

**Genworth Financial Mortgage  
Insurance Pty Limited New  
Zealand Branch**

Annual Financial Report  
31 December 2017

# Directors' report

The directors of Genworth Financial Mortgage Insurance Pty Limited ("the Company") present their report together with the financial statements of Genworth Financial Mortgage Insurance Pty Limited New Zealand Branch ("the Branch") for the year ended 31 December 2017 and the auditor's report thereon.

## Directors

The directors of the Company at any time during or since the end of the financial year are as follows:

David Foster  
Anthony (Tony) Gill  
Ian MacDonald  
Gai McGrath  
Georgette Nicholas  
Leon Roday  
Stuart Take  
Gayle Tollifson  
Jerome Upton

## Principal activities

The principal activity of the Branch during the financial year was the provision of lenders mortgage insurance ("LMI"). The Branch ceased to write new business from 30 September 2011, and ceased writing top up policies from 30 September 2013. The Branch continues to manage the run-off portfolio.

## Review and result of operations

The Branch's (loss)/profit after income tax amounted to (\$109,899) (2016: \$4,368,755).

## Corporate structure

Genworth Financial Mortgage Insurance Pty Limited New Zealand Branch is a branch of an Australian company, Genworth Financial Mortgage Insurance Pty Limited.

The parent entity of the Company is Genworth Mortgage Insurance Australia Limited (GMA). GMA's major shareholder is Genworth Financial International Holdings, LLC & Genworth Holdings, Inc. (as partners of the Genworth Australian General Partnership) representing 51.95% ownership. The ultimate parent entity of the Genworth Australian General Partnership is Genworth Financial Inc. (GFI) which is incorporated in Delaware, United States of America.

The Genworth Financial Mortgage Insurance Pty Limited New Zealand Branch's registered office is located at c/o Bell Gully, Vero Centre, 48 Shortland Street, Auckland.

## Events subsequent to reporting date

There have not been any matters or circumstances that have arisen since the end of the financial year to the date of this report that, in the opinion of the Directors of the Company, would significantly affect the operations of the Company, the results of those operations or the state of affairs of the Company in future financial years.

**Branch number**

1493716

**Auditors**

KPMG

**Bankers**

Westpac Banking Corporation

**Solicitors**

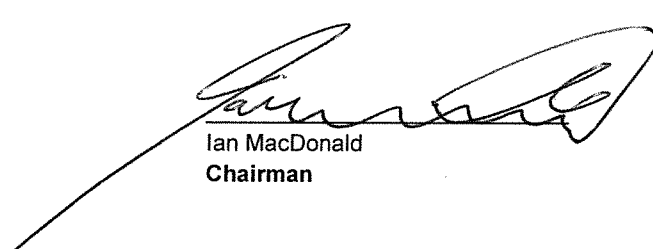

Bell Gully  
PO Box 4190  
Auckland

Buddle Findlay  
PO Box 1433  
Auckland

The Board of directors present their Annual Report, including financial statements of the New Zealand Branch, for the year ended 31 December 2017, and the auditor's report thereon.

The shareholder of the Company has exercised its right under Section 211(3) of the Companies Act 1993 and unanimously agreed that this Annual Report need not comply with any of paragraphs (a) and (e) to (j) of Section 211(1) of the Act.

For and on behalf of the Board:

  
\_\_\_\_\_  
Ian MacDonald  
Chairman  
\_\_\_\_\_  
Gai McGrath  
Director

Dated at Sydney,

28 February 2018

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# Statement of comprehensive income

For the year ended 31 December 2017

	Note	2017 NZ\$	2016 NZ\$
Movement in unearned premium		110,922	199,889
Net earned premium		110,922	199,889
Net claims incurred	4.1	250,648	2,734,191
Movement in unexpired risk reserve	4.4	(98,303)	919,927
Other underwriting expenses	3.2	(15,079)	(22,885)
<b>Profit from underwriting</b>		248,188	3,831,122
Financial income	3.1	93,870	126,872
Other operating (expenses)/revenue		(451,957)	410,761
<b>(Loss)/Profit before income tax</b>		(109,899)	4,368,755
Income tax benefit	3.4(a)	-	-
<b>(Loss)/Profit for the year</b>		(109,899)	4,368,755
<b>Total comprehensive (loss)/income for the year</b>		(109,899)	4,368,755

The statement of comprehensive income is to be read in conjunction with the notes to the financial statements.

# Statement of financial position

As at 31 December 2017

	Note	2017 NZ\$	2016 NZ\$
<b>Assets</b>			
Cash		3,627,082	566,529
Accrued investment income		-	36,383
Investments		-	4,500,000
Non-reinsurance recoveries		13,112	39,287
<b>Total assets</b>		<u>3,640,194</u>	<u>5,142,199</u>
<b>Liabilities</b>			
Trade payables	6.1	943,340	1,689,425
Outstanding claims	4.2	315,060	948,462
Unearned premiums	4.3	136,276	247,198
Unexpired risk liability	4.4	2,808,476	2,710,173
<b>Total liabilities</b>		<u>4,203,152</u>	<u>5,595,258</u>
Head Office Account		<u>(562,958)</u>	<u>(453,059)</u>
<b>Total liabilities and Head Office Account</b>		<u>3,640,194</u>	<u>5,142,199</u>

The statement of financial position is to be read in conjunction with the notes to the financial statements.

