

ANNUAL RETURN



10059676190

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FRIENDLY SOCIETY

Friendly Societies and Credit Unions Act 1982

This return is to be completed and sent within three months of the end of the financial year to the Registrar of Friendly Societies and Credit Unions, Private Bag 92061, Auckland Mail Centre.

The purpose of the return is to obtain up-to-date information, and to present certain details in a consistent manner for all friendly societies for ease of analysis. It is also used to compile overall friendly society statistics.

Please complete all sections. This return may be typed or neatly handwritten.

| Organisation Number: Name of Friendly Society: Name of Branch (Where applicable): | | 1802898 | 1802898 | | | | |
|---|------------------------------------|---|-----------------------------------|--|--|--|--|
| | | Manchester Unity Friendly Society | Manchester Unity Friendly Society | | | | |
| | | | | | | | |
| Registered Office: | | Level 6, 142 Lambton Quay, Wellin | naton | | | | |
| Postal Address: | | P O Box 5083 Wellington 6145 | | | | | |
| Financial Year Ended (DD/MM/YYYY): | | 31 May 2010 | | | | | |
| NAMES AND ADD | RESSES OF OFFICERS (as at the date | e of the Return; continue on separate sheet | t if necessary). | | | | |
| | Name | Residential Address | | | | | |
| Committee of | Peter John COURTNEY | 66 Rawhiti Raod, One Tree Hill | AUCKLAND | | | | |
| Management | Paul Leonard HAGLUND | 47 Stackhouse Avenue | CHRISTCHURCH | | | | |
| aa.g | Ingrid Robyn TAYLOR | 7 Taunton Green | CHRISTCHURCH | | | | |
| | John Hayman LOWE | 11 Eden Terrace | WAIPUKURAU | | | | |
| | Graham John ALLANSON | 17 Kimbolton Road | FEILDING | | | | |
| | Peter William SCHUMACHER | 76 Hawker Street | WELLINGTON | | | | |
| Trustees | | | | | | | |
| | | | | | | | |
| | Ingrid Robyn TAYLOR | 7 Taunton Green | CHRISTCHURCH | | | | |
| | John Hayman LOWE | 11 Eden Terrace | WAIPUKURAU | | | | |
| | Graham John ALLANSON | 17 Kimbolton Road | FEILDING | | | | |
| Secretary | Peter William SCHUMACHER | 76 Hawker Street | WELLINGTON | | | | |
| Treasurer | | | | | | | |
| MEMBERSHIP Total number of me Number who joined Number who died d | uring year | | 397 1 22 | | | | |

BUSINESS & REGISTRIES BRANCH, AUCKLAND. 0 2 SEP 2010

Total number of members at end of year



STATEMENT OF FINANCIAL PERFORMANCE ("REVENUE ACCOUNT")

(in respect of all business undertaken by the society/branch during the financial year)

| | | (whole dollars only) |
|--|------------------------|----------------------|
| Total Members' Equity at beginning of year | | 26,460,314 |
| Income Contributions or levies Funeral benefits repaid by central body | 2,109,580 | |
| Other transfers from a central body or branch | 5 203 782 | |
| 1 Investment income | 5,203,782 203,353 | |
| 2 Other income (specify significant items) | 26,866 | |
| Commissions Unrealised revaluation gains | 1,026,948 | |
| | | |
| | Total Income | 8,570,529 |
| Expenditure | | |
| Sickness benefits | 2 5,376 | / |
| Annuity benefits | | |
| Funeral benefits | -1 ,004,376 | |
| 3 Assurance benefits | -2 ,113,425 | |
| Medical benefits | 849,729 | |
| Management expenses | 1,554,625 | |
| Audit fees | - 53,000 | |
| Expenses incurred on properties | Z 15,663 | |
| Asset revaluations/losses | _ 133,498 | |
| Levies to central body | | |
| 4 Other transfers to a central body or branch | | |
| Taxation | 1,287,699 | |
| Wages & Honorarium | 1,201,000 | |
| Other expenditure (specify significant items) Distress and Benevolent | 8,911 | |
| Interest paid to D&L | 167,068 | |
| Revaluation of member insurance contract obligations | 1,500,000 | |
| Nevaluation of member modulation confluences | Total Expenditure | 8,913,370 |
| | | -342,841 |
| Total Members' Equity at end of year | | 26,117,473 |
| | - | |

- 1 Include all interest, dividends (including United Friendly Societies Dispensary dividends), rents, etc
- 2 Include separately any significant items, such as revaluation of assets, profit on sale of assets, commissions, donations, etc.
- 3 Include all benefits paid from a Life Assurance Fund, whether upon death, maturity or surrender.
- 4 include separately any significant items, such as depreciation, loss on sale of assets, social expenses, etc.

STATEMENT OF FINANCIAL POSITION ("BALANCE SHEET")

| | | (colonia dellare anti-) |
|--|-----------------------|-------------------------|
| ASSETS Land and buildings | 22,369,097 | (whole dollars only) |
| Mortgages | 22,309,037 | |
| Government securities | 4,727,400 | |
| Local Authorities and SOE securities | 10,248,592 | |
| Term Deposits | 8,939,720 | |
| Bank accounts and cash on hand | 14,286 | |
| Furniture, fittings & other fixed assets | 154,537 | |
| Sundry Debtors/ Accounts receivable | 541,010 | |
| 5 Society investment fund | 041,010 | |
| 5 District investment fund (Promo fund) | | |
| Other Assets | 192,006 | |
| Shares | 2,001,774 | |
| Bank bonds | 4,632,550 | |
| Fixed interest | 21,199,808 | |
| Other | 21,100,000 | |
| UFS | 14,200 | |
| Investment-Shares/Bonds/Notes | 14,200 | |
| myestinene-diales/bonds/rotes | Total Assets | 75,034,980 / |
| | | |
| Less credit union investment fund | | |
| 6 Less branch investment fund | 0.000.054 | |
| Less funds held on behalf of a central body or branch | 2,808,654 | 72,226,326 |
| | Total Members' Assets | 72,220,320 |
| 7 LIABILITIES | | |
| Bank loans /Overdraft | | |
| Trade and other payables and provisions | | 591,113 |
| Member benefit fund liabilities | | 4,828,414 |
| Funeral funds | 20,297,775 | |
| Increased assurance benefit | 19,948,413 | |
| Medical services fund | 250,000 | |
| Education support plan | 193,138 | |
| Member insurance contract obligations | | 40,689,326 |
| _ | | 46,108,853 |
| NET ASSETS | | 26,117,473 |
| · | | |
| EQUITY Patained Formings | | 2,430,036 |
| Retained Earnings | | |
| District & lodge relief fund | | 968,222 |
| Society Benefit emergency relief fund | | 713,172 |
| Medical services reserve | | 1,959,043 |
| Medical services fund | | 750,000 |
| Member policyholder surplus reserve | | 8,825,000 |
| General reserve | | 10,472,000 |
| RESERVES | | 26,117,473 |
| TSAL LIABILIAS & RESAMS | | 1001 |
| 5 applicable only to a branch of a central body | | \$72226326 |
| A control to a section of the sectio | | ~ . |

6 applicable only to a central body

7 include any funds in deficit as negative liabilities

I hereby certify that this Return is in accordance with the audited financial statements of the society/branch. A signed copy of the annual financial statements and auditor's report are enclosed.

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Financial Services

FINANCIAL STATEMENTS for the 12 months ended 31 May 2010

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Manchester Unity Friendly Society

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Manchester Unity Friendly Society **Statement of Comprehensive Income**

for the financial year ended 31 May 2010

| | Note | Group |) | | Parent |
|---|------|---------|---------|---------|---------|
| | | 2010 | 2009 | 2010 | 2009 |
| | .03 | \$'000 | \$'000 | \$'000 | \$'000 |
| Member insurance contributions | 2a | 2,109 | 2,221 | 2,109 | 2,221 |
| Investment income including gains and losses | 2a | 6,123 | 4,754 | 6,123 | 4,754 |
| Other income | 2a | 212 | 253 | 204 | 246 |
| Total revenue | | 8,444 | 7,228 | 8,436 | 7,222 |
| | | | | | |
| Member insurance withdrawals | 2b | (3,971) | (3,668) | (3,971) | (3,668) |
| Other expenses | 2b | (3,317) | (3,624) | (3,307) | (3,617) |
| Revaluation of member insurance contract | | | ž. | | |
| obligations | 14a | (1,500) | (417) | (1,500) | (417) |
| Total income/(loss) for the year | | (344) | (480) | (342) | (480) |
| Other comprehensive income/(loss) | | | - ,- | | - |
| Total comprehensive income/(loss) attributable to members | | (344) | (480) | (342) | (480) |

Statement of Financial Position

as at 31 May 2010

| | Note | Group | | Pa | rent |
|---|------|--------|---------|--------|--------|
| | | 2010 | 2009 | 2010 | 2009 |
| | | \$'000 | \$'000 | \$'000 | \$'000 |
| Assets | | | | | |
| Cash and cash equivalents | 4 | 8,969 | 8,040 | 8,954 | 8,023 |
| Other financial assets designated at fair value | | | | | |
| through profit or loss | 5 | 42,824 | 42,364 | 42,824 | 42,364 |
| Trade and other receivables | 5 | 690 | 770 | 690 | 770 |
| Other assets | 6 | 30 | 27 | 43 | 40 |
| Investment property | 7 | 22,369 | 23,320 | 22,369 | 23,320 |
| Property, plant & equipment | 8 | 144 | 241 | 144 | 241 |
| Intangible assets | 9 | 10 | 21 | 10 | 21 |
| Total assets | | 75,036 | 74,783 | 75,034 | 74,779 |
| | | | | | |
| Liabilities | | | | | |
| Trade and other payables | 10 | 385 | 485 | 385 | 485 |
| Other liabilities - contributions in advance | | 155 | 147 | 155 | 147 |
| Other financial liabilities | | | | | |
| -District, Lodge and Credit Union deposits | 11 | 2,809 | 3,767 | 2,809 | 3,767 |
| -Member benefit fund liabilities | 12 | 4,828 | 4,691 | 4,828 | 4,691 |
| Provisions | 13 | 50 | 39 | 50 | 39 |
| Member insurance contract obligations | 14 | 40,690 | 39,190 | 40,690 | 39,190 |
| Total liabilities | | 48,917 | 48,319 | 48,917 | 48,319 |
| | | | | | |
| Net assets | , | 26,120 | 26,464 | 26,118 | 26,460 |
| Equity | | | | | |
| Retained earnings | 15 | 2,433 | 2,330 | 2,431 | 2,327 |
| Retained earnings | 10 | -7''- | 2,550 | -, '-' | 2,327 |
| Reserves | | | | | |
| Specific purpose funds | | | | | |
| -District and Lodge Relief Fund | | 968 | 968 | 968 | 968 |
| -Society Benevolent and Emergency Relief Fund | ì | 713 | 722 | 713 | 722 |
| Total Specific Purpose Funds | | 1,681 | 1,690 | 1,681 | 1,690 |
| Restricted reserve | | | 2/030 | -/ | 2,050 |
| -Member policyholder surplus reserve | | 8,825 | 10,046 | 8,825 | 10,046 |
| Other reserves | | | 20/0.10 | | 10,010 |
| -Medical services reserve | | 1,959 | 1,886 | 1,959 | 1,886 |
| -Medical services feserve | | 750 | 750 | 750 | 750 |
| -General reserve | | 10,472 | 9,761 | 10,472 | 9,761 |
| Total Other Reserves | | 13,181 | 12,397 | 13,181 | 12,397 |
| Total reserves | 16 | 23,687 | 24,133 | 23,687 | 24,133 |
| · · · · · · · · · · · · · · · · · · · | | | | | |
| Total equity | | 26,120 | 26,464 | 26,118 | 26,460 |

The Directors of Manchester Unity Friendly Society authorised these financial statements for issue on 29 July 2010 On behalf of the Board

Paul Haglund CHAIRMAN Magle

Peter Courtney
DIRECTOR

Signed: 24 July 2010

Manchester Unity Friendly Society **Statement of Changes in Equity**

for the financial year ended 31 May 2010

| | Group | | | Parent | | |
|--|-------|--------|--------|--------|--------|--|
| | Note | 2010 | 2009 | 2010 | 2009 | |
| | | \$'000 | \$'000 | \$'000 | \$'000 | |
| Opening equity Total comprehensive income/(loss) attributable | | 26,464 | 26,944 | 26,460 | 26,940 | |
| to members | 15 | (344) | (480) | (342) | (480) | |
| Closing equity | | 26,120 | 26,464 | 26,118 | 26,460 | |

