future premiums	(9,523)	(8,387)	(9,523)	(8,387)
Unvested policyholder benefits	43	55	43	55
Less Deferred taxation liability	(416)	(323)	(416)	(323)
	248	361	248	361

Life Insurance Contract Liabilities Future Net Cash Inflows

Up to one year	225	199	225	199
One to five years	757	667	757	667
Later than five years	1,877	1,646	1,877	1,646
Total Life insurance contract liabilities future net cash inflows	2,859	2,512	2,859	2,512

The table above shows the estimated timing of discounted future net cash flows resulting from Life insurance contract liabilities. This includes estimated future surrenders, claims and maturity benefits, and bonuses, offset by expected future premiums and reinsurance recoveries. All values are discounted to the reporting date using the assumed future investment earning rate for each product.

Notes to the Financial Statements

For the year ended 30 June 2012

\$ millions

For the year ended 30 June

Note

Sovereign Assurance Company Limited			
Consolidated		Parent	
2012	2011	2012	2011

19. Life Insurance Contract Liabilities and Life Investment Contracts (Continued)

Life Investment Contracts

Opening Life investment contracts		883	828	883	828
Deposit premium	5	44	49	44	49
Maturities and surrenders	8	(118)	(122)	(118)	(122)
Recognised in Income Statement		(17)	69	(17)	69
Liabilities acquired on amalgamation		-	59	-	59
Closing Life investment contracts		792	883	792	883
Opening Deferred income reserve		50	56	50	56
Recognised in Income Statement		(7)	(7)	(7)	(7)
Liabilities acquired on amalgamation		-	1	-	1
Closing Deferred income reserve		43	50	43	50
		835	933	835	933

Movements in Life investment contract valuations reflect maturities, surrenders, claims experience and investment performance. The impact on the fair value of Life investment contracts due to changes in credit risk is Nil (30 June 2011 Nil), except to the extent that the market value of investments backing Life investment contracts is affected by changes in credit risk. Any such credit risk impact is reflected in the movement of Securities balances during the year.

Life Investment Contracts

Expected to be realised within 12 months	64	55	64	55
Expected to be realised in more than 12 months	771	878	771	878
	835	933	835	933

The maturity value of these financial liabilities is determined by the fair value of the linked assets at maturity date.

Notes to the Financial Statements

For the year ended 30 June 2012

\$ millions

For the year ended 30 June

Note

Sovereign Assurance Company Limited			
Consolidated		Parent	
2012	2011	2012	2011

20. Reinsurance Assets and Liabilities

Liabilities Ceded Under Reinsurance

Balance at beginning of year

69 67 69 67

Decrease/Increase in Reinsurance assets recognised in Net change in Life insurance contract liabilities reported in the Income Statement 19

(61) 2 (61) 2

Balance at end of year

8 69 8 69

Liabilities Ceded Under Reinsurance

Expected to be realised within 12 months

7 10 7 10

Expected to be realised in more than 12 months

1 59 1 59

8 69 8 69

Deposited Reserves (Life Insurance Component)

Balance at beginning of year

39 39 39 39

Decrease in Deposited reserves recognised in Net change in Life insurance contract liabilities reported in the Income Statement 19

(39) - (39) -

Balance at end of year

- 39 - 39

Deposited Reserves (Life Insurance Component)

Expected to be realised within 12 months

- 2 - 2

Expected to be realised in more than 12 months

- 37 - 37

- 39 - 39

21. Deferred Taxation Liability

Balance at beginning of year

352 301 352 301

Taxation expense recognised in the Income Statement 11

60 51 59 51

Deferred taxation asset acquired on acquisition 2

(1) - - -

Balance at end of year

411 352 411 352

Deferred taxation relates to:

Depreciation

1 - - -

Holiday pay

(1) - - -

Prepaid premiums

- 2 - 2

Outstanding claims reserve discount

4 4 4 4

Deferred acquisition costs

4 4 4 4

Life insurance contract liabilities and Life investment contracts

405 309 405 309

Accrued expenses and provisions

(2) 33 (2) 33

Total Deferred taxation liability

411 352 411 352

The amount of Deferred taxation liability, that is expected to be recovered / settled after more than 12 months is \$388m (30 June 2011 \$331m).

Deferred taxation recognised in the Income Statement:

Prepaid premiums

(2) - (2) -

Outstanding claims reserve discount

- (7) - (7)

Deferred acquisition costs

- (1) - (1)

Life insurance contract liabilities and Life investment contracts

96 58 96 58

Accrued expenses and provisions

(34) 1 (35) 1

Total Deferred taxation recognised in the Income Statement

60 51 59 51

Notes to the Financial Statements

For the year ended 30 June 2012

\$ millions

As at 30 June

Note

Sovereign Assurance Company Limited			
Consolidated		Parent	
2012	2011	2012	2011

22. Trade and Other Payables

Agent balances		7	4	7	4
Prepaid premiums		12	7	12	7
Outstanding claims		60	48	60	48
Amounts due to reinsurers		2	1	2	1
Expense creditors		11	2	1	2
Investment creditors		7	13	7	13
Amounts due to related parties	25	3	12	3	12
Employee entitlements		13	-	1	-
Total Trade and other payables		115	87	93	87
Maturity analysis:					
Less than 12 months		112	87	92	87
Greater than 12 months		3	-	1	-

23. Contributed Capital

Ordinary Shares

Balance at beginning of year	482	452	482	452
Proceeds from shares issued	58	30	58	30
Balance at end of year	540	482	540	482

Share capital includes 4,805,849 ordinary shares paid to \$74.22 and 183,000,000 ordinary shares paid to \$1.00 (30 June 2011 4,805,849 ordinary shares paid to \$74.22 and 125,000,000 ordinary shares paid to \$1.00).

The Company issued 58,000,000 ordinary shares to Sovereign Limited paid to a value of \$58,000,000 on 17 October 2011.

All ordinary shares have equal voting rights and share equally in dividends and surplus on winding up.

24. Capital Management

The objectives of the Group in regards to management of capital adequacy are:

- (i) to maintain a positive solvency margin at all times as calculated by the "Solvency Standard for Life Insurance Business" issued by the Reserve Bank of New Zealand ("RBNZ") in accordance with the Insurance (Prudential Supervision) Act 2010 ("IPSA");
- (ii) to manage capital with a long-term view of maintaining a positive solvency margin;
- (iii) to use appropriate strategies to manage inherent risks of the business that may otherwise impact capital adequacy; and
- (iv) to support the future development and growth of the business to maximise shareholder value.

The Board has ultimate responsibility for compliance with the solvency standard and managing capital. The Board approves the capital policy and minimum capital levels and limits. Minimum capital levels are set based on maintaining a target surplus in excess of that required by the RBNZ. The level of target surplus takes account of management assessments of actual risk and forecasts/stress testing of future capital requirements. Capital is defined as the Shareholder's equity in the Group.

The target surplus as at 30 June 2012 was \$80m (30 June 2011 \$95m).