# Statement of movement in Head Office Account

For the year ended 31 December 2017

	2017 NZ\$	2016 NZ\$
Head Office Account at the beginning of the year	(453,059)	(4,821,814)
(Loss)/Profit for the year	<u>(109,899)</u>	<u>4,368,755</u>
Head Office Account at the end of year	<u>(562,958)</u>	<u>(453,059)</u>

The statement of movement in Head Office Account is to be read in conjunction with the notes to the financial statements.

# Statement of cash flows

For the year ended 31 December 2017

	Note	2017 NZ\$	2016 NZ\$
<b>Cash flows from operating activities</b>			
Interest and other income		130,253	90,490
Claims paid		(356,579)	(835,031)
Cash payments in the course of operations		<u>(1,213,121)</u>	<u>(30,342)</u>
<b>Net cash used in operating activities</b>	3.3	<u>(1,439,447)</u>	<u>(774,883)</u>
<b>Cash flows from investing activities</b>			
Payments for investments		-	(4,500,000)
Proceeds from sale of investments		<u>4,500,000</u>	<u>-</u>
<b>Net cash provided by investing activities</b>		<u>4,500,000</u>	<u>(4,500,000)</u>
<b>Net increase/(decrease) in cash held</b>		3,060,553	(5,274,883)
<b>Cash and cash equivalents at the beginning of the financial year</b>		<u>566,529</u>	<u>5,841,412</u>
<b>Cash and cash equivalents at the end of the financial year</b>		<u>3,627,082</u>	<u>566,529</u>

The statement of cash flows is to be read in conjunction with the notes to the financial statements.



# Notes to the financial statements

## Section 1 – Basis of preparation

### 1.1 Reporting entity

Genworth Financial Mortgage Insurance Pty Limited New Zealand Branch ("the Branch") is registered to carry on inward insurance in New Zealand as a foreign Branch. The principal activity is the provision of lenders mortgage insurance ("LMI"). The Branch is a for-profit entity.

The financial statements were authorised for issue by the Board of Directors on 28 February 2018.

### 1.2 Basis of preparation

#### (a) Statement of compliance

The financial statements have been prepared in accordance with New Zealand Generally Accepted Accounting Practice ("NZ GAAP"). They comply with the New Zealand Equivalents to International Financial Reporting Standards ("NZ IFRS") and other applicable Financial Reporting Standards as appropriate to profit generating entities. The Branch is a reporting entity in terms of the Financial Markets Conduct Act 2013 and the financial statements have been prepared in accordance with the requirements of that Act and the Financial Reporting Act 2013.

#### (b) Basis of preparation

These financial statements are presented in New Zealand dollars.

Genworth Financial Mortgage Insurance Pty Limited New Zealand Branch is a branch of Genworth Financial Mortgage Insurance Pty Limited ("the Company") and is a separate reporting entity in terms of the Financial Markets Conduct Act 2013 and the Financial Reporting Act 2013. The branch and head office are one legal entity and therefore the Branch's financial statements should be read in conjunction with the Company's. The Company has a strong financial position and will provide necessary financial support when it is required to meet any future claims obligations of the Branch and any deficit in the Head Office Account. Based on this the directors are satisfied that the going concern assumption is appropriate.

The statement of financial position has been prepared using the liquidity format of presentation, in which the assets and liabilities are presented broadly in order of liquidity. The assets and liabilities comprise both current amounts (expected to be recovered or settled within 12 months after the reporting date) and non-current amounts (expected to be recovered or settled more than 12 months after the reporting date). For those assets and liabilities that comprise both current and non-current amounts, information regarding the respective current and non-current amounts is disclosed in the relevant note to the financial statements.

Items included in the financial statements are measured using the currency of the primary economic environment in which the Branch operates. The financial statements are presented in New Zealand dollars, which is the Branch's functional and presentation currency.

A number of new standards, amendments to standards and interpretations are effective for annual periods beginning on or after 1 January 2018, and have not been applied in preparing these financial statements. An initial assessment of these standards and amendments has taken place and the application of these standards is not expected to have material impact on the Branch's accounting policies.

The adoption of NZ IFRS 9 Financial Instruments and NZ IFRS 15 Revenue from contracts with customers which becomes mandatory for the Branch's 2018 financial statements are not expected to result in significant changes to accounting for investments and revenue recognition respectively. Based on the preliminary assessment undertaken it is not expected to have a material impact on the financial statements. There are currently no leases in operation.

The financial report is prepared on the historical cost basis except for the following assets and liabilities being stated at their fair value - investments, outstanding claims, and reinsurance recoveries on unpaid claims.

