

AA Insurance Limited

**Financial report
for the financial year ended 30 June 2018**



AA Insurance Limited

Financial report

for the financial year ended 30 June 2018

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Directors' report

The Board of Directors presents the Directors' report together with the financial report of AA Insurance Limited (the **Company**) for the financial year ended 30 June 2018.

With the agreement of the shareholders, the Company has taken advantage of reporting concessions available to it under Section 211(3) of the Companies Act 1993.

Directors

The following persons were directors of the Company during the financial year and up to the date of this report:

Non-executive

P R Brown (resigned 13 July 2017)

T F Buckett

D C Casboul

B T Gibbons

E J Kulk (Chairman)

P W Smeaton

M R Winger

Registered office

Level 17

99 Albert Street

Auckland 1010

New Zealand

Auditor

KPMG

18 Viaduct Harbour Avenue

Auckland 1140

New Zealand

Dividends

During the financial year, the Company declared and paid dividends totalling \$35,000,000 (2017: \$30,000,000). Further details of dividends paid are set out in Note 3 to the financial statements.

Principal activities

The principal activities of the Company during the course of the financial year were the underwriting of general insurance and the investment and administration of insurance funds. There has been no significant change in the nature of these activities during the year.

Review of operations

The net profit after income tax for the year ended 30 June 2018 was \$42,416,000 for the Company compared with net profit after income tax of \$27,240,000 for the previous year ended 30 June 2017.

Events subsequent to reporting date

There is, at the date of this Report, no matter or circumstance that has arisen since 30 June 2018 that has significantly affected, or may significantly affect:

- (a) the Company's operations in future financial periods;
- (b) the results of those operations in future financial periods; or
- (c) the Company's state of affairs in future financial periods.

Directors' report (continued)

Information on directors in office at the date of this report

Ewoud Kulk BEcon, FAICD

Chairman, Non-executive Director

Ewoud Kulk is Chairman of AA Insurance Limited (AAIL) and was a director of Suncorp from March 2007 until September 2017. Mr Kulk has over 25 years experience in the insurance industry. He was a director of the Westmead Millennium Institute, a past member of the NSW Council of the Australian Institute of Company Directors and a past president of the Insurance Council of Australia. Mr Kulk was a director of Promina Group at the date of the merger with Suncorp in 2007. He was Group Director Asia Pacific for Royal & Sun Alliance Insurance Group (1998–2003) and Managing Director of Australian General Insurance Group (1994–1998).

Timothy F Buckett BCom, CPA, MBA, GAICD

Non-executive Director

Tim Buckett was appointed to the AAIL Board on 19 June 2017. He is the Chief Financial Officer of Suncorp New Zealand (Vero Insurance New Zealand Limited and Asteron Life Limited) and Vero Liability Insurance Limited. He has over 25 years corporate and financial experience including strategy and corporate development, distribution, product, channel, customer segmentation and marketing and profit centre management.

Don Casboul

Non-executive Director

Don Casboul was appointed to the AAIL Board on 1 January 2011. Mr Casboul has worked within AAMI, Promina and Suncorp Group for over 25 years, until June 2009 in a variety of executive management roles, including Executive General Manager of Marketing and Communications, Chief Marketing Manager and Group Operations Manager. He has extensive knowledge in business strategy and global insurance markets. Mr Casboul is currently Chairman of Moonee Valley Racing Club in Victoria and Director of a number of private companies.

Brian Gibbons ACA BCA

Non-executive Director

Brian Gibbons was appointed to the AAIL Board on 15 July 1994, and has been the Chief Executive Officer of the New Zealand Automobile Association (NZAA) since 1990. Mr Gibbons has wide ranging involvement in the motor industry as well as extensive financial and business knowledge. Mr Gibbons is a board member of a number of NZAA subsidiaries and business partners including AA Life Services Limited, AA Battery Service Limited, NZAA Auto Glass Limited and AA Smartfuel Limited. Mr Gibbons is President of the FIA Senate and also a trustee of the FIA Foundation. He is a qualified Chartered Accountant, a Fellow of the NZ Institute of Management, and a Justice of the Peace.

Paul W Smeaton BBM, MAICD

Non-Executive Director

Paul Smeaton has been a director since September 2015. He has over 30 years financial services experience, having worked in banking, insurance, funds management and stock broking. Mr Smeaton is Chief Executive Officer of Suncorp New Zealand (which includes the parent company Vero Insurance New Zealand Limited) and is also a director of that company, Vero Liability Insurance Limited and Asteron Life Limited. Mr Smeaton is also on the Board of the Insurance Council of New Zealand.

Directors' report (continued)

Mark Winger LLB

Non-executive Director

Mark Winger was appointed to the AAIL Board on 22 April 2008. Mr Winger has extensive experience in commercial law, corporate law and trusts and is a senior partner in Auckland law firm Holmden Horrocks. Mr Winger has been legal adviser to the New Zealand Automobile Association, a member of its Board since its amalgamation in 1990, and is current Chairman of the NZAA Retirement Scheme. He is currently the Grand Master of the Freemasons New Zealand, and a trustee of Freemasons Foundation, a charitable Trust, and has had extensive involvement as a trustee providing governance and strategic direction to a wide range of family, investment, charitable, and educational trusts.

This financial report of the Company was approved for issue by the Board on 27 July 2018.

Signed in accordance with a resolution of the directors.



Director

27 July 2018



Director

27 July 2018

Corporate governance statement

Introduction

AA Insurance Limited ("the Company") is a company which is incorporated in New Zealand. Vero Insurance New Zealand Limited has a 68% shareholding in the Company and The New Zealand Automobile Association Limited has a 32% shareholding. Vero Insurance New Zealand Limited's ultimate parent is Suncorp Group Limited, an Australian public company listed on the Australian Stock Exchange. The Company is governed by a Joint Venture Agreement between Vero Insurance New Zealand Limited and The New Zealand Automobile Association Limited. Under this agreement each shareholder appoints three acting directors to the Company's Board with each director having equal voting rights with the Chairman having the casting vote.

The Company is a licensed insurer under the Insurance (Prudential Supervision) Act 2010.

This corporate governance statement contains an outline of the principal corporate governance practices, policies and processes that have been established by the Company.

Board of Directors

At the date of this statement, the Board comprises three independent non-executive directors (Ewoud Kulk, Don Casboul and Mark Winger) and three non-executive directors who are not independent (Timothy Buckett, Brian Gibbons and Paul Smeaton). Ewoud Kulk is the Chairman of the Board. Brief details of directors' qualifications and experience are set out in the Directors' Report.

Although the Board has not adopted a tenure policy, the composition of the Board is subject to periodic review. The Board considers it important to maintain an appropriate mix between long-serving Directors with established knowledge of the Company's business and corporate history, and new Directors who bring fresh perspectives to the Board. There is a Board-approved process for nominating and appointing Directors.

All Directors are expected to keep up to date with matters affecting the business of the Company, the general insurance industry and their duties as Directors.

Each Director has met the requirements and criteria set out in the Board-approved Fit and Proper Policy, which the Board is required to approve annually. The Board also approves the continuing fitness and propriety of the Directors.

Duties and Responsibilities of the Board

The Board of Directors has overall responsibility for the performance of the Company. The Board has delegated the day-to-day operation and management of the business of the Company to the Chief Executive.

The Company's constitution sets out the responsibilities of the Board and Directors and includes such matters as the appointment and removal of Directors, the minimum and maximum number of Directors, the quorum for Board meetings and the appointment of the Chairman.

The Board has adopted a charter which contains the principles for the operation of the Board, a description of the functions and responsibilities of the Board and those functions that are delegated to management. Matters covered by this charter include Board composition, responsibilities of the Chairman and individual Directors, conflicts of interest, Board meeting procedures, Board performance reviews and the criteria for determining Directors' independence. Provision is also made for the Board to delegate certain matters to committees of the Board.

Board meetings are held on a bi-monthly basis. The Board approves an annual programme of work and this is used as a guide to the preparation of each Board meeting agenda.

Corporate governance statement (continued)

The Board approves the strategic direction of the Company and monitors executive management performance in the implementation and achievement of strategic and business objectives through the receipt of regular reports from management. Other matters that are approved by the Board include the Company's Risk Appetite Statement, Risk Management Strategy, Internal Capital Adequacy Assessment Process (ICAAP), Reinsurance Management Strategy, dividend payments, financial statements and solvency returns, major operating and capital expenditure which exceed management's limits and the financial performance outcomes for the Company's senior executives.

Governance

The Board of the Company has adopted a number of internal policies. These internal policies form part of the Company's compliance framework and also apply to Directors. These include a Code of Conduct, Conflicts of Interest Policy, Due Diligence Policy, Whistleblower Policy and a Fit and Proper Policy.

Board Audit Risk and Compliance Committee

In order to enable the Board to focus on strategy, planning and performance enhancement, the Board has delegated certain duties to its Board Audit Risk and Compliance Committee ("BARCC"). The role of the BARCC is to assist the Board in fulfilling its statutory and fiduciary responsibilities with respect to the oversight of the effectiveness of risk management strategies and internal controls across the Company. The terms of reference of the BARCC are contained in a Board-approved charter. The members of the BARCC are the full Board, chaired by Mark Winger, an independent non-executive director.

The BARCC is required to meet at least six times a year. The BARCC approves an annual programme of work and this is used as a guide to the preparation of each BARCC meeting agenda. The BARCC receives regular reports from Senior management and Executives of the Company, Suncorp Group Internal Audit (which provides independent and objective internal audit services to the Company) and the Company's external auditor. Other attendees of BARCC meetings include the Company's Chief Executive, Suncorp Group Internal Audit, the external auditor and the Appointed Actuary as requested. The BARCC reviews and makes recommendations to the Board on matters such as the Company's Risk Appetite Statement, Risk Management Strategy, Reinsurance Management Strategy, Internal Audit plan, its Delegations of Authority, Internal Capital Adequacy Assessment Process, financial statements and solvency returns. The BARCC regularly updates the Board on its activities and copies of its minutes are provided to the Board.

Under the terms of its charter, the BARCC is required to undertake an annual confirmation that it has discharged all of its duties set out in its charter. This is reported to the Board. The BARCC is also required to review its charter at least annually.

The Risk Committee is a management committee that oversees the management of risks arising from the activities of the Company. The committee has its own terms of reference and is chaired by the Manager of Risk and Compliance. Matters are escalated to the BARCC on a bi-monthly basis. Critical risks are escalated to the Chairman immediately.

Information on the Company's approach to Risk Management is contained in Note 23.

Independent auditor's report

To the shareholders of AA Insurance Limited

Report on the financial statements

Opinion

In our opinion, the accompanying financial statements of AA Insurance Limited (the "Company") on pages 11 to 49:

- i. present fairly in all material respects the Company's financial position as at 30 June 2018 and its financial performance and cash flows for the year ended on that date; and
- ii. comply with New Zealand Equivalents to International Financial Reporting Standards and International Financial Reporting Standards.

We have audited the accompanying financial statements which comprise:

- the statement of financial position as at 30 June 2018;
- the statements of comprehensive income, changes in equity and cash flows for the year then ended; and
- notes, including a summary of significant accounting policies and other explanatory information.



Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (New Zealand) ("ISAs (NZ)"). We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

We are independent of the Company in accordance with Professional and Ethical Standard 1 (Revised) Code of Ethics for Assurance Practitioners issued by the New Zealand Auditing and Assurance Standards Board and the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (the "IESBA Code"), and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code.

Our responsibilities under ISAs (NZ) are further described in the auditor's responsibilities for the audit of the financial statements section of our report.

Our firm has also provided other services to the Company in relation to regulatory assurance services. Subject to certain restrictions, partners and employees of our firm may also deal with the Company on normal terms within the ordinary course of trading activities of the business of the Company. These matters have not impaired our independence as auditor of the Company. The firm has no other relationship with, or interest in, the Company.



