

# ANNUAL REPORT FOR THE YEAR ENDED 31 DECEMBER 2010

# CHINA TAIPING INSURANCE (NEW ZEALAND) COMPANY LIMITED REPORTS AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010

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# CHINA TAIPING INSURANCE (NEW ZEALAND) COMPANY LIMITED **DIRECTORS' REPORT**

We are very pleased to be able to present the annual report for the year ended 31 December 2010 to shareholders and other interested parties.

RESULT:	The profit of China Taiping Insurance (New Zealand) Company Limited for the year before tax was \$718,789 (2009: \$746,734).			
DIVIDEND:	The Directors recomme	end that no dividend	be pa	id.
AUDITOR:	In terms of the Compar Company's auditor.	nies Act 1993, Deloitt	e is to	continue in office as the
				\$
APPROPRIATIONS:	Profit attributable to sha Accumulated Loss brou		(	718,789 1,025,419)
	Accumulated Loss carri	ied forward	\$	(306,630)
ACTIVITIES:	The principal activities of and investment.	during the year were	those	of insurance underwriting
REGISTERED OFFICE:	Level 10E 17 Albert Street Auckland City New Zealand			
No disclosure has been made p an unanimous decision by the s	ursuant to Section 211(1 hareholders in accordan	) (a) and (e) to (j) of ce with Section 211	the C (3) of	ompanies Act 1993 following the Act.
The company is firmly comm management process, and the improvement.	itted to maintaining the company will continue	e highest levels of e to act promptly a	corp ind pi	orate governance and risk roactively on any areas for
Finally we would like to express to the overall success of the Co	our sincere thanks to ou mpany in the year 2010.	r loyal and dedicated	d staff	for the efforts in contributing
ON BEHALF OF THE BOARD				
2 mans	Director	15 April 2011		_Date
120				
	Director	<u>15 April 2011</u>		_Date

# **Deloitte**

#### INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF CHINA TAIPING INSURANCE (NEW ZEALAND) COMPANY LIMITED

#### Report on the Financial Statements

We have audited the financial statements of China Taiping Insurance (New Zealand) Limited on pages 4 to 23, which comprise the statement of financial position as at 31 December 2010, and the statement of comprehensive income and statement of changes in equity for the year then ended, and a summary of significant accounting policies and other explanatory information.

This report is made solely to the company's shareholders, as a body, in accordance with Section 205(1) of the Companies Act 1993. Our audit has been undertaken so that we might state to the company's shareholders those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company's shareholders as a body, for our audit work, for this report, or for the opinions we have formed.

#### Board of Directors' Responsibility for the Financial Statements

The Board of Directors are responsible for the preparation of financial statements, in accordance with generally accepted accounting practice in New Zealand and that give a true and fair view of the matters to which they relate, and for such internal control as the Board of Directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibilities

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing and International Standards on Auditing (New Zealand). Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of financial statements that give a true and fair view of the matters to which they relate in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of accounting estimates, as well as the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Other than in our capacity as auditor and the provision of taxation advice, we have no relationship with or interests in China Taiping Insurance (New Zealand) Company Limited.

#### **Opinion**

In our opinion, the financial statements on pages 4 to 23:

- comply with generally accepted accounting practice in New Zealand;
- give a true and fair view of the financial position of China Taiping Insurance (New Zealand) Company Limited as at 31 December 2010, and its financial performance for the year ended on that date.

#### Report on Other Legal and Regulatory Requirements

We also report in accordance with section 16 of the Financial Reporting Act 1993. In relation to our audit of the financial statements for the year ended 31 December 2010:

- we have obtained all the information and explanations we have required
- in our opinion proper accounting records have been kept by China Taiping Insurance (New Zealand) Company Limited as far as appears from our examination of those records.

Deloitte

Chartered Accountants 15 April 2011 Auckland, New Zealand

# STATEMENT OF COMPREHENSIVE INCOME

#### FOR THE YEAR ENDED 31 DECEMBER 2010

	Notes	2010 \$	2009 \$
Direct Premium Revenue	21	9,325,257	8,608,344
Movement in Unearned Premium	21	(602,305)	98,978
Outward Reinsurance Premium Expense	12	(3,984,021)	3,274,334
Movement in Deferred Reinsurance Premium	21	337,162	(49,614)
Net Premium Revenue		5,076,093	5,383,374
Direct Claims Expenses		12,066,164	3,540,520
Reinsurance and Other Recoveries Revenue		(9,920,927)	(1,316,543)
Net Claims Incurred		2,145,237	2,223,977
Acquisition Costs		833,338	844,996
Underwriting Expenses	11	2,117,191	1,987,119
		2,950,529	2,832,115
Underwriting (Loss)/Profit		(19,673)	327,282
Investment revenue	8	480,976	427,750
Sundry income (expenses)		257,486	(8,298)
Profit/(Loss) before income tax expense		718,789	746,734
Income tax expense	30		
Profit/(Loss) attributable to shareholders		718,789	746,734
Total comprehensive income for the year		718,789	746,734
		······································	

The attached notes on pages 7 to 23 form part of and should be read in conjunction with these financial statements.

