

Medical Life Assurance Society Limited

Annual report for the financial year ended 31 March 2019

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Exemptions

Medical Life Assurance Society Limited, with the approval of its shareholder Medical Assurance Society New Zealand Limited, has applied the reporting exemptions available under section 211(3) of the Companies Act 1993.

MEDICAL LIFE ASSURANCE SOCIETY LIMITED

STATEMENT OF COMPREHENSIVE INCOME

for the year ended 31 March 2019

	Note	2019 \$000	2018 \$000
<u>OPERATING REVENUE</u>			
Premiums Received		40,159	38,524
Reinsurance Premiums		(10,690)	(11,106)
		-----	-----
Net Premium Revenue		29,469	27,418
<u>PAYMENTS UNDER POLICIES</u>			
Claims		(21,303)	(17,334)
Reinsurance Recoveries		11,046	8,167
		-----	-----
Net Claims Expense		(10,257)	(9,167)
Surrenders		(384)	(147)
Maturities		-	(202)
		-----	-----
Total Payments on Policies		(10,641)	(9,516)
Decrease in Policy Liabilities	9	1,802	1,446
<u>OPERATING EXPENSES</u>			
Administration Expenses	6	(1,683)	(1,643)
Administration Fees Paid to Parent Company	5	(12,073)	(12,626)
		-----	-----
Total Operating Expenses		(13,756)	(14,269)
<u>INVESTMENT INCOME</u>			
Interest Income on Intercompany Lending	5	20	13
Domestic and International Fixed Interest		2,393	2,135
Australasian and International Equities		497	348
		-----	-----
Net Investment Income	16	2,910	2,496
		-----	-----
NET SURPLUS BEFORE TAXATION		9,784	7,575
Taxation Expense	12	(2,189)	(1,148)
		-----	-----
NET SURPLUS AFTER TAXATION		7,595	6,427
		-----	-----
Other Comprehensive Income Net of Taxation		-	-
		-----	-----
TOTAL COMPREHENSIVE INCOME		7,595	6,427
		-----	-----

The accompanying notes form part of and should be read in conjunction with these financial statements.

MEDICAL LIFE ASSURANCE SOCIETY LIMITED

STATEMENT OF CHANGES IN EQUITY

for the year ended 31 March 2019

	Note	2019 \$000 Share Capital	2019 \$000 Retained Earnings	2019 \$000 Total
OPENING BALANCE 1 APRIL 2018		100	50,158	50,258
Current Year Surplus		-	7,595	7,595
Other Comprehensive Income		-	-	-
Total Comprehensive Income		-	7,595	7,595
Dividends	20	-	-	-
CLOSING BALANCE 31 MARCH 2019	20	100	57,753	57,853

		2018 \$000 Share Capital	2018 \$000 Retained Earnings	2018 \$000 Total
OPENING BALANCE 1 APRIL 2017		100	46,731	46,831
Current Year Surplus		-	6,427	6,427
Other Comprehensive Income		-	-	-
Total Comprehensive Income		-	6,427	6,427
Dividends	20	-	(3,000)	(3,000)
CLOSING BALANCE 31 MARCH 2018	20	100	50,158	50,258

The accompanying notes form part of and should be read in conjunction with these financial statements.

MEDICAL LIFE ASSURANCE SOCIETY LIMITED


STATEMENT OF FINANCIAL POSITION

as at 31 March 2019

	Note	2019 \$000	2018 \$000
FUNDS EMPLOYED			
<u>EQUITY</u>			
Ordinary Shares	20	100	100
Retained Earnings		57,753	50,158
Total Equity		57,853	50,258
<u>LIABILITIES</u>			
Trade and Other Payables	7	1,324	1,701
Advance from Parent Company		1,736	-
Provision for Taxation		2,511	829
Other Insurance Liabilities	13	672	183
Claims Outstanding	11	28,778	24,056
Policy Liabilities	9	(3,894)	(2,092)
Deferred Tax	12	5,231	4,723
Total Liabilities		36,358	29,400
<u>TOTAL FUNDS EMPLOYED</u>		94,211	79,658
<u>ASSETS</u>			
Prepayments		-	22
Reinsurance Recoveries	14	16,860	13,001
Advance to Parent Company		-	132
Premiums Outstanding	15	12,879	12,505
Investments	16	64,472	53,998
<u>TOTAL ASSETS</u>		94,211	79,658

Approved for issue for and on behalf of the Board of Medical Life Assurance Society Limited.


.....
Director


.....
Director

Wellington, 26 June 2019

The accompanying notes form part of and should be read in conjunction with these financial statements.

MEDICAL LIFE ASSURANCE SOCIETY LIMITED

STATEMENT OF CASH FLOWS

for the year ended 31 March 2019

	Note	2019 \$000	2018 \$000
<u>CASH FLOWS FROM OPERATING ACTIVITIES</u>			
Receipts from Policyholders		39,808	37,581
Payments to Suppliers		(12,262)	(12,648)
Reinsurance Recoveries Received		7,187	6,833
Payments to Policyholders		(16,965)	(13,455)
Interest on Advances to Parent Company		20	13
Administration Fees Paid to Parent Company		(12,073)	(12,626)
Taxation Refund / (Payment of Taxation)		1	(34)
Net Cash Flows from Operating Activities	18	5,716	5,664
<u>CASH FLOWS (FOR) / FROM INVESTING ACTIVITIES</u>			
Contributions to Investment Funds		(33,584)	(5,995)
Withdrawals from Investment Funds		26,000	7,000
Net Cash Flows (for) / from Investing Activities		(7,584)	1,005
<u>CASH FLOWS FROM / (FOR) FINANCING ACTIVITIES</u>			
Dividends paid to Parent Company		-	(3,000)
Net Advances (to) / from Parent Company		1,868	(3,669)
Net Cash Flows from / (for) Financing Activities		1,868	(6,669)
NET DECREASE IN CASH HELD		-	-
Opening Cash Balance brought forward		-	-
CASH AND CASH EQUIVALENTS CARRIED FORWARD		-	-

The accompanying notes form part of and should be read in conjunction with these financial statements.

NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

for the year ended 31 March 2019

1. CORPORATE INFORMATION

REGISTERED OFFICE

19 - 21 Broderick Road
Johnsonville
Wellington

The parent and ultimate parent of Medical Life Assurance Society Limited (the "Company" or "MLA") is Medical Assurance Society New Zealand Limited ("the Parent" or "MAS"), which owns 100% of the ordinary shares. The Parent together with its subsidiaries are referred to as the Group in this financial report.

The Company is incorporated and domiciled in New Zealand and is a reporting entity under the Financial Markets Conduct Act 2013.

