# GORDIAN RUNOFF LIMITED NEW ZEALAND BRANCH

FINANCIAL REPORT FOR THE YEAR ENDED 31 DECEMBER 2011

#### NEW ZEALAND BRANCH

## **Annual Report**

The Board of Directors present their Annual Report including the financial statements of the Branch for the year ended 31 December 2011 and the auditor's report thereon.

For and on behalf of the Board:

Ratherni Director
April 2012

Director 12 April 2012

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## NEW ZEALAND BRANCH

## STATEMENT OF COMPREHENSIVE INCOME

## FOR THE YEAR ENDED 31 DECEMBER 2011

		Year ended 31 Dec 2011 \$	Year ended 31 Dec 2010 \$
	Notes		
Claims benefit Reinsurance and other recoveries revenue Net claims benefit	5(b) 5(b) 7	137,735 1,041 138,776	208,304 2,763 211,067
Underwriting income		138,776	211,067
Net investment income Adjusted underwriting result	5(a)	78,324 217,100	46,151 257,218
Management expenses	5(b)	31,724	36,908
Operating profit before tax		185,376	220,310
Income tax expense	6	55,613	66,093
Profit for the year		129,763	154,217
Other comprehensive income for the year		-	
Total comprehensive income for the year attributable to members of Gordian RunOff Limited		129,763	154,217

The accompanying notes form an integral part of these financial statements.

## NEW ZEALAND BRANCH

## STATEMENT OF FINANCIAL POSITION

## AS AT 31 DECEMBER 2011

		As at 31 Dec 2011 \$	As at 31 Dec 2010 \$
	Notes		
Current assets Cash Reinsurance & other recoveries receivable Financial assets at fair value through profit or loss Other receivables	10 8 9	2,015,263 16,953 1,345,779	2,025,078 3,188 540,647 77
Total current assets		3,377,995	2,568,990
Non current assets Financial assets at fair value through profit or loss	8	558,527	
Total non current assets		558,527	
Total assets	•	3,936,522	2,568,990
Current liabilities Outstanding claims Trade creditors	10 11	259,704 689,134	21,680 730,407
Total current liabilities		948,838	752,087
Non current liabilities Outstanding claims	10	1,037,358	87,652
Total non current liabilities		_1,037,358	87,652
Total liabilities		1,986,196	839,739
Net assets		1,950,326	1,729,251
Head office account Head office account	19	1,950,326	1,729,251

The accompanying notes form an integral part of these financial statements.

## NEW ZEALAND BRANCH

## STATEMENT OF CHANGES IN HEAD OFFICE ACCOUNT

## FOR YEAR ENDED 31 DECEMBER 2011

	Head Office Account \$
At 1 January 2010	1,583,240
Profit for the year and total comprehensive income	154,217
Intracompany transactions for the year	(8,206)
At 31 December 2010	1,729,251
Profit for the year and total comprehensive income	129,763
Intracompany transactions for the year	91,312
At 31 December 2011	1,950,326

The accompanying notes form an integral part of these financial statements.

#### NEW ZEALAND BRANCH

#### NOTES TO THE FINANCIAL REPORT

#### FOR THE YEAR ENDED 31 DECEMBER 2011

#### 1. Statement of accounting policies

#### Basis of reporting:

Gordian RunOff Limited (the "Company") is an overseas company registered under the Companies Act 1993. Gordian RunOff Limited New Zealand Branch (the "Branch") is a branch of the Company. The branch is registered under the Companies Act 1993 and is a reporting entity under the Financial Reporting Act 1993.

The financial statements of the Branch for the year ended 31 December 2011 were authorised for issue on 2012.

The financial statements have been prepared on the basis of historical cost with the exception of certain items for which specific accounting policies are identified.

The financial statements are presented in New Zealand dollars.

### (a) Operating revenue

Operating revenue comprises investment income and reinsurance recoveries.

## (b) Outstanding claims

The liability for outstanding claims at balance date comprises claims which have been reported but not yet paid, claims incurred but not yet reported ("IBNR claims"), and the anticipated direct and indirect costs of settling these claims. The liability is measured as the present value of the expected future ultimate costs of settling claims.

Where there is sufficient volume of claims of a particular type claims liability are assessed using statistical estimation referring to past experience. Other types of claims are assessed on a case by case basis.

#### (c) Reinsurance and other recoveries

Reinsurance and other recoveries received or receivable on paid claims and outstanding claims are recognised as revenue. Reinsurance and other recoveries are assessed based on a review of individual paid claims and outstanding claims.

The future benefit attributable to reinsurance and other recoveries is recognised as an asset in the statement of financial position. A provision is raised for any doubtful debts based on a review of all outstanding amounts at the end of the year. Bad debts are written off during the year in which they are identified.

## (d) Investments

## Valuation of investments

Investments are reported at fair market value. The market value of investments is determined by market quotations. Unrealised gains and losses on investments are reported in profit in the statement of comprehensive income. Interest revenue is brought to account on an accrual basis.

Investments comprise financial assets held to back insurance liabilities.

#### NEW ZEALAND BRANCH

#### NOTES TO THE FINANCIAL REPORT

#### FOR THE YEAR ENDED 31 DECEMBER 2011

## 1. Statement of accounting policies (continued)

#### (d) Investments (continued)

Financial assets held to back insurance liabilities

Financial assets held to back the insurance liabilities of the Branch principally comprise cash, an intracompany receivable and a New Zealand dollar denominated government bond.

All financial assets held to back insurance liabilities are designated as fair value through profit or loss upon initial recognition, in accordance with the provisions of NZ IFRS 4 Appendix D. The measurement of general insurance liabilities under NZ IFRS 4 Appendix D incorporates current information; measuring the financial assets backing these general insurance liabilities at fair value eliminates or significantly reduces a potential measurement inconsistency which would arise if the assets were classified as available for sale or measured at amortised cost.

Financial assets designated as fair value through profit or loss are initially recorded at fair value (being the cost of acquisition excluding transaction costs) and are subsequently remeasured to fair value at each reporting date.

Changes in the fair value from the previous reporting date (or cost of acquisition excluding transaction costs if acquired during the financial period) are recognised as realised or unrealised investment gains or losses in profit or loss.

All purchases and sales of financial assets that require delivery of the asset within the time frame established by regulation or market convention ("regular way" transactions) are recognised at trade date, being the date on which a commitment is made to purchase or sell the asset.

Net gains or losses on financial assets designated at fair value through profit or loss exclude interest and dividend income.

### (e) Impairment of financial assets

Financial assets, other than those at fair value through profit or loss, are assessed for indicators of impairment at each reporting date. Financial assets are impaired where there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows of the investment have been impacted.

For financial assets carried at amortised cost, the amount of the impairment is the difference between the asset's carrying amount and the present value of the estimated future cash flows, discounted at the original effective interest rate. The carrying amount of the financial asset is reduced by the impairment loss directly for all financial assets with the exception of trade receivables where the carrying amount is reduced through the use of an allowance account. When a trade receivable is uncollectible, it is written off against the allowance account. A trade receivable is deemed to be uncollectible upon notification of insolvency of the debtor or upon receipt of similar evidence that the Branch will be unable to collect the trade receivable. Changes in the carrying amount of the allowance account are recognised in profit or loss.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment loss was recognised, the previously recognised impairment loss is reversed.

#### NEW ZEALAND BRANCH

#### NOTES TO THE FINANCIAL REPORT

#### FOR THE YEAR ENDED 31 DECEMBER 2011

#### 1. Statement of accounting policies (continued)

#### (e) Impairment of financial assets (continued)

In respect of financial assets carried at amortised cost, with the exception of trade receivables, the impairment loss is reversed through profit or loss in the statement of comprehensive income to the extent that the carrying amount of the investment at the date the impairment is reversed does not exceed what the amortised cost would have been had the impairment not been recognised. Subsequent recoveries of trade receivables previously written off are credited against the allowance account.

In respect of available-for-sale debt instruments, the loss is reversed through profit or loss.

#### (f) Payables

Trade payables and other accounts payable are recognised when the branch becomes obliged to make future payments resulting from the purchase of goods and services.

## (g) Income tax

The entity is not liable to pay income tax in New Zealand as the entity was a non-resident throughout 2010-2011 and did not carry on business through a fixed establishment in New Zealand. Tax expense relates to the Branch's proportion of the tax payable by the Company in Australia.

## (h) Goods and Services Tax (GST)

The statement of comprehensive income has been prepared so that all components are stated exclusive of GST.

## (i) Differential Reporting

The branch qualifies for differential reporting because it is not publicly accountable and there is no separation between its owners and the governing body.

Reporting exemptions allowed under the framework for Differential Reporting have been adopted except for:

- · The exemption under NZ IAS 18 Revenue, allowing the recording of revenue and expense inclusive of GST;
- The exemption under NZ IAS 21 The effects of Changes in Foreign Exchange Rates, allowing the measurement of transactions in foreign currencies at the settlement rate; and
- · Certain disclosure exemptions

## (j) Going concern

The directors of the Company believe that the Branch has access to sufficient resources to meet its future liabilities and commitments. For this reason the directors continue to adopt the going concern assumption in the preparation of the Branch financial statements.

The New Zealand Branch is part of Gordian RunOff Limited, which is incorporated in Australia. The assets of the Branch are legally available for the satisfaction of debts of the entire company, not solely those appearing on the accompanying statement of financial position and its debts may result in claims against assets not appearing thereon.

#### NEW ZEALAND BRANCH

#### NOTES TO THE FINANCIAL REPORT

#### FOR THE YEAR ENDED 31 DECEMBER 2011

## 1. Statement of accounting policies (continued)

## (k) Statement of compliance

The financial statements have been prepared in accordance with NZ GAAP. They comply with New Zealand equivalents to International Financial Reporting Standards ("NZ IFRS"), and other applicable Financial Reporting Standards, as appropriate for profit-oriented entities that qualify for and apply differential reporting concessions.

(l) Standards and interpretations effective in the current period

No new standards or interpretations have been adopted in the current reporting period.

## 2. Critical accounting judgements and estimates

The Branch makes estimates and assumptions in respect of certain key assets and liabilities. Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. The key areas in which critical estimates and judgments are applied are described below.

(a) The ultimate liability arising from claims made under insurance contracts

Provision is made at year-end for the estimated cost of claims incurred but not settled at the balance sheet date, including the cost of claims incurred but not yet reported to the Branch.

The estimated cost of claims includes direct expenses to be incurred in settling claims gross of the expected value of salvage and other recoveries. The Branch takes all reasonable steps to ensure that it has appropriate information regarding its claims exposures. However, given the uncertainty in establishing claims provisions, it is likely that the final outcome will prove to be different from the original liability established.

The estimation of claims incurred but not reported ("IBNR") is generally subject to a greater degree of uncertainty than the estimation of the cost of settling claims already notified to the Branch, where more information about the claim event is generally available. IBNR claims may often not be reported to the insurer until many years after the events giving rise to the claims has happened. The liability class of business will typically display greater variations between initial estimates and final outcomes because there is a greater degree of difficulty in estimating IBNR reserves. For the short tail class, claims are typically reported soon after the claim event, and hence tend to display lower levels of volatility. In calculating the estimated cost of unpaid claims the Branch uses a variety of estimation techniques, generally based upon analysis of historical experience, which assumes that the development pattern of the current claims will be consistent with past experience. Allowance is made, however, for changes or uncertainties which may create distortions in the underlying statistics or which might cause the cost of unsettled claims to increase or reduce when compared with the cost of previously settled claims including:

- changes in Branch processes which might accelerate or slow down the development and/or recording of paid or incurred claims, compared with the statistics from previous periods;
- changes in the legal environment;
- the effects of inflation;
- the impact of large losses;
- movements in industry benchmarks.

#### NEW ZEALAND BRANCH

#### NOTES TO THE FINANCIAL REPORT

#### FOR THE YEAR ENDED 31 DECEMBER 2011

## 2. Critical accounting judgements and estimates (continued)

## (a) The ultimate liability arising from claims made under insurance contracts (continued)

Large claims impacting each relevant business class are generally assessed separately, being measured on a case by case basis or projected separately in order to allow for the possible distortive effect of the development and incidence of these large claims.

Where possible the Branch adopts multiple techniques to estimate the required level of provisions. This assists in giving greater understanding of the trends inherent in the data being projected. The projections given by the various methodologies also assist in setting the range of possible outcomes. The most appropriate estimation technique is selected taking into account the characteristics of the business class and the extent of the development of each accident year.

Provisions are calculated gross of any reinsurance recoveries. A separate estimate is made of the amounts that will be recoverable from reinsurers based upon the gross provisions. Details of specific assumptions used in deriving the outstanding claims liability at year-end are detailed in note 3.

#### (b) Assets arising from reinsurance contracts

Assets arising from reinsurance contracts are also computed using the above methods. In addition, the recoverability of these assets is assessed on a periodic basis to ensure that the balance is reflective of the amounts that will ultimately be received, taking into consideration factors such as counterparty and credit risk. Impairment is recognised where there is objective evidence that the Branch may not receive amounts due to it and these amounts can be reliably measured.

## 3. Actuarial methods and assumptions

The Branch ceased writing new business and renewals in late 1999 and has run an orderly runoff since. This process for determining the value of the outstanding claims liability is described below.

Claims estimates are derived from analysis of the results of several different actuarial models. These models take case estimates as well as payments into account and assume that reported incurred amounts or reported payment amounts will develop steadily from period to period. Other models adopt an ultimate loss ratio for each year that reflects both the long term expected level, as well as incorporating recent experience. The analysis is performed by either underwriting year or accident year dependent on the class of business.

Claims are first estimated on an undiscounted basis and are then discounted to allow for the time value of money. The valuation methods adopted include an implicit allowance for future inflation but do not identify the explicit rate. This allows for both general economic inflation as well as any superimposed inflation detected in the modelling of payments experience. Superimposed inflation arises from non-economic factors such as developments of legal precedent.

