

## **New Zealand Medical Professionals Limited**

Financial report For the year ended 31 March 2019

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#### **COMPANY DIRECTORY**

Company number: 1003859

Nature of business: Provides medical malpractice indemnity insurance to medical practitioners and health

professionals

Registered office: Unit E, Building 3

195 Main Highway, Ellerslie

Auckland, 1051 New Zealand

Address for service: Unit E, Building 3

195 Main Highway, Ellerslie

Auckland, 1051 New Zealand

Directors: Dennis Neil Michael Dixon-Mclver

Anthony Gerard Driscoll Deborah Margaret Powell Tanya Shirley Washer David John Francis Leather

John Harvey Blair

Shareholders: Terrence Rex Powell 375 ordinary shares

Deborah Margaret Powell 375 ordinary shares
New Zealand Resident Doctors Association 150 ordinary shares
Dennis Neil Michael Dixon-McIver 100 ordinary shares

Auditors: Staples Rodway

Auckland

Bankers: ASB Bank Limited

Auckland

Legal counsel: Bill Manning

Level 3, Victoria House, 23 Victoria Street East

Auckland

Mark Kelly

Level 3, Victoria House, 23 Victoria Street East

Auckland

Parker Cowan

Studio E. Shotover Ridge Business Park

Glenda Drive, Frankton

Health Professional Legal Services Limited Unit E, Building 3, 195 Main Highway

Ellerslie, Auckland

## **DIRECTORS' REPORT**

In accordance with Section 211 (3) of the Companies Act 1993, the shareholders unanimously agree not to make the disclosures set out in Section 211 (1)(a) and Section 211 (1)(e) to (g) in the annual report.

The business of the Company is to provide medical malpractice indemnity insurance to medical practitioners and health professionals.

The nature of the Company's business has not changed during the period.

Signed on behalf of the Board of Directors dated 3 July 2019.

Director:

John Blair

Director:

Dennis Dixon-McIve

## STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 MARCH 2019

		12 months to	12 months to
	Note	31 March	31 March
		2019	2018
		\$	\$
Revenue and other income			
Premium income	5	1,737,415	1,567,630
Investment income	5	397,976	286,181
Other income	5	164,769	95,594
Total revenue		2,300,160	1,949,405
Less: expenses			
Claims expense	17	(861,376)	(820,580)
Claims management expense		(83,480)	(83,478)
Reinsurance expense		(99,900)	(95,000)
Administrative expenses	6	(382,365)	(365,651)
Management fees		(158,250)	(144,688)
Other expenses			(20,109)
Total expenses		(1,585,371)	(1,529,506)
Net movement in insurance contract liabilities		(210,795)	(238,536)
Net profit before income tax		503,994	181,363
Income tax expense	7	(129,586)	(21,707)
Net profit after income tax		374,408	159,656
Other comprehensive income		-	
Total comprehensive income		374,408	159,656

The accompanying notes form part of these financial statements.

# STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 MARCH 2019

	Contributed equity \$	Retained earnings	Total
Balance as at 1 April 2017	1,000	3,739,990	3,740,990
Profit for the period		159,656	159,656
Total comprehensive income for the period		159,656	159,656
Transactions with owners in their capacity as owners:  Dividends	-	(212,546)	(212,546)
Total transactions with owners in their capacity as owners	-	(212,546)	(212,546)
Balance as at 31 March 2018	1,000	3,687,100	3,688,100
Balance as at 1 April 2018	1,000	3,687,100	3,688,100
Profit for the period	-	374,408	374,408
Total comprehensive income for the period		374,408	374,408
<b>Transactions with owners in their capacity as owners:</b> Dividends	<u>-</u>	<u>-</u>	<u>-</u>
Total transactions with owners in their capacity as owners	-	-	-
Balance as at 31 March 2019	1,000	4,061,508	4,062,508

The accompanying notes form part of these financial statements.

# STATEMENT OF FINANCIAL POSITION AS AT 31 MARCH 2019

	Note	31 March 2019 \$	31 March 2018 \$
Current assets		*	· •
Cash and cash equivalents		1,369,230	873,227
Receivables	9	903,535	400,659
Other financial assets	10	4,827,957	4,675,285
Current tax assets	7		101,615
Total current assets		7,100,722	6,050,786
Noncurrent assets			
Receivables	9	112,976	67,181
Deferred tax assets	7	6,860	4,238
Total noncurrent assets		119,836	71,419
Total assets		7,220,558	6,122,205
Current liabilities		,	
Payables	11	361,675	290,883
Insurance contract liabilities	12	2,689,412	2,143,222
Current tax liabilities	7	106,966	, 1-
Total current liabilities		3,158,053	2,434,105
Total liabilities		3,158,053	2,434,105
Net assets		4,062,508	3,688,100
Equity			
Share capital	13	1,000	1,000
Retained earnings	14	4,061,508	3,687,100
Total equity		4,062,508	3,688,100

Signed on behalf of the Board of Directors dated 3 July 2019.

Director:

John Blair

Director:

Dennis Dixon-McIver

The accompanying notes form part of these financial statements.

# STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31 MARCH 2019

	12 months to 31 March 2019 \$	12 months to 31 March 2018 \$
Cash flow from operating activities		
Receipts from customers	1,735,312	1,644,436
Claim recoveries	67,478	2,000
Payments to reinsurers	(99,900)	(95,000)
Claims paid	(892,806)	(1,009,249)
Payments to suppliers	(590,362)	(600,986)
Tax paid	39,418	(130,560)
Net cash provided by / (used in) operating activities	259,140	(189,360)
Cash flow from investing activities		
Investment and interest income	56,740	52,454
Repayment of term deposits	1,007,260	2,252,656
Sale of Investment Fund	1,222,863	-
Purchase of Investment Fund	(150,000)	-
Purchase of term deposits	(1,900,000)	(1,815,341)
Net cash provided by investing activities	236,863	489,770
Cash flow from financing activities	_	
Dividends paid	-	(200,000)
Net cash provided by / (used in) financing activities	_	(200,000)
Reconciliation of cash		
Cash and cash equivalents at beginning of the financial period	873,227	772,817
Net increase / (decrease) in cash held	496,003	100,410
Cash and cash equivalents at end of financial period	1,369,230	873,227

The accompanying notes form part of these financial statements.

## NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2019

## **NOTE 1: STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES**

New Zealand Medical Professionals Limited ('the Company') is incorporated and domiciled in New Zealand. The Company is registered under the Companies Act 1993. The Company is a licensed insurer under the Insurance (Prudential Supervision) Act 2010, and is a FMC reporting entity in terms of the Financial Markets Conduct Act 2013. The Company is a reporting entity for the purposes of the Financial Reporting Act 2013. The financial statements of the Company have been prepared in accordance with the Companies Act 1993, the Financial Reporting Act 2013 and the Insurance (Prudential Supervision) Act 2010.

The Company is a for profit entity.

The principal activity of the Company is to provide medical malpractice indemnity insurance to medical practitioners and health professionals.

The financial statements were authorised for issue by the Board of Directors on 3 July 2019.

The following is a summary of the material accounting policies adopted by the Company in the preparation and presentation of the financial report. The accounting policies have been consistently applied, unless otherwise stated.

## NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2019

## NOTE 1: STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## (a) Basis of preparation of the financial report

#### Compliance with NZ IFRS

Statement of Compliance

These financial statements have been prepared in accordance with Generally Accepted Accounting Practice in New Zealand ('NZ GAAP'). They comply with NZ IFRS and other applicable Financial Reporting Standards, as appropriate for profit oriented entities. These financial statements also comply with International Financial Reporting Standards ('IFRS').

Historical Cost Basis

The financial report has been prepared under the historical cost convention, as modified by revaluations to fair value for certain classes of assets as described in the accounting policies.