#### STATEMENT OF CHANGES IN EQUITY

#### FOR THE YEAR ENDED 31 DECEMBER 2010

	Share Capital \$	Accumulated Deficit \$	Total \$
Balance as at 1 January 2009 Profit and total comprehensive income for the year	6,990,981	(1,772,153) 746,734	5,218,828 746,734
Balance as at 31 December 2009	6,990,981	(1,025,419)	5,965,562
Profit and total comprehensive income for the year		718,789	718,789
Balance as at 31 December 2010	6,990,981	(306,630)	6,684,351

The attached notes on pages 7 to 23 form part of and should be read in conjunction with these financial statements.

#### STATEMENT OF FINANCIAL POSITION

#### AS AT 31 DECEMBER 2010

	Notes	2010 \$	2009 \$
Assets		·	•
Cash and Cash Equivalents		507,918	1,018,860
Trade and Other Receivables	13	4,002,628	3,177,348
Tax Receivable		274,656	156,292
Inter-company Receivables	6	15,692	-
Deferred Reinsurance Premium	21	2,110,996	1,773,834
Deferred Acquisition Costs		434,517	390,216
Reinsurance and other Recoveries Claimed	24	8,735,625	723,159
Investment	18(a)(b)	6,672,045	6,787,460
Intangibles	15	6,936	1,982
Property, Plant & Equipment	14	465,356	490,318
		***	
Total Assets		23,226,369	14,519,469
Liabilities			
Trade and Other Payables	16	4,169,466	3,514,371
Outstanding Claims Liability	22	7,726,052	995,341
Provision for Unearned Premium	21	4,646,500	4,044,195
<del></del>			
Total Liabilities		16,542,018	8,553,907
Nied Accord			
Net Assets		6,684,351	5,965,562
Accumulated Deficit	10	(306,630)	(1,025,419)
Share Capital	9	6,990,981	6,990,981
			-11
Total Equity		6,684,351	5,965,562

For and on behalf of the board of directors, who authorized the issue of this financial report on the date signing:

- Grown	_Director	15 April 2011	Date
The state of	_Director	15 April 2011	_Date
The attached notes on pages 7 to	23 form part of and should	to be read in conjunction with	h these financial statements.

#### NOTES TO FINANCIAL STATEMENTS

#### FOR THE YEAR ENDED 31 DECEMBER 2010

#### 1. <u>STATEMENT OF ACCOUNTING POLICIES</u>

#### Reporting Entity

The financial statements are for the reporting entity China Taiping Insurance (NZ) Company Limited. The company is registered under the Companies Act 1993.

#### Financial Reporting Framework

The financial statements have been prepared in accordance with the Companies Act 1993 and the Financial Reporting Act 1993.

#### Statement of Compliance

The financial report has been prepared in accordance with Generally Accepted Accounting Practice in New Zealand ('NZ GAAP'). They comply with New Zealand Equivalents to International Financial Reporting Standards ('NZ IFRS') and other applicable Financial Reporting Standards as appropriate for profit oriented entities that qualify for and apply differential reporting concessions.

#### **Basis of Preparation**

The general accounting policies recognised as appropriate for the measurement and reporting of results, and the financial position have been followed in the preparation of these financial statements. The historical cost method as modified by the revaluation of certain assets has been followed. The reporting currency is New Zealand dollars.

In the application of NZ IFRS, management is required to make judgments, estimates and assumptions about carrying values of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstance, the results of which form the basis of making the judgments. It is possible, based on existing knowledge, that outcomes within the next financial year that are different from assumptions could require a material adjustment to the carrying amount of the asset or liability affected.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods.

Judgments made by management in the application of NZ IFRS that have significant effects on the financial statements and estimates with a significant risk of material adjustments in the next year are disclosed, where applicable, in the relevant notes to the financial statements.

#### Significant Accounting Policies

Accounting policies are selected and applied in a manner which ensures that the resulting financial information satisfies the concepts of relevance and reliability, thereby ensuring that the substance of the underlying transactions or other events is reported.

#### a) Property, Plant & Equipment

The cost of purchased property, plant & equipment is the value of the consideration given to acquire the assets and the value of other directly attributable costs which have been incurred in bringing the assets to the location and condition necessary for their intended service.

#### Depreciation of Property, Plant & Equipment

Property, plant & equipment are depreciated on a diminishing value basis so as to write off the cost less the estimated residual value of these assets over their estimated useful lives. Expenditures for maintenance and repairs are charged to the profit and loss account as incurred, expenditure incurred to major improvements is capitalised and depreciated. The diminishing rates are:

Motor Vehicles	26%-36%
Office Furniture	14%-18%
Office Equipment & others	11.4%-60%
Buildings	4%-14.4%
Computer hardware	48%

#### NOTES TO THE FINANCIAL STATEMENTS

#### FOR THE YEAR ENDED 31 DECEMBER 2010

#### b) Intangible Assets

Software is finite life intangibles and is recorded at cost less accumulated amortisation and impairment. Amortisation is charged on a diminishing value basis so as to write off the cost less the estimated residual value of these assets over their estimated useful lives. Amortisation is included in expenses. The diminishing rates are 48%-60%.

#### c) Disposals of Tangible and Intangible Assets

The difference between the proceeds on disposal and net book value is recognised in the profit and loss account.