The liability class of business may be subject to the emergence of new types of latent claims, but no specific allowance is included for this as at the balance sheet date. Such uncertainties are considered when setting the risk margin appropriate for this class.

#### NEW ZEALAND BRANCH

#### NOTES TO THE FINANCIAL REPORT

#### FOR THE YEAR ENDED 31 DECEMBER 2011

#### 3. Actuarial methods and assumptions (continued)

The **reinsurance percentage** for the direct insurance business is calculated based on past reinsurance recovery rates and the structure of the reinsurance arrangements in place.

The discount rates are derived from market yields on Government securities as at the balance date, in the currency of the expected claim payments.

Expense rate Claim handling expenses are calculated based on the projected costs of administering the remaining claims until expiry.

The ultimate to incurred claims ratio is derived by accident or underwriting year based on historical development of claims from period to period. The effect of changes in the assumptions have been shown in the reconciliations of general insurance assets and liabilities below.

## Process for determining risk margin

The risk margin was determined initially for each portfolio, allowing for the uncertainty of the outstanding claims estimate for each portfolio. Uncertainty was analysed for each portfolio taking into account past volatility in general insurance claims, potential uncertainties relating to the actuarial models and assumptions, the quality of the underlying data used in the models, and the general insurance environment. The estimate of uncertainty is generally greater for long tailed classes when compared to short tail classes due to the longer time until settlement of outstanding claims.

The overall risk margin was determined allowing for diversification between the different portfolios and the relative uncertainty of each portfolio. The assumptions regarding uncertainty for each class were applied to the net central estimates, and the results were aggregated, allowing for diversification in order to arrive at an overall provision that is intended to have a 75% probability of adequacy.

Risk Margins applied	2011	2010
	%	%
	14.4	1,2

## NEW ZEALAND BRANCH

## NOTES TO THE FINANCIAL REPORT

## FOR THE YEAR ENDED 31 DECEMBER 2011

## 3. Actuarial methods and assumptions (continued)

Sensitivity analysis – general insurance contracts

There are a number of variables which impact the amounts recognised in the financial statements arising from insurance contracts.

The profit or loss and equity of the branch are sensitive to movements in a number of key variables as described below.

Variable	Description of variable
Average weighted term	Expected payment patterns are used in determining the outstanding claims liability. A
to settlement	decrease in the average term to settlement would lead to claims being paid sooner than anticipated.
Discount rate	The outstanding claims liability is calculated by reference to expected future payments.  These payments are discounted to adjust for the time value of money.
Expense rate	An estimate for the internal costs of administering claims is included in the outstanding claims liability.
Ultimate to incurred	The estimated ultimate claims cost is generally greater than the claims reported as incurred
claims ratio	to date, due to claims that are incurred but not reported (IBNR) or due to future developments on existing claims.
Reinsurance percentage	The direct class assumes money will be recoverable from reinsurers on future claims paid.

## NEW ZEALAND BRANCH

## NOTES TO THE FINANCIAL REPORT

#### FOR THE YEAR ENDED 31 DECEMBER 2011

## 3. Actuarial methods and assumptions (continued)

The following table provides an analysis of the sensitivity of the profit after income tax and total equity to changes in these assumptions both gross and net of reinsurance.

2011		Assumptio	n at 12/11	Profit/(Loss	s) (after tax)
Variable	Change in variable	Gross	Net	Gross of Reinsurance \$	Net of Reinsurance \$
Average weighted term to settlement	+0.5 year -0.5 year	4.8 years	4.8 years	(4,626) 7,304	(4,626) 7,304
Reinsurance percentage (as % of gross IBNR)	+1% -1%	n/a	-	-	-
Discount rate <sup>1</sup>	+1% -1%	1.4%	1.4%	35,451 (37,665)	35,451 (37,655)
Expense rate	+1% -1%	13.4%	n/a	(5,335) 5,335	(5,335) 5,335
Ultimate to incurred claims ratio <sup>2</sup>	+1% -1%	101.5%	103.8%	(56,595) 40,309	(56,595) 40,309
2010		Assumption		Profit/(Loss	
2010 Variable	Change in variable	Assumption Gross	n at 12/10 Net	Profit/(Loss Gross of Reinsurance \$	) (after tax) Net of Reinsurance \$
		•		Gross of Reinsurance	Net of Reinsurance
Variable	variable +0.5 year	Gross	Net	Gross of Reinsurance \$ (2,059)	Net of Reinsurance \$ (2,071)
Variable  Average weighted term to settlement  Reinsurance percentage	+0.5 year -0.5 year +1%	Gross 2.5 years	Net 2.5 years	Gross of Reinsurance \$ (2,059)	Net of Reinsurance \$ (2,071)
Variable  Average weighted term to settlement  Reinsurance percentage (as % of gross IBNR)	+0.5 year -0.5 year -0.5 year +1% -1%	Gross  2.5 years  n/a	Net 2.5 years 15.7%	Gross of Reinsurance \$ (2,059) 2,030	Net of Reinsurance \$ (2,071) 2,018

- 1. This sensitivity reflects the liability movements only.
- 2. This ratio has only been adjusted for years that are not considered to be fully developed.

#### NEW ZEALAND BRANCH

#### NOTES TO THE FINANCIAL REPORT

#### FOR THE YEAR ENDED 31 DECEMBER 2011

## 4. Risk management policies and procedures and financial instruments

Operations of the Branch are governed by the risk management policies and practices of the Company. The Company has a risk management strategy for identifying, managing, monitoring and reporting on risks that could have a material impact on their operations.

Key elements of the risk management strategy include a governance structure and risk management framework, which incorporates specific risk strategies and responsibilities for material risk categories.

#### Governance

The Company's Board of Directors must ultimately be satisfied that appropriate, adequate and effective risk management systems are in place, and that these systems are operating effectively in practice, having regard to the risks they aim to control. The Board reviews key risk management information to satisfy itself in this regard and reviews and approves the risk management and reinsurance management strategies annually.

Day to day management, including implementation of strategies, policies and processes that support the risk management framework approved by the Board, is undertaken by executive management. Additional assurance is received from the appointment of an Appointed Actuary, a Peer (reviewing) Actuary.

The Company is also subject to the governance and risk management practices of its ultimate parent company.

#### Risk management framework

Key elements of the risk framework include development and maintenance of a risk management culture within the Company, assignment of risk management roles and responsibilities, creation of dynamic risk management processes to identify, monitor and manage material risks, and a regular risk management framework review process.

#### Financial risks include:

#### Interest rate risk

Interest rate risk arises to the extent that there is a mismatch between the fixed-interest portfolios used to back the outstanding claims liability and those outstanding claims.

The accounting policy notes describe the policies used to measure and report the assets and liabilities of the branch. Where the applicable market value is determined by discounting future cash flows, movements in interest rates will result in a reported unrealised gain or loss in the profit and loss account.

The branch seeks to reduce its interest rate risk through the use of investment portfolios as a hedge against its insurance liabilities. To the extent that these assets and liabilities can be matched, unrealised gains or losses on revaluation of liabilities resulting from interest rate movements will be offset by unrealised losses or gains on revaluation of investment assets. The portfolio is held in New Zealand dollars.

#### Interest rate sensitivity analysis

The following table demonstrates the impact of a 100 basis point change in New Zealand interest rates, with all other variables held constant, on the branch's shareholder return. It is assumed that the change occurs as at the reporting date (31 December) and there are concurrent movements in interest rates and parallel shifts in yield curves.

	31 Dec 11	31 Dec 10
Change in Variable	Impact on	Impact on
	Profit after tax	Profit after tax
	\$	\$
+100 basis points	(17,484)	(4,517)
- 100 basis points	18,229	4,599

#### NEW ZEALAND BRANCH

#### NOTES TO THE FINANCIAL REPORT

#### FOR THE YEAR ENDED 31 DECEMBER 2011

## 4. Risk management policies and procedures and financial instruments (continued)

Reinsurance risk management is the process of transferring insurance risk to another insurer for a price. It is a continual process whereby executive management select, monitor, review, control and document reinsurance arrangements, in accordance with a reinsurance management strategy approved by the Board. Reinsurers must carry an appropriate financial strength rating.

Concentration risk is the risk of exposure due to concentration of activity in certain geographical locations, industries or counterparties.

The Branch has insurance risk throughout New Zealand and therefore has limited geographic concentration risk on insurance contracts; exposures are monitored but not limited by region. Limits are contained in underwriting policies and are embedded in systems and processes.

Credit risk arising from insurance contracts principally relates to the risk of default by reinsurers.

Credit risk arising from assets is the risk that a loss will be incurred because customers or counterparties fail to discharge their contractual obligations.

The Branch's principal exposure to credit risk is from cash and cash equivalents, intracompany receivable and financial assets at fair value through profit and loss.

- Cash and cash equivalent balances are held with registered banks in New Zealand.
- Intracompany receivable with the Company
- Financial assets at fair value through profit or loss comprise a bond with the New Zealand Public Trust Office.

The total credit exposure from the above accounts is \$3,936,522 (2010: \$2,568,990); this compares to the reported total Company net assets of AUD\$452,004,000 at 31 December 2011 (AUD\$526,614,000 at 31 December 2010).

#### Interest rate risk

This arises from the possibility that changes in interest rates will affect future cash flows or the fair values of financial instruments. The only financial assets or liability subject to interest rate risk are the cash at bank and the government bond classified as financial assets at fair value through profit or loss.

#### Foreign currency risk

The entity recognises that there is a small foreign currency risk which it is willing to absorb.

#### Fair Value

Details of the significant accounting policies and methods adopted, including the criteria for recognition, the basis of measurement and the basis on which revenue and expenses are recognised, in respect of each class of financial asset, financial liability and other investments are under and in Note 1.

## NEW ZEALAND BRANCH

## NOTES TO THE FINANCIAL REPORT

#### FOR THE YEAR ENDED 31 DECEMBER 2011

## 4. Risk management policies and procedures and financial instruments (continued)

## Categories of financial instruments

	Note	As at	As at 31 Dec 2010		As at
		31 Dec 2011			
		\$	\$		
Financial assets					
Fair value through the profit and loss:					
Financial assets at fair value through profit and loss	8	558,527	540,647		
Cash & cash equivalents		2,015,263	2,025,078		
Other receivables	9	1,345,779	77		
Financial Liabilities					
Trade creditors	11	689,134	730,407		

The recorded bid price equates to net fair value for listed debt securities. For the following financial instruments, the cost carrying amount is considered to equate to their fair value:

- cash deposits
- receivables
- trade creditors

## 5. Operating surplus

	Year ended 31 Dec 2011 \$	Year ended 31 Dec 2010 \$
(a) Operating revenue		
Operating surplus has been arrived at after including: Reinsurance and other recoveries revenue	1,041	2,763
Net investment income	78,324	46,151
Total operating revenue	79,365	48,914
Net Investment income		
Interest income	48,121	53,503
Revaluation of investments	(5,943)	(4,202)
Investment income/(expense)	36,146	(3,150)
Net investment income	78,324	46,151

## NEW ZEALAND BRANCH

## NOTES TO THE FINANCIAL REPORT

#### FOR THE YEAR ENDED 31 DECEMBER 2011

## 5. Operating surplus (continued)

## (b) Operating surplus before income tax

	Year ended 31 Dec 2011 \$	Year ended 31 Dec 2010 \$
Gross claims benefit	137,735	208,304
Less: Reinsurance and other recoveries revenue	1,041	2,763
Net claims benefit (Note 7)	138,776	211,067
Underwriting result	138,776	211,067
Add: Net investment income	78,324	46,151
Less: Management expenses	31,724	36,908
Operating surplus before income tax	185,376	220,310

#### 6. Income tax

The entity is not liable to pay income tax in New Zealand as the entity was a non-resident throughout 2011 and 2010 and did not carry on business through a fixed establishment in New Zealand. Tax expense relates to the Branch's proportion of the tax payable by the Company in Australia.

	Year ended 31 Dec 2011 \$	Year ended 31 Dec 2010 \$
Operating surplus	185,376	220,310
Prima facie income tax on operating surplus at 30%	55,613	66,093
Other adjustments Income tax expense	55,613	66,093

## NEW ZEALAND BRANCH

## NOTES TO THE FINANCIAL REPORT

## FOR THE YEAR ENDED 31 DECEMBER 2011

7.	Net claims benefit	Year ended 31 Dec 2011 \$	Year ended 31 Dec 2010 \$
	Current		
	Gross claims benefit - discounted	137,735	208,304
	Reinsurance and other recoveries revenue - discounted	1,041	2,763
	Net claims benefit – discounted	138,776	211,067
	Net claims benefit	138,776	211,067

## Net claims incurred

Current year claims relate to risks borne in the current financial year. Prior period claims relate to a reassessment of the risks borne in all previous years.