Standard & Poor's has assigned Medical Life Assurance Society Limited an A-/Stable financial strength rating.

2. ACCOUNTING POLICIES

(a) Principal Activity

The Company provides life assurance and other associated investment products to Members of MAS.

Head Office is situated in Wellington and there are branch sites throughout New Zealand.

(b) Basis of Preparation

These financial statements have been prepared in accordance with generally accepted accounting practice in New Zealand, the requirements of the Financial Markets Conduct Act 2013 and the Companies Act 1993. The financial statements have also been prepared on a historical cost basis except for certain assets and liabilities as outlined in the accounting policies.

The financial statements are presented in New Zealand dollars and rounded to the nearest thousand dollars unless stated otherwise.

(c) Statement of Compliance

These financial statements have been prepared in accordance with generally accepted accounting practice in New Zealand. They comply with New Zealand equivalents to International Financial Reporting Standards ("NZ IFRS"), and other applicable Financial Reporting Standards, as appropriate for profit-oriented entities. These financial statements also comply with International Financial Reporting Standards ("IFRS").

The following new standards, amendments to standards or interpretations have been issued but are not yet effective for the period ended 31 March 2019, and have not been applied in preparing these financial statements. The Company has given consideration to the impact of the following standards but hasn't progressed the assessment to a point where the impact (if any) can be quantified.

NZ IFRS 17 Insurance Contracts, which replaces NZ IFRS 4 Insurance Contracts, is a comprehensive new accounting standard which establishes principles for the recognition, measurement, presentation and disclosure of insurance contracts. The standard is effective for reporting periods beginning after 1 January 2022; early application is permitted. The Company is yet to assess the impact of adopting the standard.

(d) Premium Revenue and Reinsurance Premiums

There are no specific deposit components in the premiums payable and hence the entire premium amount is treated as revenue.

Premium revenue is recognised in profit and loss when it has been earned. That is, from the date of attachment of the risk, over the period of the policy (which is generally one year).

Premiums ceded to reinsurers under reinsurance contracts are recorded as an expense and are recognised over the period of indemnity of the contract.

(e) Other Insurance Liabilities

Reinsurance Premium Payable

Accrued but not yet paid reinsurance premiums.

Premiums Received in Advance

Premium revenue received in advance from policyholders for policies starting subsequent to balance date.

(f) Policy Liabilities

Life insurance policy liabilities are calculated using the Margin on Services ("MoS") methodology in accordance with the New Zealand Society of Actuaries' Professional Standard No 20 - Valuation of Life Insurance Policy Liabilities and NZ IFRS 4 Insurance Contracts of the External Reporting Board.

2. ACCOUNTING POLICIES continued ...

(g) Payments under Policies and Claims Outstanding

Claims

Claims are recognised as an expense as soon as the liability to a policyholder under an insurance risk contract has been established.

Surrenders

Surrenders occur where a policyholder with a participating policy elects to withdraw from any future contractual position. The policy gets cancelled, and a surrender value is paid to the policyholder and recognised as an expense. Policy Liabilities are reduced accordingly.

Maturities

Where a participating policy reaches its maturity date, the value of that policy is paid out and recognised as an expense. Policy Liabilities are reduced accordingly.

The liability for any outstanding claims is carried in the Statement of Financial Position. This liability relates solely to claims made under a risk policy where liability has been accepted, but payments remain outstanding at balance date.

(h) Financial Instruments - Initial Recognition and Subsequent Measurement

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity. All financial assets and liabilities are recognised initially at fair value plus, in the case of a financial asset or liability not at fair value through profit or loss, transaction costs.

i) Financial Assets

Financial assets are classified as subsequently measured at amortised cost, fair value through other comprehensive income (OCI), or fair value through profit or loss.

Investments

Investment funds, which are managed by JBWere and Bancorp Treasury Services Limited, are classified as financial assets at fair value through profit or loss and any movements in fair value, interest and dividend income, and fund distributions are recognised in the statement of comprehensive income as Investment Income. Investment Income is split by asset class.

The assets are valued at fair value each reporting date based on the current bid price where one is available. In the absence of a bid price, valuation is based on recent arms length transactions.

The Company's policy is to manage investments to give the best possible yield whilst taking a prudent approach to risk.

Advance to Parent Company

Classified as a financial asset measured at amortised cost as:

(a) the financial asset is held within a business model whose objective is to hold financial assets in order to collect contractual cash flows and

(b) the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Financial assets at amortised cost are subsequently measured using the effective interest (EIR) method and are subject to impairment. Gains and losses are recognised in profit or loss when the asset is derecognised, modified or impaired. The allowance for expected credit losses has been assessed as zero at 31 March 2018 as there were no actual or expected credit losses. The assessment is not applicable at 31 March 2019 as the Advance is a Financial Liability.

ii) Financial Liabilities

Financial liabilities are classified as subsequently measured at amortised cost or financial liabilities at fair value through profit or loss. All financial liabilities are measured at amortised cost using the EIR method. Gains and losses are recognised in profit or loss when the liabilities are derecognised as well as through the EIR amortisation process

Advance from Parent Company

Classified as a financial liability measured at amortised cost.

Trade and Other Payables

Classified as a financial liability measured at amortised cost.

(i) Income and Other Taxes, and Deferred Tax

Current tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities based on the current period's taxable income. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted by the balance date.

Deferred income tax is provided on all temporary differences at the balance date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred income tax liabilities are recognised for all taxable temporary differences except:

- when the deferred income tax liability arises from the initial recognition of goodwill or of an asset or liability in a transaction that is not a business combination and that, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; or
- when the taxable temporary difference is associated with investments in subsidiaries, associates or interests in joint ventures, and the timing of the reversal of the temporary difference can be controlled and it is probable that the temporary difference will not reverse in the foreseeable future.

Deferred income tax assets are recognised for all deductible temporary differences, carry-forward of unused tax credits and unused tax losses, to the extent that it is probable that taxable profit will be available against which the deductible temporary differences and the carry-forward of unused tax credits and unused tax losses can be utilised, except:

2. ACCOUNTING POLICIES continued...

(i) Income and Other Taxes, and Deferred Tax continued...

- when the deferred income tax asset relating to the deductible temporary difference arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; or
- when the deductible temporary difference is associated with investments in subsidiaries, associates or interests in joint ventures, in which case a deferred tax asset is only recognised to the extent that it is probable that the temporary difference will reverse in the foreseeable future and taxable profit will be available against which the temporary difference can be utilised.

The carrying amount of deferred income tax assets is reviewed at each balance date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred income tax asset to be utilised.

Unrecognised deferred income tax assets are reassessed at each balance date and are recognised to the extent that it has become probable that future taxable profit will allow the deferred tax asset to be recovered.