The Group actively monitors its solvency margin and capital adequacy and reports this on a regular basis to senior management and the Board. This includes forecasting solvency margins and capital requirements so that any required action can be executed in a timely manner.

As the Group transitions to compliance with the RBNZ capital requirements, the following disclosure of the solvency margin is made on a voluntary basis. As statutory fund regulations were not in effect, assumptions relating to product groupings and hypothecation were made.

The solvency position of the Group is as follows:

Capital	751
Less: deductions from capital	(47)
Less: minimum solvency capital	(585)
Solvency margin	119

Due to a change in the solvency standard used in the current year, a prior year comparative is not presented. The solvency margin (equity available for distribution) was \$119m at 30 June 2011 under the previously used solvency standard.

Notes to the Financial Statements

For the year ended 30 June 2012

24. Capital Management (continued)

The solvency margin was determined as follows:

- (a) Capital, or the Shareholder's equity in the Group, at balance date less deductions from capital, which includes an allowance for any deferred tax asset that could not be utilised upon the wind-up of the Company, and any investment in subsidiaries or amounts due to related parties.
- (b) The amount in (a) was reduced by the minimum solvency capital, which is the sum of the amounts in (c) to (e), less the policy liabilities and other liabilities.
- (c) The insurance risk capital charge reflected the risk of non-economic experience being more adverse than best estimate and ensured that the Group could meet its obligations to policyholders and creditors should all policies discontinue. It was calculated as the sum of the best estimate liability calculated on prescribed solvency assumptions or the current termination value, whichever is higher at a related product group level, plus any other liabilities.
- (d) The catastrophe risk capital charge reflected the exposure to large claims arising from extreme events. It was calculated as the anticipated claims cost, net of reinsurance, of a one per thousand increase in the rate of lives insured dying as a direct result of a pandemic over the following year.
- (e) The asset risk capital charge was calculated as the sum of the resilience risk capital charge in (f), the asset concentration capital charge in (g) and the reinsurance recovery risk capital charge in (h).
- (f) The resilience risk capital charge reflected the potential exposure to adverse changes in the value of assets relative to the value of liabilities due to adverse credit events or other economic or financial market shocks. It included a 25% drop in listed equity values, a 22% deterioration in any foreign currency positions and a change in interest rates of +1.75% or -1.75% (whichever was more adverse).
- (g) The asset concentration capital charge reflected any excessive exposure to a counter-party. It was calculated with reference to specified concentration limits and was zero for the Group.
- (h) The reinsurance recovery risk capital charge reflected the exposure to losses arising from failure to fully recover on reinsurance contracts (including catastrophe reinsurance contracts). It was calculated by applying a capital factor based on the reinsurer's financial strength to any reinsurance receivables and catastrophe reinsurance recoveries assumed within the catastrophe risk capital charge.

25. Related Party Transactions and Balances

The ultimate parent of the Group is the Commonwealth Bank of Australia ("CBA"). ASB Bank Limited is a fellow CBA subsidiary of the Group. Other fellow CBA subsidiaries refers to other companies owned by CBA.

Transactions with Fellow CBA Subsidiaries

ASB Bank Limited and Subsidiaries (the "Bank")

Cash and Deposits

The Group has cash balances and deposits of \$453m (30 June 2011 \$531m) with the Bank. The Group received interest income on deposits from the Bank of \$15m (30 June 2011 \$15m). These deposits are held on normal commercial terms and conditions.

Securities

The Group holds Securities issued by the Bank of \$1m (30 June 2011 \$2m) and received interest income on Securities issued by the Bank of Nil (30 June 2011 \$1m). The Group holds Securities issued by trusts managed by the Bank of Nil (30 June 2011 \$25m) and received interest and dividends on securities issued by these trusts of Nil (30 June 2011 Nil).

Derivative Transactions

The Group has foreign exchange forward contracts with the Bank with a face value of \$909m (30 June 2011 \$787m). There are net unrealised gains on these contracts of \$20m (30 June 2011 \$7m).

Expenses and Services

The Group paid the Banking Group \$8m (30 June 2011 Nil) for the provision of services. Services included human resource, legal, internal audit, property management, strategic research, executive, computer leasing and information technology support.

Insurance Commissions

The Group paid insurance commissions of \$34m to the Bank (30 June 2011 \$29m).

Investment Management and Administration

The Group received \$2m (30 June 2011 Nil) for the administration of investments managed by the Bank and Nil (30 June 2011 \$2m) for the administration of trusts managed by the Bank.

The Group paid Nil (30 June 2011 \$6m) to the Bank for the provision of investment management services in relation to holdings of equity securities, fixed interest securities and property investments (refer to Notes 7 and 13).

Notes to the Financial Statements

For the year ended 30 June 2012

25. Related Party Transactions and Balances (continued)

Mortgages

The Group received \$1m (30 June 2011 Nil) from the Bank for the recovery of costs relating to the origination of mortgages.

Taxation

Net receipts of \$24m (30 June 2011 \$18m) were received from the Bank, relating to the utilisation of tax related items. Use of money interest of \$1m (30 June 2011 Nil) was received from the Bank.

Bank Fees

The Group paid \$1m (30 June 2011 Nil) to the Bank for the provision of transactional banking services.

Other Fellow CBA Subsidiaries

Investment Management

The Group paid \$1m (30 June 2011 Nil) to other fellow CBA subsidiaries for the provision of investment management services in relation to holdings of equity securities, fixed interest securities and property investments (refer to Notes 7 and 13).

Securities

The Group holds Securities issued by other fellow CBA subsidiaries of \$309m (30 June 2011 \$356m) and Securities issued by trusts managed or administered by other fellow CBA subsidiaries of \$3m (30 June 2011 Nil). The Group received interest and dividends on Securities issued by other fellow CBA subsidiaries of \$6m (30 June 2011 \$7m) and Securities issued by trusts managed or administered by other fellow CBA subsidiaries of Nil (30 June 2011 Nil).

Taxation

Net payments of \$32m (30 June 2011 \$15m) were made to other fellow CBA subsidiaries relating to the utilisation of tax related items.

Expenses and Services

Prior to the acquisition of SSL the Group was charged \$32m (30 June 2011 \$118m) for administration and management services by SSL. Since the acquisition these fees have been eliminated at a Group level.

Transactions with Parent Company

The Group holds CBA equity securities of \$13m (30 June 2011 \$14m) and earned dividends on CBA equity securities of \$1m (30 June 2011 \$1m).

Balances with Related Parties

In addition to those disclosed elsewhere in these financial statements, the Group has generated debtor and creditor balances with related parties in the ordinary course of operations during the year. The balances are settled on a regular basis. Refer to Note 16 for details of the Company's interests in subsidiaries. As the Company's bank accounts are used for subsidiary tax transactions and the receipt of administration fees on behalf of a subsidiary, there may be balances due to or from subsidiaries at balance date.