	Year ended 31 Dec 2011	31 Dec 2011 Prior Year	31 Dec 2011 Total	Year ended 31 Dec 2010	31 Dec 2010 Prior Year	31 Dec 2010 Total
	\$	\$	\$	\$	\$	\$
Gross claims incurred and related revenue – undiscounted	-	84,382	84,382	-	239,763	239,763
Reinsurance and other						
recoveries – undiscounted	-	1,041	1,041	-	2,763	2,763
Net claims incurred – undiscounted		85,423	85,423	-	242,526	242,526
Discount and Discount movement - gross claims incurred	-	53,353	53,353	-	(31,459)	(31,459)
Discount and Discount movement - reinsurance and other recoveries	-	-	-	-	-	-
Net discount movement	_	53,353	53,353	_	(31,459)	(31,459)
Net claims incurred		138,776	138,776		211,067	211,067

## NEW ZEALAND BRANCH

## NOTES TO THE FINANCIAL REPORT

## FOR THE YEAR ENDED 31 DECEMBER 2011

## 8. Financial assets at fair value through profit or loss

	As at 31 Dec 2011 \$	As at 31 Dec 2010 \$
Current		
Government fixed interest security	-	540,647
		540,647
Non Current		
Government fixed interest security	558,527	-
	558,527	_
9. Other assets		
	As at	As at
	31 Dec 2011	31 Dec 2010
	\$	\$
Current		
Other receivables	18,561	77
Other receivables-related party (See note 14)	1,327,218	-
	1,345,779	77

## NEW ZEALAND BRANCH

## NOTES TO THE FINANCIAL REPORT

## FOR THE YEAR ENDED 31 DECEMBER 2011

## 10. Outstanding claims

		As at 31 Dec 2011 \$	As at 31 Dec 2010 \$
(a)	Central estimate	1,202,443	123,343
()	Risk margin	163,295	1,312
	Discount to present value	(68,676)	(15,323)
	Liability for outstanding claims	1,297,062	109,332
	Comprising:		
	Current	259,704	21,680
	Non-current	1,037,358	87,652
		1,297,062	109,332
	Reinsurance and other recoveries- on outstanding of Current	claims -	_
	Non-current	-	-
	Net outstanding claims	1,297,062	109,332
	Reinsurance and other recoveries	16,953	3,188
	Comprising:		
	Reinsurance and other recoveries- on outstanding of Current	elaims -	-
	Non-current	-	_
	Reinsurance and other recoveries- on paid claims	16050	
	Current	16,953	3,188
		16,953	3,188
(b)	The weighted average expected term to settlement fi- claims is estimated by class of business as follows:	rom the balance date of	the outstanding
	Short tail outstanding claims	3.25 years	3.07 years
	Long tail outstanding claims	3.54 years	3.64 years
(c)	The following average discount rates were used to claims:	measure the liability	for outstanding
	Claims expected to be paid:		
	Not later than 1 year - Discount rate	3.39% to 4.19% 4	1.84% to 4.97%
	Later than 1 year - Discount rate	3.11% to 4.20% 4	1.99% to 5.75%

#### **NEW ZEALAND BRANCH**

#### NOTES TO THE FINANCIAL REPORT

#### FOR THE YEAR ENDED 31 DECEMBER 2011

#### 10. Outstanding claims (continued)

- (d) The outstanding claims provisions are allocated between Australia and New Zealand based on case estimates. This reflects the fact that the portfolio is well into run-off and case estimates provide a sufficient basis for allocation. During the year the Branch completed the acquisition of an inwards reinsurance portfolio from Insurance Australia Ltd.
- (e) The Company's Appointed Actuary is satisfied that the data adopted in the valuation of liabilities for the company as a whole is appropriate.

## Reconciliation of movement in discounted outstanding claims liability

#### 2011

	Gross	Reinsurance	Net
Amount outstanding brought forward	109,332	-	109,332
Claim payments/ recoveries during the period	1,002,248	(1,041)	1,001,207
Effect of changes in assumptions	185,482	1,041	186,523
Effect of changes in exchange rates	_	-	
Amount outstanding carried forward	1,297,062		1,297,062

2010	Gross	Reinsurance	Net
Amount outstanding brought forward	321,210	_	321,210
Claim payments/ recoveries during the period	(3,564)	(2,762)	(802)
Effect of changes in assumptions Effect of changes in exchange rates	(208,314)	2,762	(211,076)
Amount outstanding carried forward	109,332	-	109,332

Claim payments/recoveries during the period include proceeds received for liabilities acquired via portfolio transfer at fair value. No profit was recognised on acquisition of liabilities.

As described in note 1, the outstanding claims liability is the best estimate of the present value of the expected future payments, after the inclusion of a risk margin. At each balance date, the amount of the liability is reassessed and it is likely that changes will arise in the estimates of liabilities. The following table show the estimates of total ultimate claims at successive year ends.

## NEW ZEALAND BRANCH

## NOTES TO THE FINANCIAL REPORT

#### FOR THE YEAR ENDED 31 DECEMBER 2011

## 10. Outstanding claims (continued)

Estimate of cumulative claims	Net	Gross
31 December 2004	14,155,830	20,145,957
31 December 2005	12,622,129	18,455,740
31 December 2006	13,200,656	19,345,143
31 December 2007	13,531,548	19,816,339
31 December 2008	8,150,419	22,025,520
31 December 2009	8,602,769	23,309,611
31 December 2010	8,341,748	22,471,881
31 December 2011	9,300,012	23,430,146
Estimate of cumulative claims at 31 December 2011	9,300,012	23,430,146
Cumulative payments	8,246,118	22,376,252
Undiscounted central estimate	1,053,894	1,053,894
Effect of discounting	53,672	53,672
Discounted central estimate	1,000,222	1,000,222
Risk margin		163,295
Claims administration expense provision		133,545
Gross outstanding claims as per the statement of financial		133,343
position		1,297,062

#### 11. Trade creditors

	As at	As at
	31 Dec 2011	31 Dec 2010
	\$	\$
Related party creditor due to tax residency status change	689,134	633,521
Other payables – related party creditors (See note 14)	-	89,982
Other reinsurance payables	-	6,904
	689,134	730,407

## 12. Auditor's remuneration

Auditor's remuneration for the year ended 31 December 2011 and 31 December 2010 was paid on the Branch's behalf by the Company. For 2011 and 2010, the Auditor is Deloitte Touche Tohmatsu.

#### NEW ZEALAND BRANCH

#### NOTES TO THE FINANCIAL REPORT

#### FOR THE YEAR ENDED 31 DECEMBER 2011

#### 13. Segment information

The Branch operates solely in the general insurance industry in New Zealand.

#### 14. Related party information

The immediate parent entity at 31 December 2011 is AG Australia Holdings Limited. Enstar Group Limited is the ultimate parent entity.

Enstar Group Limited and Enstar Australia Limited, both related entities within the wholly owned group, provide operational and administrative (including employee related) services to the Branch and the Company. The services are reflected in the accounts of the Company, and are provided in the normal course of business and on normal commercial terms and conditions. These services have not been reflected in the accounts of the Branch.

A receivable of \$1,327,218 between the Company and the branch arose this year following the purchase of an insurance portfolio with cash received by the Company.

There is \$689,134 (2010: \$633,521) payable to the Company due to tax residency status change. In 2010 a payable of \$89,982 arose from transactions with Church Bay Limited another related party within the group.

## 15. Capital expenditure commitments

There are no capital expenditure commitments at balance date (2010: \$nil).

#### 16. Contingent liabilities

There are no contingent liabilities at balance date (2010: \$nil).

## 17. Reinsurance programme

The general insurance activities carried out by Gordian RunOff Limited New Zealand Branch is covered by a global reinsurance protection programme. This programme covers the general insurance policies written by AMP General Insurance Limited and GIO General Insurance Limited and their controlled entities in Australia, New Zealand and the United Kingdom.

#### 18. Rating of branch

Gordian RunOff Limited New Zealand Branch is rated BBB by Standard & Poors.

#### **NEW ZEALAND BRANCH**

#### NOTES TO THE FINANCIAL REPORT

#### FOR THE YEAR ENDED 31 DECEMBER 2011

## 19. Head office account

As the insurer is in run-off and there is considered to be little risk of significant claims volatility in future periods, the Branch has not retained a specific amount for the purpose of financial soundness. The Company is in a positive net asset position.

	As at	As at	
	31 Dec 2011	31 Dec 2010	
	\$	\$	
Opening balance	1,729,251	1,583,240	
Operating profit after tax	129,763	154,217	
Intercompany transactions for the year	91,312	(8,206)	
Closing balance	1,950,326	1,729,251	

#### 20. Capital Management

The Branch is not subject to any minimum capital requirements, and accordingly does not have its own capital management plan.

Capital is managed by the Company at a corporate level in accordance with requirements of its prudential regulator, shareholders and ratings agencies, without any specific regard to New Zealand capital levels. The Reserve Bank of New Zealand, under section 244 of the Insurance (Prudential Supervision) Act 2010, issued a provisional licence to carry on insurance business in New Zealand on 16 January 2012. Under the branch's provisional licence, the branch has been exempted from compliance with the Solvency Standard on condition that the branch reports the Company's solvency position calculated in accordance with APRA Prudential requirements.

The Branch aims to be self-sufficient in terms of cash flow. Surplus cash flows are transferred to the Company in Australia, and conversely cash flow deficits, if any, are supported by the Company. The Branch is required to have a security deposit with a face value of \$500,000 with the New Zealand Public Trust office.

The Company complies with APRA Prudential Standard GPS110 and the requirements set out in its insurance license. The Minimum Capital Requirement (MCR) as a ratio of the Company's capital base is shown in the table below.

Tier 1 Capital	2011 \$'000
Paid-up ordinary shares	1,463,100
General reserves	-
Accumulated losses	(1,022,386)
Current year carnings	11,290
Excess technical provisions (net of tax)	-
Less: deductions	343,170
Net Tier 1 Capital	108,834
Net Tier 2 Capital	
Total Capital Base	108,834
•	<del></del>
Minimum Capital Requirement	28,003
Capital Adequacy Multiple	3.89

#### NEW ZEALAND BRANCH

#### NOTES TO THE FINANCIAL REPORT

## FOR THE YEAR ENDED 31 DECEMBER 2011

## 21. Events occurring after the reporting date.

The Reserve Bank of New Zealand, under section 244 of the Insurance (Prudential Supervision) Act 2010, issued a provisional licence to carry on insurance business in New Zealand on 16 January 2012.

With the exception of the matter discussed above no matter or circumstance has arisen since the end of the financial year that has significantly affected or may significantly affect:

- i. the entity's operations in future financial years; or
- ii. the results of those operations in future financial years; or
- iii. the entity's state of affairs in future financial years

## **Deloitte**

## Independent Auditor's Report to the members of Gordian RunOff Limited – New Zealand Branch

### Report on the Financial Statements

We have audited the accompanying financial statements of Gordian RunOff Limited – New Zealand Branch, which comprise the statement of financial position as at 31 December 2011, the statement of comprehensive income and the statement of changes in equity for the year ended on that date, notes comprising a summary of significant accounting policies and other explanatory information of Gordian RunOff Limited – New Zealand Branch during the financial year as set out on pages 2 to 24.

Directors' Responsibility for the Financial Statements

The directors of Gordian RunOff Limited – New Zealand Branch are responsible for the preparation of financial statements that give a true and fair view in accordance with generally accepted accounting practice in New Zealand and for such internal control as the directors determine is necessary to enable the preparation of financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on the financial statements based on our audit. We conducted our audit in accordance with Australian Auditing Standards. Those standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of the financial statements that give a true and fair view of the matters to which they relate, in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial statements.

Our firm carries out other assurance engagements for Gordian RunOff Limited – New Zealand Branch. The firm has no other relationship with or interests in Gordian RunOff Limited – New Zealand Branch.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Opinion

In our opinion, the financial statements of Gordian RunOff Limited – New Zealand Branch:

- a. give a true and fair view of Gordian RunOff Limited New Zealand Branch's financial position as at 31 December 2011 and of its performance for the year ended on that date; and
- b. comply with generally accepted accounting practice in New Zealand.

## Emphasis of Matter

The New Zealand branch is part of Gordian RunOff Limited, which is incorporated in Australia. The assets of the branch are legally available for the satisfaction of debts of the entire company, not solely those appearing on the accompanying Statement of Financial Position and its debts may result in claims against assets not appearing thereon. Our opinion is not qualified in respect of this matter.

#### Basis of Accounting

Without modifying our opinion, we draw attention to Note 1 to the financial statements, which describes the basis of accounting. The financial statements have been prepared for the purpose of fulfilling the directors' financial reporting responsibilities under New Zealand law. As a result, the financial statements may not be suitable for another purpose.

## Report on Other Legal and Regulatory Requirements

We also report in accordance with section 16 of the Financial Reporting Act 1993. In relation to our audit of the financial statements for the year ended 31 December 2011:

- we have obtained all the information and explanations we have required; and
- in our opinion, proper accounting records have been kept by Gordian RunOff Limited New Zealand Branch, as far as appears from our examination of those records.

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Chartered Accountants Sydney, 12 April 2012

## GORDIAN RUNOFF LIMITED ABN 11 052 179 647

## DIRECTORS' REPORT AND FINANCIAL REPORT 31 DECEMBER 2011

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## **Directors' Report**

The Directors present their report on Gordian RunOff Limited (the Company) for the year ended 31 December 2011.

## DIRECTORS

The names of the directors of the Company in office during the financial year and until the date of this report are:

Bruce Bollom

Richard Harris

Appointed 9 August 2011

Paul O'Shea

Resigned 9 August 2011

Nick Packer Gary Potts Jann Skinner

Details relating to directors can be found in Notes 16 and 19.

#### PRINCIPAL ACTIVITIES

Gordian RunOff Limited formed part of Enstar Group Limited at 31 December 2011. The principal activities of Gordian RunOff Limited during the financial year 2011 were running off reinsurance and direct insurance portfolios. There have been no significant changes in the nature of those activities during the year. The company also completed the acquisition of an inwards reinsurance portfolio from Insurance Australia Ltd.

The operations have been outsourced to Enstar Australia Limited. The Company is limited by shares and is incorporated and domiciled in Australia. The registered office and the principal place of business is Level 9, 220 George Street, Sydney, NSW.

#### REVIEW OF OPERATIONS AND RESULTS

Net profit for the year was \$11,290,000 (2010: \$10,469,000) after an income tax expense of \$4,149,000 (2010: \$52,802,000).

On 9 February 2011, the Australian Prudential Regulation Authority (APRA) approved a capital release of \$36,000,000. On 13 July 2011 it approved another capital release of \$15,100,000 and on 8 November 2011 an additional \$34,800,000 capital release was approved by APRA (2010 \$160,000,000). The capital reductions were facilitated via dividend payments.