Emphasis of Matter

We draw attention to Notes 5, 11 and 16 to the financial statements which explain the considerable uncertainties that exist in measuring gross outstanding claims liabilities and the associated reinsurance recoveries arising from the Canterbury earthquakes. Our opinion is not qualified in respect of this matter.

Other information

The directors, on behalf of the Company, are responsible for the other information included in the entity's annual report. Other information includes the directors' report and corporate governance statement. Our opinion on the financial statements does not cover any other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Use of this independent auditor's report

This independent auditor's report is made solely to the shareholders. Our audit work has been undertaken so that we might state to the shareholders those matters we are required to state to them in the independent auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the shareholders for our audit work, this independent auditor's report, or any of the opinions we have formed.

Responsibilities of the directors for the financial statements

The directors, on behalf of the Company, are responsible for:

- the preparation and fair presentation of the financial statements in accordance with generally accepted accounting practice in New Zealand (being New Zealand Equivalents to International Financial Reporting Standards) and International Financial Reporting Standards;
- implementing necessary internal control to enable the preparation of a set of financial statements that is fairly presented and free from material misstatement, whether due to fraud or error; and
- assessing the ability to continue as a going concern. This includes disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless they either intend to liquidate or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objective is:

- to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error; and
- to issue an independent auditor's report that includes our opinion.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs NZ will always detect a material misstatement when it exists.

Misstatements can arise from fraud or error. They are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.



A further description of our responsibilities for the audit of these financial statements is located at the External Reporting Board (XRB) website at:

<http://www.xrb.govt.nz/standards-for-assurance-practitioners/auditors-responsibilities/audit-report-5/>

This description forms part of our independent auditor's report.

The engagement partner on the audit resulting in this independent auditor's report is Jamie Munro.

For and on behalf of

A handwritten signature of the KPMG firm, written in blue ink. The letters 'KPMG' are written in a stylized, cursive-like font.

KPMG
Auckland

27 July 2018

**Statement of comprehensive income
for the financial year ended 30 June 2018**

	Note	2018 \$'000	2017 \$'000
Premium revenue	4	363,488	317,892
Outwards reinsurance premium expense		(18,268)	(18,435)
Net premium revenue		345,220	299,457
Claims expense	5	(264,924)	(294,109)
Reinsurance and other recoveries revenue	4, 5	26,610	80,765
Net incurred claims	5	(238,314)	(213,344)
Acquisition costs		(16,257)	(17,366)
Other underwriting expenses		(43,616)	(42,376)
Underwriting expenses		(59,873)	(59,742)
Underwriting result		47,033	26,371
Investment income on insurance funds	4.1	3,465	3,166
Investment expense on insurance funds		(212)	(198)
Insurance trading result		50,286	29,339
Investment income on shareholder funds	4.1	7,122	7,295
Investment expense on shareholder funds		(338)	(324)
Gain on defined benefit funds		8	3
Share of joint venture loss		(142)	-
Profit before tax		56,936	36,313
Income tax expense	7.1	(14,520)	(9,073)
Profit for the financial year attributable to owners of the Company		42,416	27,240
Other comprehensive income			
Items that will not be reclassified subsequently to profit or loss			
Actuarial losses on defined benefit funds		(3)	(111)
Total other comprehensive income		(3)	(111)
Total comprehensive income for the financial year		42,413	27,129

The statement of comprehensive income is to be read in conjunction with the accompanying notes.



**Statement of financial position
as at 30 June 2018**

	Note	2018 \$'000	2017 \$'000
Assets			
Cash and cash equivalents	8	6,429	5,521
Receivables and other assets	9	163,972	140,327
Investment securities	10	201,961	183,437
Reinsurance and other recoveries receivable	11	50,370	90,118
Deferred reinsurance premiums	12	14,261	14,509
Deferred acquisition costs	13	10,548	7,859
Current tax asset	7.3	1,780	-
Plant and equipment		3,869	1,301
Deferred tax assets	7.4	2,265	2,350
Investment in joint venture	26	108	-
Net defined benefit asset	17	414	409
Total assets		455,977	445,831
Liabilities			
Payables and other liabilities	14	47,907	33,782
Current tax liabilities	7.3	-	1,072
Unearned premium liabilities	15	209,185	182,921
Outstanding claims liabilities	16	95,638	133,970
Employee entitlements	17	6,481	5,102
Deferred tax liabilities	7.4	2,953	2,584
Total liabilities		362,164	359,431
Net assets		93,813	86,400
Equity			
Share capital	18	64,215	64,215
Retained profits		29,598	22,185
Total equity		93,813	86,400

The Board of Directors of AA Insurance Limited approved these financial statements for issue on 27 July 2018.

For, and on behalf of the Board

Director
27 July 2018



Director
27 July 2018



The statement of financial position is to be read in conjunction with the accompanying notes.

**Statement of changes in equity
for the financial year ended 30 June 2018**

	Note			
		Share capital	Retained profits	Total
		\$'000	\$'000	\$'000
Balance as at 1 July 2016		64,215	25,056	89,271
Profit for the financial year		-	27,240	27,240
Total other comprehensive income		-	(111)	(111)
Total comprehensive income for the financial year		-	27,129	27,129
Transactions with the owners, recorded directly in equity				
Dividends declared	3	-	(30,000)	(30,000)
Balance as at 30 June 2017		64,215	22,185	86,400
Profit for the financial year		-	42,416	42,416
Total other comprehensive income		-	(3)	(3)
Total comprehensive income for the financial year		-	42,413	42,413
Transactions with the owners, recorded directly in equity				
Dividends declared	3	-	(35,000)	(35,000)
Balance as at 30 June 2018		64,215	29,598	93,813

The statement of changes in equity is to be read in conjunction with the accompanying notes.



Statement of cash flows
for the financial year ended 30 June 2018

	Note	2018 \$'000	2017 \$'000
Cash flows from operating activities			
Premiums received		364,693	323,991
Claims paid		(303,256)	(300,976)
Interest received		3,757	3,843
Dividends received		1,957	2,075
Reinsurance and other recoveries received		70,686	76,093
Outward reinsurance premiums paid		(17,636)	(17,662)
Net movement in shared property reinstatement advances		(3,215)	(784)
Acquisition costs paid		(18,946)	(15,176)
Income tax paid	7.3	(16,918)	(12,015)
Net movement in goods and services tax and levies		4,464	875
Underwriting and other operating expenses paid		(32,388)	(44,208)
Net cash from operating activities	21	53,198	16,056
Cash flows from investing activities			
Proceeds from sale of investment securities		208,783	214,663
Payments for purchase of investment securities		(222,449)	(179,943)
Proceeds from sale of plant and equipment		50	56
Payments for purchases of plant & equipment and capitalised software costs		(3,424)	(478)
Investment in joint venture		(250)	-
Net cash used in investing activities		(17,290)	34,298
Cash flows from financing activities			
Dividends paid to owners of the Company		(35,000)	(60,000)
Net cash used in financing activities		(35,000)	(60,000)
Net increase in cash and cash equivalents		908	(9,646)
Cash and cash equivalents at the beginning of the financial year		5,521	15,167
Cash and cash equivalents at the end of the financial year		6,429	5,521

The statement of cash flows are to be read in conjunction with the accompanying notes.



Notes to the financial statements

1. Reporting entity

AA Insurance Limited (the **Company**) is a company incorporated and domiciled in New Zealand. Its registered office is level 17, AA Centre, 99 Albert Street, Auckland.

The Company is a for-profit entity in the business of the underwriting of general insurance and the investment and administration of insurance funds. It operates exclusively in the direct sector of the general insurance market in New Zealand.

The Company's parent entity is Vero Insurance New Zealand Limited, with Suncorp Group Limited, a company incorporated in Australia, being the ultimate parent entity. Suncorp Group Limited and its subsidiaries are referred to as the **Suncorp Group**. Vero Insurance New Zealand Limited has a 68% shareholding in the Company and The New Zealand Automobile Association Limited has a 32% shareholding.

2. Basis of preparation

The Company is a for-profit entity and the financial statements have been prepared on the historical cost basis unless the application of fair value measurements are required by the relevant accounting standards such as the measurement of financial instruments designated at fair value through profit or loss and the measurement of outstanding claims liabilities and reinsurance recoveries.

Significant accounting policies applied in the preparation of these financial statements are set out in Note 29. There have been no significant changes to accounting policies during the financial year.

The reporting period is from 1 July 2017 to 30 June 2018.

These financial statements are presented in New Zealand dollars, which is the Company's functional and presentation currency. All values are rounded to the nearest thousand dollars (\$'000) unless stated otherwise.

The accompanying statement of financial position has been prepared using the liquidity format of presentation.

2.1 Statement of compliance

The financial statements are general purpose financial statements which have been prepared in accordance with New Zealand Generally Accepted Accounting Practice in New Zealand (**NZ GAAP**). They comply with the New Zealand equivalents to International Financial Reporting Standards (**NZ IFRS**), and other applicable Financial Reporting Standards as appropriate for profit-oriented entities. The Company is an FMC reporting entity for the purposes of the Financial Markets Conduct Act 2013. The financial statements have been prepared in accordance with the requirements of the Financial Markets Conduct Act 2013, Companies Act 1993, Financial Reporting Act 2013 and the Insurance (Prudential Supervision) Act 2010. They also comply with International Financial Reporting Standards (**IFRS**).

2.2 New or amended standards adopted during the financial year

New reporting standards, amendments to standards and interpretations that became effective in the current financial year were not applicable to the Company or had no impact on these financial statements.



Notes to the financial statements (continued)

2.3 Comparative information

Certain amounts and presentations in the comparative information have been restated (or reclassified) to conform to changes in the current financial period.

Excess recoveries have been reclassified from reinsurance and other recoveries receivable to outstanding claims liabilities in the statement of financial position.

The net movement in goods and services tax and levies has been reclassified from underwriting and other operating expenses paid to a separate line in the statement of cash flows to provide a more informative view of the cashflows of the Company.

Amounts disclosed as lease commitments in note 24 have been updated to exclude operating expenditure which is not part of the minimum lease payment amounts.

Related party payable amount has been reclassified from trade payables and other accruals in relation to the outstanding invoice at the financial year end in notes 14 and 25.

2.4 Use of estimates and judgements

The preparation of financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and amounts reported in the financial statements. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances. Estimates and underlying assumptions are reviewed on an ongoing basis. Where revisions are made to accounting estimates, any financial impact is recognised in the period in which the estimate is revised.

The key areas of significant estimates and judgements and the methodologies used to determine key assumptions are set out below.

a) Outstanding claims liability

The Company takes all reasonable steps to ensure that it has appropriate information regarding its claims exposures. Given the uncertainty in establishing claims provisions, it is likely that the final outcome will prove to be different from the original liability established.

Claims reported to the Company at balance date are estimated with due regard to the claim circumstance as reported by the insured, legal representative, assessor, loss adjuster and/or other third party and then combined, where appropriate, with historical evidence on the cost of settling similar claims. Estimates of the cost of claims reported are reviewed regularly and are updated as and when new information arises.

The estimation of claims incurred but not reported (**IBNR**) and claims incurred but not enough reported (**IBNER**) are generally subject to a greater degree of uncertainty than the estimation of the cost of settling claims already notified to the Company, where more information about the claim event is generally available. IBNR and IBNER claims may not be adequately reported until years after the events giving rise to the claims have happened.

In calculating the estimated cost of unpaid claims, the Company uses a variety of estimation techniques, generally based upon statistical analysis of historical and industry experience that assumes that the development pattern of the current claims will be consistent with past experience and/or general industry benchmarks as appropriate.

Allowance is made, however, for changes or uncertainties that may create distortions in the underlying statistics or which might cause the cost of unsettled claims to increase or reduce when compared with the cost of previously settled claims. The ultimate net outstanding claims provision also includes an additional risk margin to allow for the uncertainty within the estimation process.

Details regarding actuarial estimates and judgements are detailed in Notes 5, 11 and 16. In particular details of the uncertainties that exist in measuring gross incurred claims arising from the Canterbury earthquakes are explained in Note 16.1.



