Annual Financial Report 31 December 2013

Principal place of business
PwC Tower, Level 15, 188 Quay Street, Auckland

### **Statement on Corporate Governance**

Great Lakes Reinsurance (UK) PLC ("GLUK") is a UK company which operates in New Zealand through a branch. GLUK is authorised by the Reserve Bank of New Zealand to conduct non-life insurance business in New Zealand.

Munich Holdings of Australasia Pty Limited ("MHA") through its 100% owned subsidiary, Corion Pty Limited ("Corion"), provides all administration services for the Munich Re Group in Australia, New Zealand and the Pacific area. Corion carries out these activities in conjunction with strategic and operational guidance provided by GLUK in respect of its New Zealand branch ("GLNZ").

Corion's key responsibilities include:

- (a) approve and monitor GLNZ's corporate strategies;
- (b) ensure best practice corporate governance;
- (c) monitor the performance of GLNZ's management
- (d) adopt appropriate risk management systems, internal control and reporting systems and compliance frameworks and monitor their operation;
- (e) review and approve the financial performance of GLNZ;
- (f) approve decisions concerning GLNZ's capital position:
- (g) monitor GLNZ's compliance with the reporting and other requirements of the Companies Act, Insurance (Prudential Supervision) Act 2010 and other applicable legislation concerning GLNZ; and
- (h) review the preparation of GLNZ's financial reports and statements.

Corion's Board comprises a majority of independent non-executive directors. All Directors are subject to competency requirements and collectively must have the full range of skills needed for the effective and prudent operation of a company operating in the insurance industry.

To assist in fulfilling its functions, the Corion Board has established the following Committees:

- Risk and Compliance committee. Amongst other things, the Committee provides oversight of the systems, controls and processes used to manage those risks to which GLNZ is exposed and responsibility to monitor compliance with all GLNZ's legal and statutory obligations.
- Audit Committee. Amongst other things, the Committee provides oversight of the integrity of the
  accounting and financial reporting used by GLNZ, including to implement and monitor the potential impact
  of financial risks on the GLNZ and review the performance and independence of the external auditor.

Munich Re New Zealand Service Limited ("NZS") is the employer of all Munich Re Group staff in New Zealand and provides certain administrative services to GLNZ. NZS is a 100% owned subsidiary of MHA.

MHA has established a Remuneration Committee and has a Remuneration Policy that aligns remuneration and risk management. The Remuneration Committee's functions include conducting regular reviews of, and making recommendations to the Board on remuneration matters of the key staff, including New Zealand management.

All Munich Re Group staff globally are required to comply with Munich Re Code of Conduct. The purpose of the Code is to provide clear information and guidance for employees on the basic legal and ethical requirements with which they must comply in the course of their work.

To support the Governance function, the MHA Board has approved the following policies and procedures which are applicable to New Zealand:

- Privacy Policy
- Conflict of Interest Policy and Procedure
- Whistle blowing Policy
- Fraud Risk Management Policy
- Insider Trading Policy and Procedure
- Incident Reporting and Investigation Policy
- Compliance Program
- Outsourcing Policy
- Fit and Proper Policy
- Business Continuity Management Policy

### Statement of Comprehensive Income for the year ended 31 December 2013

	Note	2013 \$	2012 \$
Revenue from operating activities Expenses from operating activities	<b>4</b> 5	33,619,366 33,556,125	32,659,283 32,455,329
Profit before tax Tax expense	6 _	63,241 35,545	203,954 48,049
Profit for the year	_	27,696	155,905
Total comprehensive income for the year	=	27,696	155,905

### Balance Sheet as at 31 December 2013

	Note	2013 \$	2012 \$
Current assets			
Cash	9	1,596,323	1,364,200
Accounts receivable on insurance business	·	2,664,366	3,240,395
Deferred acquisition costs	11	2,767,729	3,279,408
Reinsurance recoveries		7,841,417	4,351,133
Sundry debtors		80,588	83,662
Prepaid reinsurance		4,417,231	5,331,508
Profit commission recoverable	_	214,214	419,291_
Total current assets		19,581,868	18,069,597
Non-current assets			
Financial assets	10	517,025	537,545
Reinsurance recoveries		681,931	3,157,210
Deferred tax assets	12	51,662	40,805
Profit commission recoverable	_	285,199	285,199
Total non-current assets	-	1,535,817	4,020,759
Total assets	- -	21,117,685	22,090,356
Current liabilities			
Payables	13	3,167,087	3,525,759
Outstanding claims	14	7,997,708	4,425,359
Unearned premiums	15	4,417,231	5,331,508
Reinsurance deferred acquisition costs		2,839,095	3,279,408
Profit commission payable	<del>-</del>	214,214	419,291
Total current liabilities	_	18,635,335	16,981,325
Non-current liabilities			
Outstanding claims	14	695,956	3,211,384
Profit commission payable		285,199	285,199
Total non-current liabilities	-	981,155	3,496,583
Total liabilities		19,616,490	20,477,908
Net assets		1,501,195	1,612,448
Head Office account Accumulated surplus – Head Office	_	1,501,195	1,612,448
Total Head Office account	_	1,501,195	1,612,448

### Statement of Changes in Equity for the year ended 31 December 2013

	Head Office Account \$
Balance at 1 January 2012  Movement in Head Office account  Total comprehensive income	2,592,502 (1,135,959) 155,905
Balance at 31 December 2012	1,612,448
Balance at 1 January 2013  Movement in Head Office account  Total comprehensive income	(138,949) 27,698
Balance at 31 December 2013	1,501,195

### Statement of Cash Flows for the year ended 31 December 2013

	Note	2013 \$	2012 \$
Cash flows from operating activities Premium received Claims paid Net reinsurance received/(paid) Management and administration expenses paid	_	5,641,848 (5,138,878) 100,046 (423,955)	7,576,236 (6,682,811) (700,843) (680,637)
Net cash from operating activities	18 _	179,061	(388,055)
Cash flows from investing activities Interest received		53,062	51,87 <u>6</u>
Net cash from investing activities	_	53,062	51,876
Net increase/(decrease) in cash Cash at 1 January	_	232,123 1,364,200	(336,179) 1,700,379
Cash at 31 December	<b>10000</b>	1,596,323	1,364,200

### Notes to the financial statements for the year ended 31 December 2013

### 1. Summary of significant accounting policies

Great Lakes Reinsurance (UK) PLC - New Zealand branch (the "Branch") is registered to carry on business in New Zealand for a foreign company, Great Lakes Reinsurance (UK) PLC, which is domiciled and incorporated in the United Kingdom. The Branch's principal activity is general insurance. The Branch is an issuer in terms of the Financial Reporting Act 1993. The Branch is a profit-oriented entity. The Branch is a reporting entity for the purposes of the Financial Reporting Act 1993 and its financial statements comply with that act.

The financial report was authorised for issue by the directors on 29 Acril 2014.

### (a) Statement of compliance

The financial statements have been prepared in accordance with New Zealand Generally Accepted Accounting Practice (NZ GAAP). They comply with the New Zealand Equivalents to International Financial Reporting Standards (NZ IFRS) and other applicable Financial Reporting Standards. The financial statements also comply with IFRS.

#### (b) Basis of preparation

The financial statements are presented in New Zealand Dollars, which is the Branch's presentation and functional currency.

The financial statements are prepared in accordance with the fair value basis of accounting unless otherwise stated below,

The accounting policies set out below have been applied consistently by the Branch to all periods presented in the financial statements.

#### (c) Use of estimates and judgements

The preparation of the financial statements in conformity with NZ IFRS requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to the accounting estimates are recognised in the period in which the estimates are revised and in any future periods affected.

The areas where critical accounting estimates and judgements are applied are included in Note 2.

### (d) Revenue

#### Premium revenue

Premiums have been brought to account as income from the date of attachment of risk. The earned portion of premiums received and receivable including unclosed business is recognised as revenue.

The pattern of recognition of premium revenue over the policy or indemnity periods is based on the pattern of risk underwritten. Previous claims experience has been used to derive the pattern of risk for the main class of business underwritten. Other classes of business are recognised based on time.

#### Interest income

Interest income is recognised on an accruals basis.

### Reinsurance exchange commission

Reinsurance exchange commission is calculated as a percentage of reinsurance premium.

The pattern of recognition of reinsurance exchange commission follows the reinsurance premium earning pattern.

### Administration commission income

Administration commission income is received from the reinsurer based on the Branch's annual budgeted expenses plus a margin of 10%. This is recognised on a straight line basis over the financial year.

### Notes to the financial statements for the year ended 31 December 2013

### 1. Summary of significant accounting policies (continued)

### (d) Revenue (continued)

Reinsurance recoveries revenue

Reinsurance recoveries revenue is recognised as income in accordance with the reinsurance service received.

### (e) Unexpired risk liability

At each reporting date the Branch performs a liability adequacy test and immediately recognises any deficiencies if the carrying amount of unearned premium less any related deferred acquisition costs does not meet estimated future cash flows relating to future claims covered by current insurance contracts.

If the present value of the expected future cash flows relating to future claims plus the additional risk margin to reflect the inherent uncertainty in the central estimate exceeds the unearned premium liability less related deferred acquisition costs then the unearned premium liability is deemed to be deficient.

The entire deficiency, if any, net of reinsurance, is recognised immediately in the Statement of Comprehensive Income. The deficiency is recognised first by writing down the related deferred acquisition costs with any excess being recorded in the Balance Sheet as unexpired risk liability.

### (f) Outwards reinsurance

Premiums ceded to reinsurers are recognised as an expense in accordance with the pattern of reinsurance service received.

### (g) Claims

Claims incurred expense and a liability for outstanding claims are recognised in respect of all insurance business. The liability covers claims incurred but not yet paid, incurred but not reported ("IBNR"), incurred but not enough reported ("IBNER") and the anticipated direct and indirect costs of settling those claims.

Claims outstanding are assessed by review of individual claim files and estimating the ultimate cost of settling claims which includes IBNRs, IBNERs and settlement costs using statistics based on past experience and trends. The outstanding claims reserve is estimated using internal management models.

The liability for outstanding claims is measured as the present value of the expected future payments reflecting the fact that all claims do not have to be paid out in the immediate future.

The expected future payments are estimated on the basis of the ultimate cost of settling claims which is affected by factors arising during the period to settlement such as normal inflation and superimposed inflation. The expected future payments are then discounted to a present value at the balance date using a risk-free discount rate. A risk margin is added to the outstanding recoveries provision to increase the probability that the liability is adequate at an adequacy level deemed appropriate by the management and set at a confidence level of 75%.

#### (h) Reinsurance recoveries

Reinsurance recoveries are assessed regularly and expected future recoveries are estimated on the same basis as the liability for outstanding claims, on the basis of the ultimate cost of settling claims which is affected by factors arising during the period to settlement such as normal inflation and superimposed inflation. The expected future recoveries are then discounted to a present value at the balance date using a discount rate. A risk margin is added to the outstanding recoveries provision to increase the probability that the asset is adequate at an adequacy level deemed appropriate by the management and set at a confidence level of 75%.

### Notes to the financial statements for the year ended 31 December 2013

### 1. Summary of significant accounting policies (continued)

#### (i) Acquisition costs

A portion of direct acquisition costs relating to unearned premium revenue is deferred where it represents future benefits to the Branch and can be reliably measured. Deferred acquisition costs are stated at the lower of cost and recoverable amount. Deferred acquisition costs are amortised over the financial years expected to benefit from the expenditure.

#### (j) Foreign currency translation

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions are recognised in the Statement of Comprehensive Income.

Assets and liabilities expressed in other currencies are translated to the functional currency using the closing exchange rate at the reporting date and income and expenses are translated using the average exchange rate for the year. Realised and unrealised foreign exchange gains and losses resulting from this translation are recognised in the Statement of Comprehensive Income.

#### (k) Income tax

Prior to July 2010, Great Lakes Reinsurance (UK) PLC did not have a permanent establishment for tax purposes in New Zealand. The portfolio incepting prior to July 2010 was underwritten by Great Lakes Reinsurance (UK) PLC directly. As a result, such portfolio is not attributed to New Zealand for income tax purposes. The portfolio incepting from July 2010 was, and remains to be, underwritten by Great Lakes Reinsurance (UK) PLC – New Zealand Branch, a permanent establishment in New Zealand for income tax purposes. On this basis the Branch is required to attribute profits from the business to New Zealand for income tax purposes from July 2010.

The income tax expense for the period is the tax payable on the current period's taxable income based on the applicable income tax rate adjusted by changes in deferred tax assets and liabilities attributable to temporary differences between the tax bases of assets and liabilities and their carrying amounts in the financial statements.