#### DIVIDENDS

Dividend payments of \$85,900,000 were made for the financial year ended 31 December 2011 (2010: \$91,031,000).

### SIGNIFICANT CHANGES IN THE STATE OF AFFAIRS

There have been no significant changes in the state of affairs during the financial year.

### LIKELY DEVELOPMENTS

The Company proposes to acquire a number of insurance portfolios in 2012, including a material related party portfolio, via portfolio transfers pursuant to the Insurance Act 1973, Part III, Division 3A. Further information about likely developments in the operations of the Company and the expected results of those operations in future financial years has not been included in this report because disclosure of the information would be likely to result in unreasonable prejudice to the Company.

## **Directors' Report (Continued)**

#### EVENTS OCCURRING AFTER THE REPORTING DATE

Other than the matter referred to above in Likely Developments, no other matter or circumstance has arisen since the end of the financial year that has significantly affected or may significantly affect:

- i) the Company's operations in future financial years; or
- ii) the results of those operations in future financial years; or
- iii) the Company's state of affairs in future financial years.

#### **ENVIRONMENTAL**

The Company's operations are not subject to any particular and significant environmental regulation under a law of the Commonwealth or State or Territory.

## DIRECTORS' BENEFITS

No director has, since the end of the previous financial year, received or become entitled to receive, a benefit (other than a benefit included in the total amount of emoluments received or due and receivable by directors shown in the notes to the accounts) by reason of a contract made by the Company, a controlled entity or a related body corporate with the director or with a firm of which the director is a member or with an entity in which the director has a substantial financial interest.

#### INDEMNIFICATION AND INSURANCE OF DIRECTORS AND OFFICERS

The Company has entered into a deed with each current director in which it agrees to indemnify, to the extent permitted by law, the director against any liability arising out of:

- The conduct of the business of the Company; and
- The discharge of the director's duties as a director of the Company

The current directors and officers of the Company are insured under the Enstar Group policy against certain liabilities as permitted by the Corporations Act.

#### ROUNDING

The Company is an entity of the kind referred to in ASIC Class Order 98/0100 (as amended) and, in accordance with that order, amounts in this Directors' Report have been rounded to the nearest thousand, unless specifically stated otherwise.

#### AUDITOR'S INDEPENDENCE

We have obtained an independence declaration from our auditor, Deloitte Touche Tohmatsu, a copy of which is attached to this report and forms part of the Directors' Report for the year ended 31 December 2011.

## **Directors' Report (Continued)**

Signed in accordance with a resolution of the Directors.

Director

Signed at Sydney this ......day of April 2012

Director

## **Deloitte**

Deloitte Touche Tohmatsu A.B.N. 74 490 121 060

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The Board of Directors Gordian RunOff Limited 220 George Street SYDNEY NSW 2000

12 April 2012

Dear Directors

#### Gordian RunOff Limited

In accordance with section 307C of the Corporations Act 2001, I am pleased to provide the following declaration of independence to the directors of Gordian RunOff Limited.

As lead audit partner for the audit of the financial statements of Gordian RunOff Limited for the financial year ended 31 December 2011, I declare that to the best of my knowledge and belief, there have been no contraventions of:

- (i) the auditor independence requirements of the Corporations Act 2001 in relation to the audit; and
- (ii) any applicable code of professional conduct in relation to the audit.

Yours sincerely

DELOITTE TOUCHE TOHMATSU

'artner

Chartered Accountants

# Statement of Comprehensive Income For the year ended 31 December 2011

	Note	2011 \$'000	2010 \$'000
Inwards reinsurance premium expense	,	169	314
Net premium expense	5	169	314
Direct claims benefit		(4,061)	(20,607)
Inwards reinsurance claims benefit		(4,181)	(9,494)
Reinsurance & other recoveries (expense)/revenue		(6,270)	4,862
Net claims incurred	6	(1,972)	(34,963)
Acquisition benefit	7	_	(199)
Other underwriting expenses	7	34	í
Underwriting expense/(benefit)		34	(198)
Underwriting profit		1,769	34,847
Net investment revenue	8	14,124	25,860
Other income		2	69
General administration expense/(revenue)	7	456	(2,495)
Net profit before tax		15,439	63,271
Income tax expense attributable to operating profit	9	4,149	52,802
Profit for the year		11,290	10,469
Other comprehensive income for the year			-
Total comprehensive income for the year attributable to members of Gordian RunOff			
Limited		11,290	10,469

The above Statement of Comprehensive Income should be read in conjunction with the accompanying notes.

## Statement of Financial Position As at 31 December 2011

	Note	2011 \$'000	2010 \$'000
Current assets		4 000	4 000
Cash and cash equivalents	20	59,592	77,264
Receivables	10	1,558	7,102
Reinsurance and other recoveries receivable	11	3,228	7,875
Other financial assets	12	397,667	444,001
Total current assets		462,045	536,242
Non-current assets			
Receivables	10	-	402
Reinsurance and other recoveries receivable	11	1,293	2,642
Other financial assets	12	106,322	146,602
Total non-current assets		107,615	149,646
Total assets		569,660	685,888
Current liabilities			
Outstanding claims liability	13	23,776	38,044
Payables	14	2,676	1,356
Current tax liability/tax funding liability	9	3,192	20,982
Total current liabilities		29,644	60,382
Non-current liabilities			
Outstanding claims liability	13	87,398	89,170
Deferred tax liability	9	614	9,722
Total non-current liabilities		88,012	98,892
Total liabilities		117,656	159,274
Net assets		452,004	526,614
Chambaldonel aggitta			
Shareholders' equity	15	1 462 100	1 462 100
Issued capital Accumulated losses	15	1,463,100	1,463,100
Accumulated losses		(1,011,096)	(936,486)
Total shareholders' equity		452,004	526,614

The above Statement of Financial Position should be read in conjunction with the accompanying notes.

## Statement of Changes in Equity For the year ended 31 December 2011

	Note	Issued Capital \$'000	Accumulated Losses \$'000	Total \$'000
Balance as at 1 January 2011		1,463,100	(936,486)	526,614
Dividends paid		-	(85,900)	(85,900)
Profit for the year		-	11,290	11,290
Balance as at 31 December 2011	15	1,463,100	(1,011,096)	452,004
Balance as at 1 January 2010 Dividends paid		1,463,100	(855,924) (91,031)	607,176 (91,031)
Profit for the year		-	10,469	10,469
Balance as at 31 December 2010	15	1,463,100	(936,486)	526,614

The above Statement of Changes in Equity should be read in conjunction with the accompanying notes.

# Statement of Cash Flows For the year ended 31 December 2011

	Note		2011 \$'000	2010 \$'000
Cash flows used in operating activities				
Premiums received			1,670	825
Reinsurance and other recoveries			(252)	10 110
(expense)/revenue			(273)	19,118
Interest received			10,294 22	17,823
Other sundry receipts/(expense)				(3)
Refunds of outward reinsurance			1,462	_
Claims receipts/(paid)			2,903	(49,145)
Other underwriting (costs)/benefits			(44)	125
Payments to suppliers			(10,278)	(13,821)
Income taxes paid			(31,048)	(33,622)
Cash flows used in operating activities	20	(ii)	(25,292)	(58,695)
Cash flows from investing activities				
Proceeds from sale of investments			165,111	529,359
Payments for investments			(107,474)	(400,052)
Loans provided to related parties			-	(502,669)
Repayment of loans			34,123	433,700
Cash flows from investing activities			91,760	60,388
Cash flows used in financing activities				
Dividends payment			(85,900)	(91,031)
Cash flows used in financing activities			(85,900)	(91,031)
Cash hows used in mancing activities			(02,700)	(>1,001)
Net decrease in cash held			(19,432)	(89,388)
Balance at the beginning of the year			77,264	172,980
Effects of exchange rate changes			1,760	(6,328)
Balance at the end of the year	20	(i)	59,592	77,264

The above Statement of Cash Flows should be read in conjunction with the accompanying notes.

## Notes to the financial statements for the year ended 31 December 2011

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### (a) Basis of preparation

The Financial Report is a General Purpose Financial Report prepared in accordance with the requirements of the Corporations Act 2001 which includes applicable Accounting Standards. Other authoritative pronouncements of the Australian Accounting Standards Board have also been complied with. Australian Accounting Standards include Australian equivalents to International Financial Reporting Standards (AIFRS). Compliance with AIFRS ensures that this Financial Report, comprising the financial statements and the notes thereto, complies with International Financial Reporting Standards.

Where necessary, comparative information has been reclassified to be consistent with current period disclosures.

The Financial Report has been prepared in accordance with the historical cost convention except for investments, which have been measured at fair value.

#### Accounting judgements and estimates

In the course of its operations Gordian RunOff Limited (the Company) applies judgements and makes estimates that affect the amounts recognised in the financial report. Estimates are based on a combination of historical experience and expectations of future events that are believed to be reasonable at the time.

## Australian Accounting Standards issued but not yet effective

Australian Accounting Standards that have recently been issued or amended but are not yet effective have not been adopted for the reporting period ending 31 December 2011.

When applied in future periods, all recently issued or amended standards are not expected to have a material impact on the Company's results or financial position; however they may impact Financial Report disclosures.

### (b) Operating revenue

Operating revenue comprises reinsurance and general insurance earned premiums, recoveries, interest income and investment income is brought to account on an accrual basis. Other underwriting income comprises sundry receipts.

#### (c) Premium revenue

Premium revenue comprises premiums from direct business and from reinsurance business.

Premium revenue includes amounts charged to the policyholders or other insurers, including fire service levies but excluding stamp duties, GST and other amounts collected on behalf of third parties.

Premium revenue, including that on unclosed business, is recognised in the statement of comprehensive income when it has been earned. Premium revenue is recognised in the statement of comprehensive income from the attachment date over the period of the contract for direct business and over the period of indemnity for reinsurance business. Where time does not approximate the pattern of risk, previous claims experience is used to derive the incidence of risk.

## Notes to the financial statements for the year ended 31 December 2011

## 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### (c) Premium revenue (Continued)

The proportion of premium received or receivable not earned in the statement of comprehensive income at the reporting date is recognised in the statement of financial position as an unearned premium liability.

Premiums on unclosed business are calculated as the difference between an estimate of the ultimate and booked premiums. Actuarial techniques are used to estimate the ultimate premium and are based on historical premium booking patterns.

### (d) Outstanding claims

The liability for outstanding claims is measured as the best estimate of the present value of expected future payments against claims incurred at the reporting date under general insurance contracts issued by the Company, with an additional risk margin to allow for the inherent uncertainty in the best estimate.

The expected future payments include those in relation to claims reported but not yet paid; claims incurred but not reported (IBNR), claims incurred but not enough reported (IBNER) and anticipated claims handling costs.

Claims handling costs include costs that can be associated directly with individual claims, such as legal and other professional fees, and costs that can only be indirectly associated with individual claims, such as claims administration costs.

The liability for direct insurance includes an allowance for inflation and superimposed inflation and is measured as the present value of the expected future ultimate cost of settling claims. The expected future payments are discounted to present value using a risk free rate.

A risk margin is applied to the outstanding claims liability, net of reinsurance and other recoveries, to reflect the inherent uncertainty in the best estimate. This risk margin increases the probability that the net liability is adequately provided for to a 75% confidence level.

## Notes to the financial statements for the year ended 31 December 2011

## 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### (e) Reinsurance and other recoveries

Reinsurance and other recoveries consist of receivables on paid claims and outstanding claims, and are recognised as revenue when claims are paid or the outstanding claim is raised. Reinsurance receivables are discounted to present value consistent with the discounting of outstanding claims set out above. A provision for impairment is recognised when there is objective evidence that the Company will not be able to collect all amounts due according to the original terms of the receivables. The impairment charge is recognised in the statement of comprehensive income. Bad debts are written off as incurred.

## (f) Investment income

Dividend and interest income is recognised in the statement of comprehensive income on an accrual basis when the entity obtains control of the right to receive the revenue.

Realised gains and losses represent the change in value between the previously reported value and the amount received on sale of the asset. Unrealised gains and losses represent changes in the fair value of financial assets recognised in the period.

### (g) Assets backing general insurance liabilities

As part of its investment strategy, the Company actively manages its investment portfolio to ensure that investments mature in accordance with the expected pattern of future cash flows arising from general insurance liabilities.

The Company has determined that all assets with the exception of related party loans are held to back general insurance liabilities on the basis that all assets are available for the settlement of claims if required.

The following policies apply to assets held to back general insurance liabilities.

### Financial assets

Financial assets are designated at fair value through profit or loss. Initial recognition is at cost in the statement of financial position and subsequent measurement is at fair value with any resultant unrealised gains or losses recognised in the statement of comprehensive income. Details of fair value for the different types of financial assets are listed below:

### Cash and cash equivalents

Cash and cash equivalents comprise cash on hand that is available on demand and deposits held at call and on term with financial institutions. Cash and cash equivalents are carried at fair value, being the principal amount. For the purposes of the Statement of Cash Flows, cash also includes other highly liquid investments not subject to significant risk of change in value.

Cash flows include intercompany funding transactions.

#### Cash trusts

The fair value of units in a listed cash trust reflects the quoted bid price at balance date. There is no reduction for realisation costs in the value of units in a cash trust. Unlisted unit trusts are recorded at fund manager valuations.

#### Debt securities

Debt securities are initially recognised at fair value, representing the purchase cost of the asset exclusive of any transaction costs. Debt securities are subsequently measured at fair value, with any realised and unrealised gains or losses arising from changes in the fair value being recognised in the statement of comprehensive income for the period in which they arise. The fair value of a traded interest bearing security reflects the bid price at balance date. Interest bearing securities that are not frequently traded are valued by discounting the estimated recoverable amounts, using prevailing interest rates. Debt securities are accounted for on a trade date basis.

