

TRUSTPOWER INSURANCE LIMITED
DIRECTORS' RESPONSIBILITY STATEMENT
FINANCIAL STATEMENTS 2017

The Directors are pleased to present the financial statements of Trustpower Insurance Limited (the Company) for the year ended 31 March 2017.

The Directors are responsible for ensuring that the financial statements give a true and fair view of the financial position of the Company as at 31 March 2017 and its financial performance for the year ended on that date.

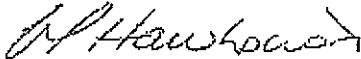
The Directors consider that the financial statements of the Company have been prepared using appropriate accounting policies, consistently applied and supported by reasonable judgements and estimates and that all relevant financial reporting standards have been followed.

The Directors believe that proper accounting records have been kept that enable, with reasonable accuracy, the determination of the financial position of the Company and facilitate compliance of the financial statements with the Financial Markets Conduct Act 2013.

The Directors consider they have taken adequate steps to safeguard the assets of the Company to prevent and detect fraud and other irregularities.



Alan M Bickers
Director



Vincent J Hawke
Director

Dated: 12 May 2017.

Company No.
Incorporated

1981114
12 September 2007



TRUSTPOWER INSURANCE LIMITED
STATEMENT OF COMPREHENSIVE INCOME
FOR THE YEAR ENDED 31 MARCH 2017

| | Note | 2017 \$000 | 2016 \$000 |
|---|------|---------------|---------------|
| Insurance premium revenue | 4 | 2,087 | 2,762 |
| Insurance premium ceded to other reinsurers | 4 | (1,899) | (2,228) |
| Net Insurance Premium Revenue | | 388 | 534 |
| Fee income - insurance contracts | 5 | 68 | 89 |
| Net Income | | 456 | 623 |
| Net insurance benefits and claims paid relating to reassessment of risks borne in previous reporting period | | 42 | 622 |
| Expenses for the acquisition of insurance and investment contracts | | 94 | 101 |
| Other operating expenses | 7 | 19 | 18 |
| Expenses | | 155 | 941 |
| Results of Operating Activities | | 301 | (318) |
| Interest paid | | - | - |
| Interest received | 8 | (66) | (168) |
| Net finance revenue | | (95) | (168) |
| Profit Before Income Tax | | 396 | (150) |
| Income tax expense | 9 | 114 | (42) |
| Profit After Tax Attributable to the Shareholders of the Company | | 285 | (198) |
| Other comprehensive income | | - | - |
| Total Comprehensive Income | | 285 | (198) |

TRUSTPOWER INSURANCE LIMITED
STATEMENT OF CHANGES IN EQUITY
FOR THE YEAR ENDED 31 MARCH 2017

| | Note | Share Capital \$000 | Retained Earnings \$000 | Total Equity \$000 |
|---|------|---------------------------|-------------------------------|--------------------------|
| Opening balance as at 1 April 2015 | | 1,000 | 3,104 | 4,104 |
| Total comprehensive income for the period | | - | (198) | (198) |
| Balances as at 31 March 2016 | | 1,000 | 2,996 | 3,996 |
| Total comprehensive income for the period | | - | 285 | 285 |
| Dividend paid | | - | (2,000) | (2,000) |
| Closing balances as at 31 March 2017 | | 1,000 | 1,281 | 2,281 |

The accompanying notes form part of these financial statements

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TRUSTPOWER INSURANCE LIMITED
STATEMENT OF FINANCIAL POSITION
AS AT 31 MARCH 2017

| | 2017 | 2016 |
|---|--------------|--------------|
| | \$000 | \$000 |
| Equity | | |
| <i>Capital and reserves attributable to shareholders of the Company</i> | | |
| Share capital | 9 | 1,000 |
| Retained earnings | 10 | 2,996 |
| Total Equity | 2,281 | 3,996 |
| | | |
| <i>Represented by:</i> | | |
| Current Assets | | |
| Cash and cash equivalents | 11 | 4,650 |
| Reinsurance assets | 12 | 1,261 |
| Accounts receivable and prepayments | 13 | 57 |
| Taxation receivable | | 91 |
| | 3,250 | 6,059 |
| Total Assets | 3,250 | 6,059 |
| | | |
| Current Liabilities | | |
| Unearned insurance premium | 15 | 1,562 |
| Trade, other payables and deferred income | 16 | 501 |
| Taxation payable | | 40 |
| | 969 | 2,063 |
| Total Liabilities | 969 | 2,063 |
| Net Assets | 2,281 | 3,996 |