Cash Flow Statement

4. 1 - 233 x

for the financial year ended $\,$ 31 May $\,$ 2010

| | Note | Group | | Pa | arent |
|---|------|--|----------|--|----------------|
| | | 2010 | 2009 | 2010 | 2009 |
| | | \$ '000 | \$'000 | \$'000 | \$'000 |
| Cash flows from operating activities | | 148 97000000000000000000000000000000000000 | | (4.4.4.) (000000000000000000000000000000000000 | |
| Member contributions-insurance contracts | | 2,109 | 2,221 | 2,109 | 2,221 |
| Interest received | | 3,415 | 4,488 | 3,415 | 4,488 |
| Dividends received | | 79 | - : | 79 | |
| Rental received | | 1,580 | 1,491 | 1,580 | 1,491 |
| Member benefit fund contributions | | 124 | 2 | 124 | 2 |
| Other income | | 213 | 273 | 213 | 273 |
| Member withdrawals-insurance contracts | | (3,971) | (3,668) | (3,971) | (3,668) |
| Member benefit fund withdrawals | | (282) | (168) | (282) | (168) |
| Payments to suppliers and employees | | (2,775) | (2,780) | (2,773) | (2,778) |
| Interest paid | | (167) | (363) | (167) | (363) |
| Net cash inflow/ (outflow) from operating | 20 | | | | 4 400 |
| activities | 22 | 325 | 1,496 | 327 | 1,498 |
| Cash flows from investing activities Proceeds from sale of leasehold properties Proceeds from realisation of holiday home | | 342 635 | - # 1 | 342 635 | - |
| Proceeds from realisation of financial assets | | | | | |
| designated at fair value through profit or loss | | 6,490 | 7,820 | 6,490 | 7,820 |
| Member IAB loan repayments | | 57 | 70 | 57 | 70 |
| Purchase of property, plant & equipment | | (25) | (52) | (25) | (52) |
| Purchase of intangible assets | | (2) | (10) | (2) | (10) |
| Purchase of investment properties | | _ | - 1 | - | - |
| Purchase of financial assets | | (5,923) | (16,196) | (5,923) | (16,196) |
| Member IAB loan advances | | (12) | (24) | (12) | (24) |
| Deposits received from Districts, Lodges and Credit Unions | | 320 | 4,856 | 320 | 4,856 |
| Deposit repayments to Districts, Lodges and Credit Unions | | (1,278) | (6,443) | (1,278) | (6,443) |
| Net cash inflow/ (outflow) from investing activities | | 604 | (9,979) | 604 | (9,979) |
| | | | | | _ _ |
| Net increase/ (decrease) in cash held | | 929 | (8,483) | 931 | (8,481) |
| Opening cash and cash equivalents | | 8,040 | 16,523 | 8,023 | 16,504 |
| Closing cash and cash equivalents | 4 | 8,969 | 8,040 | 8,954 | 8,023 |

Notes to the Financial Statements

for the financial year ended 31 May 2010

1. Summary of accounting policies

Reporting entity

Manchester Unity Friendly Society (Manchester Unity/the Society) is a Friendly Society registered pursuant to the Friendly Societies and Credit Unions Act 1982. Its principal purpose is to provide financial products and fraternal services for the benefit of its members. Manchester Unity is an issuer for the purposes of the Financial Reporting Act 1993 and its financial statements comply with that Act. Its registered office is located at 142 Lambton Quay, Wellington, New Zealand.

Manchester Unity (the parent) and Unity Ltd comprise the Manchester Unity Friendly Society Group (the group).

The financial statements do not include the operations of Manchester Unity Friendly Society Districts, Lodges and Credit Unions, which are separately registered and accounted for.

Statement of compliance

The financial statements have been prepared in accordance with Generally Accepted Accounting Practice in New Zealand (NZ GAAP). They comply with New Zealand equivalents to International Financial Reporting Standards (NZ IFRS) and other applicable financial reporting standards as appropriate for profit-orientated entities. The financial statements comply with the International Financial Reporting Standards (IFRS).

Basis of preparation

The financial statements have been prepared on the basis of historical cost, except for investment properties and those financial instruments which are measured at fair value. Cost is based on the consideration given in exchange for assets.

The functional and reporting currency used in preparation of the financial statements is New Zealand dollars, rounded to the nearest thousand.

Accounting policies are selected and applied in a manner which ensures that the resulting financial information satisfies the concepts of relevance and reliability, thereby ensuring that the substance of the underlying transactions or other events is reported.

Significant accounting policies

The following significant accounting policies have been adopted in the preparation and presentation of the financial statements.

Principles of consolidation

The group financial statements are prepared by combining the financial statements of all the entities that comprise the group, being Manchester Unity and its subsidiary. Details of the subsidiary are in note 17.

On acquisition, the assets, and liabilities of a subsidiary are measured at their fair values. Any excess of the cost of acquisition over the fair value is recognised as goodwill. All intercompany balances and transactions are eliminated in full on consolidation.

Notes to the Financial Statements

for the financial year ended 31 May 2010

Member insurance contracts

An insurance contract is defined as a contract under which one party (the insurer) accepts significant insurance risk from another party (the policyholder) by agreeing to compensate the policyholder if a specified uncertain future event (the insured event) adversely affects the policyholder.

Those products which expose the group to insurance risk are outlined in note 14(c). While some of these products include an insurance component and a deposit component, the Directors after obtaining advice from the Actuary, have determined that these components cannot be unbundled. Therefore the deposit components (contributions and withdrawals) and the insurance components (premiums and claims) are included in the statement of comprehensive income as contributions and withdrawals.

Contributions revenue

Contributions are recognised in the statement of comprehensive income from the attachment date in accordance with the pattern of incidence of risk expected over the term of the contract. The proportion of contribution received or receivable not earned at the reporting date is recognised in the statement of financial position as contributions in advance.

Contributions in advance

Contributions in advance includes the written contribution policies, gross of commission payable to intermediaries, attributable to subsequent periods. The change in the contributions in advance is taken to the statement of comprehensive income in order that revenue is recognised over the period of risk.

Insurance contract obligations

Withdrawals paid during the period and a liability for outstanding withdrawals are recognised as the withdrawals expense.

The insurance contract obligations are measured as the central estimate of the present value of expected future payments against claims incurred but not settled at the balance date, whether reported or not, together with the related handling costs and an additional risk margin to allow for the inherent uncertainty in the central estimate. Handling costs include all directs costs and any general administrative costs directly attributable to the withdrawals function.

Interest and dividends

For financial instruments measured at fair value, interest income is recognised on an accruals basis either daily, or on a yield to maturity basis. All other interest revenue is recognised on a time proportionate basis that takes into account the effective yield on the financial asset. Dividend revenue is recognised when the right to receive payment has been established.

Rental income

Rental income from investment properties is accounted for on a straight line basis over the term of the lease.

Financial assets

Financial assets are recognised and derecognised on settlement date and are initially measured at fair value including any transaction costs.

Financial assets are classified into the following specified categories: 'financial assets at fair value through profit or loss' and 'loans and receivables'. The classification depends on the nature and purpose of the financial assets and is determined at the time of initial recognition.

Notes to the Financial Statements

for the financial year ended 31 May 2010

Financial assets (cont'd)

Financial assets at fair value through profit or loss

The group's cash, fixed interest securities, and equity instruments are managed as one portfolio and have been determined as being held to back insurance obligations and other activities and are therefore designated as 'at fair value through profit or loss'.

They are stated at fair value, with any resultant gain or loss recognised in profit or loss, except that interest income and dividends are shown separately, and accrued interest is separated from the fair value of cash and fixed interest instruments and included in trade and other receivables. Fair value is determined in the manner described in in note 23(i).

Cash and cash equivalents

Cash and cash equivalents comprise cash on hand, cash in banks and investments in money market instruments.

Loans and receivables

Trade and other receivables, loans, mortgages and other receivables are recorded at amortised cost less impairment.

Investment in subsidiary

The parent financial statements recognise the investment in its subsidiary at cost less impairment.

Inventory

Inventory is valued at the lower of cost and net realisable value. Cost is assigned on a first in first out basis. Net realisable value represents the estimated selling price less all estimated costs of completion and costs to be incurred in marketing, selling and distribution.

Investment property

The group's investment properties have been determined as being held to back insurance obligations and other activities. They are measured at fair value at the reporting date. Gains or losses arising from changes in the fair value of investment properties are included in the statement of comprehensive income in the period in which they arise.

Unrealised gains/losses

Unrealised gains/losses on investment properties and financial assets at fair value through profit or loss are not represented by cash funds. Accordingly the Directors do not consider it appropriate to make such gains and losses available for distribution.

Gains and losses are transferred from retained earnings to the general reserve account and released to retained earnings when the asset is realised.

Property, plant & equipment

Property, plant & equipment is stated at cost less accumulated depreciation and impairment. Cost includes expenditure that is directly attributable to the acquisition of an item.

Depreciation is provided on items of property, plant & equipment. Depreciation is calculated on a straight line basis so as to write off the net cost over its expected useful life to its estimated residual value. Leasehold improvements are depreciated over the period of the lease or estimated useful life whichever is the shorter, using the straight line method.

The estimated useful lives, residual values and depreciation method is reviewed at the end of each annual reporting period. The following estimated useful lives are used in the calculation of depreciation:

| | Years |
|------------------------|-------|
| Plant & equipment | 5 |
| Leasehold improvements | 6 |
| Computer hardware | 3 |
| Motor vehicles | 5 |

Manchester Unity Friendly Society Notes to the Financial Statements

for the financial year ended 31 May 2010

Intangibles

Software is a finite life intangible and is recorded at cost less accumulated amortisation and impairment. Amortisation is charged on a straight-line basis over its estimated useful life of three years.

The estimated useful life and amortisation method is reviewed at the end of each annual reporting period.

Impairment of assets

At each reporting date, the group reviews the carrying amount of its assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any).

Recoverable amount is the higher of fair value less costs to sell, and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using an appropriate discount rate.

If the recoverable amount of an asset is estimated to be less than its carrying amount, the carrying amount is reduced to its recoverable amount. An impairment loss is recognised immediately in profit or loss, unless the relevant asset is carried at fair value, in which case the impairment loss is treated as a revaluation decrease.

Where an impairment loss subsequently reverses, the carrying amount of the asset is increased to the revised estimate of its recoverable amount, but only to the extent that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset. A reversal of an impairment loss is recognised in profit or loss immediately, unless the relevant asset is carried at fair value, in which case the reversal is treated as a revaluation increase.

Financial liabilities

Trade and other payables

Trade and other payables are recognised when the group becomes obliged to make future payments resulting from the purchase of goods and services. Trade and other payables are recorded at amortised cost.

District, Lodge and Credit Union Deposits

The group manages deposits received from Districts, Lodges and Credit Unions, which are then invested on their behalf.

District, Lodge and Credit Union deposits are recognised as a financial liability upon receipt of the funds. Subsequent to initial recognition, the carrying value of the deposits is measured at amortised cost. This is equivalent to fair value as the majority of deposits are held on call or on short maturity dates (less than 1 year).

Member benefit fund obligations

Details of the funds held by the group for members are detailed in note 12.

Member benefit fund obligations are recognised as a financial liability upon receipt of the funds. As Manchester Unity does not have an unconditional right to defer payment of these funds, they are recognised at their initial value plus appropriations made. This value represents the amount that may be called.

All financial liability counterparties rank equally.

Notes to the Financial Statements

for the financial year ended 31 May 2010

Leases

Parent as lessee

All operating lease payments, where substantially all the risks and benefits remain with the lessor, are charged as an expense on a straight line basis over the lease term, unless another systematic method of allocation is more appropriate.

Parent as lessor

Rental income from investment properties is recognised in profit or loss on a straight-line basis over the term of the lease.

Goods and services tax

Revenues, expenses, assets and liabilities are recognised net of the amount of goods and services tax (GST), except for receivables and payables which are recognised inclusive of GST.

Cash flows are included in the cash flow statement on a net basis. The GST component of cash flows arising from investing and financing activities which is recoverable from, or payable to, the Inland Revenue Department is classified as an operating cash flow.

Provisions

Provisions are recognised when the group has a present obligation as a result of a past event, the future sacrifice of economic benefits is probable, and the amount of the provision can be measured reliably. Provisions are recognised as the best estimate of the consideration required to settle the present obligation at balance date, taking into account the risks and uncertainties surrounding the obligation.

Taxation

No taxation has been provided for in the parent financial statements on the basis that Manchester Unity is a Friendly Society and accordingly is exempt from income tax. Taxation relating to the UNITY Ltd is accounted for as follows:

Current tax

Current tax is calculated by reference to the amount of income taxes payable or recoverable in respect of the taxable profit or loss for the period. It is calculated using tax rates and tax laws that have been enacted or substantively enacted by reporting date. Current tax for current and prior periods is recognised as a liability (or asset) to the extent that it is unpaid (or refundable).

