

MEDICAL LIFE ASSURANCE SOCIETY LIMITED

STATEMENT OF COMPREHENSIVE INCOME

for the year ended 31 March 2017

	Note	2017 \$000	2016 \$000
<u>OPERATING REVENUE</u>			
Premiums Received		36,138	34,212
Reinsurance Premiums		(10,394)	(9,819)
		-----	-----
Net Premium Revenue		25,744	24,393
<u>PAYMENTS UNDER POLICIES</u>			
Claims		(12,724)	(12,931)
Reinsurance Recoveries		6,119	7,321
		-----	-----
		(6,605)	(5,610)
Surrenders		(57)	(141)
Maturities		(44)	(215)
		-----	-----
Total Payments on Policies		(6,706)	(5,966)
Decrease in Policy Liabilities	9	1,015	2,253
<u>OPERATING EXPENSES</u>			
Administration Expenses	6	(1,777)	(1,371)
Administration Fees Paid to Parent Company	5	(11,187)	(8,980)
		-----	-----
Total Operating Expenses		(12,964)	(10,351)
<u>INVESTMENT INCOME</u>			
Interest Income on Intercompany Lending	5	59	3
Short Term Deposits		17	36
Domestic and International Fixed Interest		1,805	2,115
Australasian and International Equities		889	502
		-----	-----
Net Investment Income	17	2,770	2,657
		-----	-----
NET SURPLUS BEFORE TAXATION		9,859	12,985
Taxation Expense	12	(2,628)	(3,825)
		-----	-----
NET SURPLUS AFTER TAXATION		7,231	9,160
		-----	-----
Other Comprehensive Income Net of Taxation		-	-
		-----	-----
TOTAL COMPREHENSIVE INCOME		7,231	9,160
		-----	-----

The accompanying notes form part of and should be read in conjunction with these financial statements.

MEDICAL LIFE ASSURANCE SOCIETY LIMITED

STATEMENT OF CHANGES IN EQUITY

for the year ended 31 March 2017

	Note	2017 \$000 Share Capital	2017 \$000 Retained Earnings	2017 \$000 Total
OPENING BALANCE 1 APRIL 2016	21	100	41,500	41,600
Current Year Surplus		-	7,231	7,231
Other Comprehensive Income		-	-	-
Total Comprehensive Income		-	7,231	7,231
Dividends	21	-	(2,000)	(2,000)
CLOSING BALANCE 31 MARCH 2017		100	46,731	46,831

		2016 \$000 Share Capital	2016 \$000 Retained Earnings	2016 \$000 Total
OPENING BALANCE 1 APRIL 2015	21	100	56,490	56,590
Current Year Surplus		-	9,160	9,160
Other Comprehensive Income		-	-	-
Total Comprehensive Income		-	9,160	9,160
Dividends	21	-	(24,150)	(24,150)
CLOSING BALANCE 31 MARCH 2016		100	41,500	41,600

The accompanying notes form part of and should be read in conjunction with these financial statements.

MEDICAL LIFE ASSURANCE SOCIETY LIMITED

STATEMENT OF FINANCIAL POSITION


as at 31 March 2017

	Note	2017 \$000	2016 \$000
FUNDS EMPLOYED			
<u>EQUITY</u>			
Ordinary Shares	21	100	100
Retained Earnings		46,731	41,500
		-----	-----
Total Equity		46,831	41,600
<u>LIABILITIES</u>			
Payables	7	1,782	1,651
Advance from Parent Company	5	3,537	2,771
Provision for Taxation		250	-
Claims Outstanding	11	19,828	22,746
Policy Liabilities	9	(646)	369
Deferred Tax	12	4,189	3,636
		-----	-----
Total Liabilities		28,940	31,172
		-----	-----
<u>TOTAL FUNDS EMPLOYED</u>		75,771	72,772
		-----	-----
<u>ASSETS</u>			
Cash and Cash Equivalents	13	-	1,340
Receivables	14	8	3
Reinsurance Recoveries	15	11,667	12,289
Premiums Outstanding	16	11,576	11,128
Taxation Paid in Advance		-	179
Investments	17	52,520	47,834
		-----	-----
<u>TOTAL ASSETS</u>		75,771	72,772
		-----	-----

Approved for issue for and on behalf of the Board of Medical Life Assurance Society Limited.



 Director



 Director

Wellington, 28 June 2017

The accompanying notes form part of and should be read in conjunction with these financial statements.

MEDICAL LIFE ASSURANCE SOCIETY LIMITED

STATEMENT OF CASH FLOWS

for the year ended 31 March 2017

	Note	2017 \$000	2016 \$000
<u>CASH FLOWS FROM OPERATING ACTIVITIES</u>			
Receipts from Policyholders		35,690	33,932
Payments to Suppliers		(12,048)	(11,145)
Reinsurance Recoveries Received		6,742	4,742
Payments to Policyholders		(15,744)	(11,916)
Interest on Advances to Parent Company		59	3
Interest Income from Cash Deposits		39	35
Administration Fees Paid to Parent Company		(11,187)	(8,980)
Payment of Taxation		(1,646)	(1,751)
		-----	-----
Net Cash Flows from Operating Activities	19	1,905	4,920
		-----	-----
<u>CASH FLOWS (FOR) / FROM INVESTING ACTIVITIES</u>			
Contributions to Investment Funds		(7,012)	(15,793)
Withdrawals from Investment Funds		5,000	31,943
		-----	-----
Net Cash Flows (for) / from Investing Activities		(2,012)	16,150
		-----	-----
<u>CASH FLOWS FOR FINANCING ACTIVITIES</u>			
Dividends paid to Parent Company		(2,000)	(24,150)
Net Advances (to) / from Parent Company		767	2,230
		-----	-----
Net Cash Flows for Financing Activities		(1,233)	(21,920)
		-----	-----
NET DECREASE IN CASH HELD		(1,340)	(850)
Opening Cash Balance brought forward		1,340	2,190
		-----	-----
CASH AND CASH EQUIVALENTS CARRIED FORWARD		-	1,340
		-----	-----
<u>CASH AND CASH EQUIVALENTS COMPRISE</u>			
Cash On Call	13	-	1,340
		-----	-----
		-	1,340
		-----	-----

The accompanying notes form part of and should be read in conjunction with these financial statements.

MEDICAL LIFE ASSURANCE SOCIETY LIMITED

NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

for the year ended 31 March 2017

1. CORPORATE INFORMATION

REGISTERED OFFICE

19 - 21 Broderick Road
Johnsonville
Wellington

The parent and ultimate parent of Medical Life Assurance Society Limited (the "Company" or "MLA") is Medical Assurance Society New Zealand Limited ("the parent" or "MAS"), which owns 100% of the ordinary shares. The parent together with its subsidiaries are referred to as the Group in this financial report.