Deferred income tax assets and liabilities are measured at the tax rates that are expected to apply to the year when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the balance date.

Deferred tax assets and deferred tax liabilities are offset only if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred tax assets and liabilities relate to the same taxable entity and the same taxation authority.

Other taxes

Revenues, expenses and assets are recognised net of the amount of goods and services taxes ("GST") except:

- when the GST incurred on a purchase of goods and services is not recoverable from the taxation authority, in which case the GST is recognised as part of the cost of acquisition of the asset or as part of the expense item as applicable; and
- receivables and payables, which are stated with the amount of GST included.

The net amount of GST recoverable from, or payable to, Inland Revenue is included as part of Receivables or Payables in the Statement of Financial Position.

Commitments and contingencies are disclosed net of the amount of GST recoverable from, or payable to, Inland Revenue.

(j) Assets Backing Insurance Liabilities

All investment assets of the Company are assets backing the policy liabilities of the life insurance business including life insurance contract liabilities.

(k) Cash and Cash Equivalents

Cash and cash equivalents include liquid assets and amounts due from other financial institutions, with an original term to maturity of less than three months.

(l) Premiums Outstanding

A significant number of policyholders elect to spread premium payments over the term of the cover. Accordingly, at any one time there is a large balance of premiums which are outstanding but not overdue. They are initially recognised at fair value and subsequently measured at amortised cost, using the effective interest method, less any allowance for impairment.

All outstandings are constantly reviewed for collectability and immediately written off where deemed to be uncollectible.

(m) Statement of Cash Flows

The Statement of Cash Flows has been prepared using the direct approach modified by the netting of certain items as discussed below.

Netting of cash flows: Certain cash flows have been netted-off in order to provide more meaningful disclosure, as many of the cash flows are received and disbursed on a continual basis.

(n) Comparatives

Where necessary, comparative information has been reclassified to achieve consistency with the current year.

2. ACCOUNTING POLICIES continued...

(o) Changes in Accounting Policies

The Company adopted NZ IFRS 9 for the first time from 1 April 2018. The nature and effect of the changes as a result of adoption of these new accounting standards are described below.

NZ IFRS 9 *Financial Instruments* replaces NZ IAS 39 *Financial Instruments: Recognition and Measurement* for annual periods beginning on or after 1 January 2018, bringing together all three aspects of the accounting for financial instruments: classification and measurement; impairment; and hedge accounting. No restatement of comparative balances was required; however, comparative information was reclassified based on changes in the classification of financial assets and liabilities.

The classification and measurement requirements of NZ IFRS 9 did not have a significant impact. Changes in the classification of the Company's assets and liabilities are summarised below:

		<u>NZ IFRS 9 Classification</u>		<u>Outside Scope of NZ IFRS 9</u>	
		<u>Amortised Cost</u>	<u>Fair Value Through Profit or Loss</u>	<u>Insurance Asset</u>	<u>Prepayments</u>
Assets As at 31 March 2019					
NZ IAS 39 Classification	\$000	\$000	\$000	\$000	\$000
Investments	64,472	-	64,472	-	-
Liabilities As at 31 March 2019					
NZ IAS 39 Classification	\$000	\$000	\$000	\$000	
Payables*	1,996	1,324	-	672	
Advance from Parent Company	1,736	1,736	-	-	

*Payables is now classified as Trade and Other Payables in the Statement of Financial Position.

		<u>NZ IFRS 9 Classification</u>		<u>Outside Scope of NZ IFRS 9</u>	
		<u>Amortised Cost</u>	<u>Fair Value Through Profit or Loss</u>	<u>Insurance Asset</u>	<u>Prepayments</u>
Assets As at 31 March 2018					
NZ IAS 39 Classification	\$000	\$000	\$000	\$000	\$000
Receivables	22	-	-	-	22
Investments	53,998	-	53,998	-	-
Advance to Parent Company	132	132	-	-	-
Liabilities As at 31 March 2018					
NZ IAS 39 Classification	\$000	\$000	\$000	\$000	
Payables	1,884	1,701	-	183	

3. SIGNIFICANT ACCOUNTING JUDGEMENTS, ESTIMATES AND ASSUMPTIONS

These financial statements are prepared in accordance with NZ IFRS and other authoritative accounting pronouncements. In applying the entity's accounting policies management continually evaluates judgements, estimates and assumptions based on experience and other factors. All judgements, estimates and assumptions are based on the most current set of circumstances available to management. Actual results may differ from the judgements, estimates and assumptions.

Significant judgements, estimates and assumptions made by management in the preparation of these financial statements are outlined below with further details carried in the relevant note disclosure.

Policy Liabilities

Policy liabilities for life insurance contracts are calculated using statistical or mathematical methods. They are made by a suitably qualified person, and are based on recognised actuarial methods, with due regard to relevant actuarial standards.

3. SIGNIFICANT ACCOUNTING JUDGEMENTS, ESTIMATES AND ASSUMPTIONS CONTINUED...

The methodology takes into account the risks and uncertainties of the particular classes of life insurance business written.

The key factors that affect the estimation of these liabilities and related assets are -

- the cost of providing benefits and administering these insurance contracts
- mortality and morbidity experience on life insurance products, including enhancements to policyholder benefits
- discontinuance experience
- the amounts credited to policyholders' accounts compared to the returns on invested assets through asset and liability management and tactical asset allocation.

In addition, factors such as competition, interest rates, taxes and market and general economic conditions affect the level of these liabilities. Details of specific actuarial policies and methods adopted are contained in Note 8.

4. DIRECTORS' FEES

No directors' fees are provided for or are payable.

5. RELATED PARTY TRANSACTIONS

(a) Medical Life Assurance Society Limited is a wholly owned subsidiary of Medical Assurance Society New Zealand Limited. Related parties comprise companies within the Medical Assurance Society New Zealand Limited Group ("the Group").

(b) During the year, the related party transactions occurred with the Parent company and took the form of Advances / Repayment of Advance, Administration Fees and Interest. Interest on advances is charged at the 90 day bank bill rate plus 1%. None of the amounts owing between the Company and the Parent have been written off or forgiven during the year. Advances are unsecured and repayable on demand. The Administration Fees relate to management costs incurred on behalf of the Company by the Parent.

(c) The audit fee disclosed in Note 6 is paid by the Parent company.

(d) No staff are directly employed by the Company. All staff, including those that are key management personnel, are employees of the Parent company, and the amounts detailed below have been paid by the Parent company. Key management personnel is defined as directors and members of the Executive Management Team.

	2019	2018
	\$000	\$000
Salaries and other short-term employee benefits	3,261	3,103
MAS directors fees	658	644
	<hr/>	<hr/>
	3,919	3,747

(e) All transactions with Members and the key management personnel of the Parent are at market rates.