Deferred tax assets and liabilities are recognised for temporary differences at the tax rates expected to apply when the assets are recovered or liabilities are settled. The tax rates are applied to the cumulative amounts of deductible and assessable temporary differences to measure the deferred tax asset or liability. Deferred tax assets are recognised for deductible temporary differences only if it is probable that future taxable amounts will be available to utilise those temporary differences.

#### (I) Rounding of amounts

Amounts in the financial statements have been rounded off to the nearest dollar.

### (m) Financial assets backing insurance contract liabilities

The Branch has determined that all financial assets are deemed to back insurance contract liabilities and are measured at fair value through profit or loss at each balance date as they meet the criteria under NZ IAS 39 Financial Instruments: Recognition and Measurement. Unrealised profits and losses on subsequent measurement to fair value are recognised in the Statement of Comprehensive Income.

Fair value is measured as follows:

- Cash assets are carried at face value of the amounts deposited. The carrying amounts of cash
  assets approximate their fair value. Cash includes cash on hand, deposits held at call with banks
  and investments in money market instruments, such as Bills of Exchange.
- Fixed interest securities is taken as the bid price of the instrument.
- Receivables are initially recognised and subsequently measured at book value less provision for doubtful debts, which is the best estimate of fair value as they are settled within a short period.

Purchases and sales of financial assets are recognised on trade date, being the date on which the Branch commits to purchase or sell the asset.

### Notes to the financial statements for the year ended 31 December 2013

### 1. Summary of significant accounting policies (continued)

### (m ) Financial assets backing insurance contract liabilities (continued)

Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired or have been transferred and the Branch has transferred substantially all the risks and rewards of ownership.

#### (n) Impairment of assets

All assets other than those which are set outside the scope of NZ IAS 36 Impairment of Assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying value exceeds its recoverable amount. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows.

### (o) Receivables

Receivables are initially recognised and subsequently measured at book value less provision for doubtful debts, which is the best estimate of fair value. The collectability of receivables is reviewed on an ongoing basis. Debts that are known to be uncollectible are written off. A provision for doubtful receivables is established when there is objective evidence that the Branch will not be able to collect all amounts that are due in accordance with the original terms of the receivable. The amount of the provision is the difference between the asset's carrying amount and the present value of estimated cash flows, discounted at the effective interest rate.

#### (p) Payables

Payables are carried at book value, which approximates fair value and represents liabilities for goods and services provided to the Branch prior to the end of the financial year that were unpaid. The amounts are unsecured and are usually paid within 30 days of recognition.

#### (q) Cash

Cash and cash equivalents comprise cash balances and call deposits with maturities of three months or less from the acquisition date that are subject to an insignificant risk of changes in their fair value, and are used by the Company in the management of its short-term commitments.

### (r) Goods and Services Tax

As highlighted in note 1(k), prior to July 2010, Great Lakes Reinsurance (UK) PLC did not have a permanent establishment for tax purposes in New Zealand, therefore deemed to have no requirement to register for GST in New Zealand. The Branch portfolio from July 2010 is registered for GST in New Zealand. All amounts are shown exclusive of GST except for receivables and payables that are stated inclusive of GST.

### (s) Non resident withholding tax

The non-resident portfolio of the Branch is subject to a premium withholding tax of 2.8% on the gross premiums received in respect of non-life insurance business. However, no premium withholding tax applies to the closed warranty, bond and surety businesses as these businesses do not constitute insurance for the purposes of the premium withholding tax.

#### (t) Adoption of new standards and interpretations

The following accounting standards and interpretations has been adopted by the Branch for the financial year ended 31 December 2013.

### NZ IFRS 13 Fair Value Measurement

NZ IFRS 13 Fair Value Measurement establishes a single source of guidance under New Zealand Accounting Standards for determining the fair value of assets and liabilities. NZ IFRS 13 does not change when the Branch is required to use fair value but rather provides guidance on how to determine fair value when fair value is required or permitted. NZ IFRS 13 also expands the disclosure requirements for all assets or liabilities carried at fair value. There was no impact to the Branch's financial performance or financial position on adoption of this standard.

Accounting Standards that have recently been issued or amended but are not yet effective have not been adopted for the reporting period ending 31 December 2013. The adoption of these standards is not expected to have an impact on the Branch's financial report.

### Notes to the financial statements for the year ended 31 December 2013

### 2. Summary of significant actuarial methods and assumptions

The effective date of the actuarial valuation on outstanding claims liabilities is 31 December 2013. The liability valuation is documented in a report prepared by the Appointed Actuary, Ms. Susan Ley FIAA, FNZSA. The report indicates that the Appointed Actuary is satisfied with the nature, sufficiency and accuracy of the data provided upon which the outstanding claims liabilities have been determined. Methods utilised and assumptions made in determining the outstanding claims liability are in accordance with the requirements of NZ IFRS 4 Insurance Contracts and consistent with the New Zealand Society of Actuaries Professional Standard 4.1, "Valuation of General Insurance Claims".

#### (a) Key actuarial valuation methods and assumptions

### (i) Outstanding claims liabilities

Provision is made at the end of the year for the estimated cost of claims incurred but not settled at balance date. These reserves include estimates for claims that have been reported, IBNR, and IBNER, and include estimates of expenses associated with processing and settling these claims.

The process of establishing reserves is subject to considerable variability as it requires the use of informed estimates and judgements. These estimates and judgements are based on numerous factors, and may be revised as additional experience and other data become available or as regulations change.

Outstanding claims liability is estimated by class of business. Historical experience and other statistical information are used to estimate the ultimate claim costs.

To determine outstanding claims provision for a particular line of business, more than one method may be used to estimate ultimate losses and loss expenses and the results are used to select a single point estimate. These methods may include, but are not necessarily limited to, extrapolations of historical reported and paid loss data, application of industry loss development patterns to the reported or paid losses, expected loss ratios developed by management, and historical industry loss ratios. Underlying judgements and assumptions that may be incorporated into these actuarial methods include, but are not necessarily limited to, adjustments to historical data used in models to exclude aberrations in claims data such as catastrophes that are typically analysed separately, adjustments to actuarial models and related data for known business changes and the effect of recent or pending litigation on future claims settlements.

### (ii) Key actuarial assumptions

The following key assumptions have been made in determining the outstanding claims liabilities:

	2013	2012
Weighted average term to settlement (years)	0.59	1.18
Inflation rate	Implicit	Implicit
Discount rate	3.1%-5.6%	2.6%-4.4%
Claims handling expense ratio	2.0%	2.0%
Risk margin	13.8%	19.4%

### (iii) Process used to determine assumptions

A description of the processes used to determine these assumptions is provided below:

### · Weighted average term to settlement

The weighted average term to settlement relates to the number of years until the payments are made on average (inflated and discounted). The payment pattern is selected based on historical settlement patterns. The weighted average term to settlement, while not itself an assumption, provides a summary indication of the future cash flow pattern.

Notes to the financial statements for the year ended 31 December 2013

### 2. Summary of significant actuarial methods and assumptions (continued)

### (a) Key actuarial valuation methods and assumptions (continued)

### (iii) Process used to determine assumptions (continued)

#### Inflation rate

Insurance costs are subject to inflationary pressures. Inflation is implicitly allowed for in the adopted actuarial valuation methods on the basis that it is reflected in the development of historical claims cost. No allowance has been made for superimposed inflation or any additional inflation above that observed in the historical development of claims.

#### Discount rate

In order to determine the interest rates used to discount the liabilities, an analysis of the term structure of risk-free interest rates was prepared. The yield structure of New Zealand government bonds as at 31 December 2013 is used to derive the future effective annual interest rates.

#### Claims handling expense ratio

New Zealand and International Financial Reporting Standards require insurers to establish a provision for outstanding claims, which includes an allowance for claims handling expenses (CHE). The claims handling expense ratio is determined by conducting an expense analysis on the running costs related to claims personnel.

#### Risk margin

The overall risk margin was determined allowing for the relative uncertainty of the outstanding claims estimate for each class of business and the diversification between classes. The uncertainty margins have been set to the theoretical maximum to allow for high volatility due to the small size of the total portfolio. For the same reason, diversification benefits have not been allowed for. The overall position is intended to approximate 75% probability of adequacy.

### (b) The effect of changes in key actuarial assumptions

Sensitivity analyses are conducted to quantify the impact of changes in the key underlying variables. The variations included in the reported results are calculated using certain assumptions about the variables as disclosed below. The movement in any key variable will impact the financial position and performance for a period. The following information describes how a change in each assumption will affect claims liabilities and provides an analysis of the sensitivity of the outstanding claims liabilities to changes in these assumptions.

### Weighted average term to settlement

A decrease in average term to settlement implies that claims are being paid sooner than anticipated. Expected payment patterns are used in determining the outstanding claims liability. An increase or decrease in the weighted average term would have an opposite effect on outstanding claims liabilities.

### Risk margin

The outstanding claims liabilities includes a risk margin to allow for the inherent uncertainty in the estimates of future claims cost. An increase or decrease in the percentage risk margin will have a corresponding change in the overall outstanding claims liabilities.

### Discount rate

The outstanding claims liabilities are calculated with reference to expected future payments. These payments are discounted to adjust for the time value of money. An increase or decrease in the assumed discount rate will have an opposite impact on the overall outstanding claims liabilities.

### Notes to the financial statements for the year ended 31 December 2013

### 2. Summary of significant actuarial methods and assumptions (continued)

### (b) The effect of changes in key actuarial assumptions (continued)

### Claims handling expense ratio

An estimate for the internal costs of handling claims is included in outstanding claims liabilities. An increase or decrease in the expense rate assumption would have a corresponding change on outstanding claims liabilities.

### (c) Sensitivity analysis of changes in key actuarial assumptions

The impact of changes in key actuarial assumptions is summarised below. Each change has been calculated in isolation of the other changes.

The movements are stated in absolute terms where the base assumption is a percentage, for example, if the base risk margin assumption was 13.8%, a 1% increase would mean a 14.8% risk margin. The movements in the net outstanding claims (lability would have an opposing net impact on the profit before tax for a year.

Variable	Movement in variable	Change in discounted outstanding claim liabilities
		\$'000
Weighted average term to settlement	+0.5 years	(76)
	-0.5 years	77
Risk margin	+1%	76
	-1%	(76)
Discount rate	+1%	(28)
Diocount ideo	-1%	28
Claims handling expense ratio	+1%	85
Classic Hariding expense ratio	-1%	(85)

#### 3. Risk management policies and procedures

The Branch carries on insurance business in New Zealand in the non-life insurance segment.

The financial condition and operating results of the Branch are affected by a number of key financial and non-financial risks. Risk management is the process of identifying, analysing, controlling, monitoring, and reporting risks that could have a material impact on the operations of the Branch. Insurance risk involves the consideration of the market, product design, pricing, underwriting, claims management and valuation risk. The Branch's disclosed objectives and policies in respect of managing these risks are set out in the remainder of this note.

### (a) Risk management objectives and policies for mitigating financial risks

#### Objectives

Through its insurance operations the Branch is exposed to financial risks such as credit risk, liquidity risk and market risk. The Branch's risk management framework seeks to minimise the potential adverse effects of these risks on its financial performance.

The key objective of the Branch's financial management strategy is to ensure sufficient liquidity is available at all times to meet its financial obligations, including settlement of insurance liabilities, and to optimise the Branch's investment returns.

### Notes to the financial statements for the year ended 31 December 2013

- 3. Risk management pollcles and procedures (continued)
  - (a) Risk management objectives and policies for mitigating financial risks (continued)

#### (i) Credit risk

Credit risk is the risk that one party to a financial instrument will cause a financial loss to the other party by falling to discharge an obligation.

The following policies and procedures are in place to mitigate the Branch's exposure to credit risks and concentration:

- A mandate is in place that limits all New Zealand dollar investments to be in New Zealand government bonds.
- The credit risk in respect of client balances: Premium paid by managing general agents are paid net of commission so that no commission liability exists until a premium is paid.
- Reinsurance is held with highly rated group entities only.

The carrying amounts of financial assets represent the maximum credit exposure. The table below provides information regarding the maximum exposure to credit risk for the components of the Balance Sheet.

		Carrying	amount
		2013	2012
	Note	\$	\$
Cash	9	1,596,323	1,364,200
Financial assets at fair value through profit or loss			
- Debt securities	10	517,025	537,545
Accounts receivable from insurance business		2,664,366	3,240,395
Reinsurance recoveries		8,523,348	7,508,343
Sundry debtors		80,588	83,662
Profit commission recoverable	-	499,413	704,490
Total	-	13,881,063	13,438,635
No financial assets are either past due or impaired			
Standard & Poor's A- to AAA		11,144,861	10,120,959
Unrated	-	2,736,202	3,317,676
Total	=	13,881,063	13,438,635

All financial assets carried at fair value through profit or loss are categorised as level 1 of the fair value measurement hierarchy. The fair value of level 1 financial assets are based on quoted prices in active markets for identical instruments at the Balance Sheet date.