The Company is incorporated and domiciled in New Zealand and is a reporting entity under the Financial Markets Conduct Act 2013.

Standard & Poor's has assigned Medical Life Assurance Society Limited an A-/Stable financial strength rating.

2. ACCOUNTING POLICIES

(a) Principal Activity

The Company provides life assurance and other associated investment products to Members of MAS.

Head Office is situated in Johnsonville, Wellington and there are seven branch sites throughout New Zealand in; Auckland (two), Hamilton, Palmerston North, Wellington, Christchurch and Dunedin.

(b) Basis of Preparation

These financial statements have been prepared in accordance with generally accepted accounting practice in New Zealand, the requirements of the Financial Markets Conduct Act 2013 and the Financial Reporting Act 2013. The financial statements have also been prepared on a historical cost basis except for certain assets and liabilities as outlined in the accounting policies.

The financial statements are presented in New Zealand dollars and rounded to the nearest thousand dollars unless stated otherwise.

(c) Statement of Compliance

These financial statements have been prepared in accordance with generally accepted accounting practice in New Zealand. They comply with New Zealand equivalents to International Financial Reporting Standards ("NZ IFRS"), and other applicable Financial Reporting Standards, as appropriate for profit-orientated entities. These financial statements also comply with International Financial Reporting Standards ("IFRS").

The following new standards, amendments to standards or interpretations have been issued but not yet effective for the period ended 31 March 2017, and have not been applied in preparing these financial statements. The Company has given consideration to the impact of the following standards but haven't progressed the assessment to a point where the impact (if any) can be quantified.

The final version of NZ IFRS 9 *Financial Instruments*, brings together the classification and measurement, impairment and hedge accounting phases of the International Accounting Standards Board's project. The standard will replace NZ IAS 39 *Financial Instruments: Recognition and Measurement* and all previous versions of NZ IFRS 9. Despite the requirement to apply NZ IFRS 9 in its entirety, entities may elect to early apply only the requirements for the presentation of gains and losses on financial liabilities designated as at fair value through profit or loss without applying the other requirements in the standard. An entity that elects to do so is required to disclose that fact and provide the related disclosures set out in paragraphs 10-11 of NZ IFRS 7 *Financial Instruments: Disclosures*.

The Company intends to adopt IFRS 9 in its entirety for the reporting period commencing 1 April 2018. The Group is yet to assess the impact of adopting NZ IFRS 9.

NZ IFRS 15 *Revenue from Contracts with Customers*. The standard establishes principles for reporting useful information to users of financial statements about the nature, amount, timing and uncertainty of revenue and cash flows arising from an entity's contracts with customers. IFRS 15 has a lesser impact on insurance companies as insurance revenue is covered under the scope of IFRS 4 *Insurance Contracts*. Consideration will be given to the impact on other revenue streams.

The standard is effective for reporting periods beginning after 1 January 2018.

2. ACCOUNTING POLICIES continued ...

(c) Statement of Compliance continued...

IFRS 17 *Insurance Contracts*, which replaces IFRS 4 *Insurance Contracts*, is a comprehensive new accounting standard for insurance contracts covering recognition and measurement, presentation and disclosure. It combines a balance sheet measurement of insurance contract liabilities with the recognition of profit over the period that services are provided. Certain changes in the estimates of future cash flows and the risk adjustment are also recognised over the period that services are provided. The standard is effective for reporting periods beginning after 1 January 2021; early application is permitted. The group is yet to assess the impact of adopting of IFRS 17.

(d) Premium Revenue and Reinsurance Premiums

There are no specific deposit components in the premiums payable and hence the entire premium amount is treated as revenue.

Premium revenue is recognised in profit and loss when it has been earned. That is, from the date of attachment of the risk, over the period of the policy (which is generally one year).

Premiums ceded to reinsurers under reinsurance contracts are recorded as an expense and are recognised over the period of indemnity of the contract.

(e) Investments

Investment funds, which are managed by JBWere and Bancorp Treasury Services Limited are initially recorded at fair value. They are classified as financial assets at fair value through profit or loss ("FVTPL") and any movements in fair value are taken immediately to profit and loss.

The assets are valued at fair value each reporting date based on the current bid price where one is available. In the absence of a bid price, valuation is based on recent arms length transactions.

The Company's policy is to manage investments to give the best possible yield whilst taking a prudent approach to risk.

Interest and dividend income, fund distributions and fair value movements are recorded in the Investment Income section of profit and loss and are split by asset class.

(f) Payments under Policies and Claims Outstanding

Claims

Claims are recognised as an expense as soon as the liability to a policyholder under an insurance risk contract has been established.

Surrenders

Surrenders occur where a policyholder with a participating policy elects to withdraw from any future contractual position. The policy gets cancelled, and a surrender value is paid to the policyholder and recognised as an expense. Policy Liabilities are reduced accordingly.

Maturities

Where a participating policy reaches its maturity date, the value of that policy is paid out and recognised as an expense. Policy Liabilities are reduced accordingly.

The liability for any outstanding claims is carried in the Statement of Financial Position. This liability relates solely to claims made under a risk policy where liability has been accepted, but payments remain outstanding at balance date.

(g) Payables

Payables are recognised when the entity becomes obliged to make future payments resulting from the purchases of goods and services.

Payables are carried at amortised cost. They represent liabilities for goods and services provided to the entity prior to the end of the financial year but which are unpaid at reporting date.

(h) Policy Liabilities

Life insurance policy liabilities are calculated using the Margin on Services ("MoS") methodology in accordance with the New Zealand Society of Actuaries' Professional Standard No 20 - Valuation of Life Insurance Policy Liabilities and NZ IFRS 4 *Insurance Contracts* of the External Reporting Board.

(i) Income and Other Taxes, and Deferred Tax

Current tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities based on the current period's taxable income. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted by the balance date.

Deferred income tax is provided on all temporary differences at the balance date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred income tax liabilities are recognised for all taxable temporary differences except:

- when the deferred income tax liability arises from the initial recognition of goodwill or of an asset or liability in a transaction that is not a business combination and that, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; or
- when the taxable temporary difference is associated with investments in subsidiaries, associates or interests in joint ventures, and the timing of the reversal of the temporary difference can be controlled and it is probable that the temporary difference will not reverse in the foreseeable future.