#### d) Revenue Recognition

#### General Insurance Revenue

Premium revenue for Fire & General Business comprises amounts charged to policyholders or other insurers. The earned portion of premium received and receivable, including unclosed business, is recognised as revenue. The pattern of recognition of revenue over the policy or indemnity periods is based on time, which closely approximates the pattern of risks underwritten.

Unearned premium is determined by apportioning the premiums written over the period of risk from the date of attachment of risk, based on the number of days of unexpired cover for each policy.

#### Investment Revenue

Investment revenue is shown before deduction of income tax and is included on an accrual basis and dividends are included to the extent declared before balance date.

#### e) Unearned Premium

Provisions in respect of the proportion of premiums relating to risk in future periods of account are calculated on the 365ths basis.

#### f) Deferred Acquisition Expenses

Acquisition expenses, principally comprising commissions and brokerage expenses incurred on obtaining insurance contracts, are deferred and expensed over the period in which the related premiums are earned. A portion of acquisition costs relating to unearned premium is deferred in recognition that it represents a future benefit. Deferred acquisition costs are an asset and are measured at the lower of cost and recoverable amount.

#### g) Claims

Reported claims have been assessed in the light of the information available at balance date and after taking account of expected trends in future settlements.

The Outstanding Claims provision comprises the estimated costs of claims incurred including indirect claims settlement costs, whether reported or not, and claims not settled at balance date. The provision for claims incurred but not reported has been evaluated and assessed by using standard actuarial techniques produced by China Insurance H.K. (Holdings) Co., Ltd as at 31 December 2010.

All claims expected to be settled within one year.

#### NOTES TO THE FINANCIAL STATEMENTS

#### FOR THE YEAR ENDED 31 DECEMBER 2010

#### h) Income Tax

Income tax for the period is calculated by reference to the amount of income taxes payable or recoverable in respect of the taxable profit or tax loss for the period. It is calculated using tax rates and tax laws that have been enacted or substantively enacted by the balance sheet date. Current tax for current and prior periods is recognised as a liability (or asset) to the extent that it is unpaid (or refundable).

#### i) Operating Leases

Operating lease rentals are recognised evenly over the expected period of benefit to the company.

#### j) Foreign Exchange Policy

Transactions denominated in foreign currencies are translated into the reporting currency using the exchange rate in effect at the transaction date. Monetary items receivable or payable in a foreign currency are translated at balance date at the closing rate. Exchange differences on foreign currency balances are recognised in the Statement of Comprehensive Income.

#### k) Outwards Reinsurance

Premiums ceded to reinsurers are recognised as an expense in accordance with the pattern of reinsurance service received.

#### I) Reinsurance and Other Recoveries Receivables

Reinsurance and other recoveries receivables on paid claims, reported claims not yet paid and claims incurred but not reported are recognised as revenue. Recoveries receivable on reported claims not yet paid and claims incurred but not reported are assessed in a manner similar to the assessment of outstanding claims. Recoveries receivable in relation to long-tail classes are measured as the present value of the expected future receipts, calculated on the same basis as the liability for outstanding claims.

#### m) Trade and Other Receivables

Accounts receivable are stated at their estimated net realisable value after allowance for bad or doubtful debts and credit notes due. An allowance is established when the entity will not be able to collect all amounts due to the original term of the receivable. Any decrease or increase of the allowance is recognized in the income statement within underwriting expenses.

#### n) Payables

Trade payables and other accounts payable are recognised when the Company becomes obliged to make future payments resulting from the purchase of goods and services.

#### o) Employee Benefits

Provision is made for benefits accruing to employees in respect of wages and salaries, annual leave, long service leave and sick leave when it is probable that settlement will be required and they are capable of being measured reliably.

Provisions made in respect of employee benefits expected to be settled within 12 months are measured at their nominal values using the remuneration rate expected to apply at the time of settlement.

#### NOTES TO THE FINANCIAL STATEMENTS

#### FOR THE YEAR ENDED 31 DECEMBER 2010

#### o) Employee Benefits (continued)

Provisions made in respect of employee benefits which are not expected to be settled within 12 months are measured as the present value of the estimated future cash outflows to be made by the Company in respect of services provided by employees up to the reporting date.

#### p) Financial Assets

Financial assets are classified into the following specified categories: financial assets 'at fair value through profit or loss', 'held-to-maturity investments', 'available-for-sale', and 'loans and receivables'. The classification depends on the nature and purpose of the financial assets and is determined at the time of initial recognition. Currently the company has only classified financial assets in the 'Loans and receivables' and "At fair value through profit or loss' categories.

#### Loans and receivables

Trade receivables, loans, and other receivables that have fixed or determinable payments that are not quoted in an active market are classified as 'loans and receivables'. Loans and receivables are measured at amortised cost using the effective interest method less impairment.

#### Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss are stated at fair value, with any resultant gain or loss recognised in profit or loss. The net gain or loss recognised in profit or loss incorporates any dividend or interest earned on the financial asset.

#### Impairment of financial assets

Financial assets, other than those at fair value through profit or loss, are assessed for indicators of impairment at each balance sheet date. Financial assets are impaired where there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows of the investment have been impacted.

For certain categories of financial asset, such as trade receivables, assets that are assessed not to be impaired individually are subsequently assessed for impairment on a collective basis. Objective evidence of impairment for a portfolio of receivables could include the company's past experience of collecting payments, an increase in the number of delayed payments in the portfolio past the average credit period of 60 days, as well as observable changes in national or local economic conditions that correlate with default on receivables.