The accompanying notes form part of these financial statements

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TRUSTPOWER INSURANCE LIMITED
STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED 31 MARCH 2017

| | 2017 | 2016 |
|---|------------------------|---------------------|
| Note | \$000 | \$000 |
| Cash Flows from Operating Activities | | |
| <i>Cash was provided from:</i> | | |
| Receipts from customers | 1,448 | 2,581 |
| | <u>1,448</u> | <u>2,581</u> |
| <i>Cash was applied to:</i> | | |
| Payments to suppliers | 1,739 | 2,511 |
| Taxation paid | (21) | 200 |
| | <u>1,718</u> | <u>2,711</u> |
| Net Cash from Operating Activities | 17 <u>(270)</u> | <u>(130)</u> |
| Net Cash from Investing Activities | | |
| | " | " |
| Cash Flows from Financing Activities | | |
| <i>Cash was provided from:</i> | | |
| Interest received | 95 | 168 |
| <i>Cash was applied to:</i> | | |
| Dividends paid | (2,000) | " |
| | <u>(1,905)</u> | <u>168</u> |
| Net Cash used in Financing Activities | <u>(1,905)</u> | <u>168</u> |
| Net (Decrease)/Increase in Cash and Cash Equivalents | (2,175) | 38 |
| Cash and Cash equivalents at beginning of the year | 4,650 | 4,612 |
| Cash and Cash Equivalents at End of the Year | <u>2,475</u> | <u>4,650</u> |

The accompanying notes form part of these financial statements

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TRUSTPOWER INSURANCE LIMITED
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2017

NOTE 1: GENERAL INFORMATION

Reporting Entity

The principal activity of Trustpower Insurance Limited is the underwriting of insurance risk associated with material damage and business interruption of its parent company, Trustpower Limited, and its subsidiaries. All significant operations take place within New Zealand.

The Company is a limited liability company incorporated on 12 September 2007 and domiciled in New Zealand. The address of its registered office is 108 Dutham Street, Tauranga.

These financial statements relate to the year ended 31 March 2017 and have been approved for issue by the Board of Directors on 12 May 2017.

The Directors do not have the power to amend and reissue the financial statements.

NOTE 2: STATEMENT OF ACCOUNTING POLICIES

The principal accounting policies adopted in the preparation of these audited financial statements are set out below. These policies have been consistently applied to all the periods presented, unless otherwise stated.

2.1 Basis of Preparation

These audited financial statements have been prepared in accordance with New Zealand generally accepted accounting practice (NZGAAP). They comply with the New Zealand Equivalents to International Financial Reporting Standards (NZ IFRS), International Financial Reporting Standards and other applicable New Zealand Financial Reporting Standards, as appropriate for profit-oriented entities.

Statutory base

Trustpower Insurance Limited is registered under the Companies Act 1995. The financial statements have been prepared in accordance with the requirements of the Financial Markets Conduct Act 2013 and the Companies Act 1995.

Historical cost convention

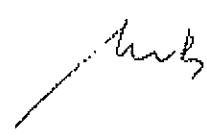
These financial statements have been prepared under the historical cost convention.

Functional and presentation currency

The functional and reporting currency used in the preparation of these financial statements is New Zealand dollars, rounded to the nearest thousand.

2.2 Adoption Status of Relevant New Financial Reporting Standards and Interpretation

No new standards and amendments to standards were applied during the period.



TRUSTPOWER INSURANCE LIMITED
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2017

NOTE 2: STATEMENT OF ACCOUNTING POLICIES (continued)

2.2 Adoption Status of Relevant New Financial Reporting Standards and Interpretations (continued)

A number of new standards and amendments to standards and interpretations are effective for annual periods beginning on or after 1 January 2018, and have not been applied in preparing these financial statements. None of these are expected to have a significant effect on the financial statements of the Company, except as set out below:

NZ IFRS 9 Financial Instruments

The complete version of NZ IFRS 9 was issued in September 2014. It replaces the guidance in NZ IAS 39 that relates to the classification and measurement of financial instruments. NZ IFRS 9 retains but simplifies the mixed measurement model and establishes three primary measurement categories for financial assets: amortised cost, fair value through other comprehensive income and fair value through profit or loss. The basis of classification depends on the entity's business model and the contractual cash flow characteristics of the financial asset. Investments in equity instruments are required to be measured at fair value through profit or loss with the irrevocable option at inception to present changes in fair value in other comprehensive income not recycling. There is now a new expected credit losses model that replaces the incurred loss impairment model used in NZ IAS 39. For financial liabilities there were no changes to classification and measurement except for the recognition of changes in own credit risk in other comprehensive income, for liabilities designated at fair value through profit or loss. NZ IFRS 9 relaxes the requirements for hedge effectiveness by replacing the bright line hedge effectiveness tests. It requires an economic relationship between the hedged item and the hedging instrument and for the hedged ratio to be the same as the one management actually use for risk management purposes. Contemporaneous documentation is still required but is different to that currently prepared under NZ IAS 39. The standard is effective for accounting periods beginning on or after 1 January 2018. Early adoption is permitted. The Company intends to adopt NZ IFRS 9 on its effective date and has yet to assess its full impact.

There are no other NZ IFRS's or NZ IFRIC interpretations that are not yet effective that would be expected to have a material impact on the Company.

2.3 Trade Receivables

Trade receivables are initially recognised at fair value and subsequently measured at amortised cost using the effective interest method, less any provision for impairment. A provision for impairment of receivables is established when there is objective evidence that the Company will not be able to collect all amounts due according to the original terms of the receivables. The amount of the provision is the difference between the assets carrying amount and the present value of estimated future cash flows, discounted at the original effective interest rate. The amount of the impairment loss is recognised in the income statement.

