MJW Survey - June 2014

Quarterly market overview

KiwiSaver

Wholesale funds & KiwiSaver results



July 2014

Market returns	Quarter (%)	Year (%)		Quarter (%)	Year (%)
NZX 50 (including imputation credits)	0.3	17.2	NZX NZ Government Bond	1.6	2.1
S&P/ASX 200 (NZD)	1.9	6.8	NZX Corporate A Grade	1.4	3.8
MSCI World - Local Currency	4.4	21.7	NZ All Swaps	1.3	2.3
MSCI World - Hedged	5.2	24.4	Barclays Global Aggregate	2.8	8.0
MSCI World - Unhedged	3.9	9.4	Citigroup WGBI	2.6	7.6
MSCI Emerging Markets - Unhedged	5.6	0.8	90 Day Bank Bill	0.8	2.8
NZX Property	8.2	7.8	NZ \$ / US \$	0.9	13.4
UBS Global Property	8.6	16.5	NZ \$ / A \$	-0.9	9.9

1 Quarterly market overview

Cash and NZ and global fixed interest: NZ bonds had a good quarter, up 1.6% - the last year was a tough period for the sector with just a 2.1% return for the year. The impact of the narrowing of the credit spreads over the last year added value for portfolios with credit exposure (as seen from the 3.8% return for the NZX Corporate A-Grade index). Global bonds outperformed NZ bonds over the quarter with a 2.8% return. Over the year, the gap between NZ and global bonds widens even further, with global bonds returning 8.0% for the year.

Australasian shares: The NZ market has been strong for some time so it was no surprise to see the NZX50 struggle with a 0.3% return for the quarter. The Australian market was only up 1.9%, bolstered slightly by the fall in the NZ dollar cross. Looking at the 1 year period, after adjusting for the 9.9% rise in the NZ dollar, the NZ and Australian markets produced similar double-digit results.

Global shares: Global markets have continued their rise with the MSCI hedged gaining 5.2% for the quarter and 24.4% for the year - the continuing rise in the value of the NZ dollar reducing the NZD return to 3.9% for the quarter and 9.4% for the year. Emerging markets are recovering - up 5.6% for the quarter and outperforming developed markets for the first time since the December 2012 quarter.

Interest rates: The direction of interest rate movements in 2014 has both surprised and worried markets as instead of rising, rates have fallen. Over the last 3 months, 10 year rates have fallen in the US from 2.73% to 2.53% while the corresponding 10 year NZ rate fell from 4.57% to 4.42%. 5 year rates have also fallen with those in the US down from 1.73% to 1.62%, while in NZ they retreated less, down from 4.18% to 4.09%. At the short end, the Fed rate remains close to 0% while in NZ the OCR has risen by 1.0% since March 2014, now standing at 3.5% (24 July 2014).

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The quarter produced solid returns for funds in all the 5 risk/return sectors shown, ranging from median returns of 2.9% for the growth funds to 2.0% for the Conservative funds. Over the year, the results were strong with Growth Funds achieving 14.2% and Conservative Funds a respectable 6.9%. Longer term over the 5 years, (all post GFC) the results were 11.4% for Growth Funds and 6.8% for the Conservative Funds. A feature of these numbers is the consistency of the Conservative results. The data shows that the median fund quarterly return over the period varied from -0.5% to 4.2% which is what a "conservative" investor will be looking for.

The major drivers of the returns for the last year were the high returns for global shares, (provided they were hedged), global property and infrastructure sectors and in the income sector, for global bonds where the median manager returned 10.5% cf 6.8% for NZ bonds. Accordingly, of the growth funds, the Mercer High Growth Fund returned 16.9% compared to the lowest return of 9.1% from Grosvenor. In the Conservative Fund sector where most of the funds are invested (it includes some default funds) Mercer where similarly top, with their relative overweight cash position not detracting from the result as NZ bonds and cash produced similar returns.

ANZ manage a number of schemes including the OneAnswer funds (previously known as the SIL funds) and they topped the 1 year Balanced Fund sector achieving 13.6% compared to 7.4% for the Grosvenor Fund. The latter fund had similar allocations to the median fund for each asset sector, although it has a lower overall allocation to growth assets, suggesting weak sector performance. Looking back over the 5 year period arguably the standout performer is the AON Russell Moderate Fund achieving 11% well above the 2nd ranking manager (OneAnswer) at 8.9% - the driver being the hedged global shares and high exposure global bonds.

The MJW survey covers 57 funds out of the 402 funds available as at March 2014 but this universe covers over 80% of the KiwiSaver market measured in terms of funds under management. The survey now includes the BNZ funds which commenced in February 2013 and achieved high 1 year rankings for their Balanced, Moderate and Conservative funds.