Deferred tax

Deferred tax is accounted for using the comprehensive balance sheet method in respect of temporary differences arising from differences between the carrying amount of assets and liabilities in the financial statements and the corresponding tax base of those items.

No deferred tax has been recognised on behalf of UNITY Ltd. Deferred tax assets arising from deductible temporary differences are only recognised to the extent it is probable that there will be sufficient taxable profits against which to utilise the benefits of the temporary differences in the foreseeable future.

Appropriations

Appropriations to insurance contract obligations and member benefit funds are made on a yearly basis by the Directors. The amount of appropriation made is based on the average balance of the funds held over the financial year.

Notes to the Financial Statements

for the financial year ended 31 May 2010

Reserves

Certain monies are held aside in reserves, as disclosed in note 16. Movements in these reserves are recognised as transfers to and from retained earnings.

Statement of cash flows

For the purpose of the cash flow statement, cash and cash equivalents include cash on hand and in banks and investments in money market instruments, net of outstanding bank overdrafts. The following terms are used in the statement of cash flows:

Operating activities: are the principal revenue producing activities of the Society and other activities that are not investing or financing activities.

Investing activities: are the acquisition and disposal of long term assets, deposits received from and repaid to Districts and Lodges and other investments not included in cash equivalents.

Critical accounting estimates and judgements

The preparation of financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amount of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised and any future periods affected.

In particular, information about significant areas of estimation uncertainty and critical judgements in applying accounting policies that have the most significant effect on the amount recognised in the financial statements are described in the following notes:

- Note 7 valuation of investment properties (estimation)
- Note 14 valuation of member insurance obligations (estimation)
- Note 14 unbundling of premiums and claims (judgement)

Standards or interpretations not yet effective

Various standards, amendments and interpretations have been issued by the Accounting Standards Review Board but have not been adopted by the group as they are not yet effective. Application of these standards, amendments and interpretations, is not expected to have a material impact on the group's financial position and results in the period of initial application.

Comparative amounts

The presentation and classification of items in the financial statements is consistent in the current period with the prior year.

Adoption of new or revised accounting standards

The revision to NZ IAS-1 has been adopted in the current year. This has resulted in the renaming some of the titles in the financial statements and other minor terminology changes.

The amendment to NZ IFRS-7 has also been adopted and has resulted in additional disclosure in note 23(k). There are no other new or revised accounting standards that impacted the Society in the current year.

Change in accounting policies

There have been no changes in accounting policies during the year.

Notes to the Financial Statements

for the financial year ended 31 May 2010

2. Comprehensive income attributable to members

| (a) Revenue | Group 2010 | 2009 | Pa 2010 | rent 2009 |
|--|----------------|-------------|------------|--------------|
| | \$ '000 | \$'000 | \$'000 | \$'000 |
| Revenue from continuing operations consisted of the following items: | | | | |
| Member insurance contributions: | | | | |
| Increasing Assurance Benefit | 429 | 470 | 429 | 470 |
| Funeral Fund | 453 | 430 | 453 | 430 |
| Medical Services Fund | 1,158 | 1,259 | 1,158 | 1,259 |
| Education Support Plan | 69 | 62 | 69 | 62 |
| Total member insurance contributions | 2,109 | 2,221 | 2,109 | 2,221 |
| Investment and other income | | | | |
| Investment properties - rental income: | | | | |
| Commercial properties rental income | 1,021 | 966 | 1,021 | 966 |
| Leasehold properties rental income | 329 | 290 | 329 | 290 |
| Holiday accommodation rental income | 230 | 235 | 230 | 235 |
| Total rental income | 1,580 | 1,491 | 1,580 | 1,491 |
| | | | | · |
| Interest income: | | | | |
| Bank deposits | 341 | 1,058 | 341 | 1,058 |
| Income from loans and receivables | 19 | 25 | 19 | 25 |
| Fixed interest securities | 3,051 | 2,942 | 3,051 | 2,942 |
| Total interest income | 3,411 | 4,024 | 3,411 | 4,024 |
| | | . = | | |
| Dividend income | 79 | 24 | 79 | 24 |
| | | | | |
| Investment gains and losses | | , _, | | |
| Revaluation of investment property | (133) | (532) | (133) | (532) |
| Realised gain on disposal of investment | | | | |
| property | 161 | - | 161 | - |
| | | | | |
| Change in fair value of financial assets | | | | |
| designated at fair value through profit or loss | 1,027 | (253) | 1,027 | (253) |
| Total investment gains and losses | 1,054 | (785) | 1,054 | (785) |
| | | | | |
| Total investment income including gains | | 4 754 | 2.22 | 4 784 |
| and losses | 6,123 | 4,754 | 6,123 | 4,754 |
| Other income: | | | | |
| Other income: | 1 22 | 28 | | |
| Unity Ltd revenue from web hosting | 44 | 20 | 14 | - 21 |
| Management fees Other income | 189 | 224 | 189 | 224 |
| Total other income | 212 | 253 | 204 | 246 |
| iotal other income | 212 | 233 | 2U* | 240 |

Notes to the Financial Statements

for the financial year ended 31 May 2010

2. Comprehensive income attributable to members (continued)

| (b) Comprehensive income before tax | Group | | Parent | | |
|---|-----------------------------|--------|-------------|--------|--|
| | 2010 | 2009 | 2010 | 2009 | |
| | \$'000 | \$'000 | \$'000 | \$'000 | |
| Comprehensive income for the period has been arrived at after charging the following expenses from continuing operations: | CONTROL OF THE SECOND PROSE | : | NAC - NAC - | | |
| Mary In the Company of the decrease in | | | | | |
| Member insurance withdrawals: | 2,113 | 2,134 | 2,113 | 2,134 | |
| Increasing Assurance benefit Funeral Fund | 1,004 | 751 | 1,004 | 751 | |
| Medical Services Fund | 850 | 783 | 850 | 783 | |
| | 4 | ,05 | 4 | 703 | |
| Education Support Plan Total insurance withdrawals | 3,971 | 3,668 | 3,971 | 3,668 | |
| Total insurance withurawais | 3,37. | 3,000 | 3,3,2 | | |
| Other expenses | | | | | |
| Directors' fees and expenses | 178 | 174 | 178 | 174 | |
| Operational plan for the future | 7 | 12 | 7 | 12 | |
| Employee expenses | 1,288 | 1,442 | 1,288 | 1,442 | |
| Auditors remuneration - audit fees* | 53 | 61 | 53 | 61 | |
| - accounting advice* | | 2 | 344 344 | 2 | |
| Other professional fees | 96 | 74 | 96 | 74 | |
| Fraternal Council | 27 | | 27 | | |
| Rent and other occupancy expenses | 213 | 218 | 213 | 218 | |
| Travel expenses | 67 | 62 | 67 | 62 | |
| Office administration | 108 | 98 | 108 | 98 | |
| Insurance | 6 5 | 64 | 65 | 64 | |
| Communications | 58 | 78 | 58 | 78 | |
| Marketing expenses | 158 | 187 | 158 | 187 | |
| Computer expenses | 61 | 42 | 51 | . 35 | |
| Other expenses | 110 | 99 | 110 | 99 | |
| Interest on District, Lodge and Credit Union deposits Direct property expenses of investment properties: | 167 | 363 | 167 | 363 | |
| - Commercial properties | 2 | 18 | 2 | 18 | |
| - Leasehold properties | 16 | 4 | 16 | 4 | |
| - Holiday accommodation properties | 155 | 133 | 155 | 133 | |
| Depreciation (note 8) | 122 | 124 | 122 | 124 | |
| Amortisation of software (note 9) | 13 | 16 | 13 | 16 | |
| Society Benevolent Fund grants | 9 | 1 | 9 | . 1 | |
| Commissions expense | 50 | 60 | 50 | 60 | |
| Appropriations to Member Benefit Fund Liabilities | 200 | 200 | 205 | 200 | |
| (note 12) | 295 | 290 | 295 | 290 | |
| Total other expenses | 3,317 | 3,624 | 3,307 | 3,617 | |

^{*}The auditor of Manchester Unity is Deloitte.

Notes to the Financial Statements

for the financial year ended 31 May 2010

3. Taxation

Current tax

UNITY Ltd has no current tax.

Deferred Tax

UNITY Limited has an unrecognised deferred tax asset of \$445,000 (2009; \$445,000). No transfer has been made to the statement of comprehensive income of Manchester Unity. As stated in the policy on taxation, a debit balance in the deferred tax account arising from tax differences or income tax losses is only recognised if their realisation is probable.

4. Cash and cash equivalents **Parent** 2009 2010 2009 2010 \$'000 \$'000 \$'000 \$'000 51 29 68 14 Cash on hand 8,940 8,940 7,972 7,972 Short term bank deposits 8,969 8,040 8,954 8,023 Total cash and cash equivalents

The maturity profile of these assets is shown in note 23(d).

5. Other financial assets

Trade and other receivables:

Intercompany advances
Member contributions in arrears
Trade and other sundry receivables
Interest receivable
First mortgage securities
IAB loans and advances
Total trade and other receivables

Other financial assets designated at fair value through profit or loss:

Government stock
Local authority stock
Corporate stock
Total NZ fixed interest securities

NZ Equities
Australian Equities

Total financial assets designated at fair value through profit or loss

The maturity of these assets is shown in note 23(d).

| 42,824 | 42,364 | 42,824 | 42,364 |
|--------|----------|--------------|--------|
| | | | |
| 954 | - | 954 | - |
| 1,062 | 275 | 1,062 | 275 |
| 40,808 | 42,089 | 40,808 | 42,089 |
| 31,126 | 32,516 | 31,126 | 32,516 |
| 4,955 | 4,812 | 4,955 | 4,812 |
| 4,727 | 4,761 | 4,727 | 4,761 |
| | | | |
| | | | |
| 690 | 770 | 690 | 770 |
| 146 | 174 | 146 | 174 |
| 14 | 31 | 14 | 31 |
| 508 | 538 | 508 | 538 |
| 11 | 4 | 11 | 4 |
| 11 | 23 | 11 | 23 |
| • | - | * | - |

Notes to the Financial Statements

for the financial year ended 31 May 2010

6. Other assets

| | | Group | | Parent | |
|--------------------------|---|--------|----------------|--------|--------|
| | | 2010 | 2009 | 2010 | 2009 |
| | | \$'000 | \$ '000 | \$'000 | \$'000 |
| | Note | | | | |
| Current: | | 2 | | | |
| Inventory | | 19 | 21 | 19 | 21 |
| Prepayments | - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 | 11 | 6 | 11 | 6 |
| Investment in subsidiary | 17 | • | | 13 | 13 |
| Total other assets | | 30 | 27 | 43 | 40 |

7. Investment property

Balance at beginning of financial year Additions from subsequent expenditure Other acquisitions and disposals Net gain/(loss) from fair value adjustments

Balance at end of financial year

Leasehold properties:

Balance at beginning of financial year Additions from subsequent expenditure Other acquisitions and disposals Net gain/(loss) from fair value adjustments

Balance at end of financial year

Holiday accommodation properties:

Balance at beginning of financial year Additions from subsequent expenditure Other acquisitions and disposals Net gain/(loss) from fair value adjustments

Balance at end of financial year

Total investment property

| | 12,200 | 12,650 - | 12,200 | 12,650 - |
|---|---------------------------|---------------------------|---|---------------------------|
| | 100 | - (450) | 100 | - (4E0) |
| | | | | (450) |
| 9 | 12,300 | 12,200 | 12,300 | 12,200 |
| | 5,059 | 4,966 | 5,059 | 4,966 |
| | - | - | - | - |
| | (182) | - | (182) | - |
| | (262) | 93 | (262) | 93 |
| | | | | |
| 200520000000000000000000000000000000000 | | | | |
| | 4,615 | 5,059 | 4,615 | 5,059 |
| | | 5,059 | Call Call SV ACCURATE TO SV ACCURATE TO THE STATE OF THE | 5,059 |
| | 4,615 6,061 | 6,220 | 4,615 6,061 | 6,220 |
| | 6,061 + | | 6,061 | |
| | 6,061 - (636) | 6,220 15 - | 6,061 - (636) | 6,220 15 |
| | 6,061 + | 6,220 | 6,061 | 6,220 |
| | 6,061 - (636) | 6,220 15 - | 6,061 - (636) | 6,220 15 |
| | 6,061 - (636) 29 | 6,220 15 - (174) | 6,061 - (636) 29 | 6,220 15 - (174) |

The fair value of the group's investment property is determined at 31 May each year by the Directors on the basis of a valuation carried out at that date by Arthur Stewart, (FNZPI) of Darroch Ltd, independent registered valuers experienced in the New Zealand property market.