#### (b) Functional and presentation currency

The financial statements are presented in New Zealand dollars (NZD), which is the Company's functional and presentation currency. All financial information has been rounded to the nearest dollar.

#### (c) Principles of general insurance

An insurance contract is defined as a contract under which one party (the insurer) accepts significant insurance risk from another party (the policyholder) by agreeing to compensate the policyholder if a specified uncertain future event (the insured event) adversely affects the policyholder.

The insurance activities of the Company consist of all transactions arising from writing general insurance contracts.

## NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2019

## NOTE 1: STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (d) Revenue

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured and the right to receive the revenue has been established. The following specific recognition criteria must also be met before revenue is recognised:

#### Premium income

Premium income comprises amounts charged to policyholders and excludes taxes and duties collected on behalf of statutory parties.

The earned portion of premium received and receivable is recognised as revenue. Premium revenue is recognised as earned from the date of attachment of risk, over the period related to the insurance contract in accordance with the pattern of the risk expected under the contract.

The unearned portion of premiums not earned at the reporting date is recognised in the statement of financial position as unearned premium liabilities.

#### Interest income

Interest income is recognised in profit or loss as it accrues, using the effective interest method.

The effective interest method calculates the amortised cost of a financial asset and allocates the interest income, including any fees and directly related transaction costs that are an integral part of the effective interest rate, over the expected life of the financial asset. The application of the method has the effect of recognising income on the financial asset evenly in proportion to the amount outstanding over the period to maturity or repayment.

## NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2019

#### NOTE 1: STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (d) Revenue (continued)

Reinsurance and other recoveries

Reinsurance and other recoveries receivable on paid claims, reported claims not yet paid, incurred but not reported (IBNR), and incurred but not enough reported (IBNER) are recognised as revenue. Amounts recoverable are assessed in accordance with the terms of the reinsurance contracts, which is in a manner similar to the assessment of outstanding claims. Recoveries are measured as the present value of the expected future receipts, calculated on the same basis as the provision for outstanding claims. Reinsurance does not relieve the originating insurer of its liabilities to policyholders.

#### (e) Expenses

Expenses are recognised as incurred in profit or loss on an accrual basis. The following specific recognition criteria must also be met before expenses are recognised:

#### Claims expense

Claims incurred that relate to the underwriting of insurance contracts and bearing of risks are recognised as an expense through profit and loss when the liability to the policyholder has been established or upon notification of the insured event with the exception of claims incurred but not reported for which a provision is estimated and expense recognised. Outstanding claims are recognised as outstanding claims liability in the statement of financial position to provide for the estimated costs of all claims notified, but not settled at reporting date and the estimated cost of claims incurred but not reported until after year end.

Further information about outstanding claims is included in accounting policy (j) 'outstanding claims liability'.

#### Reinsurance Expense

Reinsurance expense comprises premium ceded to reinsurers.

The incurred portion of reinsurance premium paid or payable is recognised as an expense. Reinsurance expense is recognised as incurred from the date of attachment of risk, over the period related to the reinsurance contract in accordance with the pattern of the risk expected under the contract.

The unearned portion of reinsurance premium not incurred at the reporting date is recognised in the statement of financial position as deferred reinsurance premiums.

## NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2019

#### NOTE 1: STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (e) Expenses (continued)

Interest expense

Interest expense is recognised in profit or loss as it accrues, using the effective interest method.

The effective interest method calculates the amortised cost of a financial liability and allocates the interest income expense, including any fees and directly related transaction costs that are an integral part of the effective interest rate, over the expected life of the financial liability. The application of the method has the effect of recognising expense on the financial liability evenly in proportion to the amount outstanding over the period to maturity or repayment.

#### (f) Goods and services tax (GST)

All revenues, expenses and certain assets are recognised net of goods and services taxes ('GST') except where the GST is not recoverable. In these circumstances the GST is included in the related asset or expense. Receivables and payables are reported inclusive of GST. The net GST payable to or recoverable from the tax authorities as at balance date is included as a receivable or payable in the statement of financial position.

Cash flows are included in the statement of cash flows on a net basis to the extent that the GST is not recoverable and has been included in the expense or asset.

#### (g) Income tax

Income tax on net profit for the period comprises current and deferred tax. Income tax is recognised in profit or loss except when it relates to items recognised outside profit or loss (equity or other comprehensive income), in which case it is also recognised outside profit or loss.

Current income tax is the tax payable on the current period's taxable income based on the applicable income tax rate adjusted by changes in deferred tax assets and liabilities attributable to temporary differences between the tax base of assets and liabilities and their carrying amounts in the financial statements.

Deferred income tax is provided, using the liability method, on all temporary differences at the statement of financial position date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred income tax assets are recognised for all deductible temporary differences and unused tax losses only if it is probable that future taxable amounts will be available to utilise those temporary differences and losses.

## NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2019

## NOTE 1: STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (g) Income tax (continued)

Deferred income tax liabilities are recognised when tax deductions have exceeded accounting expenditure for temporary differences and depreciation.

The carrying amount of deferred income tax assets is reviewed at each statement of financial position date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred income tax asset to be utilised.

Deferred income tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realised or the liability settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at reporting date.

## (h) Cash and cash equivalents

Cash and cash equivalents are short-term, highly liquid investments that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value. Cash and cash equivalents include cash on hand and at banks, short-term deposits with an original maturity of three months or less held at call with financial institutions, and bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities in the statement of financial position.

## NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2019

## NOTE 1: STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (i) Financial instruments

(a) Classification of financial assets

The Company classifies its financial assets into one of the following measurement categories:

- those to be measured subsequently at fair value through profit or loss ('FVTPL'),
- those to be measured subsequently at fair value through other comprehensive income ('FVTOCI'), and
- those to be measured at amortised cost.

The classification depends on the Company's business model for managing the financial assets and the contractual cash flow characteristics of the financial assets.

A financial asset that meets the following conditions are subsequently measured at amortised cost:

- the financial asset is held within a business model whose objective is to hold financial assets in order to collect contractual cash flows; and
- the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

A financial asset that meets the following conditions are subsequently measured at FVTOCI:

- the financial asset is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets; and
- the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

By default, all other financial assets are subsequently measured at FVTPL.

Despite the above, the Company may make the following irrevocable election / designation at initial recognition of a financial asset:

- the Company may irrevocably elect to present subsequent changes in fair value of an equity investment in other comprehensive income if certain criteria are met; and
- the Company may irrevocably designate a debt investment that meets the amortised cost or FVTOCI criteria as measured at FVTPL if doing so eliminates or significantly reduces an accounting mismatch.

The Company has no financial assets classified at FVTOCI.

## NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2019

#### NOTE 1: STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (i) Financial assets measured at amortised cost

At initial recognition financial assets are measured at fair value plus transaction costs that are directly attributable to the acquisition of the financial asset. The amortised cost of a financial asset is the amount at which the financial asset is measured at initial recognition minus the principal repayments, plus the cumulative amortisation using the effective interest method of any difference between that initial amount and the maturity amount, adjusted for any loss allowance. The gross carrying amount of a financial asset is the amortised cost of a financial asset before adjusting for any loss allowance.

The Company's financial assets measured at amortised cost consists of receivables disclosed in note 9.

#### (ii) Financial assets at FVTPL

At initial recognition financial assets are measured at fair value plus transaction costs that are directly attributable to the acquisition of the financial asset. Subsequent fair value gains or losses recognised in profit or loss.

The Company's financial assets at FVTPL consists of term deposits and investments in unit funds as disclosed in note 10.

#### (b) Impairment of financial assets

The Company recognises a loss allowance for expected credit losses on financial assets that are measured at amortised cost. The amount of expected credit losses ('ECL') is updated at each reporting date to reflect changes in credit risk since initial recognition of the respective financial assets.

