

Investment Survey June 2008 – Performance analytics

1. Returns

Index returns for the quarter and the year to 30 June 2008 were:

| Asset Class | Quarter | Year |
|--------------------------|---------|--------|
| NZ Shares | -7.7% | -23.1% |
| Australian shares in A\$ | -1.8% | -13.4% |
| Global Shares: | | |
| • local currency | -0.8% | -15.2% |
| • unhedged | 1.8% | -8.8% |
| • hedged | 0.1% | -11.7% |
| NZ Property | -1.3% | -16.9% |
| Global Property | -9.5% | -22.2% |
| NZ Govt Bonds | 1.9% | 9.0% |
| NZ All Swaps | 3.0% | 9.7% |
| Global Bonds | -0.2% | 9.8% |
| Cash | 2.2% | 9.0% |
| NZ\$ against US\$ | -3.2% | -1.5% |

2. Comment on results

While the month of June was tough for investors with major falls in share markets, 2 of the 6 managers in our Balanced fund section produced positive returns for the quarter.

Within individual sectors, the managers with the top results for the 12 months were:

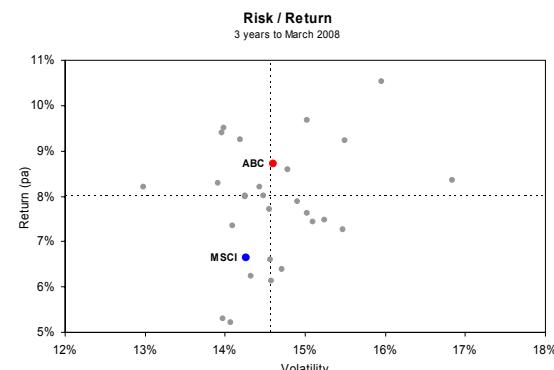
- Australasian shares Arcus -15.2%
- Core global shares Wellington 0.2%
- NZ bonds AMP Capital 9.4%
- Global bonds ING 11.0%
- Cash ING 9.8%
- NZ property AMP Capital 17.7%
- Global property ING -18.5%
- Alternative assets TAM Commodities 56.3%

3. Performance analytics

This quarter we demonstrate some of the performance analytics that may be used for monitoring a current manager or when comparing fund managers for mandate selection.

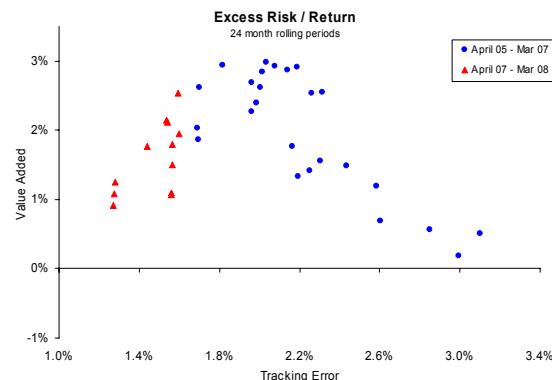
3.1 Global Shares Manager

Risk/return results We have labelled the manager of interest “ABC” and first consider their risk / return results against their peers and the index.



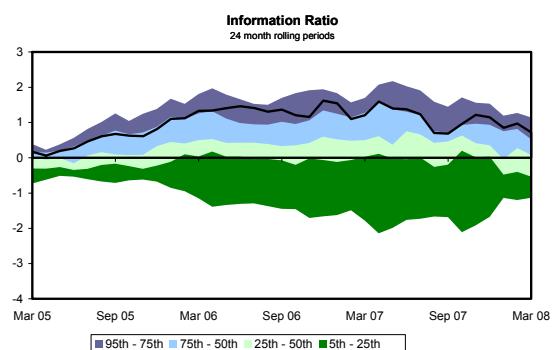
ABC has added good value over the MSCI and compares favourably with the average of the managers in the survey (a return of about 8% p.a.) ABC has had average volatility over the period.

We next consider how ABC has coped with the subprime and credit crunch crises.



The chart shows that tracking error (defined as volatility of value added) was running between 1.8% and 3.2% p.a. for April 2005 to March 2007, but in the year to March 2008, tracking error actually decreased (red triangles). The decrease may indicate a more conservative approach from ABC, such as staying closer to the index with stock choices. In this chart one might expect to see a continual positive slope, in that more value has been added where the tracking error increases. However, there are arguably two trends in the above chart, with value being added as more risk is taken up to a certain point (2.2%), after which value is lost with more risk.

Information ratio Combining these two measures (value added and tracking error), we consider ABC’s risk-adjusted performance – their information ratio – relative to their peer group. ABC is the black line.