**(c) Cash and cash equivalents**

Cash and cash equivalents includes cash on hand; deposits held at call with financial institutions; other short-term, highly liquid investments with original maturities of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value. Cash and cash equivalents are measured at fair value, being the principal amount.

**(d) Earned and unearned premium revenue**

Premiums have been brought to account as income from the date of attachment of risk over periods up to twelve years based on an actuarial assessment of the pattern and period of risk. The earned portion of premiums received is recognised as revenue. The balance of premium received is carried as an unearned premium reserve.

## **Section 2 - Risk management**

### **2.1 Financial risk management**

**(a) Risk management framework**

The Board has overall responsibility for the establishment and oversight of the risk management framework ("RMF"). The Board has established a Risk Committee as well as an Audit Committee and Capital and Investment Committee. The Risk Committee is responsible for developing and monitoring the Group's risk management policies, and reports regularly to the Board on its activities. Furthermore, the Committee assists the Board in providing an objective non-executive review and oversight of the implementation and on-going operation of the Company's Risk Management Framework. The Committee works closely with other Board Committees that have oversight of some material risks to ensure that all risks are identified and adequately managed.

The Audit Committee assists the Board in providing an objective non-executive review of the effectiveness of the Risk Management Framework, in relation to the management of material financial risks. Similarly, the Capital and Investment Committee assists the Board in monitoring compliance with the Risk Management Framework, in relation to the execution of the Company's capital and investment strategy.

The Company's risk management policies are established to identify and analyse the risks faced by the Company, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed to reflect changes in market conditions and the Company's activities. The Company, through its management policies and procedures, aims to develop a disciplined and constructive control environment in which all employees understand their roles and obligations.

**(b) Market risk**

Market risk is the risk of adverse financial impact due to changes in the value or future cash flows of financial instruments from fluctuations in foreign currency exchange rates, interest rates and equity prices.

**(i) Cash flow and fair value interest rate risk**

The Branch is exposed to interest rate risk arising on interest bearing assets. Assets with floating rate interest expose the Branch to cash flow interest rate risk. Fixed interest rate assets expose the Branch to fair value interest rate risk. The Branch's strategy is to invest in high quality, liquid fixed interest securities and cash and to actively manage duration. The investment portfolios are actively managed to achieve a balance between cash flow interest rate risk and fair value interest rate risk bearing in mind the need to meet the liquidity requirements of the insurance business.

The potential impact of movements in interest rates on the Branch's profit and loss and equity are shown below.

	2017	2016
	NZ\$	NZ\$
+1% increase in interest rates	(36,271)	(4,079)
-1% decrease in interest rates	36,271	4,079

**(c) Credit risk exposures**

Credit risk is the risk of loss from a counterparty failing to meet their financial obligations. The Branch's credit risk arises predominantly from investments and the amounts are as indicated by the carrying amounts of the financial assets.

The Branch's investment portfolio comprises 100% (2016: 100%) cash and cash equivalents with counterparties having a rating of AA. The Branch does not expect any investment counterparties to fail to meet their obligations given their strong credit ratings.

The credit quality of financial assets that are neither past due nor impaired can be assessed by reference to external credit ratings (if available) or to historical information about counterparty default rates. As at balance date there were no assets past due.

The ratings in the following table are the lower equivalent rating of either Standard & Poor's or Moody's.

	2017	2016
	NZ\$	NZ\$
Cash at bank and short-term bank deposits AA	3,627,082	5,066,529
	3,627,082	5,066,529
Accrued investment income AA	-	36,383
	-	36,383

**(d) Liquidity risk**

Liquidity risk is the risk of there being insufficient cash resources to meet payment obligations without affecting the daily operations or the financial condition of the Branch. The Company has a strong financial position and will provide necessary financial support when it is required to meet any future claims obligations of the Branch and any deficit in the Head Office Account.

Management of liquidity risk includes asset and liability management strategies. The assets held to back insurance liabilities consist of highly rated money market securities. The assets are managed so as to effectively match the maturity profile of the assets with the expected pattern of claims payments.

The money market securities are restricted to investment grade securities with concentrations of investments managed as per the investment mandate.

2017	Less than 1 year NZ\$	1 - 5 years NZ\$	Total NZ\$
<i>Financial liabilities</i>			
Payables	943,340	-	943,340
Outstanding claims provision	183,784	131,276	315,060
	1,127,124	131,276	1,258,400

2016	Less than 1 year NZ\$	1 - 5 years NZ\$	Total NZ\$
<i>Financial liabilities</i>			
Payables	1,689,425	-	1,689,425
Outstanding claims provision	803,191	145,271	948,462
	2,492,615	145,271	2,637,886

### (e) Fair value measurements

#### Accounting policies

The valuation methodology of assets valued at fair value are summarised below:

- Cash assets and bank overdrafts are carried at face value of the amounts deposited or drawn;

The Branch's financial assets and liabilities are carried in the statement of financial position at amounts that approximate fair value.

The Branch investments carried at fair value have been classified under the three levels of the IFRS fair value hierarchy as follows:

Level 1 - Quoted prices in an active market: Fair value investments which are quoted in active and known markets. The quoted prices are those at which transactions have regularly and recently taken place within such markets.