## Notes to the financial statements for the year ended 31 December 2011

## 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### (g) Assets backing general insurance liabilities (Continued)

## Equity securities

Equity securities are initially recognised at fair value, representing the purchase cost of the asset exclusive of any transaction costs. Equity securities are subsequently measured at fair value, with any realised and unrealised gains or losses arising from changes in the fair value being recognised in the statement of comprehensive income. The fair value of a quoted equity security reflects the quoted bid price at balance date. Equity securities not traded in an organised financial market and private equity investments are valued at estimated fair value based on market information available from time to time.

## (h) Taxes

#### Income tax

Income tax expense is the tax payable on taxable income for the current period based on the income tax rate for each jurisdiction, adjusted by changes in deferred tax assets and liabilities attributable to:

- (i) temporary differences between the tax bases of assets and liabilities and their statement of financial position carrying amounts, and
- (ii) unused tax losses.

#### Deferred tax

Deferred tax assets and liabilities are recognised for temporary differences at the tax rates expected to apply when the assets are recovered or liabilities are settled, based on those tax rates which are enacted or substantively enacted for each jurisdiction.

The relevant tax rates are applied to the cumulative amounts of deductible and taxable temporary differences to measure the deferred tax asset or liability. An exception is made for certain temporary differences arising from the initial recognition of an asset or a liability. No deferred tax asset or liability is recognised in relation to these temporary differences if they arose in a transaction, other than a business combination, that at the time of the transaction did not affect either accounting profit or taxable profit or loss.

Deferred tax assets are recognised for deductible temporary differences and unused tax losses only if it is probable that future taxable amounts will be available to utilise those temporary differences and losses.

Deferred tax liabilities and assets are not recognised for temporary differences between the carrying amount and tax bases of investments in controlled entities where the parent entity is able to control the timing of the reversal of the temporary differences and it is probable that the differences will not reverse in the foreseeable future.

Deferred tax is not discounted to present value.

## Tax consolidation

Enstar Australia Holdings Pty Ltd and all of its wholly owned controlled entities including Gordian RunOff Ltd, formed a tax consolidated group of which Enstar Australia Holdings Pty Ltd is the head entity. The implementation date for the Enstar Australia Holdings Pty Ltd tax consolidated group is 9 September 2010, with the Australian Taxation Office formally advised of the decision and implementation date on the 28 June 2011.

## Notes to the financial statements for the year ended 31 December 2011

## 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

## (h) Taxes (Continued)

Under tax consolidation, the head entity recognises:

- a) Current tax balances at the implementation date of the entities in the tax consolidated group reflecting the tax values applying under tax consolidation.
- b) Current tax balances arising from external transactions by entities in the tax consolidated group occurring after the implementation date.

A tax funding agreement has been entered into by the head entity Enstar Australia Holdings Pty Ltd and the controlled entities in the tax consolidated group. The agreement is based on the premise that the head entity is not adversely financially impacted by the formation of the tax consolidated group. Controlled entities in the tax consolidated group will continue to be responsible, by the operation of the tax funding agreement, for funding tax payments required to be made by the head entity arising from underlying transactions of the controlled entities. Controlled entities will make (receive) contributions to (from) the head entity for the balances recognised by the head entity described in either a) and b) above. The contributions will be calculated in accordance with the tax funding agreement with each controlled entity's contribution being calculated as if the entity were a stand-alone tax payer.

A tax funding agreement requires wholly owned controlled entities to make contributions to the head entity for the balances recognised by the head entity. The contributions are calculated in accordance with the agreement with each wholly owned controlled entity's contribution being calculated on a 'stand-alone basis'. The contributions are payable as set out in the agreement and reflect the timing of Enstar Australia Holdings Pty Ltd's obligations to make payments to the relevant tax authorities. The assets and liabilities arising under the tax funding agreement are recognised by the head entity as intercompany assets and liabilities with a consequential adjustment to income tax expense (credit).

The head entity in conjunction with its wholly owned controlled entities in the tax consolidated group has also entered into a tax sharing agreement. The tax sharing agreement provides for the determination of the allocation of income tax liabilities between the entities in the tax consolidated group should the head entity default on its tax payment obligations. No amounts have been recognised in the financial statements in respect of this agreement as the payment of any amounts under the tax sharing agreement is considered remote.

The entity has continued to disclose in the attached financial statements its current tax liability and deferred tax balances under the headings of Income Tax Payable/Tax Funding Liability, Deferred Tax Assets or Deferred Tax Liabilities.

#### Goods and Services Tax (GST)

All revenues, expenses and assets are recognised net of any GST paid, except where they relate to products and services which are input taxed for GST purposes or the GST incurred is not recoverable from the relevant tax authorities. In such circumstances, the GST paid is recognised as part of the cost of acquisition of the assets or as part of the particular expense.

Receivables and payables are stated with the amount of GST included. The net amount of GST recoverable from or payable to the tax authorities is included as a receivable or payable in the statement of financial position.

Cash flows are reported on a gross basis reflecting any GST paid or collected. The GST component of cash flows arising from investing or financing activities which are recoverable from, or payable to, local tax authorities are classified as operating cash flows.

## Notes to the financial statements for the year ended 31 December 2011

## 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### (i) Foreign currency transactions and translation

## Functional and presentation currency

Items included in the financial statements in each of the Gordian group entities are measured using the currency of the primary economic environment in which that entity operates (the functional currency). The presentation currency of this financial report, and the functional currency of the parent entity, is Australian dollars.

#### Transactions and balances

Income and expense items denominated in a currency other than the functional currency are translated at the spot exchange rate at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated at the rate of exchange ruling at statement of financial position date, with exchange gains and losses recognised in the statement of comprehensive income. The corresponding foreign currency translations of foreign currency denominated outstanding claims liabilities and receivables are reported as a component of claims expense and premium revenue, respectively. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was determined.

#### (j) Receivables

Receivables are financial assets and are measured at fair value. Given the short-term nature of most receivables, the recoverable amount approximates fair value. A provision for impairment is recognised when there is objective evidence that the Company will not be able to collect all amounts due according to the original terms of the receivables. The impairment charge is recognised in the statement of comprehensive income. Bad debts are written off as incurred.

## (k) Payables

Trade creditors and accruals are recognised as liabilities for amounts to be paid in the future for goods and services received, whether or not billed to the entity.

## (l) Amounts due to or from related parties

Amounts are carried at cost plus accrued interest being nominal amounts due and payable. Interest is taken up as income on an accrual basis. A provision for impairment is recognised when there is objective evidence that the related party will not be able to pay its debts.

#### (m) Rounding

The Company is an entity of the kind referred to in ASIC Class Order 98/0100 (as amended) and, in accordance with that order, amounts in this financial report have been rounded to the nearest thousand, unless specifically stated otherwise.

## Notes to the financial statements for the year ended 31 December 2011

#### 2. CRITICAL ACCOUNTING JUDGEMENTS AND ESTIMATES

The Company makes estimates and assumptions in respect of certain key assets and liabilities. Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. The key areas in which critical estimates and judgements are applied are described below.

### (a) The ultimate liability arising from claims made under insurance contracts

Provision is made at year-end for the estimated cost of claims incurred but not settled at the statement of financial position date, including the cost of claims incurred but not yet reported to the Company.

The estimated cost of claims includes direct expenses to be incurred in settling claims gross of the expected value of salvage and other recoveries. The Company takes all reasonable steps to ensure that it has appropriate information regarding its claims exposures. However, given the uncertainty in establishing claims provisions, it is likely that the final outcome will prove to be different from the original liability established.

The estimation of IBNR is generally subject to a greater degree of uncertainty than the estimation of the cost of settling claims already notified to the Company, where more information about the claim event is generally available. IBNR claims may often not be reported to the insurer until many years after the events giving rise to the claims. The liability class of business will typically display greater variations between initial estimates and final outcomes because there is a greater degree of difficulty in estimating IBNR reserves. For the short tail class, claims are typically reported soon after the claim event, and hence tend to display lower levels of volatility. In calculating the estimated cost of unpaid claims the Company uses a variety of estimation techniques, generally based upon analysis of historical experience, which assumes that the development pattern of the current claims will be consistent with past experience. Allowance is made, however, for changes or uncertainties which may create distortions in the underlying statistics or which might cause the cost of unsettled claims to increase or reduce when compared with the cost of previously settled claims including:

- changes in Company processes which might accelerate or slow down the development and/or recording of paid or incurred claims, compared with the statistics from previous periods;
- changes in the legal environment;
- the effects of inflation;
- the impact of large losses;
- · movements in industry benchmarks.

Large claims impacting each relevant business class are generally assessed separately, being measured on a case by case basis or projected separately in order to allow for the possible distortive effect of the development and incidence of these large claims.

Where possible the Company adopts multiple techniques to estimate the required level of provisions. This assists in giving greater understanding of the trends inherent in the data being projected. The projections given by the various methodologies also assist in setting the range of possible outcomes. The most appropriate estimation technique is selected taking into account the characteristics of the business class and the extent of the development of each accident year.

Provisions are calculated gross of any reinsurance recoveries. A separate estimate is made of the amounts that will be recoverable from reinsurers based upon the gross provisions. Details of specific assumptions used in deriving the outstanding claims liability at year-end are detailed in note 3.

## Notes to the financial statements for the year ended 31 December 2011

## 2. CRITICAL ACCOUNTING JUDGEMENTS AND ESTIMATES (Continued)

## (b) Assets arising from reinsurance contracts

Assets arising from reinsurance contracts are also computed using the above methods. In addition, the recoverability of these assets is assessed on a periodic basis to ensure that the balance is reflective of the amounts that will ultimately be received, taking into consideration factors such as counterparty and credit risk. Impairment is recognised where there is objective evidence that the Company may not receive amounts due to it and these amounts can be reliably measured.

#### 3. ACTUARIAL METHODS AND ASSUMPTIONS

The entity ceased writing new business and renewals in late 1999 for both its direct insurance and inwards reinsurance business and has run an orderly runoff since. The process for determining the value of outstanding claims liabilities is generally consistent between these two portfolios. This process is described below.

Claims estimates are derived from analysis of the results of several different actuarial models. These models take case estimates as well as payments into account and assume that reported incurred amounts or reported payment amounts will develop steadily from period to period. Other models adopt an ultimate loss ratio for each year that reflects both the long term expected level, as well as incorporating recent experience. The analysis is performed by either underwriting year or accident year dependent on the class of business..

Claims are first estimated on an undiscounted basis and are then discounted to allow for the time value of money. The valuation methods adopted include an implicit allowance for future inflation but do not identify the explicit rate. This allows for both general economic inflation as well as any superimposed inflation detected in the modelling of payments experience. Superimposed inflation arises from non-economic factors such as developments of legal precedent.

The liability class of business may be subject to the emergence of new types of latent claims, but no specific allowance is included for this as at the statement of financial position date. Such uncertainties are considered when setting the risk margin appropriate for this class.

A description of the processes used to determine the key assumptions is provided below:

The average weighted term to settlement is calculated separately by class of business, based on historical settlement patterns.

The reinsurance percentage for the direct insurance business is calculated based on past reinsurance recovery rates and the structure of the reinsurance arrangements in place.

The discount rates are derived from market yields on Government securities as at the balance date, in the currency of the expected claim payments.

**Expense rate** Claim handling expenses are calculated based on the projected costs of administering the remaining claims until expiry.

The ultimate to incurred claims ratio is derived by accident or underwriting year based on historical development of claims from period to period.

The effect of changes in the assumptions have been shown in the reconciliations of general insurance assets and liabilities in note 13.

## Notes to the financial statements for the year ended 31 December 2010

## 3. ACTUARIAL METHODS AND ASSUMPTIONS (Continued)

#### Process for determining risk margin

The risk margin was determined initially for each portfolio, allowing for the uncertainty of the outstanding claims estimate for each portfolio. Uncertainty was analysed for each portfolio taking into account past volatility in general insurance claims, potential uncertainties relating to the actuarial models and assumptions, the quality of the underlying data used in the models, and the general insurance environment. The estimate of uncertainty is generally greater for long tail classes when compared to short tail classes due to the longer time until settlement of outstanding claims.

The overall risk margin was determined allowing for diversification between the different portfolios and the relative uncertainty of each portfolio. The assumptions regarding uncertainty for each class were applied to the net central estimates, and the results were aggregated, allowing for diversification in order to arrive at an overall provision that is intended to have a 75% probability of adequacy.

Risk Margins applied	2011	2010
	%	%
Direct insurance	13.4	16.6
Inwards reinsurance	35.3	20.3

## Sensitivity analysis - general insurance contracts

There are a number of variables which impact the amounts recognised in the financial statements arising from insurance contracts.

The profit or loss and equity of the Company are sensitive to movements in a number of key variables as described below.

Variable	Description of variable
Direct and reinsurance	
Average weighted term	Expected payment patterns are used in determining the outstanding claims
to settlement	liability. A decrease in the average term to settlement would lead to claims
	being paid sooner than anticipated.
Discount rate	The outstanding claims liability is calculated by reference to expected
	future payments. These payments are discounted to adjust for the time value
	of money.
Expense rate	An estimate for the internal costs of administering claims is included in the
-	outstanding claims liability.
Ultimate to incurred	The estimated ultimate claims cost is generally greater than the claims
claims ratio	reported as incurred to date, due to claims that are incurred but not reported
	(IBNR) or due to future developments on existing claims.
Direct only	
Reinsurance percentage	The direct class assumes money will be recoverable from reinsurers on
	future claims paid.

The following table provides an analysis of the sensitivity of the profit after income tax and total equity to changes in these assumptions both gross and net of reinsurance.