The amounts due to/(from) the Group by/(to) its related parties and subsidiaries are as follows:

		Sovereign Assurance Company Limited			
		Consolidated		Parent	
		2012	2011	2012	2011
\$ millions					
As at 30 June	Note				
Balances with Fellow CBA Subsidiaries					
ASB Bank Limited and Subsidiaries		(1)	(2)	(1)	(2)
ASB Group (Life) Limited		(2)	4	(2)	4
Sovereign Services Limited		-	(9)	(12)	(9)
Westside Properties Limited		-	(1)	-	(1)
Sovereign Financial Services Limited		-	-	-	(1)
		(3)	(8)	(15)	(9)
Disclosed as follows:					
Amounts due to related parties	22	(3)	(12)	(3)	(12)
Amounts due from related parties	17	-	4	-	4
Amount due to subsidiaries		-	-	(12)	(1)
		(3)	(8)	(15)	(9)

Notes to the Financial Statements

For the year ended 30 June 2012

26. Contingent Liabilities and Capital Commitments

There are no contingent liabilities as at 30 June 2012. There are no capital commitments as at 30 June 2012 (30 June 2011 Nil).

27. Directors and Key Management Personnel

\$ millions

As at 30 June

Note

Directors and key management personnel compensation

Sovereign Assurance Company Limited			
Consolidated		Parent	
2012	2011	2012	2011
5	-	-	-

Key management personnel are defined as permanent members of the Executive Leadership Team. The Group has no other transactions or balances with key management personnel. Prior to the acquisition of SSL the Group did not make direct payments to key management personnel.

28. Leasing Commitments

The following non-cancellable operating lease commitments existed at the end of the year:

Within one year	5	-	-	-
Between one and five years	17	-	-	-
Over five years	37	-	-	-
Total Leasing commitments	59	-	-	-

All the Group's leases are classified as operating leases as a significant portion of the risks and rewards of ownership are retained by the lessor.

On 6 October 2005, SSL signed an 18 year lease on Sovereign House, its Head Office premises at Smales Farm, Auckland. The lease term commenced in October 2007. A fixed rate of increase is applied to the annual lease cost. SSL has a number of other properties and equipment under operating leases. The leases have a variety of lease periods and a number of the leases contain options to renew. Payments made under operating leases are charged to the Income Statement on a straight line basis over the period of the lease. Prior to the acquisition of SSL, the Group did not have any operating leases.

29. Fair Value of Financial Instruments

The fair value of financial assets and liabilities that are not carried at fair value on the Balance Sheet are:

		Consolidated		Parent	
		Carrying Amount	Fair Value	Carrying Amount	Fair Value
As at 30 June 2012					
Cash and cash equivalents	14	534	534	515	515
Trade and other receivables	17	57	57	56	56
Amounts due to subsidiaries	25	-	-	12	12
Trade and other payables	22	115	115	93	93
As at 30 June 2011					
Cash and cash equivalents	14	571	571	564	564
Trade and other receivables	17	53	53	53	53
Deposited reserves	19	39	39	39	39
Amounts due to subsidiaries	25	-	-	1	1
Trade and other payables	22	87	87	87	87

Investment contracts which contain a discretionary participation feature have been valued as insurance contracts under NZ IFRS 4. These contracts are investment account contracts where policyholder monies are accumulated in an account which earns interest at a crediting rate, the amount and timing of which is at the Group's discretion. The carrying amount of these contracts at 30 June 2012 is \$47m (30 June 2011 \$54m). Due to the unknown nature of such a discretion, the fair value of the discretionary participation feature cannot be reliably measured.

Notes to the Financial Statements

For the year ended 30 June 2012

29. Fair Value of Financial Instruments (continued)

The following table presents a multiple level fair value hierarchy of the Group's financial assets and liabilities which are measured at fair value. The levels in the hierarchy are based on the valuation methods and assumptions used in determining the fair values of financial assets and financial liabilities. The levels are as follows:

Level 1: Fair values are determined using quoted market prices where an active market exists.

Level 2: Where quoted market prices are not available, fair values have been estimated using present value or other valuation techniques based on market conditions existing at balance date. These valuation techniques rely on market observable inputs. Refer to Note 1(l) for a description of how Life investment contracts are calculated.

Level 3: Fair values are estimated using inputs that are not based on observable market data. The Group has mortgages and loans on policies for which fair value is estimated using valuation techniques that are not based on observable market data. A sensitivity analysis and reconciliation of movements in mortgages and loans on policies has not been provided on the basis that these assets are not a material component of the Group's total financial assets.

	Note	Sovereign Assurance Company Limited			
		Consolidated			
		Level 1	Level 2	Level 3	Total
As at 30 June 2012					
Financial Assets at Fair Value					
Securities	13				
Equity shares in listed companies		334	-	-	334
Equity unit trusts and managed funds		-	414	-	414
Fixed interest securities		813	-	-	813
Mortgages		-	-	7	7
Loans on policies		-	-	21	21
Property unit trusts and managed funds		70	-	-	70
Derivative financial instruments	15	-	26	-	26
Total Financial assets at fair value		1,217	440	28	1,685
Financial Liabilities at Fair Value					
Life investment contracts	19	-	835	-	835
Derivative financial liabilities	15	-	6	-	6
Total Financial liabilities at fair value		-	841	-	841
As at 30 June 2011					
Financial Assets at Fair Value					
Securities	13				
Equity shares in listed companies		324	-	-	324
Equity unit trusts and managed funds		-	497	-	497
Fixed interest securities and annuity		729	-	-	729
Mortgages		-	-	7	7
Loans on policies		-	-	28	28
Property unit trusts and managed funds		82	-	-	82
Derivative financial instruments	15	-	7	-	7
Total Financial assets at fair value		1,135	504	35	1,674
Financial Liabilities at Fair Value					
Life investment contracts	19	-	933	-	933
Deposited reserves	19	-	-	39	39
Total Financial liabilities at fair value		-	933	39	972

Notes to the Financial Statements

For the year ended 30 June 2012

29. Fair Value of Financial Instruments *(continued)*

The following table summarises the carrying amounts and fair values of categories of financial assets and financial liabilities. Refer to Note 1(q) for a description of how fair values are estimated.

		Sovereign Assurance Company Limited					
		Consolidated					
		At Fair Value through Profit or Loss		At Amortised Cost		Total	Fair Value
		Held for Trading	Designated on Initial Recognition	Loans and Receivables	Other Financial Liabilities		
\$ millions	Note						
As at 30 June 2012							
Financial Assets							
Cash and cash equivalents	14	-	-	534	-	534	534
Securities	13	-	1,659	-	-	1,659	1,659
Derivative financial instruments	15	26	-	-	-	26	26
Trade and other receivables	17	-	-	57	-	57	57
Total Financial assets		26	1,659	591	-	2,276	2,276
Financial Liabilities							
Life investment contracts	19	-	835	-	-	835	835
Derivative financial instruments	15	6	-	-	-	6	6
Trade and other payables	22	-	-	-	115	115	115
Total Financial liabilities		6	835	-	115	956	956
As at 30 June 2011							
Financial Assets							
Cash and cash equivalents	14	-	-	571	-	571	571
Securities	13	-	1,667	-	-	1,667	1,667
Derivative financial instruments	15	7	-	-	-	7	7
Trade and other receivables	17	-	-	53	-	53	53
Total Financial assets		7	1,667	624	-	2,298	2,298
Financial Liabilities							
Life investment contracts	19	-	933	-	-	933	933
Deposited reserves	20	-	39	-	-	39	39
Trade and other payables	22	-	-	-	87	87	87
Total Financial liabilities		-	972	-	87	1,059	1,059

Notes to the Financial Statements

For the year ended 30 June 2012

30. Asset Quality

The Group had no material impaired or past due assets.