For financial assets carried at amortised cost, the amount of the impairment is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the financial asset's original effective interest rate.

The carrying amount of the financial asset is reduced by the impairment loss directly for all financial assets with the exception of trade receivables, where the carrying amount is reduced through the use of an allowance account

#### NOTES TO THE FINANCIAL STATEMENTS

#### FOR THE YEAR ENDED 31 DECEMBER 2010

#### p) Financial Assets (continued)

When a trade receivable is considered uncollectible, it is written off against the allowance account. Subsequent recoveries of amounts previously written off are credited against the allowance account. Changes in the carrying amount of the allowance account are recognised in profit or loss.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed through profit or loss to the extent that the carrying amount of the investment at the date the impairment is reversed does not exceed what the amortised cost would have been had the impairment not been recognised.

#### q) Financial Liabilities

Trade and other payables are recognised when the company becomes obliged to make future payments resulting from the purchase of goods and services.

Trade and other payables are classified as 'other financial liabilities'. Other financial liabilities, including borrowings, are initially measured at fair value, net of transaction costs. Other financial liabilities are subsequently measured at amortised cost using the effective interest method, with interest expense recognised on an effective yield basis.

The effective interest method is a method of calculating the amortised cost of a financial liability and of allocating interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments through the expected life of the financial liability, or, where appropriate, a shorter period to the net carrying amount of the liability.

#### 2. DIFFERENTIAL REPORTING

The Company qualifies for differential reporting exemptions as described in the Framework for Differential Reporting issued by the New Zealand Institute of Chartered Accountants because the Company is not publicly accountable and there is no separation between the shareholders and the governing body. The Company has elected to apply all the available exemptions except for the exemption under NZ IAS 18 Revenue which allows revenue and expenses to be recognised inclusive of goods and services tax and NZ IAS 21 The Effects of Changes in Foreign Exchange Rates allowing the measurement of transactions in foreign currencies at the settlement rate.

#### 3. CHANGES IN ACCOUNTING POLICY

The accounting policies set out above have been applied consistently to all periods presented in these financial statements. Accordingly, there have been no changes in accounting policies from those contained in the last audited financial statements.

#### 4. <u>ULTIMATE HOLDING COMPANY</u>

China Taiping Insurance Group Co. (previously named China Insurance (Holdings) Co., Ltd) incorporated in the People's Republic of China, is the Company's ultimate holding company.

#### 5. PARENT COMPANY

China Taiping Insurance Group (HK) Company Limited (previously named China Insurance H.K. (Holdings) Co., Ltd), incorporated in Hong Kong, is the Company's immediate parent company.

#### NOTES TO THE FINANCIAL STATEMENTS

#### FOR THE YEAR ENDED 31 DECEMBER 2010

#### 6. RELATED PARTY TRANSACTIONS

#### Related Party Transactions

- (i) China Taiping Insurance Group (HK) Company Limited (previously named China Insurance H.K. (Holdings) Co., Ltd) provides management services to the Company. A management fee of \$138,580 was charged this year (2009: \$83,000).
- (ii) China Taiping Insurance Group Co. (previously named China Insurance (Holdings) Co., Ltd) training centre provide training to Company. A training fee of \$10,645 was charged this year (2009: \$62,636)
- (iii) Reinsurance inwards from Taiping Reinsurance Company Limited (previously named China International Reinsurance Co., Ltd, same ultimate shareholders with China Taiping Insurance (New Zealand) Company Limited) \$17,554 was accrued to this year (2009; \$26,804).
- (iv) Taiping Reinsurance Brokers Ltd. (previously named Sino-Re Reinsurance Brokers Co., Ltd, same ultimate shareholders with China Taiping Insurance (New Zealand) Co., Ltd) was acting as reinsurance agent for Company. All reinsurance outwards/inwards issues were dealt through this activity. Net reinsurance ceded was \$3,984,022 this year (2009: \$3,274,334). Reinsurance recovery was \$3,008,960 (2009: \$1,445,461).

#### Related Party Balances:

	<u>2010</u> \$	<u>2009</u> \$
Inter-company Receivable	Ψ	Ψ
- Taiping Reinsurance Brokers Ltd	15,692	-
Inter-company Payable - China Taiping Insurance Group (HK) Company Limited	221,580	181,979
Reinsurance Recovery Receivable - Taiping Reinsurance Brokers Ltd	1,581,069	218,157
Reinsurance Account Payable - Taiping Reinsurance Brokers Ltd	1,802,285	1,051,017

The amounts outstanding are unsecured, and will be settled in cash. No guarantees have been given or received. No expense has been recognised in the period for bad or doubtful debts in respect of the amounts owed by related parties.

These amounts are included in reinsurance and other recoveries receivables (Note24) and Trade and other payables (Note 16).

#### 7. PRINCIPAL ACTIVITY

The principal activities during the year were those of insurance underwriting and investment.