## Notes to the financial statements for the year ended 31 December 2011

## 3. ACTUARIAL METHODS AND ASSUMPTIONS (Continued)

2011

Direct Insurance Assumption at Change		on at 12/11	Profit/(Loss) (after tax)			
Variable 	in variable	Gross	Net	Gross of Reinsurance \$'000	Net of Reinsurance \$'000	
Average weighted term to settlement	+0.5 year -0.5 year	4.1 years	4.1 years	314 (321)	290 (296)	
Reinsurance percentage (as % of gross IBNR)	+1 % -1%	n/a	10.0%	-	(11) (41)	
Discount Rate <sup>1</sup>	+1% -1%	3.9%	3.9%	660 (656)	587 (623)	
Expense Rate	+1 % -1%	32.0%	n/a	(128) 128	(128) 128	
Ultimate to incurred claims ratio <sup>2</sup>	+1% -1%	101.0%	101.0%	(3,453) 1,528	(3,069) 1,204	
Inwards Reinsurance	Change	Assumption	on at 12/11	Profit/(Loss)	rofit/(Loss) (after tax)	
Variable	in variable	Gross	Net	Gross of Reinsurance \$'000	Net of Reinsurance \$'000	
Average weighted term to settlement	+0.5 year -0.5 year	10.5 years	10.5 years	505 (680)	333 (842)	
Average weighted term to settlement  Reinsurance percentage (as % of gross IBNR)	•	10.5 years	10.5 years			
Reinsurance percentage	-0.5 year +1%		·			
Reinsurance percentage (as % of gross IBNR)	-0.5 year +1% -1% +1%	n/a	n/a	(680) - - 5,783	(842) - - 5,563	

<sup>1.</sup> This sensitivity reflects the liability movements only. As assets are invested to match the term of liabilities there is little overall profit impact from a change to interest rates.

<sup>2.</sup> This ratio has only been adjusted for years that are not considered to be fully developed.

## Notes to the financial statements for the year ended 31 December 2011

## 3. ACTUARIAL METHODS AND ASSUMPTIONS (Continued)

2010

Direct Insurance	Change	Assumption	on at 12/10	Profit/(Loss) (after tax)			
Variable	in variable	Gross	Net	Gross of Reinsurance \$'000	Net of Reinsurance \$'000		
Average weighted term to settlement	+0.5 year -0.5 year	3.9 years	3.9 years	602 (625)	543 (558)		
Reinsurance percentage (as % of gross IBNR)	+1% -1%	n/a	16.0%	-	54 (14)		
Discount Rate <sup>1</sup>	+1% -1%	5.5%	5.5%	778 (827)	703 (740)		
Expense Rate	+1% -1%	34.0%	n/a	(175) 175	(175) 175		
Ultimate to incurred claims ratio <sup>2</sup>	+1% -1%	101.0%	101.0%	(4,077) 2,059	(2,965) 1,581		
Inwards Reinsurance	Change	Assumption at 12/10 Profit/(Loss) (			(after tax)		
	Change				<b>N</b> 1 ( C		
Variable	in variable	Gross	Net	Gross of Reinsurance \$'000	Net of Reinsurance \$'000		
Variable  Average weighted term to settlement	in	Gross 8.2 years	Net	Reinsurance	Reinsurance		
	in variable +0.5 year	<del>.</del>		Reinsurance \$'000	Reinsurance \$'000		
Average weighted term to settlement  Reinsurance percentage	+0.5 year -0.5 year +1%	8.2 years	8.2 years	Reinsurance \$'000	Reinsurance \$'000		
Average weighted term to settlement  Reinsurance percentage (as % of gross IBNR)	+0.5 year -0.5 year -1% +1%	8.2 years n/a	8.2 years n/a	802 (1,039)	\$'000 596 (1,226)  4,580		

<sup>1.</sup> This sensitivity reflects the liability movements only. As assets are invested to match the term of liabilities there is little overall profit impact from a change to interest rates.

<sup>2.</sup> This ratio has only been adjusted for years that are not considered to be fully developed.

## Notes to the financial statements for the year ended 31 December 2011

## 4. RISK MANAGEMENT POLICIES AND PROCEDURES & FINANCIAL INSTRUMENTS

The Company's policies and procedures in respect of managing risks are set out in this note below.

There are a number of bodies and individuals associated with the Company that manage and monitor financial risk. These are:

#### The Board

The Board has ultimate responsibility for risk management and governance, including ensuring an appropriate risk framework is in place and is operating effectively. The Board is responsible for the approval of policy regarding shareholder capital investment strategy, policyholder asset and liability strategy and setting the financial risk appetite.

#### The Audit Committee

The Audit Committee is responsible for ensuring the existence of effective financial risk management policies and procedures.

## The Appointed Actuary

The Appointed Actuary is responsible for reporting on solvency and capital adequacy. The Insurance Liability Valuation report (ILVR) must be provided to the Board and the Australian Prudential Regulatory Authority (APRA) at least annually, the ILVR must be peer reviewed annually by an external independent actuary. The Insurance Act also imposes obligations on the Appointed Actuary to bring to the attention of the Company or in certain circumstances APRA, any matter that the Appointed Actuary thinks requires action to be taken to avoid prejudice in the interests of the policy holders.

As part of the overall governance framework and in accordance with Prudential Standards GPS 220 Risk Management and GPS 230 Reinsurance Management issued APRA, the Board and senior management have developed, implemented and maintained a sound and prudent Risk Management Strategy (RMS) and a Reinsurance Management Strategy (REMS).

The RMS and REMS identify the Company's policies and procedures, processes and controls that comprise its risk management and control systems. These systems address all material risks, financial and non-financial, likely to be faced by the Company.

Key aspects of the processes established in the RMS to mitigate risks include:

- A formal regular process of risk identification and evaluation, supplemented by a documented control assessment process, is completed by management and communicated to the Board in line with the Board approved Risk Management Strategy.
- Actuarial models, using information from management information systems, to monitor claims
  patterns and other relevant statistics. Past experience and statistical methods are used as part of
  the process.
- The maintenance and use of various specialist information systems, which provide up to date and reliable data on claims liabilities.
- Documented procedures that are followed by claims staff that are experienced in the various classes of business previously written.
- Reinsurance has been used, particularly in the early period of the run-off to limit the Company's
  exposure to large single claims. The REMS provides that exposures continue to be monitored
  and where feasible reinsurance be purchased as means of limiting risk.
- The mix of investment assets is driven by the nature and term of the insurance liabilities. The management of assets and liabilities is monitored in an attempt to match cashflows and currencies of claim payments.

## Notes to the financial statements for the year ended 31 December 2011

## 4. RISK MANAGEMENT POLICIES AND PROCEDURES & FINANCIAL INSTRUMENTS (Continued)

#### Risk and Mitigation

The Company's activities expose it to a variety of risks. The major risks associated with insurance contracts include:

#### a) Development of claims

There is a possibility that changes may occur in the estimate of our obligations at the end of a contract period. The tables in note 13 show the estimates of total ultimate claims at successive year-ends.

#### b) Terms and conditions of direct and inwards reinsurance business

There is limited scope to improve the existing terms and conditions. The Company has been in orderly run off since 1999, and no new contracts have been entered into since that time.

#### c) Concentration of insurance risk

The exposure to concentrations of insurance risk can be mitigated with the purchase of reinsurance where management believes that the price/risk transfer is suitable.

#### Financial risks include:

#### Market risk

#### a) Interest rate risk

Interest rate risk arises to the extent that there is a mismatch between the fixed-interest portfolios used to back the outstanding claims liability and those outstanding claims. The interest rate risk is managed by matching the duration profiles of the investments assets and the outstanding claims liability.

The accounting policy notes describe the policies used to measure and report the assets and liabilities of the Company. Where the applicable market value is determined by discounting future cash flows, movements in interest rates will result in a reported unrealised gain or loss in the profit or loss account.

The Company seeks to reduce its interest rate risk through the use of investment portfolios as a hedge against its insurance liabilities. To the extent that these assets and liabilities can be matched, unrealised gains or losses on revaluation of liabilities resulting from interest rate movements will be offset by unrealised losses or gains on revaluation of investment assets.

#### Interest rate sensitivity analysis

The following table demonstrates the impact of a 100 basis point change in Australian interest rates, with all other variables held constant, on the Company's shareholder return. It is assumed that the change occurs as at the reporting date (31 December) and there are concurrent movements in interest rates and parallel shifts in yield curves.

	31 Dec 11	31 Dec 10
Change in Variable	Impact on	Impact on
-	Profit after tax	Profit after tax
	\$'000	\$'000
+100 basis points	494	760
- 100 basis points	(494)	(760)

## Notes to the financial statements for the year ended 31 December 2011

## 4. RISK MANAGEMENT POLICIES AND PROCEDURES & FINANCIAL INSTRUMENTS (Continued)

## b) Foreign Currency risk analysis

Currency risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in exchange rates.

The Company's financial assets are primarily denominated in the same currencies as its insurance contract liabilities, being United States Dollar (USD), Great Britain Pounds (GBP) and the European Union Currency (EURO). Where insurance contract liabilities are payable in a foreign currency other than the three mentioned above, the assets backing these liabilities are held in one of the three currencies (or Australian dollars) which best resembles an appropriate proxy. Other exposures to foreign currency are immaterial.

The Company also holds surplus funds in cash, term deposits and other fixed interest securities in USD.

The following table demonstrates the impact of a 10% increase or decrease in the relevant proxy currencies if the underlying liability currency moved 10%. It is assumed that the relevant change occurs at reporting date.

	31 Dec 11	31 Dec 10
Change in Variable	Impact on	Impact on
-	Profit after tax	Profit after tax
	\$'000	\$'000
+10%	(419)	(472)
- 10%	419	472

The impact to the USD cash, term deposits and fixed interest securities should the foreign exchange rate increase or decrease by 10% is outlined in the table below. It is assumed that the relevant change occurs at reporting date.

	31 Dec 11	31 Dec 10
Change in Variable	Impact on	Impact on
-	Profit after tax	Profit after tax
	\$'000	\$'000
+10%	(4,249)	(5,279)
- 10%	5,193	6,451

#### c) Liquidity risk

Liquidity risk is the risk that the Company will not be able to meet its debt obligations or other cash outflows as they fall due because of lack of liquid assets. The Company manages liquidity risk by maintaining adequate reserves and by continuously monitoring forecast and actual cash flows and matching the maturity profiles of assets and liabilities. As required by APRA Prudential Standard GPS 220, the Company has developed and implemented a RMS which is described earlier in this note to control this risk.

## Notes to the financial statements for the year ended 31 December 2011

## 4. RISK MANAGEMENT POLICIES AND PROCEDURES & FINANCIAL INSTRUMENTS (Continued)

## c) Liquidity risk (Continued)

The table below summaries the maturity profile of the Company's financial liabilities at 31 December based on contractual undiscounted obligations.

#### 31 Dec 11

	Up to 1 year \$'000	2 to 3 years \$'000	4 to 5 years \$'000	Over 5 years \$'000	Total \$'000
Financial liabilities:	4 000	4	• •••	4 4	<b>4</b> • • • •
Outstanding claims	27,962	32,985	21,301	47,225	129,473
Payables	2,676	-	-	_	2,676
Income tax payable	3,192	-	-	-	3,192
Total	33,830	32,985	21,301	47,225	135,341

#### 31 Dec 10

3120010	Up to 1 year	2 to 3 years	4 to 5 years	Over 5 years	Total
	\$'000	\$'000	\$'000	\$'000	\$'000
Financial liabilities:					
Outstanding claims	39,560	41,259	25,901	47,635	154,355
Payables	1,356	-	-	-	1,356
Income tax payable	20,982	-	-	_	20,982
Total	61,898	41,259	25,901	47,635	176,693

#### d) Credit risk

Credit risk is the risk of loss that arises from a counterparty failing to meet their contractual commitments in full and on time, or from losses arising from the change in value of traded financial instruments as a result of changes in credit risk on that instrument.

Credit risk in trade receivables is managed by analysing the credit ratings of the underlying debts.

Other than loans to related parties, there are no significant concentrations of credit risk.

#### Credit exposure by credit rating

The table below provides information regarding the credit risk exposure of the Company by classifying assets according to the Company's credit rating of counter parties:

	31 De	c 11	31 Dec 10			
	Reinsurance and Other Recoveries \$'000	Other Financial Instruments \$'000	Reinsurance and Other Recoveries \$'000	Other Financial Instruments \$'000		
AAA	-	84,507	-	134,282		
AA	1,364	95,783	1,827	115,963		
A	274	27,545	2,531	29,857		
BBB	3	733	(10)	7,138		
Below BBB	117		-	-		
Not rated	2,763	355,013	6,169	380,627		
Total	4,521	563,581	10,517	667,867		

## Notes to the financial statements for the year ended 31 December 2011

## 4. RISK MANAGEMENT POLICIES AND PROCEDURES & FINANCIAL INSTRUMENTS (Continued)

## d) Credit risk (Continued)

The following table provides an aged analysis of financial assets neither past due or impaired, past due and not impaired and impaired assets. Impairment is calculated in accordance with note 1.

31 Dec 11	Neither past due nor impaired	Under 90 days	nt not impaired More than 91 days	Impaired	Total
	\$'000	\$'000	\$'000	\$'000	\$'000
Receivables	29	(173)	1,750	(48)	1,558
Reinsurance and other recoveries	1,347	-	799	2,375	4,521
31 Dec 10	Neither past	Past due bu	it not impaired		
	due nor impaired	Under 90 days	More than 91 days	Impaired	Total
	\$'000	\$'000	\$'000	\$'000	\$'000
Receivables	4,384	(333)	3,163	290	7,504
Reinsurance and other recoveries	999	620	787	8,111	10,517

Credit balances may arise due to unallocated cash.

#### Fair Value

Details of the significant accounting policies and methods adopted, including the criteria for recognition, the basis of measurement and the basis on which revenue and expenses are recognised, in respect of each class of financial asset, financial liability and other investments are in Note 1.