2.4 Financial Assets

Investments are designated by the Company as either financial assets at fair value through profit or loss, or loans and receivables. The classification depends on the purpose for which the investments were acquired. Management determines the classification of its investments at initial recognition and re-evaluates this at every reporting date.

Financial assets at fair value through profit or loss

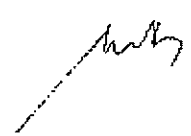
Financial assets at fair value through profit or loss are financial assets held for trading. A financial asset is classified in this category if it is acquired principally for the purpose of selling in the short term. Assets in this category are classified as non-current assets where the remaining maturity of the asset is greater than 12 months; they are classified as current assets when the remaining maturity of the asset is less than 12 months.

Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are included in current assets, except for maturities greater than 12 months after the balance sheet date. These are classified as non-current assets.

Recognition and derecognition of financial assets

Regular purchases and sales of financial assets are recognised on the trade date – the date on which the Company commits to purchase or sell the asset. Financial assets are initially recognised at fair value plus, in the case of all financial assets not carried at fair value through profit or loss, transaction costs that are directly attributable to their acquisition. Financial assets carried at fair value through profit or loss are initially recognised at fair value and transaction costs are expensed in the statement of comprehensive income.



TRUSTPOWER INSURANCE LIMITED
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2017

NOTE 2: STATEMENT OF ACCOUNTING POLICIES (continued)

2.4 Financial Assets (continued)

Financial assets are derecognised when the rights to receive cash flows from the investments have expired or have been transferred and the Company has transferred substantially all risks and rewards of ownership.

Financial assets at fair value through profit or loss are subsequently carried at fair value. Loans and receivables and held to maturity investments are carried at amortised cost using the effective interest method. Realised and unrealised gains or losses arising from changes in the fair value of the 'financial assets at fair value through profit or loss' category are included in the statement of comprehensive income within fair value movements of financial instruments, in the period in which they arise. Dividend income from financial assets at fair value through profit or loss is recognised in the statement of comprehensive income as part of other income when the Company's right to receive payments is established.

The Company assesses at each balance sheet date whether there is objective evidence that a financial asset or a group of financial assets is impaired.

2.5 Premium and Revenue Recognition

Revenue comprises the fair value of consideration received or receivable for services in the ordinary course of the Company's activities. Revenue is shown net of goods and services tax, rebates and discounts.

Regular fees and premiums are normally charged annually in advance. The consideration received is recognised evenly in the income statement from the commencement date over the period of the contract.

Interest income is recognised on a time-proportion basis using the effective interest method.

2.6 Provision for Unearned Premiums

Unearned premiums are calculated by apportioning the premium revenue written in the year, over the period of risk from the dates of commencement using the Daily Pro-rata method.

2.7 Outstanding Claims Liability

The liability for outstanding claims is measured as the central estimate of the present value of expected future payments against claims incurred at the reporting date under general insurance contracts issued by the Company, with an additional risk margin to allow for the inherent uncertainty in the central estimate.

Claims handling costs include costs that can be associated directly with individual claims, such as legal and other professional fees, and costs that can only be indirectly associated with individual claims, such as claims administration costs.

The expected future payments are discounted to present value using a risk free rate.

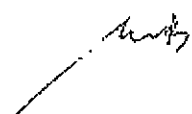
A risk margin is applied to the outstanding claims liability, net of reinsurance and other recoveries, to reflect the inherent uncertainty in the central estimate. This risk margin increases the probability that the net liability is adequately provided for to a 75% confidence level.

2.8 Reinsurance Recoveries

Reinsurance and other recoveries receivable on paid claims, reported claims not yet paid, IBNR and IBNER are recognised as a reduction of the claims expense.

Amounts due in respect of claims paid and anticipated recoveries in respect of outstanding claims are recognised as reinsurance receivable in the balance sheet.

Recoveries receivable are assessed in a manner similar to the assessment of outstanding claims. Recoveries are measured as the present value of the expected future receipts, calculated on the same basis as the liability for outstanding claims.



TRUSTPOWER INSURANCE LIMITED
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2017

NOTE 2: STATEMENT OF ACCOUNTING POLICIES (continued)

2.9 Outwards Reinsurance

Premium ceded to reinsurers is recognised as outward reinsurance expense from the attachment date over the period of indemnity of the reinsurance contract in accordance with the expected pattern of the incidence of risk.

2.10 Foreign Currency Translation

Transactions denominated in a foreign currency are converted to New Zealand dollars at the exchange rate on the date of the transaction. Monetary assets and liabilities arising from foreign currency transactions are translated at closing rates at balance date. Gains or losses from currency translation on these items are included in the statement of comprehensive income.

2.11 Insurance Contracts

The Company issues contracts that transfer insurance risk or financial risk or both. Insurance contracts are those contracts that transfer significant insurance risk. Such contracts may also transfer financial risk. As a general guideline, the Company defines as significant insurance risk the possibility of having to pay benefits on the occurrence of an insured event that are at least 10% more than the benefits payable if the insured event did not occur.

2.12 Cash and Cash Equivalents

Cash and cash equivalents include cash on hand, deposits held at call with banks, other short-term highly liquid investments with original maturities of three months or less, and bank overdrafts.