Notes to the financial statements (continued)

b) Assets arising from reinsurance contracts and other recoveries

Estimates of reinsurance and other recoveries receivable are also computed using the above methods. In addition, the recoverability of these assets is assessed on a periodic basis to ensure that the balance is reflective of the amounts that will ultimately be received, taking into consideration factors such as counterparty and credit risk.

3. Dividends

	2018		2017	
	¢ per share	\$'000	¢ per share	\$'000
Ordinary shares				
Dividend declared and paid	36	35,000	31	30,000
Dividend declared and unpaid	-	-	-	-
Total dividends recognised in equity attributable to owners of the Company	36	35,000	31	30,000

4. Revenue

	2018 \$'000	2017 \$'000
Insurance income		
Gross written premium	389,752	340,783
Movement in unearned premium	(26,264)	(22,891)
Premium revenue	363,488	317,892
Reinsurance and other recoveries revenue	26,610	80,765
Total insurance income	390,098	398,657
Investment income		
Interest income	3,788	3,878
Dividend income	1,957	2,075
Net gain on financial assets at fair value through profit or loss	4,842	4,508
Total investment income	10,587	10,461
Total revenue	400,685	409,118

4.1 Investment Income

	2018 \$'000	2017 \$'000
Investment income on insurance funds	3,465	3,166
Investment income on shareholder funds	7,122	7,295
Total investment income	10,587	10,461



Notes to the financial statements (continued)

5. Net incurred claims

Current year claims relate to risks borne in the current financial year. Prior year claims relate to a reassessment of the risks borne in all previous financial years.

	Current Year \$'000	Prior Year \$'000	Total \$'000
Year ended 30 June 2018			
Gross incurred claims and related expenses			
Undiscounted	259,636	2,470	262,106
Discount and discount movement	(241)	3,059	2,818
Gross incurred claims discounted	259,395	5,529	264,924
Reinsurance and other recoveries			
Undiscounted	(16,901)	(6,966)	(23,867)
Discount and discount movement	73	(2,816)	(2,743)
Reinsurance and other recoveries discounted	(16,828)	(9,782)	(26,610)
Net incurred claims	242,567	(4,253)	238,314
Year ended 30 June 2017			
Gross incurred claims and related expenses			
Undiscounted	264,829	30,544	295,373
Discount and discount movement	(385)	(879)	(1,264)
Gross incurred claims discounted	264,444	29,665	294,109
Reinsurance and other recoveries			
Undiscounted	(53,121)	(29,193)	(82,314)
Discount and discount movement	313	1,236	1,549
Reinsurance and other recoveries discounted	(52,808)	(27,957)	(80,765)
Net incurred claims	211,636	1,708	213,344

Details of the uncertainties that exist in measuring gross incurred claims and reinsurance recoveries arising from the Canterbury earthquakes are explained in Note 16.1.

6. Profit before tax

	2018 \$'000	2017 \$'000
Profit before tax is arrived at after charging/(crediting) the following specific items:		
Bad and doubtful debt expense	60	13
Contributions to defined contribution superannuation schemes	1,287	1,192
Contributions to defined benefit superannuation schemes	38	38
Depreciation on plant and equipment	790	551
Employee benefits	49,528	45,707
(Gain)/loss on disposal of plant and equipment	16	(4)
Operating lease rental expenses	3,061	2,661



Notes to the financial statements (continued)

7. Income tax

7.1 Income tax expense

	2018 \$'000	2017 \$'000
Profit before tax	56,936	36,313
Prima facie income tax @ 28% (2017: 28%)	15,942	10,168
Movement in income tax expense due to:		
Non-deductible expenditure	72	52
Share of joint venture loss	40	-
Imputation credits	(122)	(175)
Tax exempt revenue	(1,353)	(899)
Other	(37)	(48)
Adjustment for prior years	(22)	(25)
Income tax expense	14,520	9,073
Income tax expense recognised in profit consists of:		
Current tax expense		
Current year	14,052	9,451
Adjustments for prior financial years	14	(13)
	14,066	9,438
Deferred tax expense		
Current year	490	(353)
Adjustments for prior financial years	(36)	(12)
	454	(365)
Income tax expense	14,520	9,073

7.2 Imputation credits

	2018 \$'000	2017 \$'000
Imputation credits balance	621	(1,708)
Imputation credits / (deficit) available for use in subsequent reporting periods	621	(1,708)

7.3 Current tax liabilities / (assets)

	2018 \$'000	2017 \$'000
Balance at the beginning of the financial year	1,072	3,649
Income tax paid	(16,918)	(12,015)
Current year tax on operating profit	14,052	9,451
Adjustment for prior years	14	(13)
Balance at the end of the financial year	(1,780)	1,072

Notes to the financial statements (continued)

7.4 Deferred tax assets and liabilities

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred income taxes relate to the same fiscal authority. The offset amounts are as follows:

	2018 \$'000	2017 \$'000
Deferred tax assets are attributable to		
Depreciable assets	266	757
Employee benefits	1,726	1,323
Investments	30	-
Other	243	270
Total deferred tax assets	2,265	2,350
Deferred tax liabilities are attributable to		
Investments	-	(383)
Deferred acquisition costs	(2,953)	(2,201)
Total deferred tax liabilities	(2,953)	(2,584)
Net deferred tax (liabilities)/assets	(688)	(234)
Movements		
Deferred tax assets		
Balance at the beginning of the financial year	2,350	2,215
Movement recognised in profit or loss	254	135
Reclassification of the deferred investment income	(339)	-
Balance at the end of the financial year	2,265	2,350
Deferred tax liabilities		
Balance at the beginning of the financial year	2,584	2,814
Movement recognised in profit or loss	708	(230)
Reclassification of the deferred investment income	(339)	-
Balance at the end of the financial year	2,953	2,584

8. Cash and cash equivalents

	2018 \$'000	2017 \$'000
Cash at bank and in hand	2,765	(62)
Shared property reinstatement deposits (Note 14)	1,651	4,866
Cash held within investment funds	2,013	717
	6,429	5,521

Shared property reinstatement deposits relate to advances received from other insurers and property owners for multi-unit property reinstatements arising from the Canterbury earthquakes where the Company acts as the lead insurer to facilitate the property reinstatement on behalf of all property owners. These amounts are held in separate bank accounts for the sole purpose of undertaking these property reinstatements.



Notes to the financial statements (continued)

9. Receivables

	2018 \$'000	2017 \$'000
Trade and other receivables		
Premiums due	155,569	130,509
Amounts due from related parties (Note 25)	1,741	2,060
Prepaid expenses	120	35
Amounts due from reinsurers	3,013	7,022
Provision for bad and doubtful debts	(5)	(4)
Total trade and other receivables	160,438	139,622
Other assets		
Accrued income	556	525
Investment receivables	-	16
Other assets	2,978	164
Total other assets	3,534	705
Total receivables	163,972	140,327
Current	163,972	140,327
Non-current	-	-
Total receivables	163,972	140,327
Movements in for provision for bad and doubtful debts		
Balance at the beginning of the financial year	(4)	(6)
Provision released during the financial year	(1)	2
Balance at the end of the financial year	(5)	(4)

10. Investment securities

	2018 \$'000	2017 \$'000
Financial assets at fair value through profit or loss		
<i>Interest bearing securities</i>		
Debentures and corporate bonds	34,728	35,024
Government and semi-government securities	30,338	23,583
Discounted securities	44,721	39,647
Total interest bearing securities	109,787	98,254
Unit trusts	92,174	85,183
Total investment securities	201,961	183,437

11. Reinsurance and other recoveries receivable

	2018 \$'000	2017 \$'000
Expected future reinsurance and other recoveries undiscounted	51,396	93,887
Discount to present value	(1,026)	(3,769)
Total reinsurance and other recoveries receivable	50,370	90,118
Current	35,713	52,089
Non-current	14,657	38,029
Total reinsurance and other recoveries receivable	50,370	90,118

Details of the uncertainties that exist in measuring reinsurance recoveries arising from the Canterbury and Kaikoura earthquakes are explained in Note 16.1.



Notes to the financial statements (continued)

12. Deferred reinsurance premiums

	2018 \$'000	2017 \$'000
Balance at the beginning of the financial year	14,509	17,020
Reinsurance premium liability incurred	18,020	15,924
Reinsurance premium charged to profit or loss	(18,268)	(18,435)
Balance at the end of the financial year	14,261	14,509

13. Deferred acquisition costs

	2018 \$'000	2017 \$'000
Balance at the beginning of the financial year	7,859	10,049
Acquisition costs deferred	18,946	15,176
Amortisation charged to profit or loss	(16,257)	(17,366)
Balance at the end of the financial year	10,548	7,859

14. Payables and other liabilities

	2018 \$'000	2017 \$'000
Trade creditors and accruals	25,589	11,045
GST payable	1,754	961
Amounts due to reinsurers	17,062	16,678
Shared property reinstatement advances (Note 8)	1,651	4,866
Amounts due to related parties (Note 25)	1,851	232
Total payables and other liabilities	47,907	33,782
Current	38,617	33,782
Non-current	9,290	-
Total payables and other liabilities	47,907	33,782

15. Unearned premium liabilities

	2018 \$'000	2017 \$'000
Balance at the beginning of the financial year	182,921	160,030
Premiums written during the financial year (Note 4)	389,752	340,783
Premiums earned during the financial year (Note 4)	(363,488)	(317,892)
Balance at the end of the financial year	209,185	182,921

15.1 Liability adequacy test

The liability adequacy test which was performed as at 30 June 2018 identified a surplus for the Company (30 June 2017: surplus).



Notes to the financial statements (continued)

16. Outstanding claims liabilities

16.1 Gross outstanding claims liabilities

	2018 \$'000	2017 \$'000
Gross central estimate - undiscounted	85,920	124,957
Discount to present value	(1,191)	(3,826)
Claim handling expenses	4,678	6,100
Risk margin	6,231	6,739
Gross outstanding claims liabilities	95,638	133,970
Current	81,068	88,352
Non-current	14,570	45,618
Gross outstanding claims liabilities	95,638	133,970

There is still uncertainty with regards to the estimation of gross outstanding claims liabilities and related reinsurance recoveries for the 2010 and 2011 Canterbury earthquake claims, despite continued progress in the settlement of these claims. The uncertainty on these events is large in dollar terms due to the volume, value and complexity of the outstanding earthquake claims relative to other outstanding claims on the statements of financial position.

At balance date the central estimate of gross outstanding claims liabilities, plus the net risk margin, attributed to the Canterbury earthquakes totals \$22.2 million (30 June 2017: \$63.9 million).

The central estimate represents actuarial estimates, as at 30 June 2018, of what the Company ultimately has left to pay, prior to receiving any reinsurance recoveries in relation to these claims. Given the nature of the uncertainties associated with the remaining earthquake claims, the actual claims experience may deviate, perhaps substantially, from the central estimate as at 30 June 2018.

The net risk margin represents additional provisions required to meet expected claim payments, net of all reinsurance, with a 90% probability of sufficiency. In the event of actual claims experience deviating from expectations, the net risk margin is designed to act as a buffer to minimise the impact on the Company's financial performance.

On behalf of the Company, Suncorp Group has an Adverse Development Cover (**ADC**) in place to cover Suncorp Group's net exposure to losses arising from the February 2011 Canterbury earthquake between AU\$3.1 billion and AU \$3.4 billion. The central estimate of the February 2011 event at the balance date is above the limit of the ADC.

Future movements in the AUD:NZD exchange rate can affect the net incurred claims position. This arises because claims are paid in New Zealand dollars, but the applicable catastrophe reinsurance programme is denominated in Australian dollars. An allowance is made for foreign exchange risk in the central estimate as well as the net risk margin.

At balance date the central estimate of gross outstanding claims liabilities, plus the net risk margin, attributed to the November 2016 Kaikoura earthquake totals \$1.1 million (30 June 2017: \$5.1 million).