The Company always recognises lifetime ECL for trade receivables, amounts due from reinsurers and other receivables. The expected credit losses on these financial assets are estimated based on the Company's historical credit loss experience, adjusted for factors that are specific to the debtors, general economic conditions and an assessment of both the current as well as the forecast direction of conditions at the reporting date, including time value of money where appropriate.

For all other financial instruments, the Company recognises lifetime ECL when there has been a significant increase in credit risk since initial recognition. If, on the other hand, the credit risk on the financial instrument has not increased significantly since initial recognition, the Company measures the loss allowance for that financial instrument at an amount equal to 12 months ECL.

The assessment of whether lifetime ECL should be recognised is based on significant increases in the likelihood or risk of a default occurring since initial recognition instead of on evidence of a financial asset being credit impaired at the reporting date or an actual default occurring.

## NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2019

## NOTE 1: STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### (i) Financial instruments (continued)

Lifetime ECL represents the expected credit losses that will result from all possible default events over the expected life of a financial instrument. In contrast, 12 months ECL represents the portion of lifetime ECL that is expected to result from default events on a financial instrument that are possible within 12 months after the reporting date.

#### (c) Classification of financial liabilities

The Company classifies its financial liabilities into one of the following measurement categories:

- those to be measured subsequently at fair value through profit or loss ('FVTPL'); and
- those to be measured at amortised cost.

The Company has no financial liabilities measured at FVTPL.

## (i) Financial liabilities measured at amortised cost

At initial recognition financial liabilities are measured at fair value plus transaction costs that are directly attributable to the issue of the financial liabilities. The amortised cost of a financial liability is the amount at which the financial liability is measured at initial recognition minus the principal repayments, plus the cumulative amortisation using the effective interest method of any difference between that initial amount and the maturity amount.

The Company's financial liabilities measured at amortised cost consists of trade and other payables disclosed in note 11.

## NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2019

#### (j) Outstanding claims liability

The outstanding claims liability is measured as the present value of expected future payments relating to claims incurred at the reporting date ('the central estimate'), with an additional risk margin to allow for the inherent uncertainty in the central estimate.

The expected future payments include amounts in respect of unpaid reported claims, claims incurred but not reported and costs expected to be incurred in settling these claims such as claims related legal, processing and settlement costs. The expected future payments are discounted to present value using a risk free rate.

The estimation of the outstanding claims liability involves a number of key assumptions and is the most critical accounting estimate. The Company engages an independent Actuary to calculate the outstanding claims liability. The Company takes all reasonable steps to ensure that it has appropriate information regarding its claims exposures. However, given the uncertainty in establishing the liability, it is likely that the final outcome will be different from the original liability established. Changes in claims estimates impact profit and loss in the year in which the estimates are changed.

The claims expense represents claim payments adjusted for the movement in the outstanding claims liability.

Refer to note 17 for more detail on the valuation of the outstanding claims liability, judgments, estimates and assumptions applied.

## NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2019

#### NOTE 1: STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### (k) Liability adequacy test

The liability adequacy test is an assessment of whether the carrying amount of the unearned premium liability is adequate and is conducted at each reporting date. If current estimates of the expected future cash flows relating to future claims arising from the rights and obligations under current insurance contracts, plus an additional risk margin to reflect the inherent uncertainty in the central estimate, exceed the unearned premium liability then the unearned premium liability is deemed to be deficient. The test is performed at the level of a portfolio of contracts that are subject to broadly similar risks and that are managed together as a single portfolio. Any deficiency arising from the test is recognised in profit or loss, with the corresponding impact on the statement of financial position.

No deficiency was identified in the 2019 and 2018 reporting periods.

#### (I) Assets backing insurance contract liabilities

Financial assets backing insurance liabilities consist of liquid and high quality investments such as cash and cash equivalents, fixed interest securities and units in funds held by the Company.

The financial assets that provide backing for the insurance liabilities are closely monitored to ensure that investments are appropriate given the expected pattern of future cash flows arising from insurance liabilities.

Financial assets backing insurance liabilities are managed on a fair value basis and are reported to the Board on this basis, they have been measured at fair value through profit or loss wherever the applicable standard allows.

Fair value is determined as follows:

- cash assets are carried at face value which approximates fair value;
- fixed interest securities and units in funds are valued at the quoted bid price of the instrument at reporting date; and
- receivables are carried at amortised cost less any impairment, which is the best estimate of fair value as they are settled within a short period.

## NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2019

#### NOTE 1: STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (m) Provisions

Provisions are recognised when the Company has a legal or constructive obligation, as a result of past events, for which it is probable that an outflow of economic benefits will result and that outflow can be reliably measured.

The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at reporting date, taking into account the risks and uncertainties surrounding the obligation. Where a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows.

When some or all of the economic benefits required to settle a provision are expected to be recovered from a third party, the receivable is recognised as an asset if it is virtually certain that reimbursement will be received and the amount of the receivable can be measured reliably.

#### (n) Share capital

Share capital is classified as equity when there is no obligation to transfer cash or other assets. Incremental costs directly attributable to the issue of new shares are shown in equity as a deduction, net of tax, from the proceeds.

#### (o) Distributions

Dividend distribution to the Company's shareholders is recognised as a liability in the Company's financial statements in the period in which the dividends are approved.

#### (q) Adoption of new and amended accounting standards that are first operative

The Company has adopted the following new or revised standards, amendments and interpretations that became effective for the year beginning 1 April 2018.

## NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2019

#### (q) Adoption of new and amended accounting standards that are first operative (CONTINUED)

#### NZ IFRS 9, 'Financial instruments'

NZ IFRS 9, 'Financial instruments', addresses the classification, measurement and recognition of financial assets and financial liabilities. It replaces the guidance in NZ IAS 39, 'Financial Instruments: Recognition and Measurement', that relates to the classification and measurement of financial instruments.

NZ IFRS 9 retains but simplifies the mixed measurement model and establishes three primary measurement categories for financial assets: amortised cost, fair value through other comprehensive income ('OCI'); and fair value through profit and loss.

The basis of classification depends on the entity's business model and the contractual cash flow characteristics of the financial asset. There is now a new expected credit losses model that replaces the incurred loss impairment model used in NZ IAS 39.

For financial liabilities there were no changes to classification and measurement except for the recognition of changes in own credit risk in other comprehensive income, for liabilities designated at fair value through profit or loss.

#### The impact of the adoption of NZ IFRS 9 on the Company's financial statements:

The Company's financial instruments included only those measured at amortised cost and at fair value through profit or loss and therefore the classification, measurement, presentation and disclosure of the Company's financial instruments remain unchanged under NZ IFRS 9. The Company's incurred credit losses from its financial assets have historically not been material and the introduction of the expected credit losses impairment model has not had a material impact on the measurement of the Company's financial assets. Accordingly, neither the comparative financial information nor the opening balance sheet on 1 April 2018 have been restated.

The adoption of IFRS 9, did however, result in changes to the Company's accounting policies with respect to the recognition and measurement of impairment of the Company's financial assets. These new accounting policies are set out in accounting policy (i).

## NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2019

#### (q) Adoption of new and amended accounting standards that are first operative (CONTINUED)

NZ IFRS 15 'Revenue from Contracts with Customers'

NZ IFRS 15 'Revenue from Contracts with Customers' replaces NZ IAS 18 'Revenue' .

NZ IFRS 15 provides a five step model to be applied to the recognition of revenue arising from contracts with

- 1 identify the contract with the customer;
- 2 identify the performance obligations in the contract;
- 3 determine the transaction price;
- 4 allocate the transaction price to the performance obligations in the contract; and
- 5 recognise revenue when (or as) the entity satisfies a performance obligation.

NZ IFRS 15 also introduces new disclosures for revenue.