Deferred income tax assets are recognised for all deductible temporary differences, carry-forward of unused tax credits and unused tax losses, to the extent that it is probable that taxable profit will be available against which the deductible temporary differences and the carry-forward of unused tax credits and unused tax losses can be utilised, except:

2. ACCOUNTING POLICIES continued...

(i) Income and Other Taxes, and Deferred Tax continued...

- when the deferred income tax asset relating to the deductible temporary difference arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; or
- when the deductible temporary difference is associated with investments in subsidiaries, associates or interests in joint ventures, in which case a deferred tax asset is only recognised to the extent that it is probable that the temporary difference will reverse in the foreseeable future and taxable profit will be available against which the temporary difference can be utilised.

The carrying amount of deferred income tax assets is reviewed at each balance date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred income tax asset to be utilised.

Unrecognised deferred income tax assets are reassessed at each balance date and are recognised to the extent that it has become probable that future taxable profit will allow the deferred tax asset to be recovered.

Deferred income tax assets and liabilities are measured at the tax rates that are expected to apply to the year when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the balance date.

Deferred tax assets and deferred tax liabilities are offset only if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred tax assets and liabilities relate to the same taxable entity and the same taxation authority.

Other taxes

Revenues, expenses and assets are recognised net of the amount of goods and services taxes ("GST") except:

- when the GST incurred on a purchase of goods and services is not recoverable from the taxation authority, in which case the GST is recognised as part of the cost of acquisition of the asset or as part of the expense item as applicable; and
- receivables and payables, which are stated with the amount of GST included.

The net amount of GST recoverable from, or payable to, Inland Revenue is included as part of Receivables or Payables in the Statement of Financial Position.

Commitments and contingencies are disclosed net of the amount of GST recoverable from, or payable to, Inland Revenue.

(j) Assets Backing Insurance Liabilities

All investment assets of the Company are assets backing the policy liabilities of the life insurance business including life insurance contract liabilities.

(k) Cash and Cash Equivalents

Cash and cash equivalents include liquid assets and amounts due from other financial institutions, with an original term to maturity of less than three months.

(l) Receivables

Receivables comprises various non-premium receivables which generally have 30-90 day terms. They are initially recognised at fair value and subsequently measured at amortised cost, using the effective interest method, less any allowance for impairment.

(m) Premiums Outstanding

A significant number of policyholders elect to spread premium payments over the term of the cover. Accordingly, at any one time there is a large balance of premiums which are outstanding but not overdue. They are initially recognised at fair value and subsequently measured at amortised cost, using the effective interest method, less any allowance for impairment.

All outstandings are constantly reviewed for collectability and immediately written off where deemed to be uncollectible.

(n) Statement of Cash Flows

The Statement of Cash Flows has been prepared using the direct approach modified by the netting of certain items as discussed below.

Netting of cash flows. Certain cash flows have been netted-off in order to provide more meaningful disclosure, as many of the cash flows are received and disbursed on a continual basis.

(o) Comparatives

Where necessary, comparative information has been reclassified to achieve consistency with the current year.

2. **ACCOUNTING POLICIES continued...**

(p) **Changes in Accounting Policies**

There have been no changes in accounting policies during the current reporting period.

3. **SIGNIFICANT ACCOUNTING JUDGEMENTS, ESTIMATES AND ASSUMPTIONS**

These financial statements are prepared in accordance with NZ IFRS and other authoritative accounting pronouncements. In applying the entity's accounting policies management continually evaluates judgements, estimates and assumptions based on experience and other factors. All judgements, estimates and assumptions are based on the most current set of circumstances available to management. Actual results may differ from the judgements, estimates and assumptions.

Significant judgements, estimates and assumptions made by management in the preparation of these financial statements are outlined below with further details carried in the relevant note disclosure.

Policy Liabilities

Policy liabilities for life insurance contracts are calculated using statistical or mathematical methods. They are made by a suitably qualified person, and are based on recognised actuarial methods, with due regard to relevant actuarial standards.

The methodology takes into account the risks and uncertainties of the particular classes of life insurance business written.

The key factors that affect the estimation of these liabilities and related assets are -

- the cost of providing benefits and administering these insurance contracts
- mortality and morbidity experience on life insurance products, including enhancements to policyholder benefits
- discontinuance experience
- the amounts credited to policyholders' accounts compared to the returns on invested assets through asset and liability management and tactical asset allocation.

In addition, factors such as competition, interest rates, taxes and market and general economic conditions affect the level of these liabilities. Details of specific actuarial policies and methods adopted are contained in Note 8.

4. **DIRECTORS' FEES**

No directors' fees are provided for or are payable.

5. **RELATED PARTY TRANSACTIONS**

(a) Details of material related party transactions are as disclosed in the Statement of Comprehensive Income and the Statement of Financial Position.

(b) During the year, the related party transactions occurred with the parent company (MAS) and took the form of Advances, Dividend Payment, Administration Fees and Interest. Interest on advances is charged at the 90 day bank bill rate plus 1%. None of the amounts owing between the Company and the Parent have been written off or forgiven during the year. The Administration Fees relate to management costs incurred on behalf of the Company by the Parent.

(c) The audit fee disclosed in Note 6 is paid by the parent company.

(d) No staff are directly employed by the Company. All staff including key management personnel are employees of the parent company, and the amounts detailed below have been paid by the parent company. Key management personnel is defined as directors and members of the Executive Management Team.

	2017	2016
	\$000	\$000
Salaries and other short-term employee benefits	2,843	2,680
MAS directors fees	614	618
	<hr/>	<hr/>
	3,457	3,298

(e) All transactions with Members and the key management personnel of the parent, are at market rates.

6. **ADMINISTRATION EXPENSES**

Included in Administration Expenses are the following:

	2017	2016
	\$000	\$000
Auditor Remuneration		
- Auditing of Financial Statements	44	44
- Prudential Regulation Review	14	14
Investment Management Fees	62	73

7. **PAYABLES**

	2017	2016
	\$000	\$000
GST	1,050	955
Other Payables	732	695
	1,782	1,651

All payables are due within twelve months of balance date. The carrying amounts reasonably approximate fair value.

8. **ACTUARIAL POLICIES AND METHODS**

The effective date of the actuarial report on the policy liabilities and prudential reserves is 31 March 2017.

The actuarial report was prepared by the Appointed Actuary, Peter Davies, FIA, a Fellow of the New Zealand Society of Actuaries ("NZSA"). The actuary is satisfied as to the accuracy of the data upon which the calculations of policy liabilities have been made.

The amount of policy liabilities has been determined in accordance with the methods and assumptions disclosed in these financial statements and with the standards established by the NZSA.