2.13 Goods and Services Tax (GST)

The statement of comprehensive income and cash flow statement have been prepared so that all components are stated exclusive of GST. All items in the statement of financial position are stated exclusive of GST, with the exception of billed receivables and payables which include GST involved.

2.14 Income Tax

The income tax expense comprises current tax. Income tax is recognised in profit or loss except to the extent that it relates to items recognised directly in equity, in which case the income tax is recognised directly in equity.

2.15 Share Capital

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction, net of tax, from the proceeds.

2.16 Trade Payables

Trade payables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method.

2.17 Dividend Distribution

Dividend distribution to the Company's shareholders is recognised as a liability in the Company's financial statements in the period in which the dividend is approved by the Directors.

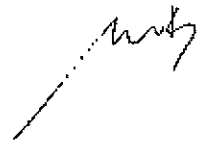
NOTE 3: MANAGEMENT OF INSURANCE AND FINANCIAL RISK

The Company issues contracts that transfer insurance risk or financial risk or both. This section summarises these risks and the way the Company manages a number of the key risks including interest rate risk, credit risk, insurance risk and market risk. The Company's policies and procedures in respect of these risks are set out in this note.

Objectives in managing risks arising from insurance contracts and policies for mitigating those risk

The Company has an objective to control insurance risk thus minimising substantial unexpected losses that would expose the Company to an adverse capital loss.

The Board of the Company has developed, implemented and maintains policies and procedures, processes and controls that comprise its risk management and control system. These systems address all material risks, both financial and non-financial, that are likely to be faced by the Company. These are reviewed annually by the Board.



TRUSTPOWER INSURANCE LIMITED
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2017

NOTE 3: MANAGEMENT OF INSURANCE AND FINANCIAL RISK (continued)

3.1 Insurance Risk

The risk under any one insurance contract is the possibility that the insured event occurs and the uncertainty of the amount of the resulting claim. By the very nature of an insurance contract, this risk is random and therefore unpredictable.

For a portfolio of insurance contracts where the theory of probability is applied to pricing and provisioning, the principal risk the Company faces under its insurance contracts is that the actual claims and benefit payments exceed the carrying amount of the insured liabilities. This could occur because of the frequency or severity of the claims and benefits are greater than estimated. Insurance events are random and the actual number and amounts of claims will vary from year to year from the level established using statistical techniques.

Experience shows that the larger the portfolio of similar insurance contracts, the smaller the relative variability about the expected outcome will be. In addition, a more diversified portfolio is less likely to be affected by a change in any subset of the portfolio. While the Company has a large portfolio of similar risk in its insurance underwriting, some diversification is achieved through geographical spread of that risk.

3.1.1 Property Insurance Contracts

(a) Frequency and severity of claims

For property insurance contracts, climatic changes give rise to more frequent and severe extreme weather events (for example, river flooding, hurricanes and typhoons) and their consequences (for example, subsidence claims). For certain contracts, the Company has also limited the number of claims that can be paid in any policy year or introduced a maximum amount payable for claims in any policy year.

The Company has the right to re-price the risk on renewal, it also has the ability to impose deductibles and reject fraudulent claims. These contracts are underwritten by reference to the commercial replacement value of the properties and contents insured, and claims payment limits are always included to cap the amount payable on occurrence of the insured event. Cost of rebuilding properties, of replacement or indemnity for contents and time taken to restart operations for business interruption are the key factors that influence the level of claims under these policies. The greatest likelihood of significant losses on these contracts arises from seismic, storm or flood damage.

The Company has reinsurance cover for such damage to limit losses to \$500,000 per claim (excluding seismic, volcanic or hydrothermal activity). There is no limit to the number of claims that may be made in an annual financial period. The loss for damage caused by seismic, volcanic or hydrothermal activity is limited to \$2,500,000 each for the first two events in an annual financial period and unlimited thereafter.

There are no assets arising from reinsurance contracts held by the Company, other than premiums paid in advance to reinsurers (see note 12). There have been no events that have led to losses that qualify for reimbursement under reinsurance covers.

Property insurance contracts are subdivided into four risk groups: fire, business interruption, material damage and theft. The insurance risk arising from these contracts is currently confined to the operations of the parent entity and subsidiaries in New Zealand and Australia only.

(b) Sources of uncertainty in the estimation of future claim payments

Property claims are analysed separately for subsidence and non-subsidence claims. The development of large losses/catastrophes is analysed separately. Non-subsidence claims can be estimated with greater reliability and the estimation processes to be used by the Company reflect all the factors that influence the amount and timing of cash flows from these contracts.

Except as disclosed in note 20, there have been no claims notified to the Company in the period under review. As a result, there is no outstanding claims provision at year ends. In addition, the Company is not aware of any events that have been incurred but not reported.

3.2 Financial Risk

The Company is exposed to a range of financial risks through its financial assets, financial liabilities (investment contracts and borrowings), reinsurance assets and insurance liabilities. In particular, the key financial risk is that in the long-term its investment proceeds are not sufficient to fund the obligations arising from its insurance and investment contracts. The most important components of this financial risk are interest rate risk, credit risk and foreign currency risk.