Wholesale Fund Returns

NI7.0	Augtrolian Chance	FUM	3 mor	nths	1 ye	ar	3 yea	ars	5 yea	ars	10 ye	ars	3 y	ears	ра
NZ &	Australian Shares	\$m	%	Rk	%	Rk	% pa	Rk	% pa	Rk	% pa	Rk	Tr Err	IR	Rk
Australa	eian														
AMPCI	Active ₁	486.5	2.0	(11)	20.3	(12)	15.8	(11)	14.4	(10)	9.7	(7)	2.9	0.0	(11)
AMPCI	Strategic ₂	282.6	2.6	(6)	21.0	(11)	15.8	` '	14.2	` '	10.7	(5)	4.0	0.0	(10)
AMPCI	Responsible ₁	6.3	1.9	(13)	21.9	(9)	10.0	(10)	-	(' ' ')	-	(0)	-	-	(10)
ANZ	Australasian Share ₁	556.1	2.3	(8)	23.0	(2)	17.7	(5)	16.4	(5)	11.0	(3)	1.9	1.0	(3)
ANZ	NZ Shares ₁	158.1	2.1	(10)	22.8	(4)	18.8	(3)	17.0	(3)	9.9	(6)	1.8	1.7	(2)
CIP	NZ Equities ₁	52.7	2.0	(12)	13.1	(18)		(14)	14.4	(9)	-	(0)	3.8	-0.6	(14)
DEV	Equity Income ₁₊₃	59.9	5.9	(1)	19.1	(14)	-	(,		(0)	_		-	-	(,
DEV	NZ Core ₁	129.2	3.7	(4)	24.4	(1)	18.7	(4)	_		_		3.3	0.9	(5)
FIS	Trans-Tasman₁	447.6	2.2	(9)	18.9	(15)	17.2	(6)	16.0	(6)	9.6	(8)	3.9	0.4	(7)
HAM	Australasian Eqx	486.3	-0.5	(17)	22.3	(7)	16.8	(8)	-	(0)	- -	(0)	3.7	0.3	(8)
HAM	Equity Income _x	57.9	5.8	(2)		. ,	10.0	(0)	_		_		-	-	(0)
MAM	NZ Equities ₁	440.9	-4.1	(18)	22.4	(5)	22.5	(1)	19.7	(2)	_		3.3	2.0	(1)
MERCER	Trans-Tasman₁	300.5	-0.3	(16)	21.7		16.9	(7)	15.7	(7)	11.0	(2)	2.2	0.5	(6)
MNT	Trans-Tasman₁	47.4	2.3	(7)	22.3	(8)	21.3	(2)	20.3	(1)		(-)	5.9	0.9	(4)
RUS	Harbour Australasian₁	61.8	0.3	(15)		(13)	21.0	(2)	-	(.,	_		-	-	(-1)
SALT	NZ Share Plus ₁	359.3	2.7	(5)	22.4	(6)	15.0	(13)	15.0	(8)	10.9	(4)	3.1	-0.3	(13)
SALT	Dividend Share ₁	80.6	5.2	(3)	22.9	(3)	16.2	(9)	16.9	(4)	11.4	(1)	3.3	0.1	(9)
TYN	Core Share ₁	209.0	0.5	(14)	18.7		15.6		14.2	` '	9.3	(9)	1.8	-0.1	(12)
Median	Core Griare	200.0	2.1	(17)	21.8	(10)	16.9	(12)	15.8	(12)	10.7	(3)	3.3	0.3	(12)
Other															
ANZ	ESF ₄	37.6	3.2		23.3		17.1		16.1		12.1		4.2	0.3	
DEV	Alpha _x	67.2	1.8		28.5		20.3		-		_		7.0	0.6	
DEV	Trans-Tasman ₁₊₃	88.2	2.9		28.9		18.0		16.8		14.1		6.2	0.4	
FIS	NZ Grow th _x	131.9	1.7		18.0		19.5		18.9		13.2		6.4	0.6	
MAM	Trans-Tasman ₁₊₃	239.9	-0.2		15.5		18.0		17.2		_		5.6	0.4	
PIE	Australasian Grow th _x	51.8	0.7		20.3		20.5		29.3		_		12.2	0.4	
SALT	Focus Share ₂	56.8	1.7		27.2		16.7		16.8		_		5.5	0.2	
TYN	Aggressive ₄	85.0	0.5		16.3		12.0		12.4		15.7		5.7	-0.7	
TYN	Small Companies _x	4.0	-0.3		11.6		9.9		13.0		12.0		12.0	-0.5	
Median	·		1.7		20.3		18.0		16.8		13.2		6.2	0.4	
Indexed															
SMS	NZ Top 10	58.1	-0.8		14.7		12.8		12.5		5.0		3.8	-0.8	
SMS	NZ Top 50	135.2	2.6		17.3		14.9		13.5		-		5.3	-0.2	
SMS	NZ Mid Cap	45.8	4.4		18.8		16.6		11.8		7.0		5.3	0.2	
SMS	Aus Mid Cap	46.4	3.1		9.5		2.1		6.6		-		15.8	-0.9	
SMS	Aus Top 20	89.8	3.0		7.3		3.6		7.5		9.2		11.8	-1.0	
Australi															
AMPCI	Australian*3	40.9	3.2	(2)	7.0		4.6	(4)		(3)	10.0	(1)	1.7	0.5	(4)
ANZ	Australian ₃	432.8	1.5	(4)	8.2	(2)	6.7	(2)	10.1	(1)	-		4.0	0.7	(3)
CIP	Australian*3	43.4	1.0	(5)	4.6	(5)	2.9	(5)	7.9	(4)	-		3.6	-0.2	(5)
DEV	Australian ₃	26.9	4.2	(1)	15.3	(1)	8.6	(1)	-		-		3.1	1.5	(1)
FRK	Australian*3	39.2	2.1	(3)	7.7	(3)	5.1	(3)	9.2	(2)	9.8	(2)	1.7	8.0	(2)
MAM	Dynamic (small cap) _x	86.9	-2.3	(6)	-		-		-		-		-	-	
Indexes															
NZX 50 ir			0.3		17.2		15.8		14.4		8.1				
NZX 50 F	-		1.2		17.6		16.2		15.0		9.1				
ASX 200			1.9		6.8		3.8		8.0		8.8				
	B + 5% pa ₄		2.0		8.1		8.0		8.1		10.5				

Benchmark indexes
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^{*}Unhedged.