Notes to the financial statements (continued)

16.2 Reconciliation of movement in discounted outstanding claims liabilities

	Note	2018 \$'000	2017 \$'000
Net outstanding claims liabilities at the beginning of the financial year		43,852	34,652
<i>Prior periods</i>			
Payments net of reinsurance recoveries		(38,062)	(31,784)
Movement in discounting		491	182
Margin release on prior periods		(4,513)	(3,265)
Incurred claims due to changes in assumptions and experience		(235)	4,775
Change in discount rate		4	16
<i>Current period</i>			
Net ultimate incurred costs		242,567	211,636
Payments net of reinsurance recoveries		(198,836)	(172,360)
Net outstanding claims liabilities at end of the financial year		45,268	43,852
Reinsurance and other recoveries receivable	11	50,370	90,118
Gross outstanding claims liabilities		95,638	133,970

16.3 Actuarial Assumptions and Methods

a) Assumptions

The following key assumptions have been applied in determining the net outstanding claims liabilities of the Company:

	2018	2017
Weighted average term to settlement (years)	0.21	0.23
Economic inflation rate	2.1%	2.1%
Superimposed inflation rate	0.0%	0.0%
Discount rate	1.8%	2.0%
Claim handling expense ratio	8.5%	12.6%
Risk margin	16.0%	21.5%

Weighted average term to settlement - The average weighted term to settlement is calculated separately by class of business and is based on historic settlement patterns.

Economic and superimposed inflation - Economic inflation is based on economic indicators such as the consumer price index and/or increases in average weekly earnings. Superimposed inflation reflects the tendency for some costs, such as court awards, to increase at levels in excess of economic inflation. Inflation assumptions are set at a class of business level and reflect past experience and future expectations.

In some cases, no explicit assumption for inflation has been made. Instead, there is an implicit assumption that future inflation will be in line with past inflation. In these situations, the inflation assumption has been estimated after considering current information on a number of suitable indices.

Discount rate - The outstanding claims liability is discounted at a rate equivalent to that inherent in a portfolio of riskless fixed interest securities with coupon and redemption cash flows exactly matching the projected inflation claim cash flows.

Claim handling expense allowance - An estimate of outstanding claim liability will typically incorporate an allowance for the future cost of administering the claims. This allowance is determined after analysing

Notes to the financial statements (continued)

claims related expenses incurred by the portfolio in question, adjusted for the expected pattern of payment of claim handling expenses during the life of a claim.

Risk margin - The overall risk margin is determined allowing for diversification between business classes and the relative uncertainty of the outstanding claims estimate for each class.

During the year a detailed review of risk margins was undertaken resulting in a revision to the diversification adjustment to allow for the diversification of earthquake and non-earthquake claims.

The assumptions regarding uncertainty for each class are applied to the net central estimates, and the results aggregated, allowing for diversification in order to arrive at an overall provision, which is intended to have a 90% (2017: 90%) probability of sufficiency (**POS**).

A net risk margin at an approximate 90% POS (2017: 90%) has been included in the net outstanding claims provision in respect of the 2010 and 2011 Canterbury earthquakes. The net risk margin takes into account: the retention and limits of the 2010 and 2011 Suncorp Group catastrophe programmes; the ADC contract for the February 2011 event; the timing of cash flows; and the currency exchange rates that are likely over the future payment period.

b) Impact of changes in assumptions

The Company conducts sensitivity analysis to quantify the exposure to the risk of changes in the key underlying actuarial assumptions. A sensitivity analysis is conducted on each variable, whilst holding all other variables constant. The tables below describe how a change in each assumption will affect the profit before tax. There is no impact on equity reserves.

	Movement in variables	2018 \$'000	2017 \$'000
Weighted average term to settlement - years	+0.5	69	24
	-0.5	(69)	(24)
Inflation rate	+1%	93	96
	-1%	(94)	(97)
Discount rate	+1%	(93)	(96)
	-1%	94	97
Claim handling expense ratio	+1%	417	389
	-1%	(417)	(389)
Risk margin	+1%	390	313
	-1%	(390)	(313)
Average future AUD:NZD exchange rate	+1%	-	96
	-1%	-	(96)

c) Actuarial information

Karl Marshall, of The Quantum Group Pty Limited, is the Appointed Actuary for the Company. Mr Marshall is a Fellow of the New Zealand Society of Actuaries. Mr Marshall has no financial interest in the Company.

According to section 77(1) of the Insurance (Prudential Supervision) Act 2010 the Appointed Actuary must review the actuarial information in, or used in the preparation of, the financial statements.

The outstanding claims reserves disclosed for the Company have been calculated in accordance with the New Zealand Society of Actuaries Professional Standard No.4.1 "Valuation of General Insurance Claims". The effective date of the Appointed Actuary's advice is at 30 June 2018. The Appointed Actuary is satisfied that they have obtained all of the information and explanations required.

The Appointed Actuary is satisfied that the actuarial information has been used appropriately in the preparation of the financial statements and included appropriately in the financial statements.

In particular, the Appointed Actuary is satisfied as to the nature, sufficiency and accuracy of the data used to determine the outstanding claims liabilities. There were no qualifications contained in his actuarial

Notes to the financial statements (continued)

advice. The key assumptions used in the compilation of the reserves as at 30 June 2018 have been outlined above.

In addition, the Company's Board Audit Risk and Compliance Committee (**BARCC**) receive a Financial Condition Report (**FCR**) annually from the Appointed Actuary of the Company in accordance with the Act. The purpose of the FCR is to provide the Appointed Actuary's objective assessment of the Company's overall financial condition. It considers, among other things, the material risks facing the Company that, in the Appointed Actuary's opinion, pose a threat to its ability to remain financially solvent now and in the future.

17. Employee benefit obligations

	2018	2017
	\$'000	\$'000
Employee entitlements	6,481	5,102
Defined benefit obligation asset	(414)	(409)
Total employee benefits obligation	6,067	4,693
Current	6,481	5,102
Non-current	(414)	(409)
Total employee benefits obligation	6,067	4,693

18. Share capital

	2018	2018	2017	2017
	Shares	Shares	Shares	Shares
	No. (000)	\$'000	No. (000)	\$'000
Issued and fully paid ordinary shares	97,334	63,718	97,334	63,718
Shareholder contribution under equity settled employee share plans	-	497	-	497
Total share capital	97,334	64,215	97,334	64,215

The Company does not have authorised capital or par value in respect of its issued shares. All shares are fully paid.

As at 30 June 2018, the Company had 66,186,860 ordinary shares with no par value issued to Vero Insurance New Zealand Limited (2017: 66,186,860) and 31,146,760 issued to New Zealand Automobile Association Limited (2017: 31,146,760). All shares rank equally with one vote attached to each fully paid ordinary share.



Notes to the financial statements (continued)

19. Capital management

19.1 Capital management policies and objectives

The capital management strategy of the Company is to optimise shareholder value by managing the level, mix and use of capital resources. The primary objective is to ensure there are sufficient capital resources to maintain and grow the business, in accordance with risk appetite. The Company's Internal Capital Adequacy Assessment Process (**ICAAP**) provides the framework to ensure that it is capitalised to meet internal and external requirements. The ICAAP is reviewed regularly and, where appropriate, adjustments are made to reflect changes in the capital needs and risk profile of the Company.

The Company is a licensed insurance company in accordance with the Insurance (Prudential Supervision) Act 2010 (the **Act**). The Company manages its capital in accordance with the requirements of the Act and the Solvency Standard for Non-life Insurance Business (the **Solvency Standard**) issued by the Reserve Bank of New Zealand.

The Company is required to maintain a solvency margin of at least \$0, i.e. actual solvency capital as determined under the Solvency Standard should be at or above the minimum solvency capital level. The actual amount retained as minimum solvency capital and determined by the directors of the Company as appropriate to ensure its financial soundness, and the basis for determining the amount are set out in Note 19.3 below.

The Company satisfied all externally imposed capital requirements which it was subject to during the year ended 30 June 2018.

The Company has embedded in its capital management framework the necessary tests to ensure continuous and full compliance with the Solvency Standard.

The Company's BARCC oversee the capital computations and maintain the optimal capital structure by advising the Board on dividend payments and share issues. In addition, the Company manages its required level of capital through analysis and optimisation of the product and asset mix and the reinsurance program investment strategy.

19.2 Capital composition

The Company manages its capital by considering both regulatory and economic capital. The primary source of capital used is total equity. Total equity is included in the definition of 'capital' in the Solvency Standard.

19.3 Regulatory capital

Regulatory capital is made up of two components, actual solvency capital and minimum solvency capital with the difference representing the solvency margin. The calculation of the solvency margin for the Company is detailed below:

	2018 \$'000	2017 \$'000
Actual solvency capital	74,606	72,745
Minimum solvency capital	53,477	49,848
Solvency Margin	21,129	22,897
Solvency Ratio	1.40	1.46

20. Credit rating

The Company has an A+ credit rating from Standard & Poor's (2017: A+) which provide an indication of the Company's ability to pay current and future claims.



Notes to the financial statements (continued)

21. Notes to the statement of cash flows

	2018 \$'000	2017 \$'000
Profit for the period after tax	42,416	27,240
Non-cash items		
Movement in financial assets at fair value through profit or loss	(4,842)	(4,508)
Depreciation expense	790	551
Loss /(gain) on disposal of plant and equipment	16	(4)
Movement in defined benefit fund	(3)	(111)
Share of joint venture loss	142	-
Change in assets and liabilities		
Increase in receivables	(23,661)	(24,235)
Decrease in reinsurance and other recoveries receivable	39,748	16,067
Decrease in deferred reinsurance premiums	248	2,511
(Increase)/decrease in deferred acquisition expenses	(2,689)	2,190
Increase in taxation receivable	(1,780)	-
Decrease/(Increase) in deferred tax assets	85	(135)
(Increase)/decrease in net defined benefit asset	(5)	108
Increase/(decrease) in payables and other liabilities	14,125	(47,014)
Adjustment for dividend declared but not paid	-	30,000
Increase in unearned premiums	26,264	22,891
Decrease in current tax liabilities	(1,072)	(2,577)
Decrease in outstanding claims	(38,332)	(6,867)
Increase in employee entitlements	1,379	179
Increase/(decrease) in deferred tax liabilities	369	(230)
Net cash from operating activities	53,198	16,056



Notes to the financial statements (continued)

22. Financial instruments

22.1 Comparison of fair value to carrying amounts

Investment securities are recognised and measured at fair value and therefore their carrying value equates to their fair value.

Investments traded in an active market are valued with reference to the closing quoted market price.

The significant majority of other investments are valued using independently sourced valuations that do not involve the exercise of judgement by management.

Financial assets and liabilities that are not recognised and measured at fair value include cash and cash equivalents, trade and other receivables and payables. The basis of recognition and measurement of these financial assets and liabilities is described in Note 29. Their carrying value is a reasonable approximation of their fair value.

22.2 Fair value hierarchy

Financial assets and liabilities that are recognised and measured at fair value are categorised by a hierarchy which identifies the most significant input used in the valuation methodology:

- Level 1 – derived from quoted prices (unadjusted) in active markets for identical financial instruments.
- Level 2 – derived from other than quoted prices included within Level 1 that are observable for the financial instruments, either directly or indirectly.
- Level 3 – fair value measurement is not based on observable market data.

Level 2

Holdings in unit trusts are valued using quoted prices in a non-active market.

All other level 2 securities held by the Company represent investment securities valued using a market comparison technique. For investment securities the fair value is calculated using observable inputs from a non-active market for an identical security with the valuation reflecting the exit price for the security.

	Level 1	Level 2	Level 3	Total
	\$'000	\$'000	\$'000	\$'000
As at 30 June 2018				
Financial assets				
Investment securities	18,949	183,012	-	201,961
As at 30 June 2017				
Financial assets				
Investment securities	18,682	164,755	-	183,437

There have been no significant transfers between Level 1 and Level 2 during the year ended 30 June 2018 for the Company.