Level 2 - Valuation techniques with observable parameters: Fair value investments using inputs other than quoted prices within Level 1 that are observable either directly or indirectly.

Level 3 - Valuation techniques with significant unobservable parameters: Fair value investments using valuation techniques that include inputs that are not based on observable market data.

2017	Level 1 NZ \$	Level 2 NZ \$	Level 3 NZ \$	Total NZ \$
<b>Investments</b>				
Short-term deposits	-	-	-	-
	-	-	-	-

2016	Level 1 NZ \$	Level 2 NZ \$	Level 3 NZ \$	Total NZ \$
<b>Investments</b>				
Short-term deposits	4,500,000	-	-	4,500,000
	4,500,000	-	-	4,500,000

## Section 3 – Results for the year

### 3.1 Financial income

#### Accounting policies

#### Interest revenue

Interest revenue is recognised as it accrues, taking into account the coupon rate on investments and interest rates on cash and cash equivalents, net of withholding tax paid or payable.

	2017	2016
	NZ\$	NZ\$
Interest	93,870	126,872
	<u>93,870</u>	<u>126,872</u>

### 3.2 Other underwriting expenses

	2017	2016
	NZ\$	NZ\$
Operating expenses	15,079	22,885
	<u>15,079</u>	<u>22,885</u>

The Branch ceased operations from 30 September 2011, and ceased writing top up policies from 30 September 2013. The Branch continues to manage the run-off portfolio.

### 3.3 Net cash provided by operating activities

This note reconciles the operating profit to the cash provided by operating activities per the cash flow statement.

	2017	2016
	NZ\$	NZ\$
(Loss)/Profit after income tax	(109,899)	4,368,755
Net cash (used in)/provided by operating activities before change in assets and liabilities	(109,899)	4,368,755
Change in assets and liabilities during the financial year:		
Decrease in receivables	62,558	114,266
Decrease in outstanding claims liability	(633,402)	(3,719,870)
Decrease in payables	(746,085)	(418,218)
Increase/ (decrease) in unexpired risk reserve	98,303	(919,927)
Decrease in unearned premiums	(110,922)	(199,889)
Net cash used in operating activities	<u>(1,439,447)</u>	<u>(774,883)</u>

### 3.4 Income tax benefit

#### Accounting policies

Income tax on the profit or loss for the year comprises current and deferred tax. Income tax is recognised in the statement of comprehensive income except to the extent that it relates to items recognised directly in equity, in which case it is recognised in equity.

Current tax is expected tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at the statement of financial position date, and any adjustment to tax payable in respect of previous years.

Deferred tax is provided using the statement of financial position method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Temporary differences for the initial recognition of assets or liabilities that affect neither accounting nor taxable profit are not provided for. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities, using tax rates enacted or substantively enacted at the statement of financial position date.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the asset can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

#### (a) Income tax benefit

	2017 NZ\$	2016 NZ\$
Over provision in prior years- current tax	-	-
	-	-

#### Numerical reconciliation of income tax benefit to prima facie tax payable

	2017 NZ\$	2016 NZ\$
Prima facie income tax (benefit)/expense calculated at 28% (2016: 28%) on profit/ (loss)	(30,772)	1,223,252
Increase/ (decrease) in income tax benefit due to:		
Tax benefit/(expense) of New Zealand branch tax losses not recognised	3,247	(965,672)
Tax benefit/ (expense) of Unexpired risk Reserve not recognised	27,525	(257,580)
Over provision in prior years	-	-
Income tax expense/ (benefit) on the profit/ (loss)	-	-

At the statement of financial position date the Branch had tax losses carried forward of \$78,630,235 (2016: \$78,618,639). The tax losses will be available to carry forward to offset against future profits of the Branch. No deferred tax asset has been recognised in respect of these tax losses due to insufficient certainty of future profits to utilise the losses.

## Section 4 – Insurance Contracts

### 4.1 Net claims incurred

#### (a) Claims analysis

	2017 NZ\$	2016 NZ\$
Gross claims incurred	(120,330)	(2,813,089)
Reinsurance and other recoveries revenue	(130,318)	78,898
Net claims incurred	<u>(250,648)</u>	<u>(2,734,191)</u>

#### (b) Claims development

	2017			2016		
	Current Year NZ\$	Prior Years NZ\$	Total NZ\$	Current Year NZ\$	Prior Years NZ\$	Total NZ\$
<b>Gross claims expense</b>						
Direct	766,580	(886,910)	(120,330)	1,648,063	(4,461,152)	(2,813,089)
Gross claims incurred – undiscounted and discounted	<u>766,580</u>	<u>(886,910)</u>	<u>(120,330)</u>	<u>1,648,063</u>	<u>(4,461,152)</u>	<u>(2,813,089)</u>
<b>Reinsurance and other recoveries revenue</b>						
Reinsurance and other recoveries – undiscounted and discounted	<u>23,439</u>	<u>(153,757)</u>	<u>(130,318)</u>	<u>179,093</u>	<u>(100,195)</u>	<u>78,898</u>
<b>Net claims incurred</b>	<u>790,019</u>	<u>(1,040,667)</u>	<u>(250,648)</u>	<u>1,827,156</u>	<u>(4,561,347)</u>	<u>(2,734,191)</u>

Current year amounts relate to risks borne in the current financial year. Prior year amounts relate to a reassessment of the risks borne in all previous financial years.