		Emging	3 mor	nths	1 ye	ar	3 yea	ırs	5 yea	ırs	10 yea	ars	3 y	ears p	oa
Global S	Shares	Mkts %	%	Rk	%	Rk	% pa	Rk	% pa	Rk	% pa	Rk	Tr Err	IR	Rk
Style Neutra	al														
AB	Style Blend ₁	8.9	5.5	(1)	11.8	(1)	8.5	(9)	6.9	(12)	2.3	(9)	3.3	-0.3	(9)
AMPCI	Core Global ₁	8.0	3.5	(8)	11.0	(2)	10.6	(5)	9.1	(4)	4.4	(5)	1.4	0.6	(3)
ANZ	Int'l Eq ₂	2.5	3.5	(6)	9.6	(6)	11.1	(3)	10.7	(3)	6.2	(3)	2.6	0.6	(4)
FIS	International ₂	n.a	4.2	(3)	8.4	(11)	6.7			(11)		(6)	2.1	-1.4	(13)
IBB	Int'l Shares ₂	8.4	3.3	(12)	5.3	(13)		` '		(5)	3.6	(8)	2.9	-0.5	(11)
JANA	Core Global ₁	8.1	4.1	(4)	9.7	(5)	10.7	` '	9.0	(6)	-	()	2.3	0.5	(5)
MERCER	Share Plus ₁	n.a	3.8	(5)	10.7	(3)	8.1	(11)		` ,	-		4.0	-0.4	(10)
MFS	Global Eq ₁	3.0	3.3	(11)	9.3	(7)	12.6	(1)	11.6	(1)	7.3	(1)	2.9	1.0	(1)
MLC	NCIT ₂	8.7	3.4	(10)	8.6	(9)	9.3	(8)	8.8	(9)	4.5	(4)	1.9	-0.2	(8)
RUS	ISF _x	4.0	2.8	(13)	8.5	(10)	9.4	(7)	8.9	(8)	3.9	(7)	2.4	-0.1	(7)
RUS	GOF _x	7.8	3.5	(7)	7.0	(12)	7.8	(12)		(10)		()	3.0	-0.6	(12)
TYN	Multi-Manager ₁	9.8	3.4	(9)	8.9	(8)	9.9	(6)	8.9	(7)	_		2.1	0.1	(6)
WEL	Opportunities ₂	2.3	4.8	(2)	10.7	(4)	12.6	(2)	11.4	(2)	6.9	(2)	3.0	1.0	(2)
Median		-	3.5	()	9.3	()	9.4	()	8.9	()	4.4	()	2.6	-0.1	()
Value															
AB	Value		4.2	(1)	13.6	(1)	8.8	(4)	7.1	(5)	2.9	(3)	4.5	-0.2	(4)
DFA	Value		3.5	(5)	12.6	(2)	10.2	(1)	9.4	(2)	4.8	(2)	3.7	0.1	(1)
ELE	Value		3.8	(4)	11.0	(3)	9.4	(2)	9.4	(1)	-		4.2	-0.1	(2)
GMO	Equity		4.0	(2)	8.7	(4)	9.4	(3)	7.7	(3)	5.0	(1)	2.8	-0.1	(3)
WEL	Value		4.0	(3)	6.0	(5)	8.0	(5)	7.6	(4)	-	• •	2.1	-0.8	(5)
Median			4.0	,	11.0	` ,	9.4	` ,	7.7	` ,	4.8		3.7	-0.1	,
Growth															
AB	Grow th Trends		6.4	(1)	9.8	(2)	7.7	(4)	6.4	(4)	1.6	(4)	4.2	-0.5	(4)
FRK	Equity		2.7	(4)	8.3	(3)	8.2	(3)	9.3	(3)	6.2	(1)	4.2	-0.3	(3)
MFS	Grow th		3.9	(2)	8.2	(4)	9.7	(2)	9.3	(2)	6.0	(2)	3.0	0.0	(2)
WEL	Grow th		3.8	(3)	14.0	(1)	12.9	(1)	10.9	(1)	3.5	(3)	6.2	0.5	(1)
Median			3.8		9.1		9.0		9.3		4.7		4.2	-0.2	
Indexed															
AMPCI	NWIN		3.9		9.7		10.1		8.5		-		0.6	8.0	
VAN			4.1		9.8		10.2		8.6		4.1		3.4	0.2	
Emerging															
AMPCI			7.2		3.5		2.0		5.5		5.1		3.9	1.1	
GMO			7.4		0.9		-3.9		3.0		8.4		4.5	-0.4	
MERCER			7.0		4.6		-0.4		3.5		-		5.3	0.4	
Socially Res	-														
AMPCI	Responsible		4.3		11.2		9.1		8.3		5.1		1.8	-0.3	
TYN	SRI		2.0		3.9		8.3		6.9		-		4.8	-0.3	
Other															
JANA	High Alpha		3.6		11.7		11.6		10.4		-		3.2	0.6	
Indexes													!		
MSCI 0% hed	laed₁		3.9		9.4		9.7		8.3		3.9				
MSCI 100% h	-		5.2		24.4		15.2		16.0		7.6				
MSCI ACWI 0	-		4.1		8.5		8.1		7.6		4.1				
	ng 0% hedged		5.6		0.8		-2.3		2.8		8.4				
woor Lineigh	ig 0 /0 Heagea		5.0		0.0		-2.3		۷.0		0.4				

Benchmark indexes
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Dunner		FUM	3 mor	nths	1 ye	ar	3 yea	ars	5 yea	ars	10 ye	ars	3 y	ears	pa
Property		\$m	%	Rk	%	Rk	% pa	Rk	% pa	Rk	% pa	Rk	Tr Err	IR	Rk
NZ Listed															
AMPCI	NZ Listed	23.9	8.1	(5)	11.7	(3)	14.9	(2)	15.2	(3)	-		2.5	1.4	(4)
ANZ	Property Securities	118.1	8.3	(3)	15.8	(1)	16.4	(1)	17.1	(1)	11.6	(1)	3.1	1.5	(2)
MNT	Australasian	32.4	8.1	(4)	11.3	(4)	14.5	(4)	15.2	(4)	-		3.1	0.9	(5)
SALT	NZ Listed	235.8	8.5	(1)	12.0	(2)	14.5	(3)	16.5	(2)	10.8	(2)	1.6	1.8	(1)
TYN	Property Securities	33.1	8.5	(2)	10.7	(5)	13.2	(5)	-		-		1.2	1.4	(3)
Median			8.3		11.7		14.5		15.8		11.2		2.5	1.4	
NZ Direct															
AMPCI	AIFP	239.5	1.6	(1)	7.9	(2)	9.1	(2)	0.3	(2)	5.7	(2)	1.2	-0.4	(2)
FIS	Property Fund	308.0	0.6	(2)	13.5	(1)	10.0		8.2	(1)	10.0	(1)	3.2	0.1	(1)
Global 100%	Hedged														
ANZ	Ex Aus	318.2	8.3	(2)	17.5	(1)	12.5	(1)	21.5	(1)	-		3.1	-0.1	(1)
IBB	Int'l Property	31.4	9.9	(1)	5.1	(2)	4.8	(2)	15.1	(2)	-		5.7	-1.4	(2)
Global 139%	Hedged														
AMPCI	GPSF	168.5	8.7	(1)	24.8	(1)	15.1	(1)	24.7	(1)	12.1	(1)	5.1	0.4	(1)
MERCER	Global Listed	61.9	8.5	(2)	22.5	(2)	14.7		-	, ,	-	` ,	6.2	0.3	(2)
Other															
ANZ	Trans-Tasman	262.8	8.4		16.8		17.1		-		-		5.9	0.9	
Indexes															
NZX Property	,		8.2		7.8		11.6		13.4		8.5				
UBS Global P			8.6		16.5		12.9		21.4		9.9				