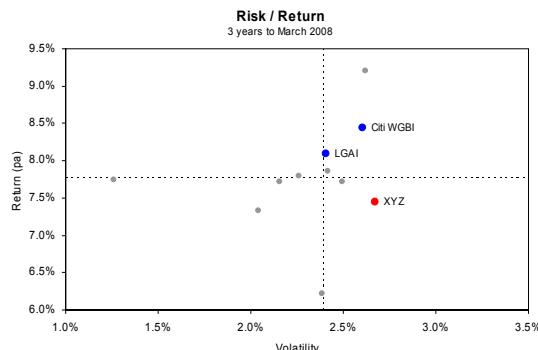


The information ratio (IR) is defined as value added divided by tracking error. Thus, a high IR is desirable as it indicates high value added but low volatility. Care should be taken when interpreting negative IR’s, as a large negative IR may indicate low volatility rather than poor value added.

ABC’s results are good relative to the peer group; they are in the top quartile for the majority of the period. This reflects above-average value added and their average volatility means that this is not penalised.

3.2 Global Bonds Manager

Risk / return results In the global bonds sector we have labelled the manager of interest “XYZ” We again start by looking at their overall performance.

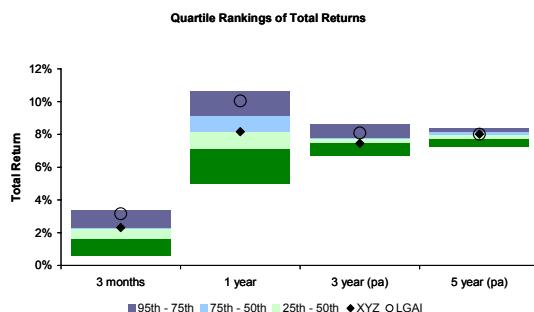


We have shown two indexes on the chart; the Lehman Global Aggregate and the CitiGroup World Government Bond Index. The results illustrate the outperformance of sovereign debt over the 3 years to March 2008.

XYZ has weak performance against the indexes and in fact is the 3rd lowest performer of the Global Funds managers in the survey. XYZ also has the highest volatility of the managers.

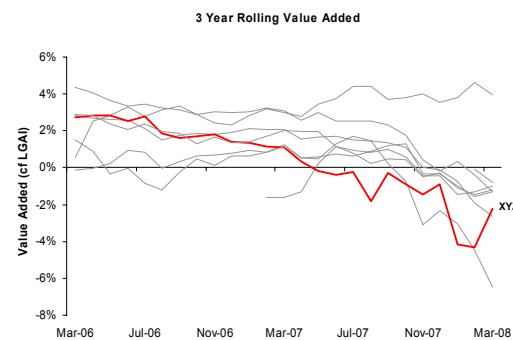
Note that all managers (except for one) failed to beat the indexes through this remarkable period. At 3.0% p.a. the difference between the top and bottom performing managers for this period is uncharacteristically large for global bond managers

Rankings over different time periods Another way of looking at the results is for differing time-periods to date, as shown below.



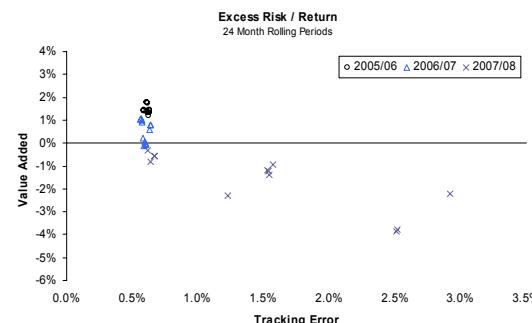
The most striking feature in this chart is the variability in returns over the last year in a sector that traditionally had very similar results from all managers.

Trends in value added Next we examine trends in value added. The chart below shows the deterioration over recent times and also the increase in the spread of results.



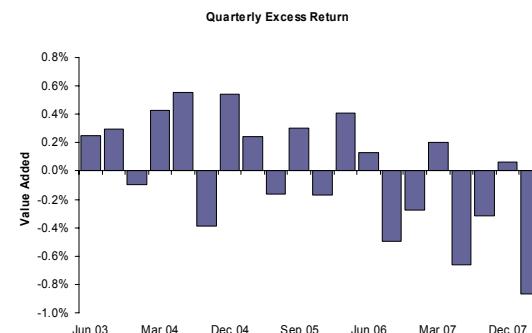
XYZ went from near top of the peer group in the survey in mid-2006, to last in mid-2007. However they have since improved their position with a sharp rebound in 2008.

Excess risk/return for 1 manager We next look at the trend in value added and tracking error for XYZ. We sub-divide periods into March years.



As was typical of most bond managers through this period, XYZ's tracking error remained relatively stable through to mid 2007 after which it increased to very high levels.

Quarterly excess return figures The drop in value added for XYZ is apparent and is shown below.



3.3 Comment

Performance analytics can tell a very interesting story. However, mandate decisions should not be based solely on past performance which is often not a good indicator with future performance.

Consideration should be given to qualitative factors covering the processes put in place for security selection, assessment of the organisation itself and confidence in the people running the fund in question.