The prior year incurred losses and current year development continue to exhibit favourable experience in 2017, reflecting the nature of a run-off portfolio and continuous stable economic and favourable housing conditions in 2017.

### 4.2 Outstanding claims

#### Accounting policies

##### Reinsurance and other recoveries receivable

Reinsurance and other recoveries receivable on paid claims, reported claims not yet paid and incurred but not reported claims ("IBNR") are recognised as revenue. Recoveries receivable on claims are presented as part of trade and other receivables net of any provision for impairment based on objective evidence for individual receivables. Recoveries receivable are assessed in a manner similar to the assessment of outstanding claims. Reinsurance does not relieve the Branch of its liabilities to policyholders and reinsurance recoveries are presented as a separate asset on the statement of financial position.

## Claims

Claims expense and a liability for outstanding claims are recognised in respect of direct business. The liability covers claims reported and outstanding, IBNR and the expected direct and indirect costs of settling those claims. Outstanding claims are assessed by estimating the ultimate cost of settling delinquencies, which includes IBNR and settlement costs, using statistics based on past experience and trends. Changes in outstanding claims are recognised in profit or loss in the reporting period in which the estimates are changed.

The provision for outstanding claims contains a risk margin to reflect the inherent uncertainty in the central estimate.

	2017	2016
	NZ\$	NZ\$
Central estimate	277,979	836,809
Risk margin	37,081	111,653
Gross outstanding claims	<u>315,060</u>	<u>948,462</u>

### (a) Reconciliation of changes in outstanding claims

	2017	2016
	NZ\$	NZ\$
Balance at 1 January	948,462	4,668,332
Current year net claims incurred	(250,648)	(2,734,191)
Movement in non-reinsurance recoveries	(26,175)	(150,648)
Claims paid	<u>(356,579)</u>	<u>(835,031)</u>
Balance at 31 December	<u>315,060</u>	<u>948,462</u>
Current	183,784	803,191
Non-current	<u>131,276</u>	<u>145,271</u>
	<u>315,060</u>	<u>948,462</u>

## 4.3 Unearned premiums

### Accounting policies

#### Classification of insurance contracts

Contracts under which an entity accepts significant insurance risk from another party (the policyholder) by agreeing to compensate the policyholder or other beneficiary if a specified uncertain future event (the insured event) adversely affects the policyholder or other beneficiary are classified as insurance contracts. Insurance risk is a risk other than financial risk.

#### Earned and unearned premium revenue

Premiums comprise amounts charged to the policyholder. Premiums have been brought to account as income from the date of attachment of risk over periods up to twelve years based on an actuarial assessment of the pattern and period of risk. The earned portion of premiums is recognised as revenue. The balance of premium received is carried as an unearned premium reserve.

Refer to Note 4.5 Accounting estimates and judgements for further detailed information.



	2017 NZ\$	2016 NZ\$
Balance at 1 January	247,198	447,087
Premiums earned during the year	(110,922)	(199,889)
Balance as at 31 December	<u>136,276</u>	<u>247,198</u>
Current	61,494	136,701
Non-current	<u>74,782</u>	<u>110,497</u>
	<u>136,276</u>	<u>247,198</u>

## 4.4 Liability adequacy test

### Accounting policies

#### Unexpired risk liability

Provision is made for unexpired risks arising from lenders mortgage insurance business where the expected value of claims and expenses attributed to the unexpired period of policies in force at the statement of financial position date exceeds the unearned premiums provision in relation to such policies after the deduction of any deferred acquisition costs and deferred reinsurance.

The provision for unexpired risk is calculated separately for each group of contracts subject to broadly similar risks and managed together as a single portfolio.

Any unexpired risk liability remaining after writing off deferred acquisition costs and deferred reinsurance premium is recognised immediately in the statement of comprehensive income.

#### Liability adequacy test

The liability adequacy test ("LAT") has been conducted using the central estimate of premium liabilities together with the appropriate margin for uncertainty for each portfolio of contracts that are managed as a single portfolio and are subject to broadly similar risks. The test is based on prospective information and so is heavily dependent on assumptions and judgements.

The LAT undertaken as at the balance date identified a deficit of \$2,808,476 (2016: \$2,710,173). The increase in the unexpired risk liability of \$98,303 (2016: \$919,927 decrease) has been recognised in the statement of comprehensive income.

The probability of adequacy adopted in performing the liability adequacy test is set at the 70th percentile (2016: 70th percentile). The 70% PoA represented by the LAT differs from the 75% represented by the outstanding claims liability as the former is reflective of experience, whereas the latter is a measurement accounting policy used in determining the carrying value of the outstanding claims liability.