The valuation, which conforms to the New Zealand Property Institute Practice Standard 3 - Valuations for Financial Reporting Purposes, was arrived at by reference to market evidence of transaction prices for similar properties.

Notes to the Financial Statements

for the financial year ended 31 May 2010

8. Property, plant & equipment

| | Plant & equipment | Leasehold improvements | Computer hardware | Motor vehicles | Total |
|--|---|--|--|--|---|
| Cost: | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| Balance at 1 June 2008 | 79 | 401 | 455 | 35 | 970 |
| Additions | 11 | - | 41 | - | 52 |
| Disposals | | , (5) | (5) | _ | (10) |
| Balance at 31 May 2009 | 90 | 396 | 491 | 35 | 1,012 |
| Additions | 9 | | 16 | | 25 |
| Disposals | | 4. | | | 0 |
| Balance at 31 May 2010 | 99 | 396 | 507 | 35 | 1,037 |
| Accumulated depreciation and impairmen | t: | | | | |
| Balance at 1 June 2008 | (75) | (169) | (373) | (35) | (652) |
| Depreciation expense | (8) | (65) | (51) | - | (124) |
| Disposals | - | - | _ 5 | <u>-</u> | 5 |
| Balance at 31 May 2009 | (83) | (234) | (419) | (35) | (771) |
| Depreciation expense | (5) | (70) | (47) | | (122) |
| Disposals | 注 | | - | | 0 |
| Balance at 31 May 2010 | (88) | (304) | (466) | (35) | (893) |
| Net book value: | | | <u> </u> | | |
| At 31 May 2009 | 7 | 162 | 72 | _ | 241 |
| At 31 May 2010 | 11 | 92 | 41 | _ | 144 |
| | | | | | |
| | | | | | |
| | Diant 6 | Lancahald | Parent | Motor | Total |
| | Plant & equipment | Leasehold improvements | Computer hardware | Motor vehicles | Total |
| Cost: | Plant & equipment \$'000 | | Computer | | Total \$'000 |
| Cost: Balance at 1 June 2008 | equipment | improvements | Computer hardware | vehicles | |
| | equipment \$'000 | improvements \$'000 | Computer hardware \$'000 | vehicles \$'000 | \$'000 |
| Balance at 1 June 2008 | equipment \$'000 78 | improvements \$'000 | Computer hardware \$'000 | vehicles \$'000 | \$'000 952 |
| Balance at 1 June 2008 Additions | equipment \$'000 78 | improvements \$'000 401 | Computer hardware \$'000 438 41 | vehicles \$'000 | \$'000 952 52 |
| Balance at 1 June 2008 Additions Disposals Balance at 31 May 2009 | equipment \$'000 78 11 - 89 | improvements \$'000 401 (5) | Computer hardware \$'000 438 41 (5) | vehicles \$'000 35 - | \$'000 952 52 (10) 994 |
| Balance at 1 June 2008 Additions Disposals Balance at 31 May 2009 Additions | equipment \$'000 78 11 | improvements \$'000 401 (5) | Computer hardware \$'000 438 41 (5) 474 | vehicles \$'000 35 - | \$'000 952 52 (10) |
| Balance at 1 June 2008 Additions Disposals Balance at 31 May 2009 | equipment \$'000 78 11 - 89 | improvements \$'000 401 (5) | Computer hardware \$'000 438 41 (5) 474 | vehicles \$'000 35 - | \$'000 952 52 (10) 994 |
| Balance at 1 June 2008 Additions Disposals Balance at 31 May 2009 Additions Disposals Balance at 31 May 2010 | equipment \$'000 78 11 - 89 9 - 98 | ### improvements # '000 #01 #01 #05 #05 #06 #07 #07 #07 #07 #07 #07 #07 #07 #07 #07 | Computer hardware \$'000 438 41 (5) 474 | vehicles \$'000 35 - - 35 | \$'000 952 52 (10) 994 25 |
| Balance at 1 June 2008 Additions Disposals Balance at 31 May 2009 Additions Disposals Balance at 31 May 2010 Accumulated depreciation and impairment | equipment \$'000 78 11 - 89 9 98 | improvements \$'000 401 (5) 396 | Computer hardware \$'000 438 41 (5) 474 16 | vehicles \$'000 35 - - 35 | \$'000 952 52 (10) 994 25 0 |
| Balance at 1 June 2008 Additions Disposals Balance at 31 May 2009 Additions Disposals Balance at 31 May 2010 Accumulated depreciation and impairment Balance at 1 June 2008 | equipment \$'000 78 11 - 89 9 - 98 | improvements \$'000 401 (5) 396 396 (169) | Computer hardware \$'000 438 41 (5) 474 16 490 (356) | vehicles \$'000 35 - - 35 | \$'000 952 52 (10) 994 25 0 1,019 |
| Balance at 1 June 2008 Additions Disposals Balance at 31 May 2009 Additions Disposals Balance at 31 May 2010 Accumulated depreciation and impairment Balance at 1 June 2008 Depreciation expense | equipment \$'000 78 11 - 89 9 98 | improvements \$'000 401 (5) 396 | Computer hardware \$'000 438 41 (5) 474 16 490 (356) (51) | vehicles \$'000 35 - - 35 | \$'000 952 52 (10) 994 25 0 1,019 (634) (124) |
| Balance at 1 June 2008 Additions Disposals Balance at 31 May 2009 Additions Disposals Balance at 31 May 2010 Accumulated depreciation and impairment Balance at 1 June 2008 Depreciation expense Disposals | equipment \$'000 78 11 - 89 9 - 98 4t: (74) (8) | improvements \$'000 401 (5) 396 (169) (65) | Computer hardware \$'000 438 41 (5) 474 16 490 (356) (51) 5 | vehicles \$'000 35 - - 35 35 (35) | \$'000 952 52 (10) 994 25 0 1,019 (634) (124) 5 |
| Balance at 1 June 2008 Additions Disposals Balance at 31 May 2009 Additions Disposals Balance at 31 May 2010 Accumulated depreciation and impairment Balance at 1 June 2008 Depreciation expense Disposals Balance at 31 May 2009 | equipment \$'000 78 11 - 89 9 - 98 4t: (74) (8) - (82) | improvements \$'000 401 (5) 396 396 (169) (65) - (234) | Computer hardware \$'000 438 41 (5) 474 16 490 (356) (51) 5 (402) | vehicles \$'000 35 - - 35 | \$'000 952 52 (10) 994 25 0 1,019 (634) (124) 5 (753) |
| Balance at 1 June 2008 Additions Disposals Balance at 31 May 2009 Additions Disposals Balance at 31 May 2010 Accumulated depreciation and impairment Balance at 1 June 2008 Depreciation expense Disposals Balance at 31 May 2009 Depreciation expense | equipment \$'000 78 11 - 89 9 - 98 4t: (74) (8) | improvements \$'000 401 (5) 396 (169) (65) | Computer hardware \$'000 438 41 (5) 474 16 490 (356) (51) 5 | vehicles \$'000 35 - - 35 35 (35) | \$'000 952 52 (10) 994 25 0 1,019 (634) (124) 5 (753) |
| Balance at 1 June 2008 Additions Disposals Balance at 31 May 2009 Additions Disposals Balance at 31 May 2010 Accumulated depreciation and impairment Balance at 1 June 2008 Depreciation expense Disposals Balance at 31 May 2009 Depreciation expense Disposals | equipment \$'000 78 11 - 89 9 - (74) (8) - (82) | improvements \$'000 401 (5) 396 396 (169) (65) (234) (70) | Computer hardware \$'000 438 41 (5) 474 16 490 (356) (51) 5 (402) | vehicles \$'000 35 - - 35 (35) - - (35) | \$'000 952 52 (10) 994 25 0 1,019 (634) (124) 5 (753) (122) |
| Balance at 1 June 2008 Additions Disposals Balance at 31 May 2009 Additions Disposals Balance at 31 May 2010 Accumulated depreciation and impairment Balance at 1 June 2008 Depreciation expense Disposals Balance at 31 May 2009 Depreciation expense Disposals Balance at 31 May 2010 | equipment \$'000 78 11 - 89 9 - 98 4t: (74) (8) - (82) | improvements \$'000 401 (5) 396 396 (169) (65) - (234) | Computer hardware \$'000 438 41 (5) 474 16 490 (356) (51) 5 (402) | vehicles \$'000 35 - - 35 35 (35) | \$'000 952 52 (10) 994 25 0 1,019 (634) (124) 5 (753) |
| Balance at 1 June 2008 Additions Disposals Balance at 31 May 2009 Additions Disposals Balance at 31 May 2010 Accumulated depreciation and impairment Balance at 1 June 2008 Depreciation expense Disposals Balance at 31 May 2009 Depreciation expense Disposals Balance at 31 May 2009 Depreciation expense Disposals Balance at 31 May 2010 Net book value: | equipment \$'000 78 11 - 89 9 - (74) (8) - (82) (5) | improvements \$'000 401 (5) 396 396 (169) (65) (234) (70) | Computer hardware \$'000 438 41 (5) 474 16 (356) (51) 5 (402) (47) | vehicles \$'000 35 - 35 35 (35) - (35) | \$'000 952 52 (10) 994 25 0 1,019 (634) (124) 5 (753) (122) 0 (875) |
| Balance at 1 June 2008 Additions Disposals Balance at 31 May 2009 Additions Disposals Balance at 31 May 2010 Accumulated depreciation and impairment Balance at 1 June 2008 Depreciation expense Disposals Balance at 31 May 2009 Depreciation expense Disposals Balance at 31 May 2010 | equipment \$'000 78 11 - 89 9 - (74) (8) - (82) | improvements \$'000 401 (5) 396 396 (169) (65) (234) (70) | Computer hardware \$'000 438 41 (5) 474 16 490 (356) (51) 5 (402) | vehicles \$'000 35 - - 35 (35) - - (35) | \$'000 952 52 (10) 994 25 0 1,019 (634) (124) 5 (753) (122) |

Group

Notes to the Financial Statements

for the financial year ended 31 May 2010

9. Intangible assets

| | Group | | Parent | |
|--|--------|---------------|--------|--------|
| | 2010 | 2009 | 2010 | 2009 |
| | \$'000 | \$'000 | \$'000 | \$'000 |
| Software | | | | |
| Cost: | | | | |
| Opening balance | 477 | 468 | 477 | 468 |
| Additions | 2 | 10 | 2 | 10 |
| Disposals | · - | (1) | 4 | (1) |
| Closing balance | 479 | 477 | 479 | 477 |
| Accumulated amortisation and impairment: | | | | |
| Opening balance | (456) | (440) | (456) | (440) |
| Amortisation expense | (13) | (16) | (13) | (16) |
| Disposals | | <u> </u> | _ | |
| Closing balance | (469) | (456) | (469) | (456) |
| | | | | |
| Net book value | 10 | 21 | 10 | 21 |
| | | | | |
| 10. Trade and other payables | | | | |
| Trade creditors and accruals | 385 | 485 | 385 | 485 |
| Total trade and other payables - current | 385 | 485 | 385 | 485 |

Payables are paid within the credit timeframe.

11. District, Lodge and other deposits

Unsecured:

Deposits - District and Lodges

Deposits - other

Total - District, Lodge and other deposits -

| 2,800 | 3,767 2,800 | 3,767 |
|--------------|--------------------|-------|
| 9 | - 9 | - |
| 2,809 | 3,767 2,809 | 3,767 |

Notes to the Financial Statements

for the financial year ended 31 May 2010

12. Member benefit fund liabilities

| | Group and Parent | | | | | | |
|---------------------------|-----------------------|-----------------------------|--------|----------------------------------|--------|--|--|
| | Member Share Funds | Educational Benefit Fund | • | Hawke's Bay Endowment Fund | Total | | |
| | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | | |
| 2010 | | | | | | | |
| Opening balance | 4,365 | 36 | 272 | 18 | 4,691 | | |
| Contributions | 122 | 1 | 1 | | 124 | | |
| Withdrawals | (254) | (2) | (25) | (1) | (282) | | |
| Appropriations (note 2b) | 276 | 1 | 17 | 1 | 295 | | |
| Closing balance - current | 4,509 | 36 | 265 | 18 | 4,828 | | |
| 2009 | | | | | | | |
| Opening balance | 4,242 | 37 | 269 | 19 | 4,567 | | |
| Contributions | - | 1 | 1 | - | 2 | | |
| Withdrawals | (148) | (3) | (15) | (2) | (168) | | |
| Appropriations (note 2b) | 271 | 1 | 17 | 1 | 290 | | |
| Closing balance - current | 4,365 | 36 | 272 | 18 | 4,691 | | |

At 31 May 2010 the Directors declared an appropriation of 6.50% (2009; 6.50%) of balances held.