Table 1 – NZ and Australian Share Funds

| | | 3 Months | | 1 Year | | 3 Years | | 5 Years | | 3 Years | | | | | |
|---------------------|---------------|----------|------|--------|------|---------|------|---------|------|----------------------|------|-----------------------|------|--------------------------|------|
| Manager | | % | Rank | % p.a. | Rank | % p.a. | Rank | % p.a. | Rank | Excess Return % p.a. | Rank | Tracking Error % p.a. | Rank | Information Ratio % p.a. | Rank |
| NZ | | | | | | | | | | | | | | | |
| MAM | NZ Eq | -3.4 | (1) | -19.6 | (1) | 4.1 | (1) | n.a | | 3.0 | | n.a | | n.a | |
| TAM | NZ Shares | -7.5 | (2) | -22.6 | (2) | 2.4 | (2) | 10.1 | (1) | 1.3 | | 5.7 | | 0.2 | |
| Indexed | | | | | | | | | | | | | | | |
| AMPCI | NZ Eq Passive | -7.4 | | -23.1 | | 1.1 | | 8.3 | | 0.0 | | 0.2 | | -0.2 | |
| SMS | NZ Top 10 | -11.5 | | -29.0 | | -4.6 | | 2.4 | | -5.7 | | 6.7 | | -0.9 | |
| SMS | NZ Top 50 | -6.1 | | -26.6 | | 1.3 | | n.a | | 0.1 | | 8.6 | | 0.0 | |
| SMS | NZ Mid Cap | -1.1 | | -20.7 | | 5.6 | | 9.2 | | 4.4 | | 10.4 | | 0.4 | |
| SMS | Aus Mid Cap | 6.0 | | -9.0 | | 14.5 | | n.a | | 13.4 | | 11.1 | | 1.2 | |
| SMS | Aus Top 20 | 7.9 | | -0.6 | | 16.3 | | 15.6 | | 15.1 | | 13.5 | | 1.1 | |
| Australasian | | | | | | | | | | | | | | | |
| AB | High Growth | -8.1 | (7) | -18.9 | (3) | 4.5 | (3) | 11.9 | (3) | 3.3 | (3) | 3.4 | (7) | 1.0 | (5) |
| AMPCI | Active | -5.3 | (2) | -19.9 | (5) | 5.0 | (2) | 11.1 | (5) | 3.9 | (2) | 2.0 | (2) | 2.0 | (1) |
| Arcus | | -2.9 | (1) | -15.2 | (1) | 5.9 | (1) | n.a | | 4.7 | (1) | 3.1 | (5) | 1.5 | (2) |
| BAM | | -6.7 | (4) | -18.3 | (2) | 4.2 | (4) | 11.7 | (4) | 3.0 | (4) | 2.8 | (4) | 1.1 | (4) |
| ING | Aust Share | -7.1 | (6) | -20.9 | (6) | 3.1 | (6) | 12.9 | (1) | 2.0 | (6) | 3.2 | (6) | 0.6 | (6) |
| Mercer | Trans-Tasman | -6.8 | (5) | -19.4 | (4) | 3.5 | (5) | 12.4 | (2) | 2.4 | (5) | 2.1 | (3) | 1.1 | (3) |
| TYN | Core Share | -6.2 | (3) | -21.1 | (7) | 1.4 | (7) | 11.0 | (6) | 0.3 | (7) | 2.0 | (1) | 0.1 | (7) |
| Average | | -6.2 | | -19.1 | | 4.0 | | 11.8 | | 2.8 | | 2.6 | | 1.1 | |
| Non core | | | | | | | | | | | | | | | |
| AMPCI | Strategic | -4.6 | | -19.6 | | 7.7 | | 13.8 | | 6.6 | | 13.2 | | 0.5 | |
| FIS | NZ Growth | -3.9 | | -31.7 | | 9.8 | | 17.4 | | 8.7 | | 12.5 | | 0.7 | |
| ING | ESF | -4.6 | | -19.2 | | 5.3 | | n.a | | 4.2 | | 8.1 | | 0.5 | |
| JBW | | -0.1 | | -12.4 | | 11.1 | | 18.5 | | 9.9 | | 7.6 | | 1.3 | |
| MAM | Aggressive | 4.1 | | n.a | | n.a | | n.a | | n.a | | n.a | | n.a | |
| MNT | | 1.1 | | -11.1 | | n.a | | n.a | | n.a | | n.a | | n.a | |
| TYN | Aggressive | -1.9 | | -8.7 | | 18.4 | | 31.0 | | 17.2 | | 9.7 | | 1.8 | |
| Indices | | | | | | | | | | | | | | | |
| NZX50 (incl IC's) | | -7.7 | | -23.1 | | 1.2 | | 8.7 | | | | | | | |
| ASX200 | | -1.8 | | -13.4 | | 11.4 | | 16.2 | | | | | | | |
| Cash + 5% pa | | 3.5 | | 14.0 | | 13.1 | | 12.3 | | | | | | | |