The Branch has a significant credit exposure to its reinsurer and ultimate parent entity Münchener Rückversicherungs-Gesellschaft. Münchener Rückversicherungs-Gesellschaft has a Standard and Poor's credit rating of AA-.

### Notes to the financial statements for the year ended 31 December 2013

- 3. Risk management policies and procedures (continued)
  - (a) Risk management objectives and policies for mitigating financial risks (continued)

#### (ii) Liquidity risk

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with financial instruments.

The following policies and procedures are in place to mitigate the Branch's exposure to liquidity risk:

- The Branch maintains a sufficient portfolio of liquid financial assets that are readily converted to cash to meet the needs of the business, without incurring unacceptable losses or risking damage to the Branch's reputation.
- The Branch maintains financial assets with similar duration as the underlying outstanding claims liabilities of the business in order to ensure sufficient funding is available to meet outstanding claims obligations.

The table below summarises the maturity profile of the financial liabilities of the Branch at carrying value, except for outstanding claims, when maturity profiles are determined on the discounted estimated timing of cash outflows.

2013	Note	Total	Up to 1 year \$	1-5 years \$	Over 5 years \$
Payables Reinsurance profit commission	13	2,984,497	2,984,497	•	-
payable		499,413	214,214	285,199	-
Outstanding claims	14 _	8,693,664	7,997,708	695,956	
Total	_	12,177,574	11,196,419	981,155	
2012 Payables Reinsurance profit commission	13	3,389,571	3,389,571	-	-
payable		704,490	419,291	285,199	-
Outstanding claims	14 _	7,636,743	4,425,359	3,211,384	<u>-</u>
Total		11,730,804	8,234,221	3,496,583	-

#### (iii) Market risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises three types of risk: interest rate risk, currency risk and other price risk.

The following policies are in place to mitigate the Branch's exposure to market risk:

- The Branch manages its risk within an Asset and Liability Management (ALM) framework. The ALM
  framework forms an integral part of the insurance risk management policy and ensures the Branch
  maintains financial assets with similar duration and cash flow characteristics as the underlying
  insurance contract liabilities of the business. This minimises the risk of interest rate movements
  resulting in a mis-match between the value of the assets and the liabilities.
- The Branch does not trade in derivatives or use derivatives to manage exposures to interest rate risk, foreign currency risk and other price risk.

### Notes to the financial statements for the year ended 31 December 2013

- 3. Risk management policies and procedures (continued)
  - (a) Risk management objectives and policies for mitigating financial risks (continued)
  - (iii ) Market risk (continued)

#### Interest rate risk

The Branch has determined that all financial assets held are assets backing insurance contract liabilities. The investment income of the Branch will decrease as interest rates decrease. Interest rate risk is relatively low as the only assets exposed is the government bond with a face value of \$500,000. The insurance liabilities are closely matched to reinsurance recoveries.

The Branch's exposure to interest rate risk and the effective weighted average interest rate for each significant class of interest bearing financial asset are set out below:

2040	Note	Weighted average interest rate	Floating interest rate \$	Fixed i Up to 1 year \$	nterest matu 1 to 5 years \$	ring in: Over 5 years \$	Total \$
2013 Cash Investments	9	1.50%	1,596,323	-	-	-	1,596,323
Government bonds	10	5.80%			517,025		517,025
Total			1,596,323	<del>-</del>	517,025	<b>*</b>	2,113,348
2012 Cash Investments	9	1.58%	1,364,200	-	-	-	1,364,200
Government bonds	10	6.00%			537,545	-	537,545
Total			1,364,200	P	537,545	-	1,901,745

A +/- 1% movement in the Government Bonds interest rate would have an impact of \$5,000 (2012: \$5,000) on the Statement of Comprehensive Income. A +/- 1% movement in the bank interest rate would have an impact of \$15,963 (2012: \$13,642) on the Statement of Comprehensive Income.

#### Currency risk

The Branch operates in New Zealand. Assets are maintained in the local currency to match the expected liabilities. Hence the Branch's currency risk is not considered to be of a material nature.

### Other price risk

The Branch does not trade derivatives or hold equity securities in another entity, therefore there is no material exposure to other price risk.

### Notes to the financial statements for the year ended 31 December 2013

### 3. Risk management policies and procedures (continued)

### (b) Risk management objectives and policies for mitigating insurance risks

### (i) Objectives

The Branch's objectives and policies in respect of managing insurance risks are:

- Understanding insurance risk as the risk of loss, of inadequate claims handling, or of adverse change in the value of insurance liabilities, due to inadequate pricing and provisioning assumptions.
- Measuring the frequency and severity of possible insurance risk loss events.
- Treating insurance risk with controls designed to assure:
  - Adherence to competency based underwriting guidelines and limits.
  - Improving underwriting platform and pricing tools.
  - Sufficient business pricing peer-reviews.
  - Competency based peer reviewing of all business.
  - Rigorous analysis of: Contemporaneous & Periodic Renewal Monitoring Reports.
- Monitoring insurance risk by reporting and responding to incidents.
- Protecting the Branch by 100% reinsurance with highly rated group entities.

#### (ii) Concentrations of insurance risk

The Branch's exposure to concentrations of insurance risk is managed through reinsurance. The Branch conducts significant analysis of single-event exposures on an ongoing basis and continues to be well within the limits mandated by its head office.

#### (iii) Exposure to risk

The Branch actively manages its exposure to risks by applying prudent underwriting controls to renewals and new business and in managing claims in order to enhance its financial performance. The key policies in place to mitigate insurance risk include:

### Management reporting

The Branch utilises comprehensive management information systems and actuarial models using historical information to calculate premiums and monitor claims. It reports financial and operational results quarterly and undertakes regular experience analyses to monitor emerging trends.

### Underwriting and claims management procedures

Underwriting procedures are documented and include limits to delegated authorities and signing powers. Internal auditors from the parent entity review the underwriting and claims management processes to ensure adequate controls are in place and that they are effective. Strict claims management procedures ensure the timely and correct payment of claims in accordance with policy conditions.

### (c) Capital management

### (i) Regulatory capital

The Branch received a licence on 2 April 2013 from the Reserve Bank of New Zealand to carry on insurance business in New Zealand. This replaced the provisional licence under which the Branch previously operated. The Branch has been granted an exemption from compliance with the solvency standard under section 59 of the Insurance (Prudential Supervision) Act 2010 as the licensed entity is Great Lakes Reinsurance (UK) PLC. It is the licensed entity that needs to comply with the solvency standard. We confirm that Great Lakes (UK) PLC's solvency ratio as at 31 December 2013 fully meets the United Kingdom regulatory minimum requirements.

The goal of the current capital management plan for the Branch is to keep positive net assets at all times.

### Notes to the financial statements for the year ended 31 December 2013

### 3. Risk management policies and procedures (continued)

### (c) Capital management (continued)

### (ii) Ratings capital

Great Lakes Reinsurance (UK) PLC maintains the capital strength by reference to a target financial strength rating from an independent ratings agency. The ratings help to reflect the financial strength of Great Lakes Reinsurance (UK) PLC and demonstrate to the stakeholders the ability to pay claims for the long term. Rating agencies assess the financial strength of the Great Lakes Reinsurance (UK) PLC. The Branch is classified as a branch of Great Lakes Reinsurance UK PLC. Therefore the Branch obtained the same rating as Great Lakes Reinsurance UK PLC based on ratings published by Standard & Poor's Ratings services as 31 December 2013. At the date of this report, Great Lakes Reinsurance (UK) Plc has a credit rating of AA- from Standard & Poor's (2012: AA-) and a credit rating of A+ from AM Best (2012: A+).

### (d) Development of claims

Information about actual claims compared with previous estimates is provided below for claims for business for which uncertainty about the amount and timing of claim payments is not typically resolved within one year.

	2009 and prior	2010	2011	2012	2013	Total
	\$	\$	\$	\$	\$	\$
Estimate of gross ultimate claims cost At end of						
underwriting year	4,366,097	2,674,422	5,862,067	5,855,735	4,279,305	N/A
One year later	9,907,310	3,470,392	8,765,977	5,759,341		N/A
Two years later	9,559,891	3,365,555	7,789,506			N/A
Three years later	8,524,360	3,246,872				N/A
Four years later	11,744,200					N/A
Current estimate of ultimate claims cost	11,744,200	3,246,872	7,789,506	5,759,341	4,279,305	32,819,224
Cumulative gross payments	8,241,225	3,090,117	7,574,992	4,793,974	1,401,782	25,102,090
Undiscounted outstanding claims	3,502,975	156,755	214,514	965,367	2,877,523	7,717,134

The Branch is fully reinsured through a 100% quota share and facultative obligatory reinsurance contract with Munchener Rückversicherungs-Gesellschaft, therefore the net ultimate claims cost is nil.

### Notes to the financial statements for the year ended 31 December 2013

### 4. Revenue from operating activities

		Note	2013	2012
	Insurance revenue		\$	\$
	Premium revenue		16,184,935	15,670,791
	Reinsurance recoveries revenue	7	6,153,883	7,337,159
	Reinsurance exchange commissions	1	10,709,679	8,928,384
	Administration commission income		530,811	685,814
	Total insurance revenue	-	33,579,308	32,622,148
	10th modianos 10461ff6	-	33,079,300	32,022,140
	Investment revenue			
	Interest		53,062	51,876
	Unrealised investment losses		(20,520)	(13,800)
	Total investment revenue	-	32,542	38,076
	Total investment revenue	-	02,072	30,070
	Other revenue			
	Management fees		418	990
	Foreign currency gains/(losses) on settlements		7,098	(1,931)
	Total other revenue	-	7,516	(941)
	Total Outer revenue	-	7,010	(841)
	Total revenue from operating activities	_	33,619,366	32,659,283
_	Forman of the control			
ą.	Expenses from operating activities			
	Insurance expense			
	Outwards reinsurance expense		16,184,935	15,670,791
	Claims expense	7	6,195,799	7,374,005
	Acquisition expense	_	10,781,045	
	Total insurance expense	_	33,161,779	31,973,180
	Total other expenses	-	394,346	482,149
		-		
	Total expenses from operating activities		33,556,125	32,455,329
6.	Taxes			
	(a) Income tax expense			
	Current tax		46,402	67,611
	Deferred tax		(10,857)	(19,562)
	Deletied lax		(10,007)	(10,002)
	Tax expense		35,545	48,049
	(b) Reconciliation of prima facie tax payable to income tax expe	nse		
	Dentit hafara tay		63.241	203,954
	Profit before tax		03,241	203,804
	Prima facie income tax payable at the New Zealand Tax rate of 2	8% (2012:		
	28%)	`	17,707	<b>57</b> ,107
	Tax effect of amounts which are not deductible (taxable) in calculati	ng taxable	-	•
	income:	•		
	Non-assessable income		-	(7,416)
	Non-deductible expense		15,878	-
	Under/(over) provision prior year		1,960	(1,642)
	Tax expense		35,545	48,049
	(c) Income tax payable			
	Opening helence at 1 Jenuary		(136,188)	(68,577)
	Opening balance at 1 January Additional provisions recognised		(46,402)	(67,611)
	Transfer of tax credits to related party		182,590	136,188
	transici di lav ciadite lo telated batty		102,000	130,100
	Closing Balance at 31 December		_	_
	•			·-·

### Notes to the financial statements for the year ended 31 December 2013

### 7. Net claims incurred

		2013			2012	
	Current year	Prior year	Total	Current year	Prior year	Total
	\$	\$	\$	\$	\$	\$
Gross claims expenses/(recoveries) Gross claims incurred -						
undiscounted	4,015,762	2,107,306	6,123,068	6,127,611	1,306,836	7,434,447
Discount movement	121,000	(48,269)	72,731	(79,431)	18,989	(60,442)
Discounted gross claims				· · · · · · · · · · · · · · · · · · ·		<del></del>
expenses	4,136,762	2,059,037	6,195,799	6.048.180	1,325,825	7,374,005
Reinsurance and other recoveries revenue/(expense) Reinsurance and other recoveries revenue - undiscounted Discount movement Discounted reinsurance and other recoveries revenue	3,940,113 121,000 4,061,113	2,141,039 (48,269) 2,092,770	6,081,152 72,731 6,153,883	6,043,304 (79,431) 5,963,873	1,354,297 18,989 1,373,286	7,397,601 (60,442) 7,337,159
Net claims incurred	75,649	(33,733)	41,916	84,307	(47,461)	36,846

Current year claims relate to risks borne in the current financial year. Prior year claims relate to a reassessment of the risks bome in all previous financial years.