NZ Day	a do	FUM	3 mor	nths	1 ye	ar	3 yea	ars	5 yea	ars	10 ye	ars	3 y	ears	ра
NZ Bor	ias	\$m	%	Rk	%	Rk	% pa	Rk	% pa	Rk	% pa	Rk	Tr Err	IR	Rk
AMPCI	AIF F ₁	1,622.7	1.8	(2)	3.1	(4)	5.5	(2)	6.6	(3)	7.3	(1)	0.5	2.2	(1)
ANZ	NZ Fixed Plus ₁	1,085.3	1.6	(4)	3.0	(6)	5.2	(3)	7.0	(2)	6.7	(4)	0.6	1.5	(2)
FIS	NZ Fixed Interest ₁	901.0	1.6	(3)	3.1	(5)	5.0	(4)	6.2	(4)	6.8	(3)	1.1	0.7	(4)
HAM	Core Fixed ₁₊₂	84.0	1.5	(6)	3.8	(2)	-		-		-		-	-	
RUS	Harbour ₁	51.6	1.6	(5)	3.2	(3)	-		-		-		-	-	
TYN	NZ Fixed Interest ₁	224.0	1.9	(1)	4.0	(1)	6.2	(1)	7.5	(1)	7.1	(2)	1.3	1.5	(3)
Median			1.6		3.1		5.4		6.8		6.9		0.8	1.5	
Other															
AMPCI	Short Durationx	215.3	1.4		4.2		4.7		5.8		-		3.1	0.1	
ANZ	Sovereign ₁	546.3	1.5		2.1		4.6		5.8		7.1		0.5	0.7	
ANZ	High Grade₃	479.1	1.7		3.5		5.6		7.8		6.0		1.2	1.2	
HAM	Corporate Bonds ₂	121.9	1.4		4.2		5.3		6.6		-		2.6	0.4	
HAM	Short Durationx	95.4	1.0		3.9		-		-		-		-	-	
MAM	Trans-Tasman _x	158.8	2.2		-		-		-		-		-	-	
TYN	Inv. Grade Corporate ₁	88.5	2.0		4.7		6.6		-		-		2.2	1.0	
Indexes													•		
NZX NZ Go	ovt Stock ₁		1.6		2.1		4.3		5.5		6.1				
NZX Corpo	rate A Grade ₂		1.4		3.8		5.2		6.7		6.8				
NZX All Sw	aps ₃		1.3		2.3		4.1		5.3		6.7				

Benchmark indexes
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Olahal	Danda	3 mor	nths	1 ye	ar	3 yea	ars	5 yea	ars	10 ye	ars	3 y	ears	ра
Global	Bonas	%	Rk	%	Rk	% pa	Rk	% pa	Rk	% pa	Rk	Tr Err	IR	Rk
Core														
AB	Global Plus ₁	2.7	(6)	7.8	(7)	7.5	(6)	9.1	(6)	8.4	(4)	0.6	0.5	(6)
AMPCI	AIF Q ₁	2.7	(5)	8.0	(6)	6.4	(8)	9.1	(5)	7.5	(6)	1.7	-0.5	(8)
FIS	PIMCo ₁	3.7	(1)	11.2	(1)	10.0	(2)	11.2	(2)	9.0	(3)	2.3	1.2	(4)
FIS	Wellington ₁	2.7	(7)	7.5	(8)	7.2	(7)	-		-		0.6	0.1	(7)
MERCER	Global Aggregate ₁	3.1	(4)	9.7	(2)	8.9	(4)	11.1	(3)	9.3	(2)	1.2	1.5	(3)
PIMCo	GIS₁	3.3	(2)	9.5	(3)	10.1	(1)	11.7	(1)	-		2.0	1.5	(2)
RUS	Global Bond₁	3.2	(3)	8.9	(5)	9.5	(3)	10.5	(4)	9.3	(1)	1.5	1.6	(1)
TYN	GSAM ₁	2.6	(8)	9.3	(4)	7.5	(5)	8.1	(7)	8.1	(5)	0.7	0.5	(5)
Median		2.9		9.1		8.2		10.5		8.7		1.3	0.9	
Other														
AMPCI	PIMCo Short Durationx	1.7		5.7		5.3		7.8		-				
AMPCI	AIF HQ ₂	2.3		6.1		5.8		6.5		-				
ANZ	Sovereign _x	2.6		6.5		6.5		6.5		8.2				
ANZ	Credit _x	3.1		9.1		-		-		-				
DFA	5 year _x	2.0		5.6		5.5		6.5		7.2				
FIS	Absolute Return _x	2.0		7.3		7.0		-		-				
LMI	Brandyw ine GOFI ₂	4.5		9.5		13.4		13.5		11.5				
Indexes														
Barclays G	lobal Agg. ₁	2.8		8.0		7.2		7.3		8.0				
Citigroup W		2.6		7.6		7.1		6.6		7.8				