Under NZ IFRS 15 the Company will recognise revenue when (or as) it satisfies a performance obligation by transferring a promised service to a customer. A performance obligation may be satisfied at a point in time or over time. For a performance obligation satisfied over time, the Company will select an appropriate measure of progress to determine how much revenue should be recognised as the performance obligation is satisfied.

#### The impact of the adoption of NZ IFRS 15 on the Company's financial statements:

The Company's primary sources of revenue are from insurance contracts within the scope of NZ IFRS 4 'Insurance Contracts' and financial assets at fair value through profit and loss within the scope of NZ IFRS 9 'Financial Instruments', both of which are outside the scope of NZ IFRS 15.

#### (r) Change in accounting policy

Other than the changes in accounting policies for revenue and financial instruments resulting from the adoption of NZ IFRS 9 and 15 as described in Note 2, the accounting policies adopted are consistent with those from the previous financial year.

## NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2019

#### NOTE 2: ACCOUNTING STANDARDS AND INTERPRETATIONS ISSUED BUT NOT OPERATIVE AT 31 MARCH 2019

#### **NZ IFRS 17 Insurance contracts**

IFRS 17 is an International Financial Reporting Standard that was issued by the International Accounting Standards Board in May 2017. IFRS 17 will replace IFRS 4 Insurance Contracts on accounting for insurance contracts and is effective from 1 January 2021.

Under the IFRS 17, insurance contract liabilities will be calculated at the present value of future insurance cash flows with a provision for risk. The discount rate applied will reflect current interest rates. If the present value of future cash flows would produce a gain at the time an insurance contract is issued, the model would also require a "contractual service margin" to offset the day 1 gain. The contractual service margin would be amortized over the life of the insurance contract. There would also be a new income statement presentation for insurance contracts, including a revised definition of revenue and additional disclosure requirements.

IFRS 17 will also have accommodations for certain specific types of insurance contracts. Short duration insurance contracts will be permitted to use a simplified unearned premium liability model until a claim is incurred. For some contracts, in which the cash flows are linked to underlying items, the liability value will reflect that linkage.

The Company is yet to assess IFRS 17's full effect and impact on the Company's financial statements and intends to adopt IFRS 17 no later than the accounting period beginning on or after 1 April 2021.

## NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2019

#### **NOTE 3: CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS**

In the application of NZ IFRS, the Board of Directors and Management are required to make judgements, estimates and assumptions about carrying values of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on experience and other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgments. Actual results may differ from the estimates, judgments and assumptions made by the Board of Directors and Management.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected.

Judgments made by management in the application of NZ IFRS that have significant effects on the financial statements and estimates with a significant risk of material adjustments in the next year are disclosed, where applicable, in the relevant notes to the financial statements.

In particular, information about significant areas of estimation uncertainty that have the most significant effect on the amount recognised in the financial statements is outlined below:

#### (a) Insurance contract liabilities

Refer to note 17 for more detail on the valuation of the insurance contract liabilities judgments, estimates and assumptions applied.

## (b) Current and deferred income taxes

There are certain transactions and computations for which the ultimate tax determination may be different from the initial estimate. The Company recognises tax liabilities based on its understanding of the prevailing tax laws and estimates of whether such taxes will be due in the ordinary course of business. Where the final outcome of these matters is different from the amounts that were initially recognised, such difference will impact the income tax and deferred tax provisions in the period in which such determination is made. Refer also note 7.

The recognition of deferred tax assets is based upon whether it is more likely than not that sufficient and suitable taxable profits will be available in the future against which the reversal of temporary differences can be deducted. To determine the future taxable profits, reference is made to the latest forecasts of future earnings of the Company. Where the temporary differences are related to losses, relevant tax law is considered to determine the availability of the losses to offset against the future taxable profits . Refer also to note 7.

## NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2019

#### **NOTE 4: FINANCIAL RISK MANAGEMENT**

The Company is exposed to a variety of financial risks comprising:

- (a) Credit risk
- (b) Liquidity risk
- (c) Interest rate risk
- (d) Market price risk
- (e) Fair values compared with carrying amounts

The Board of Directors have overall responsibility for identifying and managing operational and financial risks.

The Company holds the following financial instruments:

	31 March 2019 \$	31 March 2018 \$
Financial Assets		
Cash and cash equivalents	1,369,230	873,227
Receivables	974,020	431,767
Financial assets at fair value through profit and loss	4,827,957	4,675,285
	7,171,207	6,016,352
Financial Liabilities		
Payables	361,675	290,883
	361,675	290,883

## (a) Credit risk

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation.

The Company's exposure to credit risk, or the risk of counterparties defaulting arises mainly from cash at bank, receivables, and investments in term deposits and unitised funds.

The maximum exposure to credit risk, excluding the value of any collateral or other security, at balance date of recognised financial assets is the carrying amount of those assets, net of any provisions for impairment of those assets, as disclosed in statement of financial position and notes to financial statements.

## NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2019

#### **NOTE 4: FINANCIAL RISK MANAGEMENT (CONTINUED)**

The Company has material credit risk exposures under financial instruments entered into by the Company, these include cash at bank, receivables (refer note 9), term deposits (refer note 10) and investments in unitised funds (refer note 10). The following describes how the Company manages the credit risk associated with these exposures:

## (i) Cash deposits

Credit risk for cash at bank and terms deposits is managed by holding all cash deposits with high credit rating financial institutions (i.e. major registered New Zealand bank ASB Bank Limited with a Standard and Poor's rating of 'AA-').

#### (ii) Receivables

Credit risk for trade receivables is small with a minimal amount of insureds opting to pay via a monthly payment option. In the event of non payment insurance policies are cancelled from the effective date.

The aging analysis of trade and other receivables is provided in Note 9. As the Company undertakes transactions with a large number of customers and regularly monitors payment in accordance with credit terms, the financial assets that are neither past due nor impaired, are expected to be received in accordance with the credit risk. With the exception of the credit risk exposures to the New Zealand regional health boards the Company minimises concentrations of credit risk in relation to trade receivables by undertaking transactions with a large number of customers throughout the New Zealand.

#### (iii) Other financial instruments

Credit risk for term deposits is managed for other financial instruments by dealing exclusively with 'A' rated or above (Standard & Poor's) counterparties. The ASB Bank Limited term deposits have a Standard and Poor's ratings of AA-.

## NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2019

#### **NOTE 4: FINANCIAL RISK MANAGEMENT**

## (b) Liquidity risk

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities.

The Company monitors its liquidity position on a continuous basis and plans its operating activities to ensure a balanced liquidity position. The Company practices prudent risk management by maintaining sufficient cash balances. If necessary the Company will build up cash reserves to meet longer term liabilities.

## **Maturity analysis**

The table below represents the undiscounted contractual settlement terms for financial instruments and managements expectation for settlement of undiscounted maturities.

	< 6 months	6-12 months \$	1-5 years \$	Total Contractual Cash Flows \$	Carrying Amount \$
Year Ended 31 March 2019					
Payables	361,675			361,675	361,675
	361,675		-	361,675	361,675
Year Ended 31 March 2018					
Payables	290,883			290,883	290,883
	290,883	-	-	290,883	290,883

## NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2019

## **NOTE 4: FINANCIAL RISK MANAGEMENT (CONTINUED)**

## (c) Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate as a result of changes in market interest rates.

The Company's exposure to interest rate risk arises mainly from its interest earning cash and term deposits. The Company's exposure to interest rate risk is to the extent that it invests for a fixed term at fixed rates. The Company's policy is to obtain the most favourable term and interest rate available.