Disclosure of Assumptions

Policy liabilities have been determined in accordance with Professional Standard No. 20 of the NZSA.

The profit carriers used for the major product groups in order to achieve the systematic release of planned margins are:

Major Product Group	Profit Carrier
Risk insurances including: Term Life Dread Disease Total Permanent Disablement	Premiums
Traditional participating business	Bonuses
Disability business	Premiums

Discount Rates

The 10-year NZ Government Stock rate at the valuation date was 3.19% (2016: 2.91%), net of tax at 28.00% (2016: 28.00%), giving a net discount rate of 2.30% per annum (2016: 2.10%).

Disability outstanding claims have been valued using the 5-year Government stock rate of 3.15% gross of tax (2016: 2.28%), reflecting the expected duration of future payments on existing claims.

Inflation Rates

Inflation impacts on the valuation in broadly two ways. Some contracts provide for the increase of future benefits in line with the Consumer Price Index ("CPI"). The CPI is assumed to increase at 2.50% per annum (2016: 2.50%). The assumed rate of expense inflation is 2.00% per annum (2016: 2.00%).

Element Impacted	Assumed Rate
Benefit indexation	2.50%
Expenses	2.00%

It is further assumed that benefit indexation will be utilised by up to 90.00% of indexed assurances (2016: 90.00%) which is in line with the Company's recent experience.

It has also been assumed that the sums insured of all Yearly Renewable Term, Total Permanent Disablement and Trauma policies will increase by 2.00% per year (2016: 2.00%) resulting from clients requesting increases in their level of cover.

Commissions

As the Company does not remunerate by way of commission, no allowance is required.

Future Expenses

Maintenance expenses. The standard maintenance expense allowance for risk policies is \$361 (2016: \$299) gross per cover and \$442 (2016: \$330) gross per cover for disability policies. Certain policy groups have non-standard allowances. These expenses are assumed to be increased in line with the indexation assumption above.

Acquisition expenses. The standard acquisition expense allowance for policies written is \$900 for life covers (2016: \$1,002) and \$1,668 (2016: \$1,725) for disability covers. The unit expenses are based upon a broad analysis of the Company's actual expenses for the year. Maintenance costs of permanent assurances equal 2.2 times those for risk policies. This is approximately the same relativity as was used in the previous valuation.

Investment expenses. Investment expenses equalled 0.12% of funds under management (2016: 0.13%).

8. **ACTUARIAL POLICIES AND METHODS continued...**

The breakdown of actual expenses is as follows:

	2017	2016
	\$000	\$000
Maintenance expenses	9,872	7,473
Acquisition expenses	3,030	2,805
Investment expenses	62	73
	12,964	10,351

Taxation

Future rates of taxation have been assumed to continue at the current level of company tax in New Zealand of 28.00% (2016: 28.00%).

Mortality and Morbidity

The basic rates of mortality assumed for life products were:

Males	90% of IA95-97M (2016 90% of IA95-97M)
Females	90% of IA95-97F (2016 90% of IA95-97F)

Modifications have been made from these base tables to reflect smoker / non-smoker habits and duration in force (2016: same modifications as made in 2017). Mortality and morbidity rates are loaded above age 60 (2016: no additional loading).

The experience for dread disease and total and permanent disability contracts is assumed to equal 85.00% of the reinsurance risk premium rates, net of GST (2016: 85.00%).

For Disability contracts and claims in payment, the assumed rates of claim frequency and continuance are based on the CIDA tables, adjusted in line with the Company's own experience. No changes were made to these assumptions compared to the previous year.

Discontinuances

Risk insurances including:	
Term Life	Yearly renewable contracts 5.50% per annum (2016: 5.50%), level term contracts 1.00% per annum (2016: 1.00%) until age 65. A terminal age of 75 (renewable term life), 70 (renewable Trauma), and 65 (Total and Permanent Disability) is assumed to apply (2016: terminal age of 65). Cancellation rates are increased above age 60 (2016: no adjustment).
Dread Disease	
Total Permanent Disablement	
Traditional participating business	5.00% per annum (2016: 5.00%)
Disability business	5.00% per annum (2016: 4.00%)

Future participating business

The Company's philosophy is to set bonus rates such that over longer periods, the returns to participating policyholders will be commensurate with the investment returns on the assets held. Distributions are split between policyholders and shareholders with shareholders entitled to 25% of the distribution to policyholders. Assumed rates of future bonus have been set so that the present value of the policy liabilities equals the present value of the assets supporting the business. Allowance is made for the shareholder's right to participate in the distributions.

Assumed future bonus rates for participating policies were:

Bonus rate on sum assured	\$7.60 per mille (2016: \$6.00 per mille)
Bonus rate on existing bonuses	\$13.00 per mille (2016: \$10.00 per mille)

The increase in the level of supportable bonuses arises from the increase in the assumed discount rate over the past year, combined with a increase in investment returns on those investments that back the participating policies.

9. **POLICY LIABILITIES**

	2017	2016
	\$000	\$000
Gross future claims	365,130	222,657
Future reinsurance premiums	170,167	137,417
Future reinsurance recoveries	(200,152)	(109,084)
Future policy bonuses	760	626
Future expenses	82,599	68,816
Future profit margins	83,483	85,985
Balance of future premiums	(502,775)	(406,188)
Policy Liabilities before bonus	(788)	229
Bonus declared at year end	142	140
Total Policy Liabilities at period end	(646)	369
Total Policy Liabilities at previous period end	369	2,622
Decrease in Policy Liabilities for the period	1,015	2,253

The Company operates a sub-fund in respect of its participating policyholders as required under the Insurance (Prudential Supervision) Act and Regulations. The progress of the participating sub-fund over the year has been as follows:

	2017	2016
	\$000	\$000
Participating fund at previous balance date	4,943	5,165
Investment income less claims and expenses	270	(187)
Profit distributed to shareholders	(36)	(35)
Participating fund at balance date	5,177	4,943
Policyholder retained earnings at previous balance date	297	401
Profit distributed as bonuses to participating policyholders	(141)	(140)
Policyholder share of profit (80%)	202	35
Policyholder retained earnings at balance date	358	297
Shareholder retained earnings at previous balance date	74	100
Profit distributed to shareholders	(36)	(35)
Shareholder share of profit (20%)	51	9
Shareholder retained earnings at balance date	89	74

9. **POLICY LIABILITIES continued...**

	2017 \$000	2016 \$000
Participating fund at balance date	10,262	10,247
Policyholder retained earnings at balance date	358	297
Shareholder retained earnings at balance date	89	74

Based on the recommendations of the Actuary, the Board has approved a bonus declaration for participating policyholders as follows:

Bonus on sum insured	2.4% (2016: 2.4%)
Bonus on existing bonuses	3.8% (2016: 3.8%)

The cost of this bonus declaration is provided for in the above table.