Alternat	tives/Other	FUM \$m	3 months	1 year %	3 years % pa	5 years % pa	10 years % pa	3 years pa Volatility
Global Infra	astructure							
AMPCI	139% hedged	157.6	11.1	39.4	-	-	-	-
CFS	100% hedged	520.1	6.4	14.1	10.5	15.8	-	9.1
MERCER	139% hedged	139.1	3.1	18.8	15.0	-	-	9.0
Commodit	ies							
AMPCI		229.9	1.8	13.2	-1.9	-	-	14.4
PFAM		46.5	-1.3	-2.4	-5.3	-1.6	-	7.5
WEL		-	2.8	-4.0	-5.2	0.0	-	11.6
Australasia	an							
AAM		200.8	2.2	11.3	15.8	17.1	-	7.0
MAM	Income	725.2	4.7	14.4	15.3	-	-	3.3
MAM	Active Growth	837.7	-1.0	18.6	20.4	17.2	-	5.5
TYN	Income Fund	4.3	2.2	7.3	5.9	9.2	-	5.3
Global								
CIP	Equity	132.3	2.1	7.3	7.1	-	-	6.5
FIS	Prop. & Infrastructure	35.6	3.7	19.6	12.4	13.6	-	6.8
K2	Diversity Fund	-	1.8	9.5	6.5	-	-	2.8
MERCER	Natural Resources	58.6	0.3	14.5	1.7	-	-	9.3
MERCER	Real Assets	-	3.0	17.9	11.0	15.4	-	4.9
MGH	US\$ fund	18.3	1.7	3.1	5.1	4.0	4.4	8.4
NZAM	Global	582.0	0.3	2.0	6.3	5.9	6.2	6.6
NZAM	Alpha	8.5	0.4	1.9	-	-	-	-
TYN	JPMAAM	101.0	2.3	14.4	10.0	12.1	9.7	3.7
TYN	Option	156.0	3.3	16.6	5.1	11.5	12.6	18.3

Benchmark indexes
These are shown in subscript where applicable. An 'x' indicates that the fund is either not benchmarked against any of the indexes shown or does not have a benchmark.

Cash	FUM	3 mor	nths	1 ye	ar	3 yea	ars	5 yea	ars	10 ye	ars	3 y	ears	oa
Casii	\$m	%	Rk	%	Rk	% pa	Rk	% pa	Rk	% pa	Rk	Tr Err	IR	Rk
AMPCI ₁	3,811.2	0.9	(3)	3.5	(3)	3.5	(3)	3.8	(2)	5.7	(3)	0.0	16.9	(1)
ANZ ₁	1,663.3	0.9	(4)	3.3	(4)	3.4	(4)	3.6		6.0	(2)	0.1	8.7	(3)
FIS ₁	809.4	1.0	(1)	3.7	(2)	3.7	(2)	3.7	(3)	5.6	(4)	0.4	2.2	(4)
TYN₁	358.0	1.0	(2)	3.9	(1)	4.0	(1)	4.1	(1)	6.0	(1)	0.1	10.6	(2)
Median		1.0		3.6		3.6		3.7		5.9		0.1	9.7	
Index														
NZX 90 Day BB ₁		0.8		2.8		2.8		2.8		5.1				

Disconsid	e d	3 m	onths	1)	/ear	3 ye	ars	5 ye	ars	10 ye	ars	Asset Alle	ocation %	Currency
Diversif	iea	%	Rk	%	Rk	%pa	Rk	%pa	Rk	%pa	Rk	Growth	Income	%
Balanced														
AMPCI	AIFB	3.4	(2)	12.9	(4)	9.7	(6)	9.8	(5)	8.0	(4)	60.4	39.7	20.0
AMPCI	SRI	3.4	(3)	14.3	(1)	11.0	(3)	-		-		59.8	40.2	20.0
ANZ		3.6	(1)	14.2	(2)	12.2	(2)	13.1	(1)	9.0	(1)	64.8	35.2	24.5
ASB		2.9	(4)	9.9	(7)	9.0	(7)	10.1	(4)	-		59.5	40.5	-
FIS		2.8	(6)	13.3	(3)	9.7	(5)	10.2	(3)	8.1	(3)	56.9	43.1	1.1
MAM		2.0	(7)	12.4	(5)	13.4	(1)	-		-		59.4	40.6	50.0
TYN		2.8	(5)	12.2	(6)	10.0	(4)	10.8	(2)	8.2	(2)	71.6	28.4	23.7
Median		2.9		12.9		10.0		10.2		8.1		59.8	40.2	21.8

Acron	ym References				
AAM AB AMPCI ANZ ASB CFS CIP DEV DFA ELE FIS	Aspiring Asset Management Alliance Bernstein AMP Capital Investors ANZ Investments ASB Group Investments Colonial First State Craigs Investment Partners Devon Funds Management Dimensional Fund Advisors Elevation Capital Fisher Funds Management	FRK GMO HAM IBB JANA LMI MAM MERCER MFS MGH	Franklin Templeton Investments GMO Harbour Asset Management Ibbotson Associates Jana Legg Mason Inc Milford Asset Management Mercer MFS Investment Management MGH Asset Management MLC	MNT NZAM PFAM PIE RUS SALT SMS TYN VAN WEL	Mint Asset Management NZ Asset Management Pathfinder Funds Pie Funds Russell Investment Group Salt Funds Management SmartShares Tyndall Investment Management Vanguard Investments Australia Wellington Management Company

Benchmark indexes
These are shown in subscript where applicable. An 'x' indicates that the fund is either not benchmarked against any of the indexes shown or does not have a benchmark.

KiwiSaver Results

Note we do not necessarily include all of a provider's funds.