2012

1,596,323

2042

1,364,200

### 8. Underwriting result

·	2013 \$	2012 \$
Premium revenue	16,184,935	15,670,791
Outwards reinsurance	(16,184,935)	(15,670,791)
Net premium .	<u> </u>	
Claims expense	(6,195,799)	(7,374,005)
Reinsurance recoveries	6,153,883	7,337,159
Acquisition expense	(10,781,045)	(8,928,384)
Reinsurance exchange commission	10,709,679	8,928,384
Administration commission income	530,811	685,814
Underwriting result	417,529	648,968

### 9. Cash

Cash at bank

Cash at bank bears average interest of 1.50% (2012: 1.58%).		
10. Financial assets		
Debt securities - New Zealand government bond	<u>517,025</u>	537,545
Total financial assets – fair value through profit or loss	517,025	537,545
Current financial assets Non-current financial assets	517,025	537,545
Total financial assets – fair value through profit or loss	517,025	537,545

Changes in the fair value of financial assets through profit or loss are recorded as revenue/expense in the Statement of Comprehensive Income.

### Notes to the financial statements for the year ended 31 December 2013

### 11. Deferred acquisition costs

	2013 \$	2012 \$
Deferred acquisition costs	2,767,729	3,279,408
Reconciliation of movement in deferred acquisition costs		
Balance at 1 January	3,279,408	4,608,392
Costs deferred in current financial year	2,839,095	3,279,408
Write down of deferred acquisition cost	(71,366)	
Amortisation of costs deferred in previous financial years *	(3,279,408)	(4,608,392)
Balance at 31 December	2,767,729	3,279,408

<sup>\*</sup> Due to the short tail nature of the business, all commissions are fully amortised within 12 months.

12. Deferred tax assets		
Deferred tax assets	~	
Deferred tax assets relate to timing differences and comprises the tax effect of the following amounts recognised in the Statement of Comprehensive Income: Loss adjusted expense Debtors  Liability adequacy test write-downs	27,689 3,991 19,982	39,670 1,135
Total deferred tax assets	51,662	40,805
13. Payables		
Amount due to related party Amount due to reinsurer — related party Amount due to others Transfer of tax credits to related party	2,948,860 35,637 182,590	1,176 3,378,261 10,134 136,188
Total payables	3,167,087	3,525,759
14. Outstanding claims liabilities		
(a) Outstanding claims ilabilities		
Gross outstanding claims Claims handling expense Risk margin	7,565,818 151,316 1,055,000	6,420,016 128,400 1,239,528
Total outstanding claims liabilities – undiscounted	8,772,134	7,787,944
Discount to present value	(78,470)	(151,201)
Total outstanding claims liabilities - discounted	8,693,664	7,636,743
Current Non-current	7,997,708 695,956	4,425,359 3,211,384
Total outstanding claims liabilities - discounted	8,693,664	7,636,743
Reconciliation of movement in discounted outstanding claims liabilities Balance at 1 January Additional provisions recognised Liabilities paid  Balance at 31 December	7,636,743 6,195,799 (5,138,878) 8,693,664	6,945,549 7,374,005 (6,682,811) 7,636,743
ANINITA MENI PODALINA.	0,000,004	7,000,140

### Notes to the financial statements for the year ended 31 December 2013

### 14. Outstanding claims liability (continued)

### (b) Inflation and discount rates

The liability for outstanding claims is measured as the present value of the expected future payments reflecting the fact that all claims do not have to be paid out in the immediate future. The expected future payments are estimated on the basis of the ultimate cost of settling claims which is affected by factors arising during the period to settlement such as normal inflation and superimposed inflation. The expected future payments are then discounted to a present value at the balance date using a discount rate.

### 15. Unearned premium liability

	2013 \$	2012 \$
Unearned premium liability-current	4,417,231	5,331,508
Reconciliation of movement in unearned premium		
Balance at 1 January	5,331,508	7,092,635
Deferral of premium on contracts written in the period	4,417,231	5,331,508
Earning of premium written in previous periods *	(5,331,508)	(7,092,635)
Balance at 31 December	4,417,231	5,331,508

<sup>\*</sup> Due to the short tail nature of the business, all premiums are fully earned within 12 months.

### 16. Liability adequacy test

A liability adequacy test has been conducted using the net central estimate of the present value of expected future cash flows and has identified a deficit.

Unearned premium liabilities Related deferred acquisition costs Related reinsurance assets	4,417,231 (2,839,095) (1,578,136)	5,331,508 (3,279,408) (2,052,100)
Central estimate of present value of expected future cash flows arising		
from future claims	57.930	
Risk margin	14,518	-
Present value of expected future cash inflows arising from reinsurance	•	
recoveries on future claims	(1,082)	
	71,366	-
Net deficiency	(71,366)	_
Risk margin %	25.1%	_
Write down of deferred acquisition cost	(71,366)	-

The risk margin has been arrived at by determining margins for each line of business and then applying reductions on account of diversification over the various lines of business. This was done by applying a suitable correlation matrix to the expected values and uncertainties of the individual unexpired risk liabilities.

#### 17. Remuneration of auditors

	•		
KPMG-Audit fees		33,327	10,071

### Notes to the financial statements for the year ended 31 December 2013

### 18. Reconciliation of profit after income tax to net cash flows from operating activities

	2013 \$	2012 \$
Profit for the year	27,696	155,905
Adjustments for investment revenue	(32,542)	(38,07 <u>6)</u>
Net cash from operating activities before change in assets and liabilities	(4,846)	117,829
Change in assets and liabilities during the financial year		
Decrease in receivables	1,056,182	2,045,932
Decrease in other creditors and accruals	(861,418)	(2,532,254)
Increase in net deferred tax asset	(10,857)	(19,562)
Net cash from operating activities	179,061	(388,055)

### 19. Related party transactions

### (a) Parent entities

The ultimate parent entity is Münchener Rückversicherungs-Gesellschaft, a company incorporated in Germany with limited liability.

### (b) Directors

Disclosures relating to directors are set out in Note 20.

#### (c) Guarantees

No guarantees have been given to or received from any related parties that are outside the normal trading arrangements.

### (d) Transactions with related parties

	Transaction description		
Munich Reinsurance Company (New Zealand	Reinsurance	735,822	607,328
Branch)			
Munich Reinsurance Company (New Zealand	Tax credits	(182,590)	(136,188)
Branch)		•	
Europaische Reiseversicherung	Reinsurance	(192)	(67,669)
Münchener Ruckersicherungs-Gesellschaft	Reinsurance	137,939	29,675
Munich Holdings of Australasia Pty Limited	Management expenses	(209,377)	(297,002)
Munich Re New Zealand Service Limited	Management expenses	(63,296)	(66,878)
Corion Pty Limited	Management expenses	(115,424)	(26,017)
Rural Affinity Insurance Agency Pty Limited	Underwriting activity	(29,308)	816,380
Great Lakes Reinsurance (UK) PLC	Home office expenses	(55,413)	(84,400)
Total	_	218,161	775,229

### (e) Outstanding balances

Current account balances (payable)/receivable with related parties at the balance date were:

	Transaction description		
Munich Reinsurance Company (New Zealand	Reinsurance	(2,943,699)	(3,373,293)
Branch)			
Munich Reinsurance Company (New Zealand	Tax credits	(182,590)	(136,188)
Branch)			
Europaische Reiseversicherung	Reinsurance	(5,161)	(4,968)
Rural Affinity Insurance Agency Pty Limited	Underwriting activity	122,836	119,497
Great Lakes Reinsurance (UK) PLC	Underwriting activity	-	(664)
Total	•	(3,008,614)	(3,259,428)

### Great Lakes Reinsurance (UK) PLC - New Zealand Branch

(Overseas company registered in New Zealand under the Companies Act 1993)

### Notes to the financial statements for the year ended 31 December 2013

### 19. Related party transactions (continued)

### (e) Outstanding balances (continued)

No provision for doubtful debts has been raised by either the Branch or the parent entity in relation to any outstanding related party balances, and no expense has been recognised in respect of bad or doubtful debts due from related parties.

#### (f) Terms and conditions

All related party transactions were made on normal commercial terms and conditions and at market rates (including market rental rates). Outstanding balances are unsecured and are payable in cash.

#### (a) Outwards reinsurance

The non-resident portfolio of the Branch is protected by a Facultative Obligatory reinsurance contract with the parent entity, Münchener Rückversicherungs-Gesellschaft, a company incorporated in Germany with limited liability. The resident portfolio of the Branch is protected by 100% quota share with Munich Reinsurance Company (New Zealand Branch).

### (h) Key management personnel and director transactions

The key management personnel also provide services to the immediate parent and a number of fellow subsidiary undertakings for which payment is made by the immediate parent undertaking. It is not practical to apportion these emoluments received and therefore are not disclosed in respect of any key management personnel in these Financial Statements.

#### 20. Directors' disclosure

The following persons were directors of the Branch during the financial year and up to the date of this report:

#### Mr A Medniuk

Chairman and Non-Executive Director

Mr Medniuk has broad experience with London Market Insurers over many years and takes a great interest in the strategy and activities of the Branch from an independent perspective and brings a fresh approach to the Board's activities. Mr Medniuk was previously the Group Chief Executive of Global Aerospace Underwriting Managers Ltd. Other directorships held include Brit Insurance Syndicates Ltd (Director), Barbican Art Centre (Trustee), The Tawt Trust (Chairman), and The Trans Globe Expedition Trust (Chairman).

### Dr R Altenburger (appointed 1 October 2013)

Executive Director

Dr Altenburger is the Chief Executive Officer of Great Lakes Reinsurance (UK) PLC, previously holding the position of Head of Strategy Implementation and Organisational Development at Munich Re. Dr Altenburger holds a Doctorate of Doctor Rerum Politicarum in Business Administration/Economics.

#### Mr G Guelfand

Executive Director

Mr Guelfand Is the Chief Financial Officer of Great Lakes Reinsurance (UK) PLC and Munich Re UK General Branch and has been with the Munich Re Group since 1999. He is a Certified Practicing Accountant (CPA) and holds a Graduate Diploma in Management from the Australian Graduate School of Management.

#### Dr G Funke

Shareholder Representative

Dr Funke is an Executive Manager of Munich Re Group with more than 15 years experience in underwriting and reinsurance. Dr Funke is a trained lawyer and a member of the Bar of Cologne and the Bar of Munich. Other directorships held include Global Aerospace Underwriting Managers Limited (Non-Executive Director), Chairman of the Board of Directors of Munich Re of Malta Holding Limited (Non-Executive Director), Chairman of the Board of Directors of Munich Re of Malta PLC (Non-Executive Director), Member of the Board of Directors of Munich Re Underwriting Agents (DIFC) Limited, Dubai (Non-Executive Director), and Vice Chairman of the Board of Directors New Reinsurance Company Limited (Non-Executive Director).

### Mr C Hoch (appointed 12 November 2013)

Shareholder Representative

Mr Hoch is the Chief Engineering Underwriting Officer, Special & Financial Risks Division of Munich Re. He has had an extensive career with Munich Re Group spanning more than 15 years.

### Great Lakes Reinsurance (UK) PLC - New Zealand Branch

### (Overseas company registered in New Zealand under the Companies Act 1993)

### Notes to the financial statements for the year ended 31 December 2013

#### 20. Directors' disclosure (continued)

Mr N Smith

Non-Executive Director

Mr Smith is a former partner at KPMG. He chairs the Audit Committee for University College London and is a member of the Solvency II Steering Committee. Other directorships held include UK P&I Club (Non-Executive Director).

Mr T Carroll (appointed 3 January 2013)

Non-Executive Director

Mr Carroll is a renowned international business leader with significant London Market and Lloyd's experience, including roles as the Chief Executive Officer of Swiss Re's UK holding company, Chief Executive Officer of GE Insurance Solutions Europe and President and Chief Executive Officer of GE Reinsurance Inc. Mr Carroll has held a number of high profile industry positions including President of the Insurance Institute of London. He received the Chartered Insurance Institute's medal for distinguished service in 2008. Other directorships held include Ecclesiastical Insurance Office PLC (Non-Executive Director), Chaucer (Non-Executive Director), and TAWA PLC (Chairman).

Mr P Göschl (resigned 1 October 2013)

Mr A Pröbstl (resigned 4 July 2013)

#### 21. Contingencies

The Branch has no known contingent liabilities or contingent assets at the reporting date or the prior year reporting date.

#### 22. Commitments

### (a) Capital commitments

There have been no capital commitments contracted for at the reporting date or the prior year reporting date that have not been recognised as a liability.

### (b) Lease commitments

There have been no lease commitments contracted for at the reporting date or the prior year reporting date that have not been recognised as a liability.

### 23. Subsequent events

No significant events have occurred subsequent to the end of the reporting date.

#### **Directors' Declaration**

The Board of Directors is pleased to present the Financial Statements of Great Lakes Reinsurance (UK) PLC (overseas Branch registered in New Zealand under the Companies Act 1993) for the year ended 31 December 2013, and the auditors' report thereon.