(a) Member Share Funds

A member share fund is created when a District or Lodge votes to consolidate their surplus funds and place them under the administration of Manchester Unity.

| | Group and Pare | | |
|--------------------------|----------------|--------|--|
| | 2010 | 2009 | |
| | \$'000 | \$'000 | |
| Current: | | | |
| Auckland District | 295 | 287 | |
| Banks Peninsula Branch | 795 | 657 | |
| Egmont Lodge | 1,516 | 1,485 | |
| Hastings Lodge | 347 | 356 | |
| Masterton Lodge | 720 | 727 | |
| Napier Lodge | 589 | 593 | |
| Rose of Sharon Lodge | 139 | 151 | |
| United Westland Lodge | 91 | 92 | |
| Woodville Lodge | 17 | 17 | |
| Total Member Share Funds | 4,509 | 4,365 | |

Notes to the Financial Statements

for the financial year ended 31 May 2010

12. Member benefit fund liabilities (cont'd)

(b) Educational Benefit Fund

This fund was established for members who wished to put aside money for their children's education. The fund is administered by the Board of Directors under Rule 61 of the General Rules.

Interest is credited to the fund annually in the form of an appropriation.

The funds become available to the beneficiary on attainment of their 20th birthday.

(c) Society Sickness Benefit Fund

This fund was previously the Hawkes Bay Sickness fund. It is closed to new members and is now administered by Manchester Unity Friendly Society. It provides sickness and annuity benefits to the level of funds previously contributed plus interest. The fund is administered by the Board of Directors under General Rule 37.

(d) Hawke's Bay Endowment Fund

An endowment fund held by Society on behalf of the Hawkes Bay Lodges.

13 Provisions

| 13. Provisions | Group | | Par | ent |
|---|--------|-----------|-----------|-----------|
| | 2010 | 2009 | 2010 | 2009 |
| | \$'000 | \$'000 | \$'000 | \$'000 |
| Provision for employee entitlements Total provisions | 50 | 39 | 50 | 39 |
| | 50 | 39 | 50 | 39 |

Employee entitlements includes holiday pay and is expected to be settled within the next financial year.

Manchester Unity Friendly Society Notes to the Financial Statements

for the financial year ended 31 May 2010

14. Member insurance contract obligations

| | | | | Group and | d Parent | | |
|--|------|-------------------------------|-----------------|------------------------------|------------------------------------|--------------------------------|---------|
| (a) Member insurance contract obligations | | Medical Services Fund * | Funeral Fund | Increased Funeral Fund | Increasing Assurance Benefit | Education Support Plan * | Total |
| 2010 | | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| Opening value | Note | 250 | 6,136 | 12,359 | 20,325 | 120 | 39,190 |
| Revaluation of member insurance contract obligations | 15 | | 703 | 1,101 | (377) | 73 | 1,500 |
| Closing value | - | 250 | 6,839 | 13,460 | 19,948 | 193 | 40,690 |
| Expected maturity Current | | 250 | 326 | 1,069 | 2,556 | | 4,201 |
| Non-current | | | 6,513 | 12,391 | 17,392 | 193 | 36,489 |
| Value at 31 May 2010 | | 250 | 6,839 | 13,460 | 19,948 | 193 | 40,690 |
| 2009 Opening value | | 250 | 6,589 | 12,136 | 19,745 | 53 | 38,773 |
| Revaluation of member insurance contract obligations | 15 | - | (453) | 223 | 580 | 67 | 417 |
| Closing value | _ | 250 | 6,136 | 12,359 | 20,325 | 120 | 39,190 |
| Expected maturity | | | | | | | |
| Current | | 250 | 204 | 905 | 2,035 | - 120 | 3,394 |
| Non-current | _ | <u> </u> | 5,932 | 11,454 | 18,290 | 120 | 35,796 |
| Value at 31 May 2009 | _ | 250 | 6,136 | 12,359 | 20,325 | 120 | 39,190 |
| (b) Underwriting result | | | | Group and | | | |
| | | Medical Services Fund * | Funeral Fund | Increased Funeral Fund | Increasing Assurance Benefit | Education Support Plan * | Total |
| | | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| 2010 Premium revenue | | 1,158 | 453 | 1 | 429 | 69 | 2,109 |
| Direct claims expense | | (850) | (373) | (631) | (2,113) | (4) | (3,971) |
| Acquisition costs | | (235) | (4) | - | (60) | - | (299) |
| Underwriting result | 15 | 73 | 76 | (631) | (1,744) | 65 | (2,161) |
| 2009 Premium revenue | | 1,259 | 430 | - | 470 | 62 | 2,221 |
| Direct claims expense | | (783) | (290) | (461) | (2,134) | - | (3,668) |
| Acquisition costs | | (248) | (6) | - (464) | (69) | | (323) |
| Underwriting result | 15 _ | 228 | 134 | (461) | (1,733) | 62 | (1,770) |

Due to the high liquidity of the assets it is anticipated that all insurance contract obligations will be able to be met as the fall due

^{*} These funds are not actuarially valuec

Notes to the Financial Statements

for the financial year ended 31 May 2010

14. Member insurance contract obligations (cont'd)

(c) Details of member insurance contract products

Manchester Unity provides a variety of investment and insurance products and services to its members as follows:

| Name of product | Description |
|---|---|
| Medical Services Fund (MSF) | Provides three tiers of health care insurance to members, primary, comprehensive, and surgical only. Administered by the Board of Directors under General Rule 34. |
| Funeral Fund and Increased Funeral Fund (FAB, IFAB) | Provides funeral cover up to a maximum of \$10,000. Members may join this plan up until the age of 65 years. Benefits include funeral cover taken plus bonuses. Members over 65 who wish to purchase a funeral benefit may take out a single contribution policy (prepaid benefit, no bonuses). IFAB represents the bonuses accruing to the members on their FAB. Administered by the Board of Directors under General Rules 27, 28, 29 and 30. |
| Increasing Assurance Benefit (IAB) | Provides short-term or long-term investment, financial protection and death cover, with a combination of savings commitment and planning flexibility. There is a choice of plans: Endowment - benefits paid after the attainment of a specified age (benefits include original cover taken plus bonuses). Whole of life - benefits paid on death but partial withdrawal of bonuses is available after age 65. Term life - benefits are paid on death, no bonuses accrue. Administered by the Board of Directors under General Rule 32. |
| Education Support Plan (save2learn) | The Education Support plan has been in operation since 2005. It is a pooled investment fund that permits subscribers to make provision for their children or grandchildren's education costs at secondary or tertiary level. Tertiary means university, college of education, polytechnic providers or other tertiary course approved by the New Zealand Ministry of Education. |
| | Secondary - this policy pays out when your child enters year nine of schooling or their 13th birthday whichever is later. It is designed to help cover the cost of uniforms and extra curricular activities such as music or sports trips and equipment. Tertiary - this policy pays out at the beginning of tertiary study or your child's 18th birthday whichever is the later. It is designed to help cover the cost of fees, text books and some living expenses that are involved when studying at this level. |
| | Both types of policy are eligible for bonuses the level of which will depend on the returns allocated to the fund by Manchester Unity and are not guaranteed. |
| | Administered by the Board of Directors under General Rule 62. |

(d) Objectives for managing insurance risk

Manchester Unity has a Medical services reserve and a Member policyholder surplus reserve. These reserves are held for financial soundness in mitigating Manchester Unity's insurance risk. Refer to note 16.

As a result the Directors have determined that re-insurance is not required.

The insurer Manchester Unity, as a friendly society, is not required to have a credit rating.

Notes to the Financial Statements

for the financial year ended 31 May 2010

14. Member insurance contract obligations (cont'd)

(e) Actuarial valuation of member insurance contract obligations

The most recent actuarial valuation of the Increasing Assurance Benefit Fund, Funeral Fund and Increased Funeral Fund was carried out as at 31 May 2010.

The actuarial valuation was prepared by the appointed actuary of Manchester Unity Friendly Society, Charles Cahn BSc. FIAA. FNZSA.

The actuary is satisfied as to the nature, sufficiency and accuracy of the data used to determine the member insurance contracts liabilities for these Funds.

| | May 2010 | | | |
|---|------------------------------------|-----------------|---------------------------|--|
| | Increasing Assurance Benefit | Funeral Fund | Increased Funeral Fund | |
| | \$'000 | \$'000 | \$'000 | |
| Central estimate of liability for insurance contracts | 18,514 | 5,490 | 11,912 | |
| Liability for insurance contracts including risk margin | 19,948 | 6,839 | 13,460 | |
| Percentage risk margin | 8% | 25% | 13% | |

The risk margin has been derived by valuing the liabilities on a more conservative basis than central estimate. The basis was selected to achieve a high probability of sufficiency. No diversification of risks was allowed for.

The amount of member insurance contract obligations has been determined in accordance with the following methods and assumptions:

(i) Method of calculation

The liability of the contracts was determined by deducting the present value of future contributions less expenses from the present value of the sums assured and, for the Increasing Assurance Benefit Fund, reversionary bonuses attached at the valuation date. A reversionary bonus is a bonus payable at the end of the term of the policy (that is, at maturity) or on prior death of the life assured. Once allocated the value is guaranteed provided premiums are paid up at maturity or death.

(ii) Investment earnings/discount rate

The risk free discount rate used was the 10 year mid interbank swap rate. The rate was 5.83%pa. (2009; 6.1%pa).

(iii) Expenses

Expenses were assumed at rates consistent with recent experience.

(iv) Mortality

For the IAB the mortality tables used were based on the New Zealand Insured Lives table 2005 - 2007 for males and females (2009; New Zealand Insured Lives table 1993 - 1997).

For the Funeral Funds, the mortality table used were based on the New Zealand Life tables 2005-2007 total population tables for males and females adjusted for actual experience of the Funds.

(v) Discontinuance

Rates of discontinuance and lapse assumed were based on the actual experience.

Notes to the Financial Statements

for the financial year ended 31 May 2010

14. Member insurance contract obligations (cont'd)

(e) Actuarial valuation of member insurance contract obligations (cont'd)

(vi) Unbundling of Insurance premiums and claims

The Directors made the following judgement with respect to the unbundling of insurance premiums and claims.

The IAB and ESP contain both an insurance component and a deposit component. The Directors have determined that these components cannot be unbundled, therefore the deposit components (contributions and withdrawals) and the insurance components (premiums and claims) are included in the statement of comprehensive income as contributions and withdrawals.

(vii) Impact of assumption changes

The table below shows the effect of changes made to the assumptions used the previous year.

| Assumption | Impact on insurance contract liabilities \$000 | Impact on profit and equity \$000 |
|----------------|--|-----------------------------------|
| Mortality | (702) | 702 |
| Discount rate | 911 | (911) |
| Expenses | 287 | (287) |
| Discontinuance | 414 | (414) |

(viii) Sensitivity analysis

The table below shows the sensitivity of member insurance contract liabilities to changes in variables that have a material impact on insurance risk. As there is no reinsurance on any of the products the sensitivities shown are the same both gross and net of reinsurance. It should be noted that sensitivities are often non-linear and larger or smaller impacts may not be easily identified from these results.

| Assumption | Assumption change | Impact on insurance contract liabilities \$000 | Impact on profit and equity \$000 |
|----------------|--------------------|--|-----------------------------------|
| Mortality | Increase by 10.00% | 606 | (606) |
| Mortality | Decrease by 10.00% | (609) | 609 |
| Discount rates | Increase by 0.25% | (940) | 940 |
| Discount rates | Decrease by 0.25% | 986 | (986) |
| Expenses | Increase by 10.00% | 939 | (939) |
| Expenses | Decrease by 10.00% | (924) | 924 |
| Discontinuance | Increase by 10.00% | (119) | 119 |
| Discontinuance | Decrease by 10.00% | 120 | (120) |

MANCHESTER UNITY FRIENDLY SOCIETY

Notes to the Financial Statements

for the financial year ended 31 May 2010

14. Member insurance contract obligations (cont'd)

(f) Fund transactions

The following table outlines the transactions that flow through the funds as taken into consideration by the actuary in determining the member insurance contract obligation for each product at 31 May 2010.