Credit Quality of Financial Assets that are not Past Due or Impaired

Cash and Cash Equivalents

The Group's cash holdings are with ASB Bank Limited which has a Standard and Poor ("S&P") credit rating of AA- (30 June 2011 AA), Westpac New Zealand Limited which has an S&P rating of AA- (30 June 2011 AA) and Citigroup Inc. which has an S&P rating of A- (30 June 2011 A).

Securities

The Group holds Securities issued by counterparties with the following S&P credit ratings:

\$ millions As at 30 June Rating	Sovereign Assurance Company Limited			
	Consolidated			
	Linked		Non-Linked	
	2012	2011	2012	2011
AAA	-	40	49	628
AA+	33	3	709	-
AA	5	15	-	26
AA-	10	2	-	-
A+	5	4	-	2
A	1	8	-	-
A-	1	1	-	-
Equity securities	215	246	119	148
Managed funds	380	401	104	108
Other securities	-	-	28	35
	650	720	1,009	947

Included in 'Other securities' are Mortgages, which are fully secured against property, and Loans on policies, which are fully secured against customer life insurance and life investment policies. Credit ratings are not provided for Equity securities and Managed funds because ratings are either not available or are not considered an appropriate measure of asset quality.

Derivative Financial Instruments

The counterparty for the Group's Derivative financial instruments is ASB Bank Limited.

Amounts Due from Reinsurers

The S&P credit ratings for the Group's major reinsurers are:

As at 30 June	Consolidated	
	2012	2011
General Reinsurance Life Australia Limited	AA+	AA+
Assicurazioni Generali S.P.A.	A	AA-
RGA Reinsurance Company	AA-	AA-
Swiss Re Life and Health (Australia) Limited	AA-	A+
Munich Reinsurance Company of Australasia Limited	AA-	AA-

Notes to the Financial Statements

For the year ended 30 June 2012

31. Disaggregated Information

NZ IFRS 4 requires disclosure of information between amounts relating to investment linked business and non-investment linked business for the categories shown below. As there are no legal requirements to maintain separate life insurance funds, the Group does not maintain records that provide all the information required by NZ IFRS 4. Accordingly determination of the disaggregated information presented below requires the use of significant estimates but the basis of estimation has been consistent between years.

\$ millions

For the year ended 30 June 2012

	Investment Linked Policies	Non- Investment Linked Policies	Total
Investments	791	1,428	2,219
Reinsured Life insurance contracts	-	8	8
Other assets	40	99	139
Liabilities other than policy liabilities	(4)	536	532
Policy liabilities	835	248	1,083
Shareholder's retained earnings	-	211	211
Premium income	5	584	589
Investment income	3	117	120
Claims expense	-	362	362
Commission and management expenses	11	259	270
Investment income allocated to policyholders	3	89	92
Net profit before taxation	18	185	203
Net profit after taxation	9	65	74

For the year ended 30 June 2011

Investments	907	1,338	2,245
Reinsured Life insurance contracts	-	69	69
Other assets	52	76	128
Liabilities other than policy liabilities	26	452	478
Policy liabilities	933	361	1,294
Shareholders retained earnings	-	188	188
Premium income	5	543	548
Investment income	95	75	170
Claims expense	-	307	307
Commission and management expenses	15	235	250
Investment income allocated to policyholders	95	58	153
Net profit before taxation	22	134	156
Net profit after taxation	9	94	103

Notes to the Financial Statements

For the year ended 30 June 2012

32. Risk Management Policies

Introduction

The Group is exposed to risk through its financial assets, financial liabilities, Reinsurance assets and Life insurance contract liabilities. Risk management policies focus on ensuring cash flows from assets are sufficient to fund obligations arising from insurance and investment contracts. The primary risks are those of insurance, credit, liquidity, market, operational and strategic business risk.

The Group's risk and control functions are the responsibility of the Chief Risk Officer, who reports to the Chief Executive Officer. The Group's risk management strategy is set by the Board through the Board Audit and Risk Committee. This committee comprises members of the Board and is chaired by an independent member of the Board. The Chief Risk Officer is responsible for implementation of risk management strategy and all executives have responsibility for the day to day management of risk across the Group.

The Group has management structures and information systems to manage individual risks, has separated risk initiation and monitoring tasks where feasible, and subjects all material systems to regular internal audit. Periodic reviews of all risk management systems are undertaken by internal audit.

The following sections describe the risk management framework components:

Insurance Risk

The Group's objectives in managing risks arising from the insurance business are:

- (i) To ensure risk appetite decisions are made within the context of corporate goals and governance structures.
- (ii) To ensure that an appropriate return on capital is made in return for accepting insurance risk.
- (iii) To ensure that strong internal controls embed underwriting to risk within the business.
- (iv) To ensure that internal and external solvency and capital requirements are met.
- (v) To use reinsurance as a component of insurance risk management strategy.

Terms and Conditions of Insurance Contracts

The nature of terms of insurance contracts written is such that certain external variables can be identified on which related cash flows for claim payments depend. The tables below provide an overview of these:

Type of Contract	Detail of Contract Terms and Conditions	Nature of Compensation for Claims	Key Variables that Affect the Timing and Uncertainty of Future Cash Flows
Non-participating life insurance contracts with fixed and guaranteed terms (term life and disability, major medical)	Benefits paid on death, ill health or maturity that are fixed and guaranteed and not at the discretion of the issuer. Premiums may be guaranteed through the life of the contract, guaranteed for a specified term or variable at the insurer's discretion.	Benefits, defined by the insurance contract, are determined by the contract and are not directly affected by the performance of underlying assets or the performance of the contracts as a whole.	<ul style="list-style-type: none"> - Mortality - Morbidity - Discontinuance rates - Expenses - Market returns on underlying assets
Life insurance contracts with discretionary participating benefits (endowment and whole of life)	These policies include a clearly defined initial guaranteed sum assured which is payable on death. The guaranteed amount is a multiple of the amount that is increased throughout the duration of the policy by the addition of regular bonuses annually which, once added, are not removed. Regular bonuses are also added retrospectively.	Benefits arising from the discretionary participation feature are based on the performance of a specified pool of contracts or a specified type of contract.	<ul style="list-style-type: none"> - Mortality - Market risk - Discontinuance rates - Expenses - Market returns on underlying assets
Life annuity contracts	These policies provide guaranteed regular payments to the life assured.	The amount of the payment is set at the inception of the policy.	<ul style="list-style-type: none"> - Longevity - Market returns on underlying assets - Expenses

Notes to the Financial Statements

For the year ended 30 June 2012

32. Risk Management Policies *(continued)*

Insurance Risk *(continued)*

Variations in claim levels will affect reported profit and Shareholder's equity. The impact may be magnified if the variation leads to a change in actuarial assumptions which cannot be absorbed within the present value of planned margins for a group of related products.