#### NOTES TO THE FINANCIAL STATEMENTS

#### FOR THE YEAR ENDED 31 DECEMBER 2010

#### 8. <u>INVESTMENT REVENUE</u>

	<u>2010</u>	<u> 2009</u>
	\$	\$
Investment Revenue comprises:		
Interest on Government Stock	128,383	30,600
Interest on Short Term Deposits	259,594	339,785
Interest on Cash Account	24,637	38,366
Lease Investment Revenue	19,000	18,999
Other Investment Revenue (note 20(b))	49,362	· -
	480,976	427,750

#### 9. SHARE CAPITAL

	<u>2010</u> \$	<u>2009</u> \$
Issued and fully paid ordinary capital 6,990,981 ordinary shares	6,990,981	_6,990,981

All shares carry equal voting rights and share equally in any surplus upon winding up.

Changes to the Companies Act in 1993 abolished the authorised capital and par value concept in relation to share capital from 1 July 1994. Therefore, the company does not have a limited amount of authorised capital and issued shares do not have a par value.

#### 10. ACCUMULATED DEFICIT

	<u>2010</u> \$	<u>2009</u> \$
Opening balance Profit and total comprehensive income for the year	(1,025,419) 718,789	(1,772,153) 746,734
Closing balance	(306,630)	(1,025,419)

#### NOTES TO THE FINANCIAL STATEMENTS

#### FOR THE YEAR ENDED 31 DECEMBER 2010

#### 11. EXPENSES

12.

Expenses are made up of:

Expenses are made up of:		
·	<u>2010</u>	2009
Franksia Baratis F	\$	\$
Employee Benefits Expenses	1,311,311	1,189,361
Defined Contribution Plans	10,723	7,349
Operating Lease Expenses	128,187	109,416
Advertising and Marketing	918	5,186
Depreciation and Amortization Travel Expenses	32,123	41,150
Other Expenses	40,873	34,464
Other Expenses	593,056	600,193
	2,117,191	1,987,119
	<u>2010</u>	2009
	<del></del>	\$
Expenses included:		
Depreciation: Motor Vehicles	13,017	18,599
Buildings	9,851	10,491
Office Equipment & other	1,147	1,624
Computer hardware	3,842	4,306
Office furniture	2,110	2,857
Amortization of software	2,156	3,273
(Gain)/Loss on Disposal of Property, Plant and		
Equipment	-	-
Auditor Remuneration:		
Audit Fee for Audit of Financial Statements	63,263	66,401
Tax Advices Services	2,500	-
Audit fee for audit of Insurance Companies	• "	
Deposits Act Return	2,500	2,500
REINSURANCE CEDED		
	<u>2010</u>	2009
	<u>\$</u>	<u> 2000</u> <u>\$</u>
Reinsurance Premiums Written	4,780,156	4,166,244
Reinsurance Commissions	(796,135)	(891,910)
	3,984,021	3,274,334
	<u> </u>	0,217,004
TO LOCALIDO ATIVOS DECENICADAS		

#### 13. TRADE AND OTHER RECEIVABLES

<u>2010</u>	<u>2009</u>
\$	\$
3,862,447	3,070,209
(30,000)	(30,000)
170,181	137,139
4,002,628	3,177,348
	\$ 3,862,447 (30,000) 170,181

The provision for bad debts in relation to trade receivables is provided for based on estimated irrecoverable amounts determined by reference to current customer circumstances and past default experience. In determining the recoverability of a trade receivable the Company considers any change in the credit quality of the trade receivable from the date the credit was initially granted up to the reporting date. In the current year the Company has recognised no bad debt expenses (2009: nil).

#### NOTES TO THE FINANCIAL STATEMENTS

#### FOR THE YEAR ENDED 31 DECEMBER 2010

#### 14. PROPERTY, PLANT AND EQUIPMENT

	At Cost	Accumulated Depreciation	Net Book
2010	\$	\$	<u>Value</u> \$
Motor Vehicles Office Furniture Office Equipment & others	109,657 59,587 34,068	86,712 46,015 30,943	22,945 13,572 3,125
Buildings Computer hardware	618,824 114,020 936,156	198,129 109,001 470,800	420,695 5,019 465,356
2009			
Motor Vehicles Office Furniture Office Equipment & others Buildings Computer hardware	148,493 58,306 33,447 618,824 109,484 968,554	112,130 43,754 28,915 188,278 105,159 478,236	36,363 14,552 4,532 430,546 4,325 490,318

#### 15. INTANGIBLES

	At Cost	Accumulated Amortisation	<u>Net</u> Book
2010	\$	\$	<u>Value</u> \$
Software	49,517	42,581	6,936
2009			
Software	43,440	41,458	1,982

#### 16. TRADE AND OTHER PAYABLE

	<u>2010</u>	<u> 2009</u>
	\$	\$
Accounts payable	173,730	209,166
Brokerage & commission payable	920,188	798,656
Payable to Reinsurance Companies (Note 6)	1,802,285	1,051,017
Sundry Creditors and Accruals	1,273,263	1,455,532
	4,169,466	3,514,371

The average credit limit for payables owing to the Company's reinsurer and brokers is 80 days. The Company has financial risk management policies in place to ensure that all payables are paid within the credit timeframe.

#### NOTES TO THE FINANCIAL STATEMENTS

#### FOR THE YEAR ENDED 31 DECEMBER 2010

#### 17. CAPITAL COMMITMENTS

There were no capital commitments (2008: \$Nil).