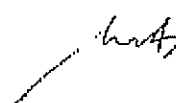
These risks arise from open positions in interest rate or currency products, all of which are exposed to general and specific market movements. The risk that the Company primarily faces due to the nature of its investments and liabilities is interest rate risk. This risk is managed in accordance with the guidelines of the Treasury Policy applying to the Trustpower Limited group of companies.

3.3 Credit Risk

The Company has exposure to credit risk, which is the risk that a counterparty will be unable to pay amounts in full when due. These risks are managed in accordance with the guidelines of the Treasury Policy applying to the Trustpower Limited group of companies.

3.4 Liquidity Risk

Liquidity risk is the risk that the Company will encounter difficulties in raising liquid funds to meet commitments as they fall due. The Company evaluates its liquidity requirements on an ongoing basis. In general, sufficient cash is generated from operating activities to meet obligations arising from financial liabilities. In the event that a shortfall arises, the Company may draw on funds from related parties.



TRUSTPOWER INSURANCE LIMITED
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2017

NOTE 4: NET INSURANCE PREMIUM REVENUE

| | 2017 \$000 | 2016 \$000 |
|---|---------------|---------------|
| Gross written premiums | 1,400 | 2,499 |
| Adjustments to premiums written in previous periods | | |
| Movement in unearned premiums (see note 15) | 667 | 268 |
| Premium revenue | 2,067 | 2,762 |
| Gross outward reinsurance premiums | 1,168 | 2,017 |
| Movement in prepaid outward reinsurance premiums (see note 12) | 531 | 211 |
| Outward reinsurance premium expense | 1,699 | 2,228 |
| Net insurance premium revenue | 368 | 534 |
| Short-term insurance contracts: | | |
| - Premium revenue | 2,067 | 2,762 |
| Premium revenue arising from insurance contracts issued | 2,067 | 2,762 |
| Short-term reinsurance contracts: | | |
| - Reinsurance expense | (1,699) | (2,228) |
| Premium revenue ceded to reinsurers on insurance contracts issued | (1,699) | (2,228) |
| Net insurance premium revenue | 368 | 534 |

Short-term insurance and reinsurance contracts are those with an unexpired period of less than 12 months as at reporting date. Long-term insurance and reinsurance contracts are those with an unexpired portion of greater than 12 months. Recognition of premium receivables and payables has been assumed as linear.

NOTE 5: FEE INCOME

| | 2017 \$000 | 2016 \$000 |
|---------------------------------|---------------|---------------|
| Policy administration services: | | |
| - Insurance contracts | 66 | 89 |
| | 66 | 89 |

Policy administration fees are charged at the commencement of the insurance contract. Income is recognised on a linear basis. Refer to note 18 for fee income received but not yet recognised as income.

NOTE 6: INVESTMENT INCOME

| | 2017 \$000 | 2016 \$000 |
|---|---------------|---------------|
| Cash and cash equivalents interest income | 95 | 168 |
| Total interest received | 95 | 168 |

NOTE 7: OTHER OPERATING EXPENSES

| | 2017 \$000 | 2016 \$000 |
|---|---------------|---------------|
| Audit fees and expenses | 10 | 7 |
| Fees paid for review of solvency return | 6 | 6 |
| Other administration costs | 3 | 5 |
| | 19 | 18 |

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TRUSTPOWER INSURANCE LIMITED
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2017

NOTE 8: INCOME TAX EXPENSE

| | 2017 \$000 | 2016 \$000 |
|--------------------------|---------------|---------------|
| Profit before income tax | 396 | (150) |
| Tax on profit @ 23% | 111 | (42) |
| | 111 | (42) |
| Represented by: | | |
| Current tax: | 111 | (42) |
| | 111 | (42) |

NOTE 9: SHARE CAPITAL

| | 2017 \$000 | 2016 \$000 |
|--|---------------|---------------|
| Authorised and issued ordinary shares at end of year | 1,000 | 1,000 |
| | 1,000 | 1,000 |

| | 2017 No. of shares | 2016 No. of shares |
|--|-----------------------|-----------------------|
| Authorised and issued ordinary shares at end of year | 1,000,000 | 1,000,000 |
| | 1,000,000 | 1,000,000 |

All shares rank equally with one vote attached to each share, have no par value and are fully paid.

NOTE 10: RETAINED EARNINGS

| | 2017 \$000 | 2016 \$000 |
|------------------------------|---------------|---------------|
| Balance at beginning of year | 2,996 | 3,104 |
| Profit for the year | 285 | (108) |
| Dividends paid | (2,000) | - |
| | 1,201 | 2,896 |

NOTE 11: CASH AND CASH EQUIVALENTS

| | 2017 \$000 | 2016 \$000 |
|--------------------------|---------------|---------------|
| Cash at bank | 4 | 5 |
| Short-term bank deposits | 2,471 | 4,645 |
| | 2,475 | 4,650 |

The average maturities of short-term bank deposits is 30.75 days (2016: 50 days). The effective interest rate on short-term deposits is 2.89% (2016: 3.11%).