## Categories of financial instruments

	Note	2011 \$'000	2010 \$'000
Reinsurance and other recoveries	11	4,521	10,517
Financial assets			
Fair value through the profit and loss:			
Cash and cash equivalents	20	59,592	77,264
Receivables	10	1,558	7,504
Loans to related parties	12	-	29,445
Other financial assets	12	161,320	218,489
At cost/amortised cost:			
Loans to related parties	12	342,669	342,669
Financial Liabilities			
Outstanding claims	13	111,174	127,214
Payables	14	2,676	1,356
Income tax payable	9	3,192	20,982

## Notes to the financial statements for the year ended 31 December 2011

## 4. RISK MANAGEMENT POLICIES AND PROCEDURES & FINANCIAL INSTRUMENTS (Continued)

## d) Credit risk (Continued)

The recorded bid price equates to net fair value for listed debt and equity securities. For the following financial instruments, the cost carrying amount is considered to equate to their fair value:

- cash deposits
- loans to related parties, except for an interest-free loan of \$342,669,000 (2010: \$342,669,000) to Enstar Australia Holdings Pty Limited
- receivables
- payables.

The following table provides an analysis of financial instruments that are measured subsequent to initial recognition at fair value, grouped into Levels 1 to 3 based on the degree to which the fair value is observable.

- Level 1 fair value measurements are those derived from quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2 fair value measurements are those derived from inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- Level 3 fair value measurements are those derived from valuation techniques that include inputs for the asset or liability that are not based on observable market data (unobservable inputs).

#### Financial assets at fair value through profit or loss (FVTPL)

		2011		
	Level 1 \$'000	Level 2 \$'000	Level 3 \$'000	Total \$'000
Government and semi-government bonds	-	84,647	<b>,</b>	84,647
Corporate bonds	-	64,472	-	64,472
Floating rate notes	-	20	_	20
Shares in other corporations	-	-	596	596
Private equity – related party	-	-	11,517	11,517
Shares in associated entities	-	-	68	68
Total investments at FVTPL	_	149,139	12,181	161,320
Expected to be realised				
- within 12 months	-	54,998	•	54,998
- in more than 12 months		94,141	12,181	106,322
Total investments at FVTPL		149,139	12,181	161,320

There were no transfers between the different levels of fair value hierarchy during the period.

## Notes to the financial statements for the year ended 31 December 2011

## 4. RISK MANAGEMENT POLICIES AND PROCEDURES & FINANCIAL INSTRUMENTS (Continued)

Financial assets at fair value through profit or loss (FVTPL) (Continued)

	2010			
_	Level 1 \$'000	Level 2 \$'000	Level 3 \$'000	Total \$'000
Government and semi-government bonds	-	119,866		119,866
Corporate bonds	_	84,103	-	84,103
Floating rate notes	-	6,157	_	6,157
Shares in other corporations	-	-	603	603
Private equity – related party	_	-	7,692	7,692
Shares in associated entities	-	-	68	68
Total investments at FVTPL		210,126	8,363	218,489
Expected to be realised				
- within 12 months	-	71,887	-	71,887
- in more than 12 months		138,239	8,363	146,602
Total investments at FVTPL		210,126	8,363	218,489

There were no transfers between the different levels of fair value hierarchy during the period.

#### Reconciliation of movements - assets measured at fair value based on Level 3

The following table provides a reconciliation between the opening and closing balances of Level 3 financial assets which are recorded at FVTPL.

	2011	2010
	\$'000	\$'000
Opening balance	8,363	3,204
Total gains or losses in P&L	(71)	717
Purchases/Contributions	3,896	4,447
Sales/Redemptions	(7)	(5)
Transfers out of level 3		
Closing balance	12,181	8,363

### Capital Management

The Company is subject to externally imposed capital management requirements. The Company must comply with capital requirements as specified under APRA General Insurance Prudential Standards.

The primary capital management objective is to ensure the Company will be able to continue as a going concern while minimising excess capital through capital initiatives, where appropriate.

The Company's capital position is monitored by the Company's Board. There have been no changes in the capital management objectives, policies and processes from the previous period.

The Company has at all times during the current and prior financial year complied with the externally imposed capital requirements imposed by Prudential Standard GPS110 and the requirements set out in its insurance license.

## Notes to the financial statements for the year ended 31 December 2011

## 4. RISK MANAGEMENT POLICIES AND PROCEDURES & FINANCIAL INSTRUMENTS (Continued)

The Minimum Capital Requirement (MCR) as a ratio of the Company's capital base is shown in the table below.

Tier 1 Capital	2011 \$'000	2010 \$'000
Paid-up ordinary shares	1,463,100	1,463,100
General reserves	-	-
Accumulated losses	(1,022,386)	(946,955)
Current year earnings	11,290	10,469
Excess technical provisions (net of tax)	-	-
Less: deductions	343,170	344,668
Net Tier 1 Capital	108,834	181,946
Net Tier 2 Capital		
Total Capital Base	108,834	181,946
Minimum Capital Requirement	28,003	35,164
Capital Adequacy Multiple	3.89	5.17

The deductions include a \$342,669,000 (2010: \$342,669,000) loan from Gordian RunOff Limited to a related party that has been treated as a capital deduction for APRA solvency purposes.

The entity complies with Prudential Standard GPS110 and the requirements set out in its insurance license.

5. NET PREMIUM EXPENSE	2011 \$'000	2010 \$'000
Gross written premium expense - inwards	169	314
Premium expense	169	314

## Notes to the financial statements for the year ended 31 December 2011

6. NET CLAIMS INCURRED	Current year \$'000	Prior years \$'000	Total \$'000
2011			
Gross claims (benefit)/expense			
Direct	-	(7,147)	(7,147)
Inwards reinsurance	_	(10,078)	(10,078)
Gross claims incurred- undiscounted	-	(17,225)	(17,225)
Discount movement		8,983	8,983
Total gross claims expense	-	(8,242)	(8,242)
Reinsurance and other recoveries revenue			
Reinsurance and other recoveries - undiscounted	-	6,811	6,811
Discount movement	_	(541)	(541)
Total reinsurance and other recoveries revenue	-	6,270	6,270
Net claims incurred		(1,972)	(1,972)
2010	Current year	Prior years	Total
	\$'000	\$'000	\$'000
Gross claims (benefit)/expense		•	\$'000
Gross claims (benefit)/expense Direct		•	\$'000 (30,993)
		\$'000	·
Direct		\$'000 (30,993)	(30,993)
Direct Inwards reinsurance		\$'000 (30,993) (21,133)	(30,993) (21,133)
Direct Inwards reinsurance Gross claims incurred- undiscounted		\$'000 (30,993) (21,133) (52,126)	(30,993) (21,133) (52,126)
Direct Inwards reinsurance Gross claims incurred- undiscounted Discount movement		\$'000 (30,993) (21,133) (52,126) 22,025	(30,993) (21,133) (52,126) 22,025
Direct Inwards reinsurance Gross claims incurred- undiscounted Discount movement Total gross claims expense		\$'000 (30,993) (21,133) (52,126) 22,025	(30,993) (21,133) (52,126) 22,025
Direct Inwards reinsurance Gross claims incurred- undiscounted Discount movement Total gross claims expense  Reinsurance and other recoveries revenue		\$'000 (30,993) (21,133) (52,126) 22,025 (30,101)	(30,993) (21,133) (52,126) 22,025 (30,101)
Direct Inwards reinsurance Gross claims incurred- undiscounted Discount movement Total gross claims expense  Reinsurance and other recoveries revenue Reinsurance and other recoveries - undiscounted		\$'000 (30,993) (21,133) (52,126) 22,025 (30,101) (2,383)	(30,993) (21,133) (52,126) 22,025 (30,101)

Current year claims relate to risks borne in the current financial year. Prior year claims relate to a reassessment of the risks borne in all previous financial years.

As the Company stopped writing new business in late 1999, all claims development relates to prior years.

## Notes to the financial statements for the year ended 31 December 2011

7.	OPERATING EXPENSES

	2011	2010
Expenses by nature	\$'000	\$'000
Commission expense/(revenue)	34	(198)
Impairment expense/(write back)- premium receivables	393	(1,602)
Impairment write back of reinsurance receivables	(4,177)	(5,346)
Investment management fees	333	432
Other management fees	8,739	9,009
External consultant costs	989	1,096
Other expenses	508	597
Total expenses	6,819	3,988
Represented by:		
General administration expenses included in net claims incurred	6,329	6,681
Acquisition benefit	-	(199)
Other underwriting expenses	34	1
General administration expense/(revenue)	456	(2,495)
Total expenses	6,819	3,988

8. NET INVESTMENT REVENUE	2011 \$'000	2010 \$'000
Investment income		
Interest	10,278	17,767
Interest from related parties:		
- other related parties	1,199	20,585
Dividend	6	-
Net gain/(loss) on foreign currency	1,760	(14,747)
Changes in fair value of investments:		
Realised gain	915	11,720
Unrealised loss	(34)	(9,465)
Total net investment revenue	14,124	25,860

## Notes to the financial statements for the year ended 31 December 2011

## 9. INCOME TAX

a) Analysis of income tax expense	2011 \$'000	2010 \$'000
Current tax	7,853	26,151
Change in deferred tax	(3,268)	27,238
Over provided in previous years	(436)	(587)
Income tax expense	4,149	52,802

## b) Relationship between income tax expense and accounting profit

The table below provides a reconciliation of differences between prima facie tax calculated as 30% of the profit before income tax for the period and the actual income tax expense recognised in the statement of comprehensive income for the period.

	2011 \$'000	2010 \$'000
Operating profit before income tax	15,439	63,271
Prima facie income tax at the rate of 30% (2010: 30%) Tax effect of differences between amounts of income and expenses recognised for accounting and the amounts deductible/assessable in calculating taxable income:	4,632	18,981
Other	(47)	21
Impact of tax consolidation	-	34,387
Under provided in prior years	(436)	(587)
Income tax expense per statement of comprehensive income	4,149	52,802
	2011	2010
c) Analysis of deferred tax liability	S'000	\$'000
Amounts recognised in income:		
- Provision for doubtful debts	(3,906)	(5,041)
- Accruals	(138)	(228)
- Indirect claims costs adjustments	(4,473)	(6,671)
- Unrealised gains	9,130	20,618
- Other	1	1,044
Total deferred tax liability	614	9,722

## Notes to the financial statements for the year ended 31 December 2011

## 9. INCOME TAX (continued)

d) Analysis of current tax liability/tax funding liability	2011 \$'000	2010 \$'000
Current tax liability/(asset)	117	(3,477)
Tax funding liability	3,075	24,459
Total current tax liability/tax funding liability	3,192	20,982
(e) Franking Credits	2011 \$'000	2010 \$'000
Opening balance	-	17,013
Credits/debits during the year	-	28,521
Total amount of franking credits transferred to the head entity	-	(45,534)
Closing balance		-

The Company formed part of the Enstar Australia Holdings Pty Ltd tax consolidation group. As part of a tax consolidated group the franking account balance transferred to the head entity, Enstar Australia Holdings Pty Ltd as at the date of consolidation 9 September 2010. The entity has entered tax consolidation for group capital management purposes.

10. RECEIVABLES	2011 \$'000	2010 \$'000
Current		
Premiums receivable - inwards reinsurance	3,171	4,608
less: provision for impairment of premium receivable	(1,652)	(1,259)
	1,519	3,349
Other receivables	36	41
Other receivables from related parties		
- other related parties	1	207
Interest receivable	2	26
Interest receivable from related parties		
- other related parties	-	3,479
Total current receivables	1,558	7,102
Non-current		
Premiums receivable - inwards reinsurance	_	402
Total non-current receivables	<u>-</u>	402

## Notes to the financial statements for the year ended 31 December 2011

	2011 \$'000	2010 \$'000
11. REINSURANCE AND OTHER RECOVERIES	\$ 000	\$ 000
Expected future reinsurance recoveries undiscounted		
- on claims paid	12,956	21,283
- on outstanding claims	3,265	5,652
	16,221	26,935
Discount to present value	(333)	(875)
less: provision for impairment of reinsurance assets	(11,367)	(15,543)
Reinsurance and other recoveries receivable	4,521	10,517
Current		
Reinsurance and other recoveries receivable	14,231	23,149
less: provision for impairment of reinsurance assets	(11,003)	(15,274)
•	3,228	7,875
Non-current		
Reinsurance and other recoveries receivable	1,657	2,911
less: provision for impairment of reinsurance assets	(364)	(269)
	1,293	2,642

Refer to note 13 for a reconciliation of the movement in reinsurance and other recoveries on incurred claims over the year.

## Notes to the financial statements for the year ended 31 December 2011

12. OTHER FINANCIAL ASSETS	2011 \$'000	2010 \$'000
Current	\$ 000	ΨΟΟΟ
Investments - at fair value		
Government and semi-government bonds	17,508	36,905
Corporate bonds	37,470	34,982
Floating rate notes	20	-
Investments – at cost		
Loan to related party in the wholly owned group	342,669	372,114
Total current financial assets	397,667	444,001
Non-Current Investments – at fair value		
Government and semi-government bonds	67,139	82,962
Corporate bonds	27,002	49,121
Floating rate notes	-	6,156
Shares in other corporations	596	603
Private equity - related party	11,517	7,692
Shares in associated entities	68	68_
Total non-current financial assets	106,322	146,602
Total financial assets	503,989	590,603

## Notes to the financial statements for the year ended 31 December 2011

13. OUTSTANDING CLAIMS	2011	2010
	\$'000	\$'000
Central estimate	104,210	134,421
Risk margin	25,263	19,934
	129,473	154,355
Discount to present value	(18,299)	(27,141)
Gross outstanding claims liability	111,174	127,214
Current	23,776	38,044
Non-current	87,398	89,170
Total outstanding claims	111,174	127,214

Investment assets in the form of debt securities and cash and cash equivalents are held to back the liability for outstanding claims and are realised on a regular basis to meet claims. The amount of claims likely to be settled within 12 months of the reporting date is classified as current.