10. **NET SURPLUS TRANSFERRED TO EQUITY**

The Net Surplus is reconciled, using Margin on Services methodology, as follows:

	2017 \$000	2016 \$000
Planned margins of revenues over expenses	5,044	5,277
Difference between actual and assumed experience	694	2,198
Change in discount rate	(247)	26
Investment earnings on assets in excess of policy liabilities	1,401	1,658
Available for Shareholders	6,892	9,160

11. **OUTSTANDING CLAIMS**

The following table shows the development of net undiscounted outstanding claims relative to the current estimate of ultimate disability claims costs for the five most recent years. Due to the long tail nature of disability claims, the Company has a number of active claims that pre-date 2013.

	Prior \$000	2013 \$000	2014 \$000	2015 \$000	2016 \$000	2017 \$000	Total \$000
At end of incident year		6,574	5,270	5,839	7,561	6,549	
One year later		5,304	6,266	5,272	7,475		
Two years later		7,067	6,186	5,933			
Three years later		5,507	5,438				
Four years later		4,869					
Current estimated claim cost	72,607	4,869	5,438	5,933	7,475	6,549	
Payments	(60,918)	(4,671)	(4,724)	(4,004)	(4,163)	(2,379)	
Undiscounted central estimate	11,689	198	715	1,929	3,313	4,170	22,013
Discount to present value	(1,332)	(18)	(101)	(225)	(398)	(412)	(2,485)
Discounted central estimate	10,357	180	614	1,704	2,915	3,758	19,528

Life claims are excluded from the above analysis as they are typically settled within a short timeframe of the claim being recognised.

	2017 \$000	2016 \$000
Disability claims outstanding	19,528	21,104
Life claims outstanding	300	1,641
	19,828	22,746

12. **TAXATION**

	2017 \$000	2016 \$000
Net Surplus before Taxation	9,859	12,985
Taxation at 28%	2,760	3,636
Tax effect of Non Assessable Items	(122)	219
Prior period adjustment	0	13
Imputation Credits	(10)	(43)
Taxation Expense for the Year	2,628	3,825

Taxation Expense for the Year comprises:

Current Taxation - Shareholder Base	2,009	1,934
Current Taxation - Policyholder Base	66	30
Deferred Tax	553	1,861
Taxation Expense per Statement of Comprehensive Income	2,628	3,825

12. **TAXATION continued...**

Deferred Tax
31 March 2017

	Opening Balance	Prior Period Adjustment	Statement of Comprehensive Income	Total
	\$000	\$000	\$000	\$000
Deferred Tax Liabilities				
Insurance Reserves and Provisions	(3,636)	-	(553)	(4,189)
	(3,636)	-	(553)	(4,189)
Deferred Tax Assets				
Other	-	-	-	-
	-	-	-	-
Net Deferred Tax Liability	(3,636)	-	(553)	(4,189)

31 March 2016

	Opening Balance	Prior Period Adjustment	Statement of Comprehensive Income	Total
	\$000	\$000	\$000	\$000
Deferred Tax Liabilities				
Insurance Reserves and Provisions	(1,826)	-	(1,810)	(3,636)
	(1,826)	-	(1,810)	(3,636)
Deferred Tax Assets				
Other	50	1	(51)	-
	50	1	(51)	-
Net Deferred Tax Liability	(1,776)	1	(1,861)	(3,636)

Imputation Credit Account ("ICA")

	2017 \$000	2016 \$000
Opening Balance	185	1,611
Movement during the period	(185)	(1,426)
Closing Balance	-	185

As a member of the Medical Assurance Society Consolidated Group for tax purposes, all credits in the current year are not recorded in the above ICA, but rather in the ICA of Medical Assurance Society New Zealand Limited as the nominated member of the Medical Assurance Society Consolidated Group. Debits are allocated across the members' ICAs on a first in first out basis.

13. **CASH AND CASH EQUIVALENTS**

	2017 \$000	2016 \$000
Cash On Call	-	1,340
	-	1,340

Cash and Cash Equivalents represents cash held on call with registered New Zealand banks.

14. **RECEIVABLES**

	2017 \$000	2016 \$000
Interest Due	8	3
	8	3

15. **REINSURANCE RECOVERIES**

	2017 \$000	2016 \$000
Recoveries associated with Life claims	1,836	1,877
Recoveries associated with Disability claims	9,831	10,412
	11,667	12,289

16. PREMIUMS OUTSTANDING

	2017	2016
	\$000	\$000
Premiums Owing by Policyholders	11,576	11,128
	11,576	11,128

A significant number of policyholders elect to pay premiums in instalments spread evenly over the term of the cover. Accordingly, at any one time, including balance date, there will be large outstandings relative to premium which has been billed but not collected.

17. INVESTMENTS

	2017	2016
	\$000	\$000
Deposits and Short Term Securities	9,323	22,403
Domestic Fixed Interest	18,153	9,599
International Fixed Interest (Unit Trust)	19,148	10,814
Australasian Equities (Managed Fund)	2,171	1,978
International Equities (Exchange Traded Funds)	3,725	3,039
	52,520	47,834
Realised Investment Income	1,807	2,612
Unrealised Investment Income	963	45
Total Investment Income	2,770	2,657

The Company's investment securities are all financial assets classified as FVTPL. Fair value adjustments and realised gains or losses are recognised in the Statement of Comprehensive Income.

During the year, all funds have been managed by JBWere (NZ) Limited and Bancorp Treasury Services Limited. The majority of the total sum invested, is invested into securities held in the name of the Company, via a custodian. The remaining funds are invested into unitised or pooled vehicles.

18. FAIR VALUE OF FINANCIAL ASSETS AND LIABILITIES

Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable, willing parties in an arm's length transaction.

The fair values are based on relevant information available as at balance date. While judgement is used in obtaining the fair value of financial instruments, there are inherent weaknesses in any estimation technique. Many of the estimates involve uncertainties and matters of significant judgement, and changes in underlying assumptions could significantly affect these estimates.

The methodologies and assumptions used when determining fair value depend on the terms and risk characteristics of the various instruments and include the following:

Cash and Cash Equivalents

For cash and short term funds, balances with other financial institutions with maturities of less than three months and other types of short term financial assets, the carrying value of these financial instruments are considered to approximate their fair values as they are short term in nature or are receivable on demand.