NOTE 12: REINSURANCE ASSETS

| | 2017 \$000 | 2016 \$000 |
|---------------------|---------------|---------------|
| Prepaid reinsurance | 730 | 1,261 |
| | 730 | 1,261 |

Prepaid reinsurance is the amount of those premiums paid in advance to reinsurers as at balance date. Reinsurance premiums have been paid by the Company until 15 November 2017.



TRUSTPOWER INSURANCE LIMITED
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2017

NOTE 13: ACCOUNTS RECEIVABLE AND PREPAYMENTS

| | 2017 \$000 | 2016 \$000 |
|----------------------------|---------------|---------------|
| Brokerage and fees prepaid | 45 | 57 |
| | 45 | 57 |

NOTE 14: FINANCIAL INSTRUMENTS BY CATEGORY

| | Loans and receivables | |
|--|-----------------------|---------------|
| | 2017 \$000 | 2016 \$000 |
| Assets per the statement of financial position | | |
| Cash and cash equivalents | 2,475 | 4,650 |
| Other current investments | - | - |
| Accounts receivable excluding prepayments | - | - |
| | 2,475 | 4,650 |

| | Other financial liabilities at amortized cost | |
|---|--|---------------|
| | 2017 \$000 | 2016 \$000 |
| Liabilities per the statement of financial position | | |
| Trade and other payables | 24 | 16 |
| | 24 | 16 |

NOTE 15: UNEARNED INSURANCE PREMIUM

| | 2017 \$000 | 2016 \$000 |
|---|---------------|---------------|
| Unearned premium liability at beginning of period | 1,562 | 1,825 |
| Earnings from premiums written in previous period | (1,562) | (1,825) |
| Deferral of premiums on contracts written during the period | 875 | 1,562 |
| | 875 | 1,562 |

NOTE 16: TRADE, OTHER PAYABLES AND DEFERRED INCOME

| | 2017 \$000 | 2016 \$000 |
|-------------------------------------|---------------|---------------|
| Provision for claims payable | - | 435 |
| Deferred income | 30 | 50 |
| Trade payables and accrued expenses | 24 | 16 |
| | 54 | 501 |

Deferred income relates to risk management fees received in advance for the period to 16 November 2017. These amounts are non-refundable and are released to income as the services are rendered.

All trade payables, accrued expenses and deferred income are current liabilities.

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TRUSTPOWER INSURANCE LIMITED
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2017

NOTE 17: RECONCILIATION OF NET CASH FROM OPERATING ACTIVITIES WITH PROFIT AFTER TAX ATTRIBUTABLE TO SHAREHOLDERS

| | 2017 \$000 | 2016 \$000 |
|--|---------------|---------------|
| Profit after tax attributable to the shareholders of the Company | 285 | (100) |
| <i>Items classified as investing/financing</i> | | |
| Interest paid | - | - |
| Interest received | (95) | (168) |
| | (95) | (168) |
| <i>Decrease / (Increase) in working capital</i> | | |
| Accounts receivable and prepayments | 543 | 214 |
| Taxation payable or receivable | 131 | (242) |
| Accounts payable and accruals | (1,134) | 174 |
| | (460) | 146 |
| Net Cash from Operating Activities | (270) | (130) |

NOTE 18: IMPUTATION CREDIT ACCOUNT

| | 2017 \$000 | 2016 \$000 |
|--|---------------|---------------|
| Imputation credits available for use in subsequent reporting periods | 595 | 1,282 |
| | 595 | 1,282 |

The above amounts represent the balance of the imputation credit account as at the end of the reporting period, adjusted for imputation credits that will arise from the payment of the amount of income taxation payable.

NOTE 19: SOLVENCY REQUIREMENTS

Solvency requirements were introduced under the Insurance (Prudential Supervision) Act 2010 enacted on 7 September 2010. The methodology and bases for determining the Solvency Margin are in accordance with the Solvency Standard for Captive Insurers Transacting Non-life Insurance Business published and updated by the Reserve Bank of New Zealand.

| | 2017 \$000 | 2016 \$000 |
|--------------------------------------|---------------|---------------|
| Actual solvency capital | 2,261 | 3,996 |
| Minimum solvency capital requirement | 1,000 | 1,000 |
| Solvency capital margin excess | 1,261 | 2,996 |
| Solvency Ratio | 223% | 400% |

NOTE 20: CONTINGENT LIABILITIES, OPERATING LEASES, AND SUBSEQUENT EVENTS

The Company is not aware of any other material contingent liabilities as at balance date (2016: nil).

The Company is not party to any material operating leases at balance date (2016: nil).

Subsequent to balance date the Company became aware of a potential claim occurring as a result of damage suffered by Trustpower Limited's Matahina hydroelectric power scheme during Cyclone Cook in April 2017. It is too early to estimate the size of the claim accurately but it is not expected to exceed \$200,000. The Company is not aware of any other significant events occurring subsequent to balance date that have not been disclosed.