Notes to the financial statements (continued)

22.3 Accounting classification and fair values

The fair values of financial assets and liabilities, together with the carrying amount shown in the statement of financial position, are as follows:

	Designated at Fair Value \$'000	Loans and Receivables \$'000	Other Financial Liabilities \$'000	Carrying amount \$'000	Fair Value \$'000
2018					
Cash and cash equivalents	-	6,429	-	6,429	6,429
Receivables	-	163,972	-	163,972	163,972
Investment securities	201,961	-	-	201,961	201,961
	201,961	170,401	-	372,362	372,362
Payables and other liabilities	-	-	(47,907)	(47,907)	(47,907)
2017					
Cash and cash equivalents	-	5,521	-	5,521	5,521
Receivables	-	140,327	-	140,327	140,327
Investment securities	183,437	-	-	183,437	183,437
	183,437	145,848	-	329,285	329,285
Payables and other liabilities	-	-	(33,782)	(33,782)	(33,782)

23. Risk management

23.1 Risk management objectives and structure

The Company recognises that effective risk management is considered to be critical to the achievement of the Company's objectives. The Board is ultimately responsible for implementing and assessing the effectiveness of risk management strategies and internal controls across the Company.

The BARCC assists the Board in verifying and safeguarding the integrity of the Company's financial reporting, and evaluating and improving the effectiveness of the control, risk management and governance processes. The BARCC has a responsibility to ensure that appropriate systems are in place;

- which facilitate the effective identification, monitoring and management of the principle strategic, operational, insurance and financial risks to which the Company is exposed
- are directed to ensuring that the Company complies with its legal and regulatory obligations, internal policies and procedures, and conforms to the highest standards of business and ethical behaviour.

The Company has a Management Risk Committee in place, with its own charter. The primary role of the Risk Committee is to oversee the management of financial and non-financial aspects of risks arising from the activities of the business within the Company Board-approved risk parameters: Insurance Risk, Financial Risk, Operational and Compliance Risk and Strategic Risk.

The Board has approved frameworks, policies and limits relating to key categories of risk faced by the Company. Management has the primary responsibility and accountability for embedding the risk management framework within the business operations of the Company. The Manager of Risk and Compliance has the management responsibility for risk, compliance and related issues of the Company. The Company adopts a Three Lines of Defence model in order to manage the accountabilities and governance arrangements for the management of risk. The Three Lines of Defence model is outlined below.



Notes to the financial statements (continued)

23.1 Risk management objectives and structure (continued)

The Three Lines of Defence model of accountability as it applies to the Company involves:

Line of Defence	Responsibility of	Accountable for
First – Manage risk and comply with Company frameworks, policies and the Company's risk appetite	All business areas (and staff)	<ul style="list-style-type: none"> Identify, assess and manage the risks and control environment inherent in their operations including control testing Ensure compliance with all legal and regulatory requirements and Company policies Promptly escalate any significant actual and emerging risks for management attention
Second – Independent function which owns and monitors the application of risk framework, and measures and reports on risk performance and compliance	Risk function	<ul style="list-style-type: none"> Design, implement and manage the ongoing maintenance of risk frameworks and related policies Advise and partner with the business in the design and execution of risk frameworks and practices Oversee, monitor, guide and challenge First Line activities. Facilitate the reporting of the appropriateness and quality of risk management
Third – Independent assurance over internal controls and risk management practices	Auditors and specific obligations of the Appointed Actuary.	<ul style="list-style-type: none"> Decides the level and extent of independent testing required to verify the efficacy of internal controls Validates the overall risk framework Provides assurance that the risk management practices are functioning as intended



Notes to the financial statements (continued)

23.1 Risk management objectives and structure (continued)

Material policies subject to annual review by Board and that form part of the risk management programme comprise:

- The Risk Appetite Statement (**RAS**), and its linkage to strategic business and capital plans. Risk Appetite is set at Board level.
- Risk Management Strategy (**RMS**) which sets out the strategies in place for the identification and management of the key risks to which the Company is exposed. The RMS describes the strategy adopted by the Board for managing risk, including the risk appetite, policies, procedures, management responsibilities and controls. The RMS is endorsed by the BARCC, approved by the Board and submitted to the Reserve Bank of New Zealand.

The key risks addressed by the Risk Management Strategy are described below.

Key risks	Definition
Financial risk (including investment management, credit, liquidity and foreign exchange risk)	<p>The risk of inability to meet financial obligations and solvency requirements and includes:</p> <ul style="list-style-type: none"> - the risk of unfavourable changes in foreign exchange rates, interest rates, equity prices, credit spreads, commodity prices and market volatilities - The risk that the Company will be unable to service its cash flow obligations today or in the future - The risk that a counterparty will not meet its obligations in accordance with agreed terms.
Insurance risk	The risk of financial loss and the inability to meet liabilities due to inadequate or inappropriate insurance product design, pricing, underwriting, reserving, claims management and/or reinsurance management.
Operational & Compliance risk	<p>The risk of loss resulting from either:</p> <ul style="list-style-type: none"> - inadequate or failed internal processes, people and systems or from external events beyond our control. This includes, the risk of loss relating to human resources and workplace safety, fraud (internal and external), business process management, technology and systems, project, service provider (internal and external) and business interruption and recovery risk. - The risk of legal or regulatory sanctions, financial loss, or loss to reputation which the Company may suffer as a result of its failure to comply with all applicable legislation, regulations, industry codes and Company policy
Strategic risk	The risk of loss arising from uncertainty about the strategic direction and future operating environment, including capital volatility, earnings volatility, credit rating, commercial, brand & reputational, shareholder and customer risk.



Notes to the financial statements (continued)

23.2 Company insurance risk management

a) Policies and practices for mitigating insurance risk

Controls are implemented to manage the following components of insurance risk:

- pricing, including pricing strategies, technical pricing and pricing adequacy reviews;
- roles and responsibilities for pricing, the development and approval of new products and changes to existing products (Product Development Framework);
- processes that identify and respond to changes in the internal and external environment impacting insurance products;
- underwriting, including processes to consider aggregate exposures from a portfolio perspective to determine the actual exposure to particular risks or an event, monitoring of significant concentration of risk, and guidelines around the utilisation of reinsurance in pricing and underwriting;
- delegated authorities for the acceptance, assessment and settlement of claims including operational and ex-gratia authority limits;
- procedures relating to the notification, assessment, evaluation, settlement and closure of claims, and processes to detect and reduce loss associated with claims risk; and
- reserving practices and procedures at individual claim and portfolio level.

Concentration of insurance risk is mitigated through diversification over geographical segments, the use of reinsurer coverage and ensuring there is an appropriate mixture of business. Treaty reinsurance contracts are purchased to ensure that any accumulation of losses from a single event is mitigated.

b) Terms and conditions of insurance business

Insurance contracts are generally entered into on an annual basis and at the time of entering into a contract all terms and conditions are negotiable or, in the case of renewals, renegotiated.

23.3 Credit risk

The Company is exposed to and manages the following key sources of credit risk.

Key sources of credit risk	How are these managed
Premiums receivable	Payment default will result in the termination of the insurance contract with the policyholders, eliminating both the credit risk and insurance risk for the unpaid balance.
Investments in financial instruments	Investments in financial instruments in the investment portfolios are held in accordance with the investment mandates. Credit limits have been established within these guidelines to ensure counterparties have appropriate credit ratings.
Reinsurance recoveries	Eligible recoveries under reinsurance arrangements are monitored and managed internally and by specialised reinsurance brokers operating in the international reinsurance market.

For investment securities, credit ratings of counterparties for which credit risk is assessed only relate to the interest-bearing securities of the Company.

There has been no material change in the credit risk faced by the Company or processes for managing the risk during the period.



Notes to the financial statements (continued)

23.3 Credit risk (continued)

	Credit Rating					Non-investment grade	Not Rated	Total
	AAA	AA	A	BBB				
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
2018								
Cash and cash equivalents	-	6,429	-	-	-	-	-	6,429
Interest bearing investment securities	7,142	75,780	24,859	2,006	-	-	-	109,787
Reinsurance and other recoveries net of recoveries received in advance	-	12,385	9,657	-	-	-	28,328	50,370
Accrued income	-	-	-	-	-	-	556	556
Premiums due	-	-	-	-	-	-	155,569	155,569
Amounts due from related parties	-	-	1,741	-	-	-	-	1,741
Amounts due from reinsurers	-	1,817	1,196	-	-	-	-	3,013
Other assets	-	-	-	-	-	-	2,978	2,978
	7,142	96,411	37,453	2,006	-	-	187,431	330,443
2017								
Cash and cash equivalents	-	5,521	-	-	-	-	-	5,521
Interest bearing investment securities	8,820	62,036	26,384	1,014	-	-	-	98,254
Reinsurance and other recoveries net of recoveries received in advance	-	39,836	29,566	-	-	-	20,716	90,118
Accrued income	-	-	-	-	-	-	525	525
Investment receivables	-	16	-	-	-	-	-	16
Premiums due	-	-	-	-	-	-	130,509	130,509
Amounts due from related parties	-	-	2,060	-	-	-	-	2,060
Amounts due from reinsurers	-	5,155	1,867	-	-	-	-	7,022
Other assets	-	-	-	-	-	-	164	164
	8,820	112,564	59,877	1,014	-	-	151,914	334,189

All financial assets are neither past due nor impaired at balance date except for those disclosed in the following table. An amount is considered past due when a contractual payment falls overdue by one or more days. When an amount is classified as past due, the entire balance is disclosed in the past due analysis presented.

	Past due but not impaired						Total
	Neither past due nor impaired	0-3 mths	3-6 mths	6-12 mths	>12 mths	Impaired	
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
2018							
Premiums due	155,284	280	-	-	-	5	155,569
2017							
Premiums due	130,279	223	2	1	-	4	130,509



Notes to the financial statements (continued)

23.4 Liquidity risk

To ensure payments are made when they fall due, the Company has the following key facilities and arrangements in place to mitigate liquidity risks:

- investment portfolio mandates provide sufficient cash deposits to meet day-to-day obligations;
- investment funds set aside within the portfolio can be realised to meet significant claims payment obligations;
- in the event of a major claim, cash access is available under the terms of reinsurance arrangements;
- mandated liquidity limits;
- regularity of premiums received provides substantial liquidity to meet claims payments and associated expenses as they arise; and
- flexibility in investment strategies implemented for investment management to provide sufficient liquidity to meet claim payments as they fall due, based on actuarial assumptions.

There has been no material change in the liquidity risk faced by the Company or the policies and processes for managing the risk during the period.

The table below summarises the maturity profile of certain financial liabilities based on the remaining undiscounted contractual obligations. It also includes the maturity profile for outstanding claims liabilities determined on the discounted estimated timing of net cash outflows.

	Carrying amount \$'000	1 year or less \$'000	1 to 5 years \$'000	Over 5 years \$'000	Total \$'000
2018					
Amounts due to reinsurers	17,062	17,062	-	-	17,062
Trade creditors and accruals	25,589	16,299	4,389	4,901	25,589
GST payables	1,754	1,754	-	-	1,754
Outstanding claims liabilities	95,638	81,068	13,513	1,057	95,638
Amounts due to related parties	1,851	1,851	-	-	1,851
Employee entitlements	6,481	6,481	-	-	6,481
	148,375	124,515	17,902	5,958	148,375
2017					
Amounts due to reinsurers	16,678	16,678	-	-	16,678
Trade creditors and accruals	11,045	11,045	-	-	11,045
GST payables	961	961	-	-	961
Outstanding claims liabilities	133,970	86,569	43,313	4,088	133,970
Amounts due to related parties	232	232	-	-	232
Employee entitlements	5,102	5,102	-	-	5,102
	167,988	120,587	43,313	4,088	167,988



Notes to the financial statements (continued)

23.5 Market risk

The main source of market risk comes from the investment portfolios. The Company's business has distinct investment portfolios, each with their own investment mandate. The investment mandates specify investment restrictions including but not limited to asset class limits, authorised investments, duration limits, derivative restrictions, minimum credit ratings and counterparty credit limits.