#### 18. INVESTMENTS

	<u>2010</u>	<u>2009</u>
(a) Current Short Term Deposits	\$	\$
Fixed Interest maturing <12 months	4,086,560	6,251,337
	4,086,560	6,251,337
(b) Non Current		
Government Stock	523,626	536,123
Auckland City Council Bond	2,061,859	
	2,585,485	536,123
Total investments	6,672,045	6,787,460

#### 19. INSURER FINANCIAL STRENGTH RATING

China Insurance (NZ) Co., Ltd has a Credit Rating of BBB, and a Financial Strength Rating of B++ issued by A.M. BEST Company, an approved agency by the New Zealand Registrar of Companies.

#### 20. FINANCIAL INSTRUMENTS

#### (a) Foreign Exchange

The Company undertakes transactions denominated in foreign currencies from time to time and resulting from these activities, exposures in foreign currency arise. The Company does not take out forward exchange contracts to manage these exposures and translates these transactions at the spot rate.

#### (b) Fair Value of Financial Instruments

The carrying value of loans and receivables and financial liabilities at amortised costs are considered to approximate their fair values. This is because these financial instruments are short term in nature.

Investment in government bond is stated at fair value. Fair value is calculated by reference to the market yield as at year end.

#### NOTES TO THE FINANCIAL STATEMENTS

#### FOR THE YEAR ENDED 31 DECEMBER 2010

#### 21. <u>UNEARNED PREMIUM RESERVE</u>

2010	Gross	Reinsurance	Net
	\$	\$	\$
As at 1 January	4,044,195	(1,773,834)	2,270,361
Premium on contracts written	9,325,257	(4,780,156)	4,545,101
Earnings of premium written	(8,722,952)	4,442,994	(4,279,958)
Movement in unearned premium	602,305	(337,162)	265,143
As at 31 December	4,646,500	(2,110,996)	2,535,504
2009	Gross	Reinsurance	Net
	\$	\$	\$
As at 1 January	4,143,173	(1,823,448)	2,319,725
Premium on contracts written	8,608,344	(4,166,244)	4,442,100
Earnings of premium written	(8,707,322)	4,215,858	(4,491,464)
Movement in unearned premium	(98,978)	49,614	(49,364)
As at 31 December	4,044,195	(1,773,834)	2,270,361

#### 22. CLAIMS PROVISIONS

	<u>2010</u>	<u>2009</u>
Estimate of Expected Future Payments for	\$	\$
Claims Reported including:		
Reported Claims	6,979,052	694,958
Indirect Claims Settlement Costs	80,000	50,000
Incurred But Not Reported	667,000	250,383
Gross Provision	7,726,052	995,341

The net claims incurred relating to a reassessment of risks borne in previous reporting periods is not significant. There is no significant concentration of insurance risk due to the nature of the portfolio and the reinsurance programme.

#### 23. OPERATING LEASE OBLIGATIONS

Obligations payable after balance date on non-cancellable operating leases are as followings:

	<u>2010</u>	<u> 2009</u>
	\$	\$
Not later than one year Later than one year and not later than five	34,230	31,378
years	31,378	-
Total	65,608	31,378

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010

#### 24. REINSURANCE AND OTHER RECOVERIES RECEIVABLE

	<u>2010</u>	<u> 2009</u>
	\$	\$
Reinsurance Recovery Receivable (Note 6)	1,581,069	218,157
Other Recovery Receivable	197,188	179,935
Outstanding Claims Recovery Receivable	6,404,368	213,737
IBNR Claims Recovery Receivable	553,000	111,330
	8,735,625	723,159

Outstanding claims recovery receivable and IBNR claims recovery receivable require confirmation from Taiping Reinsurance Brokers Ltd. Once confirmed they will form part of related party receivables.

#### 25. LIABILITY ADEQUACY TEST

The liability adequacy test carried out on the portfolios in the current year, as well as the liability adequacy tests carried out in the prior year in accordance with NZ IFRS 4 identified a surplus, therefore no write downs of deferred acquisition costs or any provisions were deemed necessary.

A risk margin of 15% has been applied in the liability adequacy test and this is intended to provide at least a 75% level of sufficiency.

#### 26. REINSURANCE PROGRAMME

The Company's reinsurance program is structured to adequately protect the company's solvency and capital position. It covers per risk and event losses assessed as the worst possible scenario. Reinsurance is placed to cover losses in excess of the company's agreed retention for each class of business.

#### 27 EQUITY RETAINED FOR THE PURPOSES OF FINANCIAL SOUNDNESS

The company retains a level of share capital which enable it to maintain an adequate solvency margin for ongoing ability to pay clients.

#### 28. PROVISION FOR EMPLOYEE ENTITLEMENT

Annual leave and time off in lieu of overtime worked are recognised as they accrue to employees, based on current rates of pay. As at 31<sup>st</sup> December 2010, provision for annual leave is \$86,979 (2009:\$72,235) and is included in trade and other payables (Note 16).

#### 29. ACTUARIAL INFORMATION

The actuary who carried out the valuation of the IBNR reserve of the company is Wang Chong from the actuarial team in the Company's holding company.

Report Date: 24 March 2011

Qualification: FCAS - Fellow of the Casualty Actuarial Society

The report relied on historical data and other qualitative and quantitative information provided by China Taiping Insurance (NZ) Company Limited. The actuary also reconciled the business data to the financial data which overall result is acceptable.