Kiwioave	Results						<u> </u>	ovider's Tunds.
Returns	and Risk	FUM G \$m	Frowth BM%	3 months % Rk	1 year % Rk	3 years % Rk	5 years % Rk	Risk %pa 3 Yr 5 Yr
		ψIII	DIVI 70	% Rk	70 KK	70 IXK	70 KK	311 311
Growth Fund	l s Growth	377.9	80.0	40 (1)	14.2 (6)	10.0 (6)	0.7 (10)	7.8 7.8
ANZ Default		27.8	80.0	4.0 (1) 3.8 (2)	14.2 (6) 14.6 (5)	10.0 (6) 11.7 (3)	9.7 (10) 11.5 (5)	7.6 7.6 5.6 6.6
ANZ	Growth	1,054.5	80.0	3.7 (4)	15.4 (3)	12.6 (2)	13.2 (2)	6.8 7.3
AON	Russell Growth	15.7	75.0	2.8 (11)	11.9 (9)	11.2 (4)	12.7 (3)	8.8 9.1
ASB	Growth	431.7	80.0	2.9 (7)	11.0 (11)	9.5 (8)	10.7 (7)	5.8 7.1
BNZ Fidelity	Growth Growth	43.4 50.8	70.0 75.0	2.8 (10) 3.0 (5)	14.2 (7) 9.8 (12)	n.a 7.8 (11)	n.a 7.9 (11)	n.a n.a 5.5 6.7
Fisher	Growth	736.2	70.0	1.2 (13)	11.4 (10)	9.1 (10)	11.4 (6)	6.2 7.6
Fisher Two	Growth	137.2	80.0	2.8 (12)	15.0 (4)	9.9 (7)	10.5 (8)	6.7 7.1
Grosvenor	Balanced Growth	54.5	75.0	2.9 (9)	9.1 (13)	6.8 (12)	n.a	5.2 n.a
Mercer	High Growth	51.8	89.5	2.9 (8)	16.9 (1)	10.6 (5)	11.7 (4)	6.4 7.6
OneAnswer Westpac	Growth Growth	179.4 368.3	80.0 80.0	3.7 (3) 3.0 (6)	15.6 (2) 12.5 (8)	12.7 (1) 9.5 (9)	13.3 (1) 10.3 (9)	6.9 7.3 5.2 5.8
Median	Growan	300.5	80.0	2.9	14.2	10.0	11.4	6.3 7.3
Balanced Fu	nds							
AMP	Balanced	474.1	60.0	3.4 (4)	11.6 (6)	9.0 (5)	8.8 (10)	5.7 5.7
AMP	Tyndall Balanced	14.9	62.0	2.7 (8)	11.5 (7)	8.6 (7)	9.4 (7)	5.1 5.3
	Balanced Growth	33.1	65.0	3.4 (1)	12.6 (4)	10.4 (3)	10.4 (4)	4.5 5.2
ANZ AON	Balanced Growth Russell Balanced	586.4 36.8	65.0 60.0	3.4 (3) 3.1 (5)	13.4 (2) 10.8 (8)	11.2 (2) 10.3 (4)	11.8 (3) 12.0 (1)	5.5 5.9 7.3 7.6
ASB	Balanced	442.7	60.0	2.7 (6)	9.3 (10)	8.4 (9)	9.5 (6)	4.3 5.2
Fidelity	Balanced	113.9	57.5	2.7 (7)	7.8 (11)	7.0 (Ì1)	7.3 (Ì1)	4.4 4.9
Fisher Two	Balanced	385.7	55.0	2.5 (11)	12.0 (5)	8.5 (8)	8.8 (9)	4.6 4.7
Grosvenor Mercer	Balanced Balanced	124.7 58.7	57.5 62.0	2.6 (9) 2.5 (12)	7.4 (12) 13.0 (3)	6.2 (12) 8.8 (6)	6.8 (12) 10.0 (5)	3.6 4.2 4.3 5.1
	Balanced Growth	251.3	65.0	3.4 (2)	13.6 (3)	11.3 (1)	11.9 (2)	5.5 5.9
Westpac	Balanced	620.9	60.0	2.6 (10)	10.7 (9)	8.1 (10)	9.1 (8)	4.2 4.8
Median			60.0	2.7	11.5	8.7	9.5	4.6 5.2
	lanced Funds							
AMP	Moderate Balanced	285.7	50.0	3.0 (2)	10.2 (5)	8.0 (4)	8.1 (4)	5.0 5.0
ANZ Default ANZ	Balanced	28.6 726.4	50.0 50.0	3.0 (1) 3.0 (4)	10.6 (4) 11.2 (3)	9.2 (3) 9.8 (2)	9.3 (3) 10.3 (2)	3.4 4.0 4.2 4.5
BNZ	Balanced	52.7	50.0	2.8 (5)	11.9 (1)	n.a	n.a	n.a n.a
OneAnswer	Balanced	273.5	50.0	3.0 (3)	11.4 (2)	9.8 (1)	10.4 (1)	4.2 4.5
Median			50.0	3.0	11.2	9.5	9.8	4.2 4.5
Moderate Fu		4040	40.0	0.7 (0)	0.0 (5)	7.0 (5)	7.4 (0)	0.7
AMP	Moderate Cons Balanced	194.8 9.2	40.0 35.0	2.7 (2) 2.7 (3)	9.0 (5) 8.8 (6)	7.2 (5) 8.0 (4)	7.4 (6) 8.2 (4)	3.7 3.6 2.5 2.8
ANZ	Cons Balanced	362.0	35.0	2.6 (6)	9.1 (4)	8.3 (3)	8.8 (3)	2.9 3.1
AON	Russell Moderate	10.7	40.0	3.4 (1)	9.3 (2)	9.5 (1)	11.0 (1)	5.2 5.3
ASB	Moderate	607.3	40.0	2.4 (7)	7.7 (7)	7.0 (6)	8.0 (5)	2.9 3.5
BNZ	Moderate	73.1	35.0	2.7 (5)	9.9 (1)	n.a	n.a	n.a n.a
OneAnswer <i>Median</i>	Cons Balanced	93.7	35.0 35.0	2.7 (4) 2.7	9.2 (3) 9.1	8.3 (2) 8.1	8.9 (2) 8.5	2.9 3.1 2.9 3.3
Conservative	e Funds		00.0	2.,	0.7	0.7	0.0	2.0 0.0
AMP	Conservative	177.9	25.0	2.3 (3)	7.2 (5)	6.3 (7)	6.6 (9)	2.4 2.3
AMP	Default	1,219.6	20.0	1.8 (14)	6.9 (10)	5.5 (12)	5.5 (13)	2.1 2.0
	Conservative	753.0	20.0	2.3 (4)	7.0 (7)	6.7 (3)	7.1 (5)	1.8 1.9
ANZ AON	Conservative Russell Cons	338.6 62.6	20.0 20.0	2.2 (5) 3.9 (1)	6.9 (9) 7.7 (4)	6.6 (6) 8.6 (1)	7.0 (6) 9.9 (1)	1.9 2.0 3.6 3.6
ASB	Conservative	2,100.9	20.0	1.9 (12)	6.2 (12)	5.6 (11)	6.1 (12)	1.7 1.9
BNZ	Conservative	87.5	20.0	2.4 (2)	7.8 (3)	n.a ,	n.a ,	n.a n.a
Fidelity	Conservative	47.8	25.0	2.0 (9)	5.7 (13)	6.0 (10)	6.7 (8)	2.8 2.9
Fisher Two	Conservative	85.8	30.0	2.0 (8)	8.0 (2)	6.7 (4)	7.5 (3)	2.5 2.5
Fisher Two Grosvenor	Default Conservative	502.9 42.3	20.0 25.0	2.0 (10) 1.9 (11)	7.1 (6) 4.8 (14)	6.1 (8) 5.4 (13)	6.1 (11) 6.2 (10)	2.0 1.8 2.6 2.7
Mercer	Conservative	799.1	20.0	1.9 (11)	8.7 (1)	6.9 (2)	7.6 (2)	2.0 2.7
1	Conservative	281.2	20.0	2.2 (6)	6.9 (8)	6.6 (5)	7.1 (4)	1.9 2.0
Westpac	Conservative	1,290.7	25.0	2.1 (7)	6.9 (11)	6.1 (9)	6.8 (7)	2.2 2.2
Median			20.0	2.0	6.9	6.3	6.8	2.1 2.2
Other Funds AMP	Aggressive	174.2	90.0	4.3	15.6	10.7	10.3	9.2 9.2
Fidelity	Aggressive	174.2	90.0	4.3 3.4	11.9	7.1	8.8	9.2 9.2 8.5 9.1
Fidelity	Capital Guaranteed	38.8	15.0	0.8	3.3	4.1	4.5	1.2 1.3
Fisher	Conservative	235.4	10.0	1.6	7.4	6.5	5.2	2.1 1.9
Grosvenor	High Growth	87.6	90.0	3.2	10.9 15.1	7.3 16.7	7.5	7.0 7.9
Milford	Active Growth	247.6	n.a	-1.4	15.1	16.7	n.a	4.9 n.a