Other Financial Assets

For all other financial assets, the carrying value is considered to be a reasonable estimate of fair value.

Payables and Other Financial Liabilities

The carrying value of Payables, and Advance from Parent Company approximate their fair values as they are short term in nature or payable on demand. Neither Deferred Tax nor insurance provisions are considered to be financial liabilities.

18. FAIR VALUE OF FINANCIAL ASSETS AND LIABILITIES continued...

Fair Value Hierarchy

The following table shows an analysis of financial instruments recorded at fair value in the Statement of Financial Position by level of the fair value hierarchy. The only assets and liabilities that the Company recognises on a fair value basis are its investments (refer to Classification of Financial Instruments in Note 20 for details of the classification categories).

	Level 1 \$000	Level 2 \$000	Level 3 \$000	Total \$000
31 March 2017				
Financial Assets				
Domestic Fixed Interest	-	18,153	-	18,153
International Fixed Interest (Unit Trust)	-	19,148	-	19,148
Australasian Equities (Managed Fund)	-	2,171	-	2,171
International Equities (Exchange Traded Funds)	3,725	-	-	3,725
	3,725	39,472	-	43,197
31 March 2016				
Financial Assets				
Domestic Fixed Interest	-	9,599	-	9,599
International Fixed Interest (Unit Trust)	-	10,814	-	10,814
Australasian Equities (Managed Fund)	-	1,978	-	1,978
International Equities (Exchange Traded Funds)	3,039	-	-	3,039
	3,039	22,392	-	25,431

A level 1 financial asset or liability comprises those assets and liabilities that are valued by reference to published quotes in an active market and the price reflects actual and regularly occurring market transactions on an arm's length basis.

A level 2 financial asset or liability is measured using industry standard valuation techniques and are based on market observable inputs but where the prices have not been determined in an active market.

A level 3 financial asset or liability value is determined in part, or in whole, using valuation techniques based on assumptions that are neither supported by prices from observable current market transactions in the same instrument, nor are they based on available market data.

There have been no transfers between Level 1 and Level 2 during the year (2016: nil).

19. RECONCILIATION OF CASH FLOWS

	2017 \$000	2016 \$000
Reported Surplus after Taxation	7,231	9,160
Plus Non-Cash Items:		
Increase in Deferred Tax	553	1,860
Increase in Investment Funds	(2,676)	(2,618)
Changes in Operating Assets and Liabilities:		
Payables	132	41
Claims Outstanding	(2,918)	338
Provision for Taxation	429	214
Policy Liabilities	(1,015)	(2,253)
Receivables	(6)	2
Reinsurance Recoveries and Premiums Outstanding	175	(1,825)
Net Cash Flows from Operating Activities	1,905	4,920

20. FINANCIAL INSTRUMENTS AND RISK MANAGEMENT

The Company's risk management is carried out in accordance with policies set by the board of directors of the Company ("the board"). These policies provide a clear structure for managing financial and operational risks.

Whilst their review of risk is ongoing, directors formally review the major risks faced by the entire Group every six months.

The Company enters into financial derivatives to minimise the exposure to interest rate and currency movements. Currency hedges are principally entered into to protect the value of investments against adverse currency movements. Policy guidelines established by the Investment Committee prevent entering into such contracts for speculative purposes.

The main risks arising from the financial instruments and the business the Company engages in, are; insurance risk, credit risk, investment risk, currency risk, market risk, liquidity risk and operating risk.

Insurance Risk

Insurance risk is the risk that either inadequate or inappropriate product design, pricing, underwriting, reserving, claims management or reinsurance management will expose the Company to financial loss and, in the worst case a consequent inability to meet its liabilities when they fall due.

There are a number of key policies in place which mitigate insurance risk, including:

- the recruitment, retention and ongoing training of suitably qualified personnel
- the use of sophisticated management information systems that provide reliable data on the risks to which the business is exposed
- the use of external actuarial expertise to assist in determining premium levels and monitoring claims patterns
- the use of reinsurance to limit the Company's exposure to large single claims and accumulations of claims that arise from a singular event
- the monitoring of a reinsurer's credit risk rating to control exposure to reinsurance counterparty default.

Credit Risk

The Company is exposed to two forms of credit risk, one in relation to its insurance operations, the other to the investments which back those insurance operations.

To the former, credit risk is the risk that policyholders, reinsurers, or other third parties which have a contractual liability to the Company, default on their financial obligations.

There are a number of key policies in place which mitigate credit risk, including;

- the use of standard credit control techniques which ensure that premium payments are made within a reasonable timeframe, or cover and hence exposure to claim is cancelled
- the monitoring of a reinsurer's credit risk rating to control exposure to reinsurance counterparty default.

Statement of Financial Position credit exposures	2017 \$000	2016 \$000
Cash and Cash Equivalents	-	1,340
Receivables	8	3
Reinsurance Recoveries	11,667	12,289
Premiums Outstanding	11,576	11,128
Deposits and Domestic Fixed Interest Investments	27,476	32,002
	50,727	56,761

Whilst the Company may be subjected to credit losses up to the notional principal amounts of the assets as above in the event of non-performance by its counterparties, it does not expect such losses to occur other than as already provided for.

There are no material exposures to any one counterparty.

Credit risk relative to investments is the risk that movements in either interest rates or stock markets will have an adverse impact on the profitability and financial stability of the Company.

The investment portfolio, which potentially exposes the Company to credit risk consists of short term deposits and domestic fixed interest securities. The maximum exposure to credit risk is the carrying value of these financial instruments.

Investment funds in part back the insurance operations and in part support share capital and retained earnings. Investment mandates have been structured accordingly and are formalised by way of a Statement of Investment Policies and Objectives. The Investment Committee meets regularly to develop and review investment strategy and monitor manager performance.

20. FINANCIAL INSTRUMENTS AND RISK MANAGEMENT continued...

Statement of Financial Position investment exposures	2017 \$000	2016 \$000
Cash and Cash Equivalents	-	1,340
Deposits and Short Term Securities	9,323	22,403
Domestic Fixed Interest	18,153	9,599
International Fixed Interest (Unit Trust)	19,148	10,814
Australasian Equities (Managed Fund)	2,171	1,978
International Equities (Exchange Traded Funds)	3,725	3,039
	52,520	49,174

The following table provides information on the credit ratings of the entities which the Company is investing into. Investment grade financial assets are classified within the range of AAA to BBB, with AAA being the highest possible rating. The 'Not rated' column discloses those assets not rated by external ratings agencies and principally comprises fixed interest investments with local government authorities.