(f) Any transactions with Directors of the Company and key management personnel (including Directors) of Medical Assurance Society New Zealand Limited are at market rates. There are no loans to Directors and key management personnel.

	2019	2018
	\$000	\$000
Material transactions during the period with related parties:		
Interest received on advances from the Parent Company	20	13
Administration fees paid to the Parent Company	(12,073)	(12,626)
Outstanding balances with related parties at period end:		
Advance (from) / to the Parent Company	(1,736)	132

6. ADMINISTRATION EXPENSES

Included in Administration Expenses are the following:

	2019	2018
	\$000	\$000
Auditor Remuneration		
- Auditing of Financial Statements	46	45
- Prudential Regulation Review	15	14
Investment Management Fees	67	59

7. TRADE AND OTHER PAYABLES

	2019	2018
	\$000	\$000
GST Payable	1,202	1,071
Trade and Other Payables	122	630
	1,324	1,701

All payables are due within twelve months of balance date. Payables are incurred by the Parent and charged through the Intercompany advance. For terms and conditions with related parties, refer to Note 5.

8. ACTUARIAL POLICIES AND METHODS

The effective date of the actuarial report on the policy liabilities and prudential reserves is 31 March 2019.

The actuarial report was prepared by the Appointed Actuary, Peter Davies, FIA, a Fellow of the New Zealand Society of Actuaries ("NZSA"). The actuary is satisfied as to the accuracy of the data upon which the calculations of policy liabilities have been made.

The amount of policy liabilities has been determined in accordance with the methods and assumptions disclosed in these financial statements and with the standards established by the NZSA.

Disclosure of Assumptions

Policy liabilities have been determined in accordance with Professional Standard No. 20 of the NZSA.

The profit carriers used for the major product groups in order to achieve the systematic release of planned margins are:

Major Product Group	Profit Carrier
Risk insurances including: Term Life Dread Disease Total Permanent Disablement	Premiums
Traditional participating business	Bonuses
Disability business	Premiums

Discount Rates

The 10-year NZ Government Stock rate at the valuation date was 1.80% (2018: 2.72%), net of tax at 28.00% (2018: 28.00%), giving a net discount rate of 1.30% per annum (2018: 1.96%).

Disability outstanding claims have been valued using the 5-year Government stock rate of 1.45% gross of tax (2018: 2.29%), reflecting the expected duration of future payments on existing claims.

Inflation Rates

Inflation impacts on the valuation in broadly two ways. Some contracts provide for the increase of future benefits in line with the Consumer Price Index ("CPI"). The CPI is assumed to increase at 2.50% per annum (2018: 2.50%). The assumed rate of expense inflation is 2.00% per annum (2018: 2.00%).

Element Impacted	Assumed Rate
Benefit indexation	2.50%
Expenses	2.00%

It is further assumed that benefit indexation will be utilised by up to 90.00% of indexed assurances (2018: 90.00%) which is in line with the Company's recent experience.

It has also been assumed that the sums insured of all Yearly Renewable Term, Total Permanent Disablement and Trauma policies will not increase (2018: 2.00% resulting from clients requesting increases in their level of cover).

Commissions

As the Company does not remunerate by way of commission, no allowance is required.

Future Expenses

Maintenance expenses. The standard maintenance expense allowance for risk policies is \$354 (2018: \$398) gross per cover and \$448 (2018: \$507) gross per cover for disability policies. Certain policy groups have non-standard allowances. These expenses are assumed to be increased in line with the indexation assumption above.

Acquisition expenses. The standard acquisition expense allowance for policies written is \$1,005 for life covers (2018: \$763) and \$1,894 (2017: \$1,544) for disability covers. The unit expenses are based upon a broad analysis of the Company's actual expenses for the year. Maintenance costs of permanent assurances equal 2.2 times those for risk policies. This is approximately the same relativity as was used in the previous valuation.

Investment expenses. Investment expenses equalled 0.11% of funds under management (2018: 0.11%).

8. ACTUARIAL POLICIES AND METHODS continued...

The breakdown of actual expenses is as follows:

	2019	2018
	\$000	\$000
Maintenance expenses	10,370	11,445
Acquisition expenses	3,319	2,765
Investment expenses	67	59
	13,756	14,269

Taxation

Future rates of taxation have been assumed to continue at the current level of company tax in New Zealand of 28.00% (2018: 28.00%).

Mortality and Morbidity

The basic rates of mortality assumed for life products were:

Males	63% of IA95-97M (2018 90% of IA95-97M)
Females	63% of IA95-97F (2018 90% of IA95-97F)

Modifications have been made from these base tables to reflect smoker / non-smoker habits and duration in force (2018: same modifications as made in 2019). Increased loadings are applied to mortality and morbidity risks above the age of 60 to allow for selective lapsing (2018: same loadings). The mortality assumption has been revised to 63% of IA95-97 to reflect the Company's favourable claims experience over the past ten years.

The experience for dread disease and total and permanent disability contracts is assumed to equal 85.00% of the reinsurance risk premium rates, net of GST (2018: 85.00%).

For Disability contracts and claims in payment, the assumed rates of claim frequency and continuance are based on the CIDA tables, adjusted in line with the Company's own experience. No changes were made to these assumptions compared to the previous year.

Discontinuances

Risk insurances including: Term Life Dread Disease Total Permanent Disablement	Yearly renewable contracts 5.50% per annum with additional selective lapses above age 60 (2018: no change) Level term contracts: 1% per annum (2018: no change)
Traditional participating business	5.00% per annum (2018: 5.00%)
Disability business	6.00% per annum (2018: 5.00%)

Future participating business

The Company's philosophy is to set bonus rates such that over longer periods, the returns to participating policyholders will be commensurate with the investment returns on the assets held. Distributions are split between policyholders and shareholders with shareholders entitled to 25% of the distribution to policyholders. Assumed rates of future bonus have been set so that the present value of the policy liabilities equals the present value of the assets supporting the business. Allowance is made for the shareholder's right to participate in the distributions.

Assumed future bonus rates for participating policies were:

Bonus rate on sum assured	\$4.20 per mille (2018: \$2.90 per mille)
Bonus rate on existing bonuses	\$7.10 per mille (2018: \$5.40 per mille)

The marginal increase in the level of supportable bonuses arises from the reduction in projected future renewal costs, combined with a relatively high number of surrenders over the past year.