		N17/A	01.1.1	N17/A	01.11	0.14	Oracuth	NIZ	01.1.1	Alt	01	
Asset Al	location	NZ/Aus Shares	Global Shares	NZ/Aus Prop			Growth Assets	NZ Bonds	Global Bonds	Alt Assets	Casn	Income Assets
Growth Fund	is Growth	18.7	42.6		10.2	9.5	81.0	4.8	4.9		9.3	19.0
ANZ Default		20.7	45.9	12.0	10.2	0.0	78.6	5.0	10.9		5.5	21.4
	Growth	19.9	50.4	6.0	6.0		82.2	3.7	9.9		4.2	17.8
-	Russell Growth	25.1	49.9				75.0	4.9	20.1			25.0
	Growth	27.5	44.4		7.0		79.0	8.8	8.6		3.6	21.0
	Growth Growth	17.5 21.6	53.7 42.3	4.3	4.3		71.2 72.6	4.7 10.3	19.4 12.5		4.7 4.6	28.8 27.4
,	Growth	40.6	41.0	1.4	4.3		83.0	0.4	2.3		14.4	17.0
	Growth	28.0	36.3	11.7			76.0	5.8	8.8		9.4	24.1
Grosvenor	Balanced Growth	20.5	41.5	4.3	4.3		70.7	10.4	12.6		6.3	29.3
	High Growth	18.9	47.4		16.3	3.1	85.6	3.1	2.7	3.1	5.5	14.4
OneAnswer		19.9	49.9	6.0	6.0	44.0	81.8	3.8	10.0		4.5	18.2
Westpac <i>Average</i>	Growth	23.1 23.2	38.6 <i>44.9</i>	8.7 <i>4.2</i>	4.2	11.0 <i>1.8</i>	81.4 78.3	5.5 5.5	7.5 10.0	0.2	5.6 <i>6.0</i>	18.6 21.7
Balanced Fu	nde	20.2	77.3	7.2	7.2	1.0	70.5	0.0	10.0	0.2	0.0	21.7
	Balanced	14.8	30.5		8.3	7.4	61.1	12.8	12.8		13.3	38.9
	Tyndall Balanced	16.2	31.6	5.0	0.0	9.3	62.0	17.0	11.4	9.6	. 0.0	38.0
ANZ Default	Balanced Growth	17.0	36.6	10.0			63.5	8.9	19.9		7.7	36.5
	Balanced Growth	16.0	41.2	5.0	5.0		67.1	6.7	18.5		7.7	32.9
	Russell Balanced	20.1	39.9		7.0		60.0	7.8	32.2		0.0	40.0
	Balanced Balanced	19.6 16.9	32.5 32.4	3.0	7.0 3.0		59.2 55.3	16.6 15.3	17.3 22.0		6.9 7.4	40.8 44.7
Fisher Two		19.6	23.5	13.8	3.0		56.9	13.9	21.7		7.4	43.1
	Balanced	15.5	32.7	3.0	3.0		54.1	15.3	22.1		8.5	45.9
Mercer	Balanced	11.8	31.8		13.9	2.1	59.7	9.3	13.0	2.1	15.8	40.3
	Balanced Growth	15.7	40.8	5.1	5.0		66.7	6.5	17.9		8.9	33.3
•	Balanced	18.7	30.3	4.3		7.0	60.3	14.0	18.9	0.0	6.8	39.7
Average		16.9	33.8	4.0	4.1	1.5	60.4	11.6	19.7	0.2	8.2	39.6
	alanced Funds	44.0	24.0		0.0	0.0	E0.7	45.0	100		17.1	40.2
AMP ANZ Default	Moderate Balanced	11.8 14.0	24.6 26.8	8.0	8.0	6.3	50.7 48.8	15.9 11.9	16.0 27.9		17.4 11.4	49.3 51.2
	Balanced	12.9	31.4	4.0	4.0		52.3	9.0	26.5		12.2	47.7
	Balanced	12.6	38.7				51.3	7.1	36.6		4.9	48.7
OneAnswer	Balanced	13.0	31.0	4.1	4.0		52.1	8.7	26.6		12.7	47.9
Average		12.9	30.5	3.2	3.2	1.3	51.1	10.5	26.7		11.7	48.9
Moderate Fu												
	Moderate	9.5	18.6	5 0	6.0	6.2	40.4	19.1	19.0		21.6	59.6
	Cons Balanced Cons Balanced	9.4 8.7	18.2 21.9	5.9 2.9	3.0		33.5 36.6	14.9 11.1	34.7 33.1		16.9 19.3	66.5 63.4
	Russell Moderate	14.0	26.0	2.9	3.0		40.0	11.8	48.2		19.5	60.0
	Moderate	15.7	17.7		6.0		39.5	24.5	24.0		12.1	60.5
	Moderate	7.6	28.7				36.3	9.6	44.5		9.6	63.7
	Cons Balanced	8.9	22.1	3.1	3.2		37.3	11.0	32.5		19.2	62.8
Average		10.6	21.9	1.7	2.6	0.9	37.6	14.6	33.7		14.1	62.4
Conservative			4.5.5					00.5	22.5		00.5	
	Conservative	5.0	10.3		5.2	5.3	25.8	22.8	23.0		28.3	74.2
	Default Conservative	7.3 4.9	13.1 12.2	3.1			20.3 20.2	15.5 17.8	15.6 42.2		48.6 19.8	79.7 79.8
	Conservative	4.9	13.7	1.6	1.6		21.6	14.0	40.1		24.3	78.4
	Russell Cons	6.0	14.0				20.0	15.7	64.3			80.0
ASB	Conservative	8.8	10.8				19.7	29.3	28.8		22.2	80.3
	Conservative	5.1	15.8				21.0	11.5	47.4		20.2	79.1
,	Conservative	9.0	13.3	1.5	1.5		25.3	28.6	28.6		17.5	74.7
Fisher Two	Conservative Default	7.5 5.6	10.7 7.2	11.9 8.4			30.1 21.3	23.9 28.7	26.7 26.0		19.3 24.0	69.9 78.7
	Conservative	8.5	13.0	1.5	1.5		24.4	28.6	28.5		18.5	75.6
	Conservative	4.9	11.1		3.9	0.3	20.2	14.6	28.7	0.3	36.1	79.8
	Conservative	5.0	13.7	1.6	1.6		21.9	14.1	40.3		23.7	78.1
•	Conservative	8.3	9.8	4.2		3.0	25.3	22.1	29.9	0.0	22.7	74.7
Average		6.5	12.0	2.4	1.1	0.6	22.6	20.5	33.6	0.0	23.2	77.4
Other Funds		20.0	40.0		10.0	10.0	00.0	0.0	4.0		7.0	0.4
	Aggressive Aggressive	22.3 21.8	48.0 52.8	4.4	10.2 4.4	10.3	90.9 83.3	0.9 5.3	1.0 7.0		7.2 4.4	9.1 16.7
•	Capital Guaranteed	۷۱.0	52.0	-+. -+	→.4		03.3	0.0	7.0		100.0	100.0
•	Conservative	7.9	12.8	2.4			23.0	16.1	24.0		36.9	77.0
	High Growth	22.0	56.3	3.8	3.8		85.7	4.5	6.6		3.2	14.3
Milford	Active Growth	67.7	9.1				76.8	1.3	3.9		18.1	23.2