	AAA	AA	A	BBB	Below BBB	Not rated	Carrying value \$000
31 March 2017							
Deposits / Short Term Securities	-	94.3%	-	5.7%	-	-	9,323
Domestic and International							
Fixed Interest	27.0%	23.4%	15.6%	26.6%	5.3%	2.1%	37,300
Reinsurance Recoveries	-	100.0%	-	-	-	-	11,667
31 March 2016							
Cash and Cash Equivalents	-	100.0%	-	-	-	-	1,340
Deposits / Short Term Securities	-	100.0%	-	-	-	-	22,403
Domestic and International							
Fixed Interest	14.7%	27.7%	16.9%	31.6%	6.8%	2.3%	20,413
Reinsurance Recoveries	-	100.0%	-	-	-	-	12,289

Currency Risk

Currency risk is the risk that movements in the New Zealand dollar ("NZD") will have an adverse impact on the profitability and financial stability of the entity.

Currency movements will have a direct impact on the value of international investments (overseas shares and international fixed interest and cash). To mitigate this risk, the Investment Committee has developed currency hedging ranges which the fund manager must adhere to.

Statement of Financial Position currency exposures (after hedging)	2017 \$000	2016 \$000
AUD	1,066	859
EUR	397	226
GBP	-	151
USD	1,460	1,016
	2,923	2,251

Market Risk

Market risk is the risk of loss of current and future earnings from adverse moves in currency and the prices of other financial contracts.

There is a tendency for insurers operating within a specific market to be restricted to a certain extent by that market, in terms of premium increases they may wish to apply. The Company, due to the makeup of its customer base, whilst not immune, is less inclined to be restricted by such considerations. Any impact is likely to be insignificant such that premium rates is excluded from the sensitivity analysis.

Liquidity Risk

Liquidity risk is the risk that the Company will not be able to meet its liabilities, principally claims payments, as and when they fall due. Liquidity risk is reviewed on an ongoing basis. There are a number of key policies in place which mitigate liquidity risk, including;

- the adherence to a conservative dividend policy
- the immediate availability of significant levels of funding by way of access to inter-company accounts
- the ability to access investment funds via the fund managers at short notice.

The table which follows analyses the Company's financial instruments at balance date, into the relevant maturity groupings based on the remaining period to the contractual maturity date.

20. FINANCIAL INSTRUMENTS AND RISK MANAGEMENT continued...

	0-12 months	1-2 years	2-5 years	Over 5 years	Total
	\$000	\$000	\$000	\$000	\$000
31 March 2017					
Financial Assets					
Receivables	8	-	-	-	8
Premiums Outstanding	11,576	-	-	-	11,576
Investments	34,831	1,544	6,697	9,449	52,520
	46,415	1,544	6,697	9,449	64,105
Financial Liabilities					
Payables	1,782	-	-	-	1,782
Advance from Parent Company	3,537	-	-	-	3,537
Claims Outstanding	19,828	-	-	-	19,828
	25,148	-	-	-	25,148
31 March 2016					
Financial Assets					
Cash and Cash Equivalents	1,340	-	-	-	1,340
Receivables	3	-	-	-	3
Premiums Outstanding	11,128	-	-	-	11,128
Investments	38,851	474	7,397	1,112	47,834
	51,321	474	7,397	1,112	60,304
Financial Liabilities					
Payables	1,651	-	-	-	1,651
Advance from Parent Company	2,771	-	-	-	2,771
Claims Outstanding	22,746	-	-	-	22,746
	27,167	-	-	-	27,167

Operating Risk

Operating risk is the risk of financial loss resulting from either external events, inadequate or failed systems or processes, or insufficiently skilled and trained staff.

There are a number of key policies in place which mitigate operating risk, including:

- the management and staff are responsible for identifying, assessing and managing operational risks in accordance with their roles and responsibilities.
- employing suitably qualified personnel to assist staff in identifying risks and ensure the sufficiency of and ongoing presence of suitable mitigants.

Sensitivity Analysis

The Company has two risks which are price sensitive to an extent that they may impact earnings materially - Insurance Risk and Credit Risk (as it pertains to Investments). These risks have been considered above.

Insurance risk exists relative to impacts on the determination of the policy liabilities at period end. Movements in interest rates can have a material impact on profit and equity and on the level of supportable bonuses. The levels of claims, lapses and surrenders, and expenses can also impact the level of supportable bonuses, but such impacts are insignificant in financial terms.

The table on the following page looks at how the direct risk variables can influence profit or loss and equity.

20. FINANCIAL INSTRUMENTS AND RISK MANAGEMENT continued...

Risk Variable	Movement	2017		2016	
		\$000 Effect on future margins	\$000 Effect on policy liabilities	\$000 Effect on future margins	\$000 Effect on policy liabilities
<u>Insurance Risk:</u>	<u>Movement</u>				
Discount rate	Increase by 1%	7,660	530	10,110	3,790
	Decrease by 1%	(8,590)	(420)	(11,400)	(4,120)
Claims	Increase by 10%	16,020	-	12,640	-
	Decrease by 10%	(15,910)	-	(12,670)	-
Lapses / Surrenders	Increase by 10%	8,030	-	6,530	-
	Decrease by 10%	(8,920)	-	(4,860)	-
Expenses	Increase by 10%	6,650	-	6,700	-
	Decrease by 10%	(6,650)	-	(6,700)	-
		Impact on Profit and Equity			
		2017		2016	
		\$000		\$000	
<u>Market Risk:</u>					
Short term deposit rates	Increase by 1%			-	10
	Decrease by 1%			-	(10)
Bond interest rates	Increase by 0.50%			(176)	(104)
	Decrease by 0.50%			176	104
Unit prices	Unit price increases by 10%			1,379	779
	Unit price decreases by 10%			(1,379)	(779)
Currency Risk	NZD appreciates by 10% against the USD			(105)	(73)
	NZD depreciates by 10% against the USD			105	73
	NZD appreciates by 10% against the AUD			(77)	(62)
	NZD depreciates by 10% against the AUD			77	62
	NZD appreciates by 10% against the EUR			(29)	(16)
	NZD depreciates by 10% against the EUR			29	16
	NZD appreciates by 10% against the GBP			-	(11)
	NZD depreciates by 10% against the GBP			-	11

Classification of Financial Instruments

The carrying amounts of Assets and Liabilities have been classified into the categories defined in NZ IAS 39 in the tables below.