9. POLICY LIABILITIES

	2019	2018
	\$000	\$000
Gross future claims	255,611	389,544
Future reinsurance premiums	166,278	184,094
Future reinsurance recoveries	(126,018)	(206,759)
Future policy bonuses	427	337
Future expenses	96,066	102,674
Future profit margins	121,802	86,435
Balance of future premiums	(518,198)	(558,564)
Policy Liabilities before bonus	(4,032)	(2,239)
Bonus declared at year end	138	147
Total Policy Liabilities at period end	(3,894)	(2,092)
Total Policy Liabilities at previous period end	(2,092)	(646)
Decrease in Policy Liabilities for the period	1,802	1,446

The Company operates a sub-fund in respect of its participating policyholders as required under the Insurance (Prudential Supervision) Act and Regulations. The progress of the participating sub-fund over the year has been as follows:

	2019	2018
	\$000	\$000
Participating fund at previous balance date	4,968	5,177
Investment income less claims and expenses	(188)	(172)
Profit distributed to shareholders	(35)	(37)
Participating fund at balance date	4,745	4,968
Policyholder retained earnings at previous balance date	265	358
Profit distributed as bonuses to participating policyholders	(138)	(147)
Policyholder share of profit (80%)	68	54
Policyholder retained earnings at balance date	195	265
Shareholder retained earnings at previous balance date	66	90
Profit distributed to shareholders	(35)	(37)
Shareholder share of profit (20%)	17	14
Shareholder retained earnings at balance date	48	66

9. POLICY LIABILITIES continued...

2019	2018
\$000	\$000

Participating fund at balance date	4,745	4,968
Policyholder retained earnings at balance date	195	265
Shareholder retained earnings at balance date	48	66

Based on the recommendations of the Actuary, the Board has approved a bonus declaration for participating policyholders as follows:

Bonus on sum insured	2.40% (2018: 2.40%)
Bonus on existing bonuses	3.80% (2018: 3.80%)

The cost of this bonus declaration is provided for in the above table.

10. NET SURPLUS TRANSFERRED TO EQUITY

The Net Surplus is reconciled, using Margin on Services methodology, as follows:

	2019	2018
	\$000	\$000
Planned margins of revenues over expenses	4,112	3,827
Difference between actual and assumed experience	1,650	1,076
Change in discount rate	185	139
Investment earnings on assets in excess of policy liabilities	1,648	1,385
Available for Shareholders	7,595	6,427

11. OUTSTANDING CLAIMS

The following table shows the development of net undiscounted outstanding claims relative to the current estimate of ultimate disability claims costs for the five most recent years. Due to the long tail nature of disability claims, the Company has a number of active claims that pre-date 2015.

	Prior	Incident Year					Total
	\$000	2015	2016	2017	2018	2019	\$000
		\$000	\$000	\$000	\$000	\$000	
At end of incident year		5,839	7,561	6,549	7,577	7,065	
One year later		5,272	7,475	10,151	9,018		
Two years later		5,933	7,360	11,447			
Three years later		7,012	7,792				
Four years later		7,109					
Current estimated claim cost	83,008	7,109	7,792	11,447	9,018	7,065	
Payments	(74,815)	(4,967)	(5,328)	(5,699)	(4,197)	(2,142)	
Undiscounted central estimate	8,193	2,142	2,464	5,748	4,821	4,923	28,291
Discount to present value	(541)	(150)	(152)	(495)	(508)	(223)	(2,069)
Discounted central estimate	7,652	1,992	2,312	5,253	4,313	4,700	26,222

Life claims are excluded from the above analysis as they are typically settled within a short timeframe of the claim being recognised.

	2019	2018
	\$000	\$000
Disability claims outstanding	26,222	24,056
Life claims outstanding	2,556	-
	28,778	24,056

12. TAXATION

	2019	2018
	\$000	\$000
Net Surplus before Taxation	9,784	7,575
Taxation at 28%	2,740	2,121
Tax effect of Non Assessable Items	(540)	(956)
Prior period adjustment	2	-
Imputation Credits	(13)	(17)
Taxation Expense for the Year	2,189	1,148
Taxation Expense for the Year comprises:		
Current Taxation - Shareholder Base	1,647	584
Current Taxation - Policyholder Base	34	30
Deferred Tax	508	534
Taxation Expense per Statement of Comprehensive Income	2,189	1,148

12. **TAXATION continued...**

Deferred Tax
31 March 2019

	Opening Balance	Statement of Comprehensive Income	Total
	\$000	\$000	\$000
Deferred Tax Liabilities			
Insurance Reserves and Provisions	(4,723)	(508)	(5,231)
	(4,723)	(508)	(5,231)
Deferred Tax Assets			
Other	-	-	-
	-	-	-
Net Deferred Tax Liability	(4,723)	(508)	(5,231)
31 March 2018	Opening Balance	Statement of Comprehensive Income	Total
	\$000	\$000	\$000
Deferred Tax Liabilities			
Insurance Reserves and Provisions	(4,189)	(534)	(4,723)
	(4,189)	(534)	(4,723)
Deferred Tax Assets			
Other	-	-	-
	-	-	-
Net Deferred Tax Liability	(4,189)	(534)	(4,723)

13. **OTHER INSURANCE LIABILITIES**

	2019	2018
	\$000	\$000
Reinsurance Premium Payable	504	14
Premiums Received in Advance	168	169
	672	183

14. **REINSURANCE RECOVERIES**

	2019	2018
	\$000	\$000
Recoveries associated with Life claims	2,364	152
Recoveries associated with Disability claims	14,496	12,849
	16,860	13,001

15. <u>PREMIUMS OUTSTANDING</u>	2019	2018
	\$000	\$000
Premiums Owing by Policyholders	12,879	12,505
	<hr/> 12,879	<hr/> 12,505

A significant number of policyholders elect to pay premiums in instalments spread evenly over the term of the cover. Accordingly, at any one time, including balance date, there will be large outstandings relative to premium which has been billed but not collected.

16. <u>INVESTMENTS</u>	2019	2018
	\$000	\$000
Deposits and Short Term Securities	19,303	7,063
Domestic Fixed Interest	11,305	16,830
International Fixed Interest (Unit Trust)	26,916	23,778
Australasian Equities (Managed Fund)	1,644	1,424
International Equities	5,304	4,903
	<hr/> 64,472	<hr/> 53,998
Realised Investment Income	1,330	2,257
Unrealised Investment Income	1,580	239
	<hr/>	<hr/>
Total Investment Income	2,910	2,496

The Company's investment securities are all financial assets classified as Fair Value through Profit or Loss. Fair value adjustments and realised gains or losses are recognised in the Statement of Comprehensive Income.

During the year, all funds have been managed by JBWere (NZ) Limited and Bancorp Treasury Services Limited. The majority of the total sum invested, is invested into securities held in the name of the Company, via a custodian. The remaining funds are invested into unitised or pooled vehicles.