Table 2 – Alternative Assets

| Manager | | FX % | 3 Months | 1 Year | 3 Years | 5 Years | 3 Years |
|--------------|--------------------|-------|----------|--------|---------|---------|------------|
| | | | % | % p.a. | % p.a. | % p.a. | Volatility |
| ING | Topaz | 0.0 | | 3.9 | 4.5 | 10.6 | 10.8 |
| ING | Topaz + | 0.0 | | 5.5 | 0.1 | 13.3 | 14.2 |
| ING | Onyx | 0.0 | | 3.1 | 6.6 | 10.3 | 9.2 |
| MGH | | 100.0 | | n.a | n.a | n.a | n.a |
| Mercer | | 0.0 | | 13.3 | 18.2 | n.a | n.a |
| TAM | Commodity | 100.0 | | 18.2 | 56.3 | 22.0 | 24.4 |
| TYN | JPMAAM | 0.0 | | 0.8 | 8.9 | 13.8 | 12.4 |
| TYN | Options | 0.0 | | 9.1 | 21.4 | 17.9 | n.a |
| WEL | Commodity | 100.0 | | 16.1 | 33.6 | 23.1 | 17.8 |
| Average | | | | 8.7 | 18.7 | 15.9 | 14.8 |
| Index | HFR FoF Hedged NZD | | | 3.4 | 4.4 | 11.7 | 11.6 |

Notes:

1. Excess return is defined as gross return less benchmark return, i.e. value added.
2. Tracking error is the standard deviation of value added.
3. Information Ratio is value added divided by tracking error, i.e. risk adjusted performance.
4. The numbers shown are in some cases gross equivalents of the net returns achieved by the manager. Accordingly, for a gross investor the returns realised may be different to those shown above.
5. Relative outperformance may be due to the nature of the fund rather than to superior performance.
6. The index share funds are benchmarked against the standard share index and not against their own index.

Table 3 – Global Share Funds (unhedged)