The continuing recognition of the deficiencies in unexpired risk liability is to reflect the tail experience related to older underwriting years. The deficiency continues to decline as premium liabilities decrease as a result of the Branch's book seasoning, with no new business written.

The Company has a strong financial position and will provide necessary financial support when it is required to meet any future claims obligations of the Branch and any deficit in the Head Office Account. The Company has A+ and A+ ratings based on latest ratings published for the Company by Standard

& Poor's Rating Services and Fitch, respectively and holds an APRA capital adequacy multiple of 1.82x at 31 December 2017 (2016: 1.48x).

## **4.5 Accounting estimates and judgements**

### **Critical accounting estimates and judgements**

The Branch makes judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

The areas where critical accounting estimates and judgements are applied are noted below.

### **Estimation of premium revenue and unearned premiums (Note 4.3)**

Premium is earned over periods of up to twelve years. The principle underlying the earning recognition is to derive a premium earning scale which recognises the premium in accordance with the incidence of claims risk.

The review of the premium earning scale is based on an annual analysis of a number of factors including the historical pattern of claims incurred, the pattern of policy cancellations, economic outlook and policyholder risk profile. The estimate for unearned premiums is established on the basis of this earning scale. Changes to earnings curve assumptions, which in turn impact the timing of the recognition of unearned premium and DAC, are recognized prospectively. Changes are recommended by the Appointed Actuary when the results of the annual analysis indicate an ongoing change in the pattern of emergence of risk.

### **Estimation of outstanding claims liabilities (Note 4.2)**

Provision is made for the estimated claim cost of reported delinquencies at the statement of financial position date, including the cost of delinquencies incurred but not yet reported to the Branch.

The estimated cost of claims includes direct expenses to be incurred in settling claims gross of expected third party recoveries. The Branch takes all reasonable steps to ensure that it has appropriate information regarding its claims exposure. However, given the uncertainty in establishing claims provisions, it is likely that the final outcome will prove to be different from the original liability established.

The estimation of IBNR is generally subject to a greater degree of uncertainty than the estimation of the cost of settling claims already notified to the Branch, where more information about the claim event is generally available. IBNR claims may often not be apparent to the insured or notified to the Branch until some time after the events giving rise to the claims have happened.

In calculating the estimated cost of unpaid claims, the Branch uses a variety of estimation techniques, generally based upon statistical analysis of historical experience of the Company and the Branch, which assumes that the development pattern of the current claims will be consistent with past experience. Allowance is made, however, for changes or uncertainties which may create distortion in the underlying statistics or which might cause the cost of unsettled claims to increase or decrease when compared with the cost of previously settled claims.

Provisions are calculated gross of any recoveries. A separate estimate is made of the amounts that will be recoverable from lenders under specified arrangements. Estimates are also made for amounts recoverable from borrowers and property valuers, based upon the gross provisions.

## 4.6 Actuarial assumptions and methods

### a) Outstanding claims

The Branch internally values the outstanding claims liabilities at the reporting date. The valuation approach is consistent with that recommended by the Company's Appointed Actuary.

The valuation methods used are based on the underlying attributes of the claims portfolio. The Branch establishes provisions for outstanding claims in two parts:

- delinquent loans advised to the Branch; and
- IBNR.

The provision in respect of delinquent loans not in possession by the mortgagee is determined according to the following formula:

- outstanding loan amount multiplied by frequency factor multiplied by severity factor.

In applying this formula:

- the outstanding loan amount insured is the total outstanding amount on those loans advised to the Branch by the lenders as being delinquent;
- the frequency and severity factors are based on a review of historical claims and delinquency experience performed by the Appointed Actuary for the Company and adopted by the Branch.

### Actuarial assumptions and process

Historical information relating to arrears and claims history for the Branch is provided to the Appointed Actuary in order to determine the underlying assumptions.

The Appointed Actuary examines all past underwriting years, including the mix of business by loan to value ratio ("LVR") and loan size band, the region in which the mortgaged property is located, product types, loan purpose and arrears duration.

Statistical modelling was used to identify significant explanatory factors affecting outcomes for frequency and severity based on historical claims experience.

The Appointed Actuary identifies significant explanatory factors affecting outcomes and incorporates this information into models for frequency and severity. The models incorporate past and anticipated movements in key variables to determine appropriate assumptions for reserving. The actuarial assumptions used in determining the outstanding claims liabilities, other than MIPs, are:

### Frequency

While the propensity for a delinquent loan to become a claim varies for many explanatory factors (as determined by the Appointed Actuary's analyses), the frequency basis is summarised on any given balance date and expressed so that it varies by LVR band and number of payments in arrears taking into account the average mix of effects of the other explanatory factors on the balance date. Additional loadings may be placed on these factors with the aim of adjusting for shorter term expectations of frequency.

## Severity

Claim severity is expressed as a percentage of the outstanding loan amount at the arrears date,

The following average frequency and severity factors were used in the measurement of outstanding claims:

- Average frequency factor is 26% (2016: 40%)
- Average severity factor is 30% (2016: 27%)

## IBNR

The IBNR provision is estimated by analysing the historical pattern of reported delinquencies.