17. **FAIR VALUE OF FINANCIAL ASSETS AND LIABILITIES**

Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable, willing parties in an arm's length transaction.

The fair values are based on relevant information available as at balance date. While judgement is used in obtaining the fair value of financial instruments, there are inherent weaknesses in any estimation technique. Many of the estimates involve uncertainties and matters of significant judgement, and changes in underlying assumptions could significantly affect these estimates. Furthermore, market prices or rates of discount are not available for many of the financial instruments valued and surrogates have been used which may not reflect the price that would apply in an actual sale.

The methodologies and assumptions used when determining fair value depend on the terms and risk characteristics of the various instruments and include the following:

Cash and Cash Equivalents

For cash and short term funds, balances with other financial institutions with maturities of less than three months and other types of short term financial assets, the carrying value of these financial instruments are considered to approximate their fair values as they are short term in nature or are receivable on demand.

Fixed Interest Assets (Domestic and Unit Trust)

The fair value for fixed interest investments is determined by reference to quoted prices in active markets for similar assets or liabilities. Where not available or the market is considered to be lacking sufficient depth to be active, fair value is determined by reference to other significant inputs that are based on observable market data, for example interest rate yield curves and the maturity profile.

Other Financial Assets

For all other financial assets, carrying value is considered to be a reasonable estimate of fair value.

Financial Liabilities

The carrying value of Trade and Other Payables and Advance from Parent Company approximate their fair values as they are short term in nature or payable on demand. Neither Deferred Tax nor insurance provisions are considered to be financial liabilities.

17. **FAIR VALUE OF FINANCIAL ASSETS AND LIABILITIES continued...**

Equities (International and Managed Fund)

Equities are valued at fair value each reporting date based on the current bid price where one is available. In the absence of a bid price, valuation is based on recent arms length transactions.

Fair Value Hierarchy

The following table shows an analysis of financial instruments recorded at fair value in the Statement of Financial Position by level of the fair value hierarchy. The only assets and liabilities that the Company recognises on a fair value basis are its investments (refer to Classification of Financial Instruments in Note 19 for details of the classification categories).

	Level 1 \$000	Level 2 \$000	Level 3 \$000	Total \$000
31 March 2019				
Financial Assets				
Domestic Fixed Interest	-	11,305	-	11,305
International Fixed Interest (Unit Trust)	-	26,916	-	26,916
Australasian Equities (Managed Fund)	-	1,644	-	1,644
International Equities	5,304	-	-	5,304
	5,304	39,865	-	45,169
31 March 2018				
Financial Assets				
Domestic Fixed Interest	-	16,830	-	16,830
International Fixed Interest (Unit Trust)	-	23,778	-	23,778
Australasian Equities (Managed Fund)	-	1,424	-	1,424
International Equities	4,903	-	-	4,903
	4,903	42,032	-	46,935

A level 1 financial asset or liability comprises those assets and liabilities that are valued by reference to published quotes in an active market and the price reflects actual and regularly occurring market transactions on an arm's length basis.

A level 2 financial asset or liability is measured using industry standard valuation techniques and are based on market observable inputs but where the prices have not been determined in an active market.

There have been no transfers between Level 1 and Level 2 during the year (2018: no transfers).

18. **RECONCILIATION OF CASH FLOWS**

	2019 \$000	2018 \$000
Reported Surplus after Taxation	7,595	6,427
Plus Non-Cash Items:		
Increase in Deferred Tax	508	534
Increase in Investment Funds	(2,890)	(2,483)
Changes in Operating Assets and Liabilities:		
Payables	112	101
Claims Outstanding	4,722	4,228
Provision for Taxation	1,682	580
Policy Liabilities	(1,802)	(1,446)
Prepayments	22	(14)
Reinsurance Recoveries and Premiums Outstanding	(4,233)	(2,263)
Net Cash Flows from Operating Activities	5,716	5,664

19. FINANCIAL INSTRUMENTS AND RISK MANAGEMENT

The Company's risk management is carried out in accordance with policies set by the board of directors of the Company ("the Board"). These policies provide a clear structure for managing financial, operational and other risks.

Whilst their review of risk is ongoing, directors formally review the major risks faced by the entire Group every six months.

The main risks arising from the financial instruments and the business the Company engages in, are; insurance risk, credit risk, investment risk, currency risk, market risk, liquidity risk and operating risk.

Insurance Risk

Insurance risk is the risk that either inadequate or inappropriate product design, pricing, underwriting, reserving, claims management or reinsurance management will expose the Company to financial loss and, in the worst case a consequent inability to meet its liabilities when they fall due.

There are a number of key policies in place which mitigate insurance risk, including:

- the recruitment, retention and ongoing training of suitably qualified personnel
- the use of sophisticated management information systems that provide reliable data on the risks to which the business is exposed
- the use of external actuarial expertise to assist in determining premium levels and monitoring claims patterns
- the use of reinsurance to limit the Company's exposure to large single claims and accumulations of claims that arise from a singular event
- the monitoring of a reinsurer's credit risk rating to control exposure to reinsurance counterparty default.

Credit Risk

The Company is exposed to two forms of credit risk, one in relation to its insurance operations, the other to the investments which back those insurance operations.

To the former, credit risk is the risk that policyholders, reinsurers, or other third parties which have a contractual liability to the Company, default on their financial obligations.

There are a number of key policies in place which mitigate credit risk, including;

- the use of standard credit control techniques which ensure that premium payments are made within a reasonable timeframe, or cover and hence exposure to claim is cancelled
- the monitoring of a reinsurer's credit risk rating to control exposure to reinsurance counterparty default.

Statement of Financial Position credit exposures	2019 \$000	2018 \$000
Reinsurance Recoveries	16,860	13,001
Premiums Outstanding	12,879	12,505
Deposits and Domestic Fixed Interest Investments	30,608	23,893
	<hr/> 60,347	<hr/> 49,399

Whilst the Company may be subjected to credit losses up to the notional principal amounts of the assets as above in the event of non-performance by its counterparties, it does not expect such losses to occur other than as already provided for.

There are no material exposures to any one counterparty.

Credit risk relative to investments is the risk that movements in either interest rates or stock markets will have an adverse impact on the profitability and financial stability of the Company.

The investment portfolio, which potentially exposes the Company to credit risk consists of short term deposits and domestic fixed interest securities. The maximum exposure to credit risk is the carrying value of these financial instruments.

Investment funds in part back the insurance operations and in part support share capital and retained earnings. Investment mandates have been structured accordingly and are formalised by way of a Statement of Investment Policies and Objectives. The Investment Committee meets regularly to develop and review investment strategy and monitor manager performance.