The Company's exposure to interest rate risk in relation to future cashflows and the effective weighted average interest rates on classes of financial assets and financial liabilities, is as follows:

	Interest bearing	Non-interest bearing	Total Carrying Amount	Weighted average effective interest
31 March 2019				rate
Financial Assets				
Cash	227,428	1,141,801	1,369,229	0.08%
Financial assets at fair value through profit & loss	2,500,000	-	2,500,000	3.31%
	2,727,428	1,141,801	3,869,229	
31 March 2018				
Financial Assets				
Cash	287,598	585,629	873,227	0.16%
Financial assets at fair value through profit & loss	1,602,432	-	1,602,432	3.42%
	1,890,030	585,629	2,475,659	

No other financial assets or financial liabilities are expected to be exposed to interest rate risk.

## NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2019

## **NOTE 4: FINANCIAL RISK MANAGEMENT (CONTINUED)**

## (c) Interest rate risk (continued)

#### Sensitivity

If interest rates were to increase/decrease by 100 basis points from rates used to determine fair values as at the reporting date, assuming all other variables that might impact on fair value remain constant, then the impact on profit for the year and equity is as follows:

	31 March	31 March
	2019	2018
	\$	\$
+ / - 100 basis points		
Impact on profit before tax	27,274	18,900
Impact on equity	19,637	13,608

## (d) Market price risk

Market price risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk).

One component of market risk has been identified for the Company: unit price risk.

This risk is managed by ensuring that all investment activities are undertaken in accordance with the investment guidelines and approved limits.

The Company invests primarily in investment funds which invest into diversified portfolios of domestic and international securities. This reduces the impact of a particular security underperforming.

## (i) Unit price risk

Unit price risk is the risk that the Company's profit or loss will fluctuate as a result of changes in unit price.

## NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2019

## **NOTE 4: FINANCIAL RISK MANAGEMENT (CONTINUED)**

## (d) Market price risk (continued)

#### Sensitivity

Investments in unitised funds at fair value through profit and loss are measured at fair value at reporting date based on current bid prices. If security prices were to increase/decrease by 5% from fair values as at the reporting date, assuming all other variables that might impact on fair value remain constant, then the impact on profit for the year and equity is as follows:

	31 March	31 March
Listed Securities	2019	2018
+ / - 5% price variation	\$	\$
Impact on profit before tax	116,398	153,643
Impact on equity	83,806	110,623

#### (e) Fair values compared with carrying amounts

The carrying value of all financial assets and liabilities not measured at fair value approximates their fair values as they are either short term in nature or rate insensitive.

Cash and cash equivalents

These assets are short term in nature and the carrying value is equivalent to their fair value.

Trade and other receivables

These assets are short term in nature and are reviewed for impairment; the carrying value approximates their fair value.

Trade and other payables

These liabilities are short term in nature; the carrying value approximates their fair value.

## NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2019

## **NOTE 4: FINANCIAL RISK MANAGEMENT (CONTINUED)**

## (f) Fair value hierarchy

Assets and liabilities measured and recognised at fair value have been determined by the following fair value measurement hierarchy:

Level 1: Quoted prices (unadjusted) in active markets for identical assets or liabilities

**Level 2:** Input other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly

Level 3 Inputs for the asset or liability that are not based on observable market data

	Level 1	Level 2	Level 3	Total
31 March 2019	\$	\$	\$	\$
Recurring fair value measurements				
Financial assets				
Financial assets at fair value through profit and loss				
Term Deposits ASB Bank New Zealand	-	2,500,000	-	2,500,000
Units in Milford Asset Management	-	1,623,916	-	1,623,916
Units in Fisher Funds	-	372,597	-	372,597
Units in ANZ Investments	-	140,620	-	140,620
Units in Milford Active Growth Fund	<u> </u>	190,824	<u>-</u>	190,824
Total financial assets	<u> </u>	4,827,957		4,827,957
	Level 1	Level 2	Level 3	Total
31 March 2018	\$	\$	\$	\$
Recurring fair value measurements				
Financial assets				
Financial assets at fair value through profit and loss				
Term Deposits ASB Bank New Zealand	-	1,602,432	-	1,602,432
Units in Milford Asset Management	-	1,490,528	-	1,490,528
Units in Fisher Funds	-	1,014,107	-	1,014,107
Units in ANZ Investments	-	470,126	-	470,126
Units in Devon Fund	<u> </u>	98,092	<u>-</u> .	98,092
Total financial assets		4,675,285	<u>-</u>	4,675,285

#### **Term deposits**

The fair value of term deposits are recognised are determined by reference to the interest rate set at inception of the term deposit.

#### Unitised Funds

The fair value of investments in unitised funds are determined by reference to published exit prices, being the redemption price based on the market price quoted by the fund manager.

## NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2019

## NOTE 5: REVENUE AND OTHER INCOME

	31 March 2019 \$	31 March 2018 \$
Premium income	1,737,415	1,567,630
Investment	2,707,120	_,557,655
- Interest		
- Bank - current accounts	2,064	1,618
- Bank - term deposit accounts	63,912	68,822
- IRD - Use of Money Interest	-	404
- Fund Income:		
- Milford Fund	133,387	92,174
- Fisher Fund	158,490	78,096
- ANZ International Share Fund	24,528	47,929
- Devon Australian Fund	(229)	(2,863)
- Milford Active Growth Fund	15,824	-
Total investment income	397,976	286,181
Other income	·	
Claim recovery	162,151	93,181
AP Management fees	2,618	2,413
Total other income	164,769	95,594
Total revenue	2,300,160	1,949,405
NOTE 6: EXPENSES		
Bad debts		
- other	-	-
Disclosure items included within		
- Remuneration of auditors	38,957	24,645
- Directors fees	105,167	111,917
Remuneration of auditors for:		
Staples Rodway Auckland		
Audit and assurance services		
- Audit of financial statements	22,000	14,600
- Audit of solvency return	2,500	2,500
Other non-audit services		
- Other accounting services	-	-
- Taxation compliance services	14,457	7,545
	38,957	24,645
Other Administrative expenses	343,408	341,006
Total Administrative expenses	382,365	365,651
·		· · · · · ·

## NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2019

## **NOTE 7: INCOME TAX**

31 Mai 2019 \$	h 31 March 2018 \$
(a) Components of tax expense	
Current tax 1	9,734 33,583
	,622) 7,989
	,526) (19,865)
	9,586 21,707
(b) Prima facie tax payable	
The prima facie tax payable on profit before income tax is reconciled to the income tax expe	se as follows:
Income tax payable on profit before income tax at 28.0%	1,118 50,782
	,384) (17,199)
- non-deductible expenses	
·	,526) (19,865)
- movement in temporary differences	,622) 7,989
Income tax expense attributable to profit 1	9,586 21,707
(c) Deferred tax	
31 Mai	
2019	2018
\$	\$
Deferred tax relates to the following:	
Deferred tax assets	
The balance comprises:	
Loss reserve	
Other provisions	5,860 4,238
Net deferred tax assets / (liabilities)	5,860 4,238
(d) Deferred income tax (revenue)/expense included in income tax expense	
	,622) 7,989
<u></u>	,622) 7,989

## NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2019

		31 March 2019	31 March 2018
		\$	\$
NOTE 8: IMPUTATION CREDIT ACCOUNT			
Opening balance		1,549,858	1,476,346
New Zealand tax payments paid		-	126,312
Resident Withholding Tax paid		17,765	21,387
Other credits		51,521	8,470
New Zealand tax refunds received		(142,424)	-
Imputation credits attached to dividends paid		-	(82,657)
Other debits			
At reporting date		1,476,719	1,549,858
NOTE 9: RECEIVABLES			
CURRENT			
Premium receivable		754,130	333,064
Prepayments		42,491	36,073
Claim recovery receivables		96,862	24,000
Other receivables		10,052	7,522
		903,535	400,659
NON-CURRENT			
Claim recovery receivables		112,976	67,181
		112,976	67,181
NOTE 10: OTHER FINANCIAL ASSETS			
CURRENT			
Financial assets at fair value through profit and	d loss		
Term Deposits - ASB Bank New Zealand	(i)	2,500,000	1,602,432
Units in Milford Asset Management	(ii)	1,814,740	1,490,528
Units in Fisher Funds	(iii)	372,597	1,014,107
Units in ANZ Investments	(iv)	140,620	470,126
Units in Devon Funds	(v)		98,092
Total financial assets at fair value through prof	fit and loss	4,827,957	4,675,285

## (i) Bank Term Deposits

Bank Deposits represent term deposits with ASB Bank Limited.