#### NOTES TO THE FINANCIAL STATEMENTS

#### FOR THE YEAR ENDED 31 DECEMBER 2010

#### Unexpired risk liability

The unearned premium liability in respect of both the domestic and commercial portfolios was found to be deficient as at 31 December 2010.

The probability of sufficiency (POS) adopted in performing the liability adequacy test is set at the 75<sup>th</sup> percentile which is the same as that adopted in determining the outstanding claims liabilities (OCL).

The POS for OCL is set at a level that is appropriate and sustainable to cover the company's claims obligations after having regard to the prevailing market environment and prudent industry practice.

Being a test of adequacy, the POS for LAT is set to highlight deficiencies in product pricing following an analysis of the company's profit margins that equates to the company's cost of capital after having regard to regulatory minimum requirements.

#### (a) Assumptions

CALCULATION OF DEFICIENCY	2010
Unearned premium liability relating to insurance contracts issued Related deferred acquisition costs	2,536 435
Central estimate of present value of expected future cash flows arising from future claims on insurance contracts issued Risk margin of 15% (2009:15%)	1,402 15%
NET DEFICIENCY	58

The following assumptions have been made in determining the outstanding claims liabilities

201	0
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	Property Motor
Weighted average term to settlement	0.46
Inflation rate	4.5%
Superimposed inflation rate	0%
Discount rate	0%
Discounted mean term (years)	0.46 0.28
Claim handling expense ratio	13% 13%
Risk margin	10% 10%

#### (b) Processes used to determine assumptions

The valuations included in the reported results are calculated using assumptions including:

#### Average weighted term to settlement

The average weighted term to payment is calculated separately by class of business and is based on historic settlement patterns.

#### Claims Inflation

The Incurred Claim Development method has implicit allowance for future claims inflation and hence no explicit allowance for claims inflation has been made.

#### NOTES TO THE FINANCIAL STATEMENTS

#### FOR THE YEAR ENDED 31 DECEMBER 2010

#### Superimposed inflation rate

There is a tendency for claim costs, particularly for the liability classes, to increase at levels in excess of standard inflationary pressures. This can be due to a number of factors including court awards and precedents and social and environmental pressures. This is often termed superimposed inflation and is analysed and forecast separately from wage inflation.

#### Discount rate

For the estimation of the outstanding claims no allowance has been made for future investment earnings. This reflects the short tail nature of the liabilities where the majority of the claim payments will be made over the next 12 months.

#### Claims Handling Expenses

The company is responsible for the ongoing management of all claims incurred on or before 31 December 2010. To reflect this expense, an allowance is included in the central estimate of the outstanding claims liability. The indirect claims expense of 13% of net claims has been assumed, the same rate as assumed for outstanding claims. No allowance has been made for discounting of claims costs. The loss ratios applied were the undiscounted loss ratios. This provides a small positive margin.

#### Ultimate loss ratio

This is the ratio of incurred losses to earned premium (both net of reinsurance) inherent in actual experience to date plus outstanding payments.

#### Risk margin

A risk margin at a 75% level of sufficiency has been used to determine the outstanding claims liability on the liability line of business as at 31 December 2010. The minimal risk margin reflects the predominantly short tail nature of the business.

The net claims incurred relating to a reassessment of risks borne in previous reporting periods are not significant. There is no significant concentration of insurance risk due to the nature of the portfolio and the reinsurance programme.

#### 30. TAXATION

Income tax on pre-tax profit from operations reconciles to income tax expense in the financial statements as follows:

	<u>2010</u>	<u> 2009</u>
	\$	\$
Profit / (Loss) before income tax expense	718,789	746,734
Income tax calculated at 30%	215,636	224,020
Non deductible items	12,548	(79,778)
Utilization of brought forward tax losses	(228,184)	(144,242)
Income tax recognised in profit and loss	0	0
Tax loss not recognized for accounting	0	723,304

The tax rate used in the reconciliation above is the corporate tax rate at 30% payable by New Zealand corporate entities on taxable profits under New Zealand tax laws. The corporate tax rate will change from 30% to 28% with effective 1 April 2011.

#### NOTES TO THE FINANCIAL STATEMENTS

#### FOR THE YEAR ENDED 31 DECEMBER 2010

#### 31. FINANCIAL INSTRUMENTS

#### (a) Significant accounting policies

Details of the significant accounting policies and methods adopted, including the criteria for recognition and the basis of measurement applied in respect of each class of financial asset, financial liability and equity instrument are disclosed in note 1 to the financial statements.

#### (b) Capital risk management

The Company manages its capital to ensure that the entities in the Company will be able to continue as a going concern while maximising the return to shareholders through the optimisation of the debt and equity balance.

The capital structure of the Company consists of cash and cash equivalents and equity, comprising issued capital and retained earnings as disclosed on the statement of changes in equity.

The directors review the capital structure on a regular basis, as part of this review the directors consider the cost of capital and the risks associated with each class of capital. The directors will balance the overall capital structure through the issue of new debt or the redemption of existing debt when required.

#### (c) Credit risk

Credit risk refers to the risk that a counterparty will default on its contractual obligations resulting in financial loss to the company. The company has adopted the policy of only dealing with creditworthy counterparties and obtaining sufficient collateral or other security where appropriate, as a means of mitigating the risk of financial loss from defaults. The company's reinsurance recoveries are from a fellow related party, who has maintained a credit rating of A- in the current financial year. The company's investments are spread across several banks and bond providers, thereby minimizing the credit risks.