Note: the OnePath KiwiSaver Scheme has been renamed the ANZ Default KiwiSaver Scheme.

Notes:

- Tracking error is the standard deviation of value added.
- Information Ratio (IR) is value added divided by tracking error, i.e. risk adjusted performance.
- The Alliance Bernstein and Legg Mason global bond fund performance use a simulated hedge back to the NZ dollar.
- · Returns in the NZ share sector are shown inclusive of imputation credits, which are not available to all investors.
- The index applied may not in all cases be the benchmark adopted by the manager for the fund.
- Relative outperformance may be due to the different nature of the fund rather than to superior performance skills. Past performance is no guarantee of future performance.
- KiwiSaver fund returns are shown gross of tax and net of investment fees. All other fund returns are shown gross of tax and investment fees.
- The numbers shown are in some cases gross equivalents of the net returns achieved by the manager. Consequently, for a gross investor, returns realised may be different from those shown above.
- Global share results are on an unhedged basis. In some instances hedging the currency is integral to the management of the fund and the client will not experience the results shown above.

Rankings

Where we consider the funds have reasonably similar mandates we group the funds and rank the performance. However, differences in the mandates still apply and will result in different expected return outcomes.

About Melville Jessup Weaver

Melville Jessup Weaver is a New Zealand firm of consulting actuaries. The areas in which we provide advice include superannuation, employee benefits, life insurance, general insurance, health insurance, asset consulting, accident insurance and information technology. The firm, established in 1992, has offices in Auckland and Wellington. The firm is an alliance partner of Towers Watson, a leading global professional services company that helps organisations improve performance through effective people, risk and financial management. The company offers solutions in the areas of employee benefits, talent management, rewards, and risk and capital management. Towers Watson has 14,000 associates around the world and is located on the web at towerswatson.com

Asset consulting services:

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- Determine the optimum investment manager configuration.
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