## (ii) Units in Milford Asset Management

Units in Milford Asset Management represent investments in the Milford Diversified Income Fund and Milford Active Growth Fund.

## NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2019

## **NOTE 10: OTHER FINANCIAL ASSETS (CONTINUED)**

## (iii) Units in Fisher Funds

Units in Fisher Funds represent investments in the Fisher Property & Infrastructure Fund.

## (iv) Units in ANZ Investments

Units in ANZ Investments represent investments in the ANZ International Share Fund.

## (v) Units in Devon Funds

Units in Devon Funds represent investments in the Devon Australian Fund.

#### **NOTE 11: PAYABLES**

CURRENT	31 March 2019 \$	31 March 2018 \$
Unsecured Trade and items	141 164	122.022
Trade creditors	141,164	133,032
GST payable	177,511	110,800
Other creditors	43,000	47,051
	361,675	290,883
NOTE 12: INSURANCE CONTRACT LIABILITIES		
CURRENT		
Unearned premium income	1,374,412	1,039,017
Outstanding claims liability	1,315,000	1,104,205
	2,689,412	2,143,222

## (a) Reconciliations

Reconciliation of the carrying amounts of provisions at the beginning and end of the current financial period

Unearned premium income (current)		
Opening balance	1,039,017	986,736
Deferral of premiums on contracts written during the current period	1,374,412	1,039,017
Earning of premiums deferred during the prior period	(1,039,017)	(986,736)
Closing balance	1,374,412	1,039,017
Outstanding claims liability (current)		
Opening balance	1,104,205	1,083,669
Additional amounts recognised	210,795	20,536
Closing balance	1,315,000	1,104,205

## NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2019

#### **NOTE 13: SHARE CAPITAL**

	31 March	31 March
	2019	2018
	\$	\$
Issued and paid-up capital		
1,000 (2018: 1,000) Ordinary shares	1,000	1,000

## Rights of each type of share

These ordinary shares are fully paid and have no par value. The holder of ordinary shares are entitled to receive dividends as declared from time to time and are entitled to one vote per share at meetings of the Company, and rank equally with regards to the Company's residual assets.

#### **Capital management**

The Company's capital management objectives are to:

- maintain an 'actual solvency capital' that exceeds the 'minimum solvency capital' requirements per the 'Solvency Standard for Non-life Insurance Business' issued by the Reserve Bank of New Zealand ('RBNZ') per the on-going licensing requirements of the Company's licence to carry on insurance business in New Zealand issued by the RBNZ 28 June 2013 under section 19 of the Insurance (Prudential Supervision) Act 2010 (IPSA);
- maintain a strong capital base to protect insurance contract policyholders; and
- ensure equity holder objectives are met, the primary of which is to ensure the Company's continued ability to provide a consistent return to its equity shareholders through a combination of capital growth and distributions.

The Company manages its capital by considering the return on capital reported under the New Zealand Financial Reporting Standards and projections of the solvency capital margin. In order to achieve these objectives the Company seeks to maintain gearing and solvency ratios that balance risks and returns at an acceptable level and also to maintain a sufficient funding base to enable to Company to meet its working capital and strategic investment needs. In making decisions to adjust its capital structure to achieve these aims, either through altering its dividend policy, or new share issue, the Company takes into consideration not only its short term position but also its long term operational and strategic objectives.

During the year ended 31 March 2019 and 31 March 2018, the Company has maintained compliance with all externally imposed capital and licensing requirements.

Refer to note 17 for the Company's solvency capital disclosures required by the Insurance (Prudential Supervision) Act 2010 ('IPSA').

## NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2019

## **NOTE 14: RETAINED EARNINGS**

	31 March	31 March
	2019	2018
	\$	\$
Retained earnings at the beginning of the year	3,687,100	3,739,990
Net profit for the year	374,408	159,656
Dividend payable / paid during the year		(212,546)
Retained earnings at the end of the year	4,061,508	3,687,100

Relationship

## **NOTE 15: RELATED PARTY TRANSACTIONS**

**Related party** 

The Company had related party dealings with the following related parties:

Contract Negotiation Services Limited	Common owners/key management personnel	
(a) Transactions	12 months to 31 March 2019	12 months to 31 March 2018
Directors fees Claims management - Contract Negotiation Services Limited	\$ 105,167 83,478	\$ 111,917 83,478
(b) Payables	31 March 2019 \$	31 March 2018 \$
Contract Negotiation Services Limited	31,745 31,745	30,710 30,710

The Contract Negotiation Services Limited balance is non-interest bearing and payable upon normal trade credit terms ranging from 30 - 90 days.

# NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2019

## NOTE 16: KEY MANAGEMENT PERSONNEL COMPENSATION

Compensation received by key management personnel of	31 March	31 March
the company	2019	2018
	\$	\$
	-	-

The names of directors who have held office during the year are:

Name	Appointment / resignation details
Dennis Dixon-McIver	Appointed 24 May 2010
Anthony Driscoll	Appointed 14 November 2012
Deborah Powell	Appointed 09 December 1999
Tanya Washer	Appointed 13 December 2016
David Leather	Appointed 13 December 2016
John Harvey Blair	Appointed 5 December 2017
Brian Lawrence Osborne	Resigned 23 June 2018

## **NOTE 17: INSURANCE CONTRACTS**

	12 months to 31 March 2019 \$	12 months to 31 March 2018 \$
(a) Underwriting result		
Direct premium income	1,737,415	1,567,630
Outward reinsurance expense	(99,900)	(95,000)
Net premium	1,637,515	1,472,630
Claims expense	861,376	820,580
Reinsurance recoveries		
Net claims	861,376	820,580
Net movement in insurance contract	210,795	238,536
Other underwriting expenses	83,480	83,478
Underwriting result	481,864	330,036
Investment and other income	562,745	381,775
Other expenses	(540,615)	(530,448)
Operating profit before taxation	503,994	181,363
Income tax expense	(129,586)	(21,707)
Operating profit after taxation	374,408	159,656
(b) Net claims incurred		
Gross claims incurred	861,376	820,580
Net claims incurred	861,376	820,580

## NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2019

## NOTE 17: INSURANCE CONTRACTS DISCLOSURES (CONTINUED)

## (i) Gross incurred claims

Current year claims relate to risks borne in the current financial year. Prior year claims relate to a reassessment of the risks borne in all previous financial years.

	Prior	Current	Total
31 March 2019			
Gross claims incurred			
Direct claims - undiscounted	488,520	372,856	861,376
Movement in discount		-	
Gross claims expense	488,520	372,856	861,376
31 March 2018			
Gross claims incurred			
Direct claims - undiscounted	255,445	565,135	820,580
Movement in discount		-	
Gross claims expense	255,445	565,135	820,580

## (ii) Reinsurance and other recoveries

Current year recoveries relate to risks borne in the current financial year. Prior year recoveries relate to a reassessment of the risks borne in all previous financial years.

For the year ended 31 March 2019 the Company recognised recoveries of \$162,151, there were no reinsurance or other recoveries (31 March 2018: 93,181).

## NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2019

## **NOTE 17: INSURANCE CONTRACTS DISCLOSURES (CONTINUED)**

Note	31 March 2019	31 March 2018
(c) Outstanding claims liability	\$	\$
(c) Outstanding claims hability		
Central estimate of expected present value of future payr	nents for claims 1,013,979	763,491
Risk margin	202,796	152,698
Claims handling costs	121,677	229,047
	1,338,452	1,145,236
Discount	(23,452)	(41,031)
Outstanding claims liability	1,315,000	1,104,205

The Company's Actuary, Peter Davies, B.Bus.Sc, FNZSA, FI, has calculated the estimate of the outstanding claims liability as at reporting date for the Company by review of historical claims data and the estimated cost of settling claims on the basis of past performance and trends.

The outstanding claims liability has been determined in accordance with NZ IFRS 4, Insurance Contracts issued by the New Zealand External Reporting Board, and Professional Standard No. 30 of the New Zealand Society of Actuaries – Valuation of General Insurance Claims.

The Company's Actuary is satisfied as to the nature, sufficiency and accuracy of the data used to determine the outstanding claims liability. The outstanding claims liability is set at a level that is appropriate and sustainable to cover the Company's claims obligations after having regard to the prevailing market environment and prudent industry practice.

The key assumptions adopted by the Company's Actuary in calculation of the outstanding claims liability are set out below.

At the reporting date, there are no qualifications contained in the Actuarial Report.

## (i) Assumptions adopted in calculation of the outstanding claims liability

#### **Key assumptions**

The following key assumptions were used by the Actuary:

- claims reporting patterns: in line with past experience;
- risk margin: 20.0% (31 March 2018: 20.0%);
- claims management allowance: 10.0% (31 March 2018: 25.0%); and
- discount rate: 1.45% (31 March 2018: 2.30 %).

## Claims reporting patterns

The claims reporting pattern assumed in the estimate of the outstanding claim liability is in line with the Company's past experience.

## NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2019

#### **NOTE 17: INSURANCE CONTRACTS DISCLOSURES (CONTINUED)**

#### (c) Outstanding claims liability (continued)

#### (i) Assumptions adopted in calculation of the outstanding claims liability (continued)

#### Risk margin

The estimate of the outstanding claims liability also includes a risk margin that relates to the inherent uncertainty in the central estimate of the future payments. Risk margins are determined on a basis that reflects the Company's business. Regard is given to the robustness of the valuation models, the reliability and volume of available data, past experience of the insurer and the industry and the characteristics of the classes of business written.

Uncertainty in claims is represented as a volatility measure in relation to the central estimate. The volatility measure is derived after consideration of statistical modelling and benchmarking to industry analysis. The measure of the volatility is referred to as the coefficient of variation, defined as the standard deviation of the distribution of future cash flows divided by the mean.

The risk margins applied to future claims payments are determined with the objective of achieving at least 75% probability of sufficiency for both the outstanding claims liability and the unexpired risk liability.

#### Claims management allowance

The estimate of the outstanding claims liability incorporates an allowance for the future cost of administering the claims. This allowance is determined after analysing historical claim related expenses incurred by the classes of business.

#### **Discount rate**

The estimate of the outstanding claim liability is discounted to present value using a risk free rate relevant to the term of the liability.

## (ii) Sensitivity analysis

Generally all insurance business entered into is long tail in nature. Key sensitivities relate to the reporting times payment durations and discount rate.

The movement in any of these key variables will impact the performance and equity of the Company. The business written is long tail in nature and therefore it will be more impacted by changes in assumptions over time.

The following table describes how a change in each assumption will affect the outstanding claim liability and shows an analysis of the sensitivity of the profit or loss and equity.

# NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2019

## **NOTE 17: INSURANCE CONTRACTS DISCLOSURES (CONTINUED)**

#### (c) Outstanding claims liability (continued)

#### (ii) Sensitivity analysis (continued)

Movement	31 March 2019 \$	31 March 2018 \$
	<b>Y</b>	•
10% longer	-	(87,345)
10% shorter	-	74,059
10% longer	(503,436)	(293,423)
10% shorter	336,701	225,194
1 % higher	17,443	16,728
1% lower	(18,013)	(17,385)
10% longer	-	(62,888)
10% shorter	-	53,323
10% longer	(362,474)	(211,264)
10% shorter	242,425	162,140
1 % higher	12,559	12,044
1% lower	(12,970)	(12,517)
	10% longer 10% shorter 10% longer 10% shorter 1 % higher 1% lower  10% longer 10% shorter 10% longer 10% shorter 10% longer	2019 \$ 10% longer

Note: Claim reporting times and payment durations are now part of the same analysis. In 2018 they were separate disclosures.

#### (d) Insurance risk

Insurance risk is the risk of fluctuations in the timing, frequency and severity of insured events and claims settlements, relative to the expectations at the time of underwriting. The risks inherent in any single insurance contract are the possibility of the insured event occurring and the uncertainty of the amount of the resulting claim. By the very nature of an insurance contract, these risks are random and unpredictable. In relation to the pricing of individual insurance contracts and the determination of the level of outstanding claims provision in relation to a portfolio of insurance contracts, the principal risk is that the ultimate claims payment will exceed the carrying amount of the provision established.

## NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2019

#### NOTE 17: INSURANCE CONTRACTS DISCLOSURES (CONTINUED)

#### (d) Insurance risk (continued)

#### (i) Objectives in managing risks arising from insurance contracts and policies for mitigating those risks

The Company manages its insurance risks through regular risk register reviews in which business risks are identified and where possible are mitigated. The Company also uses the services of the appointed Actuary and insurance advisers and brokers to provide advice and assistance on managing insurance risk. In addition, the Company maintains a detailed analysis of historical claims and a detailed knowledge of the current developments in the specific market that the Company operates in. The Company has also maintained a significant reserve of liquid assets to better compensate for the associated risks. With reinsurance, the Company's policy is to only engage with reinsurer's that have a credit rating of 'A-' or above. Currently the Company's reinsurers are QBE, who have a rating of 'A+' (31 March 2018: QBE, A+).

## (ii) Concentration of insurance risk

The Company is exposed to a single concentration of insurance risk, which is medical malpractice indemnity insurance to medical practitioners and health professionals. The risk is managed through the use of an actuary and internal analysis as described above, and the use of a reinsurance provider.

#### (iii) Development of claims

The average weighted expected term to settlement from the reporting date of claims included in the outstanding claims liability is 0.55 years (31 March 2018: 0.55 years).

#### (e) Liability adequacy test

Liability adequacy tests are performed to determine whether the unearned premium income liability is sufficient to cover the present value of the expected cash flows arising from rights and obligations under current insurance contracts, plus an additional risk margin to reflect the inherent uncertainty in the central estimate. The future cash flows are future claims, associated claims handling costs and other administration costs relating to the business.

If the unearned premium income liability less related deferred acquisition costs exceeds the present value of the expected future cash flows plus the additional risk margin to reflect the inherent uncertainty in the central estimate then the unearned premium liability is deemed to be sufficient. The risk margins applied to future claims were determined with the objective of achieving at least 75% probability of sufficiency of the unexpired risk liability using the same methodology as described above.

The unearned premium income liability as at reporting date is sufficient (31 March 2018: sufficient).

# NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2019

## **NOTE 17: INSURANCE CONTRACTS DISCLOSURES (CONTINUED)**

#### (f) Insurer financial strength rating

The Company is required to hold a current financial strength rating from an approved rating agency as required by section 60 of the Insurance (Prudential Supervision) Act 2010.

As at 31 March 2019 the Company holds a B+ financial strength rating from A.M. Best Company (31 March 2018: B+).

The financial strength rating scale used by A.M. Best is:

```
A++, A+ (Superior);
A, A (Excellent);
B++, B+ (Good);
B, B (Fair);
C++, C+ (Marginal);
C, C (Weak);
D (Poor);
E (Under Regulatory Supervision);
F (In Liquidation); and
S (Suspended).
```

## (g) Reinsurance programme

Reinsurance programmes are structured to adequately protect the Company's solvency and capital positions.