TRUSTPOWER INSURANCE LIMITED
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2017

NOTE 21: RELATED PARTY TRANSACTIONS

The Company is ultimately owned by Trustpower Limited which is controlled by Infratil Limited (incorporated in New Zealand) which owns 51.0% of Trustpower Limited's voting shares. Of the remaining Trustpower Limited shares, Tauranga Energy Consumer Trust owns 28.8% and the residual 22.2% are widely held.

During the year a cash dividend of \$2,000,000 (2016: nil) was paid. This dividend was fully imputed.

As at balance date there is a non-interest bearing amount payable to the parent entity of \$13,700 (2016: \$448,885).

During the year insurance premiums of \$1,399,500 (2016: \$2,482,000) were received from the parent entity and subsidiaries of the parent entity. These premiums relate to the period 15 November 2016 to 15 November 2017.

The impact of transactions with the parent entity and subsidiaries of the parent entity on the profit of the Company is shown below.

| | 2017 \$000 | 2016 \$000 |
|------------------------------------|---------------|---------------|
| Insurance premium revenue | 2,087 | 2,782 |
| Impact on profit before income tax | 2,087 | 2,782 |

Except as noted above, no transactions took place with related parties during the year. All transactions with related parties take place on an arm's length basis. No related party debts were forgiven or written off during the year.

NOTE 22: CREDIT RATING

As the Company is a captive insurer, the sections of the Insurance Companies (Ratings and Inspections) Act 1994 requiring a credit rating do not apply.





Independent auditor's report

To the shareholders of Trustpower Insurance Limited

Trustpower Insurance Limited financial statements comprise:

- the statement of financial position as at 31 March 2017;
- the statement of comprehensive income for the year then ended;
- the statement of changes in equity for the year then ended;
- the statement of cash flows for the year then ended; and
- the notes to the financial statements, which include a summary of significant accounting policies.

Our opinion

In our opinion the financial statements of Trustpower Insurance Limited (the Company) present fairly, in all material respects, the financial position of the Company as at 31 March 2017, its financial performance and its cash flows for the year then ended in accordance with New Zealand Equivalents to International Financial Reporting Standards (NZ IFRS).

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (New Zealand) (ISAs NZ) and International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the financial statements* section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

We are independent of the Company in accordance with Professional and Ethical Standard 1 (Revised) *Code of Ethics for Assurance Practitioners* (PES 1) issued by the New Zealand Auditing and Assurance Standards Board and the International Ethics Standards Board for Accountants' *Code of Ethics for Professional Accountants (IESBA Code)*, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

Our firm carries out other services for the Company in the areas of review of the annual solvency certificate. The provision of this service has not impaired our independence as auditors of the Company.

Our firm carries out other services for Trustpower Limited (Trustpower Insurance's parent) in the areas of tax compliance services and advice specifically surrounding review of income tax returns and advice on provisional tax, tax pooling services and sundry tax compliance. Additionally our firm has assisted the Trustpower Limited by reviewing responses to Inland Revenue in respect of tax disputes. Our firm has also carried out demerger related services including review of financial models, tax due diligence and issuance of the investigating accountant's report included within the Scheme Booklet for the demerger of Trustpower Limited released in August 2016. The provision of these other services has not impaired our independence as auditor of the Company.



Responsibilities of the Directors for the financial statements

The Directors are responsible, on behalf of the Company, for the preparation and fair presentation of the financial statements in accordance with New Zealand Equivalents to International Financial Reporting Standards (NZ IFRS), and for such internal control as the Directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Directors either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements, as a whole, are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs NZ and ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located at the External Reporting Board's website at:

<https://xrb.govt.nz/standards-for-assurance-practitioners/auditors-responsibilities/audit-report-5/>

Who we report to

This report is made solely to the Company's shareholders, as a body. Our audit work has been undertaken so that we might state those matters which we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's shareholders, as a body, for our audit work, for this report or for the opinions we have formed.

The engagement partner on the audit resulting in this independent auditor's report is Graeme Pinfold.

For and on behalf of:

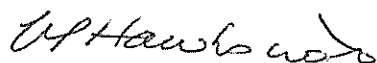
Chartered Accountants
15 May 2017

Auckland

TrustPower Insurance Limited
Underwriting Account
For the year ended 31 March 2017

| | 2017 \$000 | 2016 \$000 |
|---|---------------|----------------|
| INCOME | | |
| Gross premium income | 1,400 | 2,499 |
| Deduct (Add) changes in insurance provisions: | | |
| - Unearned premiums | (687) | (263) |
| - Lapse reserve | - | - |
| - Adjustment to premiums written in prior periods | - | - |
| Deduct reinsurance ceded | (1,699) | (2,228) |
| Earned Premiums | 388 | 534 |
| CLAIMS | | |
| Claims paid | 393 | 822 |
| Add (deduct) increase (reduction) in: | | |
| - Outstanding claims provision | (435) | - |
| - Provision for claims incurred but not reported | - | - |
| - Other claims provisions | - | - |
| Deduct recoveries: | | |
| - Reinsurance | - | - |
| - Other | - | - |
| Net claims incurred | (42) | 822 |
| RESULT | | |
| Earned premiums | 388 | 534 |
| Less net claims incurred | (42) | 822 |
| Underwriting profit (loss) before expenses | 346 | (288) |
| UNDERWRITING EXPENSES | | |
| Net commissions | - | - |
| Management expenses | 113 | 941 |
| Depreciation charged on fixed assets in underwriting operations | - | - |
| Payment to New Zealand Fire Service Commission | - | - |
| Total Underwriting Expenses | 113 | 941 |
| Net Underwriting Profit (Loss) | 232 | (1,229) |