| | | 3 Months | | 1 Year | | 3 Years | | 5 Years | | 3 Years | | | | | |
|-------------------------|-----------------------------|----------|------|--------|------|---------|------|---------|------|----------------------|------|-----------------------|------|--------------------------|------|
| Manager | | % | Rank | % p.a. | Rank | % p.a. | Rank | % p.a. | Rank | Excess Return % p.a. | Rank | Tracking Error % p.a. | Rank | Information Ratio % p.a. | Rank |
| Core | | | | | | | | | | | | | | | |
| AB | Style Blend | 1.3 | (10) | -13.3 | (13) | 6.6 | (10) | 7.8 | (6) | 0.4 | (10) | 3.2 | (8) | 0.1 | (9) |
| AMPCI | FDF Int'l Share | 2.9 | (5) | -9.1 | (10) | 7.3 | (9) | 8.2 | (3) | 1.1 | (9) | 1.9 | (3) | 0.5 | (8) |
| Arcus | Global Eq | 2.7 | (6) | -7.0 | (5) | 9.0 | (2) | n.a. | | 2.7 | (2) | 3.6 | (10) | 0.8 | (2) |
| BNP | Global Eq | -0.8 | (13) | -5.5 | (3) | 8.6 | (3) | 8.5 | (2) | 2.4 | (3) | 3.4 | (9) | 0.7 | (4) |
| ING | Int'l Eq | 0.0 | (12) | -7.7 | (7) | 7.4 | (8) | 7.5 | (7) | 1.2 | (8) | 2.2 | (5) | 0.6 | (7) |
| INT | Int'l Shares | 1.9 | (8) | -11.5 | (12) | 5.3 | (12) | 5.9 | (10) | -0.9 | (12) | 1.7 | (2) | -0.5 | (11) |
| Jana | Core Global | 4.8 | (1) | -8.5 | (8) | n.a. | | n.a. | | n.a. | | n.a. | | n.a. | |
| Mercer | Global Shares | 1.7 | (9) | -9.0 | (9) | 7.5 | (7) | 8.1 | (4) | 1.3 | (7) | 2.2 | (4) | 0.6 | (6) |
| MLC | NCIT | 4.1 | (2) | -6.4 | (4) | 8.5 | (4) | 8.0 | (5) | 2.2 | (4) | 3.1 | (7) | 0.7 | (3) |
| RUS | ISF | 1.1 | (11) | -9.9 | (11) | 5.7 | (11) | 6.7 | (9) | -0.5 | (11) | 1.3 | (1) | -0.4 | (10) |
| RUS | GOF | 2.0 | (7) | -7.0 | (6) | 8.2 | (5) | n.a. | | 2.0 | (5) | n.a. | | n.a. | |
| TYN | Capital Int'l Opportunities | 3.6 | (4) | -5.4 | (2) | 8.2 | (6) | 7.5 | (8) | 2.0 | (6) | 2.4 | (6) | 0.8 | (1) |
| WEL | | 3.8 | (3) | 0.2 | (1) | 9.2 | (1) | 9.7 | (1) | 3.0 | (1) | 4.9 | (11) | 0.6 | (5) |
| Average | | 2.2 | | -7.7 | | 7.6 | | 7.8 | | 1.4 | | 2.7 | | 0.4 | |
| Value | | | | | | | | | | | | | | | |
| AB | Value | -0.1 | (4) | -17.5 | (7) | 6.6 | (4) | 8.3 | (3) | 0.4 | (4) | 3.8 | (6) | 0.1 | (4) |
| DFA | Value | -1.7 | (6) | -16.9 | (6) | 5.8 | (6) | 9.5 | (2) | -0.4 | (6) | 3.6 | (4) | -0.1 | (6) |
| GMO | Equity Trust | 1.2 | (2) | -10.6 | (3) | 5.4 | (7) | 7.4 | (6) | -0.9 | (7) | 1.6 | (1) | -0.5 | (7) |
| TAM | International | 0.3 | (3) | -9.6 | (2) | 7.4 | (3) | 7.7 | (5) | 1.2 | (3) | 8.6 | (7) | 0.1 | (3) |
| TAM | Marathon | -0.9 | (5) | -13.3 | (5) | 8.0 | (2) | 9.8 | (1) | 1.8 | (2) | 3.6 | (5) | 0.5 | (2) |
| TEM | | -1.8 | (7) | -13.2 | (4) | 5.9 | (5) | 8.3 | (4) | -0.3 | (5) | 3.0 | (3) | -0.1 | (5) |
| WEL | Value | 6.6 | (1) | 1.9 | (1) | 10.4 | (1) | n.a. | | 4.2 | (1) | 2.7 | (2) | 1.5 | (1) |
| Average | | 0.5 | | -11.3 | | 7.1 | | 8.5 | | 0.9 | | 3.8 | | 0.2 | |
| Growth | | | | | | | | | | | | | | | |
| AB | Research Growth | 2.4 | (4) | -8.5 | (4) | 6.3 | (4) | 7.2 | (2) | 0.0 | (4) | 16.6 | (4) | 0.0 | (4) |
| BNP | Growth | 3.3 | (3) | -3.3 | (3) | 9.0 | (1) | n.a. | | 2.8 | (1) | 14.4 | (3) | 0.2 | (3) |
| GMO | Growth | 4.5 | (1) | -2.7 | (2) | 7.7 | (3) | n.a. | | 1.5 | (3) | 2.5 | (1) | 0.6 | (1) |
| WEL | Growth | 4.1 | (2) | 0.0 | (1) | 8.0 | (2) | 7.3 | (1) | 1.8 | (2) | 6.4 | (2) | 0.3 | (2) |
| Average | | 3.6 | | -3.6 | | 7.7 | | 7.2 | | 1.5 | | 9.9 | | 0.3 | |
| Indexed | | | | | | | | | | | | | | | |
| AMPCI | WiNZ | 2.9 | | -8.2 | | 5.3 | | 5.5 | | -0.9 | | 1.1 | | -0.8 | |
| VAN | | 1.6 | | -9.2 | | 5.8 | | 6.3 | | -0.4 | | 0.4 | | -1.2 | |
| Other | | | | | | | | | | | | | | | |
| AMPCI | Extended | 4.7 | | -6.8 | | 10.4 | | 12.0 | | -13.2 | | 11.0 | | -1.2 | |
| AMPCI | S Responsible | 2.6 | | -7.2 | | 8.6 | | 7.6 | | 2.3 | | 2.6 | | 0.9 | |
| Jana | High Alpha | 3.0 | | -9.3 | | n.a. | | n.a. | | n.a. | | n.a. | | n.a. | |
| LMI | Emerging | 3.4 | | 6.4 | | 24.5 | | 23.6 | | 1.0 | | 3.7 | | 0.3 | |
| NZAM | | 3.7 | | -1.2 | | 9.4 | | 9.4 | | 3.2 | | 5.7 | | 0.6 | |
| Indices | | | | | | | | | | | | | | | |
| MSCI 0% hedged | | 1.8 | | -8.8 | | 6.2 | | 6.8 | | | | | | | |
| MSCI 100% hedged | | 0.1 | | -11.7 | | 10.1 | | 14.1 | | | | | | | |
| MSCI Emerging 0% hedged | | 2.2 | | 3.9 | | 23.6 | | 22.9 | | | | | | | |