Insurance risk may arise through the reassessment of the incidence of claims, the trend of future claims and the effect of unforeseen diseases or epidemics. In addition, in the case of morbidity, the time to recovery may be longer than assumed. Insurance risk is controlled by ensuring underwriting standards adequately identify potential risk, retaining the right to amend premiums on risk policies where appropriate and through the use of reinsurance. The experience of the Group's life insurance business is reviewed regularly.

Concentrations of insurance risk arise due to:

- Large sums assured on certain individuals. The largest exposures all relate to mortality.
- Geographic concentrations due to employee group schemes. The Group participates in the CBA catastrophe cover reinsurance programme which provides cover of AUD90m for single event claims in excess of AUD20m.

Insurance risk is measured by using sensitivity analysis to show the effects of the risks of mortality and morbidity on Life insurance contract liabilities and profit (refer to Note 34).

Credit Risk

Credit risk is the potential risk for loss arising from failure of a counterparty to meet their contractual obligations.

Credit risk principally arises within the Group from investments of shareholder funds or funds where the shareholder participates in investment returns in cash and fixed interest securities, and reinsurer payment obligations. Credit risk also arises from a mortgage portfolio, loans to agents, foreign exchange forward contracts, loans made using policies as security, and trade receivables (policyholder premium debtors, agent balances and sundry debtors).

The maximum credit risk associated with each class of recognised financial asset held by the Group is the carrying value.

The Group has a credit policy that covers the approval and management of all credit risk.

Investment concentrations for shareholder funds are managed within established guidelines and limits set by the Asset and Liability Management Committee ("ALCO"). Some criteria are referred to the Board Audit and Risk Committee for approval. Guidelines and limits are set for security credit ratings and aggregate exposure to any single geographic region or counterparty as documented within the investment management agreement.

Reinsurance is entered into for the purpose of risk transfer. The risk is managed by establishing minimum credit standards for reinsurers.

For investment linked contracts the investment's credit risk is appropriate for each particular product and the risk is borne by the policyholder. There is no significant credit risk assumed by the Group.

Liquidity Risk

Management of liquidity risk is designed to ensure that the Group has the ability to meet financial obligations as they fall due.

The Group monitors this risk primarily by forecasting future daily cash requirements. The Group manages this risk by holding a pool of readily tradable investment assets and deposits on call.

Market Risk

Market risk is the risk that movements in the level or volatility of market rates and prices results in a fluctuation in earnings or a fluctuation in value.

Market risk arises from the mismatch between assets and liabilities. The Group is exposed to diverse financial instruments including interest rates, foreign currencies, equities, and derivative instruments. For each distinct category of liabilities, a separate portfolio of assets is maintained and investment mandates are set that are appropriate for each.

A significant proportion of assets are held for investment linked policies where market risk is transferred to the policyholder. The Group earns fees on investment linked policies that are based on the amount of assets invested and it may receive lower fees should markets fall. Asset allocation for investment linked policies is decided by the policyholder.

Market risk arises on discretionary participation business as these contracts have investment guarantees. Risk is mitigated by using an appropriate bonus/credit rate policy and a suitable growth/income investment allocation.

Notes to the Financial Statements

For the year ended 30 June 2012

32. Risk Management Policies (*continued*)

Market Risk (*continued*)

Market risk arises from returns obtained from investing the shareholder's funds held in the Group. Appropriate investment mandates are set by ALCO for the investment of shareholder's funds. As at 30 June 2012, shareholder's funds in the Group were invested 1% (30 June 2011 1%) in growth assets (shares and property) and 99% (30 June 2011 99%) in income assets (cash and fixed interest).

Market risk in the asset management business is the risk of an adverse movement in market prices that leads to a reduction in the amount of funds under management and a consequent reduction in fee income.

The Group's Balance Sheet risk is measured using sensitivity analysis by modelling the change in assets, liabilities, and profit from changes in interest rates and equity values (refer to Note 34).

Market risk includes price, interest rate, foreign exchange and equity risks which are explained as follows:

Price Risk

Price risk is the risk that the value of a financial instrument will fluctuate as a result of changes in market prices, whether those changes are caused by factors specific to the individual instrument or its issuer or factors affecting all instruments of a specific type traded in the market.

This risk is controlled by ensuring a diverse range of investments, limits on counterparty exposure and restrictions on types of instruments.

Interest Rate Risk

Interest rate risk is the risk of loss to the Group arising from adverse changes in interest rates.

Fair value interest rate risk arises from the potential for a change in interest rates to cause a fluctuation in the fair value of financial instruments and the value of Life insurance contract liabilities. Interest rate risk arises from the structure and characteristics of the Group's assets, liabilities and equity, and in the mismatch in cash flows of its assets and liabilities. The objective is to manage the interest rate risk to achieve stable and sustainable net profit.

Fair value interest rate risk arises from shareholder funds invested in fixed interest investments. When fixed interest investments are held to match fixed interest style products selected by policyholders, the interest rate risk is borne by the policyholder.

Interest rate risk also arises on risk contracts where negative policy liabilities (arising from the implicit deferral of acquisition costs) are valued at current risk free interest rates.

Cash flow interest rate risk is the potential for a change in interest rates to change interest income in the current year and in future years. Cash flow interest rate risk arises on the Group's mortgage portfolio which is priced on a variable interest rate regime. Management regularly reviews the mortgage portfolio interest rates to ensure they are in line with market trends.

The Group reduces interest rate risk by seeking to match the cash flows of assets and liabilities. This is achieved by changing the mix of assets and liabilities through buying and selling long term securities.

Overall strategic direction is provided by ALCO, which meets quarterly.

Interest rate risk is measured by using sensitivity analysis to show the effects of the risks on assets, liabilities, and profit (refer to Note 34).

Foreign Exchange Risk

Foreign exchange risk is the risk of loss to the Group's earnings and value arising from adverse changes in foreign exchange rates.

Foreign currency exposures and risks arise as the Group invests offshore. Foreign currency denominated investments amounted to 40% (30 June 2011 43%) of total investments. The market value of these investments is therefore affected by movements in the New Zealand dollar relative to the currency in which the investment was denominated.

Equity and property investments denominated in foreign currency are between 45% and 55% hedged (30 June 2011 45% to 55%), except for Australian equity and property investments denominated in foreign currency managed by New Zealand fund managers, which are between 95% and 105% hedged (30 June 2011 95% to 105%), and Australian equity investments managed by Australian fund managers, which are between 65% and 75% hedged (30 June 2011 75% to 85%). All fixed interest fund investments denominated in foreign currency are between 95% and 105% hedged (30 June 2011 95% to 105%). All investments denominated in emerging market currencies are unhedged.