	Loans and Receivables	Fair Value Through Profit or Loss	Other Financial Liabilities	Total
	\$000	\$000	\$000	\$000
31 March 2017				
<u>Assets</u>				
Receivables	8	-	-	8
Premiums Outstanding	11,576	-	-	11,576
Investments	-	52,520	-	52,520
	11,584	52,520	-	64,105
<u>Liabilities</u>				
Payables	-	-	1,782	1,782
Advance from Parent Company	-	-	3,537	3,537
Claims Outstanding	-	-	19,828	19,828
	-	-	25,148	25,148

20. **FINANCIAL INSTRUMENTS AND RISK MANAGEMENT** continued...

	Loans and Receivables	Fair Value Through Profit or Loss	Other Financial Liabilities	Total
31 March 2016	\$000	\$000	\$000	\$000
Assets				
Cash and Cash Equivalents	1,340	-	-	1,340
Receivables	3	-	-	3
Premiums Outstanding	11,128	-	-	11,128
Investments	-	47,834	-	47,834
	12,470	47,834	-	60,304
Liabilities				
Payables	-	-	1,651	1,651
Advance from Parent Company	-	-	2,771	2,771
Claims Outstanding	-	-	22,746	22,746
	-	-	27,167	27,167

21. **CONTRIBUTED EQUITY**

	2017	2016
Ordinary Shares		
100,000 Ordinary shares	100,000	100,000

During the year to 31 March 2017 the Company paid dividends of \$2 million, equivalent to \$20 per share (2016: \$24.2 million dividends paid). All shares carry the same voting rights, and rights to share in any surplus upon winding up.

Capital Management

When managing capital, management's objective is to ensure the entity continues as a going concern as well as to maintain optimal returns to shareholders and benefits for other stakeholders.

Directors may change the amount of dividends to be paid to shareholders (if any), return capital to shareholders, issue new shares or sell assets to reduce debt. There are no current plans to issue further shares.

The Company is a licenced insurer under the Insurance (Prudential Supervision) Act 2010. Certain conditions are imposed as a result of licensing, including:

- maintain a solvency margin of at least \$0 at all times for the next three years
- maintaining a statutory fund.

The Company has a capital management plan and reporting process in place to ensure continuous and full compliance with the solvency standard.

The Medical Life Assurance Statutory Fund encompasses all the assets and liabilities of the Company. The solvency position of the statutory fund is the same as for the Company.

The Company's solvency position as per the solvency standard is as follows:

	2017 \$000	2016 \$000
Actual Solvency Capital	46,831	41,600
Minimum Solvency Capital	36,619	31,174
Solvency Margin	10,211	10,426
Solvency Ratio	1.28	1.33

22. **CONTINGENT LIABILITIES**

The Company had no contingencies as at 31 March 2017 (2016: nil).

Independent Auditor's Report to the Shareholder of Medical Life Assurance Society Limited

Report on the Audit of the Financial Statements

Opinion

We have audited the financial statements of Medical Life Assurance Society Limited ("the Company") on pages 1 to 19 which comprise the statement of financial position of the Company as at 31 March 2017, and the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended of the Company, and the notes to the financial statements including a summary of significant accounting policies.

In our opinion, the financial statements on pages 1 to 19 present fairly, in all material respects, the financial position of the Company as at 31 March 2017 and its financial performance and cash flows for the year then ended in accordance with New Zealand Equivalents to International Financial Reporting Standards and International Financial Reporting Standards.

This report is made solely to the Company's shareholder. Our audit has been undertaken so that we might state to the Company's shareholder those matters we are required to state to it in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's shareholder, for our audit work, for this report, or for the opinions we have formed.

Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (New Zealand). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report.

We are independent of the Company in accordance with Professional and Ethical Standard 1 (revised) *Code of Ethics for Assurance Practitioners* issued by the New Zealand Auditing and Assurance Standards Board, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

We provide regulatory assurance services to the Company. We have no other relationship with, or interest in, the Company. Partners and employees of our firm may deal with the Company on normal terms within the ordinary course of trading activities of the business of the Company.

Information other than the Financial Statements and Auditor's Report

The directors of the company are responsible for the Annual Report, which includes information other than the financial statements and auditor's report.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

If, based upon the work we have performed on the other information obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Directors' Responsibilities for the Financial Statements

The directors are responsible, on behalf of the entity, for the preparation and fair presentation of the financial statements in accordance with New Zealand Equivalents to International Financial Reporting Standards and International Financial Reporting Standards, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing on behalf of the entity the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Company or cease operations, or have no realistic alternative but to do so.

Auditor's Responsibilities for the Audit of the Financial Statements

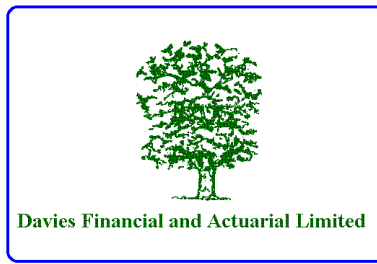
Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with International Standards on Auditing (New Zealand) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located at the External Reporting Board website: <https://www.xrb.govt.nz/standards-for-assurance-practitioners/auditors-responsibilities>. This description forms part of our auditor's report.

The engagement partner on the audit resulting in this independent auditor's report is David Borrie.



Wellington
28 June 2017



19th June 2017

To: The Directors
Medical Life Assurance Society Limited

From: Peter Davies
Appointed Actuary

**Re: Medical Life Assurance Society Limited: Report as at
31st March 2017 under Sections 77 and 78 of the
Insurance (Prudential Supervision) Act 2010**

You have asked me to prepare this report in terms of the above sections of the Act, and I would like to comment further as follows:

1. I have reviewed the actuarial information included in the audited accounts for Medical Life Assurance Society Limited as at 31st March 2017. "Actuarial information" includes the following:
 - policy liabilities;
 - solvency calculations in terms of the RBNZ Solvency Standard;
 - balance sheet and other information allowed for in the calculation of the company's solvency position; and
 - disclosures regarding the methodology and assumptions used for calculating policy liabilities, and other disclosures.
2. No limitations have been placed on my work.

3. I am independent with respect to Medical Life Assurance Society Limited as defined under professional standard ISA (NZ) 620 of the External Reporting Board.
4. I have been provided with all information that I have requested in order to carry out this review.
5. In my view the actuarial information contained in the financial statements has been appropriately included, and the actuarial information used in the preparation of the financial statements has been appropriately used.
6. Medical Life Assurance Society Limited exceeded the minimum capital requirement of the RBNZ solvency standard as at 31st March 2017, and is projected to exceed the minimum requirement at all times over the next four years.

I would be very happy to answer any queries concerning this report.

Yours sincerely



Peter Davies B.Bus.Sc., FIA, FNZSA
Appointed Actuary