| | | | | Parent and | i Group | | |
|--|------|--|-----------------|---|--|--|------------------------|
| | | Medical Services Fund * | Funeral Fund | Increased Funeral Fund | Increasing Assurance Benefit | Education Support Plan * | Total |
| | | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| 2010 | Note | NAMES AND ASSESSMENT OF THE PROPERTY OF THE PR | | -56-6-53 (2000) - 200 - 0005 | 1.7 007 1112,400234,00030111,001100004,000000000 | 00000000000000000000000000000000000000 | CIND W-CINNW NONC. INC |
| Opening member insurance contract obligations at 31 May 2009 Opening unallocated member surplus at | | 250 | 6,136 | 12,359 | 20,325 | 120 | 39,190 |
| 31 May 2009 | | | 1,443 | 1,781 | 6,822 | | 10,046 |
| Members funds at 31 May 2009 | | 250 | 7,579 | 14,140 | 27,147 | 120 | 49,236 |
| Contributions | | 1,158 | 453 | | 429 | 69 | 2,109 |
| Withdrawals | | (850) | (373) | (631) | (2,113) | (4) | (3,971) |
| Society management fees | | (212) | - | • | (37) | - | (249) |
| Other acquisition costs | | (23) | (4) | - | (23) | | (50) |
| Transfers | ** | (73) | (500) | 500 | | | (73) |
| Appropriations | 15 | • | 387 | 739 | 1,379 | 8 | 2,513 |
| Net movement for year | | · · | (37) | 608 | (365) | 73 | 279 |
| Members funds at 31 May 2010 | | 250 | 7,542 | 14,748 | 26,782 | 193 | 49,515 |
| This comprises: | | | | \$ 54000 \$1.000 \$ | | | |
| Net liabilities before future bonuses Unallocated actuarial surplus (member policyholder surplus reserve - refer | | 250 | 6,839 | 13,460 | 19,948 | 193 | 40,690 |
| note 16) | 8 | | 703 | 1,288 | 6,834 | | 8,825 |
| Members funds at 31 May 2010 | | 250 | 7,542 | 14,748 | 26,782 | 193 | 49,515 |

^{*} These funds are not actuarially valued

Notes to the Financial Statements

for the financial year ended 31 May 2010

14. Member insurance contract obligations (cont'd)

(f) Fund transactions (cont'd)

The following table outlines the transactions that flow through the funds as taken into consideration by the actuary in determining the member insurance contract obligation for each product at 31 May 2009.

| | | Parent and Group | | | | | |
|--|------|-------------------------------|-----------------|------------------------------|------------------------------------|--------------------------------|---------|
| | | Medical Services Fund * | Funeral Fund | Increased Funeral Fund | Increasing Assurance Benefit | Education Support Plan * | Total |
| | | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| 2009 | Note | | | | | | |
| Opening member insurance contract obligations at 31 May 2008 Opening unallocated member surplus at | | 250 | 6,589 | 12,136 | 19,745 | 54 | 38,774 |
| 31 May 2008 | | | 855 | 1,326 | 7,675 | - | 9,856 |
| Members funds at 31 May 2008 | _ | 250 | 7,444 | 13,462 | 27,420 | 54 | 48,630 |
| Contributions | | 1,259 | 430 | - | 470 | 62 | 2,221 |
| Withdrawals | | (783) | (290) | (461) | (2,134) | - | (3,668) |
| Society management fees | | (223) | · - | - | (40) | - | (263) |
| Other acquisition costs | | (25) | (6) | - | (29) | - | (60) |
| Transfers | | (228) | (400) | 400 | - | - | (228) |
| Appropriation | 15 | <u> </u> | 401 | 739 | 1,460 | 4 | 2,604 |
| Net movement for year | | <u>-</u> | 135 | 678 | (273) | 66 | 606 |
| Members funds at 31 May 2009 | _ | 250 | 7,579 | 14,140 | 27,147 | 120 | 49,236 |
| This commisses | | | | | | | |
| This comprises: Net liabilities before future bonuses Unallocated actuarial surplus (Member policyholder surplus reserve refer - | | 250 | 6,136 | 12,359 | 20,325 | 120 | 39,190 |
| note 16) | | - | 1,443 | 1,781 | 6,822 | - | 10,046 |
| Members funds at 31 May 2009 | _ | 250 | 7,579 | 14,140 | 27,147 | 120 | 49,236 |

^{*} These funds are not actuarially valued

Manchester Unity Friendly Society Notes to the Financial Statements

for the financial year ended 31 May 2010

15. Retained earnings

| 15. Retained earnings | | G | iroup | P | Parent | | |
|--|-------|--|---------|---------------------------------|---------|--|--|
| | | 2010 | 2009 | 2010 | 2009 | | |
| | | \$'000 | \$'000 | \$'000 | \$'000 | | |
| | Note | VXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX | | La armination of the control of | | | |
| Balance at the beginning of financial year | | 2,330 | 2,442 | 2,327 | 2,438 | | |
| Total comprehensive income/(loss) attributable to members | | (344) | (480) | (342) | (480) | | |
| Transfer from Society Benevolent Fund | 16(b) | 9 | 1 | 9 | 1 | | |
| Transfers to medical services and Member policyholder surplus reserves (notes $16(c)$,(d)&(e)): | | | | | | | |
| - Appropriations to insurance contracts | 14(f) | (2,513) | (2,604) | (2,513) | (2,604) | | |
| - Underwriting loss | 14(b) | 2,161 | 1,770 | 2,161 | 1,770 | | |
| Actuarial revaluation of insurance contracts | 14(a) | 1,500 | 417 | 1,500 | 417 | | |
| | | 1,148 | (417) | 1,148 | (417) | | |
| Release of realised gain on disposal of financial assets | | 182 | - | 182 | - | | |
| Revaluation of investment properties Unrealised profit/(loss) on change in fair value of financial | | 133 | 532 | 133 | 532 | | |
| assets | | (1,027) | 253 | (1,027) | 253 | | |
| Transfers from/(to) the general reserve | 16(f) | (711) | 785 | (711) | 785 | | |
| Balance at the end of financial year | | 2,433 | 2,330 | 2,431 | 2,327 | | |

Voting rights

Voting rights are allocated to Districts and Lodges on a pro-rata basis, based on membership, in accordance with the General Rules.

Notes to the Financial Statements

for the financial year ended 31 May 2010

| 16. Reserves | | Gr | oup | Pa | rent |
|--|-------|----------------|--------|--------|--------|
| | | 2010 | 2009 | 2010 | 2009 |
| | | \$'000 | \$'000 | \$'000 | \$'000 |
| | Note | | | | |
| District and Lodge Relief Fund | 16(a) | 968 | 968 | 968 | 968 |
| Society Benevolent and Emergency Relief Fund | 16(b) | 713 | 722 | 713 | 722 |
| Member policyholder surplus reserve | 16(c) | 8 ,82 5 | 10,046 | 8,825 | 10,046 |
| Medical services reserve | 16(d) | 1,959 | 1,886 | 1,959 | 1,886 |
| Medical services fund | 16(e) | 750 | 750 | 750 | 750 |
| General reserve | 16(f) | 10,472 | 9,761 | 10,472 | 9,761 |
| Total reserves | | 23,687 | 24,133 | 23,687 | 24,133 |
| (a) District and Lodge Relief Fund | | | | | |
| Balance at the beginning of financial year | | 968 | 968 | 968 | 968 |
| Distributions to members | | ÷ | - | - | - |
| Transfer to retained earnings | 15 | 9 | - 2 | - | |
| Balance at the end of financial year | | 968 | 968 | 968 | 968 |

The District and Lodge Relief Fund is administered by the Board of Directors under General Rule 39. The fund exists for the purpose of assisting the Districts and Lodges.

(b) Society Benevolent and Emergency Relief Fund

Balance at the beginning of financial year

Net payments to members

Allocation of surplus

Transfer from/(to) retained earnings

15

Balance at the end of financial year

| 722 (9) | 723 722 (1) (9) | 723 (1) |
|------------|--------------------|------------|
| (9) | (1) (9) | (1) |
| 713 | 722 713 | 722 |

The Society Benevolent Fund is administered by the Board of Directors under General Rule 35.

The fund is held for the purpose of making grants to members of the Society and their families for such benevolent charitable, educational, philanthropic or cultural purposes as the Directors see appropriate.

(c) Member policyholder surplus reserve

Balance at the beginning of financial year

Transfers from/(to) retained earnings 15

Balance at the end of financial year 14(f)

| 10,046 | 9,856 10,046 | 9,856 |
|---------|--------------|--------|
| (1,221) | 190 (1,221) | 190 |
| 8,825 | 10,046 8,825 | 10,046 |

The Member policyholder surplus reserve arises from the actuarial valuation of member insurance contract liabilities. Surpluses above the actuarial calculation are held in reserve for these specified funds in case of future underwriting losses.

(d) Medical services reserve

Balance at the beginning of financial year

Transfers from/(to) retained earnings 15

Balance at the end of financial year

| 1,886 | 1,659 1,886 | 1,659 |
|-------|--------------------|-------|
| 73 | 227 73 | 227 |
| 1,959 | 1,886 1,959 | 1,886 |

The medical services reserve was established from prior year unallocated profits.

Amounts are transferred from the reserve to retained earnings to offset liabilities incurred as and when required.

(e) Medical services fund

Balance at the beginning of financial year
Transfers from/(to) retained earnings
Balance at the end of financial year

| 750 | 750 750 | 750 - |
|------------|----------------|----------|
| 750 | 750 750 | 750 |

The Medical services fund was set up under Rule 34 to provide three tiers of health care insurance to members, primary, comprehensive, and surgical only.

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Manchester Unity Friendly Society Notes to the Financial Statements

for the financial year ended 31 May 2010

| 16. Reserves (cont'd) | | Group | | Parent | | |
|---|------|--------|----------------|--------|--------|--|
| • | | 2010 | 2009 | 2010 | 2009 | |
| | | \$'000 | \$ '000 | \$'000 | \$'000 | |
| (f) General reserve | Note | | | | | |
| Balance at the beginning of financial year | | 9,761 | 10,546 | 9,761 | 10,546 | |
| Release of realised gain on disposal of financial | | | | | | |
| assets | | (182) | - | (182) | - | |
| Revaluation of investment properties | | (133) | (532) | (133) | (532) | |
| Unrealised profit/(loss) on change in fair value | | | | | | |
| of financial assets | | 1,027 | (253) | 1,027 | (253) | |
| Transfer from/(to) retained earnings | 15 | 711 | (785) | 711 | (785) | |
| Balance at the end of financial year | | 10,472 | 9,761 | 10,472 | 9,761 | |

The general reserve represents unrealised gains/losses made on Manchester Unity's investment properties, equities and fixed interest securities since acquisition of the assets. The unrealised gains/losses are not represented by cash funds. Accordingly the Directors do not consider it appropriate to make the reserve available for distribution to members' funds. When the assets are realised, gains/losses made since acquisition date are transferred from the general reserve to retained earnings.

17. Investment in subsidiary

UNITY Limited commenced trading on 1 June 2000 and is a 100% owned subsidiary of Manchester Unity. Manchester Unity wrote down it's investment in UNITY Limited at 31 May 2002 and 31 May 2003. Apart from website development and hosting UNITY Limited ceased trading at 30 November 2002.

Subsidiary owned at 31 May 2010

| Interest held | | | | |
|--|------|--|--|--|
| | 2010 | 2009 | | |
| UNITY Limited | 100% | 100% Website development and hosting provider. | | |
| UNITY Limited is a New Zealand incorporated company. | | | | |

| | 2010 | 2009 |
|-----------------------------------|---------|---------|
| | \$'000 | \$'000 |
| UNITY Limited: | | |
| Investment in UNITY Limited | 500 | 500 |
| Convertible notes issued 2002 | 1,127 | 1,127 |
| Convertible notes issued 2003 | 296 | 296 |
| Adjustment to carrying value 2002 | (1,566) | (1,566) |
| Adjustment to carrying value 2003 | (344) | (344) |
| | 13 | 13 |

UNITY Limited convertible notes were issued on the following terms:

15% interest rate payable annually at the discretion of Manchester Unity, and is convertible into share capital at the option of Manchester Unity. The convertible notes do not confer on the holders any right to vote at any meeting of the company.

Notes to the Financial Statements

for the financial year ended 31 May 2010

18. Related Parties

Related Party Disclosures

The Directors of Manchester Unity during the financial year were:

- G J Allanson
- P J Courtney
- P L Haglund
- J H Lowe
- I R Taylor
- P W Schumacher

Manchester Unity Credit Union and the Wellington District Manchester Unity Credit Union are separate organisations from Manchester Unity Friendly Society.

Manchester Unity Friendly Society has no financial obligations with these credit unions other than funds held on deposit from time to time and interest paid on these funds during the year.

Manchester Unity does not guarantee the credit union member deposits.

Messrs Haglund and Lowe are on the Committee of Management of the Manchester Unity Credit Union.

Transactions with Directors and Director Related Entities

Since the end of the previous financial year no Director has received any benefit (other than set out below) by reason of a contract made by Manchester Unity or its subsidiary with a Director, or a firm of which the Director is a member, or with a company in which the Director has a substantial interest.