Details of material foreign currency balances are shown in Note 35.

Notes to the Financial Statements

For the year ended 30 June 2012

32. Risk Management Policies (*continued*)

Equity Risk

Equity risk results from the repricing of equity investments held by the Group. For investment linked contracts this risk is borne by the policyholder. For assets that do not relate to investment linked contracts, the shareholder has exposure to equity risk either directly or due to performance guarantees.

This risk is controlled by ensuring a diverse range of equity investments.

Operational and Strategic Business Risk

Operational risk is defined as the risk of economic gain or loss resulting from inadequate or failed internal processes and methodologies, people, systems or external events.

Strategic business risk is defined as the risk of economic gain or loss resulting from changes in the business environment caused by economic, competitive, social trend or regulatory factors.

Each business manager is responsible for the identification and assessment of these risks and for maintaining appropriate internal controls, and is supported by the Group's governance structures, operational risk management framework and operational risk policy.

The Group's operational risk measurement methodology combines expert assessment of individual risk exposures with internal loss data to determine potential losses and calculate operational risk economic capital.

Business Continuity Management

Business continuity management ("BCM") within the Group involves the development, maintenance and testing of action plans to respond to defined risk events. This ensures that business processes continue with minimal adverse impact on customers, staff, products, services and brands.

BCM constitutes an essential component of the Group's risk management process by providing a controlled response to potential operational risks that could have a significant impact on the Group's critical processes and revenue streams. It includes both cost effective responses to mitigate the impact of risk events or disasters and crisis management plans to respond to crisis events.

A BCM programme including plan development, testing and education is in place across all divisions and includes technology disaster recovery planning.

Internal Audit

The Group is serviced by the Bank's internal audit function.

Internal audit provides an independent assurance and consulting service designed to assist the Group in achieving its objectives by bringing a systematic and disciplined approach to improving the effectiveness of risk management systems, the framework of controls, and governance processes. Operational, compliance, financial and systems audits of all areas of the Group's operations are reviewed based on an assessment of risk. The independent internal audit function is ultimately accountable to the Board through the Board Audit and Risk Committee.

The Board Audit and Risk Committee meets on a regular basis to consider financial reporting, internal control and corporate governance issues. It reviews the interim and annual financial statements, the activities of the internal and external auditors and monitors the relationship between management and the external auditors.

Notes to the Financial Statements

For the year ended 30 June 2012

33. Events After Balance Date

There have been no material events after balance date (30 June 2011 Nil) other than disclosed in Note 11.

34. Sensitivity Analysis

The Group conducts sensitivity analysis to quantify the exposure to risk of changes in the key underlying variables such as interest rate, exchange rate, mortality, morbidity and inflation. The valuations included in the reported results and the Group's best estimate of future performance are calculated using certain assumptions about these variables. The movement in any key variable will impact the performance and net assets of the Group and as such represents a risk.

Variable	Impact of Movement in Underlying Variable
Exchange rate risk	The Group does not fully hedge foreign currency denominated equity instruments. Adverse movements in foreign exchange rates relate to the New Zealand dollar will subsequently reduce the value of policyholder asset and liabilities.
Expense risk	An increase in the level or inflationary growth of expenses over assumed levels will decrease profit and Shareholder's equity.
Interest rate risk	Depending on the profile of the investment portfolio, the Investment income of the Group will decrease as interest rates decrease. This may be offset to an extent by changes in the market value of fixed interest investments. The impact on profit and Shareholder's equity depends on the relative profiles of assets and liabilities, to the extent that these are not matched.
Mortality rates	For insurance contracts, providing death benefits increased, greater mortality rates would lead to higher levels of claims occurring sooner than anticipated, increasing associated claims cost and therefore reducing profit and Shareholder's equity. This is offset by increased annuitant mortality which would reduce expected future annuity payments and therefore reduce Life insurance contract liabilities.
Morbidity rates	The cost of health-related claims depends on both the incidence of policyholders becoming ill and the duration which they remain ill. Higher than expected incidence and duration would be likely to increase claim costs, reducing profit and Shareholders' equity.
Discontinuance	The impact of the discontinuance rate assumption depends on a range of factors including the type of contract, the surrender value basis (where applicable) and the duration in force. For example, an increase in discontinuance rates at earlier durations of Life insurance contracts usually has a negative effect on performance and net assets. However, due to the interplay between the factors, there is not always an adverse outcome from an increase in discontinuance rates.
Market risk	For Life investment contracts and Life insurance contracts with discretionary participation features, liabilities depend on the value of underlying assets. Market risk may be entirely borne by policyholders. However, the Group derives fee income based on the value of the underlying funds; hence revenues are always sensitive to changes in market value. For assets which are not contractually linked to policy liabilities, the Group is exposed to market risk.

Notes to the Financial Statements

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34. Sensitivity Analysis (continued)

The table below illustrates how changes in key assumptions would impact the reported profit, liabilities and equity of the Group. For market risks, the effect of movements in interest rates or market values on the value of assets is also shown.

\$ millions	Sovereign Assurance Company Limited					
	Consolidated					
	Effect on Assets	Effect on Liabilities		Profit / (Loss)		Equity
		Gross of Reinsurance	Net of Reinsurance	Gross of Reinsurance	Net of Reinsurance	Gross of Reinsurance
As at 30 June 2012						
Result of Change in Assumptions						
Market Risks						
Increase in interest rates of 1%	(48)	(34)	(34)	(14)	(14)	(14)
Decrease in interest rates of 1%	48	34	34	14	14	14
Equity values increase by 10%	65	65	65	-	-	-
Equity values decrease by 10%	(65)	(65)	(65)	-	-	-
Favourable movement in exchange rates of 10%	23	23	23	-	-	-
Adverse movement in exchange rates of 10%	(23)	(23)	(23)	-	-	-
Insurance Risks						
Increase in expenses of 10%	-	1	1	(1)	(1)	(1)
Improvement in mortality by 10%	-	-	-	-	-	-
Worsening of mortality by 10%	-	-	-	-	-	-
Improvement in morbidity by 10%	-	(6)	(6)	6	6	6
Worsening of morbidity by 10%	-	6	6	(6)	(6)	(6)
Improvement in discontinuance rate by 20%	-	(1)	(1)	1	1	1
Worsening of discontinuance rate by 20%	-	1	1	(1)	(1)	(1)
As at 30 June 2011						
Result of Change in Assumptions						
Market Risks						
Increase in interest rates of 1%	(43)	(35)	(35)	(8)	(8)	(8)
Decrease in interest rates of 1%	43	35	35	8	8	8
Equity values increase by 10%	74	73	73	1	1	1
Equity values decrease by 10%	(74)	(73)	(73)	(1)	(1)	(1)
Favourable movement in exchange rates of 10%	30	30	30	-	-	-
Adverse movement in exchange rates of 10%	(30)	(30)	(30)	-	-	-
Insurance Risks						
Increase in expenses of 10%	-	1	1	(1)	(1)	(1)
Improvement in mortality of 10%	-	-	-	-	-	-
Worsening of mortality by 10%	-	-	-	-	-	-
Improvement in morbidity of 10%	-	(7)	(7)	7	7	7
Worsening of morbidity by 10%	-	7	7	(7)	(7)	(7)
Improvement in discontinuance rate of 20%	-	(2)	(2)	2	2	2
Worsening of discontinuance rate by 20%	-	2	2	(2)	(2)	(2)

The table above is performed for reasonably possible movements in key assumptions with all other assumptions held constant, showing the impact on assets, liabilities, net profit and equity. The correlation of assumptions will have a significant effect in determining the ultimate claims liabilities, but to demonstrate the impact due to changes in assumptions, assumptions had to be changed on an individual basis. It should be noted that movements in these assumptions are non-linear.