The Company's investment portfolio is split into Technical Funds and Shareholder Funds.

The Technical Funds investment portfolios support the outstanding claims liabilities and unearned premiums of the business. The portfolios are managed over benchmarks set in a manner consistent with the expected duration of claims payments ensuring any variations from a matched position is constrained. This is managed via an interest rate risk hedge portfolio between benchmark and liabilities. Assets held are fixed interest securities and cash.

The Shareholder Funds are held for the investment of funds in support of share capital and retained profits. To provide better expected returns on capital, the investment mandate for this portfolio has a more diverse investment strategy predominantly including fixed interest, cash and equities. The investment mandate balances expected investment returns, volatility of expected investment returns and the impact of volatility on both the capital adequacy and profitability of the business.

Investment securities are measured at fair value and changes in fair value are recognised in the profit or loss.

There has been no material change in the market risk faced by the Company or the policies and processes for managing the risk during the period.

a) Interest rate risk

Interest rate risk arises from the investments in interest bearing securities. Interest rates have an impact on both the value of assets and liabilities and the main sources of loss are adverse changes in the valuation of investments in interest-bearing securities and outstanding claims liabilities.

A change in the market value of investments in interest-bearing securities is immediately recognised in the profit and loss. The insurance funds hold significant interest-bearing securities in support of corresponding insurance provisions and are invested in a manner consistent with the expected duration of claims payments.

The valuation of the outstanding claims liabilities includes the discounting to present value at balance date of expected future claim payments. Any assessment of the impact of changes in interest rates on investment income must include the offsetting adjustment to claims expense for changes in discount rates adopted in outstanding claims valuations.

This risk is managed by establishing investment portfolio mandates on the basis of the appropriate matching principles so as to ensure the impact on the operating result of changes in the general level of market interest rates is minimised.

Notes to the financial statements (continued)

a) Interest rate risk (continued)

The sensitivity of profit or loss after tax to movements in interest rates in relation to interest-bearing financial assets held at the balance date is shown in the table below. There is no impact on equity reserves. It is assumed that all residual exposures for the shareholder after tax are included in the sensitivity analysis, that the percentage point change occurs at the balance date and there are concurrent movements in interest rates and parallel shifts in the yield curves. Given the volatility experienced in the market recently, a movement of 100 basis points (2017:100 basis points) is considered reasonably possible and has been applied to the sensitivity analysis.

	2018			2017		
	Exposure	Change in Profit (loss)		Exposure	Change in Profit (loss)	
		variable	after tax		variable	after tax
	\$'000	%	\$'000	\$'000	%	\$'000
Interest bearing investment securities	48,173	+1	(695)	44,880	+1	(606)
		-1	725		-1	641
	48,173			44,880		

At the reporting date measurement of the cash and cash equivalents is not sensitive to movements in the interest rates and so a change in interest rates as at reporting date would have had no impact on either profit or equity from the measurement of cash and cash equivalents for the current financial year.

Interest-bearing investment securities are recognised on the statement of financial position at fair value. Movements in market interest rates impact the price of the securities (and hence their fair value measurement) and so would impact profit and equity.

b) Foreign exchange risk

All claim payments in relation to the Canterbury earthquake claims are made in New Zealand dollars. However, the catastrophe reinsurance programme applicable to these events is denominated in Australian dollars. An Adverse Development Cover (ADC) placed to cover Suncorp Group's net exposure to losses arising from the February 2011 Canterbury earthquake is also denominated in Australian dollars.

The difference in currency used for paying claims and determining reinsurance recoveries means that movements in the AUD:NZD exchange rate can affect the net incurred claims position. Allowance is made for this foreign exchange risk through actuarial estimates of the net outstanding claims liability.

With effect from the 30 June 2013 financial year, the Suncorp Group catastrophe reinsurance programme includes a fixed AUD:NZD exchange rate to eliminate this foreign exchange risk on subsequent events.

With the exception of the above, the Company is not exposed to material foreign exchange risk.

c) Other market risk

Other market risks are the risk of a loss of current and future earnings from adverse movements in the changes in market prices due to factors other than interest rates and foreign exchange. Those factors may be specific to the individual financial instrument or its issuer, or factors that affect all similar financial instruments traded in the market. The main "other market risks" that the Company's investment portfolios are exposed to is credit spread risk.

The Company is exposed to credit spread risk through its investments in interest bearing securities. This risk is mitigated by incorporating a diversified investment portfolio, establishing maximum exposure limits for counterparties and minimum limits on credit ratings.

The table below presents a sensitivity analysis on how credit spread movements could affect profit or loss for the exposure as at the balance date. There is no impact on equity reserves.

Sensitivity of the Company's credit exposure to a +/- 100 basis point (2017: 100 basis points) change in yield is as follows:

Notes to the financial statements (continued)

	2018			2017		
	Exposure	Change in Profit (loss)		Exposure	Change in Profit (loss)	
		variable	after tax		variable	after tax
	\$'000	%	\$'000	\$'000	%	\$'000
Discounted securities and corporate bonds	79,449	+1	(490)	74,671	+1	(529)
		-1	511		-1	549
Government and local government securities	30,338	+1	(206)	23,583	+1	(77)
		-1	214		-1	92
	109,787			98,254		

d) Equity price risk

The Company holds unit trust investments that expose the Company to equity price risk. The profit and loss impact on equity price movement is determined by multiplying market value by the variable of +/- 500 basis points (2017: 500 basis points):

	2018			2017		
	Exposure	Change in Profit (loss)		Exposure	Change in Profit (loss)	
		variable	after tax		variable	after tax
	\$'000	%	\$'000	\$'000	%	\$'000
Domestic equities in unit trusts	11,752	+5	423	14,716	+5	530
		-5	(423)		-5	(530)
Domestic fixed interest in unit trusts	42,410	+5	1,527	37,771	+5	1,360
		-5	(1,527)		-5	(1,360)
International equities in unit trusts	15,877	+5	572	15,938	+5	574
		-5	(572)		-5	(574)
International fixed interest in unit trusts	22,135	+5	797	16,758	+5	603
		-5	(797)		-5	(603)
	92,174			85,183		

23.6 Capital management

The Company's capital management policies and objectives together with details of the amount of equity retained for the purpose of financial soundness are described in Note 19.

24. Commitments of expenditure

	2018	2017
	\$'000	\$'000
Lease commitments		
Commitments for minimum lease payments in relation to non-cancellable operating leases are payable as follows:		
Within one year	4,220	3,692
Later than one year but not later than 5 years	14,374	15,537
Later than 5 years	21,922	25,237
Non cancellable operating leases	40,516	44,466

The Company leases a number of commercial office premises and car parks throughout New Zealand with varying lease terms of up to 12 years from the date of inception with periodic rent reviews.



Notes to the financial statements (continued)

25. Related parties

25.1 Controlling entities

The ultimate parent of the Company is Suncorp Group Limited (Suncorp Group).

The parent of the Company is Vero Insurance New Zealand Limited and it has a 68% shareholding in the Company. The New Zealand Automobile Association Limited has the remaining 32% shareholding in the Company.

25.2 Transactions and balances

Suncorp Group arranges reinsurance contracts with third parties on behalf of the Company and these transactions and balances have been included within the reinsurance transactions and balances recorded in the normal course of business.

	2018 \$'000	2017 \$'000
Premiums received		
Other - Shareholder	126	83
Premiums paid		
Parent	-	1,992
Fellow subsidiaries of the ultimate parent	102	91
Reinsurance recoveries received		
Parent	34,853	43,149
Accounting and administration services paid		
Parent	2,573	10,473
Fellow subsidiaries of the ultimate parent	9,699	354
Services fee		
Other - Shareholder	6,187	5,190
Joint venture	113	-
Claims repair services		
Fellow subsidiaries of the ultimate parent	14,997	10,284
Employer contributions paid to superannuation schemes		
Other related parties	30	23
Dividend declared but not paid		
Parent	10,200	-
Other - Shareholder	4,800	-
Dividend paid		
Parent	23,800	20,400
Other - Shareholder	11,200	9,600

Aggregate amounts receivable from or payable to related parties as at 30 June 2018 and 30 June 2017 are as follows. All balances are unsecured, non-interest bearing and repayable on demand.

Notes to the financial statements (continued)

	2018	2017
	\$'000	\$'000
Amounts receivable from:		
Parent	1,741	2,060
Total amounts receivable from related parties	1,741	2,060
Amounts payable to:		
Parent	-	-
Fellow subsidiaries of the ultimate parent	1,517	17
Joint venture	35	-
Other - Shareholder	299	215
Total amounts payable to related parties	1,851	232

The balance of \$169.0K as at 30 June 2018 (2017: \$48.3K) payable to Capital SMART Repairs Australia Pty Limited, Fellow subsidiary of the ultimate parent is reported as part of the Gross outstanding claims liabilities in the Note 16.

25.3 Key management personnel

Key Management Personnel (**KMP**) are those persons who have authority and responsibility for planning, directing and controlling the activities of the Company, directly and indirectly. KMP include senior executives who report to the Chief Executive.

	2018	2017
	\$'000	\$'000
Short-term employee benefits	2,341	2,466
Post employment benefits	52	34
Total Compensation	2,393	2,500

26. Investment in joint venture

AA Insurance Limited has a 50% interest in AA Home Limited (AHL), a joint venture between the New Zealand Automobile Association Limited (NZAA) and the Company. This entity was established on 5 March 2018 and its primary activity is the provision of home repair services. AHL has a balance date of 30 June.

The contractual terms of the arrangement provide for each partner to appoint an equal number of directors to AHL, have equal voting rights and rights to its share of the net assets of the company. This arrangement has been accordingly classified as a joint venture.

27. Auditor's remuneration

	2018	2017
	\$'000	\$'000
During the year the auditor of the Company was paid for the following services:		
Audit fees		
Audit of annual accounts of the Company	109	109
Non-audit fees		
Assurance engagements on RBNZ solvency returns	59	59
Total auditor's remuneration	168	168



Notes to the financial statements (continued)

28. Contingent liabilities

There were no contingent liabilities as at 30 June 2018 (2017: Nil).

29. Significant accounting policies

The Company's significant accounting policies set out below have been consistently applied to all periods presented in these financial statements.

29.1 Foreign currency

Transactions denominated in foreign currencies are initially translated to New Zealand dollars at the spot exchange rates ruling at the date of the transaction. Foreign currency monetary assets and liabilities at the end of the reporting period are translated to New Zealand dollars at the spot rates of exchange current on that date. The resulting differences on monetary items are recognised in the profit and loss as exchange gains and losses in the financial year in which the exchange rates change. Foreign currency non-monetary assets and liabilities that are measured in terms of historical cost are translated using the exchange rate at the date of the transaction. Foreign currency non-monetary assets and liabilities that are stated at fair value are translated to New Zealand dollars at foreign exchange rates ruling at the dates the fair value was determined.

29.2 Revenue and expense recognition

a) Premium Revenue

Premium revenue comprises amounts charged to policyholders. Premium excludes applicable levies and charges such as fire service levies collected on behalf of third parties, and is recognised net of goods and services tax. Premiums are recognised as revenue in accordance with the pattern of the underlying risk exposure from the date of attachment over the period of the insurance policy, which is usually one year.

Premiums on unclosed business are brought to account by reference to the prior year's experience and information that has become available between the reporting date and the date of completing the financial statements.

b) Claims expense

Claims expense represents payments for claims and the movement in outstanding claims liabilities. Claims represent the benefits paid or payable to the policyholder on the occurrence of an event giving rise to a loss or accident according to the terms of the policy. Claims expenses are recognised in profit or loss as losses are incurred, which is usually the point in time when the event giving rise to the claim occurs.

c) Reinsurance

Reinsurance and other recoveries revenue

Reinsurance and other recoveries receivable are measured as the present value of the expected future receipts, calculated on the same basis as outstanding claims liabilities.