#### (d) Categories of financial assets and financial liabilities

	Loans and receivable	Financial assets at fair value through	Financial liabilities at amortized	Total
As at 31 December 2010	<u>\$</u>	profit or loss <u>\$</u>	cost <u>\$</u>	<u>\$</u>
Assets				
Cash and cash equivalents Trade and Other Receivables Reinsurance and other recoveries claimed Inter-company receivables Investment in term deposit Investment in bond Total financial assets Non-financial assets Total assets Liabilities	507,918 4,002,628 8,735,625 15,692 4,086,560 17,348,423	<u>2,585,485</u> 2,585,485		507,918 4,002,628 8,735,625 15,692 4,086,560 2,585,485 19,933,908 3,292,461 23,226,369
Trade and other payables Reported Claims Liabilities Total financial liabilities Non-financial liabilities Total liabilities			4,169,466 6,979,053 11,148,519	4,169,466 6,979,053 11,148,519 5,393,499 16,542,018

#### NOTES TO THE FINANCIAL STATEMENTS

#### FOR THE YEAR ENDED 31 DECEMBER 2010

	Loans and receivable	Financial assets at fair value through profit or loss	Financial liabilities at amortized cost	Total
As at 31 December 2009	\$	\$	\$	\$
Assets				
Cash and cash equivalents Trade and Other Receivables Reinsurance and other recoveries claimed Inter-company receivables Investment in term deposit	1,018,860 3,177,348 2,496,993 6,251,337			1,018,860 3,177,348 2,496,993 6,251,337
Investment in bond Total financial assets Non-financial assets Total assets	12,944,538	536,123 536,123		536,123 13,480,661 1,038,808 14,519,469
Liabilities				
Trade and other payables Reported Claims Liabilities Total financial liabilities Non-financial liabilities Total liabilities			3,514,371 694,958 4,209,329	3,514,371 694,958 4,209,329 4,344,578 8,553,907

#### (e) Liquidity risk

Liquidity risk is the risk that payment of obligations may not be met in a timely manner at a reasonable cost. Ultimate responsibility for liquidity risk management resets with the board of directors, who has built a liquidity risk management framework for the management of the company's short, medium and long term investment portfolio, which can be liquidated at short notice. The following tables summarise the maturity profile of the company's financial liabilities:

2010	Weighted Average Interest Rate %	Less than 1 year	1-5 years	5+ years	Total
Outstanding Claims Liabilities	0	6,979,053			6,979,053
Financial Liabilities					
Non-interest bearing payables	0	4,169,466			4,169,466
		11,148,519			11,148,519
2009	Weighted Average Interest Rate %	Less than 1 year	1-5 years	5+ years	Total
Outstanding Claims Liabilities	0	694,958			694,958
Financial Liabilities					
Non-interest bearing payables	^	0 544 074			0.544.074
rion-interest bearing payables	0	3,514,371			3,514,371

#### NOTES TO THE FINANCIAL STATEMENTS

#### FOR THE YEAR ENDED 31 DECEMBER 2010

#### (f) Market risk

Market risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risks are currency exchange risk, fair value interest rate risk, cash flow interest rate risk and price risk.

The company primarily faces are interest rate risk due to the nature of its investments and liabilites. The company manages its exposure to this risk by holding the majority of such assets on short term maturities.

The following table details the company's expected maturity for its financial assets. The tables below have been drawn up based on the undiscounted contractual maturities of the financial assets except the company anticipates that the cash flow will occur in a different period

2010	Weighted Average Interest Rate %	Less than 1 year	1-5 years	5+ years	Total
Non interest bearing Cash Trade Debtors	0	507,918 4,002,628			507,918 4,002,628
Fixed interest rate instruments					
Short term deposits Government bonds/others	5.12 6.14	4,086,560 664,925	2,408,200		4,086,560 3,073,125
		9,262,031	2,408,200		11,670,231
2009	Weighted Average Interest Rate %	Less than 1 year	1-5 years	5+ years	Total
Non interest bearing					
Cash	0	1,018,860		•	1,018,860
Trade Debtors	0	3,177,348			3,177,348
Fixed interest rate instruments					
Short term deposits	5.12	6,251,337			6,251,337
Government bonds/others	6.14	30,600	539,925		570,525
		10,478,145	539,925	·	11,018,070

#### 32. CONTINGENT LIABILITIES

As at 31<sup>st</sup> December 2010, there were no contingent liabilities existing at balance date (2009: \$Nil) not otherwise provided for in these financial statements.

#### 33. SUBSEQUENT EVENTS

On 22 February 2011 Christchurch, New Zealand experienced an earthquake that resulted in extensive damages to the properties of Christchurch. These damages include but are not limited to housing damages, household content damages and motor vehicle damages. The company has a number of Christchurch based clients who at the current year end hold related insurance policies with the company. The earthquake will potentially impact on the company's financial performance and financial position in 2011. An estimate of the financial impact of this event is not made at the time the financial statements are approved by the Board of Directors because this estimate cannot be made reliably. Given the company has excess of loss reinsurance, it is not expected that the company's cash flow and going concern position will be impacted heavily by this event.