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For the year ended 30 June 2012

35. Material Foreign Currency Balances

\$ millions

As at 30 June 2012

Financial Assets

Cash and cash equivalents

Securities

Derivative financial instruments

Financial Liabilities

Derivative financial instruments

Net Foreign currency assets

Derivative financial instruments net notional principal

As at 30 June 2011

Financial Assets

Cash and cash equivalents

Securities

Derivative financial instruments

Financial Liabilities

Derivative financial instruments

Net Foreign currency assets

Derivative financial instruments net notional principal

Sovereign Assurance Company Limited						
Consolidated						
USD	AUD	GBP	YEN	EURO	Other	
4	7	-	-	-	-	
185	603	58	2	4	21	
18	-	3	1	3	1	
-	(3)	-	-	(3)	-	
207	607	61	3	4	22	
273	320	56	16	20	27	
-	3	1	-	1	1	
303	334	87	35	142	65	
3	1	2	-	1	-	
-	-	-	-	-	-	
306	338	90	35	144	66	
208	352	49	19	122	26	

36. Concentrations of Credit Exposures by Geographic Region

As at 30 June 2012

Financial Assets

Cash and cash equivalents

Securities

Derivative financial instruments

Trade and other receivables

Total Credit exposures by geographic region

As at 30 June 2011

Financial Assets

Cash and cash equivalents

Securities

Derivative financial instruments

Trade and other receivables

Total Credit exposures by geographic region

As at 30 June 2012

Financial Assets

Cash and cash equivalents

Securities

Derivative financial instruments

Trade and other receivables

Total Credit exposures by geographic region

As at 30 June 2011

Financial Assets

Cash and cash equivalents

Securities

Derivative financial instruments

Trade and other receivables

Total Credit exposures by geographic region

Consolidated							
New Zealand	North America	Australia	Great Britain	Asia	Europe	Other	Total
510	-	16	-	8	-	-	534
784	189	592	59	12	8	15	1,659
26	-	-	-	-	-	-	26
39	-	16	-	-	2	-	57
1,359	189	624	59	20	10	15	2,276
565	-	4	-	2	-	-	571
697	142	651	53	11	98	15	1,667
7	-	-	-	-	-	-	7
44	-	7	-	-	2	-	53
1,313	142	662	53	13	100	15	2,298
Parent							
491	-	16	-	8	-	-	515
784	189	592	59	12	8	15	1,659
26	-	-	-	-	-	-	26
38	-	16	-	-	2	-	56
1,339	189	624	59	20	10	15	2,256
558	-	4	-	2	-	-	564
697	142	651	53	11	98	15	1,667
7	-	-	-	-	-	-	7
44	-	7	-	-	2	-	53
1,306	142	662	53	13	100	15	2,291

Notes to the Financial Statements

For the year ended 30 June 2012

36. Concentrations of Credit Exposures by Geographic Region *(continued)*

Geographical segments are determined by identification of particular economic environments that are subject to risk and returns that are different from those of segments operating in other economic environments.

37. Maturity Analysis of Financial Liabilities

Sovereign Assurance Company Limited								
Consolidated								
	On Demand	Within 6 Months	Between 6-12 Months	Between 1-2 Years	Between 2-5 Years	Later than 5 Years	Total	Carrying Value
<i>\$ millions</i>								
As at 30 June 2012								
Life investment contracts	570	9	11	23	69	238	920	835
Derivative financial instruments	-	905	-	-	-	-	905	6
Trade and other payables	73	27	-	-	2	1	103	115
Total Financial liabilities	643	941	11	23	71	239	1,928	956
<i>Simultaneous inflows on derivative financial instruments</i>	-	886	-	-	-	-	886	-
As at 30 June 2011								
Life investment contracts	628	3	17	26	111	301	1,086	933
Derivative financial instruments	-	786	-	-	-	-	786	-
Deposited reserves	-	-	1	1	3	34	39	39
Trade and other payables	64	15	1	-	-	-	80	87
Total Financial liabilities	692	804	19	27	114	335	1,991	1,059
<i>Simultaneous inflows on derivative financial instruments</i>	-	779	-	-	-	-	779	-
Parent								
As at 30 June 2012								
Life investment contracts	570	9	11	23	69	238	920	835
Derivative financial instruments	-	905	-	-	-	-	905	6
Amounts due to subsidiaries	12	-	-	-	-	-	12	12
Trade and other payables	70	10	-	-	-	1	81	93
Total Financial liabilities	652	924	11	23	69	239	1,918	946
<i>Simultaneous inflows on derivative financial instruments</i>	-	886	-	-	-	-	886	-
As at 30 June 2011								
Life investment contracts	628	3	17	26	111	301	1,086	933
Derivative financial instruments	-	786	-	-	-	-	786	-
Deposited reserves	-	-	1	1	3	34	39	39
Amounts due to subsidiaries	1	-	-	-	-	-	1	1
Trade and other payables	64	15	1	-	-	-	80	87
Total Financial liabilities	693	804	19	27	114	335	1,992	1,060
<i>Simultaneous inflows on derivative financial instruments</i>	-	779	-	-	-	-	779	-

The above analysis is based on contractual undiscounted cash flows. Where the counterparty has discretion in requesting payment, liabilities have been classified according to the earliest time period in which the Group may be required to pay. Cash flows on Derivative financial instruments are analysed on a gross basis unless they are settled net. Refer to Note 32 for details on how the Group manages liquidity risk.

Notes to the Financial Statements

For the year ended 30 June 2012

38. Concentration of Credit Exposures by Individual Counterparty

Balance date credit exposures as at 30 June Percentage of Shareholder's Equity	Consolidated			
	Number of Banks		Number of Non-banks	
	2012	2011	2012	2011
5 - 9	-	-	1	1
10 - 14	1	-	-	-
60 - 64	1	-	-	-
80 - 84	-	1	-	-
<i>\$ millions</i>				
Balance date credit exposures as at 30 June Percentage of Shareholder's Equity	Total Exposure to Banks		Total Exposure to Non- banks	
	2012	2011	2012	2011
5 - 9	-	-	52	36
10 - 14	72	-	-	-
60 - 64	474	-	-	-
80 - 84	-	540	-	-

Only counterparties with balance date exposures exceeding 5% of Shareholders' equity are disclosed. Government exposures are excluded. Equity securities and managed funds investing in equity securities have been excluded as they are only exposed to price risk on these instruments, not credit risk. Refer to note 32 for details on how the Group manages price risk.