Reinsurance is purchased to make the Company's results less volatile by reducing the effect of large individual claims or multiple small claims.

## NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2019

## **NOTE 17: INSURANCE CONTRACTS DISCLOSURES (CONTINUED)**

#### (h) Solvency requirements

Separate to the insurance contract liabilities which include the unearned premium income liability and the outstanding claims liability, insurance companies are required to maintain sufficient capital to meet solvency requirements. These are amounts required to provide protection against the impact of fluctuations and unexpected adverse circumstances on the insurance businesses. The methodology and bases for determining the solvency requirement are in accordance with the requirements of the Insurance (Prudential Supervision) Act 2010.

The minimum equity required to be retained to meet solvency requirements over and above the insurance contract liabilities for the Company is shown below.

	31 March 2019 \$	31 March 2018 \$
Actual solvency capital Minimum solvency capital	4,055,650 3,000,000	3,582,246 3,000,000
Solvency margin	1,055,650	582,246
Solvency ratio	135%	119%

## NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2019

NOTE 18: CASH FLOW INFORMATION	31 March 2019	31 March 2018
	\$	\$
(a) Reconciliation of cash flow from operations with profit after income tax		
Profit from ordinary activities after income tax	374,408	159,656
Non cash items		
Movement in deferred taxes	-	7,989
(Gain) / loss in investment funds	(112,200)	(158,813)
Movement in insurance contract liabilities (IBNR)	210,795	20,536
Other items		
Items included in investing activities	(33,635)	(67,432)
Changes in assets and liabilities		
(Increase) / decrease in receivables	(548,671)	(73,645)
(Increase) / decrease in fair value of investment	(40,472)	(51,048)
Increase / (decrease) in payables	70,792	65,072
Increase / (decrease) in income tax payable	2,729	(143,955)
Increase / (decrease) in unearned premium liabilities	335,395	52,280
Cash flows from operating activities	259,140	(189,360)

## **NOTE 19: COMMITMENTS AND CONTINGENCIES**

There were no commitments or contingencies at reporting date (31 March 2018: \$Nil).

## NOTE 20: EVENTS SUBSEQUENT TO REPORTING DATE

There has been no matter or circumstance, which has arisen since 31 March 2019 that has significantly affected or may significantly affect:

- (a) the operations, in financial years subsequent to 31 March 2019, of the Company, or
- (b) the results of those operations, or
- (c) the state of affairs, in financial years subsequent to 31 March 2019, of the Company.

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## INDEPENDENT AUDITOR'S REPORT

## To the Shareholders of New Zealand Medical Professionals Limited

Report on the Audit of the Financial Statements

#### Opinion

We have audited the financial statements of New Zealand Medical Professionals Limited ('the Company') on pages 3 to 44, which comprise the statement of financial position as at 31 March 2019, and the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and notes to the financial statements, including significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Company as at 31 March 2019, and its financial performance and its cash flows for the year then ended in accordance with New Zealand Equivalents to International Financial Reporting Standards ('NZ IFRS') and International Financial Reporting Standards ('IFRS').

Our report is made solely to the Shareholders of New Zealand Medical Professionals Limited, in accordance with the Companies Act 1993. Our audit work has been undertaken so that we might state those matters which we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than New Zealand Medical Professionals Limited and the Shareholders of New Zealand Medical Professionals Limited, for our audit work, for our report or for the opinions we have formed.

## **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (New Zealand) ('ISAs (NZ)'). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with Professional and Ethical Standard 1 (Revised) Code of Ethics for Assurance Practitioners issued by the New Zealand Auditing and Assurance Standards Board and the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants ('IESBA Code'), and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Other than in our capacity as auditor, our firm carries out other assignments for New Zealand Medical Professionals Limited in the area of taxation compliance services. The provision of these other services has not impaired our independence.



#### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial statements of the current year. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. Key audit matters are selected from the matters communicated with the Directors, but are not intended to represent all matters that were discussed with them.

#### **Key Audit Matter** How our audit addressed the key audit matter Valuation of Insurance Contract Liabilities Our audit procedures among others included: Evaluating the design and operating effectiveness of the key As disclosed in Note 12 of the Company's financial controls over insurance contract origination, ongoing statements, the Company has insurance contract administration, integrity of data provided to Management's liabilities of \$2.69m. The Company's insurance contract external actuarial expert used in the estimation process and liabilities were significant to our audit due to the size of Management's review of the estimates; the liabilities and the subjectivity, complexity and uncertainty inherent in estimating the impact of claims Evaluating the competence, capabilities, objectivity and events that have occurred but for which the eventual expertise of Management's external actuarial expert and the outcome remains uncertain. appropriateness of the expert's work as audit evidence for the relevant assertions; Management has engaged an external actuarial expert Agreeing the data provided to Management's external actuarial to estimate the Company's insurance contract liabilities expert to the Company's records; as at 31 March 2019. Engaging our own actuarial expert to assist in understanding and evaluating: the work and findings of the Company's external actuarial expert engaged by Management; the Company's actuarial methods and assumptions to assist us in challenging the appropriateness of actuarial methods and assumptions used by Management; Assessing the selection of methods and assumptions with a

view to identify management bias;

Evaluating the related disclosures about insurance contract liabilities, and the risks attached to them which are included in Note 17 in the Company's consolidated financial statements.

## Responsibilities of the Directors for the Financial Statements

The Directors are responsible on behalf of the Company for the preparation and fair presentation of the financial statements in accordance with NZ IFRS and IFRS, and for such internal control as the Directors determine is necessary to enable the preparation of the financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Directors are responsible on behalf of the Company for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Directors either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.



## Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (NZ) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs (NZ), we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that
  are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness
  of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of the use of the going concern basis of accounting by the Directors and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the Directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.



From the matters communicated with the Directors, we determine those matters that were of most significance in the audit of the financial statements of the current year and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is N S de Frere.

BAKER TILLY STAPLES RODWAY AUCKLAND

Auckland, New Zealand

3 July 2019



28<sup>th</sup> June 2019

To: The Directors

New Zealand Medical Professionals Limited

From: Peter Davies

**Appointed Actuary** 

Re: New Zealand Medical Professionals Limited: Report as at 31<sup>st</sup> March 2019 under Sections 77 and 78 of the Insurance (Prudential Supervision) Act 2010

You have asked me to prepare this report in terms of the above sections of the Act, and I would like to comment further as follows:

- 1. I have reviewed the actuarial information included in the audited accounts for New Zealand Medical Professionals Limited as at 31<sup>st</sup> March 2019. "Actuarial information" includes the following:
  - policy liabilities;
  - solvency calculations in terms of the RBNZ Solvency Standard;
  - balance sheet and other information allowed for in the calculation of the company's solvency position; and
  - disclosures regarding the methodology and assumptions used for calculating policy liabilities, and other disclosures.
- 2. No limitations have been placed on my work.

- 3. I am independent with respect to New Zealand Medical Professionals Limited as defined under professional standard ISA (NZ) 620 of the External Reporting Board.
- 4. I have been provided with all information that I have requested in order to carry out this review.
- 5. In my view the actuarial information contained in the financial statements has been appropriately included, and the actuarial information used in the preparation of the financial statements has been appropriately used.
- 6. New Zealand Medical Professionals Limited exceeded the minimum capital required under the RBNZ Solvency Standard for Non-Life Insurance Business 2014, as at 31<sup>st</sup> March 2019. The company is projected to exceed the minimum requirement at all times over the next four years.

I would be very happy to answer any queries concerning this report.

Yours sincerely

Peter Davies B.Bus.Sc., FIA, FNZSA

**Appointed Actuary**