Other Transactions

During the financial year Manchester Unity provided accounting and administration services to the Manchester Unity Districts, Lodges and Credit Unions for no consideration.

During the financial year interest was paid to Manchester Unity Districts, Lodges and Credit Unions totalling \$167,000 (2009; \$363,000). The term of investment ranged from call to 4 years. Interest rates are reviewed in line with the official cash rate set by the reserve Bank of New Zealand. At balance date the weighted average of interest being paid was 5.44% (2009; 5.31%).

During the financial year management fees of \$14,000 were charged to subsidiary UNITY Limited (2009; \$21,000).

Outstanding balances with related parties are disclosed in notes 11 and 12.

All outstanding balances are repayable within 4 years.

No amounts were provided for doubtful debts relating to debts due from related parties at reporting date (2009:Nil)

Key Management Personnel Compensation

The compensation of the Directors and executives, being the key management personnel of the entity, is set out below:

| Short-term employee benefits | |
|------------------------------|--|
| Total | |

| Group | | Par | ent |
|----------------|----------------|----------------|----------------------------|
| 2010 \$'000 | 2009 \$'000 | 2010 \$'000 | 200 9 \$'000 |
| 365 | 353 | 365 | 353 |
| 365 | 353 | 365 | 353 |

Notes to the Financial Statements

for the financial year ended 31 May 2010

19. Leases

| | Group | | Parent | |
|---|--------|--------|--------|--------|
| | 2010 | 2009 | 2010 | 2009 |
| Leases as lessee | \$'000 | \$'000 | \$'000 | \$'000 |
| Non-cancellable operating lease payments | | | | |
| Not longer than one year | 171 | 187 | 171 | 187 |
| Longer than one year and less than five years | 292 | 46 | 292 | 46 |
| Longer than five years | - | - | - | - |
| • | 463 | 233 | 463 | 233 |

Operating leases disclosed relate to the lease of the group's Lambton Quay Offices and the Christchurch agency office. The Lambton Quay offices were leased in June 2004 for an initial term of 6 years, with the option to extend for two further terms of 3 years each. The lease agreement contains a clause that market rent reviews are to be carried out every 3 years. The group does not have the option to purchase the space at the expiry of the lease period.

The Christchurch agency premises were leased in February 2008 for an initial term of 3 years with two further terms of 3 years. The lease agreement contains a clause that market rent reviews are to be carried out every 2 years. The group has no right to purchase the space at the expiry of the lease period.

| | Gro | Parent | | |
|---|--------|--------|--------|--------|
| Leases as lessor | 2010 | 2009 | 2010 | 2009 |
| Non-cancellable operating lease receivables | \$'000 | \$'000 | \$'000 | \$'000 |
| Not longer than one year | 1,280 | 1,283 | 1,280 | 1,283 |
| Longer than one year and less than five years | 3,654 | 3,989 | 3,654 | 3,989 |
| Longer than five years | 1,670 | 1,694 | 1,670 | 1,694 |
| - | 6,604 | 6,966 | 6,604 | 6,966 |

Operating leases relate to commercial investment properties and leasehold land. Commercial properties owned by the group have lease terms of between 2 and 20 years. With one exception all leases have rights of renewal, with renewal durations between 3 and 6 years. The lessee's do not have the right to purchase the properties at the end of the lease period.

Leasehold land is leased out on 14 year terms with rights of renewal for the same period into perpetuity. A rent review is conducted at the end of each lease term. The leaseholders do not have the right to purchase the land. From time to time, the Trustees approve the freeholding of the properties at a market value set by a registered independent valuer.

20. Contingent liabilities and contingent assets

At balance date the group has no contingent liabilities or contingent assets (2009: Nil).

21. Commitments for expenditure

Capital expenditure commitments

The group had no capital commitments at balance date (May 2009: Nil).

Lease commitments

Non-cancellable operating lease commitments are disclosed in note 19 to the financial statements.

Other commitments

The parent has a funding commitment to its subsidiary UNITY Limited for \$295,000 in convertible notes (2009: \$295,000).

Notes to the Financial Statements

for the financial year ended 31 May 2010

22. Notes to the cash flow statement

| | Group | | Parent | |
|---|---------|--------|---------|--------|
| | 2010 | 2009 | 2010 | 2009 |
| | \$'000 | \$'000 | \$'000 | \$'000 |
| Reconciliation of net cash provided by operating activities to Comprehensive Income | | | | |
| for the period is as follows: | | | | |
| Total comprehensive income/(loss) | (344) | (480) | (342) | (480) |
| Add/(less) non cash items: | | | | |
| -revaluation of investment property | 133 | 532 | 133 | 532 |
| -depreciation and amortisation | 135 | 139 | 135 | 139 |
| -appropriations to member benefit funds | 296 | 290 | 295 | 290 |
| -net change in member insurance contract obligations | 1,500 | 417 | 1,500 | 417 |
| -changes in fair value of financial assets through | | | | |
| profit or loss account | (1,027) | 253 | (1,027) | 253 |
| Add/(less) change in operating assets: | | | | |
| -movement in contributions in advance | 8 | (18) | 8 | (18) |
| -movement in interest accrued | 30 | 464 | 30 | 464 |
| -movement in accounts receivable | (7) | 115 | (7) | 115 |
| -movement in contributions in arrears | 12 | 2 | 12 | 2 |
| -movement in other assets | (3) | 1 | (3) | 1 |
| -movement in trade and other payables | (100) | (70) | (100) | (68) |
| -movement in provisions | 11 | 16 | 11 | 16 |
| Member benefit fund contributions less withdrawals | (158) | (164) | (158) | (164) |
| Add/(less) items reclassified as investing activities: | | | | |
| -gain on sale of investment properties | (161) | - | (161) | - |
| Net cash inflow/(outflow) from operating activities: | 325 | 1,496 | 327 | 1,498 |

23. Financial Instruments

(a) Capital management objectives

The group manages its activities to ensure that the group is able to continue as a going concern while maximising the return to members through the prudent investment of funds as discussed below.

(b) Financial risk management objectives

Financial risk management activities are undertaken by the group as part of their investment management, in accordance with the investment policy as approved by the Board of Directors. The investment policy is reviewed by the Directors at least annually.

The group does not enter into or trade financial instruments, for speculative purposes. The group's activities expose it primarily to the financial risk of changes in interest rates.

(c) Significant accounting policies

Details of the significant accounting policies and methods adopted, including the criteria for recognition, and the basis of measurement applied in respect of each class of financial asset are disclosed in note 1 to the financial statements.

(d) Interest rate risk

The group is exposed to interest rate risk in that the future interest rate movement will affect the net market value of fixed interest securities, and that rates on short term deposits will drop. Risk management activities are undertaken by Manchester Unity in accordance with the investment policy as disclosed in note 23(b).

Notes to the Financial Statements

for the financial year ended 31 May 2010

23. Financial Instruments (cont'd)

(d) Interest rate risk management (cont'd)

Maturity profile of financial instruments

The following tables detail the group's exposure to interest rate risk at 31 May 2010 and 31 May 2009 and is based on undiscounted cash flows:

| and is based on undiscounted cash nows. | Weighted average | | | | |
|---|------------------|----------------|-----------------|-----------------|-----------------|
| | interest | Less than 1 | | ore than 5 | |
| 2010 | rate | year \$'000 | years \$'000 | years \$'000 | Total \$'000 |
| Financial assets: | % | \$ 000 | \$ 000 | \$ 000 | \$ 000 |
| Cash and cash equivalents | 4.66% | 8,930 | 239 | | 9,169 |
| Other financial assets designated at fair value | 4.0070 | 0,500 | 239 | | 3,103 |
| through profit or loss: | | | | | |
| Government stock | 6.28% | 283 | 5,167 | 0 | 5,450 |
| Local authority stock | 6.87% | 1,353 | 4.172 | 950 | 6,475 |
| Corporate stock | 7.57% | 5,426 | 25,373 | 6,765 | 37,564 |
| NZ Equity | | 1,062 | 23,373 | 0,703 | 1,062 |
| Australian Equity | | 954 | | | 954 |
| Trade and other receivables: | | | | | |
| First mortgage securities | 9.00% | 15 | | | 15 |
| IAB Loans and advances | 8.03% | 46 | 72 | 155 | 273 |
| Other receivables | 0.00% | 720 | ' | 133 | 720 |
| Other receivables | • | 18,789 | 35,023 | 7,870 | 61,682 |
| Financial liabilities: | | 10,705 | 33,023 | 7,073 | <u> </u> |
| Trade and other payables | | 385 | | | 385 |
| District, Lodge and Credit Union deposits | 5.44% | 2,756 | 237 | | 2,993 |
| Member benefit fund liabilities | 3.77 /0 | 4,828 | ~3 / | | 4,828 |
| Provisions | | 50 | | | 50 |
| FIOVISIONS | • | 8,019 | 237 | - | 8,256 |
| 2009 | • | 0,019 | 23/ | | 7,77 |
| Financial assets: | | | | | |
| Cash and cash equivalents | 4.14% | 8,191 | _ | - | 8,191 |
| Other financial assets designated at fair value | | -/ | | | |
| through profit or loss: | | | | | |
| | 6.28% | 283 | 4.004 | 1 500 | 5,957 |
| Government stock | | | 4,084 | 1,590 | - |
| Local authority stock | 6.57% | 1,200 | 3,402 | 860 | 5,462 |
| Corporate stock | 7.73% | 8,197 | 27,567 | 7,784 | 43,548 |
| NZ Equity | | 275 | - | - | 275 |
| Australian Equity | | - | - | - | - |
| Trade and other receivables: | | | | | |
| First mortgage securities | 9.00% | 19 | 17 | - | 36 |
| IAB Loans and advances | 8.82% | 68 | 111 | 142 | 321 |
| Other receivables | | 797 | | - | 797 |
| | • | 19,030 | 35,181 | 10,376 | 64,587 |
| Financial liabilities: | • | 15/050 | 33/101 | 10,070 | |
| | | 485 | _ | _ | 485 |
| Trade and other payables | E 210/ | | 010 | | |
| District, Lodge and Credit Union deposits | 5.31% | 3,136 | 818 | - | 3,954 |
| Member benefit fund liabilities | | 4,691 | - | - | 4,691 |
| Provisions | | 39 | - | - | 39 |
| | | 8,351 | 818 | _ | 9,169 |

Interest rate repricing is generally consistent to the maturity date for the financial instruments in the table above.

Notes to the Financial Statements

for the financial year ended 31 May 2010

23. Financial Instruments (cont'd)

(d) Interest rate risk management - Maturity profile of financial instruments (cont'd)

The following table details the parent's exposure to interest rate risk at 31 May 2010 and 31 May 2009:

| | | Less than 1 1-5 years More than 5 | | | | |
|---|---------------|-----------------------------------|--------|----------------------|--------|--|
| 2010 | interest % | year \$'000 | \$'000 | years \$'000 | \$'000 | |
| Financial assets: | 70 | 4 000 | ¥ 555 | + 000 | 4 000 | |
| Cash and cash equivalents | 4.66% | 8,930 | 239 | - | 9,169 | |
| Other financial assets designated at fair value | | | | | | |
| through profit or loss: | | | | | | |
| Government stock | 6.28% | 283 | 5,167 | 0 | 5,450 | |
| Local authority stock | 6.87% | 1,353 | 4,172 | 950 | 6,475 | |
| Corporate stock | 7.57% | 5,426 | 25,373 | 6,765 | 37,564 | |
| NZ Equity | | 1,062 | | - | 1,062 | |
| Australian Equity | | 954 | | 4 | 954 | |
| Investment in subsidiary | | 13 | | - | 13 | |
| Trade and other receivables: | | | | | | |
| First mortgage securities | 9.00% | 15 | | _ | 15 | |
| IAB Loans and advances | 8.03% | 46 | 72 | 155 | 273 | |
| Other receivables | | 720 | • | | 720 | |
| | | 18,802 | 35,023 | 7,870 | 61,695 | |
| Financial liabilities: | | | | | | |
| Trade and other payables | | 385 | | - | 385 | |
| District, Lodge and Credit Union deposits | 5.44% | 2,756 | 237 | | 2,993 | |
| Member benefit fund liabilities | | 4,828 | - | | 4,828 | |
| Provisions | | 50 | - | | 50 | |
| | | 8,019 | 237 | # 2 € 9 - | 8,256 | |
| 2009 | | | | | _ | |
| Financial assets: | | | | | | |
| Cash and cash equivalents | 4.14% | 8,174 | - | - | 8,174 | |
| through profit or loss: | | · | | | | |
| Government stock | 6.28% | 283 | 4,084 | 1,590 | 5,957 | |
| Local authority stock | 6.57% | 1,200 | 3,402 | 860 | 5,462 | |
| Corporate stock | 7.73% | 8,197 | 27,567 | 7,784 | 43,548 | |
| | 7.7370 | 275 | 27,307 | 7,704 | 275 | |
| NZ equity | | 2/3 | | _ | 2/3 | |
| Australian Equity | | - | - | - | 13 | |
| Investment in subsidiary | | 13 | - | - | 13 | |
| Trade and other receivables: | | | | | | |
| First mortgage securities | 9.00% | 19 | 17 | - | 36 | |
| IAB Loans and advances | 8.82% | 68 | 111 | 142 | 321 | |
| Other receivables | _ | 797 | _ | - | 797 | |
| | • | 19,026 | 35,181 | 10,376 | 64,583 | |
| Financial liabilities: | • | | | | | |
| Trade and other payables | | 485 | - | - | 485 | |
| District, Lodge and Credit Union deposits | 5.31% | 3,136 | 818 | _ | 3,954 | |
| Member benefit fund liabilities | 3.3270 | 4,691 | | - | 4,691 | |
| Provisions | | 39 | _ | - | 39 | |
| 11041310113 | • | 8,351 | 818 | | 9,169 | |
| | • | 0,331 | 010 | | 5,109 | |

Interest rate repricing is generally consistent to the maturity date for the financial instruments in the table above.