In the Directors' opinion, the Financial Statements and notes set out on pages 2 to 24:

- (a) comply with New Zealand generally accepted accounting practice and give a true and fair view of the financial position of the Branch as at 31 December 2013 and the results of operations for the year ended on that date; and
- (b) have been prepared using the appropriate accounting policies, which have been consistently applied and supported by reasonable judgements and estimates.

The directors believe that proper accounting records have been kept which enable, with reasonable accuracy, the determination of the financial position of the Branch and facilitate compliance of the financial statements with the Financial Reporting Act 1993. There are reasonable grounds to believe that, as at the time this statement is made, the Branch will be able to pay all debts or claims as and when they are due.

The directors consider that they have taken adequate steps to safeguard the assets of the company, and to prevent and detect fraud and other irregularities. Internal control procedures are also considered to be significant to provide a reasonable assurance as to the integrity and reliability of the financial statements.

For and on behalf of the Board of Directors.

Director

C (50)

Date > 9, 9, 10

Director

Date

Dr.Stefan Pactornali

CFO

28.04.14



# Independent Auditor's Report To the Shareholder of Great Lakes Reinsurance (UK) PLC - New Zealand Branch

### Report on the Financial Statements

We have audited the accompanying financial statements of Great Lakes Reinsurance (UK) PLC — New Zealand Branch ("the branch") on pages 1 to 24. The financial statements comprise the balance sheet as at 31 December 2013 and statements of comprehensive income, changes in equity and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

### Directors' Responsibility for the Financial Statements

The directors are responsible for the preparation of financial statements in accordance with generally accepted accounting practice in New Zealand and that give a true and fair view of the matters to which they relate, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing (New Zealand). Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the branch's preparation of the financial statements that give a true and fair view of the matters to which they relate in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the branch's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates, as well as evaluating the presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Other than in our capacity as auditors we have no relationship with, or interests in, the branch.



### **Opinion**

In our opinion the financial statements of Great Lakes Reinsurance (UK) PLC – New Zealand Branch on pages 1 to 24:

- comply with generally accepted accounting practice in New Zealand;
- give a true and fair view of the financial position of the branch as at 31 December 2013 and of its financial performance for the year ended on that date.

### Report on Other Legal and Regulatory Requirements

In accordance with the requirements of section 16(1)(d) and section 16(1)(e) of the Financial Reporting Act 1993, we report that:

- we have obtained all the information and explanations we have required; and
- in our opinion proper accounting records have been kept by Great Lakes Reinsurance (UK) PLC – New Zealand Branch as far as appears from our examination of those records.

KIML

Sydney

7 May 2014



### Great Lakes Reinsurance (UK) PLC New Zealand Branch (GLNZ) Appointed Actuary's Report

- This report is prepared in compliance with Section 78 of the Insurance (Prudential Supervision) Act 2010 (the Act), and with the exemption issued to Great Lakes Reinsurance (UK) PLC (GLUK) by the Reserve Bank of New Zealand under Section 59 of the Act, dated 2 April 2013
- This report has been prepared by Susan Ley, the appointed actuary of GLNZ. I am a Fellow
  of the Society of Actuaries of New Zealand and a Fellow of the Institute of Actuaries of
  Australia.
- 3. I am employed by Munich Holdings of Australasia Pty Ltd (MHA) in my capacity as appointed actuary of Great Lakes Reinsurance (UK) PLC Australian branch and GLNZ. MHA and GLUK are subsidiaries of Munich Reinsurance Company. GLUK has appointed Corion Pty Ltd (Corion), a subsidiary of MHA, to oversee the operations of the Australia and New Zealand Branches. Corion engaged MHA to provide management services to GLNZ in accordance with its Outsourcing Policy. I have no other relationship with Munich Re or any of its associated companies.
- 4. This is the second such report produced in respect of GLNZ.
- 5. The report refers to a review carried out by me into the actuarial information included in the 2013 financial statements of GLNZ.
- I have received all information and explanations I have required during the course of my work described above.
- 7. Section 4.1.1 of the attachment to the Section 59 exemption defines actuarial information as:
  - a. The unearned premium liability and liability adequacy test
  - b. The Net Outstanding Claims Liability
  - c. The reinsurance and other recovery assets
  - d. Any deferred acquisition cost (DAC) or deferred fee revenue
  - e. Any other information deemed by the appointed actuary to warrant actuarial review for the purpose of profit or solvency reporting. I consider certain notes to the branch financial accounts to fall into this category.
- 8. It is GLNZ's policy to seek my advice in respect of (a) (b) and (c) above (noting that there are currently no other recovery assets). I have documented my valuation of the insurance liabilities for GLNZ including estimates of these amounts in my Insurance Liability Valuation Report (ILVR) dated 9 May 2014.

In respect of item (d), I have been provided with details of how the DAC is calculated and the checks carried out on the amounts derived. I have reviewed the methodology used to calculate the DAC and have reviewed the checks carried out on the DAC used to complete



these financial statements and am satisfied that they are reasonable. I note that there was a deficiency in the LAT that required reduction in the DAC of \$71,366 and that there is no deferred fee revenue.

I have reviewed the notes to the accounts that I consider to contain actuarial information, specifically notes 2, 3(d), 7, 14 and 16, and have confirmed that they materially match the information that I provided to GLNZ.

- In my opinion the actuarial information contained in and used in the preparation of the 2013 financial statements of GLNZ have been included and used appropriately in the preparation of those statements.
- 10. I have not reviewed the actuarial information included in the 2013 financial statements of GLUK and have relied on GLUK's chief actuary in relation to this information as it relates to matters other than insurance business carried out in New Zealand. This is in accordance with paragraph 4.1.3 of the attachment to the Section 59 exemption.
- 11. The GLUK 2013 annual report states that the solvency margin is 193.8% of the minimum capital requirements.

Susan Lev

Fellow of the New Zealand Society of Actuaries Fellow of the Institute of Actuaries of Australia 9 May 2014



# **ANNUAL REPORT 2013**

Great Lakes Reinsurance (UK) PLC

**Risk Solutions** 



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### **DIRECTORY**

### **Directors**

- A. J. Medniuk (Chairman)
- R. H. Altenburger (Chief Executive Officer, appointed 1 October 2013)
- G. Guelfand (Chief Financial Officer)
- G. Funke
- N. H. H. Smith
- T. J. Carroll (appointed 1 January 2013)
- C. Hoch (appointed 12 November 2013)

### Secretary

S. G. Pendlebury

### **Registered Office**

Munich Re Group Plantation Place 30 Fenchurch Street London EC3M 3AJ

Telephone: +44 (0)20 3003 7000 Facsimile: +44 (0)20 3003 7010

Email:

correspondence@greatlakes.co.uk

### Auditors

KPMG Audit Plc 15 Canada Square, London, E14 5GL

### Bankers

Barclays Bank PLC
The Bank of New York Mellon
HSBC Bank PLC
ANZ Banking Group Limited
Aargauische Kantonalbank
Zürcher Kantonalbank
CACEIS Bank Deutschland GmbH

### **Registered Number**

02189462

### STRATEGIC REPORT

### Principal Activities and Business Review

### **Principal Activities**

The Company is authorised by the Prudential Regulation Authority to transact all classes of non-life insurance and reinsurance in the United Kingdom and throughout the European Union via the Freedom of Services directive. The Company also conducts business via branches in Australia, New Zealand, Switzerland, Italy, and Ireland and is authorised to write surplus lines business in the USA. The Company is registered in England under registration number 02189462.

The Company is a wholly owned subsidiary of Münchener Rückversicherungs-Gesellschaft AG ("Munich Re"), a limited liability company incorporated in Germany and is therefore part of the Munich Re group. The Company acts as a specialist provider of insurance services for the group by using its licenses and relationship with other group members to develop insurance solutions for their customers.

### **High Level Strategy**

The Company's principal mission is to add value to the Munich Re group by being a leading insurance solutions provider. The Company aims to achieve this by focusing on continuous operational improvements in conjunction with developments in internal and external environments.

Strategy is formulated during the annual planning process when a business plan is developed and approved, and implementation is controlled and measured via regular monitoring. The necessary challenge and approval is provided by a quarterly Board review process. The strategy and resulting initiatives are communicated to staff and individual performance objectives are aligned with these. The Company is committed to empowering staff to make decisions in line with an appropriate level of authority.

1 January 2016 has now been confirmed as the implementation date for Solvency II, and the recent passing of the Omnibus II Directive by the EU parliament makes it more certain that this date will not change. In September 2013 EIOPA finalised its guidelines on preparing for Solvency II after considering comments received from regulators, industry, and other stakeholders. The guidelines set out what EIPOPA expects National Competent Authorities to require of firms in preparation for full Solvency II implementation in 2016. In light of these developments the Company has conducted a re-planning exercise to ensure it is able to fulfil all requirements, and is confident in its ability to do so.

### Risk Management

Risk management is a key part of the Company's corporate management and company culture. Its purpose is not only to safeguard the Company's financial strength, enabling the Company to meet its obligations to clients and create sustained value, but also to protect the Company's reputation. This is achieved through risk management practices encompassing all areas of operation. The overall risk appetite of the Company is determined by the Board with support from Munich Re. The risk appetite laid down ensures an appropriate balance is maintained between business opportunities and risks taken against capital deployed. The risk appetite for each risk is reflected in business planning and integrated into the management of operations. The Board is accountable for risk topics for the Company as a whole and these are managed operationally through senior management and governed by the Audit, Risk and Capital and Investment Committees. The Remuneration Committee of the Board of Directors is responsible for ensuring that the structure of the remuneration arrangements for employees is aligned with the achievement of the Company's objectives and integrated with the application of its risk management principles.

### **Principal Risks and Uncertainties**

The Company's business involves the acceptance and management of risk. The Company has in place a risk management process, which is undertaken in accordance with both the Munich Re Group Risk Management framework and the Company's solvency capital calculations. This is used to manage capital requirements and to ensure the appropriate financial strength and capital adequacy support business growth, and meet the requirements of the shareholder, regulators, rating agencies, and the obligations to policyholders. A number of risk factors affect the Company's operating results and financial health. The financial risk factors affecting the Company include the effects of market risk, credit risk and liquidity risk on the financial instruments of the Company. The Company has a low risk appetite for these risks, and manages them accordingly.

### Underwriting Risk Management

The Company has a medium appetite for insurance underwriting risk. Underwriting risk is defined as the risk of insured losses being higher than our expectations. Premium risk is the risk of future claims payments relating to insured losses that have not yet occurred being higher than expected. Reserve risk is the risk of technical provisions raised to cover losses that have already been incurred being insufficient. These risks are managed through underwriting authority management, reserve calculation assumptions/methods and a range of other internal processes/controls.

### Market Risk Management

The Company has a low appetite for market risk. Market risk is the potential for economic loss arising from market price fluctuations on the capital markets. Most of the Company's investments are fixed interest securities and short term cash deposits, the value of which are subject to interest rate and currency risk. The Company's investments are selected because they have similar duration, cash flow and currency characteristics as the underlying insurance liabilities in order to minimise these risks. Projected payment patterns of insurance liabilities are used to create a proposed benchmark investment portfolio in terms of asset liability matching. This benchmark investment portfolio is part of the mandate of the Company's investment manager, who reports on the comparison of the actual investment portfolio against the benchmark. The monitoring and performance of the investment portfolio is the responsibility of the Investment Committee, who report on this to the Board. Market value at risk is measured using key risk indicators and the results are reported to the Risk and Capital Committee.

The Company also faces currency risk from fluctuations in values in assets and liabilities from business denominated in foreign currencies which it undertakes directly or through its net investments in branches located in foreign jurisdictions. The Company partially mitigates this risk through a policy of matching assets and liabilities in its primary foreign currency exposures but otherwise accepts this risk as part of its market risk appetite.

#### Credit Risk Management

The Company has a low appetite for credit risk. Credit risk is the risk that a counterparty, or an issuer of securities which the Company holds in its asset portfolio, defaults or another party fails to perform according to the terms of the contract. A mandate is in place that governs investment exposure to a low risk in accordance with the Company's risk appetite. The Company's investment manager reports to the Investment Committee on compliance with the mandate in respect of credit risk exposure in the investment portfolio. The Investment Committee reports on this to the Board.

Under its business model the Company reinsures the majority of the business it writes to its parent, Munich Re, and is therefore exposed to concentrations of credit risk from this source. However this is within the Company's risk appetite due to the very good financial strength of Munich Re which is monitored on a regular basis by the Risk & Capital Committee which reports to the Board.