Outwards reinsurance expense

Premiums ceded to reinsurers are recognised as an expense from the attachment date over the period of indemnity of the reinsurance contract in accordance with the expected pattern of the incidence of risk.

Reinsurance premiums are deferred and recognised as an asset where there are future economic benefits to be received from reinsurance premiums.

d) Investment Revenue

Interest income is recognised in profit or loss using the effective interest method.

Dividends and distribution income are recognised when the right to receive income is established.

Investment revenue is classified as either investment income on insurance funds or shareholder funds. Investment income on insurance funds represents revenue derived from financial assets backing general insurance liabilities as detailed in Note 29.7(c) while investment income from shareholder funds represents revenue from financial assets that do not back general insurance liabilities.



Notes to the financial statements (continued)

29.3 Income tax

Income tax payable on profits, based on New Zealand applicable tax law, is recognised as an expense in the period in which profits arise.

Deferred income tax is provided in full and is recognised on temporary differences arising between the tax basis of assets and liabilities and their carrying amounts in the financial statements. Deferred income tax is determined using tax rates (and laws) that have been enacted or substantially enacted by the reporting date and are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled.

The principal temporary differences arise from depreciation of plant and equipment, revaluation of certain financial assets and liabilities, provision for employee entitlements, deferred acquisition costs and tax losses carried forward. The rates enacted or substantially enacted at the reporting date are used to determine deferred income tax.

Deferred tax assets are recognised where it is probable that future taxable profits will be available against which the temporary differences can be utilised.

The tax effect of income tax losses available for carry forward are recognised as an asset when it is probable that future taxable profits will be available against which these losses can be utilised.

Where an item, which gives rise to a temporary difference, is recognised in or against equity, the deferred tax is also recognised in or against equity.

a) Goods and service tax

Revenue, expenses, assets and liabilities are recognised net of the recoverable amount of goods and services tax (GST), except where the amount of GST incurred is not recoverable from the taxation authority. In these circumstances the GST is recognised as part of the cost of acquisition of the asset or the amount of expense.

Net earned premium is net of the GST component of premium. Receivables and payables are stated inclusive of GST where applicable. The net amount of GST recoverable from, or payable to, the tax authority is included as an asset or liability in the statement of financial position.

29.4 Cash and cash equivalents

Cash and cash equivalents include cash on hand, other short-term highly liquid investments with original maturities of three months or less from the acquisition date and deposits at call which are readily convertible to cash on hand and are subject to an insignificant risk of changes in value, net of outstanding bank overdrafts.

For the purposes of the statement of cash flows, cash and cash equivalents consists of cash and cash equivalents as defined above, net of outstanding bank overdrafts. Bank overdrafts are shown within liabilities in the statement of financial position unless a right of offset exists.

29.5 Receivables

Amounts due from policyholders, intermediaries and other receivables are initially recognised at fair value, being the amounts receivable. They are subsequently measured at fair value, being the initial recognised amount and reducing it for impairment as appropriate. Any impairment charge is recognised in the profit and loss. A provision for impairment of receivables is established when there is objective evidence that the Company will not be able to collect all amounts receivable according to the original terms of the receivables. The amount of the provision is the difference between the asset's carrying amount and the present value of estimated future cash flows. Non-current receivables are discounted using interest rates on government guaranteed securities with terms to maturity that match, as closely as possible, the estimated future cash inflows.



Notes to the financial statements (continued)

29.6 Payables

These amounts represent liabilities for goods and services provided to the Company prior to the end of the period, which are unpaid.

29.7 Financial assets

A financial asset is recognised in the statement of financial position when the Company becomes a party to the contractual provisions of the instrument. Initial recognition is at fair value plus transaction costs that are directly attributable to the acquisition of the financial asset except for financial assets at fair value through profit or loss which exclude transaction costs.

All purchases and sales of financial assets that require delivery of the asset within the time frame established by regulation or market convention are recognised at trade date, being the date on which the Company commits to buy or sell the asset. Financial assets are derecognised when the rights to receive future cash flows from the assets have expired, or have been transferred, and the Company has transferred substantially all risk and rewards of ownership.

Financial assets are classified into one of the following categories upon initial recognition:

- Financial assets at fair value through profit or loss; or
- Loans and receivables.

At each reporting date measurement depends upon the chosen classification.

a) Financial assets at fair value through profit or loss

A financial asset at fair value through profit or loss is a financial asset that meets either of the following conditions:

- It is classified as held for trading; or
- Upon initial recognition it is designated by the Company as at fair value through profit or loss.

The assets are valued at fair value at each reporting date based on the current quoted market price where available. Where a quoted price is not available one of the following valuation techniques are used to value the assets at reporting date: recent arms length transactions, discounted cash flow analysis, option pricing models or other valuation techniques commonly used by market participants.

Movements in the fair value are taken immediately to the profit or loss.

b) Loans and receivables

Loans and receivables are measured at each reporting date at amortised cost using the effective interest method, less any impairment losses. This method allocates the estimated net future cash receipts over the expected life of the financial instrument.

c) General insurance activities

Financial assets backing general insurance liabilities

The assets of the Company are assessed under NZ IFRS 4 *Insurance Contracts* to be assets that are held to back general insurance liabilities (referred to as insurance funds) and assets that represent shareholder funds.

The Company has designated financial assets held in portfolios intended to match the average duration of a corresponding insurance liability as assets backing general insurance liabilities. These financial assets include investment securities and are designated at fair value through profit or loss as they are managed and their performance evaluated on a fair value basis for internal and external reporting in accordance with the investment strategy.

All investment securities held to back general insurance liabilities are highly liquid securities. Despite some of these securities having maturity dates beyond the next twelve months, as they are highly liquid in nature and are actively traded, they have been classified as current.



Notes to the financial statements (continued)

Financial assets not backing general insurance liabilities

Financial assets that do not back general insurance liabilities include investments and loans and receivables. Investments have been designated at fair value through profit or loss as they are managed and their performance evaluated on a fair value basis for internal and external reporting in accordance with the investment strategy. Loans and receivables related to investments are measured at each reporting date at amortised cost using the effective interest method.

29.8 Financial liabilities

Financial liabilities are initially recognised at fair value plus transaction costs that are directly attributable to the issue of the financial liability, except for financial liabilities at fair value through profit or loss which exclude transaction costs. A financial liability is derecognised when it is extinguished, that is, when the obligation specified in the contract is discharged or cancelled or expires.

Financial liabilities are classified into one of the following categories upon initial recognition. At each reporting date measurement depends upon the chosen classification.

a) Financial liabilities at fair value through profit or loss

A financial liability at fair value through profit or loss is a financial liability that meets either of the following conditions:

- it is classified as held for trading; or
- upon initial recognition it is designated by the Company as at fair value through profit or loss.

b) Financial liabilities at amortised cost

Financial liabilities, other than financial liabilities at fair value through profit or loss, are subsequently measured at amortised cost using the effective interest method.

29.9 Lease transactions

Payments made under operating leases are expensed on a straight-line basis over the term of the lease, except where an alternative basis is more representative of the pattern of benefits to be derived from the leased property. When an operating lease is terminated before the lease period has expired, any payment required to be made to the lessor by way of penalty is recognised as an expense in the period in which termination takes place.

29.10 Plant and Equipment

a) Recognition and initial measurement

An item of plant and equipment is recognised (capitalised) as an asset if it is probable that future economic benefits associated with the item will flow to the Company and the cost of the item can be measured reliably.

Plant and equipment is initially measured at cost, which comprises:

- purchase price, including import duties and non-refundable purchase taxes, after deducting trade discounts and rebates; and
- any costs directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management; and
- the initial estimate of the costs of removal and site restoration, if any.

b) Subsequent measurement

Subsequent additional costs are only capitalised when it is probable that future economic benefits in excess of the originally assessed performance of the asset will flow to the Company in future years. Where these costs represent separate components, they are accounted for as separate assets and are separately depreciated over their useful lives. Costs that do not meet the criteria for subsequent capitalisation are expensed as incurred.

The Company has elected to use the cost model (as opposed to the revaluation model) to measure plant and equipment after recognition. The carrying amount is the initial cost less accumulated depreciation and any accumulated impaired losses.



Notes to the financial statements (continued)

c) Depreciation

The depreciable amount of each item of plant and equipment is depreciated over its estimated useful life to the Company. The straight-line method of depreciation is adopted for all assets. Assets are depreciated from the date they become available for use. Where parts of an item of plant and equipment have different useful lives, they are accounted for as separate items of plant and equipment. Useful lives and depreciation methods are reviewed at each annual reporting period. Residual values, if significant, are reassessed annually.

The following depreciation rates have been used:

- Computer Hardware 33%
- Furniture and Fittings 20%
- Office Equipment 10%-33%
- Leasehold Alterations 20%
- Motor Vehicles 14%-26%

d) Retirement

The carrying amount of plant and equipment is derecognised upon disposal or where no future economic benefits are expected from its use. The gain or loss arising from the derecognition is recognised in the profit and loss when the item is derecognised and calculated as the difference between the carrying amount of the asset at the time of derecognition and the net proceeds of derecognition.

29.11 Impairment

Assets of the Company are assessed for indicators of impairment at each reporting date. Indicators include both internal and external factors. If any such indication exists, the asset's recoverable amount is estimated.

An impairment loss is recognised whenever the asset's carrying amount exceeds its recoverable amount. Impairment losses are recognised in the profit and loss unless the asset has previously been revalued. In that case the impairment loss is recognised as a reversal to the extent of that previous revaluation with any excess recognised through Other Comprehensive Income. After the recognition of an impairment loss, the depreciation (amortisation) charge for the asset is adjusted in future periods to allocate the asset's revised carrying amount, less its residual value (if any), on a systematic basis over its remaining useful life. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units) – this may be an individual asset or a group of assets.

a) Calculation of recoverable amount

The recoverable amount of the Company's loans and receivables carried at amortised cost is calculated as the present value of estimated future cash flows, discounted at the original effective interest rate computed at initial recognition of these financial assets. Receivables with a short duration are not discounted. The recoverable amount of other assets is the greater of their fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

The unwinding of the discount from initial recognition of impairment through to recovery of the written down amount is recognised through interest income.

b) Reversal of impairment

An impairment loss for an asset is reversed in following periods if there are indications that the impairment loss previously recognised no longer exists or has decreased. The impairment loss is reversed, in the profit and loss, only to the extent that it increases the asset back to its original carrying amount before any impairment was recorded.



Notes to the financial statements (continued)

29.12 Employee benefit obligations

a) Short term employee benefits

Annual leave

Liabilities for annual leave due within 12 months are recognised in the statement of financial position. The liability is measured at undiscounted amounts using pay rates expected to be effective when the liability is to be paid in respect of employees' services up to the reporting date. Related on-costs such as payroll tax are also included in the liability.

Sick leave

Sick leave entitlements are non-vesting and are paid only upon valid claims for sick leave by employees. No liability for sick leave has been recognised as experience indicates that on average, sick leave taken each financial year is less than the entitlement accruing in that period. This experience is expected to recur in future financial years.

Short term bonus plans

A liability is recognised for short term bonus plans when the benefit calculations are formally documented and determined before signing the financial statements and past practice supports the calculation.

Other leave and non-monetary benefits

The cost associated with parental leave as well as non-monetary benefits such as car-parking, payments of professional memberships and discounts is recognised in the period in which the employee takes the benefits. A liability is not recognised for any non-accumulating benefits employees have not taken during the period.

b) Post-employment benefits (superannuation)

The Company contributes to both defined contribution and defined benefit superannuation funds. Contributions are charged to the profit and loss as the obligation to pay is incurred. Contributions outstanding at reporting date are treated as liabilities and prepaid contributions are recognised as an asset to the extent that a cash refund or a reduction in the future payments are available.

For defined contribution funds, the Company pays contributions to publicly or privately administered pension insurance funds on a mandatory, contractual or voluntary basis. The Company's legal or constructive obligation is limited to these contributions.