Table 4 – Property

| | | 3 Months | | 1 Year | | 3 Years | | 5 Years | | 3 Years | | | | | |
|---------------------|-----------------|----------|------|--------|------|---------|------|---------|------|----------------------|------|-----------------------|------|--------------------------|------|
| Manager | | % | Rank | % p.a. | Rank | % p.a. | Rank | % p.a. | Rank | Excess Return % p.a. | Rank | Tracking Error % p.a. | Rank | Information Ratio % p.a. | Rank |
| NZ Listed | | | | | | | | | | | | | | | |
| AB | NZ Listed | -1.0 | (2) | -16.6 | (1) | 8.1 | (2) | 12.1 | (2) | 1.3 | (2) | 1.4 | (1) | 1.0 | (1) |
| BAM | Infrastructure | -18.5 | (4) | -30.6 | (3) | n.a. | | n.a. | | n.a. | | n.a. | | n.a. | |
| ING | Prop Securities | -1.4 | (3) | -16.6 | (2) | 9.3 | (1) | 14.4 | (1) | 2.5 | (1) | 2.7 | (2) | 0.9 | (2) |
| MNT | Australasian | -0.8 | (1) | n.a. | | n.a. | | n.a. | | n.a. | | n.a. | | n.a. | |
| Average | | -5.4 | | -21.3 | | 8.7 | | 13.2 | | 1.9 | | 2.0 | | 0.9 | |
| NZ Direct | | | | | | | | | | | | | | | |
| AMPCI | AIF P | 0.6 | (2) | 17.7 | (1) | 22.6 | (1) | 20.0 | (1) | -1.6 | (1) | 3.7 | (1) | -0.4 | (1) |
| TAM | | 1.4 | (1) | 9.2 | (2) | 19.5 | (2) | 18.7 | (2) | -4.7 | (2) | 8.3 | (2) | -0.6 | (2) |
| Average | | 1.0 | | 13.5 | | 21.0 | | 19.3 | | -3.2 | | 6.0 | | -0.5 | |
| Global | | | | | | | | | | | | | | | |
| AMPCI | GPSF | -9.6 | (3) | -21.2 | (3) | 9.5 | (1) | 19.4 | (1) | 2.8 | (1) | 4.4 | (3) | 0.6 | (1) |
| ING | Ex Australia | -8.2 | (2) | -18.5 | (1) | 7.4 | (2) | n.a. | | 0.7 | (2) | 2.9 | (1) | 0.2 | (2) |
| RUS | Global R.E. | -6.2 | (1) | -20.0 | (2) | n.a. | | n.a. | | n.a. | | n.a. | | n.a. | |
| TYN | | -10.0 | (4) | -22.9 | (4) | 3.4 | (3) | n.a. | | -1.2 | (3) | 3.0 | (2) | -0.4 | (3) |
| Average | | -8.5 | | -20.7 | | 6.7 | | 19.4 | | 0.8 | | 3.4 | | 0.2 | |
| Indices | | | | | | | | | | | | | | | |
| NZSE Property | | -1.3 | | -16.9 | | 6.8 | | 10.8 | | | | | | | |
| UBS Global Property | | -8.1 | | -20.1 | | 6.7 | | 17.0 | | | | | | | |

Table 5 – Bond and Cash Funds**5.1 New Zealand Bonds**

| | 3 Months | | 1 Year | | 3 Years | | 5 Years | | 3 Years | | | | | | |
|--------------------|-----------------------|--------|--------|------|---------|------|---------|------|----------------------|------|-----------------------|------|--------------------------|------|-----|
| | Manager | % Rank | % p.a. | Rank | % p.a. | Rank | % p.a. | Rank | Excess Return % p.a. | Rank | Tracking Error % p.a. | Rank | Information Ratio % p.a. | Rank | |
| AB NZ Fixed Income | 3.0 | (1) | 8.3 | (3) | 5.4 | (6) | 5.2 | (5) | 0.1 | (6) | 1.2 | (2) | 0.1 | (6) | |
| | AMPCI AIF F | 2.8 | (4) | 9.4 | (1) | 5.7 | (3) | 5.4 | (4) | 0.4 | (3) | 1.2 | (4) | 0.3 | (3) |
| | Arcus | 2.8 | (3) | 6.6 | (6) | 5.4 | (5) | n.a. | | 0.1 | (5) | 1.9 | (6) | 0.1 | (5) |
| | ING NZ Fixed Interest | 2.6 | (6) | 7.7 | (4) | 6.3 | (1) | 6.2 | (1) | 1.1 | (1) | 1.2 | (3) | 0.9 | (1) |
| | TAM | 2.8 | (2) | 8.7 | (2) | 6.0 | (2) | 5.7 | (2) | 0.7 | (2) | 1.0 | (1) | 0.7 | (2) |
| | TYN | 2.6 | (5) | 6.9 | (5) | 5.5 | (4) | 5.5 | (3) | 0.3 | (4) | 1.7 | (5) | 0.2 | (4) |
| Average | | 2.7 | | 7.9 | | 5.7 | | 5.6 | | 0.4 | | 1.4 | | 0.4 | |
| Index | | | | | | | | | | | | | | | |
| NZ Govt Stock | | 1.9 | | 9.0 | | 5.3 | | 5.1 | | | | | | | |
| NZ All Swaps | | 3.0 | | 9.7 | | n.a. | | n.a. | | | | | | | |