### Liquidity Risk Management

The Company has a low appetite for liquidity risk. Liquidity risk is the risk that the Company may be unable to meet its payment obligations in a timely manner at a reasonable cost. Liquidity management in the Company seeks to ensure that, even under

adverse conditions, the Company has access to the funds necessary to cover its claims obligations. Most of the Company's assets are highly marketable securities, which reduces the liquidity risk.

### **Operational Risk Management**

The Company has a low appetite for operational risks with the exception of business obtained via delegated binding authorities where, subject to appropriate mitigation strategies, the Company has a medium risk appetite. The Company subscribes to Munich Re best practice standards for the operation of agency programme arrangements, and collectively these measures help to de-risk the operational aspects of the business to acceptable levels. The Company is committed to minimising risk for all transactions and has developed a risk based system for monitoring agency business, which includes a programme of regular on site reviews. The Company identifies, records and assesses operational risks using the Internal Control System (ICS). This system is part of the Munich Re group wide method of monitoring operational risk, which provides a uniform system for managing risks across all areas of the Company's operations.

### Regulatory Risk

The Company operates principally in the UK, but also operates branch activities in Australia, New Zealand, Switzerland, Italy and Ireland, as a surplus lines insurer in the United States, and under the Freedom of Services directive in the European Union. As such it operates under the jurisdiction of a number of different regulatory bodies. The Company recognises and endorses the value of establishing and maintaining good governance and compliance arrangements relationships with all the regulatory bodies with which it deals, and this a key principal of the way in which it does business.

#### **Group Risk**

Significant benefits are derived from being part of Munich Regroup and group risk is primarily managed at the executive level. We are exposed to group risk in a number of areas, as we utilise group resources for asset management, systems, reinsurance and capital support. The activities of the wider group could affect our strategy and reputation, in particular our regulatory, social and ethical standing and client perception. Business objectives are aligned to the Munich Re group strategy and, where appropriate, the Board adheres to the relevant group policies, guidelines and reporting requirements.

### Risk Monitoring and Control

A key risk report is produced quarterly and is provided to the Risk and Capital Committee who then report the key points to the Board. The report provides, for all risk categories, an updated view of the current risk position (including key events and quantitative changes) and compares the position with the Company's risk appetite.

#### **Environment**

The Company does not have a major direct environmental impact as it is essentially service based and operates in a non-manufacturing industry. However, it is aware of its environmental responsibilities and actively strives to reduce its carbon footprint.

### **Business Review and Key Performance Indicators (KPIs)**

The Company uses two distinct models for accessing insurance business - delegated acceptances via agency agreements and individual acceptances of large single risks. Overall, gross written premium in 2013 was 7.7% lower than in 2012, whilst the Company maintained its positive gross underwriting performance. Agency sourced business continues to provide the dominant share of the Company's gross written premium, at approximately 82%. The agency book is constantly monitored through a suite of quarterly KPIs to ensure the quality of the underlying business is maintained by the underlying MGAs. The key focus remains on profitable underwriting and cycle management. Gross loss and combined ratios have increased, mainly impacted by the current market environment. There was an increase in large loss activity during 2013 compared to the 2012 year which was largely benign in the way of large losses. The Company retains the business it underwrites through the Corporate Insurance Partner (CIP) division based in London. CIP offers a highly respected underwriting service to the world's 5,000 largest companies and leading players in their industries as well as their captives. Standard and bespoke solutions in the classes of Property, Engineering, Energy, and Casualty are developed through close cooperation with clients.

KPIs	2013	2012	
Gross Written Premium £m	1,917.2	2,077.4	Gross premium written before outwards reinsurance
Gross Loss Ratio	61.3%	53.5%	Ratio of gross claims incurred to gross earned premiums
Gross Combined Ratio	91.0%	81.5%	Ratio of gross claims incurred, commissions and expenses to gross earned premium
Administrative Expense Ratio	1.6%	1.6%	Ratio of administrative expenses to gross earned premium
(Loss) Profit Before Tax £m	(2.1)	37.6	Operating profit from ordinary activities before tax
Shareholder's Funds £m	345.8	373.7	Excess of assets over liabilities supporting business model
Solvency Margin	193.8%	209.8%	Ratic of the adjusted capital to minimum capital requirements

The loss before tax of £2.1m for the year ended 31 December 2013 was caused by the increased cost of reinsurance protections on the CIP London portfolio, and the decrease in the investment result for 2013. The decrease in the investment return was primarily due to an increase in bond yields resulting in unrealized

losses. The Company invests in a conservative portfolio of fixed interest instruments. 90% of the total investment portfolio is invested in government bonds. Approximate exposures by country for the total bond portfolio are: United Kingdom 54%, United States 24%, Germany 9%, Australia 4% and Others 9%. The Company's investment portfolio stands at £546.6m as at 31 December 2013 compared to £518.3m in 2012.

Shareholder's funds as at 31 December 2013 total £345.8m (2012 £373.7m). The Company's solvency margin remains very strong. The Company continually monitors its solvency adequacy and maintains a very satisfactory margin to ensure compliance with regulatory requirements and promote efficient capital management. The Company is rated A+ Superior by A M Best and AA- Strong by Standard and Poor's.

By order of the Board

S. G. Pendlebury

Company Secretary, 28 March 2014

## DIRECTORS' REPORT

#### Information disclosed within the Strategic Report

In accordance with s414C(11) of the Companies Act 2006, the Company has set out the following information within the Strategic Report (on pages 3 to 5), which would otherwise be contained in the Directors' Report:

- Financial risk management objectives and policies;
- The Company's exposure to significant risks and uncertainties; and
- The Company's objectives for the future development of the Company.

#### Financial Instruments

The Company invests in financial instruments principally to provide cash flows for the payment of liabilities that arise from the insurance contracts it writes. This gives rise to various investment related risks, including market risk, credit risk, and liquidity risk, which are described in the Strategic Report. The financial risk management objectives and policies related to these risks are established in an investment mandate which sets out the goals for the performance of the investment portfolio while complying with defined risk limits. The investment mandate only allows investment in fixed income securities of investment grade and cash, with limits on the total amount of corporate bonds as a percentage of the overall portfolio and also per issuer. Note 9 provides further information on the Company's investment portfolio.

#### **Proposed Dividend**

The Directors do not recommend the payment of a dividend.

#### **Directors & Directors' Interests**

The directors of the Company at the date of this report are set out in the Directory. Changes in directors during 2013 and up to the date of this report are as follows:

	Date of resignation	Date of appointment
T.J. Carroll		1 January 2013
P. Göschl	1 October 2013	
R.H. Altenburger		1 October 2013
A. A. Pröbsti	4 July 2013	
C. Hoch		12 November 2013

None of the directors had a beneficial interest in the shares of the Company. Under the provisions of the Companies Disclosure of Directors' Interests (Exceptions) Regulations 2006, the directors of the Company are exempt from disclosing any interests in the shares of the ultimate holding company.

#### Management and Employees

The Company has a management agreement with Munich Re UK Services Limited, a wholly owned subsidiary of Munich Re. Munich Re UK Services Limited employs all the Company's UK personnel providing full administration management services. Accordingly the Company has no employees of its own.

#### Political contributions

The Company made no political donations or incurred any political expenditure during the year.

#### Major Shareholdings

The Company is a wholly owned subsidiary of Munich Re, a company incorporated in Germany. Copies of the Munich Re group accounts are available from Königinstrasse 107, 80802, Munich, Germany.

#### Disclosure of information to Auditors

The directors who held office at the date of approval of this Directors' Report confirm that, so far as they are each aware, there is no relevant information of which the Company's auditors are unaware; and that each director has taken all the steps that ought to have been taken as a director to be aware of any relevant audit information, and to establish that the Company's auditors are aware of that information

#### Auditors

Pursuant to section 487 of the Companies Act 2006, the auditors will be deemed to be reappointed and KPMG Audit Plc will therefore continue in office.

By order of the Board

S. G. Pendlebury

Company Secretary, 28 March 2014

# STATEMENT OF DIRECTORS' RESPONSIBILITIES IN RESPECT OF THE DIRECTORS' REPORT AND THE FINANCIAL STATEMENTS

The directors are responsible for preparing the Strategic Report, the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law they have elected to prepare the financial statements in accordance with UK Accounting Standards and applicable law (UK Generally Accepted Accounting Practice).

Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the company and to prevent and detect fraud and other irregularities.

The directors are responsible for the maintenance and integrity of the corporate and financial information included on the company's website. Legislation in the UK governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

## INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF GREAT LAKES REINSURANCE (UK) PLC

We have audited the financial statements of Great Lakes Reinsurance (UK) plc for the year ended 31 December 2013 set out on pages 9 to 28. The financial reporting framework that has been applied in their preparation is applicable law and UK Accounting Standards (UK Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members, as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditor

As explained more fully in the Directors' Responsibilities Statement set out on page 7, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit, and express an opinion on, the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the Financial Reporting Council's website at www.frc.org.uk/auditscopeukprivate.

#### Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 December 2013 and of its loss for the year then ended;
- have been properly prepared in accordance with UK Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Strategic Report and the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Mad Tay

Mark Taylor (Senior Statutory Auditor) for and on behalf of KPMG Audit Plc, Statutory Auditor

Chartered Accountants 15 Canada Square London E14 5GL

28 March 2014

## PROFIT AND LOSS ACCOUNT

Technical Account - General Business for the year ended 31 December 2013

	Notes	2013 £'000	2012 £'000
Gross premiums written	3	1,917,223	2,077,422
Outwards reinsurance premiums		1,799,210	1,920,446
Net premiums written		118,013	156,976
Change in the gross provision for unearned premiums	15	30,964	(84,794)
Change in the provision for unearned premiums - reinsurers' share	15	29,049	(56,494)
Change in the net provision for unearned premiums		1,915	(28,300
Earned premiums, net of reinsurance		119,928	128,676
Investment return allocated from the non-technic	cal account	(3,611)	12,433
Other technical income, net of reinsurance		26,437	30,064
TECHNICAL INCOME		142,754	171,173

## PROFIT AND LOSS ACCOUNT

Technical Account - General Business for the year ended 31 December 2013

	Notes	2013 £'000	2012 £′000
Gross claims paid		996,724	900,888
Reinsurers' share		940,059	861,568
Claims paid - net		56,665	39,320
Change in the gross provision for claims	15	197,436	165,518
Reinsurers' share	15	188,743	145,201
Change in the provision for claims - net		8,693	20,317
Claims incurred net of reinsurance		65,358	59,637
Net operating expenses	5	78,755	70,575
TECHNICAL EXPENSES		144,113	130,212
BALANCE ON THE TECHNICAL ACCOUNT FOR GENERAL BUSINESS		(1,359)	40,961

## PROFIT AND LOSS ACCOUNT

Non-Technical Account for the year ended 31 December 2013

	Notes	2013 £'000	2012 £'000
BALANCE ON THE TECHNICAL ACCOUNT FOR GENERAL BUSINESS		(1,359)	40,961
INVESTMENT RETURN			
Investment income	4	9,379	15,392
Unrealised losses on investments		(12,243)	(2,070)
Investment expenses and charges		(747)	(889)
Total investment return		(3,611)	12,433
Investment return allocated to the technical acco	punt	3,611	(12,433)
		(1,359)	40,961
Exchange losses		(725)	(3,331)
(LOSS) PROFIT ON ORDINARY ACTIVITIES BEFORE TAX	3, 6	(2,084)	37,630
Tax credit (charge) on ordinary activities	8	398	(8,997)
(LOSS) PROFIT ON ORDINARY ACTIVITIES AF	TER TAX	(1,686)	28,633

The loss for the year and the profit for the prior year relate to continuing activities. The notes on pages 15 to 28 form part of these financial statements.

## STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES

for the year ended 31 December 2013

	Notes	2013 £'000	2012 £'000
(LOSS) PROFIT FOR THE YEAR		(1,686)	28,633
Currency translation losses on foreign currency net investments	14	(5,210)	(983)
TOTAL RECOGNISED (LOSSES) GAINS FOR THE	YEAR	(6,896)	27,650

In accordance with the amandment to FRS 3 no note of historical cost profits has been prepared as the Company's only material gains and losses on assets relate to the holding and disposal of investments.

The notes on pages 15 to 28 form part of these financial statements.