19. FINANCIAL INSTRUMENTS AND RISK MANAGEMENT continued...

Statement of Financial Position investment exposures	2019 \$000	2018 \$000
Deposits and Short Term Securities	19,303	7,063
Domestic Fixed Interest	11,305	16,830
International Fixed Interest (Unit Trust)	26,916	23,778
Australasian Equities (Managed Fund)	1,644	1,424
International Equities	5,304	4,903
	<hr/> 64,472	<hr/> 53,998

The following table provides information on the credit ratings of the entities which the Company is investing into. Investment grade financial assets are classified within the range of AAA to BBB, with AAA being the highest possible rating. The 'Not rated' column discloses those assets not rated by external ratings agencies and principally comprises fixed interest investments with local government authorities.

	AAA	AA	A	BBB	Below BBB	Not rated	Carrying value \$000
31 March 2019							
Deposits / Short Term Securities	-	84.4%	15.6%	-	-	-	19,303
Domestic and International							
Fixed Interest	43.0%	15.6%	13.2%	23.6%	4.6%	-	38,221
Reinsurance Recoveries	-	100.0%	-	-	-	-	16,860
31 March 2018							
Deposits / Short Term Securities	-	100.0%	-	-	-	-	7,063
Domestic and International							
Fixed Interest	38.5%	24.7%	9.5%	22.5%	4.7%	-	40,608
Reinsurance Recoveries	-	100.0%	-	-	-	-	13,001

Currency Risk

Currency risk is the risk that movements in the New Zealand dollar ("NZD") will have an adverse impact on the profitability and financial stability of the entity.

Currency movements will have a direct impact on the value of international investments (overseas shares and international fixed interest and cash). To mitigate this risk, the Investment Committee has developed currency hedging ranges which the fund manager must adhere to.

Market Risk

Market risk is the risk of loss of current and future earnings from adverse moves in currency and the prices of other financial contracts.

There is a tendency for insurers operating within a specific market to be restricted to a certain extent by that market, in terms of premium increases they may wish to apply. The Company, due to the makeup of its customer base, whilst not immune, is less inclined to be restricted by such considerations. Any impact is likely to be insignificant such that premium rates is excluded from the sensitivity analysis.

Liquidity Risk

Liquidity risk is the risk that the Company will not be able to meet its liabilities, principally claims payments, as and when they fall due. Liquidity risk is reviewed on an ongoing basis. There are a number of key policies in place which mitigate liquidity risk, including;

- the adherence to a conservative dividend policy
- the immediate availability of significant levels of funding by way of access to inter-company accounts
- the ability to access investment funds via the fund managers at short notice.

The table which follows analyses the Company's financial instruments at balance date, into the relevant maturity groupings based on the remaining period to the contractual maturity date.

19. **FINANCIAL INSTRUMENTS AND RISK MANAGEMENT continued...**

	0-12 months	1-2 years	2-5 years	Over 5 years	Total
31 March 2019	\$000	\$000	\$000	\$000	\$000
Financial Assets					
Advance to Parent Company	-	-	-	-	-
Investments	36,895	17,834	7,167	2,576	64,472
	36,895	17,834	7,167	2,576	64,472
Financial Liabilities					
Trade and Other Payables	1,324	-	-	-	1,324
Advance from Parent Company	1,736	-	-	-	1,736
	3,060	-	-	-	3,060
	0-12 months	1-2 years	2-5 years	Over 5 years	Total
31 March 2018	\$000	\$000	\$000	\$000	\$000
Financial Assets					
Advance to Parent Company	132	-	-	-	132
Investments	38,696	-	6,761	8,541	53,998
	38,828	-	6,761	8,541	54,130
Financial Liabilities					
Trade and Other Payables	1,701	-	-	-	1,701
Advance from Parent Company	-	-	-	-	-
	1,701	-	-	-	1,701

Operating Risk

Operating risk is the risk of financial loss resulting from either external events, inadequate or failed systems or processes, or insufficiently skilled and trained staff.

There are a number of key policies in place which mitigate operating risk, including:

- the management and staff are responsible for identifying, assessing and managing operational risks in accordance with their roles and responsibilities.
- employing suitably qualified personnel to assist staff in identifying risks and ensure the sufficiency of and ongoing presence of suitable mitigants.

Sensitivity Analysis

The Company has two risks which are price sensitive to an extent that they may impact earnings materially - Insurance Risk and Credit Risk (as it pertains to Investments). These risks have been considered above.

Insurance risk exists relative to impacts on the determination of the policy liabilities at period end. Movements in interest rates can have a material impact on profit and equity and on the level of supportable bonuses. The levels of claims, lapses and surrenders, and expenses can also impact the level of supportable bonuses, but such impacts are insignificant in financial terms.

The table on the following page looks at how the direct risk variables can influence profit or loss and equity.

19. **FINANCIAL INSTRUMENTS AND RISK MANAGEMENT continued...**

Risk Variable	Movement	2019		2018	
		\$000 Effect on future margins	\$000 Effect on policy liabilities	\$000 Effect on future margins	\$000 Effect on policy liabilities
<u>Insurance Risk:</u>	<u>Movement</u>				
Discount rate	Increase by 1%	10,520	1,690	7,600	800
	Decrease by 1%	(11,910)	(1,880)	(8,290)	(650)
Claims	Increase by 10%	12,590	-	17,810	-
	Decrease by 10%	(12,520)	-	(17,680)	-
Lapses / Surrenders	Increase by 10%	12,250	-	7,810	-
	Decrease by 10%	(14,260)	-	(8,640)	-
Expenses	Increase by 10%	7,540	-	8,180	-
	Decrease by 10%	(7,540)	-	(8,180)	-

		Impact on Profit and Equity	
		2019 \$000	2018 \$000
<u>Market Risk:</u>			
Bond interest rates	Increase by 0.50%	(835)	(601)
	Decrease by 0.50%	835	601
Unit prices	Unit price increases by 10%	1,938	1,712
	Unit price decreases by 10%	(1,938)	(1,712)
Currency Risk	NZD appreciates by 10% against foreign currencies	(140)	(175)
	NZD depreciates by 10% against foreign currencies	140	175

Classification of Financial Instruments

Financial Assets and Financial Liabilities have been classified into the categories defined in NZ IFRS 9 in the tables below.

	2019 \$000	2018 \$000
<u>Financial Assets</u>		
Financial assets at amortised cost		
Advance to Parent Company	-	132
Financial assets at fair value through profit or loss		
Investments	64,472	53,998
	-----	-----
	64,472	54,130
	-----	-----
<u>Financial Liabilities</u>		
Financial liabilities at amortised cost		
Advance from Parent Company	1,736	-
Trade and Other Payables	1,324	1,701
	-----	-----
	3,060	1,701
	-----	-----

20. CONTRIBUTED EQUITY

	2019	2018
Ordinary Shares		
100,000 Ordinary shares	100,000	100,000

No dividends were paid during the year (2018: \$3.0 million dividends paid). All shares carry the same voting rights, and rights to share in any surplus upon winding up.