5.2 Global Bonds (hedged)

| | 3 Months | | 1 Year | | 3 Years | | 5 Years | | 3 Years | | | | | | |
|---------------------|--------------------------|--------|--------|------|---------|------|---------|------|----------------------|------|-----------------------|------|--------------------------|------|-----|
| | Manager | % Rank | % p.a. | Rank | % p.a. | Rank | % p.a. | Rank | Excess Return % p.a. | Rank | Tracking Error % p.a. | Rank | Information Ratio % p.a. | Rank | |
| AB AIF Global Fixed | 0.2 | (3) | n.a. | | n.a. | | n.a. | | n.a. | | n.a. | | n.a. | | |
| | AMPCI | -1.5 | (9) | 1.9 | (8) | 4.2 | (8) | 5.9 | (6) | -2.4 | (8) | 2.0 | (6) | -1.2 | (8) |
| | Arcus | -0.6 | (7) | 8.7 | (4) | 6.4 | (4) | n.a. | | -0.3 | (4) | 1.5 | (4) | -0.2 | (4) |
| | BLK Global Bond Euro | -0.2 | (5) | 6.7 | (7) | 5.9 | (5) | 7.1 | (5) | -0.6 | (5) | 0.9 | (2) | -0.7 | (7) |
| | DFA | 2.2 | (1) | 9.6 | (2) | 7.2 | (2) | n.a. | | 0.6 | (2) | 2.1 | (7) | 0.3 | (2) |
| | ING Int'l Fixed Interest | -0.5 | (6) | 11.0 | (1) | 7.4 | (1) | 8.1 | (1) | 0.8 | (1) | 0.9 | (3) | 0.9 | (1) |
| RUS Global Bond | 0.2 | (2) | 7.0 | (6) | 5.8 | (6) | 7.3 | (3) | -0.8 | (7) | 1.6 | (5) | -0.5 | (6) | |
| | TAM PIMCO | -0.7 | (8) | 8.2 | (5) | 5.8 | (7) | 7.2 | (4) | -0.7 | (6) | 2.5 | (8) | -0.3 | (5) |
| | TYN FFTW | 0.0 | (4) | 9.1 | (3) | 6.5 | (3) | 7.5 | (2) | -0.1 | (3) | 0.7 | (1) | -0.2 | (3) |
| | Average | -0.1 | | 7.8 | | 6.2 | | 7.2 | | -0.4 | | 1.5 | | -0.2 | |
| A\$ Hedged | | | | | | | | | | | | | | | |
| INT | | -1.3 | (1) | 5.8 | (1) | n.a. | | n.a. | | n.a. | | n.a. | | n.a. | |
| Index | | | | | | | | | | | | | | | |
| Lehman | | -0.2 | | 9.8 | | 6.6 | | 7.3 | | | | | | | |
| Citigroup WGBI | | -0.8 | | 10.5 | | 6.6 | | 7.4 | | | | | | | |

5.3 Cash

| | 3 Months | | 1 Year | | 3 Years | | 5 Years | | 3 Years | | | | | | |
|------------------|------------------------|--------|--------|------|---------|------|---------|------|----------------------|------|-----------------------|------|--------------------------|------|-----|
| | Manager | % Rank | % p.a. | Rank | % p.a. | Rank | % p.a. | Rank | Excess Return % p.a. | Rank | Tracking Error % p.a. | Rank | Information Ratio % p.a. | Rank | |
| AB NZ Cash | 2.4 | (2) | 8.8 | (7) | 8.0 | (7) | 7.3 | (7) | -0.1 | (7) | 0.2 | (5) | -0.7 | (7) | |
| | AMPCI ASIT Cash | 2.3 | (4) | 9.0 | (4) | 8.3 | (4) | 7.4 | (4) | 0.1 | (4) | 0.2 | (4) | 0.6 | (4) |
| | AMPCI Strategic Income | 3.1 | (1) | 8.8 | (6) | 8.7 | (2) | 8.5 | (1) | 0.5 | (2) | 0.8 | (8) | 0.7 | (3) |
| | Arcus | 2.0 | (8) | 7.8 | (8) | 7.8 | (8) | 7.2 | (8) | -0.3 | (8) | 0.3 | (6) | -1.0 | (8) |
| | ING Cash Plus | 2.3 | (6) | 9.8 | (1) | 9.1 | (1) | 8.4 | (2) | 0.9 | (1) | 0.3 | (7) | 2.7 | (1) |
| | Mercer NZ Money Market | 2.3 | (5) | 9.0 | (5) | 8.1 | (6) | 7.3 | (6) | -0.1 | (6) | 0.1 | (2) | -0.7 | (6) |
| TAM | 2.3 | (7) | 9.1 | (3) | 8.2 | (5) | 7.4 | (5) | 0.0 | (5) | 0.1 | (1) | 0.4 | (5) | |
| | TYN | 2.4 | (3) | 9.2 | (2) | 8.4 | (3) | 7.6 | (3) | 0.2 | (3) | 0.1 | (3) | 1.7 | (2) |
| | Average | 2.4 | | 8.9 | | 8.3 | | 7.6 | | 0.2 | | 0.3 | | 0.5 | |
| Index | | | | | | | | | | | | | | | |
| 90 Day Bank Bill | | 2.2 | | 9.0 | | 8.1 | | 7.3 | | | | | | | |