## **BALANCE SHEET**

Assets as at 31 December 2013

	Notes	2013 £′000	2012 £′000
INVESTMENTS			
Financial investments	9	546,609	518,327
Deposit assets		71,913	77,334
		618,522	595,661
REINSURERS' SHARE OF TECHNICAL PROVISION	IS		
Unearned premium	15	841,660	889,286
Claims outstanding	15	2,355,494	2,194,678
		3,197,154	3,083,964
DEBTORS			
Arising out of direct insurance operations	10	499,761	488,818
Deferred tax	8	1,182	9
Taxation		3,623	
Other debtors	11	44,588	28,854
		549,154	517,681
OTHER ASSETS			
Cash at bank	12	67,720	133,667
PREPAYMENTS AND ACCRUED INCOME			
Accrued interest		4,934	5,018
Deferred acquisition costs	16	229,730	234,346
		234,664	239,364
TOTAL ASSETS		4,667,214	4,570,337

## **BALANCE SHEET**

## Liabilities as at 31 December 2013

	Notes	2013 <sup>,</sup> £'000	2012 £'000
CAPITAL AND RESERVES			
Called up share capital	13	114,000	114,000
Profit and loss account	14	231,839	259,735
Shareholder's funds	3, 14	345,839	373,735
TECHNICAL PROVISIONS - GROSS			
Unearned premium	<b>1</b> 5	938,460	990,863
Claims outstanding	15	2,631,322	2,468,355
		3,569,782	3,459,218
PROVISIONS FOR OTHER RISKS AND CHARGES	17	1,200	343
CREDITORS			
Arising out of direct insurance operations	18	392,228	389,303
Deposit liabilities		108,025	112,003
Taxation		-	6,148
Other creditors	19	37,739	16,365
		537,992	523,819
ACCRUALS AND DEFERRED INCOME		~	
Deferred reinsurance commissions	16	212,401	213,222
TOTAL LIABILITIES		4,667,214	4,570,337

The notes on pages 15 to 28 form part of these financial statements.

Approved by the board on 28 March 2014.

R. H. Altenburger - Chief Executive Officer

G. Guelfand - Chief Financial Officer



## Cash flow statement: Great Lakes Reinsurance UK PLC

	2013 (£000)	2012 (£000)
Net cash receipts from insurance activities	25,162	35,503
Net operating expenses paid	(27,527)	(35,574)
Net other operating cashflows	(269)	(163)
I. Operating Activities	(2,633)	(234)
Interest received from Investments	14,525	16,936
II. Investing Activities	14,525	16,936
Cash flow from financing activities	0	. 0
III. Interest Paid (Financing)	0	0
Net cash flow from taxation	(10,505)	(11,342)
III. Taxation	(10,505)	(11,342)
Capital expenditure	0	0
IV. Capital Expenditure	0	0
		0
Net acquisitions & disposals	0	0
V. Acquisitions & Disposals		
	(21,000)	0
Dividend payments	(21,000)	0
VI. Equity Dividends Paid	(21,000)	
Net (sale)/purchase of Investments	(46,333)	83,043
VII. Portfolio Investments	(46,333)	83,043
VII. FOLIOIO INVESTIREIUS	(10,000)	
Other financing cash flows	0	. 0
VIII. Financing	0	0
eur e miniania		
Cash flows for the business year (I.+II.+IV.+V+VI.+VII.+VIII.)	(65,947)	88,404
Cash at the beginning of the business year	133,667	45,263
Cash at the end of the business year	67,720	133,667

## NOTES TO THE ACCOUNTS

## 1. Basis of preparation of the Financial Statements

The financial statements of Great Lakes Reinsurance (UK) PLC ("the Company") have been prepared in accordance with the provisions of Sections 396 of the Companies Act 2006 including applying the requirements set out in Schedule 3 of the Large and Medium-sized Companies and Groups (Accounts and Reports) Regulations 2008 relating to insurance companies. The financial statements have been prepared in accordance with applicable accounting standards and under the historical cost accounting rules as modified to include the revaluation of investments and comply with the revised Statement of Recommended Practice (SORP) issued by the Association of British Insurers in December 2005 (as amended in December 2006).

Under FRS 1 the Company is exempt from the requirement to prepare a cash flow statement on the grounds that it is a wholly owned subsidiary of Münchener Rückversicherungs-Gesellschaft AG ("Munich Re"), which includes the Company in its own published consolidated financial statements.

As the Company is a wholly owned subsidiary of Munich Re the Company has taken advantage of the exemption contained in FRS 8 and has therefore not disclosed transactions or balances with entities which form part of the group (or investees of the group qualifying as related parties). The consolidated financial statements of Munich Re, within which this Company is included, can be obtained from the Company's registered office at the address provided in the report of the Directors.

An overview of the Company's key sources of business, key performance indicators and high level strategy are set out in the Strategic Report. The Company has significant financial resources together with prudent investment policies, high quality of assets, robust underwriting procedures controls and mitigating processes including, but not limited to, reinsurance. Consequently the Directors believe that the Company is well placed to manage its business risks. The Directors are confident that the Company has adequate resources to continue in operational existence for the foreseeable future. Accordingly, they continue to adopt the going concern basis in preparing the annual report and accounts.

#### 2. Accounting Policies

The following accounting policies have been applied consistently within the accounts and from one financial year to another, in dealing with items which are considered material in relation to the financial statements.

#### **Premiums**

Written premiums comprise the amount receivable including an estimate of pipeline premiums during the financial year for the whole period the Company is on risk in respect of contracts of insurance entered into and incepting during that period, together with any further adjustments to premiums receivable for prior accounting periods that had not been fully recognised in previous financial statements. Pipeline premiums are those collected by intermediaries but not yet received, and are assessed based on estimates from underwriting or past experience. Premiums are stated before deduction of commissions but net of taxes and duties levied on premiums.

Premiums are earned over the term of the insurance policies to which they relate, in accordance with the risk coverage provided by the underlying insurance policies.

Outward reinsurance and retrocession premiums are accounted for in the same accounting period as the premiums for the underlying direct insurance or inwards reinsurance business.

#### Unearned premiums

Premiums that relate to the unexpired terms of insurance policies in force at the balance sheet date are deferred as unearned premiums. These unearned premiums are taken to the Profit and Loss account so that premiums are recognised over the period of risk coverage provided by the underlying insurance policies.

#### **Acquisition costs**

Acquisition costs comprise all direct and indirect costs arising from the conclusion of insurance and reinsurance contracts. The proportion of acquisition costs incurred in respect of unearned premiums is deferred at the balance sheet date and recognised in later periods when the related premium is earned.

#### Claims incurred

Claims incurred comprise claims and claim settlement expenses (both internal and external) paid in the year and the movement in the provision for outstanding claims and settlement expenses, including an allowance for the costs of claims incurred by the balance sheet date but not reported until after the year end.

#### Claims outstanding

Provision is made at the year end for the estimated cost of claims incurred but not settled at the balance sheet,date, including the

cost of claims incurred but not yet reported ("IBNR") to the Company. The estimate of claims includes expenses to be incurred in settling claims and a deduction for the expected value of salvage and other recoveries.

The Company takes all reasonable steps to ensure that it has all appropriate information regarding its claims exposures. However, given the uncertainty in establishing claims provisions, the final outcome may be different from the original liability established.

The estimation of IBNR is generally subject to a greater degree of uncertainty than the estimation of the cost of settling claims already notified to the Company, where more information about the claim event is generally available. IBNR claims may often not emerge until many years after the underling event has happened. Classes of business where the IBNR proportion of the total reserve is high, such as liability business, will typically display greater variations between initial estimates and final outcomes because of the greater degree of uncertainty involved.

Classes of business where claims are typically reported relatively quickly after the claim event, such as property business, tend to display lower levels of volatility. In calculating the estimated cost of unpaid claims, management uses a variety of estimation techniques, generally based upon statistical analyses of historical experience, which assumes that the development pattern of the current claims will be consistent with past experience. Allowance is made, however, for changes or uncertainties which may create distortions in the underlying statistics or which might cause the cost of unsettled claims to vary when compared with the cost of previously settled claims. This includes:

- changes in processes which might accelerate or slow down the development and/or recording of paid or incurred claims compared with the statistics from previous periods;
- changes in the legal environment;
- m the effects of inflation;
- changes in the mix of business (including the effect of currency fluctuations);
- the impact of large losses; and
- movements in industry benchmarks.

Specific information on individual claims are also taken into account, based for example on reports of loss adjusters.

Furthermore, large claims are generally assessed separately, being measured on a case by case basis or projected separately in order to prevent distortions of the general claims development pattern.

A range of techniques are used to estimate the required level of provisions. This generates a deeper understanding of the trends

inherent in the data and also assists in providing a range of possible outcomes. The most appropriate estimation technique is selected, taking into account the characteristics of the class of business and the extent of the development of each underwriting year.

Provisions are calculated gross of any reinsurance recoveries. A separate estimate is made of the reinsurers' share of provisions for claims based on calculated amounts for outstanding claims and projections for IBNR, net of estimated uncollectible amounts. Again, a range of statistical techniques are used in making these estimates.

The Directors consider that the provisions for gross claims and related reinsurance recoveries are fairly stated on the basis of the information currently available to them. However, ultimate liability will vary as a result of subsequent information and events and this may result in significant adjustments to the amounts provided. Adjustments to the amounts of claims provisions established in prior years are reflected in the financial statements for the period in which the adjustments are made.

#### Unexpired risk provisions

Provision is made for claims emanating from unexpired risks in respect of the contracts concluded before the end of the financial year which continue in force after that date and where claims are expected to exceed the unearned premiums under these policies, after deduction of deferred acquisition costs. In calculating such a provision all business segments are considered individually and are stated after taking into account future investment income.

#### **Equalisation Provision**

Amounts are set aside as equalisation provisions in accordance with regulatory requirements for the purpose of mitigating exceptionally high loss ratios in future years. The amounts provided are not liabilities because they are in addition to the provisions required to meet the anticipated ultimate cost of settlement of outstanding claims at the balance sheet date. Notwithstanding this, they are required by Schedule 3 of the Large and Medium-sized Companies and Groups (Accounts and Reports) Regulations 2008 to be included within technical provisions.

#### Other technical income

Other technical income comprises overriding commissions receivable and is reflected in the technical account on the same basis as the underlying business to which it relates.

#### Investments

Listed investments are stated at bid - value at the close of business on the balance sheet date or the last Stock Exchange dealing day before the balance sheet date. Investments in Group undertakings recorded in the Company's own balance sheet are stated at cost less provisions for any impairment.

#### Investment return

Investment income comprises interest, dividends, and realised and unrealised investment gains and losses.

Realised gains and losses represent the difference between net sales proceeds and purchase price or market value at the previous year end. Unrealised gains and losses on investments represent the difference between the valuation of investments at the balance sheet date and their purchase price, adjusted for previously recognised unrealised gains and losses on investments disposed of in the accounting period.

All investment income and gains and losses, are initially accounted for in the non-technical account. An allocation is then made from the non-technical account to the general business technical account to reflect the return of those assets supporting underwriting activities.

#### **Taxation**

The charge for taxation on general business is based on the profit for the year, and takes into account taxation deferred because of timing differences between certain items for taxation and accounting purposes. Provision is made for deferred tax only to the extent that it is probable that an actual liability will crystallise in the foreseeable future. Deferred tax assets are recognised to the extent that it is more likely than not that they will be recovered. Deferred taxation is recognised without discounting, in respect of all timing differences between the treatment of certain items for taxation and accounting purposes which have arisen but not reversed by the balance sheet date, except as otherwise required by FRS 19 "Deferred tax". No provision is made for taxation of permanent differences.

#### Leases and hire purchase contracts

Payments made under operating leases are charged to the profit and loss account in the period in which they become payable.

#### Foreign currencies

Foreign currency transactions are translated at the rates of exchange ruling at the dates of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rate of exchange ruling at the balance sheet date. Non monetary assets and liabilities transacted in foreign currencies are translated into sterling using the rate of exchange ruling at the date of the transaction.

The results and balance sheets of overseas controlled entities ("branches") that have a functional currency different from sterling (the presentation currency) are translated into sterling (the presentation currency) as follows:

- assets and liabilities are translated into sterling at the rate ruling at the balance sheet date;
- income and expenses are translated at cumulative average rates of exchange; and
- all resulting exchange differences are recognised in the Statement of Recognised Gains and Losses.

Exchange adjustments arising from the translation of foreign currency net investments in the overseas branches are dealt with in the statement of total recognised gains and losses. All other foreign exchange differences are taken to the non-technical account.

## 3. Segmental Information

#### (a) Analysis of gross premiums, profit before tax and net assets

	Gross premiums written 2013	Profit (Loss) before tax 2013	Net assets 2013	Gross premiums written 2012	Profit (Loss) · , before tax	Net assets 2012
	£'000	£'000	£'000	£'000	£,000	£'000
BY GEOGRAPHICAL SEG	MENT					
United Kingdom	1,565,583	(9,410)	316,606	1,769,636	30,602	339,129
Switzerland	5,547	1,231	2,542	23,957	886	3,583
Italy	13,327	(121)	(41)	12,760	(29)	77
Australia	281,498	5,479	26,514	257,851	6,041	30,512
New Zealand	8,003	127	486	7,159	91	394
Ireland	43,265	610	707	6,059	39	40
	1,917,223	(2,084)	346,814	2,077,422	37,630	373,735

The directors consider the Company to be involved in only one type of business, that is general insurance business.