Date: 24 June 2017
Signed by Principal Officer



Vincent James Hawksworth

TrustPower Insurance Limited
Investment Income Account
For the year ended 31 March 2017

| | 2017 | 2016 |
|---|-----------|------------|
| | \$000 | \$000 |
| INVESTMENT INCOME | | |
| Interest (excluding interest from holding company and subsidiaries) | 95 | 168 |
| Dividends (excluding dividends from subsidiaries) | - | - |
| Net rents | - | - |
| Other investment income (losses) | - | - |
| Intergroup income (subsidiaries and holding company) | - | - |
| Deduct expenses | - | - |
| Net Investment Income (Loss) | 95 | 168 |

Date: 24 June 2017
Signed by Principal Officer



TrustPower Insurance Limited
 Profit & Loss Account
 For the year ended 31 March 2017

| | 2017 \$000 | 2016 \$000 |
|---|---------------|---------------|
| NET PROFIT (LOSS) BEFORE TAX | | |
| Net Underwriting Profit (Loss) | 232 | (1,229) |
| Net Investment Income (Loss) | 95 | 168 |
| Other Income: | | |
| Commissions received | 68 | 89 |
| Discount amortisation | - | - |
| Other Expenses | | |
| Extraordinary Items | | |
| Net Profit (Loss) before Taxation | 395 | (972) |
| Taxation | (111) | 42 |
| Net Profit Transferred to Appropriation Account | 285 | (930) |

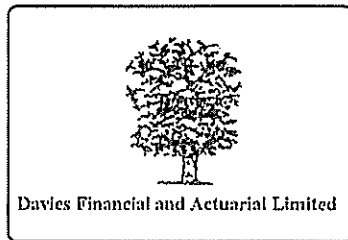
Date: 24 June 2017
 Signed by Principal Officer

TrustPower Insurance Limited
 Appropriation Account
 For the year ended 31 March 2017

| | 2017 \$000 | 2016 \$000 |
|--|---------------|---------------|
| APPROPRIATION | | |
| Undistributed profit (loss) brought forward at beginning of financial year | 2,174 | 3,104 |
| Net Profit (Loss) transferred from Profit & Loss Account | 285 | (930) |
| ADD: | | |
| Prior years adjustment | - | - |
| Transfers from reserves | - | - |
| Other items | - | - |
| Available for appropriation | 2,460 | 2,174 |
| DEDUCT: | | |
| Dividends to shareholders | - | - |
| Prior year adjustments | - | - |
| Extraordinary items | - | - |
| Transfers to reserves | - | - |
| Transfers to insurance funds | - | - |
| Other items | - | - |
| | 2,460 | 2,174 |

Date: 24 June 2017
 Signed by Principal Officer

JPH



17th July 2017

To: The Directors
TrustPower Insurance Limited

From: Peter Davies
Appointed Actuary

Re: **TrustPower Insurance Limited (“the Company”): Report
as at 31st March 2017 under Sections 77 and 78 of the
Insurance (Prudential Supervision) Act 2010**

You have asked me to prepare this report in terms of the above sections of the Act, and I would like to comment further as follows:

1. I have reviewed the actuarial information included in the audited accounts for the Company as at 31st March 2017. “Actuarial information” includes the following:
 - claim provisions and unexpired risk / unearned premium provisions;
 - balance sheet and other information allowed for in the calculation of the company’s solvency position; and
 - disclosures regarding the methodology and assumptions used for calculating claim provisions, unexpired risk provisions, and other disclosures.

2. No limitations have been placed on my work.

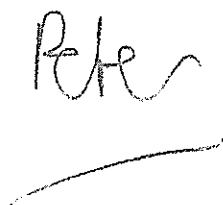
3. I am independent with respect to the Company as defined under professional standard ISA (NZ) 620 of the External Reporting Board.
4. I have been provided with all information that I have requested in order to carry out this review.
5. In my view the actuarial information contained in the financial statements has been appropriately included, and the actuarial information used in the preparation of the financial statements has been appropriately used.
6. The Company's position as at 31st March 2017 under the RBNZ Solvency Standard for Captive Insurers Transacting Non-life Insurance Business can be summarised as follows

| | March 2017 | March 2016 |
|-----------------------------------|------------|------------|
| Solvency capital | 2,281,000 | 3,995,935 |
| Calculated minimum requirement: | 165,429 | 220,209 |
| Minimum requirement per Standard: | 1,000,000 | 1,000,000 |
| Solvency Margin: | 1,281,000 | 2,995,935 |
| Solvency Coverage Ratio: | 228% | 400% |

The Company is projected to meet the requirements of this Standard at all times over the next three years.

I would be very happy to answer any queries concerning this report.

Yours sincerely



Peter Davies B.Bus.Sc., FIA, FNZSA
Appointed Actuary