Table 6 – Wholesale Balanced Funds**6.1 Returns**

| Manager | Gross | | | | | |
|---------|-----------------|--------------------|---------------------|---------------------|------|-----|
| | 3 Months % Rank | 1 Year % p.a. Rank | 3 Years % p.a. Rank | 5 Years % p.a. Rank | | |
| AMPCI | 1.1 | (1) | -1.2 | (1) | 9.3 | (1) |
| Arcus | -0.1 | (3) | -5.8 | (6) | 9.0 | (3) |
| ING | -0.4 | (5) | -5.1 | (5) | 6.8 | (6) |
| Mercer | -1.0 | (6) | -5.0 | (4) | 6.9 | (5) |
| TAM | -0.1 | (4) | -1.3 | (2) | 9.1 | (2) |
| TYN | 1.1 | (2) | -1.7 | (3) | 8.3 | (4) |
| Average | 0.1 | | -3.4 | | 8.2 | |
| | | | | | 10.2 | |

6.2 Asset Allocation

(Shaded figures indicate an increased asset allocation since the previous quarter)

| Manager | NZ Shares | Global Shares | Property NZ | Property Global | Alt Assets | Growth Assets | Bonds NZ | Bonds Global | Cash | Income Assets | Currency Alloc |
|---------|-----------|---------------|-------------|-----------------|------------|---------------|----------|--------------|------|---------------|----------------|
| AMPCI | 11.0 | 30.5 | 12.9 | 1.4 | 0.0 | 55.7 | 27.7 | 4.2 | 12.4 | 44.3 | 27.0 |
| Arcus | 15.6 | 36.3 | 1.9 | 2.0 | 6.1 | 61.9 | 4.4 | 28.0 | 5.7 | 38.1 | 24.6 |
| ING | 16.2 | 30.3 | 9.9 | 1.9 | 2.6 | 60.9 | 13.6 | 11.6 | 14.0 | 39.1 | 26.5 |
| Mercer | 13.1 | 31.4 | 4.0 | 5.7 | 10.1 | 64.3 | 6.2 | 24.4 | 5.1 | 35.8 | 15.7 |
| TAM | 8.8 | 37.4 | 13.1 | 0.0 | 0.0 | 59.3 | 6.2 | 19.7 | 14.7 | 40.7 | 21.4 |
| TYN | 14.3 | 33.5 | 0.0 | 4.7 | 7.5 | 60.0 | 18.9 | 14.6 | 6.5 | 40.0 | 16.8 |
| Average | 13.2 | 33.2 | 7.0 | 2.6 | 4.4 | 60.3 | 12.8 | 17.1 | 9.7 | 39.7 | 22.0 |

Table 7 – Additional information

(Funds under management relate to the total organisation)

| | Acronym | Total FUM | Manager | Acronym | Total FUM |
|-----------------------------------|---------|-----------|--------------------------------|---------|-----------|
| AllianceBernstein | AB | n.a | Milford Asset Management | MAM | 235.0 |
| Arcus Investment Management | Arcus | 4,177.0 | MLC | n.a | |
| AMP Capital Investors | AMPCI | 10,696.0 | MGH Asset Management Ltd | MGH | n.a |
| Brook Asset Management | BAM | 1,210.0 | Mercer | Mercer | 1,387.2 |
| BlackRock Investment Management | BLK | n.a | Mint Asset Management | MNT | n.a |
| BNP Paribas Investment Management | BNP | n.a | New Zealand Assets Management | NZAM | 713.1 |
| Dimensional Fund Advisors | DFA | n.a | Russell Investment Group | RUS | n.a |
| Fisher Funds Management | FIS | 714.4 | SmartShares | SMS | 311.8 |
| GMO | GMO | 13,400.0 | Tower Asset Management | TAM | 3,730.0 |
| ING | ING | 8,582.7 | Templeton | TEM | n.a |
| Intech | INT | n.a | Tyndall Investment Management | TYN | 3,530.5 |
| Jana | Jana | n.a | Vanguard Investments Australia | VAN | n.a |
| Goldman Sachs JBWere | JBW | n.a | Wellington Management Company | WEL | n.a |
| Legg Mason, Inc. | LMI | n.a | | | |

ABOUT MELVILLE JESSUP WEAVER

Melville Jessup Weaver is a New Zealand firm of consulting actuaries. The areas in which we provide advice include superannuation, employee benefits, administration, retirement consulting, life insurance, general insurance, health insurance, accident insurance, asset consulting and information technology. The firm is an alliance partner of Towers Perrin, a global professional services firm that helps organisations around the world optimise performance through effective people, risk and financial management. Towers Perrin has offices in 25 countries and the business covers HR services, Reinsurance and Tillinghast.

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