#### (b) Analysis of gross written premiums

	2013 £'000	2012 £′000
Resulting from contracts concluded by the Company:		-
In the EU member state of its head office	1,627,722	1,788,455
Outside EU member states	289,501	288,967
	1,917,223	2,077,422

(c) Analysis of gross premiums written, gross premiums earned, gross claims incurred, gross operating expense and the reinsurance balance

	Direct marine & aviation	Direct property	Direct general liability	Direct motor	Total direct	Re- insurance accepted	Total
2013	£'000	£'000	& other £′000	£′000	000°£	£'000	£'000
Gross premiums written	226,010	373,866	634,840	679,257	1,913,973	3,250	1,917,223
Gross premiums earned	235,803	398,735	599,757	710,642	1,944,937	3,250	1,948,187
Gross claims incurred	148,593	157,079	372,359	516,129	1,194,160	-	1,194,160
Gross operating expenses	28,325	111,043	260,858	178,224	578,450	-	578,450
Gross technical result	58,885	130,613	(33,460)	16,289	172,327	3,250	175,577
Reinsurance balance	65,662	126,585	(39,095)	16,996	170,148	3,177	173,325
Net technical result	(6,777)	4,028	5,635	(707)	2,179	73	2,252
Net technical provisions	14,866	97,295	260,464	-	372,625	3	372,628
	Direct marine & aviation	Direct property	Direct general liability	Direct motor	Total direct	Re- insurance accepted	Total
2012	£'000	£′000	& other £'000	£′000	£′000	£′000	£'000
Gross premiums written	290,131	450,546	585,682	745,077	2,071,436	5,986	2,077,422
Gross premiums earned	281,979	424,484	547,515	732,664	1,986,642	5,986	1,992,628
Gross claims incurred	104,369	227,669	198,166	536,289	1,066,493	(87)	1,066,406
Gross operating expenses	39,483	99,888	231,290	187,428	558,089	-	558,089
Gross technical result	138,127	96,927	118,059	8,947	362,060	6,073	368,133
Reinsurance balance	138,305	92,458	94,355	8,639	333,757	5,848	339,605
		4.400	22.704	308	28,303	225	28,528
Net technical result	· (178)	4,469	23,704	300	20,000		

## 4. Investment Income

	2013 £′000	2012 £'000
Investment Income	8,388	10,559
Realised gains	991	4,833
	9,379	15,392

## 5. Net Operating Expenses

	2013 £′000	2012 £'000
Acquisition costs	550,053	551,541
Change in gross operating expense provision	857	(56)
Change in gross deferred acquisition costs (note 16)	(4,078)	(25,180)
	546,832	526,305
Administrative expenses	31,618	31,784
Gross operating expenses	578,450	558,089
Reinsurance commissions and profit participation	(504,623)	(506,175)
Change in ceded operating expense provision	(857)	56
Change in deferred reinsurance commission (note 16)	5,785	18,605
	78,755	70,575

## 6. (Loss) Profit on Ordinary Activities before Tax

(Loss) Profit on ordinary activities before tax is stated after charging:

	2013 £'000	2012 £'000
AUDITORS' REMUNERATION		
Audit of these financial statements	191	181
Other services pursuant to legislation	93	99
Other services relating to taxation	41	65
All other services	20	25

The Company has no employees and does not pay any remuneration other than fees to its Directors. Any pension contributions to the multi-employer pension scheme are disclosed in the accounts of the service company.

## 7. Remuneration of Directors

	2013 £'000	2012 £′000
Directors' emoluments	912	943
Pension contributions	. 11	18
	923	961

The directors' remuneration consists of the emoluments paid to the directors by the Company and Munich Re UK Services Limited. The emoluments of the highest paid director for the year were £483,430 (2012: £552,427) and pension contributions of £Nil (2012: £Nil). There was one director for whom retirement benefits are accruing in respect of qualifying services under a money purchase plan.

### 8. Taxation

	2013 £'000	2012 £'000
Corporation tax charge at 23.25%	(1,674)	(8,960
Change in prior year current tax	899	(33)
Total Current Tax Charge	(775)	(8,993)
Change in current year net deferred tax	1,299	(3)
Impact of UK Change in tax rate	(126)	(1)
Total Deferred Tax	1,173	(4)
Total Tax	398	(8,997)
		<u> </u>
(Loss) Profit before tax	(2,084)	37,630
Corporation tax credit (charge) at 23.25%	485	(9,219)
Excess capital allowances over depreciation	1	3
Tax effect of franked investment income	2	291
Tax rate differential on foreign taxes paid	(851)	
Timing differences on foreign taxes paid	(1,299)	
Tax effect of other permanent differences	(12)	(35)
Under recovery (provision) relating to prior periods	899	(33)
	(775)	(8,993)
Deferred Tax Asset		
Balance at start of year	9	1,152
Change in deferred tax	1,299	(1,142)
Impact of change in UK Tax rate	(126)	(1)
	1,182	9

The Finance Act 2013 received Royal Assent on 17 July 2013 and introduced reductions in the UK corporation tax rate to 21% (effective from 1 April 2014) and 20% (effective from 1 April 2015). These reductions will reduce the company's future current charge accordingly. The deferred tax asset has been calculated based on the rate of 21% enacted at the balance sheet date.

#### 9. Investments

	Current Value		Historical Value	
	2013 £'000	2012 £′000	2013 £'000	2012 £′000
Financial Investments				
Government fixed interest securities	492,174	465,452	469,845	456,280
Other listed fixed interest securities	54,404	52,844	80,952	52,874
Deposits with credit institutions	31	31	31	31
	546,609	518,327	550,828	509,185

Government fixed interest securities included gilts, treasury notes and other government backed securities. The Company has fully funded a US\$108.9m United States Trust Fund obligation; a US\$60.2m Swiss tied assets obligation; and a CAD\$5.1m Canadian Trust Fund obligation. These comprise investments in government fixed interest securities.

## 10. Debtors arising out of direct insurance operations

	2013 £'000	2012 £'000
Amounts owed by intermediaries	494,116	476,175
Amounts owed by group companies	5,645	12,643
Total	499,761	488,818

Amounts receivable by the Company for intermediaries and group companies are due within one year.

#### 11. Other Debtors

	2013 £′000	2012 £'000
Deposit recoverable from parent company	16,685	-
Salvage and subrogation recoverable	27,797	28,696
Other debtors	106	158
Total	44,588	28,854

#### 12. Cash at Bank

The cash at bank balance of £67.7m (2012: £133.7m) includes accounts totalling £8.1m (2012: £18.1m) which have been set aside to secure letters of credit and guarantees issued in the normal course of business, and in respect of other statutory requirements. As such these balances are restricted from general use.

## 13. Share Capital

	2013 £'000	2012 £'000
Allotted, called up and fully paid 11,400,000 (2012 - 11,400,000) Ordinary Shares of £10 each	114,000	114,000

### 14. Reconciliation of movements in Shareholder's Funds

	Ordinary Share Capital £'000	Profit and Loss Account £'000	Total £'000
At 1 January 2013	114,000	259,735	373,735
Loss for the year		(1,686)	(1,686)
Dividends paid	-	(21,000)	(21,000)
Currency translation differences on foreign currency net investments	_	(5,210)	(5,210)
At 31 December 2013	114,000	231,839	345,839

### 15. Technical Provisions

	Unearned premiums 2013 £'000	Claims outstanding 2013 £'000	Total 2013 £'000	Unearned premiums 2012 £'000	Claims outstanding 2012 £'000	Total 2012 £'000
GROSS AMOUNT						
At beginning of the year	990,863	2,468,355	3,459,218	920,211	2,351,688	3,271,899
Currency translation differences	(21,439)	(34,469)	(55,908)	(14,142)	(48,851)	(62,993)
Movement in the provision	(30,964)	197,436	166,472	84,794	165,518	250,312
At end of the year	938,460	2,631,322	3,569,782	990,863	2,468,355	3,459,218
REINSURANCE AMOUNT			¥			
At beginning of the year	(889,286)	(2,194,678)	(3,083,964)	(844,761)	(2,092,067)	(2,936,828)
Currency translation differences	18,577	27,927	46,504	11,969	42,590	54,559
Movement in the provision	29,049	(188,743)	(159,694)	(56,494)	(145,201)	(201,695)
At end of the year	(841,660)	(2,355,494)	(3,197,154)	(889,286)	(2,194,678)	(3,083,964)
NET TECHNICAL PROVISIONS						
At beginning of the year	101,577	273,677	375,254	75,450	259,621	335,071
At end of the year	96,800	275,828	372,628	101,577	273,677	375,254

Provisions for net claims at the beginning of the year compared to payments and provisions at the end of the year in respect of prior underwriting years' liabilities amounted to an overprovision in 2013 of £41.1m (2012 of £34.7m overprovision).

The overprovision was in respect of direct general liability of £30.6m (2012: of £29.6m) and direct property and other of £10.5m (2012: of £5.1m).

## 16. Deferred Acquisition Costs

	2013 £'000	2012 £'000
GROSS AMOUNT	£ 000	£ 000
At beginning of the year	234,346	212,424
Currency translation differences	(8,694)	(3,258)
Movement in the provision	4,078	25,180
At end of the year	229,730	234,346
REINSURANCE AMOUNT		
At beginning of the year	(213,222)	(197,290)
Currency translation differences	6,606	2,673
Movement in the provision	(5,785)	(18,605)
At end of the year	(212,401)	(213,222)
NET DEFERRED ACQUISITION COSTS		
At beginning of the year	21,124	15,134
At end of the year	17,329	21,124

## 17. Provisions for other risks and charges

	Expense provision 2013 £'000	Expense provision 2012 £'000
At beginning of the year	343	399
Movement in the year	857	(56)
At end of the year	1,200	343

The provision for risks and other charges is for an expense provision in relation to the assumption of liabilities under a Part VII transfer that took place in 2008.

## 18. Creditors arising out of Direct Insurance Operations

	2013 £'000	2012 £'000
Amounts owed to intermediaries	48,948	28,867
Amounts owed to group companies	343,280	360,436
	392,228	389,303

Amounts due to intermediaries and group companies are payable within one year.

#### 19. Other Creditors

2013 £'000	2012 £'000
14,752	15,831
16,685	-
6,302	534
37,739	16,365
	£'000 14,752 16,685 6,302

## 20. Group Companies

#### Parent Company

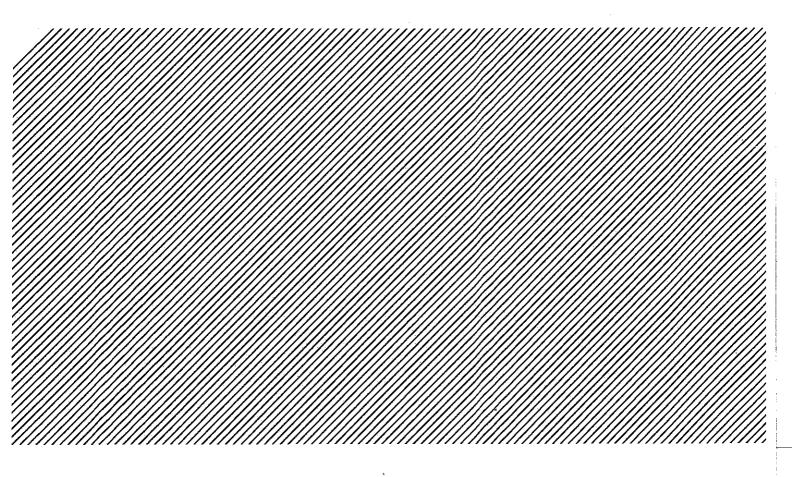
The Company is a wholly owned subsidiary of Munich Re which is the immediate and ultimate parent company, incorporated in Germany. The largest group in which the results of the Company are consolidated is that headed by Munich Re and no other group financial statements include the results of the Company.

#### 21. Leases

	Land and Buildings		
	2013 £'000		2012 £'000
Annual commitments under non-cancellable operating leases are as follows:			
Operating lease which expires in under five years	170		170
Operating lease payments made during the financial year	170		170

## 22. Contingent Liabilities and Guarantees

In 2009 the Company agreed to guarantee payments made by Great Lakes Services Limited into a pension scheme of which certain employees of Great Lakes Services Limited are members, with payments of £368,500 made on an annual basis until 2015 by Great Lakes Services Limited. As at 31 December 2011, the assets, liabilities and obligations of Great Lakes Services Limited were transferred to Munich Re UK Services Limited. Therefore the Company's guarantee is for the payments of Munich Re UK Services Limited.



### Risk Solutions

Great Lakes Reinsurance (UK) PLC

Plantation Place 30 Fenchurch Street London EC3M 3AJ United Kingdom

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