## Risk Margin

The risk margin is an additional allowance for uncertainty in the ultimate cost of claims over and above the central estimate determined on the bases set out above. The overall margin adopted by the Branch is determined after considering the uncertainty in the portfolio, industry trends, the Branch's risk appetite and the margin corresponding with that appetite.

The Appointed Actuary reviews the factors impacting the portfolio to establish a recommended risk margin at the level required by the Branch and APRA. Factors considered include:

- variability of claims experience of the portfolio;
- quality of historical data;
- uncertainty due to future economic conditions;
- diversification within the portfolio; and
- increased uncertainty due to future legislative changes.

A risk margin for outstanding claims of 14% (2016: 14%) of net central estimate has been assumed and is intended to achieve a 75% PoA.

No discounting has been applied to non-current claims on the basis that the effect is immaterial.

The weighted average term to settlement is approximately 19 months (2016: 19 months).

## Sensitivity Analysis

The results of the NZ actuarial valuation are subject to various degrees of uncertainty depending on economic experience and the volatility of claim experience over time. The valuation result is within expectations and not significant in dollar terms given this portfolio has been in run-off since 2012 and the net OSC provision is \$302,000. The NZ portfolio is also less sensitive to future economic conditions as the book is ageing and the level of embedded home equity in the portfolio remains strong. We do not consider the overall sensitivity of the NZ book to be material to the overall business.

## Claims handling expenses

Claims handling expenses are estimated after considering historical actual expenses and management's projected costs of handling claims over the weighted average term to settlement.

## b) Unearned premium

The assessment of future recognition of unearned premium is an inherently uncertain process involving assumptions concerning the discontinuance and pattern of the incidence of risk. When deciding an appropriate earning pattern to apply at the start of an underwriting year, consideration is given to:

- The emergence of claims and their cost for historical underwriting years;
- The economic outlook for key economic variables (interest rates, house prices and unemployment) at the time the policy was written; and
- Policyholder risk profile, determined by characteristics such as location, LVR at underwriting, type of dwelling, loan type and type of interest repayment.

Over the term of a policy, changes in economic conditions invariably lead to a difference between the expected and actual risk emergence pattern. Over time, these differences may be sizeable and, as business is cyclical, these may build up over successive periods. The earnings curves is revised when experience indicates such differences are ongoing.

The 2017 annual review process recommended a modification to the earnings pattern. This has been applied to the recognition of revenue in the income statement from 1 October 2017, and in subsequent reporting periods.

# Section 5 – Capital management and financing

## 5.1 Capital management

Under the New Zealand Insurance (Prudential Supervision) Act 2010, insofar as it relates to the Company, insurance entities operating in New Zealand are required to meet minimum solvency standards. The Branch has a section 59 exemption which, subject to certain requirements, means the Company is deemed to comply with the minimum solvency standards set out in the Act, provided it meets the corresponding APRA solvency requirements in Australia. The Company is in a strong financial position and will provide necessary financial support to the New Zealand branch when required to maintain any minimum solvency standards.

Under NZ legislation, the Company is required to maintain a solvency margin which is pursuant to an exemption granted by RBNZ is calculated in accordance with Australian solvency requirements. The solvency information for the Company as at 31 December 2017 using RBNZ published exchange rate AUD = 1.098NZD (2016: AUD = 1.044NZD) are detailed below:

	2017	2016
	NZ\$'000	NZ\$'000
Actual solvency capital	2,144,217	2,161,291
Minimum solvency capital	1,180,978	1,464,448
Solvency margin	963,239	696,843
Solvency ratio	182%	148%

To improve policyholder and market understanding of the capital adequacy of the company, the following table summarised the Australian Prudential Regulatory Authority's Prudential Standard GPS 110 Capital Adequacy requirements:

	2017 A\$'000	2016 A\$'000
Tier 1 capital		
Paid-up ordinary shares	1,401,559	1,401,559
Other reserves	(602,222)	(601,954)
Retained earnings	995,495	1,037,415
Less: Deductions	(32,236)	(33,251)
Net (deficit)/surplus relating to insurance liabilities	(9,757)	66,433
Net Tier 1 capital	1,752,839	1,870,202
Tier 2 capital	200,000	200,000
Total capital base	1,952,839	2,070,202
Insurance risk charge	221,591	229,646
Insurance concentration risk charge	751,014	1,084,846
Asset risk charge	136,564	109,971
Asset concentration risk charge	-	-
Operating risk charge	27,987	29,943
Aggregation benefit	(61,584)	(51,678)
Total prescribed capital amount	1,075,572	1,402,728
Prescribed Capital Amount coverage	1.82x	1.48x

## Section 6 – Operating assets and liabilities

### 6.1 Trade Payables

#### Accounting policies

Liabilities are recognised for amounts to be paid in the future for goods or services received. Trade accounts payable are normally settled within 30-60 days. The carrying amount of accounts payable approximates fair value.