The defined benefit fund provides defined pension annuities and lump sum benefits based on years of service and final average salary. The Company's net obligation in respect of defined benefit fund is calculated by estimating the amount of future benefit that employees have earned in the current and prior periods, discounting that amount and deducting the fair value of any fund assets.

The calculation of defined benefit obligations is performed annually by independent actuaries using the projected unit credit method. When the calculation results in a potential asset for the Company, the recognised asset is limited to the present value of the economic benefits available in the form of any future refunds from the fund or reductions in the future contributions to the fund. To calculate the present value of economic benefits, consideration is given to any applicable minimum funding requirements.

Remeasurements of the net defined benefit liability, which comprise actuarial gains and losses, the return on fund assets (excluding interest) and the effect of the asset ceiling (if any, excluding interest), are recognised immediately in other comprehensive income. The Company determines the net interest expense to measure the defined benefit obligation at the beginning of the annual period to the then net defined benefit liability/(asset), taking into account any changes in the net defined benefit liability/(asset) during the period as a result of contributions and benefit payments. Net interest expense and other expenses related to the defined benefit funds are recognised in profit and loss.

When the benefits of a fund are changed or when a fund is curtailed, the resulting change in benefit that relates to past service or the gain or loss on curtailment is recognised immediately in profit or loss in the period in which they arise.



Notes to the financial statements (continued)

c) Other long term employee benefits

Long service leave

A liability for long service leave is recognised in the statement of financial position. The liability is measured as the present value of expected future payments to be made in respect of services provided by employees up to the reporting date. Consideration is given to expected future wage and salary levels, experience of employee departures and periods of service. Expected future payments are discounted using Government bond rates with terms to maturity that match, as closely as possible, the estimated future cash outflows. Related on-costs such as payroll tax are also included in the liability.

Annual Leave

A liability for annual leave which will not be settled within 12 months after the reporting date is recognised in the statement of financial position. The liability is measured as the present value of expected future payments to be made in respect of services provided by employees up to the reporting date.

d) Termination benefits

Termination benefits are payable when employment is terminated before the normal retirement date, or whenever an employee accepts voluntary redundancy in exchange for these benefits. The Company recognises termination benefits when it is demonstrably committed to either terminating the employment of current employees according to a detailed formal plan without possibility of withdrawal; or providing termination benefits as a result of an offer made to encourage voluntary redundancy.

29.13 Deferred insurance activities

a) Deferred acquisition costs (DAC)

Acquisition costs include commissions and other selling and underwriting costs incurred in obtaining general insurance premiums. Acquisition costs are deferred and recognised as an asset where they can be reliably measured and where it is probable that they will give rise to premium revenue that will be recognised in profit or loss in subsequent reporting periods.

DAC are amortised systematically in accordance with the expected pattern of the incidence of risk under the general insurance contracts to which they relate.

DAC are recognised as assets to the extent that the related unearned premiums exceed the sum of the DAC and the present value of both future expected claims and settlement costs, including an appropriate risk margin. Where there is a shortfall, the DAC asset is written down and if insufficient, an unexpired risk liability is recognised.

b) Deferred reinsurance premiums

Deferred reinsurance premiums are recognised as assets in the statement of financial position. The amortisation of deferred reinsurance premiums is in accordance with the pattern of reinsurance service received. The amount deferred represents the future economic benefit to be received from reinsurance contracts.

29.14 Outstanding claims liabilities

The outstanding claims liability is measured as the central estimate of the present value of expected future payments against claims incurred at the reporting date and includes an additional risk margin to allow for the inherent uncertainty in the central estimate. Standard actuarial methods are applied to all classes of business to assess the net central estimate of outstanding claims liabilities. The outstanding claims liability is heavily dependent on assumptions and judgements. The details of actuarial assumptions and the process for determining the risk margins are set out in Note 16.3.

29.15 Unearned premium liabilities

Premium revenue received and receivable but not earned is recognised as unearned premium liabilities.

The carrying value of unearned premium liabilities is assessed at each reporting date by carrying out a liability adequacy test (**LAT**). This test assesses whether the net unearned premium liabilities less any DAC is sufficient to cover future claims costs for in-force insurance contracts. Future claims costs are



Notes to the financial statements (continued)

calculated as the present value of the expected cash flows relating to future claims, and include a risk margin to reflect the inherent uncertainty in the central estimate. The assessment is carried out on a portfolio of contracts basis. If a LAT deficiency occurs, it is recognised in the profit or loss with a corresponding write-down of the related DAC asset. Any remaining balance is recognised as an unexpired risk liability in the statement of financial position.

29.16 Contributed capital

a) Ordinary shares

Ordinary shares are recognised as equity.

b) Transaction costs

Transaction costs of an equity transaction are accounted for as a deduction from equity, net of any related income tax benefit. Transaction costs in excess of the proceeds of the equity instruments issued, or where no proceeds are raised, are recognised as an expense.

c) Dividends

Provision is made for the amount of any dividend declared, determined or publicly recommended by the directors on or before the end of the financial year but not distributed at reporting date.

Where a dividend is declared post reporting date but prior to the date of the issue of the financial reports, disclosure of the declaration is made in the financial statements but no provision is made.

29.17 Interest in joint venture

A joint venture is an arrangement in which the Company has joint control, whereby the Company has rights to the net assets of the arrangement, rather than rights to its assets and obligations for its liabilities.

The interest in the joint venture is accounted for using the equity method. It is initially recognised at cost, which includes transaction costs. Subsequent to initial recognition, the financial statements include the Company's share of the profit or loss of the joint venture, until the date on which joint control ceases.

29.18 Contingent liabilities and contingent assets

Contingent liabilities are not recognised in the statement of financial position but are disclosed in the financial statements, unless the possibility of settlement is remote, in which case no disclosure is made. If settlement becomes probable and the amount can be reliably estimated, a provision is recognised.

Contingent assets are not recognised in the statement of financial position but are disclosed in the financial statements when inflows are probable. If inflows become virtually certain, an asset is recognised.

The amount disclosed as a contingent liability or contingent asset is the best estimate of the settlement or inflow.

29.19 Changes in accounting estimates

If a change in an accounting estimate gives rise to a change in an asset or liability, or relates to equity, it is recognised by adjusting the carrying amount of the related asset, liability or equity item in the period of the change. Otherwise, it is recognised prospectively by including it in the profit and loss in the period of the change and future periods, as applicable.

29.20 New accounting standards and interpretations not yet adopted

a) NZ IFRS 9 Financial instruments

NZ IFRS 9 was issued in December 2014. It addresses recognition and measurement requirements for financial assets and financial liabilities, impairment requirements that introduce an expected credit loss impairment model and general hedge accounting requirements. This standard becomes mandatory for the Company for annual reporting periods from 1 July 2018.

The standard has to be applied retrospectively and the option not to restate the prior period financial statements has been elected. The changes in recognition and measurement resulting from the adoption of NZ IFRS 9 will be recognised in 1 July 2018 opening retained earnings and other appropriate equity reserves.



Notes to the financial statements (continued)

Transitional impact

After completing the assessment of changes in classification and measurement, the new expected credit loss impairment models and the relevant new disclosures, the impact on financial assets and liabilities as at 30 June 2018 is immaterial for the Company. Where applicable, the impact will be reported as part of the transitional disclosures in the 30 June 2019 financial statements.

b) NZ IFRS 15 Revenue from contracts with customers

NZ IFRS 15 replaces existing revenue recognition guidance, including among others NZ IAS 18 *Revenue* and IFRIC 13 *Customer Loyalty Programmes*. NZ IFRS 15 provides a single comprehensive model for revenue recognition based on the satisfaction of performance obligations and requires additional disclosures on revenue. This standard will become mandatory for the Company from 1 July 2018. An assessment has been completed which has confirmed that the majority of the Group's revenue is outside the scope of NZ IFRS 15. The impact on revenue that is within the scope of NZ IFRS 15 will be immaterial for the Company.

c) NZ IFRS 16 Leases

NZ IFRS 16 was issued in February 2016 and replaces NZ IAS 17 *Leases* and other guidance on accounting for leases. NZ IFRS 16 introduces a single on-balance sheet lease accounting model for lessees which will remove the operating/finance lease distinction for lessees under NZ IAS 17.

Under the NZ IFRS 16, the Company will recognise a right-of-use asset representing its right to use the underlying asset, except for short-term leases and leases of low-value items which are exempted under the new Standard, and a lease liability representing its obligation to make lease payments. Consequently, the Company will recognise depreciation of the right of use assets and interest on lease liabilities over the lease term in the statements of comprehensive income. This standard will become mandatory for the Company's 30 June 2020 financial statements. The potential effects on adoption of the standard are currently being assessed.

d) NZ IFRS 17 Insurance Contracts

NZ IFRS 17 was issued in August 2017 and will replace the IFRS 4 *Insurance Contracts*. NZ IFRS 17 will materially change the recognition and measurement of insurance contracts and the corresponding presentation and disclosures in the Company's financial statements.

Under NZ IFRS 17, on initial recognition, a group of insurance contracts are measured based on the fulfilment cashflows (present value of estimated future cash flows with a provision for risk) and the contract service margin ("**CSM**", the unearned profit that will be recognised over the cover period). Subsequent to initial recognition, the liability for the Company of insurance contracts comprises the liability for the remaining coverage (fulfilment cash flows and CSM) and the liability for incurred claims (fulfilment cash flows for claims and expenses already incurred but not yet paid).

This new standard will become mandatory for the Company's 30 June 2022 financial statements. The potential effects on adoption of the standard are currently being assessed.

NZ IFRS 9, NZ IFRS 15, NZ IFRS 16 and NZ IFRS 17 are available for early adoption but have not been applied by the Company in this financial report.

30. Subsequent events

On 27 July 2018 the Directors resolved to pay fully imputed Ordinary Dividends of \$15,000,000 being 15.41 cents per share.

There were no other material events post 30 June 2018 which would require adjustment to the amounts reflected in the 30 June 2018 financial statements or disclosures thereto.





31 July 2018

The Board of Directors
AA Insurance Limited
AA Centre, Level 17
99 Albert Street
Auckland 1010
New Zealand

Dear Sirs

Appointed Actuary – Report Required under Section 78 of the Insurance (Prudential Supervision) Act 2010

Section 78 of the Insurance (Prudential Supervision) Act 2010 specifies those matters that must be addressed, namely;

- (a) I am the Appointed Actuary of AA Insurance Limited (**AAIL**); and
- (b) I have reviewed the actuarial information contained in, or used in the preparation of the financial statements of AAIL. The review has been carried out in accordance with the applicable solvency standard. For the avoidance of doubt, actuarial information means:
 - Information relating to AAIL's calculations of premiums, claims, reserves, insurance rates, and technical provisions; and
 - Information relating to assessments of the probability of uncertain future events occurring and the financial implications for the insurer if those events do occur; and
 - Information specified in an applicable solvency standard as being actuarial information for the purposes of this section; and
 - I have relied upon work conducted by the Suncorp NZ actuarial team relating to the estimation of outstanding claims of catastrophe events and the estimation of risk margins as part of the review. While I was not involved in the calculation of these items, I have reviewed them and consider them appropriate to be used within the financial statements; and
- (c) The scope and limitations of the review will be detailed in Section 1 of the Financial Condition Report (**FCR**) as at 30 June 2018; and
- (d) I have no relationship with AAIL other than that of Appointed Actuary; and
- (e) I have obtained all information and explanations that I require; and
- (f) In my opinion and from actuarial perspective:
 - The actuarial information contained in the financial statements has been appropriately included in those statements; and
 - The actuarial information used in the preparation of the financial statements has been used appropriately; and

- (g) No condition has been imposed under Section 21 (2)(b) as at 30 June 2018; and
- (h) No condition has been imposed under Section 21 (2)(c) as at 30 June 2018.

Kind regards,



Karl Marshall
Appointed Actuary, AA Insurance Limited
Fellow of the New Zealand Society of Actuaries
Tel: +61 2 9292 6431