Capital Management

When managing capital, management's objective is to ensure the entity continues as a going concern as well as to maintain optimal returns to shareholders and benefits for other stakeholders.

Directors may change the amount of dividends to be paid to shareholders (if any), return capital to shareholders, issue new shares or sell assets to reduce debt. There are no current plans to issue further shares.

The Company is a licenced insurer under the Insurance (Prudential Supervision) Act 2010. Certain conditions are imposed as a result of licensing, including:

- maintain a solvency margin of at least \$0 at all times for the next three years
- maintaining a statutory fund.

The Company has a capital management plan and reporting process in place to ensure continuous and full compliance with the solvency standard.

The Medical Life Assurance Statutory Fund encompasses all the assets and liabilities of the Company. The solvency position of the statutory fund is the same as for the Company.

The Company's solvency position as per the solvency standard is as follows:

	2019 \$000	2018 \$000
Actual Solvency Capital	57,854	50,127
Minimum Solvency Capital	44,768	40,849
Solvency Margin	13,086	9,278
Solvency Ratio	1.29	1.23

21. CONTINGENT LIABILITIES

The Company had no contingencies as at 31 March 2019 (2018: nil).

22. SUBSEQUENT EVENTS

At the August 2018 MAS Annual General Meeting, MAS Members voted in favour of a proposal to establish a Charitable Trust with the purpose of funding health education, promotion and research in New Zealand. An application has been submitted to Charities Services. If the application is approved and MLA is registered as a charitable entity, the deferred tax balances at that point in time would be derecognised.

Independent auditor's report to the Shareholder of Medical Life Assurance Society Limited

Opinion

We have audited the financial statements of Medical Life Assurance Society Limited ("the company") on pages 2 to 21, which comprise the statement of financial position of the company as at 31 March 2019, and the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended of the company, and the notes to the financial statements including a summary of significant accounting policies.

In our opinion, the financial statements on pages 2 to 21 present fairly, in all material respects, the financial position of the company as at 31 March 2019 and its financial performance and cash flows for the year then ended in accordance with New Zealand equivalents to International Financial Reporting Standards and International Financial Reporting Standards.

This report is made solely to the company's shareholder. Our audit has been undertaken so that we might state to the company's shareholder those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's shareholder, for our audit work, for this report, or for the opinions we have formed.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (New Zealand). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report.

We are independent of the company in accordance with Professional and Ethical Standard 1 (revised) *Code of Ethics for Assurance Practitioners* issued by the New Zealand Auditing and Assurance Standards Board, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

We provide regulatory assurance services to the company. We have no other relationship with, or interest in, the company. Partners and employees of our firm may deal with the company on normal terms within the ordinary course of trading activities of the business of the company.

Key audit matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current year. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, but we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the *Auditor's responsibilities for the audit of the financial statements* section of the audit report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying financial statements.

Valuation of policy liabilities

Why significant

The company's policy liabilities amount to an asset of approximately \$3.9million at 31 March 2019.

The estimation of the value of policy liabilities involves judgement and is based on an actuarial model of the expected future cash flows using a Margin on Service methodology as required by NZ IFRS 4 *Insurance contracts*. The Actuarial model includes various assumptions such as discount rates, inflation rates, future expenses, taxation, mortality and policy lapses.

Disclosures relating to the policy liabilities, including key assumptions, are included in Notes 8 and 9 of the financial statements.

How our audit addressed the key audit matter

Our procedures included:

- ▶ Evaluating and testing key controls over the processes for writing policies, settling claims and over selected IT systems;
- ▶ Comparing the historical data used by the appointed actuary to the company's underlying systems;
- ▶ Using our actuarial specialists to review the policy liabilities valuation report prepared by the appointed actuary and evaluate the appropriateness of the methodologies and assumptions used in the valuation;
- ▶ Evaluating the objectivity and expertise of the appointed actuary; and
- ▶ Considering the adequacy of disclosures for the policy liabilities.

Information other than the financial statements and auditor's report

The directors of the company are responsible for the Annual Report, which includes information other than the financial statements and auditor's report.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

If, based upon the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Directors' responsibilities for the financial statements

The directors are responsible, on behalf of the company, for the preparation and fair presentation of the financial statements in accordance with New Zealand equivalents to International Financial Reporting Standards and International Financial Reporting Standards, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing on behalf of the company the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or cease operations, or have no realistic alternative but to do so.



Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with International Standards on Auditing (New Zealand) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of the auditor's responsibilities for the audit of the financial statements is located at the External Reporting Board's website: <https://www.xrb.govt.nz/standards-for-assurance-practitioners/auditors-responsibilities/audit-report-2/>. This description forms part of our auditor's report.

The engagement partner on the audit resulting in this independent auditor's report is David Borrie.

A stylized, handwritten-style signature of 'Ernst & Young' in a dark blue color.

Chartered Accountants
Wellington
26 June 2019



12th June 2019

To: The Directors
Medical Life Assurance Society Limited

From: Peter Davies
Appointed Actuary

**Re: Medical Life Assurance Society Limited: Report as at
31st March 2019 under Sections 77 and 78 of the
Insurance (Prudential Supervision) Act 2010**

You have asked me to prepare this report in terms of the above sections of the Act, and I would like to comment further as follows:

1. I have reviewed the actuarial information included in the audited accounts for Medical Life Assurance Society Limited as at 31st March 2019. "Actuarial information" includes the following:
 - policy liabilities;
 - solvency calculations in terms of the RBNZ Solvency Standard;
 - balance sheet and other information allowed for in the calculation of the company's solvency position; and
 - disclosures regarding the methodology and assumptions used for calculating policy liabilities, and other disclosures.
2. No limitations have been placed on my work.

3. I am independent with respect to Medical Life Assurance Society Limited as defined under professional standard ISA (NZ) 620 of the External Reporting Board.
4. I have been provided with all information that I have requested in order to carry out this review.
5. In my view the actuarial information contained in the financial statements has been appropriately included, and the actuarial information used in the preparation of the financial statements has been appropriately used.
6. Medical Life Assurance Society Limited exceeded the minimum capital requirement of the RBNZ Solvency Standard for Life Insurance Business 2014, as at 31st March 2019, and is projected to exceed the minimum requirement at all times over the next four years.

I would be very happy to answer any queries concerning this report.

Yours sincerely



Peter Davies B.Bus.Sc., FIA, FNZSA
Appointed Actuary