The Company has been closed to new business since 1999 and there have been no new direct or inwards reinsurance contracts issued in the five years prior to and including the date of this report.

As described in note 1, the outstanding claims liability is the best estimate of the present value of the expected future payments, after the inclusion of a risk margin. At each balance date, the amount of the liability is reassessed and it is likely that changes will arise in the estimates of liabilities. The tables in the following pages show the estimates of total ultimate claims at successive year ends.

## Reconciliation of movement in discounted outstanding claims liability

2011	Gross \$'000	Reinsurance \$'000	Net \$'000
Amount outstanding brought forward	127,214	10,517	116,697
Claim payments/ recoveries during the period	2,903	273	2,630
Effect of changes in discounting	8,626	201	8,425
Effect of changes in assumptions	(27,569)	(6,470)	(21,099)
Amount outstanding carried forward	111,174	4,521	106,653
2010	Gross	Reinsurance	Net
Amount outstanding brought forward	<b>\$'000</b> 21 <b>4</b> ,211	<b>\$'000</b> 20,306	<b>\$'000</b> 193,905
Claim payments/ recoveries during the period	(44,913)	(19,118)	(25,795)
Effect of changes in discounting	2,979	380	2,599
Effect of changes in assumptions	(45,063)	8,949	(54,012)
Amount outstanding carried forward	127,214	10,517	116,697

Claim payments/recoveries during the period include proceeds received for liabilities acquired via portfolio transfer at fair value. No profit was recognised on acquisition of liabilities.

## Notes to the financial statements for the year ended 31 December 2011

## 13. OUTSTANDING CLAIMS (Continued)

## Claims development table

	Inwards Reinsurance		Direct Insurance		Total	
	Net	Gross	Net	Gross	Net	Gross
Estimate of cumulative claims	\$'000	S1000	\$'000	\$'000	\$1000	\$'000
31 December 2004	4,244,634	4,561,413	1,432,295	1,882,078	5,676,929	6,443,491
31 December 2005	4,223,949	4,531,638	1,491,990	1,933,978	5,715,939	6,465,616
31 December 2006	4,205,811	4,511,101	1,463,731	1,901,401	5,669,542	6,412,502
31 December 2007	4,190,043	4,494,507	1,393,892	1,822,020	5,583,935	6,316,527
31 December 2008	4,150,354	4,456,493	1,346,752	1,788,730	5,497,106	6,245,223
31 December 2009	4,133,425	4,444,397	1,291,424	1,749,514	5,424,849	6,193,911
31 December 2010	4,126,721	4,437,783	1,268,448	1,722,267	5,395,169	6,160,050
31 December 2011	4,113,048	4,419,576	1,270,744	1,717,371	5,383,792	6,136,947
Estimate of cumulative claims at						
31 December 2011	4,113,048	4,419,576	1,270,744	1,717,371	5,383,792	6,136,947
Cumulative payments	4,045,561	4,351,172	1,253,731	1,698,121	5,299,292	6,049,293
Undiscounted central estimate	67,487	68,404	17,013	19,250	84,500	87,654
Effect of discounting	13,466	13,481	2,854	3,172	16,319	16,653
Discounted central estimate	54,021	54,923	14,159	16,078	68,181	71,001
Risk margin						25,263
Claims handling provision						14,910
Gross outstanding claims as per	· the Stateme	ent of Financi:	al Position			111,174
14. PAYABLES					2011	2010
					\$'000	\$'000
Current						
Trade & other creditors					534	834
Other borrowings from related	l parties					
- other related parties	•				331	173
Reinsurance balance payable					1,811	349
Total current payables					2,676	1,356

## Notes to the financial statements for the year ended 31 December 2011

15. ISSUED CAPITAL	2011	2010 \$'000
Paid up capital 1,840,000,005 fully paid ordinary shares a (2010: 1,840,000,005 at \$0.80 per share)	\$'000 at \$0.80 per share 1,463,100	1,463,100
Total paid up capital	1,463,100	1,463,100
Movement in ordinary share capital Balance at beginning of the year	1,463,100	1,463,100
Balance at the end of the year	1,463,100	1,463,100

## Rights attaching to ordinary shares

Ordinary shares attract the following rights:

- (a) to receive notice of and to attend and vote at all general meetings of the Company;
- (b) to receive dividends; and
- in a winding up, to participate equally in the distribution of the assets of the Company (both capital and surplus), subject only to any amounts unpaid on the Share.

## 16. KEY MANAGEMENT PERSONNEL COMPENSATION

The following table provides aggregate details of the compensation of key management personnel of Gordian RunOff Limited. Amounts disclosed below reflect total compensation provided by other related group companies to key management personnel of Gordian RunOff Limited.

Year	Short-term employee benefits	Post- employment benefits	Other long- term benefits	Termination benefits	Share- based payments	Total
	\$	\$	\$	\$	\$	\$
2011	6,558,876	239,875	72,034	-	214,827	7,085,612
2010	5,390,258	211,367	292,041	-	1,085,956	6,979,622

17. AUDITOR'S REMUNERATION	2011	2010
	\$	\$
Audit or review of financial statements and regulatory returns	372,607	276,752
Other services	300,585	363,204
Total	673,192	639,956

The Appointed Auditor is Deloitte Touche Tohmatsu.

## Notes to the financial statements for the year ended 31 December 2011

#### 18. CONTINGENT LIABILITIES AND COMMITMENTS

#### Legal disputes

The nature of the insurance and reinsurance business is that from time to time it gives rise to disputes. Several claims have been denied or recoveries disputed, giving rise to legal actions over coverage issues. Any resulting litigation/arbitration will be vigorously defended or pursued. In assessing claim liabilities or reinsurance recoveries, management has reserved based on its best estimate of the likely outcomes. The nature of these disputes is such that the quantum and timing of the outcomes are uncertain.

#### Uncalled commitments

US\$33,000,000 (A\$32,189,000) commitment (2010: US\$33,000,000) has been made to a related party private equity fund. US\$11,517,000 has been contributed to date (2010: US\$6,026,000).

#### 19. RELATED PARTIES

## **Controlling Entity**

The immediate parent entity at 31 December 2011 is AG Australia Holdings Limited. Enstar Group Limited at 31 December 2011 is the ultimate parent entity.

#### Directors

The directors of the Company during the financial year, and the dates of appointments and resignations during the year are:

Bruce Bollom
Richard Harris
Paul O'Shea
Nick Packer
Gary Potts
Jann Skinner

Appointed 9 August 2011 Resigned 9 August 2011

#### Other transactions

Transactions have been entered into between the company and director related entities. Certain directors and their director related entities may receive normal dividends on their ordinary share holdings in Enstar Group Limited.

These transactions do not have the potential to adversely affect the decisions about the allocation of scarce resources made by users of the entity's financial statements, or discharge to accountability of the directors. The transactions are considered to be trivial or domestic in nature.

During 2011, the following insurance transactions were conducted with related party entities:

2010
\$
,703
,035
,233
,960
,362
,

## Notes to the financial statements for the year ended 31 December 2011

## 19. RELATED PARTIES (Continued)

Enstar Australia Limited provided operational and administrative (including employee related) services to the Company. The services provided were in the normal course of the business and were on normal commercial terms and conditions.

## Transactions within the wholly owned group

Transactions between the Company and other related parties for the financial year consisted of:

- · Payment of management fees for services provided;
- Repayment of intercompany loan;
- Interest on intercompany loan;
- Payments of dividends;
- Provision for tax payments under tax funding agreement;
- Payments and commutations of claims.

The aggregate amounts brought to account in respect of the following types of transactions and each class of related party involved were:

	2011	2010
Amounts attributable to transactions with related parties	\$	\$
Operating profit before income tax includes aggregate amounts attributable to transactions in respect of:		
Dividend paid - other related parties	85,900,000	91,031,158
Interest revenue - other related parties	1,199,022	20,585,253
Other expenses - other related parties	39,104	77,249
Management expenses - other related parties	8,739,000	8,932,000
	2011	2010
Amounts receivable from and payable to related parties	\$	\$
Aggregate amounts receivable at balance date from:		
Interest receivable - other related parties	-	3,478,682
Intercompany receivables - other related parties	1,332	207,061
Loans - other related parties	342,668,842	372,113,831
Reinsurance balances receivable	780,245	924,966
Aggregate amounts payable at balance date to:		
Payables - other related parties	330,695	172,765
Tax funding liability	3,075,325	24,459,393
Investments in related parties	11 (17 020	7 (01 054
Private equity fund	11,517,238	7,691,984

An interest free loan exists between the Company and Enstar Australia Holdings Pty Ltd. During the year Cumberland Holdings repaid the remaining accrued and capitalised interest to the Company.

## Notes to the financial statements for the year ended 31 December 2011

20. CASH FLOW RECONCILIATIONS	2011	2010
(i) Reconciliation of cash	\$'000	\$'000
Cash balance comprises:		
Cash on hand	6,438	9,249
Short term money market deposits	53,154	68,015
	59,592	77,264

<sup>\*</sup>The Company has given security over a term deposit against letters of credit of \$3,600,000 (31 December 2010: \$3,570,000).

(ii) Reconciliation of net cash flows used in operating activities to net profit after income tax	2011 \$'000	2010 \$'000
Net profit after income tax	11,290	10,469
Changes in net market value of investments	34	9,465
Net gain on sale of investments	(915)	(11,720)
Net loss on foreign currency transactions	(1,347)	13,614
Interest income on loans	(4,678)	(21,159)
Changes in assets and liabilities	, · ·	, , ,
- Decrease in accrued interest	3,503	635
- Decrease in receivables	2,443	13
- Decrease in reinsurance and other		
recoveries receivable	5,996	9,789
- Decrease in outstanding claims	(16,040)	(86,997)
- Increase/(decrease) in accounts payable & borrowings	1,320	(1,984)
- Decrease in income taxes payable	(17,790)	(8,058)
- (Decrease)/increase in deferred taxes payable,	,	` , ,
net of deferred tax asset	(9,108)	27,238
Net cash flows used in operating activities	(25,292)	(58,695)

#### 21. FINANCIAL SUPPORT

The Company has the benefit of the support of the immediate parent AG Australia Holdings Limited, by virtue of a guarantee dated 16 June 1992 whereby the parent has guaranteed payments under policies of insurance issued by the Company. This applies to claims made and arising prior to the date of revocation of this guarantee being 30 June 2002.

## 22. EVENTS OCCURRING AFTER THE REPORTING DATE

The Company proposes to acquire a number of insurance portfolios in 2012, including a material related party portfolio, via portfolio transfers pursuant to the Insurance Act 1973, Part III, Division 3A. Further information about likely developments in the operations of the Company and the expected results of those operations in future financial years has not been included in this report because disclosure of the information would be likely to result in unreasonable prejudice to the Company.

Other than the matter referred to above in Likely Developments, no other matter or circumstance has arisen since the end of the financial year that has significantly affected or may significantly affect:

- i) the Company's operations in future financial years; or
- ii) the results of those operations in future financial years; or
- iii) the Company's state of affairs in future financial years.

## **Directors' Declaration**

For the year ended 31 December 2011

In the directors' opinion:

- (a) the financial statements and notes set out on pages 5 to 39 are in accordance with the Corporations Act 2001, including:
  - (i) complying with accounting standards, the Corporations Regulations 2001 and other mandatory reporting requirements; and
  - (ii) giving a true and fair view of the company's financial position as at 31 December 2011 and of its performance, as represented by the Statements of Comprehensive Income, Financial Position, Changes in Equity, and Cash Flows, for the financial year ended on that date; and
- (b) there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

Note 1(a) confirms that the financial statements also comply with International Financial Reporting Standards as issued by the International Accounting Standards Board.

This declaration is made in accordance with a resolution of the directors made pursuant to s295(5) of the Corporations Act 2001.

On behalf of the Directors

Director

Sydney,

Stames 12 th April 2012

Director

Sydney,

2 April 2012

## **Deloitte**

Deloitte Touche Tohmatsu A.B.N. 74 490 121 060

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# Independent Auditor's Report to the members of Gordian RunOff Limited

We have audited the accompanying financial report of Gordian RunOff Limited, which comprises the statement of financial position as at 31 December 2011, the statement of comprehensive income, the statement of cash flows and the statement of changes in equity for the year ended on that date, notes comprising a summary of significant accounting policies and other explanatory information, and the directors' declaration as set out on pages 5 to 40.

Directors' Responsibility for the Financial Report

The directors of the company are responsible for the preparation of a financial report that gives a true and fair view in accordance with Australian Accounting Standards and the Corporations Act 2001 and for such internal control as the directors determine is necessary to enable the preparation of a financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error. In Note 1, the directors also state, in accordance with Accounting Standard AASB 101 Presentation of Financial Statements, that the financial statements comply with International Financial Reporting Standards.

Auditor's Responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. Those standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control, relevant to the entity's preparation of the financial report that gives a true and fair view, in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## **Deloitte**

## Auditor's Independence Declaration

In conducting our audit, we have complied with the independence requirements of the *Corporations Act 2001*. We confirm that the independence declaration required by the *Corporations Act 2001*, which has been given to the directors of Gordian RunOff Limited, would be in the same terms if given to the directors as at the time of this auditor's report.

### **Opinion**

## In our opinion:

- (a) the financial report of Gordian RunOff Limited is in accordance with the *Corporations Act 2001*, including:
  - (i) giving a true and fair view of the company's financial position as at 31 December 2011 and of its performance for the year ended on that date; and
  - (ii) complying with Australian Accounting Standards and the Corporations Regulations 2001; and
- (b) the financial statements also comply with International Financial Reporting Standards as disclosed in Note 1.

Delate Toule Thousand DELOITTE TOUCHE TOHMATSU

Parther

Chartered Accountants

12 April 2012