Notes to the Financial Statements

for the financial year ended 31 May 2010

23. Financial Instruments (cont'd)

(d) Interest rate risk management (cont'd) Interest rate sensitivity

Manchester Unity invests in fixed interest and bank deposits in the main and it is the intention of the Directors to hold the investments to maturity. As a consequence interest rate sensitivity is limited to changes in interest rates earned on bank deposits.

(e) Credit risk management

Credit risk refers to the risk that a counterparty will default on its contractual obligations resulting in financial loss to the group. The group has adopted a policy of only dealing with creditworthy counterparties. The group's exposure and the credit ratings of its counterparties are continuously monitored and the aggregate values of transactions concluded is spread amongst approved counterparties. Credit exposure is controlled by counterparty limits that are reviewed and approved annually by the Board of Directors.

The group obtains collateral to cover credit risk exposures on IAB loans and advances and mortgages and such collateral includes properties and life insurance policies. Mortgages over properties are advanced at approximately 70% of market valuation. Loans against life insurance policies are advanced at up to 90% of their surrender value. There are no financial assets that are past due or impaired, and no financial assets that would otherwise be past due or impaired whose terms have been renegotiated.

The group has credit risk exposure to a group of counterparties having similar characteristics being New Zealand registered banks. The credit risk on liquid funds and term deposits is considered to be limited as the counterparties are banks with high credit-ratings assigned by international credit-rating agencies. Manchester Unity invests in rated and unrated corporate bonds. The bonds rated by Standard and Poors bonds range from AAA to BBB.

The maximum exposure to credit risk on the financial assets of the group is represented by the carrying amount as recorded in the financial statements.

(f) Sensitivity and price risk

Cash and cash equivalents consist substantially of short term interest bearing bank deposits. Each 1% movement in interest rates up or down will equate to an increase/decrease in comprehensive income and equity attributable to members of \$90,000 (2009; \$80,000).

(g) Foreign exchange risk

Australian equities are held and no foreign exchange cover is in place. A 1% movement in the exchange rate between the Australian and New Zealand dollar will equate to a variation in comprehensive income and equity attributable to members of \$10,000.

(h) Liquidity risk management

Liquidity risk is the risk that the group will encounter difficulty in raising funds at short notice to meet its commitments. The group maintains sufficient funds to meet its commitments based on historical and forecasted cash flow requirements. Liquidity risk and exposure is reviewed on an ongoing basis.

(i) Fair value of financial assets and liabilities within the scope of NZ IAS-39

The Directors consider that the carrying amount of financial assets and financial liabilities recorded in the financial statements approximates their fair values.

The fair values and net fair values of financial assets and financial liabilities are determined as follows:

- -The fair value of financial assets and financial liabilities with standard terms and conditions and traded on active liquid markets are determined with reference to quoted market prices.
- Where no market price is available, a yield to maturity valuation is done based on securities of a similar type or duration.

Notes to the Financial Statements

for the financial year ended 31 May 2010

23. Financial Instruments (cont'd)

(j) Financial assets and financial liabilities by measurement basis

The following table details the group's financial assets and liabilities within the scope of NZ IAS-39 by measurement

basis:

Designated as FVTPL:

Financial instruments backing insurance obligations are designated as at fair value

through profit or loss in accordance with NZ IFRS-4: Insurance Contracts

L&R:

Loans and receivables

AC:

Amortised cost

| | Designated as FVTPL | L&R at AC | AC | Total |
|---|------------------------|--------------|---------------|---------------|
| 2010 | \$'000 | \$'000 | \$'000 | \$'000 |
| Financial assets: | \$ 000 | 4 000 | \$ 000 | \$ 000 |
| Cash and cash equivalents | 8,969 | | _ | 8,969 |
| Other financial assets designated at | | | | |
| fair value through profit or loss | 42,824 | - X X | | 42,824 |
| Trade and other receivables | | 690 | | 690 |
| Total financial assets | 51,793 | 690 | | 52,483 |
| | | | | |
| Financial liabilities: | | | 205 | |
| Trade and other payables District, Lodge and Credit Union | | • | 385 | 385 |
| deposits | | | 2,809 | 2,809 |
| Member benefit fund liabilities | | - | 4,828 | 4,828 |
| Total financial liabilities | | • | 8,022 | 8,022 |
| • | | | | |
| 2009 | | | | |
| Financial assets: | | | | |
| Cash and cash equivalents | 8,040 | - | - | 8,040 |
| Other financial assets designated at | | | | |
| fair value through profit or loss | 42,364 | - | - | 42,364 |
| Trade and other receivables | - | 770 | - | 770 |
| Total financial assets | 50,404 | 770 | - | 51,174 |
| | | | | |
| Financial liabilities: | | | | |
| Trade and other payables | - | - | 485 | 485 |
| District, Lodge and Credit Union | | | | |
| deposits | - | - | 3,767 | 3,767 |
| Member benefit fund liabilities | | <u>-</u> | 4,691 | 4,691 |
| Total financial liabilities | | | 8,943 | 8,943 |

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Manchester Unity Friendly Society

Notes to the Financial Statements

for the financial year ended 31 May 2010

23. Financial Instruments (cont'd)

(j) Financial assets and financial liabilities by measurement basis (cont'd)

The following table details the parent's financial assets and liabilities within the scope of NZ IAS-39 by measurement basis:

Designated as FVTPL:

Financial instruments backing insurance obligations are designated as at fair value

through profit or loss in accordance with NZ IFRS-4: Insurance Contracts

L&R:

Loans and receivables

AC:

Amortised cost

| | Designated as FVTPL | L&R at AC | AC | Total |
|--------------------------------------|------------------------|--|--------|--------|
| 2010 | \$'000 | \$'000 | \$'000 | \$'000 |
| Financial assets: | \$ 000 | 4 000 | \$ 000 | \$ 000 |
| Cash and cash equivalents | 8,954 | 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1 | | 8,954 |
| Other financial assets designated at | | | | 7,75 |
| fair value through profit or loss | 42,824 | | | 42,824 |
| Trade and other receivables | | 690 | | 690 |
| Total financial assets | 51,778 | 690 | | 52,468 |
| i Otal Illiancial assets | | 47,4 | | 9-7.50 |
| Financial liabilities: | | | | |
| Trade and other payables | | | 385 | 385 |
| District, Lodge and Credit Union | | | | |
| deposits | | | 2,809 | 2,809 |
| Member benefit fund liabilities | | -2 | 4,828 | 4,828 |
| Total financial liabilities | | - | 8,022 | 8,022 |
| Total Inializat napinates | | | | |
| 2009 | | | | |
| Financial assets: | | | | |
| Cash and cash equivalents | 8,023 | - | - | 8,023 |
| Other financial assets designated at | · | | | - |
| fair value through profit or loss | 42,364 | - | - | 42,364 |
| Trade and other receivables | - | 770 | - | 770 |
| Total financial assets | 50,387 | 770 | - | 51,157 |
| | | | | |
| Financial liabilities: | | | | |
| Trade and other payables | - | - | 485 | 485 |
| District, Lodge and Credit Union | | | | |
| deposits | - | - | 3,767 | 3,767 |
| Member benefit fund liabilities | | | 4,691 | 4,691 |
| Total financial liabilities | <u> </u> | - | 8,943 | 8,943 |
| | | | | |

Manchester Unity Friendly Society Notes to the Financial Statements

for the financial year ended 31 May 2010

23. Financial Instruments (cont'd)

(k) Fair value measurements recognised in the Statement of Financial Position

The following table provides an analysis of financial instruments that are measured subsequent to initial recognition at fair value, grouped into Levels 1 to 3 based on the degree to which the fair value is observable:

Level 1 fair value measurements are those derived from quoted prices (unadjusted) in active markets for identical assets or liabilities;

Level 2 fair value measurements are those derived from inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices); and

Level 3 fair value measurements are those derived from valuation techniques that include inputs for the asset or liability that are not based on observable market data (unobservable inputs).

| 2010 |
|-----------------------|
| 2010 |
| Government bonds |
| Local Authority bonds |
| Corporate bonds |
| Equity Investments |

| | Group | and Parent | |
|---|---------|------------|---|
| Level 1 | Level 2 | Level 3 | Total |
| \$'000 | \$'000 | \$'000 | \$'000 |
| 4,727 4,955 31,126 2,016 42,824 | | | 4,727 4,955 31,126 2,016 42,824 |

The Society's financial instruments are Level 1 as their values have been derived from quoted prices (unadjusted) in active markets for identical assets or liabilities. There were no transfers between Levels 1 and 2 during the year.

24. Segmental Reporting

Manchester Unity operates in one geographic region being New Zealand and is organised into one operating segment being insurance and other activities for which discreet financial information is available that is monitored by the Directors. The Directors assess the underwriting results of the insurance products and monitor them to ensure that surplus reserves are held to fund underwriting losses as may be necessary. Disclosures of revenues, expenses and liabilities, as disclosed in note 14(f), are the level of detail reviewed by the Directors in regards to segmental analysis.

Assets are identified as being held to back the insurance contract obligations and other activities, and are not managed separately to other investments. Investment activity is undertaken to provide a return to the members of Manchester Unity who have purchased a financial product.

Investment returns are achieved through the investment in property, term deposits, fixed interest securities and equity.

25. Subsequent events

There have been no material events subsequent to balance date.

AUDIT REPORT

TO THE MEMBERS OF MANCHESTER UNITY FRIENDLY SOCIETY

We have audited the financial statements on pages 3 to 38. The financial statements provide information about the past financial performance of Manchester Unity Friendly Society (the "Society") and Group and its financial position as at 31 May 2010. This information is stated in accordance with the accounting policies set out on pages 7 to 12.

This report is made solely to the Society's Members, as a body, in accordance with Section 68 of the Friendly Societies and Credit Unions Act 1982. Our audit has been undertaken so that we might state to the Society's Members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Society's Members as a body, for our audit work, for this report, or for the opinions we have formed.

Board of Director's Responsibilities

The Board of Directors is responsible for the preparation, in accordance with New Zealand law and generally accepted accounting practice, of financial statements which give a true and fair view of the financial position of the Society and Group as at 31 May 2010 and the results of their operations and cash flows for the year ended on that date.

Auditor's Responsibilities

It is our responsibility to express to you an independent opinion on the financial statements presented by the Board of Directors.

Basis of Opinion

An audit includes examining, on a test basis, evidence relevant to the amounts and disclosures in the financial statements. It also includes assessing:

- the significant estimates and judgements made by the Board of Directors in the preparation of the financial statements, and
- whether the accounting policies are appropriate to the Society and Group's circumstances, consistently applied and adequately disclosed.

We conducted our audit in accordance with New Zealand Auditing Standards. We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to obtain reasonable assurance that the financial statements are free from material misstatements, whether caused by fraud or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Other than in our capacity as auditor, we have no relationship with or interests in the Society or its subsidiary.

Unqualified Opinion

We have obtained all the information and explanations we have required.

In our opinion:

- proper accounting records have been kept by Society as far as appears from our examination of those records, and
- the financial statements on pages 3 to 38:
 - comply with generally accepted accounting practice in New Zealand,
 - comply with International Financial Reporting Standards, and
 - give a true and fair view of the financial position of the Society and Group as at 31 May 2010 and the results of their operations and cash flows for the year ended on that date.

Our audit was completed on 29 July 2010 and our unqualified opinion is expressed as at that date.

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CHARTERED ACCOUNTANTS WELLINGTON, NEW ZEALAND