	2017 NZ\$	2016 NZ\$
Intra-company balance	943,340	1,689,425
Current	943,340	1,689,425

## Section 7 – Other disclosures

### 7.1 Auditor's remuneration

	2017 NZ \$	2016 NZ \$
Audit of financial reports	<u>10,354</u>	<u>7,941</u>
	<u>10,354</u>	<u>7,941</u>

Fees for the Branch are paid by the head office of the Company.

### 7.2 Related party disclosures

Transactions with related parties are undertaken on normal commercial terms and conditions.

### 7.3 Events subsequent to reporting date

There have not been any matters or circumstances that have arisen since the end of the financial year to the date of this report that, in the opinion of the Directors of the Company, would significantly affect the operations of the Company, the results of those operations or the state of affairs of the Company in future financial years.

## Directors' declaration

In the opinion of the directors of Genworth Financial Mortgage Insurance Pty Limited, the financial statements and notes of the New Zealand Branch on pages 4 to 22:

- (i) comply with New Zealand Generally Accepted Accounting Practice and give a true and fair view of the financial position of the Branch as at 31 December 2017 and the results of its operations for the year ended on that date; and
- (ii) have been prepared using appropriate accounting policies, which have been consistently applied and supported by reasonable judgements and estimates.

The directors believe that proper accounting records have been kept which enable, with reasonable accuracy, the determination of the financial position of the Branch and facilitate compliance of the financial statements with the Financial Markets Conduct Act 2013 and the Financial Reporting (Amendments to Other Enactments) Act 2013.

The directors consider that they have taken adequate steps to safeguard the assets of the Branch, and to prevent and detect fraud and other irregularities. Internal control procedures are also considered to be sufficient to provide reasonable assurance as to the integrity and reliability of the financial statements.

For and on behalf of the Board:



Ian MacDonald  
Chairman



Gai McGrath  
Director

Dated at Sydney,

28 February 2018





# Independent Auditor's Report

To the shareholder of Genworth Financial Mortgage Insurance Pty Limited - the New Zealand branch

## Report on the financial statements

### Opinion

In our opinion, the accompanying financial statements of Genworth Financial Mortgage Insurance Pty Limited - the New Zealand branch (the branch) on pages 4 to 22:

- i. present fairly in all material respects the branch's financial position as at 31 December 2017 and its financial performance and cash flows for the year ended on that date; and
- ii. comply with New Zealand Equivalents to International Financial Reporting Standards and International Financial Reporting Standards.

We have audited the accompanying financial statements which comprise:

- the statement of financial position as at 31 December 2017;
- the statement of other comprehensive income, statement of movement in head office account and statement of cash flows for the year then ended; and
- notes, including a summary of significant accounting policies and other explanatory information.



### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (New Zealand) ('ISAs (NZ)'). We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

We are independent of the branch in accordance with Professional and Ethical Standard 1 (Revised) Code of Ethics for Assurance Practitioners issued by the New Zealand Auditing and Assurance Standards Board and the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code), and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code.

Our responsibilities under ISAs (NZ) are further described in the auditor's responsibilities for the audit of the financial statements section of our report.

Other than in our capacity as auditor, we have no relationship with, or interests in, the branch.



### Other information

The Directors, on behalf of the branch, are responsible for the other information included in the entity's Directors' Report. Our opinion on the financial statements does not cover any other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears materially misstated. If, based on the work we have

performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

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### **Use of this independent auditor's report**

This independent auditor's report is made solely to the shareholders as a body. Our audit work has been undertaken so that we might state to the shareholders those matters we are required to state to them in the independent auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the shareholders as a body for our audit work, this independent auditor's report, or any of the opinions we have formed.

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### **Responsibilities of the Directors for the financial statements**

The Directors, on behalf of the branch, are responsible for:

- the preparation and fair presentation of the financial statements in accordance with generally accepted accounting practice in New Zealand (being New Zealand Equivalents to International Financial Reporting Standards) and International Financial Reporting Standards;
  - implementing necessary internal control to enable the preparation of a set of financial statements that is fairly presented and free from material misstatement, whether due to fraud or error; and
  - assessing the ability to continue as a going concern. This includes disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless they either intend to liquidate or to cease operations, or have no realistic alternative but to do so.
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### **Auditor's responsibilities for the audit of the financial statements**

Our objective is:

- to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error; and
- to issue an independent auditor's report that includes our opinion.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs NZ will always detect a material misstatement when it exists.

Misstatements can arise from fraud or error. They are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.



A further description of our responsibilities for the audit of these financial statements is located at the External Reporting Board (XRB) website at:

<http://www.xrb.govt.nz/standards-for-assurance-practitioners/auditors-responsibilities/audit-report-8/>

This description forms part of our independent auditor's report.

The engagement partner on the audit resulting in this independent auditor's report is **David Kells**.

For and on behalf of

A handwritten signature in black ink, appearing to read 'KPMG', written over a horizontal line.

KPMG  
Sydney

28 February 2018