Percentages are calculated using the Group's Shareholder's equity as at balance date.

There were no credit exposures to individual or connected counterparties greater than 10% of CBA's equity as at 30 June 2012 (30 June 2011 Nil).

39. Funds Under Management and Administration

The Group manages and administers investment products that are closed to new business, and also administers fund management products distributed by the Bank. Prior to 1 July 2011, these investments were managed and administered by the Bank. As at 30 June 2012 the Group had \$4,750m funds under administration (30 June 2011 Nil) and \$874m funds under management (30 June 2011 Nil). The Group utilises external fund managers and investment consultants in the management of these funds, including entities which are fellow CBA subsidiaries (refer to Note 25).

Notes to the Financial Statements

For the year ended 30 June 2012

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Independent Auditor's Report

to the shareholders of Sovereign Assurance Company Limited

Report on the Financial Statements

We have audited the financial statements of Sovereign Assurance Company Limited ("the Company") on pages 1 to 46, which comprise the balance sheets as at 30 June 2012, the income statements, statements of comprehensive income, statements of changes in equity and cash flow statements for the year then ended, and the notes to the financial statements that include a summary of significant accounting policies and other explanatory information for both the Company and the Group. The Group comprises the Company and the entities it controlled at 30 June 2012 or from time to time during the financial year.

Directors' Responsibility for the Financial Statements

The Directors are responsible for the preparation of these financial statements in accordance with generally accepted accounting practice in New Zealand and that give a true and fair view of the matters to which they relate and for such internal controls as the Directors determine are necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing (New Zealand) and International Standards on Auditing. These standards require that we comply with relevant ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers the internal controls relevant to the Company and the Group's preparation of financial statements that give a true and fair view of the matters to which they relate, in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company and the Group's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Other than in our capacity as auditor we have no relationship with, or interests in, Sovereign Assurance Company Limited or any of its subsidiaries.



Independent Auditor's Report

to the shareholders of Sovereign Assurance Company Limited

Opinion

In our opinion, the financial statements on pages 1 to 46:

- (i) comply with generally accepted accounting practice in New Zealand;
- (ii) comply with International Financial Reporting Standards; and
- (iii) give a true and fair view of the financial position of the Company and the Group as at 30 June 2012, and their financial performance and cash flows for the year then ended.

Report on Other Legal and Regulatory Requirements

We also report in accordance with Sections 16(1)(d) and 16(1)(e) of the Financial Reporting Act 1993. In relation to our audit of the financial statements for the year ended 30 June 2012:

- (i) we have obtained all the information and explanations that we have required; and
- (ii) in our opinion, proper accounting records have been kept by the Company as far as appears from an examination of those records.

Restriction on Distribution or Use

This report is made solely to the Company's shareholders, as a body, in accordance with Section 205(1) of the Companies Act 1993. Our audit work has been undertaken so that we might state to the Company's shareholders those matters which we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's shareholders, as a body, for our audit work, for this report or for the opinions we have formed.

Priscilla Hetherington

Chartered Accountants
21 September 2012

Auckland

To the Directors of Sovereign Assurance Company Limited

Appointed Actuary's Report

This Appointed Actuary's report under Section 78 of the Insurance (Prudential Supervision) Act 2010 (the **Act**) is prepared in respect of the financial statements of Sovereign Assurance Company Limited (**SACL**) for the 12 month period ended 30 June 2012.

I have undertaken a review of the actuarial information (as defined in section 77(4) of the Act) contained in, and used in the preparation of, the financial statements of SACL (the **Financial Statements**) as required under section 77(1) of the Act.

My review has been carried out in accordance with the Solvency Standard for Life Insurance Businesses issued by the Reserve Bank of New Zealand under section 55 of the Act (the **Life Solvency Standard**) and with the New Zealand Society of Actuaries' Professional Standards.

In respect of my review, I confirm as follows:

- (a) I, Jonathan Turner FNZSA, am the acting appointed actuary for SACL under section 76 (1) of the Act, and that I have prepared this report
- (b) The work that I have done to review the actuarial information contained in, or used in the preparation of the Financial Statements, includes a review of:
 - (i) information relating to SACL's calculations of premiums, claims, reserves, dividends, insurance and annuity rates, and technical provisions;
 - (ii) information relating to assessments of the probability of uncertain future events occurring and the financial implications for SACL if those events do occur;
 - (iii) SACL's Policy Liability, as defined in the Life Solvency Standard;
 - (iv) reinsurance and other recovery assets relevant to the Policy Liability, or relevant to outstanding claims reserves incurred but not reported claims reserves held outside of the Policy Liability;
 - (v) any deferred or other tax asset relevant to the Policy Liability;
 - (vi) any deferred acquisition cost or deferred fee revenue relevant to the Policy Liability;
 - (vii) the unvested policyholder benefits liability;
 - (viii) the analysis of SACL's profit;
 - (ix) any additional assumptions used in the calculation of the Policy Liability;
 - (x) the consistency between the New Zealand Society of Actuaries Professional Standard 3 "Determination of Life Insurance Policy Liabilities", SACL's valuation methodology document and the calculated Policy Liability; and
 - (xi) SACL's checks and controls over data and valuation processes.
- (c) Other than my relationship as acting appointed actuary, I am an employee of Sovereign Services Limited, a subsidiary of SACL, and a policyholder of SACL. I do not have any other relationship with, or interests in, SACL or any of its subsidiaries.
- (d) I have obtained all information and explanations that I have required in order to conduct my review under section 77 of the Act,

- (e) I consider that in my opinion and from an actuarial perspective:
- (i) the actuarial information contained in the Financial Statements have been appropriately included in those Financial Statements.
 - (ii) the actuarial information used in the preparation of the Financial Statements has been used appropriately.
- (f) I consider that in my opinion and from an actuarial perspective SACL, as at 30 June 2012, is maintaining a solvency margin that would comply with that required under the Life Solvency Standard for the purposes of section 21(2)(b) of the Act. It is noted that SACL is not in fact required to comply with the Life Solvency Standard until 31 December 2012.
- (g) I consider that in my opinion and from an actuarial perspective and as at 30 June 2012, SACL is maintaining solvency margins that would comply with those required under the Life Solvency Standard for the purposes of section 21(2)(c) if a statutory fund or funds had been established at that date. It is noted that SACL is not in fact required to comply with the Life Solvency Standard until 31 December 2012 and is not required to establish a statutory fund or funds until 1 July 2013.

I have prepared, dated and signed this report solely in my capacity as SACL's appointed actuary under section 76(1) of the Act. To the fullest extent permitted by law, I do not accept responsibility to anyone other than the Reserve Bank of New Zealand, SACL, its board and shareholder for the contents of this report.

Dated 21 September 2012



Jonathan Turner
Acting Appointed Actuary

Auckland